

Nissan Sales, Production & Exports Results for February 2019

1. Retail Sales by Region

<units>

Region	February 2019	February 2018	Var. (%)	April 2018 - February 2019	April 2017- February 2018	Var. (%)
Registered Vehicles	42,019	44,470	-5.5%	360,194	333,400	8.0%
Mini Vehicles	18,286	19,884	-8.0%	163,197	165,173	-1.2%
Japan Total	60,305	64,354	-6.3%	523,391	498,573	5.0%
Nissan Division	103,735	117,110	-11.4%	1,163,655	1,296,732	-10.3%
Infiniti Division	10,607	12,820	-17.3%	129,302	133,309	-3.0%
U.S. Total	114,342	129,930	-12.0%	1,292,957	1,430,041	-9.6%
Canada	8,597	9,813	-12.4%	131,840	131,690	0.1%
Mexico	22,855	25,490	-10.3%	279,715	322,077	-13.2%
Europe	50,021	58,950	-15.1%	567,453	659,481	-14.0%
China ^{*1*2}	76,745	78,177	-1.8%	1,438,534	1,418,581	1.4%
Others	59,011	61,523	-4.1%	739,916	732,091	1.1%
Overseas Total	331,571	363,883	-8.9%	4,450,415	4,694,008	-5.2%
Global Retail Sales	391,876	428,237	-8.5%	4,973,806	5,192,581	-4.2%

2. Global Production by Country

<units>

Country	February 2019	February 2018	Var. (%)	April 2018 - February 2019	April 2017- February 2018	Var. (%)
Japan	73,104	88,388	-17.3%	823,049	886,084	-7.1%
U.S.	70,244	72,567	-3.2%	751,891	818,327	-8.1%
Mexico	63,845	58,219	9.7%	704,062	732,681	-3.9%
U.K.	35,871	44,256	-18.9%	380,624	440,200	-13.5%
Spain	7,643	9,306	-17.9%	82,811	90,688	-8.7%
China ^{*1}	64,109	71,171	-9.9%	1,415,737	1,399,228	1.2%
Others ^{*3}	62,890	71,558	-12.1%	755,901	816,156	-7.4%
Overseas Total	304,602	327,077	-6.9%	4,091,026	4,297,280	-4.8%
Global Production	377,706	415,465	-9.1%	4,914,075	5,183,364	-5.2%

3. Vehicle Exports from Japan

<units>

Destination	February 2019	February 2018	Var. (%)	April 2018 - February 2019	April 2017- February 2018	Var. (%)
North America	18,516	19,346	-4.3%	258,052	312,594	-17.4%
Europe	3,212	6,640	-51.6%	27,064	70,481	-61.6%
Middle East	3,147	7,189	-56.2%	67,392	45,664	47.6%
Others	10,264	7,512	36.6%	110,546	112,145	-1.4%
Total	35,139	40,687	-13.6%	463,054	540,884	-14.4%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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Japan Nissan Sales Results by Model : February 2019

<units>

Model	February			YTD (April - February)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2018	FY2017	
March	1,331	1,186	12.2%	10,109	10,367	-2.5%
Note	12,910	13,769	-6.2%	115,108	111,763	3.0%
Cube	556	947	-41.3%	4,802	6,251	-23.2%
Latio	0	2	-100.0%	6	47	-87.2%
Sylphy	210	247	-15.0%	1,961	2,037	-3.7%
Teana	272	306	-11.1%	2,168	2,562	-15.4%
Skyline	219	309	-29.1%	1,756	2,173	-19.2%
Fuga	87	171	-49.1%	1,043	1,438	-27.5%
Cima	17	13	30.8%	192	244	-21.3%
Leaf	1,867	3,720	-49.8%	19,936	19,700	1.2%
Juke	416	349	19.2%	3,530	3,465	1.9%
X-Trail	5,504	5,854	-6.0%	40,261	42,351	-4.9%
Wingroad	0	213	-100.0%	517	2,258	-77.1%
Lafesta Highwaystar	0	65	-100.0%	14	854	-98.4%
Serena	10,933	10,408	5.0%	87,597	65,924	32.9%
Elgrand	857	689	24.4%	6,446	6,172	4.4%
Fairlady Z	44	56	-21.4%	527	449	17.4%
GT-R	57	68	-16.2%	446	708	-37.0%
Cedric Sedan	0	4	-100.0%	8	48	-83.3%
Paramedic	47	43	9.3%	99	95	4.2%
Others	0	0	-	2	4	-50.0%
PV Total	35,327	38,419	-8.0%	296,528	278,910	6.3%
NV150 AD / AD	1,773	1,290	37.4%	18,626	16,907	10.2%
NV200 Vanette / Vanette	1,444	1,348	7.1%	13,613	10,579	28.7%
e-NV200	0	1	-100.0%	18	42	-57.1%
NV350 Caravan	2,800	2,823	-0.8%	25,754	21,688	18.7%
NT450 Atlas	90	70	28.6%	787	750	4.9%
Atlas F24	549	499	10.0%	4,589	4,213	8.9%
Civilian	36	20	80.0%	279	311	-10.3%
CV Total	6,692	6,051	10.6%	63,666	54,490	16.8%
Registered Vehicle Total	42,019	44,470	-5.5%	360,194	333,400	8.0%
DAYZ	6,096	6,711	-9.2%	55,723	56,579	-1.5%
DAYZ Rook	8,443	7,583	11.3%	68,480	63,692	7.5%
NV100 / NT100 Clipper	3,747	5,590	-33.0%	38,994	44,902	-13.2%
Mini Total	18,286	19,884	-8.0%	163,197	165,173	-1.2%
Japan Grand Total	60,305	64,354	-6.3%	523,391	498,573	5.0%

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USA Nissan Sales Results by Model : February 2019

<units>

Model	February			YTD (April - February)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2018	FY2017	
Versa	7,410	7,196	3.0%	64,503	90,141	-28.4%
Sentra	17,072	17,148	-0.4%	184,204	201,916	-8.8%
Altima	16,216	19,703	-17.7%	174,145	220,899	-21.2%
Maxima	3,504	4,387	-20.1%	35,544	60,750	-41.5%
Juke	2	124	-98.4%	280	6,383	-95.6%
Z	211	312	-32.4%	2,869	3,902	-26.5%
GT-R	25	35	-28.6%	447	452	-1.1%
Leaf	654	895	-26.9%	13,541	8,988	50.7%
Total Cars	45,094	49,800	-9.4%	475,533	593,431	-19.9%
Frontier	6,291	7,992	-21.3%	69,174	72,687	-4.8%
Pathfinder	4,860	6,140	-20.8%	59,572	65,771	-9.4%
Kicks	3,563	0	-	30,687	0	-
Murano	3,412	6,179	-44.8%	70,317	72,454	-2.9%
Rogue	31,899	38,119	-16.3%	353,668	376,347	-6.0%
Quest	0	1	-100.0%	1	1,082	-99.9%
Armada	3,190	2,548	25.2%	28,960	33,170	-12.7%
Titan	2,722	3,761	-27.6%	43,488	49,441	-12.0%
NVC	1,204	875	37.6%	12,773	11,865	7.7%
NVP	235	264	-11.0%	3,063	3,622	-15.4%
NV200	1,265	1,431	-11.6%	16,419	16,862	-2.6%
Total Trucks	58,641	67,310	-12.9%	688,122	703,301	-2.2%
Nissan Brand Total	103,735	117,110	-11.4%	1,163,655	1,296,732	-10.3%
Q50	2,230	3,904	-42.9%	27,541	36,905	-25.4%
Q60 Coupe	327	855	-61.8%	7,147	8,844	-19.2%
Q60 Convertible	0	0	-	0	3	-100.0%
Q70	269	450	-40.2%	3,492	4,646	-24.8%
QX30	574	775	-25.9%	6,315	9,149	-31.0%
QX50	1,122	1,120	0.2%	23,249	14,710	58.0%
QX60	4,117	3,880	6.1%	43,651	38,685	12.8%
QX70	0	147	-100.0%	388	4,322	-91.0%
QX80	1,968	1,689	16.5%	17,519	16,045	9.2%
Infiniti Brand Total	10,607	12,820	-17.3%	129,302	133,309	-3.0%
USA Grand Total	114,342	129,930	-12.0%	1,292,957	1,430,041	-9.6%

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Europe Nissan Sales Results by Model : February 2019

<units>

Model	February			YTD (April - February)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2018	FY2017	
Micra	6,232	7,803	-20.1%	60,998	88,770	-31.3%
Note	0	12	-100.0%	0	1,319	-100.0%
Pulsar	68	1,665	-95.9%	10,093	20,191	-50.0%
Leaf	3,069	3,766	-18.5%	37,736	13,937	170.8%
Almera	538	1,279	-57.9%	13,430	14,610	-8.1%
Sentra	0	0	-	250	2,274	-89.0%
Teana / Altima	0	0	-	18	154	-88.3%
Maxima	0	0	-	35	153	-77.1%
Juke	5,057	6,120	-17.4%	60,039	79,104	-24.1%
Qashqai	21,826	22,911	-4.7%	221,041	243,821	-9.3%
Murano	175	338	-48.2%	2,823	2,697	4.7%
Terrano	997	987	1.0%	13,167	14,103	-6.6%
X-Trail	4,495	6,052	-25.7%	61,561	81,821	-24.8%
Pathfinder	0	1	-100.0%	0	152	-100.0%
370Z	37	47	-21.3%	495	557	-11.1%
370Z Roadstar	8	11	-27.3%	121	143	-15.4%
GT-R	30	45	-33.3%	456	610	-25.2%
Patrol	0	0	-	0	6	-100.0%
Navara	1,596	2,027	-21.3%	20,546	23,503	-12.6%
Primaster	583	533	9.4%	6,135	7,159	-14.3%
NT400 / Cabstar	673	571	17.9%	6,739	7,434	-9.3%
NV200	803	1,123	-28.5%	12,294	14,326	-14.2%
e-NV200	731	94	677.7%	6,019	3,483	72.8%
NV400	544	599	-9.2%	6,070	6,099	-0.5%
NT500	0	1	-100.0%	0	118	-100.0%
Others	0	0	-	74	3	2366.7%
Nissan Brand Total	47,462	55,985	-15.2%	540,142	626,547	-13.8%
Q30	286	289	-1.0%	3,317	5,367	-38.2%
Q50	98	115	-14.8%	1,425	1,644	-13.3%
Q60 Coupe	29	29	0.0%	445	563	-21.0%
Q70	11	13	-15.4%	78	366	-78.7%
QX50	179	60	198.3%	1,397	1,001	39.6%
QX60	107	176	-39.2%	1,181	779	51.6%
QX70	8	117	-93.2%	595	1,430	-58.4%
QX80	164	113	45.1%	1,084	522	107.7%
Infiniti Brand Total	882	912	-3.3%	9,522	11,672	-18.4%
Datsun on-DO	1,484	1,754	-15.4%	15,774	18,183	-13.2%
Datsun mi-DO	193	299	-35.5%	2,015	3,079	-34.6%
Datsun Brand Total	1,677	2,053	-18.3%	17,789	21,262	-16.3%
Europe Grand Total	50,021	58,950	-15.1%	567,453	659,481	-14.0%

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China Nissan Sales Results by Model : February 2019

<units>

Model	February			YTD (January - February)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		CY2019	CY2018	
Tiida H/B	3,296	3,503	-5.9%	7,776	9,587	-18.9%
Sunny	475	576	-17.5%	1,068	1,630	-34.5%
Sylphy	25,612	21,388	19.7%	68,685	52,100	31.8%
Lannia	2,349	3,938	-40.4%	5,850	10,771	-45.7%
Teana / Altima	2,935	5,621	-47.8%	9,060	16,472	-45.0%
Maxima	10	29	-65.5%	66	96	-31.3%
March	0	0	-	0	0	-
Livina (2row)	107	183	-41.5%	488	542	-10.0%
Livina C-Gear	0	0	-	0	0	-
Kicks	1,946	3,802	-48.8%	5,262	10,985	-52.1%
Qashqai	7,827	7,527	4.0%	25,215	20,675	22.0%
X-Trail	12,491	10,023	24.6%	30,557	29,211	4.6%
Murano	1,332	1,448	-8.0%	3,047	4,071	-25.2%
Quest	1	60	-98.3%	1	214	-99.5%
370Z	0	0	-	0	0	-
GT-R	0	2	-100.0%	1	3	-66.7%
Patrol	17	53	-67.9%	60	98	-38.8%
Pickup	0	0	-	0	0	-
Navara	668	599	11.5%	2,073	1,735	19.5%
Terra	786	0	-	2,282	0	-
NV200	344	744	-53.8%	776	1,266	-38.7%
Nissan Brand Total	60,196	59,496	1.2%	162,267	159,456	1.8%
Q50	351	8	4287.5%	1,516	1,206	25.7%
Q60 Coupe	25	12	108.3%	77	44	75.0%
Q70	163	286	-43.0%	459	1,005	-54.3%
QX30	35	136	-74.3%	124	440	-71.8%
QX50	448	442	1.4%	1,540	552	179.0%
QX60	62	401	-84.5%	290	1,007	-71.2%
QX70	0	21	-100.0%	0	58	-100.0%
QX80	0	31	-100.0%	0	76	-100.0%
ESQ	34	67	-49.3%	87	226	-61.5%
Infiniti Brand Total	1,118	1,404	-20.4%	4,093	4,614	-11.3%
D50	0	0	-	0	0	-
D60	4,218	4,323	-2.4%	11,353	10,012	13.4%
R30	0	0	-	0	0	-
R50	1	159	-99.4%	3	381	-99.2%
R50X	0	16	-100.0%	0	28	-100.0%
e30	0	0	-	0	0	-
T60	772	0	-	2,148	0	-
T70	1,400	2,958	-52.7%	4,495	8,265	-45.6%
T90	573	2,729	-79.0%	1,991	7,896	-74.8%
M50V	238	418	-43.1%	678	1,032	-34.3%
Venucia Brand Total	7,202	10,603	-32.1%	20,668	27,614	-25.2%
DF Brand vehicles	8,229	6,674	23.3%	23,651	21,530	9.9%
China Grand Total	76,745	78,177	-1.8%	210,679	213,214	-1.2%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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