

**NISSAN IR DATASHEET**  
**Global Retail Volume**

(units)

		FY2017	FY2018						FY2019		
		Full Year	1Q	2Q	1H	3Q	4Q	2H	Full Year	1Q	vs. FY2018
Japan	TIV	5,197,356	1,192,238	1,291,506	2,483,744	1,248,840	1,528,434	2,777,274	5,261,018	1,225,635	2.8%
	Nissan	584,053	129,800	154,798	284,598	125,203	186,286	311,489	596,087	126,442	-2.6%
	Share	11.2%	10.9%	12.0%	11.5%	10.0%	12.2%	11.2%	11.3%	10.3%	-0.6pts
USA	TIV	17,308,187	4,500,262	4,284,742	8,785,004	4,378,721	4,006,667	8,385,388	17,170,392	4,431,851	-1.5%
	Nissan	1,592,576	364,692	343,987	708,679	369,195	365,851	735,046	1,443,725	351,185	-3.7%
	Share	9.2%	8.1%	8.0%	8.1%	8.4%	9.1%	8.8%	8.4%	7.9%	-0.2pts
Canada	TIV	2,045,440	607,173	529,078	1,136,251	418,942	411,324	830,266	1,966,517	568,464	-6.4%
	Nissan	146,882	42,708	39,436	82,144	33,132	31,545	64,677	146,821	40,139	-6.0%
	Share	7.2%	7.0%	7.5%	7.2%	7.9%	7.7%	7.8%	7.5%	7.1%	0.1pts
Mexico	TIV	1,489,298	343,470	347,680	691,150	393,079	334,085	727,164	1,418,314	306,584	-10.7%
	Nissan	350,701	74,160	76,109	150,269	83,145	71,908	155,053	305,322	60,099	-19.0%
	Share	23.5%	21.6%	21.9%	21.7%	21.2%	21.5%	21.3%	21.5%	19.6%	-2.0pts
Others	TIV	8,369	1,975	998	2,973	2,381	1,943	4,324	7,297	1,500	-24.1%
	Nissan	1,335	238	248	486	282	453	735	1,221	192	-19.3%
	Share	16.0%	12.1%	24.8%	16.3%	11.8%	23.3%	17.0%	16.7%	12.8%	0.7pts
North America	TIV	20,851,294	5,452,880	5,162,498	10,615,378	5,193,123	4,754,019	9,947,142	20,562,520	5,308,399	-2.6%
	Nissan	2,091,494	481,798	459,780	941,578	485,754	469,757	955,511	1,897,089	451,615	-6.3%
	Share	10.0%	8.8%	8.9%	8.9%	9.4%	9.9%	9.6%	9.2%	8.5%	-0.3pts
Russia	TIV	1,669,751	463,636	440,187	903,823	499,007	391,311	890,318	1,794,141	436,954	-5.8%
	Nissan	104,631	22,966	27,460	50,426	30,924	26,005	56,929	107,355	17,975	-21.7%
	Share	-	-	-	-	-	-	-	-	-	-
Europe excl. Russia	TIV	18,309,639	5,134,906	4,244,846	9,379,752	4,007,536	4,847,983	8,855,519	18,235,271	5,033,718	-2.0%
	Nissan	651,829	138,781	140,773	279,554	111,026	145,510	256,536	536,090	117,480	-15.3%
	Share	-	-	-	-	-	-	-	-	-	-
Europe*	TIV	19,979,390	5,598,542	4,685,033	10,283,575	4,506,543	5,239,294	9,745,837	20,029,412	5,470,672	-2.3%
	Nissan	756,460	161,747	168,233	329,980	141,950	171,515	313,465	643,445	135,455	-16.3%
	Share	-	-	-	-	-	-	-	-	-	-
China**	TIV	27,353,961	6,787,831	6,440,684	13,228,515	6,129,526	7,246,869	13,376,395	26,604,910	5,982,505	-11.9%
	Nissan	1,519,714	336,131	384,316	720,447	375,131	468,408	843,539	1,563,986	343,748	2.3%
	Share	5.6%	5.0%	6.0%	5.4%	6.1%	6.5%	6.3%	5.9%	5.7%	0.7pts
Asia(Incl. China, India)	TIV	38,392,126	9,656,340	9,332,250	18,988,590	9,026,071	9,995,751	19,021,822	38,010,412	8,619,055	-10.7%
	Nissan	1,851,098	412,549	465,740	878,289	457,540	551,959	1,009,499	1,887,788	415,299	0.7%
	Share	4.8%	4.3%	5.0%	4.6%	5.1%	5.5%	5.3%	5.0%	4.8%	0.5pts
Others	TIV	9,104,658	2,234,620	1,983,767	4,218,387	2,177,858	1,832,965	4,010,823	8,229,210	1,874,005	-16.1%
	Nissan	487,181	123,723	125,027	248,750	129,812	112,729	242,541	491,291	102,398	-17.2%
	Share	5.4%	5.5%	6.3%	5.9%	6.0%	6.2%	6.0%	6.0%	5.5%	0.0pts
Overseas Total	TIV	88,327,468	22,942,382	21,163,548	44,105,930	20,903,595	21,822,029	42,725,624	86,831,554	21,272,131	-7.3%
	Nissan	5,186,233	1,179,817	1,218,780	2,398,597	1,215,056	1,305,960	2,521,016	4,919,613	1,104,767	-6.4%
	Share	5.9%	5.1%	5.8%	5.4%	5.8%	6.0%	5.9%	5.7%	5.2%	0.1pts
Global (Incl. Japan mini car)	TIV	93,524,824	24,134,620	22,455,054	46,589,674	22,152,435	23,350,463	45,502,898	92,092,572	22,497,766	-6.8%
	Nissan	5,770,286	1,309,617	1,373,578	2,683,195	1,340,259	1,492,246	2,832,505	5,515,700	1,231,209	-6.0%
	Share	6.2%	5.4%	6.1%	5.8%	6.1%	6.4%	6.2%	6.0%	5.5%	0.1pts
Japan (Excl. mini car)	TIV	3,338,225	754,173	823,580	1,577,753	792,053	966,824	1,758,877	3,336,630	768,501	1.9%
	Nissan	396,630	92,338	107,123	199,461	82,044	130,486	212,530	411,991	80,688	-12.6%
	Share	11.9%	12.2%	13.0%	12.6%	13.5%	13.5%	12.1%	12.3%	10.5%	-1.7pts
Japan (Mini car)	TIV	1,859,131	438,065	467,926	905,991	456,787	561,610	1,018,397	1,924,388	457,134	4.4%
	Nissan	187,423	37,462	47,675	85,137	43,159	55,800	98,959	184,096	45,754	22.1%
	Share	10.1%	8.6%	10.2%	9.4%	9.4%	9.9%	9.7%	9.6%	10.0%	1.4pts

\*Share for Europe : Registration base.

\*\*TIV for China : PV and LCV only

## Global Retail Volume Detail

(units)

	FY2017	FY2018						FY2019		
	Full Year	1Q	2Q	1H	3Q	4Q	2H	Full Year	1Q	vs. FY2018
UK	149,544	27,546	29,427	56,973	20,790	32,850	53,640	110,613	26,338	-4.4%
France	76,561	17,903	17,629	35,532	10,340	13,715	24,055	59,587	12,381	-30.8%
Germany	72,901	13,372	13,785	27,157	9,950	11,838	21,788	48,945	10,934	-18.2%
Italy	72,601	15,697	11,880	27,577	12,511	15,338	27,849	55,426	13,304	-15.2%
Spain	76,323	17,145	18,212	35,357	15,635	18,582	34,217	69,574	15,672	-8.6%
Thailand	62,319	16,481	17,644	34,125	21,304	18,958	40,262	74,387	15,619	-5.2%
Indonesia	28,007	3,177	2,836	6,013	3,754	4,641	8,395	14,408	4,804	51.2%
Malaysia	27,015	6,738	7,233	13,971	5,917	7,129	13,046	27,017	5,213	-22.6%
Taiwan	42,628	9,492	9,405	18,897	6,810	11,000	17,810	36,707	8,723	-8.1%
Australia	57,902	14,180	14,050	28,230	14,266	13,003	27,269	55,499	12,662	-10.7%
India	48,750	10,764	9,549	20,313	10,174	8,166	18,340	38,653	6,221	-42.2%
Brazil	83,972	22,278	25,149	47,427	25,781	22,296	48,077	95,504	21,696	-2.6%
Chile	28,938	7,760	8,034	15,794	7,371	6,736	14,107	29,901	6,472	-16.6%
Saudi Arabia	35,088	5,685	5,684	11,369	7,246	8,521	15,767	27,136	5,849	2.9%
Egypt	21,011	6,802	6,865	13,667	6,631	4,663	11,294	24,961	4,512	-33.7%
South Africa	53,432	12,480	14,508	26,988	13,862	14,042	27,904	54,892	11,666	-6.5%

## Consolidated Sales Volume by region

(units)

	FY2018															Total
	Japan	U.S. (incl. Guam)	Canada	Mexico	Europe*	Asia	Thailand	China	Others	Others	Oceania	M.East	Latin.A	Africa	Others	
1Q	124,302	328,373	40,183	64,055	154,609	77,524	15,807	4,238	57,479	138,593	15,270	42,948	53,816	26,316	243	927,639
2Q	145,275	316,289	34,918	75,395	147,939	86,675	17,779	3,893	65,003	149,527	16,027	42,548	62,016	28,656	280	956,018
1H	269,577	644,662	75,101	139,450	302,548	164,199	33,586	8,131	122,482	288,120	31,297	85,496	115,832	54,972	523	1,883,657
3Q	130,734	399,319	33,382	84,900	152,117	83,978	22,800	3,161	58,017	149,357	15,087	51,492	55,404	27,143	231	1,033,787
4Q	174,919	363,609	35,455	73,434	180,617	93,019	19,034	4,731	69,254	135,224	15,552	35,534	56,234	27,567	337	1,056,277
2H	305,653	762,928	68,837	158,334	332,734	176,997	41,834	7,892	127,271	284,581	30,639	87,026	111,638	54,710	568	2,090,064
Full Year	575,230	1,407,590	143,938	297,784	635,282	341,196	75,420	16,023	249,753	572,701	61,936	172,522	227,470	109,682	1,091	3,973,721

	FY2019															Total
	Japan	U.S. (incl. Guam)	Canada	Mexico	Europe*	Asia	Thailand	China	Others	Others	Oceania	M.East	Latin.A	Africa	Others	
1Q	123,765	289,028	37,243	42,651	127,465	75,289	16,026	684	58,579	100,081	13,508	19,747	45,391	21,265	170	795,522

	Variance FY2018 vs FY2019															Total
	Japan	U.S. (incl. Guam)	Canada	Mexico	Europe*	Asia	Thailand	China	Others	Others	Oceania	M.East	Latin.A	Africa	Others	
1Q	Δ 537	Δ 39,345	Δ 2,940	Δ 21,404	Δ 27,144	Δ 2,235	219	Δ 3,554	1,100	Δ 38,512	Δ 1,762	Δ 23,201	Δ 8,425	Δ 5,051	Δ 73	Δ 132,117

\*: Including sales to Renault OEM

## Global Production Volume

(units)

		FY2017 Full Year	FY2018						FY2019	vs. FY2018 (1Q)		
			1Q	2Q	1H	3Q	4Q	2H	Full Year	1Q	vol.	%
Japan	DOM	399,537	90,258	97,404	187,662	97,287	122,213	219,500	407,162	80,317	Δ 9,941	-11.0%
	EXP	586,004	138,959	119,751	258,710	134,352	100,557	234,909	493,619	100,988	Δ 37,971	-27.3%
	<b>Japan Total</b>	<b>985,541</b>	<b>229,217</b>	<b>217,155</b>	<b>446,372</b>	<b>231,639</b>	<b>222,770</b>	<b>454,409</b>	<b>900,781</b>	<b>181,305</b>	<b>Δ 47,912</b>	<b>-20.9%</b>
China	Nissan / Infiniti / Venucia	1,317,765	300,384	363,789	664,173	347,647	380,484	728,131	1,392,304	304,930	4,546	1.5%
	DF	188,578	43,561	33,953	77,514	33,328	54,869	88,197	165,711	37,527	Δ 6,034	-13.9%
	<b>China Total</b>	<b>1,506,343</b>	<b>343,945</b>	<b>397,742</b>	<b>741,687</b>	<b>380,975</b>	<b>435,353</b>	<b>816,328</b>	<b>1,558,015</b>	<b>342,457</b>	<b>Δ 1,486</b>	<b>-0.4%</b>
North America	US NNA	899,483	200,075	193,189	393,264	219,920	207,343	427,263	820,527	189,061	Δ 11,014	-5.5%
	Mexico NMEX	787,876	179,134	184,511	363,645	184,766	185,893	370,659	734,304	156,513	Δ 22,621	-12.6%
	Mexico COMPAS	6,927	8,566	11,015	19,581	7,908	4,424	12,332	31,913	8,606	40	0.5%
<b>North America Total</b>	<b>1,694,286</b>	<b>387,775</b>	<b>388,715</b>	<b>776,490</b>	<b>412,594</b>	<b>397,660</b>	<b>810,254</b>	<b>1,586,744</b>	<b>354,180</b>	<b>Δ 33,595</b>	<b>-8.7%</b>	
Europe	UK NMUK	487,269	126,422	86,505	212,927	99,332	103,105	202,437	415,364	83,016	Δ 43,406	-34.3%
	Spain NMISA (Barcelona)	88,888	25,927	15,440	41,367	17,508	16,734	34,242	75,609	14,988	Δ 10,939	-42.2%
	Spain NMISA (Avilla)	9,691	3,209	2,750	5,959	3,210	3,901	7,111	13,070	3,864	655	20.4%
	France Renault (Flins)*	100,051	12,498	14,466	26,964	23,435	17,636	41,071	68,035	11,341	Δ 1,157	-9.3%
	Russia NMGR	50,921	13,604	12,327	25,931	15,579	11,419	26,998	52,929	14,165	561	4.1%
	Russia Avtovaz*	40,363	9,627	11,023	20,650	9,247	5,770	15,017	35,667	4,964	Δ 4,663	-48.4%
<b>Europe Total</b>	<b>777,183</b>	<b>191,287</b>	<b>142,511</b>	<b>333,798</b>	<b>168,311</b>	<b>158,565</b>	<b>326,876</b>	<b>660,674</b>	<b>132,338</b>	<b>Δ 58,949</b>	<b>-30.8%</b>	
Asia (excl. China)	Taiwan Yulon*	39,060	7,790	8,698	16,488	7,915	9,622	17,537	34,025	8,329	539	6.9%
	India RNAIPL	239,043	42,956	47,709	90,665	46,981	44,840	91,821	182,486	37,710	Δ 5,246	-12.2%
	Thailand NMT	133,937	38,889	41,758	80,647	47,836	38,366	86,202	166,849	37,868	Δ 1,021	-2.6%
	Indonesia NMI	19,134	3,853	1,668	5,521	1,421	1,804	3,225	8,746	888	Δ 2,965	-77.0%
	Philippines Philippine*	6,523	1,047	1,176	2,223	1,065	1,376	2,441	4,664	1,237	190	18.1%
	Korea RSM*	125,964	27,687	20,317	48,004	24,862	18,039	42,901	90,905	20,130	Δ 7,557	-27.3%
<b>Asia (excl. China) Total</b>	<b>563,661</b>	<b>122,222</b>	<b>121,326</b>	<b>243,548</b>	<b>130,080</b>	<b>114,047</b>	<b>244,127</b>	<b>487,675</b>	<b>106,162</b>	<b>Δ 16,066</b>	<b>-13.1%</b>	
Other overseas	Brazil NBA	95,714	27,294	31,020	58,314	25,659	22,038	47,697	106,011	26,736	Δ 558	-2.0%
	Argentina LATAM	0	0	824	824	4,214	1,735	5,949	6,773	2,178	2,178	-
	S.Africa NSA	32,733	10,870	8,512	19,382	8,156	9,443	17,599	36,981	9,592	Δ 1,278	-11.8%
	Egypt NMEG	16,598	4,325	4,695	9,020	5,513	3,650	9,163	18,183	3,350	Δ 975	-22.5%
<b>Other overseas Total</b>	<b>145,045</b>	<b>42,489</b>	<b>45,051</b>	<b>87,540</b>	<b>43,542</b>	<b>36,866</b>	<b>80,408</b>	<b>167,948</b>	<b>41,856</b>	<b>Δ 633</b>	<b>-1.5%</b>	
<b>Total</b>	<b>5,672,059</b>	<b>1,316,935</b>	<b>1,312,500</b>	<b>2,629,435</b>	<b>1,367,141</b>	<b>1,365,261</b>	<b>2,732,402</b>	<b>5,361,837</b>	<b>1,158,298</b>	<b>Δ 158,637</b>	<b>-12.0%</b>	

\* Non-consolidated companies

Note \*1 Indonesia and Philippines volume had been a part of EXP in Japan as CKD production, however it was changed to KD Set production so that it has reported separately since September 2002.

Note \*2 All figures are on fiscal year basis.

Note \*3 Taiwan and China : FY=January to December, The others : FY=April to March

## NML Export Volume (export from Japan)

(units)

		FY2017	FY2018						FY2019	vs. FY2018	
		Full Year	1Q	2Q	1H	3Q	4Q	2H	Full Year	1Q	1Q
North America	U.S.	302,063	57,248	57,694	114,942	78,359	57,874	136,233	251,175	51,171	-10.6%
	Canada	25,682	11,636	6,216	17,852	6,370	6,724	13,094	30,946	5,591	-52.0%
	Total	327,745	68,884	63,910	132,794	84,729	64,598	149,327	282,121	56,762	-17.6%
Europe	Russia	3,320	546	461	1,007	501	416	917	1,924	353	-35.3%
	Others	70,910	17,727	3,260	20,987	1,169	3,973	5,142	26,129	11,758	-33.7%
	Total	74,230	18,273	3,721	21,994	1,670	4,389	6,059	28,053	12,111	-33.7%
Mid & South America	Mexico	31,731	9,054	7,081	16,135	7,401	5,867	13,268	29,403	4,639	-48.8%
	Chile	4,457	992	1,551	2,543	987	458	1,445	3,988	1,125	13.4%
	Others	10,635	3,268	2,379	5,647	1,573	2,156	3,729	9,376	1,263	-61.4%
	Total	46,823	13,314	11,011	24,325	9,961	8,481	18,442	42,767	7,027	-47.2%
Asia	China	15,491	2,864	1,575	4,439	2,558	341	2,899	7,338	826	-71.2%
	Others	26,246	7,696	7,836	15,532	7,070	9,165	16,235	31,767	7,451	-3.2%
	Total	41,737	10,560	9,411	19,971	9,628	9,506	19,134	39,105	8,277	-21.6%
Oceania	Australia	21,597	5,078	6,441	11,519	6,554	5,957	12,511	24,030	5,456	7.4%
	Others	2,764	816	456	1,272	785	791	1,576	2,848	659	-19.2%
	Total	24,361	5,894	6,897	12,791	7,339	6,748	14,087	26,878	6,115	3.7%
Middle East	Saudi Arabia	3,057	996	1,784	2,780	1,100	2,389	3,489	6,269	771	-22.6%
	UAE	39,379	15,654	12,636	28,290	13,165	6,220	19,385	47,675	1,689	-89.2%
	Others	17,084	4,676	7,143	11,819	4,889	3,888	8,777	20,596	2,860	-38.8%
	Total	59,520	21,326	21,563	42,889	19,154	12,497	31,651	74,540	5,320	-75.1%
Africa & Others	Total	9,255	2,188	2,639	4,827	1,815	1,939	3,754	8,581	2,217	1.3%
<b>Grand Total</b>		<b>583,671</b>	<b>140,439</b>	<b>119,152</b>	<b>259,591</b>	<b>134,296</b>	<b>108,158</b>	<b>242,454</b>	<b>502,045</b>	<b>97,829</b>	<b>-30.3%</b>

\* Regions are based on JAMA geographic division