

Nissan Sales, Production & Exports Results for August, 2023

1. Retail Sales by Region

Region	August		Var. (%)	CYTD (January - August)		Var. (%)	FYTD (April - August)		Var. (%)
	2023	2022		2023	2022		*From January to May for China		
							2023	2022	
Registered Vehicles	19,084	20,162	-5.3%	198,000	185,794	6.6%	114,777	98,001	17.1%
Mini Vehicles	13,848	13,170	5.1%	127,056	116,766	8.8%	66,084	65,373	1.1%
Japan Total	32,932	33,332	-1.2%	325,056	302,560	7.4%	180,861	163,374	10.7%
Nissan Brand	66,248	44,873	47.6%	579,605	454,389	27.6%	359,544	264,554	35.9%
Infiniti Brand	5,608	4,140	35.5%	43,011	29,407	46.3%	27,254	18,161	50.1%
U.S. Total	71,856	49,013	46.6%	622,616	483,796	28.7%	386,798	282,715	36.8%
Canada	6,880	5,146	33.7%	62,101	53,991	15.0%	41,631	31,981	30.2%
Mexico	21,272	13,164	61.6%	155,703	110,526	40.9%	96,237	64,442	49.3%
Europe	17,807	14,907	19.5%	217,555	178,955	21.6%	117,786	101,411	16.1%
China* ¹	64,905	99,570	^(*) -34.8%	482,921	745,793	^(*) -35.2%	289,370	436,969	^(*) -33.8%
Others	42,719	39,895	7.1%	328,070	317,520	3.3%	202,087	196,459	2.9%
Overseas Total	225,439	221,695	1.7%	1,868,966	1,890,581	-1.1%	1,133,909	1,113,977	1.8%
Global Retail Sales	258,371	255,027	1.3%	2,194,022	2,193,141	0.0%	1,314,770	1,277,351	2.9%

2. Global Production by Country

Country	August		Var. (%)	CYTD (January - August)		Var. (%)	FYTD (April - August)		Var. (%)
	2023	2022		2023	2022		*From January to May for China		
							2023	2022	
Japan	47,997	44,829	7.1%	455,159	330,530	37.7%	287,982	200,733	43.5%
U.S.	64,499	59,506	8.4%	404,553	346,253	16.8%	246,575	205,449	20.0%
Mexico	59,903	35,202	70.2%	411,294	268,728	53.1%	261,393	164,205	59.2%
U.K.	17,352	10,032	73.0%	202,488	147,694	37.1%	121,701	89,190	36.5%
China* ¹	53,331	101,125	^(*) -47.3%	479,574	769,472	^(*) -37.7%	305,107	448,508	^(*) -32.0%
Others* ²	36,155	37,524	-3.6%	286,707	308,890	-7.2%	166,119	195,296	-14.9%
Overseas Total	231,240	243,389	-5.0%	1,784,616	1,841,037	-3.1%	1,100,895	1,102,648	-0.2%
Global Production	279,237	288,218	-3.1%	2,239,775	2,171,567	3.1%	1,388,877	1,303,381	6.6%

3. Vehicle Exports from Japan

Destination	August		Var. (%)	CYTD (January - August)		Var. (%)	FYTD (April - August)		Var. (%)
	2023	2022		2023	2022		*From January to May for China		
							2023	2022	
North America	19,943	19,582	1.8%	133,184	88,458	50.6%	85,345	54,011	58.0%
Europe	5,123	1,411	263.1%	35,508	4,019	783.5%	24,936	3,866	545.0%
Middle East	3,663	3,128	17.1%	32,861	26,552	23.8%	16,872	14,939	12.9%
Others	7,762	2,605	198.0%	60,178	30,166	99.5%	41,438	18,787	120.6%
Total	36,491	26,726	36.5%	261,731	149,195	75.4%	168,591	91,603	84.0%

*1 China sales and production include Dongfeng brand PV and LCV.

DFAC (Dongfeng Automobile Co., Ltd.) is deconsolidated from October 2022. Excluding DFAC, China sales was -28.9% for August 2023, -26.3% for January-August 2023 (CYTD 2023), and -23.5% for January-May 2023 (FYTD 2023). On the same basis, China production was -43.5% for August 2023, -30.1% for January-August 2023 (CYTD 2023), and -21.3% for January-May 2023 (FYTD 2023).

*2 Others include production in Taiwan, Thailand, Philippines, South Africa, Brazil, India, Egypt, Russia, France and Argentina excluding CKD production.

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Japan Nissan Sales Results by Model : August 2023

<units>

Model	August			CYTD (January - August)			FYTD (April - August)		
	Volume		Var. (%)	Volume		Var. (%)	Volume		Var. (%)
	2023	2022		CY2023	CY2022		FY2023	FY2022	
March	5	478	-99.0%	756	5,660	-86.6%	95	2,652	-96.4%
Note / Note AURA	6,192	7,871	-21.3%	72,644	73,190	-0.7%	35,893	39,716	-9.6%
Sylphy	0	0	-	2	6	-66.7%	0	0	-
Teana	0	0	-	0	5	-100.0%	0	2	-100.0%
Skyline	76	164	-53.7%	1,398	1,826	-23.4%	893	936	-4.6%
Fuga	0	83	-100.0%	35	446	-92.2%	17	283	-94.0%
Cima	-	7	-	0	77	-100.0%	0	39	-100.0%
Leaf	376	1,142	-67.1%	7,488	9,033	-17.1%	2,890	4,454	-35.1%
Juke	1	0	-	2	7	-71.4%	2	3	-33.3%
Ariya	433	71	509.9%	6,146	2,897	112.2%	4,421	2,181	102.7%
X-Trail	1,578	2,151	-26.6%	18,664	9,663	93.1%	10,999	6,504	69.1%
KICKS	1,113	601	85.2%	9,413	14,135	-33.4%	5,653	5,020	12.6%
Serena	5,790	5,275	9.8%	48,316	39,527	22.2%	34,916	20,812	67.8%
Elgrand	135	197	-31.5%	1,702	1,707	-0.3%	950	783	21.3%
Fairlady Z	65	97	-33.0%	671	134	400.7%	373	109	242.2%
GT-R	92	80	15.0%	408	645	-36.7%	401	325	23.4%
Others	0	0	-	1	1	0.0%	1	0	-
PV Total	15,856	18,217	-13.0%	167,646	158,959	5.5%	97,504	83,819	16.3%
NV150 AD / AD	696	256	171.9%	6,188	7,811	-20.8%	3,571	3,512	1.7%
NV200 Vanette / Vanette	872	206	323.3%	6,348	6,965	-8.9%	3,817	3,492	9.3%
NV350 Caravan	1,531	1,371	11.7%	16,613	11,221	48.1%	9,133	6,689	36.5%
NT450 Atlas	0	0	-	1	1	0.0%	1	1	0.0%
Atlas F24 / F25	128	112	14.3%	1,092	753	45.0%	748	488	53.3%
Paramedic	1	0	-	112	84	33.3%	3	0	-
CV Total	3,228	1,945	66.0%	30,354	26,835	13.1%	17,273	14,182	21.8%
Registered Vehicle Total	19,084	20,162	-5.3%	198,000	185,794	6.6%	114,777	98,001	17.1%
DAYZ	3,504	2,203	59.1%	26,204	33,612	-22.0%	16,362	14,909	9.7%
Roox	4,610	4,926	-6.4%	46,563	48,474	-3.9%	19,275	28,570	-32.5%
Sakura	2,419	3,523	-31.3%	25,182	8,695	189.6%	13,972	8,695	60.7%
NV100 / NT100 Clipper	3,315	2,518	31.7%	29,107	25,985	12.0%	16,475	13,199	24.8%
Mini Total	13,848	13,170	5.1%	127,056	116,766	8.8%	66,084	65,373	1.1%
Japan Grand Total	32,932	33,332	-1.2%	325,056	302,560	7.4%	180,861	163,374	10.7%

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Europe Nissan Sales Results by Model : August 2023

<units>

Model	August			CYTD (January - August)			FYTD (April - August)		
	Volume		Var. (%)	Volume		Var. (%)	Volume		Var. (%)
	2023	2022		CY2023	CY2022		FY2023	FY2022	
Micra	47	1,750	-97.3%	8,128	23,253	-65.0%	544	14,537	-96.3%
Leaf	1,309	2,241	-41.6%	11,292	16,166	-30.1%	6,359	9,203	-30.9%
Sentra	0	400	-100.0%	1,272	628	102.5%	571	463	23.3%
Altima	0	0	-	58	62	-6.5%	6	20	-70.0%
Maxima	0	0	-	0	10	-100.0%	0	6	-100.0%
Juke	3,469	2,249	54.2%	50,844	32,969	54.2%	28,945	17,365	66.7%
Qashqai	6,822	6,115	11.6%	96,869	77,846	24.4%	51,580	46,745	10.3%
Murano	0	17	-100.0%	0	647	-100.0%	0	150	-100.0%
Terrano	0	51	-100.0%	0	1,907	-100.0%	0	405	-100.0%
X-Trail	2,570	133	1832.3%	18,043	6,472	178.8%	11,510	1,313	776.6%
Pathfinder	0	5	-100.0%	0	206	-100.0%	0	36	-100.0%
Ariya	988	351	181.5%	7,173	529	1256.0%	4,404	529	732.5%
GT-R	0	3	-100.0%	2	36	-94.4%	1	33	-97.0%
Navara	0	42	-100.0%	32	2,263	-98.6%	0	505	-100.0%
Townstar	1,146	501	128.7%	8,781	4,164	110.9%	5,502	3,184	72.8%
Primaster	850	430	97.7%	8,268	4,287	92.9%	4,593	2,918	57.4%
e-NV200	0	12	-100.0%	7	1,162	-99.4%	2	362	-99.4%
NV250	0	0	-	0	368	-100.0%	0	0	-
NV400	589	531	10.9%	6,653	4,680	42.2%	3,704	3,126	18.5%
Others	0	7	-100.0%	0	114	-100.0%	0	108	-100.0%
Nissan Brand Total	17,790	14,838	19.9%	217,422	177,769	22.3%	117,721	101,008	16.5%
Q50	0	0	-	0	2	-100.0%	0	0	-
QX50 / QX55	12	56	-78.6%	106	869	-87.8%	54	311	-82.6%
QX60	5	0	-	22	4	450.0%	12	0	-
QX80	0	13	-100.0%	5	311	-98.4%	0	92	-100.0%
Infiniti Brand Total	17	69	-75.4%	133	1,186	-88.8%	66	403	-83.6%
Europe Grand Total	17,807	14,907	19.5%	217,555	178,955	21.6%	117,787	101,411	16.1%

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USA Nissan Sales Results by Model : August 2023

<units>

Model	August			CYTD (January - August)			FYTD (April - August)		
	Volume		Var. (%)	Volume		Var. (%)	Volume		Var. (%)
	2023	2022		CY2023	CY2022		FY2023	FY2022	
Versa	2,491	715	248.4%	15,811	8,476	86.5%	11,910	6,146	93.8%
Sentra	12,913	4,642	178.2%	82,309	55,786	47.5%	59,792	28,655	108.7%
Altima	9,966	9,503	4.9%	80,313	97,567	-17.7%	47,481	59,272	-19.9%
Maxima	898	337	166.5%	8,186	4,468	83.2%	5,979	1,599	273.9%
Z	144	46	213.0%	1,198	46	2504.3%	732	46	1491.3%
GT-R	23	0	-	269	54	398.1%	126	4	3050.0%
Leaf	447	397	12.6%	5,188	8,361	-38.0%	2,834	3,990	-29.0%
Total Cars	26,882	15,640	71.9%	193,274	174,758	10.6%	128,854	99,712	29.2%
Frontier	3,670	5,309	-30.9%	41,794	53,734	-22.2%	24,868	31,329	-20.6%
Pathfinder	4,017	5,047	-20.4%	51,049	32,774	55.8%	27,279	23,799	14.6%
Kicks	6,919	2,906	138.1%	42,709	41,791	2.2%	30,877	21,214	45.6%
Murano	1,747	1,390	25.7%	24,705	19,639	25.8%	12,261	10,236	19.8%
Rogue	18,921	10,105	87.2%	178,546	79,577	124.4%	109,522	50,656	116.2%
Rogue Sports	52	2,960	-98.2%	9,990	33,213	-69.9%	2,515	16,899	-85.1%
Armada	1,420	1,041	36.4%	16,285	6,579	147.5%	9,013	4,936	82.6%
Titan	1,531	475	222.3%	13,874	12,187	13.8%	9,836	5,772	70.4%
Ariya	1,089	0	-	7,379	0	-	4,519	0	-
NVC	0	0	-	0	3	-100.0%	0	1	-100.0%
NV200	0	0	-	0	134	-100.0%	0	0	-
Total Trucks	39,366	29,233	34.7%	386,331	279,631	38.2%	230,690	164,842	39.9%
Nissan Brand Total	66,248	44,873	47.6%	579,605	454,389	27.6%	359,544	264,554	35.9%
Q50	621	135	360.0%	4,406	4,042	9.0%	3,040	1,613	88.5%
Q60 Coupe	84	67	25.4%	880	1,592	-44.7%	506	824	-38.6%
QX50	935	1,029	-9.1%	6,324	7,644	-17.3%	3,994	4,194	-4.8%
QX55	506	395	28.1%	3,645	3,205	13.7%	2,280	2,206	3.4%
QX60	2,473	1,804	37.1%	19,908	8,784	126.6%	12,769	6,248	104.4%
QX80	989	710	39.3%	7,848	4,140	89.6%	4,665	3,076	51.7%
Infiniti Brand Total	5,608	4,140	35.5%	43,011	29,407	46.3%	27,254	18,161	50.1%
USA Grand Total	71,856	49,013	46.6%	622,616	483,796	28.7%	386,798	282,715	36.8%

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China Nissan Sales Results by Model : August 2023

<units>

Model	August			CYTD (January - August)		
	Volume		Var. (%)	Volume		Var. (%)
	2023	2022		CY2023	CY2022	
Tiida H/B	1,511	2,189	-31.0%	8,102	21,921	-63.0%
Sylphy	32,894	43,810	-24.9%	227,037	290,097	-21.7%
Sylphy EV	0	0	-	0	0	-
Lannia	23	9	155.6%	1,074	660	62.7%
Altima	9,189	14,176	-35.2%	53,942	104,686	-48.5%
Maxima	0	0	-	0	0	-
Kicks	602	1,311	-54.1%	3,551	8,354	-57.5%
Qashqai	4,955	15,358	-67.7%	63,338	104,340	-39.3%
X-Trail	5,814	2,692	116.0%	36,550	18,413	98.5%
Murano	4	550	-99.3%	5,959	4,815	23.8%
Navara	506	457	10.7%	4,623	5,153	-10.3%
Ariya	106	0	-	1,575	0	-
Terra	1,030	345	198.6%	6,123	6,433	-4.8%
Paradin	449	0	-	899	0	-
Nissan Brand Total	57,083	80,897	-29.4%	412,773	564,872	-26.9%
Q50	0	123	-100.0%	2,363	1,111	112.7%
QX50 / QX55	155	313	-50.5%	1,974	2,698	-26.8%
QX60	255	54	372.2%	734	1,241	-40.9%
Infiniti Brand Total	410	490	-16.3%	5,071	5,050	0.4%
D60	417	595	-29.9%	3,615	7,515	-51.9%
D60 EV	1,368	3,397	-59.7%	10,384	23,082	-55.0%
T60	29	264	-89.0%	1,368	4,051	-66.2%
T60 EV	1	0	-	1,871	1	187000.0%
T80	272	309	-12.0%	3,082	2,835	8.7%
T90	0	0	-	0	84	-100.0%
V-online	1,340	3,072	-56.4%	19,934	24,763	-19.5%
V-online-PHEV	2,121	0	-	3,524	0	-
Venucia Brand Total	5,548	7,637	-27.4%	43,778	62,331	-29.8%
DF Brand vehicles^{*1}	1,864	10,546	-82.3%	21,299	113,540	-81.2%
China Grand Total	64,905	99,570	-34.8%	482,921	745,793	-35.2%

*1 DFAC (Dongfeng Automobile Co., Ltd.) is deconsolidated from October 2022.

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