

**NISSAN IR DATASHEET**  
**Global Retail Volume**

(units)

		FY2018	FY2019						FY2020		
		Full Year	1Q	2Q	1H	3Q	4Q	2H	Full Year	1Q	vs. FY2019
Japan	TIV	5,261,018	1,225,635	1,396,726	2,622,361	1,045,881	1,371,944	2,417,825	5,040,186	836,448	-31.8%
	Nissan	596,087	126,442	154,511	280,953	100,378	153,127	253,505	534,458	83,829	-33.7%
	Share	11.3%	10.3%	11.1%	10.7%	9.6%	11.2%	10.5%	10.6%	10.0%	-0.3pts
USA	TIV	17,170,392	4,431,851	4,318,068	8,749,919	4,291,139	3,509,299	7,800,438	16,550,357	2,938,744	-33.7%
	Nissan	1,443,725	351,185	327,353	678,538	301,291	257,606	558,897	1,237,435	177,328	-49.5%
	Share	8.4%	7.9%	7.6%	7.8%	7.0%	7.3%	7.2%	7.5%	6.0%	-1.9pts
Canada	TIV	1,966,517	568,464	521,101	1,089,565	412,883	329,582	742,465	1,832,030	315,284	-44.5%
	Nissan	146,821	40,139	34,824	74,963	28,220	19,664	47,884	122,847	17,123	-57.3%
	Share	7.5%	7.1%	6.7%	6.9%	6.8%	6.0%	6.4%	6.7%	5.4%	-1.7pts
Mexico	TIV	1,418,314	306,584	314,084	620,668	364,066	296,677	660,743	1,281,411	139,768	-54.4%
	Nissan	305,322	60,099	62,880	122,979	74,671	61,070	135,741	258,720	27,402	-54.4%
	Share	21.5%	19.6%	20.0%	19.8%	20.5%	20.6%	20.5%	20.2%	19.6%	0.0pts
Others	TIV	7,297	1,500	1,810	3,310	1,701	1,810	3,511	6,821	1,042	-30.5%
	Nissan	1,221	192	254	446	257	307	564	1,010	190	-1.0%
	Share	16.7%	12.8%	14.0%	13.5%	15.1%	17.0%	16.1%	14.8%	18.2%	5.4pts
North America	TIV	20,562,520	5,308,399	5,155,063	10,463,462	5,069,789	4,137,368	9,207,157	19,670,619	3,394,838	-36.0%
	Nissan	1,897,089	451,615	425,311	876,926	404,439	338,647	743,086	1,620,012	222,043	-50.8%
	Share	9.2%	8.5%	8.3%	8.4%	8.0%	8.2%	8.1%	8.2%	6.5%	-2.0pts
Russia	TIV	1,794,141	436,954	441,405	878,359	477,919	410,122	888,041	1,766,400	234,103	-46.4%
	Nissan	107,355	17,975	24,001	41,976	22,899	23,617	46,516	88,492	10,253	-43.0%
	Share	6.0%	4.1%	5.4%	4.8%	4.8%	5.8%	5.2%	5.0%	4.4%	0.3pts
Europe excl. Russia	TIV	18,235,271	5,033,718	4,332,638	9,366,356	4,359,535	3,623,957	7,983,492	17,349,848	2,455,945	-51.2%
	Nissan	536,090	117,480	105,507	222,987	107,586	101,453	209,039	432,026	43,861	-62.7%
	Share	3.0%	2.4%	2.5%	2.4%	2.5%	2.9%	2.7%	2.5%	2.0%	-0.4pts
Europe*	TIV	20,029,412	5,470,672	4,774,043	10,244,715	4,837,454	4,034,079	8,871,533	19,116,248	2,690,048	-50.8%
	Nissan	643,445	135,455	129,508	264,963	130,485	125,070	255,555	520,518	54,114	-60.1%
	Share	3.3%	2.5%	2.8%	2.6%	2.7%	3.2%	2.9%	2.8%	2.2%	-0.3pts
China**	TIV	26,604,910	5,982,505	5,552,415	11,534,920	5,747,049	7,031,383	12,778,432	24,313,352	3,357,611	-43.9%
	Nissan	1,563,986	343,748	374,520	718,268	372,715	455,908	828,623	1,546,891	206,551	-39.9%
	Share	5.9%	5.7%	6.7%	6.2%	6.5%	6.5%	6.5%	6.4%	6.2%	0.5pts
ref) Asia & Oceania	TIV	11,405,502	2,636,550	2,464,046	5,100,596	2,754,955	2,199,040	4,953,995	10,054,591	1,383,836	-47.5%
	Nissan	323,802	71,551	72,388	143,939	68,255	61,721	129,976	273,915	32,449	-54.6%
	Share	2.8%	2.7%	2.9%	2.8%	2.5%	2.8%	2.6%	2.7%	2.3%	-0.4pts
ref) Latin America	TIV	4,523,345	1,086,676	1,141,054	2,227,730	1,135,936	883,921	2,019,857	4,247,587	385,382	-64.5%
	Nissan	224,756	49,528	54,617	104,145	56,913	44,366	101,279	205,424	16,124	-67.4%
	Share	5.0%	4.6%	4.8%	4.7%	5.0%	5.0%	5.0%	4.8%	4.2%	-0.4pts
ref) Middle East	TIV	1,709,298	396,329	395,617	791,946	556,604	439,454	996,058	1,788,004	289,026	-27.1%
	Nissan	165,126	32,344	34,040	66,384	42,968	36,046	79,014	145,398	20,718	-35.9%
	Share	9.7%	8.2%	8.6%	8.4%	7.7%	8.2%	7.9%	8.1%	7.2%	-1.0pts
ref) Africa & Others	TIV	1,996,567	391,000	473,000	864,000	302,264	332,025	634,289	1,498,289	153,162	-60.8%
	Nissan	101,409	20,526	25,073	45,599	19,190	18,410	37,600	83,199	7,507	-63.4%
	Share	5.1%	5.2%	5.3%	5.3%	6.3%	5.5%	5.9%	5.6%	4.9%	-0.3pts
Others	TIV	19,634,712	4,510,555	4,473,717	8,984,272	4,749,759	3,854,440	8,604,199	17,588,471	2,211,406	-51.0%
	Nissan	815,093	173,949	186,118	360,067	187,326	160,543	347,869	707,936	76,798	-55.9%
	Share	4.2%	3.9%	4.2%	4.0%	3.9%	4.2%	4.0%	4.0%	3.5%	-0.4pts
Overseas Total	TIV	86,831,554	21,272,131	19,955,238	41,227,369	20,404,051	19,057,270	39,461,321	80,688,690	11,653,903	-45.2%
	Nissan	4,919,613	1,104,767	1,115,457	2,220,224	1,094,965	1,080,168	2,175,133	4,395,357	559,506	-49.4%
	Share	5.7%	5.2%	5.6%	5.4%	5.4%	5.7%	5.5%	5.4%	4.8%	-0.4pts
Global (Incl. Japan mini car)	TIV	92,092,572	22,497,766	21,351,964	43,849,730	21,449,932	20,429,214	41,879,146	85,728,876	12,490,351	-44.5%
	Nissan	5,515,700	1,231,209	1,269,968	2,501,177	1,195,343	1,233,295	2,428,638	4,929,815	643,335	-47.7%
	Share	6.0%	5.5%	5.9%	5.7%	5.6%	6.0%	5.8%	5.8%	5.2%	-0.3pts
Japan (Excl. mini car)	TIV	3,336,630	768,501	891,222	1,659,723	658,306	864,709	1,523,015	3,182,738	534,981	-30.4%
	Nissan	411,991	80,688	97,324	178,012	58,993	92,023	151,016	329,028	45,683	-43.4%
	Share	12.3%	10.5%	10.9%	10.7%	9.0%	10.6%	9.9%	10.3%	8.5%	-2.0pts
Japan (Mini car)	TIV	1,924,388	457,134	505,504	962,638	387,575	507,235	894,810	1,857,448	301,467	-34.1%
	Nissan	184,096	45,754	57,187	102,941	41,385	61,104	102,489	205,430	38,146	-16.6%
	Share	9.6%	10.0%	11.3%	10.7%	10.7%	12.0%	11.5%	11.1%	12.7%	2.7pts

\*Share for Europe : Registration base.

\*\*TIV for China : PV and LCV only

## Global Retail Volume Detail

(units)

	FY2018	FY2019						FY2020		
	Full Year	1Q	2Q	1H	3Q	4Q	2H	Full Year	1Q	vs. FY2019
UK	110,613	26,338	25,749	52,087	20,193	26,156	46,349	98,436	8,298	-68.5%
France	59,587	12,381	10,376	22,757	13,234	10,774	24,008	46,765	5,802	-53.1%
Germany	48,945	10,934	10,265	21,199	12,362	11,137	23,499	44,698	6,079	-44.4%
Italy	55,426	13,304	9,836	23,140	10,958	8,574	19,532	42,672	4,521	-66.0%
Spain	69,574	15,672	12,760	28,432	13,784	10,096	23,880	52,312	3,862	-75.4%
Thailand	74,387	15,619	15,129	30,748	14,708	13,504	28,212	58,960	7,998	-48.8%
Indonesia	14,408	4,804	5,818	10,622	4,844	3,053	7,897	18,519	689	-85.7%
Malaysia	27,017	5,213	4,633	9,846	4,106	2,607	6,713	16,559	1,200	-77.0%
Taiwan	36,707	8,723	9,120	17,843	9,040	10,938	19,978	37,821	7,705	-11.7%
Australia	55,499	12,662	13,112	25,774	12,369	11,590	23,959	49,733	8,285	-34.6%
India	38,653	6,221	5,584	11,805	5,895	5,374	11,269	23,074	416	-93.3%
Brazil	95,504	21,696	24,751	46,447	27,349	21,532	48,881	95,328	7,275	-66.5%
Chile	29,901	6,472	7,301	13,773	6,432	5,126	11,558	25,331	1,929	-70.2%
Saudi Arabia	27,136	5,849	7,751	13,600	12,270	10,361	22,631	36,231	6,080	3.9%
Egypt	24,961	4,512	6,499	11,011	5,598	4,974	10,572	21,583	3,136	-30.5%
South Africa	54,892	11,666	14,865	26,531	8,975	9,161	18,136	44,667	2,480	-78.7%

## Consolidated Sales Volume by region

(units)

	FY2019															Total
	Japan	U.S. (incl. Guam)	Canada	Mexico	Europe*	Asia	Others			Oceania	M.East	Latin.A	Africa	Others		
							Thailand	China	Others							
1Q	123,765	289,028	37,243	42,651	127,465	75,289	16,026	684	58,579	100,081	13,508	19,747	45,391	21,265	170	795,522
2Q	143,209	311,517	34,000	68,282	122,856	71,946	14,072	1,525	56,349	143,046	14,529	44,708	53,922	29,678	209	894,856
1H	266,974	600,545	71,243	110,933	250,321	147,235	30,098	2,209	114,928	243,127	28,037	64,455	99,313	50,943	379	1,690,378
3Q	102,125	290,971	29,131	70,352	140,482	75,385	13,789	1,825	59,771	136,057	13,230	48,265	52,383	21,966	213	844,503
4Q	145,391	247,474	21,270	58,748	132,949	77,108	14,819	2,568	59,721	131,803	13,534	44,836	49,849	23,265	319	814,743
2H	247,516	538,445	50,401	129,100	273,431	152,493	28,608	4,393	119,492	267,860	26,764	93,101	102,232	45,231	532	1,659,246
Full Year	514,490	1,138,990	121,644	240,033	523,752	299,728	58,706	6,602	234,420	510,987	54,801	157,556	201,545	96,174	911	3,349,624

	FY2020															Total
	Japan	U.S. (incl. Guam)	Canada	Mexico	Europe*	Asia	Others			Oceania	M.East	Latin.A	Africa	Others		
							Thailand	China	Others							
1Q	76,925	101,516	12,802	12,429	30,257	18,972	4,283	345	14,344	28,753	6,126	8,613	8,269	5,609	136	281,654

	Variance FY2019 vs FY2020															Total
	Japan	U.S. (incl. Guam)	Canada	Mexico	Europe*	Asia	Others			Oceania	M.East	Latin.A	Africa	Others		
							Thailand	China	Others							
1Q	△ 46,840	△ 187,512	△ 24,441	△ 30,222	△ 97,208	△ 56,317	△ 11,743	△ 339	△ 44,235	△ 71,328	△ 7,382	△ 11,134	△ 37,122	△ 15,656	△ 34	△ 513,868

\*: Including sales to Renault OEM

# Global Production Volume

(units)

		FY2018 Full Year	FY2019								FY2020	vs. FY2019 (1Q)	
			1Q	2Q	1H	3Q	3Q YTD	4Q	2H	Full Year	1Q	vol.	%
Japan	DOM	407,162	80,317	90,336	170,653	60,658	231,311	87,718	148,376	319,029	40,282	△ 40,035	-49.8%
	EXP	493,619	100,988	118,490	219,478	134,185	353,663	85,000	219,185	438,663	19,329	△ 81,659	-80.9%
	<b>Japan Total</b>	<b>900,781</b>	<b>181,305</b>	<b>208,826</b>	<b>390,131</b>	<b>194,843</b>	<b>584,974</b>	<b>172,718</b>	<b>367,561</b>	<b>757,692</b>	<b>59,611</b>	<b>△ 121,694</b>	<b>-67.1%</b>
China	Nissan / Infiniti / Venucia	1,392,304	304,930	341,556	646,486	361,967	1,008,453	380,589	742,556	1,389,042	145,020	△ 159,910	-52.4%
	DF	165,711	37,527	38,163	75,690	37,248	112,938	50,605	87,853	163,543	23,494	△ 14,033	-37.4%
	<b>China Total</b>	<b>1,558,015</b>	<b>342,457</b>	<b>379,719</b>	<b>722,176</b>	<b>399,215</b>	<b>1,121,391</b>	<b>431,194</b>	<b>830,409</b>	<b>1,552,585</b>	<b>168,514</b>	<b>△ 173,943</b>	<b>-50.8%</b>
North America	US NNA	820,527	189,061	190,234	379,295	176,398	555,693	138,612	315,010	694,305	26,235	△ 162,826	-86.1%
	Mexico NMEX	734,304	156,513	151,886	308,399	148,114	456,513	154,512	302,626	611,025	36,430	△ 120,083	-76.7%
	Mexico COMPAS	31,913	8,606	9,627	18,233	7,543	25,776	8,908	16,451	34,684	620	△ 7,986	-92.8%
	<b>North America Total</b>	<b>1,586,744</b>	<b>354,180</b>	<b>351,747</b>	<b>705,927</b>	<b>332,055</b>	<b>1,037,982</b>	<b>302,032</b>	<b>634,087</b>	<b>1,340,014</b>	<b>63,285</b>	<b>△ 290,895</b>	<b>-82.1%</b>
Europe	UK NMUK	415,364	83,016	78,592	161,608	82,115	243,723	81,520	163,635	325,243	7,008	△ 76,008	-91.6%
	Spain NMISA (Barcelona)	75,609	14,988	11,344	26,332	12,219	38,551	10,515	22,734	49,066	224	△ 14,764	-98.5%
	Spain NMISA (Avilla)	13,070	3,864	2,092	5,956	0	5,956	0	0	5,956	0	△ 3,864	-100.0%
	France Renault (Flins)*	68,035	11,341	10,144	21,485	14,933	36,418	16,213	31,146	52,631	708	△ 10,633	-93.8%
	Russia NMGR	52,929	14,165	14,241	28,406	12,514	40,920	13,500	26,014	54,420	2,519	△ 11,646	-82.2%
	Russia Avtovaz*	35,667	4,964	5,635	10,599	6,180	16,779	4,109	10,289	20,888	2,515	△ 2,449	-49.3%
<b>Europe Total</b>	<b>660,674</b>	<b>132,338</b>	<b>122,048</b>	<b>254,386</b>	<b>127,961</b>	<b>382,347</b>	<b>125,857</b>	<b>253,818</b>	<b>508,204</b>	<b>12,974</b>	<b>△ 119,364</b>	<b>-90.2%</b>	
Asia (excl. China)	Taiwan Yulon*	34,025	8,329	7,703	16,032	7,194	23,226	10,792	17,986	34,018	6,857	△ 1,472	-17.7%
	India RNAIPL	182,486	37,710	55,442	93,152	57,255	150,407	52,766	110,021	203,173	3,642	△ 34,068	-90.3%
	Thailand NMT	166,849	37,868	37,497	75,365	34,022	109,387	27,773	61,795	137,160	6,232	△ 31,636	-83.5%
	Indonesia NMI	8,746	888	882	1,770	1,038	2,808	306	1,344	3,114	0	△ 888	-100.0%
	Philippines Philippine*	4,664	1,237	1,500	2,737	1,319	4,056	1,053	2,372	5,109	639	△ 598	-48.3%
	Korea RSM*	90,905	20,130	14,456	34,586	16,808	51,394	4,563	21,371	55,957	0	△ 20,130	-100.0%
<b>Asia (excl. China) Total</b>	<b>487,675</b>	<b>106,162</b>	<b>117,480</b>	<b>223,642</b>	<b>117,636</b>	<b>341,278</b>	<b>97,253</b>	<b>214,889</b>	<b>438,531</b>	<b>17,370</b>	<b>△ 88,792</b>	<b>-83.6%</b>	
Other overseas	Brazil NBA	106,011	26,736	28,552	55,288	26,156	81,444	20,359	46,515	101,803	23	△ 26,713	-99.9%
	Argentina LATAM	6,773	2,178	3,447	5,625	2,452	8,077	2,738	5,190	10,815	389	△ 1,789	-82.1%
	S.Africa NSA	36,981	9,592	9,938	19,530	6,884	26,414	5,187	12,071	31,601	0	△ 9,592	-100.0%
	Egypt NMEG	18,183	3,350	4,355	7,705	4,323	12,028	4,216	8,539	16,244	1,905	△ 1,445	-43.1%
<b>Other overseas Total</b>	<b>167,948</b>	<b>41,856</b>	<b>46,292</b>	<b>88,148</b>	<b>39,815</b>	<b>127,963</b>	<b>32,500</b>	<b>72,315</b>	<b>160,463</b>	<b>2,317</b>	<b>△ 39,539</b>	<b>-94.5%</b>	
<b>Total</b>	<b>5,361,837</b>	<b>1,158,298</b>	<b>1,226,112</b>	<b>2,384,410</b>	<b>1,211,525</b>	<b>3,595,935</b>	<b>1,161,554</b>	<b>2,373,079</b>	<b>4,757,489</b>	<b>324,071</b>	<b>△ 834,227</b>	<b>-72.0%</b>	

\* Non-consolidated companies

Note \*1 Indonesia and Philippines volume had been a part of EXP in Japan as CKD production, however it was changed to KD Set production so that it has reported separately since September 2002.

Note \*2 All figures are on fiscal year basis.

Note \*3 Taiwan and China : FY=January to December, The others : FY=April to March

## NML Export Volume (export from Japan)

		FY2018	FY2019								FY2020	(units)
		Full Year	1Q	2Q	1H	3Q	3Q YTD	4Q	2H	Full Year	1Q	vs. FY2019
												1Q
North America	U.S.	251,175	51,171	58,421	109,592	82,279	191,871	47,614	129,893	239,485	7,581	-85.2%
	Canada	30,946	5,591	4,902	10,493	5,092	15,585	4,505	9,597	20,090	719	-87.1%
	Total	282,121	56,762	63,323	120,085	87,371	207,456	52,119	139,490	259,575	8,300	-85.4%
Europe	Russia	1,924	353	233	586	189	775	0	189	775	118	-66.6%
	Others	26,129	11,758	8,359	20,117	9,726	29,843	6,483	16,209	36,326	1,321	-88.8%
	Total	28,053	12,111	8,592	20,703	9,915	30,618	6,483	16,398	37,101	1,439	-88.1%
Mid & South America	Mexico	29,403	4,639	4,814	9,453	5,540	14,993	3,817	9,357	18,810	969	-79.1%
	Chile	3,988	1,125	966	2,091	735	2,826	812	1,547	3,638	0	-100.0%
	Others	9,376	1,263	2,014	3,277	1,679	4,956	1,575	3,254	6,531	410	-67.5%
	Total	42,767	7,027	7,794	14,821	7,954	22,775	6,204	14,158	28,979	1,379	-80.4%
Asia	China	7,338	826	599	1,425	724	2,149	359	1,083	2,508	226	-72.6%
	Others	31,767	7,451	5,452	12,903	6,384	19,287	4,503	10,887	23,790	2,281	-69.4%
	Total	39,105	8,277	6,051	14,328	7,108	21,436	4,862	11,970	26,298	2,507	-69.7%
Oceania	Australia	24,030	5,456	4,189	9,645	6,000	15,645	4,440	10,440	20,085	2,085	-61.8%
	Others	2,848	659	677	1,336	728	2,064	577	1,305	2,641	239	-63.7%
	Total	26,878	6,115	4,866	10,981	6,728	17,709	5,017	11,745	22,726	2,324	-62.0%
Middle East	Saudi Arabia	6,269	771	2,485	3,256	3,628	6,884	3,636	7,264	10,520	1,245	61.5%
	UAE	47,675	1,689	10,808	12,497	7,011	19,508	6,704	13,715	26,212	1,849	9.5%
	Others	20,596	2,860	4,429	7,289	7,008	14,297	4,753	11,761	19,050	2,407	-15.8%
	Total	74,540	5,320	17,722	23,042	17,647	40,689	15,093	32,740	55,782	5,501	3.4%
Africa & Others	Total	8,581	2,217	2,251	4,468	2,916	7,384	1,578	4,494	8,962	739	-66.7%
<b>Grand Total</b>		<b>502,045</b>	<b>97,829</b>	<b>110,599</b>	<b>208,428</b>	<b>139,639</b>	<b>348,067</b>	<b>91,356</b>	<b>230,995</b>	<b>439,423</b>	<b>22,189</b>	<b>-77.3%</b>

\* Regions are based on JAMA geographic division