

NISSAN IR DATASHEET
Global Retail Volume

(units)

| | | FY2015 | FY2016 | | | | | | | FY2017 | | | | | |
|----------------------------------|--------|------------|------------|------------|------------|------------|------------|------------|------------|------------|---------------|------------|---------------|------------|---------------|
| | | Full Year | 1Q | 2Q | 1H | 3Q | 4Q | 2H | Full Year | 1Q | vs. FY2016 | 2Q | vs. FY2016 | 1H | vs. FY2016 |
| Japan | TIV | 4,937,754 | 1,077,287 | 1,229,060 | 2,306,347 | 1,193,895 | 1,577,759 | 2,771,654 | 5,078,001 | 1,204,793 | 11.8% | 1,278,038 | 4.0% | 2,482,831 | 7.7% |
| | Nissan | 572,581 | 89,925 | 121,297 | 211,222 | 133,251 | 213,017 | 346,268 | 557,490 | 130,901 | 45.6% | 152,302 | 25.6% | 283,203 | 34.1% |
| | Share | 11.6% | 8.3% | 9.9% | 9.2% | 11.2% | 13.5% | 12.5% | 11.0% | 10.9% | 2.6pts | 11.9% | 2.0pts | 11.4% | 2.2pts |
| USA | TIV | 17,603,721 | 4,557,154 | 4,470,542 | 9,027,696 | 4,427,855 | 4,033,087 | 8,460,942 | 17,488,638 | 4,419,665 | -3.0% | 4,422,020 | -1.1% | 8,841,685 | -2.1% |
| | Nissan | 1,517,494 | 397,910 | 384,910 | 782,820 | 381,399 | 416,891 | 798,290 | 1,581,110 | 402,797 | 1.2% | 376,553 | -2.2% | 779,350 | -0.4% |
| | Share | 8.6% | 8.7% | 8.6% | 8.7% | 8.6% | 10.3% | 9.4% | 9.0% | 9.1% | 0.4pts | 8.5% | -0.1pts | 8.8% | 0.1pts |
| Canada | TIV | 1,932,808 | 586,218 | 518,675 | 1,104,893 | 440,428 | 421,147 | 861,575 | 1,966,468 | 617,179 | 5.3% | 552,385 | 6.5% | 1,169,564 | 5.9% |
| | Nissan | 133,770 | 39,485 | 34,810 | 74,295 | 29,842 | 33,636 | 63,478 | 137,773 | 41,300 | 4.6% | 39,388 | 13.2% | 80,688 | 8.6% |
| | Share | 6.9% | 6.7% | 6.7% | 6.7% | 6.8% | 8.0% | 7.4% | 7.0% | 6.7% | 0.0pts | 7.1% | 0.4pts | 6.9% | 0.2pts |
| Mexico | TIV | 1,392,817 | 374,530 | 397,250 | 771,780 | 484,566 | 378,248 | 862,814 | 1,634,594 | 364,803 | -2.6% | 363,797 | -8.4% | 728,600 | -5.6% |
| | Nissan | 357,854 | 91,408 | 99,348 | 190,756 | 121,985 | 96,552 | 218,537 | 409,293 | 88,001 | -3.7% | 85,870 | -13.6% | 173,871 | -8.9% |
| | Share | 25.7% | 24.4% | 25.0% | 24.7% | 25.2% | 25.5% | 25.3% | 25.0% | 24.1% | -0.3pts | 23.6% | -1.4pts | 23.9% | -0.8pts |
| Others | TIV | 9,494 | 2,028 | 2,428 | 4,456 | 2,485 | 2,315 | 4,800 | 9,256 | 1,877 | -7.4% | 2,011 | -17.2% | 3,888 | -12.7% |
| | Nissan | 1,617 | 294 | 334 | 628 | 380 | 407 | 787 | 1,415 | 270 | -8.2% | 348 | 4.2% | 618 | -1.6% |
| | Share | 17.0% | 14.5% | 13.8% | 14.1% | 15.3% | 17.6% | 16.4% | 15.3% | 14.4% | -0.1pts | 17.3% | 3.5pts | 15.9% | 1.8pts |
| North America | TIV | 20,938,840 | 5,519,930 | 5,388,895 | 10,908,825 | 5,355,334 | 4,834,797 | 10,190,131 | 21,098,956 | 5,403,524 | -2.1% | 5,340,213 | -0.9% | 10,743,737 | -1.5% |
| | Nissan | 2,010,735 | 529,097 | 519,402 | 1,048,499 | 533,606 | 547,486 | 1,081,092 | 2,129,591 | 532,368 | 0.6% | 502,159 | -3.3% | 1,034,527 | -1.3% |
| | Share | 9.6% | 9.6% | 9.6% | 9.6% | 10.0% | 11.3% | 10.6% | 10.1% | 9.9% | 0.3pts | 9.4% | -0.2pts | 9.6% | 0.0pts |
| Russia | TIV | 1,536,684 | 352,905 | 348,214 | 701,119 | 401,074 | 326,605 | 727,679 | 1,428,798 | 393,618 | 11.5% | 407,638 | 17.1% | 801,256 | 14.3% |
| | Nissan | 116,362 | 20,854 | 21,953 | 42,807 | 24,976 | 25,644 | 50,620 | 93,427 | 23,096 | 10.8% | 26,165 | 19.2% | 49,261 | 15.1% |
| | Share | 7.6% | 5.9% | 6.3% | 6.1% | 6.2% | 7.9% | 7.0% | 6.5% | 5.9% | 0.0pts | 6.4% | 0.1pts | 6.1% | 0.0pts |
| Europe excl. Russia | TIV | 16,861,287 | 4,822,554 | 4,103,560 | 8,926,114 | 4,169,646 | 4,937,353 | 9,106,999 | 18,033,113 | 4,860,093 | 0.8% | 4,202,482 | 2.4% | 9,062,575 | 1.5% |
| | Nissan | 637,259 | 162,472 | 156,844 | 319,316 | 154,930 | 208,762 | 363,692 | 683,008 | 162,167 | -0.2% | 163,904 | 4.5% | 326,071 | 2.1% |
| | Share | 3.8% | 3.4% | 3.8% | 3.6% | 3.6% | 4.3% | 4.0% | 3.8% | 3.4% | 0.0pts | 3.8% | 0.0pts | 3.6% | 0.0pts |
| Europe* | TIV | 18,397,971 | 5,175,459 | 4,451,774 | 9,627,233 | 4,570,720 | 5,263,958 | 9,834,678 | 19,461,911 | 5,253,711 | 1.5% | 4,610,120 | 3.6% | 9,863,831 | 2.5% |
| | Nissan | 753,621 | 183,326 | 178,797 | 362,123 | 179,906 | 234,406 | 414,312 | 776,435 | 185,263 | 1.1% | 190,069 | 6.3% | 375,332 | 3.6% |
| | Share | 4.1% | 3.6% | 4.0% | 3.8% | 3.8% | 4.5% | 4.2% | 4.0% | 3.6% | 0.0pts | 4.1% | 0.1pts | 3.8% | 0.0pts |
| China** | TIV | 23,683,068 | 6,299,182 | 6,009,065 | 12,308,247 | 6,283,265 | 8,284,900 | 14,568,165 | 26,876,412 | 6,642,645 | 5.2% | 5,956,391 | -1.2% | 12,599,036 | 2.1% |
| | Nissan | 1,250,073 | 298,624 | 311,309 | 609,933 | 319,192 | 425,427 | 744,619 | 1,354,552 | 314,347 | 5.3% | 336,178 | 8.0% | 650,525 | 6.7% |
| | Share | 5.3% | 4.7% | 5.2% | 5.0% | 5.1% | 5.1% | 5.1% | 5.0% | 4.7% | 0.0pts | 5.6% | 0.4pts | 5.2% | 0.2pts |
| Asia(Incl. China, India) | TIV | 33,617,572 | 8,852,216 | 8,660,110 | 17,512,326 | 8,943,690 | 10,918,357 | 19,862,047 | 37,374,373 | 9,218,310 | 4.1% | 8,796,021 | 1.6% | 18,014,331 | 2.9% |
| | Nissan | 1,607,103 | 382,138 | 396,091 | 778,229 | 404,296 | 512,848 | 917,144 | 1,695,373 | 396,848 | 3.8% | 418,629 | 5.7% | 815,477 | 4.8% |
| | Share | 4.8% | 4.3% | 4.6% | 4.4% | 4.5% | 4.7% | 4.6% | 4.5% | 4.3% | 0.0pts | 4.8% | 0.2pts | 4.5% | 0.1pts |
| Others | TIV | 9,260,501 | 2,160,973 | 2,180,509 | 4,341,482 | 2,403,583 | 2,056,591 | 4,460,174 | 8,801,656 | 2,126,981 | -1.6% | 2,316,075 | 6.2% | 4,443,056 | 2.3% |
| | Nissan | 478,924 | 102,137 | 110,860 | 212,997 | 128,935 | 125,484 | 254,419 | 467,416 | 105,299 | 3.1% | 119,644 | 7.9% | 224,943 | 5.6% |
| | Share | 5.2% | 4.7% | 5.1% | 4.9% | 5.4% | 6.1% | 5.7% | 5.3% | 5.0% | 0.3pts | 5.2% | 0.1pts | 5.1% | 0.2pts |
| Overseas Total | TIV | 82,214,884 | 21,708,578 | 20,681,288 | 42,389,866 | 21,273,327 | 23,073,703 | 44,347,030 | 86,736,896 | 22,002,526 | 1.4% | 21,062,429 | 1.8% | 43,064,955 | 1.6% |
| | Nissan | 4,850,383 | 1,196,698 | 1,205,150 | 2,401,848 | 1,246,743 | 1,420,224 | 2,666,967 | 5,068,815 | 1,219,778 | 1.9% | 1,230,501 | 2.1% | 2,450,279 | 2.0% |
| | Share | 5.9% | 5.5% | 5.8% | 5.7% | 5.9% | 6.2% | 6.0% | 5.8% | 5.5% | 0.0pts | 5.8% | 0.0pts | 5.7% | 0.0pts |
| Global (Incl. Japan mini car) | TIV | 87,152,638 | 22,785,865 | 21,910,348 | 44,696,213 | 22,467,222 | 24,651,462 | 47,118,684 | 91,814,897 | 23,207,319 | 1.8% | 22,340,467 | 2.0% | 45,547,786 | 1.9% |
| | Nissan | 5,422,964 | 1,286,623 | 1,326,447 | 2,613,070 | 1,379,994 | 1,633,241 | 3,013,235 | 5,626,305 | 1,350,679 | 5.0% | 1,382,803 | 4.2% | 2,733,482 | 4.6% |
| | Share | 6.2% | 5.6% | 6.1% | 5.8% | 6.1% | 6.6% | 6.4% | 6.1% | 5.8% | 0.2pts | 6.2% | 0.1pts | 6.0% | 0.2pts |
| Japan (Excl. mini car) | TIV | 3,124,422 | 724,277 | 822,099 | 1,546,376 | 780,873 | 1,030,778 | 1,811,651 | 3,358,027 | 777,480 | 7.3% | 830,482 | 1.0% | 1,607,962 | 4.0% |
| | Nissan | 375,498 | 77,518 | 87,118 | 164,636 | 96,149 | 156,595 | 252,744 | 417,380 | 89,226 | 15.1% | 103,640 | 19.0% | 192,866 | 17.1% |
| | Share | 12.0% | 10.7% | 10.6% | 10.6% | 12.3% | 15.2% | 14.0% | 12.4% | 11.5% | 0.8pts | 12.5% | 1.9pts | 12.0% | 1.4pts |
| Japan (Mini car) | TIV | 1,813,332 | 353,010 | 406,961 | 759,971 | 413,022 | 546,981 | 960,003 | 1,719,974 | 427,313 | 21.0% | 447,556 | 10.0% | 874,869 | 15.1% |
| | Nissan | 197,083 | 12,407 | 34,179 | 46,586 | 37,102 | 56,422 | 93,524 | 140,110 | 41,675 | 235.9% | 48,662 | 42.4% | 90,337 | 93.9% |
| | Share | 10.9% | 3.5% | 8.4% | 6.1% | 9.0% | 10.3% | 9.7% | 8.1% | 9.8% | 6.3pts | 10.9% | 2.5pts | 10.3% | 4.2pts |

*Share for Europe : Registration base.

**TIV for China : PV and LCV only

(units)

Global Retail Volume Detail

| | FY2015 | FY2016 | | | | | | | FY2017 | | | | | |
|--------------|-----------|--------|--------|--------|--------|--------|--------|-----------|--------|---------------|--------|---------------|--------|---------------|
| | Full year | 1Q | 2Q | 1H | 3Q | 4Q | 2H | Full year | 1Q | vs. FY2016 | 2Q | vs. FY2016 | 1H | vs. FY2016 |
| UK | 166,980 | 37,856 | 46,786 | 84,642 | 38,292 | 56,986 | 95,278 | 179,920 | 36,053 | -4.8% | 47,195 | 0.9% | 83,248 | -1.6% |
| France | 79,309 | 21,780 | 16,249 | 38,029 | 20,475 | 25,753 | 46,228 | 84,257 | 20,888 | -4.1% | 16,646 | 2.4% | 37,534 | -1.3% |
| Germany | 76,897 | 19,559 | 20,902 | 40,461 | 17,934 | 21,976 | 39,910 | 80,371 | 18,546 | -5.2% | 18,821 | -10.0% | 37,367 | -7.6% |
| Italy | 63,830 | 18,685 | 12,673 | 31,358 | 15,458 | 21,734 | 37,192 | 68,550 | 19,031 | 1.9% | 16,227 | 28.0% | 35,258 | 12.4% |
| Spain | 61,745 | 17,552 | 14,925 | 32,477 | 17,668 | 20,313 | 37,981 | 70,458 | 19,534 | 11.3% | 16,484 | 10.4% | 36,018 | 10.9% |
| Thailand | 49,032 | 10,392 | 7,739 | 18,131 | 11,845 | 14,355 | 26,200 | 44,331 | 13,815 | 32.9% | 14,434 | 86.5% | 28,249 | 55.8% |
| Indonesia | 56,343 | 12,407 | 8,698 | 21,105 | 6,956 | 7,212 | 14,168 | 35,273 | 7,530 | -39.3% | 7,639 | -12.2% | 15,169 | -28.1% |
| Malaysia | 50,607 | 9,695 | 8,749 | 18,444 | 6,964 | 9,272 | 16,236 | 34,680 | 7,420 | -23.5% | 6,769 | -22.6% | 14,189 | -23.1% |
| Taiwan | 43,411 | 10,997 | 11,837 | 22,834 | 10,974 | 10,915 | 21,889 | 44,723 | 11,352 | 3.2% | 10,877 | -8.1% | 22,229 | -2.6% |
| Australia | 66,183 | 16,576 | 16,321 | 32,897 | 17,183 | 15,336 | 32,519 | 65,416 | 15,255 | -8.0% | 12,359 | -24.3% | 27,614 | -16.1% |
| India | 41,094 | 9,615 | 16,732 | 26,347 | 15,326 | 14,942 | 30,268 | 56,615 | 12,048 | 25.3% | 13,557 | -19.0% | 25,605 | -2.8% |
| Brazil | 59,478 | 11,465 | 17,997 | 29,462 | 18,199 | 19,150 | 37,349 | 66,811 | 15,005 | 30.9% | 19,654 | 9.2% | 34,659 | 17.6% |
| Chile | 23,210 | 5,552 | 6,170 | 11,722 | 6,599 | 6,756 | 13,355 | 25,077 | 5,863 | 5.6% | 7,822 | 26.8% | 13,685 | 16.7% |
| Saudi Arabia | 46,672 | 13,002 | 14,850 | 27,852 | 13,507 | 9,754 | 23,261 | 51,113 | 8,688 | -33.2% | 8,851 | -40.4% | 17,539 | -37.0% |
| Egypt | 26,683 | 5,399 | 5,370 | 10,769 | 5,214 | 6,172 | 11,386 | 22,155 | 4,603 | -14.7% | 5,074 | -5.5% | 9,677 | -10.1% |
| South Africa | 46,213 | 8,377 | 9,812 | 18,189 | 11,531 | 12,989 | 24,520 | 42,709 | 10,207 | 21.8% | 15,082 | 53.7% | 25,289 | 39.0% |

Consolidated Sales Volume by region

(units)

| | Japan | U.S. (incl. Guam) | Canada | Mexico | Europe * | Asia | Thailand | China | Others | Others | Oceania | M.East | Latin.A | Africa | Others | Total |
|--|-------|----------------------|--------|--------|----------|------|----------|-------|--------|--------|---------|--------|---------|--------|--------|-------|
|--|-------|----------------------|--------|--------|----------|------|----------|-------|--------|--------|---------|--------|---------|--------|--------|-------|

FY2016

| | | | | | | | | | | | | | | | | |
|-----------|---------|-----------|---------|---------|---------|---------|--------|--------|---------|---------|--------|---------|---------|--------|-------|-----------|
| 1Q | 90,024 | 384,988 | 39,766 | 104,214 | 179,037 | 95,796 | 11,592 | 3,162 | 81,042 | 108,083 | 18,349 | 37,371 | 33,162 | 18,650 | 551 | 1,001,908 |
| 2Q | 111,918 | 389,964 | 28,778 | 109,903 | 176,429 | 107,348 | 11,221 | 3,405 | 92,722 | 124,114 | 19,620 | 38,420 | 46,139 | 19,834 | 101 | 1,048,454 |
| 1H | 201,942 | 774,952 | 68,544 | 214,117 | 355,466 | 203,144 | 22,813 | 6,567 | 173,764 | 232,197 | 37,969 | 75,791 | 79,301 | 38,484 | 652 | 2,050,362 |
| 3Q | 132,477 | 391,391 | 33,395 | 106,241 | 191,143 | 91,943 | 13,940 | 6,504 | 71,499 | 141,704 | 18,567 | 53,638 | 44,536 | 24,603 | 360 | 1,088,294 |
| 4Q | 201,328 | 439,035 | 40,100 | 95,256 | 244,873 | 100,246 | 17,938 | 4,813 | 77,495 | 149,260 | 16,205 | 53,421 | 54,566 | 24,711 | 357 | 1,270,098 |
| 2H | 333,805 | 830,426 | 73,495 | 201,497 | 436,016 | 192,189 | 31,878 | 11,317 | 148,994 | 290,964 | 34,772 | 107,059 | 99,102 | 49,314 | 717 | 2,358,392 |
| Full Year | 535,747 | 1,605,378 | 142,039 | 415,614 | 791,482 | 395,333 | 54,691 | 17,884 | 322,758 | 523,161 | 72,741 | 182,850 | 178,403 | 87,798 | 1,369 | 4,408,754 |

FY2017

| | | | | | | | | | | | | | | | | |
|----|---------|---------|--------|---------|---------|---------|--------|--------|---------|---------|--------|--------|--------|--------|-----|-----------|
| 1Q | 123,652 | 392,779 | 36,773 | 107,751 | 170,883 | 87,719 | 12,995 | 4,137 | 70,587 | 110,946 | 17,074 | 32,609 | 40,475 | 20,537 | 251 | 1,030,503 |
| 2Q | 148,392 | 355,416 | 34,435 | 93,807 | 199,754 | 108,587 | 16,189 | 5,917 | 86,481 | 123,113 | 15,877 | 31,671 | 49,496 | 25,749 | 320 | 1,063,504 |
| 1H | 272,044 | 748,195 | 71,208 | 201,558 | 370,637 | 196,306 | 29,184 | 10,054 | 157,068 | 234,059 | 32,951 | 64,280 | 89,971 | 46,286 | 571 | 2,094,007 |

Variance FY2017 vs FY2016

| | | | | | | | | | | | | | | | | |
|----|--------|----------|---------|----------|---------|---------|-------|-------|----------|---------|---------|----------|--------|-------|-------|--------|
| 1Q | 33,628 | 7,791 | Δ 2,993 | 3,537 | Δ 8,154 | Δ 8,077 | 1,403 | 975 | Δ 10,455 | 2,863 | Δ 1,275 | Δ 4,762 | 7,313 | 1,887 | Δ 300 | 28,595 |
| 2Q | 36,474 | Δ 34,548 | 5,657 | Δ 16,096 | 23,325 | 1,239 | 4,968 | 2,512 | Δ 6,241 | Δ 1,001 | Δ 3,743 | Δ 6,749 | 3,357 | 5,915 | 219 | 15,050 |
| 1H | 70,102 | Δ 26,757 | 2,664 | Δ 12,559 | 15,171 | Δ 6,838 | 6,371 | 3,487 | Δ 16,696 | 1,862 | Δ 5,018 | Δ 11,511 | 10,670 | 7,802 | Δ 81 | 43,645 |

*: Including sales to Renault OEM

Global Production Volume

| | | FY2015 | FY2016 | | | | | | | FY2017 | | | vs. FY2016 (1Q) | | vs. FY2016 (2Q) | | vs. FY2016 (1H) | |
|---------------------------------|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-----------------|---------------|-----------------|--------------|-----------------|---------------|
| | | Full Year | 1Q | 2Q | 1H | 3Q | 4Q | 2H | Full Year | 1Q | 2Q | 1H | vol. | % | vol. | % | vol. | % |
| Japan | DOM | 358,411 | 71,465 | 85,048 | 156,513 | 106,340 | 139,245 | 245,585 | 402,098 | 91,060 | 103,480 | 194,540 | 19,595 | 27.4% | 18,432 | 21.7% | 38,027 | 24.3% |
| | EXP | 490,945 | 139,363 | 135,529 | 274,892 | 189,871 | 148,172 | 338,043 | 612,935 | 154,329 | 172,704 | 327,033 | 14,966 | 10.7% | 37,175 | 27.4% | 52,141 | 19.0% |
| | Japan Total | 849,356 | 210,828 | 220,577 | 431,405 | 296,211 | 287,417 | 583,628 | 1,015,033 | 245,389 | 276,184 | 521,573 | 34,561 | 16.4% | 55,607 | 25.2% | 90,168 | 20.9% |
| China | DFL(Nissan) | 1,058,824 | 232,818 | 283,252 | 516,070 | 278,110 | 375,160 | 653,270 | 1,169,340 | 273,053 | 314,344 | 587,397 | 40,235 | 17.3% | 31,092 | 11.0% | 71,327 | 13.8% |
| | DFL(DF) | 147,344 | 40,512 | 35,451 | 75,963 | 36,340 | 39,044 | 75,384 | 151,347 | 40,620 | 47,281 | 87,901 | 108 | 0.3% | 11,830 | 33.4% | 11,938 | 15.7% |
| | China Total | 1,206,168 | 273,330 | 318,703 | 592,033 | 314,450 | 414,204 | 728,654 | 1,320,687 | 313,673 | 361,625 | 675,298 | 40,343 | 14.8% | 42,922 | 13.5% | 83,265 | 14.1% |
| US | NNA | 994,807 | 247,299 | 248,561 | 495,860 | 241,838 | 253,240 | 495,078 | 990,938 | 236,673 | 223,750 | 460,423 | Δ 10,626 | -4.3% | Δ 24,811 | -10.0% | Δ 35,437 | -7.1% |
| Mexico | NMEX | 830,194 | 218,363 | 206,729 | 425,092 | 210,917 | 227,906 | 438,823 | 863,915 | 220,444 | 194,158 | 414,602 | 2,081 | 1.0% | Δ 12,571 | -6.1% | Δ 10,490 | -2.5% |
| North America Total | | 1,825,001 | 465,662 | 455,290 | 920,952 | 452,755 | 481,146 | 933,901 | 1,854,853 | 457,117 | 417,908 | 875,025 | Δ 8,545 | -1.8% | Δ 37,382 | -8.2% | Δ 45,927 | -5.0% |
| UK | NMUK | 478,057 | 136,604 | 120,909 | 257,513 | 122,616 | 138,342 | 260,958 | 518,471 | 120,897 | 112,220 | 233,117 | Δ 15,707 | -11.5% | Δ 8,689 | -7.2% | Δ 24,396 | -9.5% |
| Spain | NMISA (Barcelona) | 83,946 | 31,478 | 23,979 | 55,457 | 27,170 | 27,430 | 54,600 | 110,057 | 23,743 | 18,991 | 42,734 | Δ 7,735 | -24.6% | Δ 4,988 | -20.8% | Δ 12,723 | -22.9% |
| Spain | NMISA (Avilla) | 14,958 | 4,563 | 3,508 | 8,071 | 3,487 | 3,265 | 6,752 | 14,823 | 2,675 | 1,992 | 4,667 | Δ 1,888 | -41.4% | Δ 1,516 | -43.2% | Δ 3,404 | -42.2% |
| France | Flins | 0 | 0 | 0 | 0 | 246 | 14,107 | 14,353 | 14,353 | 29,977 | 24,587 | 54,564 | 29,977 | - | 24,587 | - | 54,564 | - |
| Russia | NMGR | 35,844 | 9,860 | 8,756 | 18,616 | 10,918 | 9,941 | 20,859 | 39,475 | 11,365 | 10,749 | 22,114 | 1,505 | 15.3% | 1,993 | 22.8% | 3,498 | 18.8% |
| Russia | Avtovaz | 41,459 | 7,955 | 5,966 | 13,921 | 10,563 | 6,813 | 17,376 | 31,297 | 9,665 | 10,335 | 20,000 | 1,710 | 21.5% | 4,369 | 73.2% | 6,079 | 43.7% |
| Russia | UAG | 6,379 | 586 | 445 | 1,031 | 217 | 19 | 236 | 1,267 | 0 | 0 | 0 | Δ 586 | -100.0% | Δ 445 | -100.0% | Δ 1,031 | -100.0% |
| Europe Total | | 660,643 | 191,046 | 163,563 | 354,609 | 175,217 | 199,917 | 375,134 | 729,743 | 198,322 | 178,874 | 377,196 | 7,276 | 3.8% | 15,311 | 9.4% | 22,587 | 6.4% |
| Taiwan | Yulon* | 40,343 | 8,455 | 12,053 | 20,508 | 9,102 | 11,681 | 20,783 | 41,291 | 9,613 | 10,598 | 20,211 | 1,158 | 13.7% | Δ 1,455 | -12.1% | Δ 297 | -1.4% |
| India | RNAIPL | 227,178 | 70,572 | 90,286 | 160,858 | 76,045 | 80,444 | 156,489 | 317,347 | 62,236 | 59,879 | 122,115 | Δ 8,336 | -11.8% | Δ 30,407 | -33.7% | Δ 38,743 | -24.1% |
| Thailand | NMT | 127,292 | 29,810 | 25,523 | 55,333 | 28,217 | 33,244 | 61,461 | 116,794 | 29,870 | 33,911 | 63,781 | 60 | 0.2% | 8,388 | 32.9% | 8,448 | 15.3% |
| Indonesia | NMI | 41,676 | 11,566 | 6,868 | 18,434 | 3,584 | 3,447 | 7,031 | 25,465 | 3,109 | 5,998 | 9,107 | Δ 8,457 | -73.1% | Δ 870 | -12.7% | Δ 9,327 | -50.6% |
| Philippines | Philippine* | 2,121 | 583 | 974 | 1,557 | 962 | 1,253 | 2,215 | 3,772 | 1,294 | 1,601 | 2,895 | 711 | 122.0% | 627 | 64.4% | 1,338 | 85.9% |
| Korea | RSM | 130,305 | 36,725 | 23,866 | 60,591 | 39,146 | 30,963 | 70,109 | 130,700 | 26,972 | 31,711 | 58,683 | Δ 9,753 | -26.6% | 7,845 | 32.9% | Δ 1,908 | -3.1% |
| Asia (excl. China) Total | | 568,915 | 157,711 | 159,570 | 317,281 | 157,056 | 161,032 | 318,088 | 635,369 | 133,094 | 143,698 | 276,792 | Δ 24,617 | -15.6% | Δ 15,872 | -9.9% | Δ 40,489 | -12.8% |
| Brazil | NBA | 43,433 | 12,853 | 12,534 | 25,387 | 12,067 | 13,811 | 25,878 | 51,265 | 14,621 | 26,365 | 40,986 | 1,768 | 13.8% | 13,831 | 110.3% | 15,599 | 61.4% |
| S.Africa | NSA | 33,527 | 9,014 | 7,402 | 16,416 | 7,063 | 7,111 | 14,174 | 30,590 | 7,463 | 9,585 | 17,048 | Δ 1,551 | -17.2% | 2,183 | 29.5% | 632 | 3.8% |
| Egypt | NMEG | 15,487 | 4,297 | 4,294 | 8,591 | 4,322 | 3,820 | 8,142 | 16,733 | 2,803 | 4,185 | 6,988 | Δ 1,494 | -34.8% | Δ 109 | -2.5% | Δ 1,603 | -18.7% |
| Other overseas Total | | 92,447 | 26,164 | 24,230 | 50,394 | 23,452 | 24,742 | 48,194 | 98,588 | 24,887 | 40,135 | 65,022 | Δ 1,277 | -4.9% | 15,905 | 65.6% | 14,628 | 29.0% |
| Total | | 5,202,530 | 1,324,741 | 1,341,933 | 2,666,674 | 1,419,141 | 1,568,458 | 2,987,599 | 5,654,273 | 1,372,482 | 1,418,424 | 2,790,906 | 47,741 | 3.6% | 76,491 | 5.7% | 124,232 | 4.7% |

* Non-consolidated companies

Note *1 Indonesia and Philippines volume had been a part of EXP in Japan as CKD production, however it was changed to KD Set production so that it has reported separately since September 2002

Note *2 All figures are on fiscal year basis.

Note *3 Taiwan and China : FY=January to December, The others : FY=April to March

NML Export Volume (export from Japan)

| | | FY2015 | FY2016 | | | | | | | FY2017 | | | vs. FY2016 | | |
|---------------------|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------|--------------|--------------|
| | | Full year | 1Q | 2Q | 1H | 3Q | 4Q | 2H | Full Year | 1Q | 2Q | 1H | 1Q | 2Q | 1H |
| North America | U.S. | 169,647 | 52,709 | 63,977 | 116,686 | 103,584 | 72,371 | 175,955 | 292,641 | 74,434 | 90,066 | 164,500 | 41.2% | 40.8% | 41.0% |
| | Canada | 12,940 | 2,964 | 3,875 | 6,839 | 4,161 | 3,660 | 7,821 | 14,660 | 5,726 | 8,008 | 13,734 | 93.2% | 106.7% | 100.8% |
| | Total | 182,587 | 55,673 | 67,852 | 123,525 | 107,745 | 76,031 | 183,776 | 307,301 | 80,160 | 98,074 | 178,234 | 44.0% | 44.5% | 44.3% |
| Europe | Russia | 5,627 | 1,212 | 1,498 | 2,710 | 1,105 | 228 | 1,333 | 4,043 | 1,428 | 787 | 2,215 | 17.8% | -47.5% | -18.3% |
| | Others | 69,792 | 21,178 | 21,898 | 43,076 | 20,833 | 22,761 | 43,594 | 86,670 | 23,898 | 21,360 | 45,258 | 12.8% | -2.5% | 5.1% |
| | Total | 75,419 | 22,390 | 23,396 | 45,786 | 21,938 | 22,989 | 44,927 | 90,713 | 25,326 | 22,147 | 47,473 | 13.1% | -5.3% | 3.7% |
| Mid & South America | Mexico | 43,201 | 13,357 | 11,252 | 24,609 | 10,674 | 11,557 | 22,231 | 46,840 | 8,931 | 12,129 | 21,060 | -33.1% | 7.8% | -14.4% |
| | Chile | 2,831 | 376 | 906 | 1,282 | 1,145 | 844 | 1,989 | 3,271 | 1,142 | 1,687 | 2,829 | 203.7% | 86.2% | 120.7% |
| | Others | 13,229 | 1,697 | 2,806 | 4,503 | 2,211 | 3,559 | 5,770 | 10,273 | 2,055 | 2,714 | 4,769 | 21.1% | -3.3% | 5.9% |
| | Total | 59,261 | 15,430 | 14,964 | 30,394 | 14,030 | 15,960 | 29,990 | 60,384 | 12,128 | 16,530 | 28,658 | -21.4% | 10.5% | -5.7% |
| Asia | Singapore | 4,297 | 1,257 | 1,762 | 3,019 | 1,352 | 2,166 | 3,518 | 6,537 | 555 | 465 | 1,020 | -55.8% | -73.6% | -66.2% |
| | China | 11,514 | 5,034 | 2,470 | 7,504 | 2,585 | 3,083 | 5,668 | 13,172 | 4,207 | 4,735 | 8,942 | -16.4% | 91.7% | 19.2% |
| | Others | 30,059 | 7,160 | 4,994 | 12,154 | 6,786 | 5,108 | 11,894 | 24,048 | 5,252 | 7,044 | 12,296 | -26.6% | 41.0% | 1.2% |
| | Total | 45,870 | 13,451 | 9,226 | 22,677 | 10,723 | 10,357 | 21,080 | 43,757 | 10,014 | 12,244 | 22,258 | -25.6% | 32.7% | -1.8% |
| Oceania | Australia | 21,186 | 6,231 | 5,451 | 11,682 | 5,770 | 4,666 | 10,436 | 22,118 | 5,319 | 5,347 | 10,666 | -14.6% | -1.9% | -8.7% |
| | Others | 2,670 | 669 | 766 | 1,435 | 592 | 922 | 1,514 | 2,949 | 821 | 632 | 1,453 | 22.7% | -17.5% | 1.3% |
| | Total | 23,856 | 6,900 | 6,217 | 13,117 | 6,362 | 5,588 | 11,950 | 25,067 | 6,140 | 5,979 | 12,119 | -11.0% | -3.8% | -7.6% |
| Middle East | Saudi Arabia | 11,992 | 3,600 | 2,524 | 6,124 | 2,345 | 1,050 | 3,395 | 9,519 | 24 | 414 | 438 | -99.3% | -83.6% | -92.8% |
| | UAE | 38,772 | 7,207 | 8,003 | 15,210 | 9,985 | 15,835 | 25,820 | 41,030 | 7,765 | 7,286 | 15,051 | 7.7% | -9.0% | -1.0% |
| | Others | 36,108 | 4,712 | 5,324 | 10,036 | 5,473 | 7,431 | 12,904 | 22,940 | 3,167 | 4,085 | 7,252 | -32.8% | -23.3% | -27.7% |
| | Total | 86,872 | 15,519 | 15,851 | 31,370 | 17,803 | 24,316 | 42,119 | 73,489 | 10,956 | 11,785 | 22,741 | -29.4% | -25.7% | -27.5% |
| Africa & Others | Total | 16,520 | 2,268 | 3,372 | 5,640 | 2,081 | 2,024 | 4,105 | 9,745 | 2,243 | 3,371 | 5,614 | -1.1% | 0.0% | -0.5% |
| Grand Total | | 490,385 | 131,631 | 140,878 | 272,509 | 180,682 | 157,265 | 337,947 | 610,456 | 146,967 | 170,130 | 317,097 | 11.7% | 20.8% | 16.4% |

* Regions are based on JAMA geographic division