Nissan Sales, Production \& Exports Results for December 2020

1. Retail Sales by Region
<units>

| Region | $\begin{aligned} & \text { December } \\ & 2020 \end{aligned}$ | $\begin{gathered} \text { December } \\ 2019 \end{gathered}$ | Var. <br> (\%) | $\begin{gathered} \hline \text { April } 2020 \text { - } \\ \text { December } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { April 2019- } \\ \text { December } \\ 2019 \\ \hline \end{gathered}$ | Var. <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Registered Vehicles | 21,035 | 19,349 | 8.7\% | 174,241 | 237,005 | -26.5\% |
| Mini Vehicles | 15,244 | 13,074 | 16.6\% | 141,150 | 144,326 | -2.2\% |
| Japan Total | 36,279 | 32,423 | 11.9\% | 315,391 | 381,331 | -17.3\% |
| Nissan Division | 89,436 | 93,538 | -4.4\% | 587,667 | 896,437 | -34.4\% |
| Infiniti Division | 8,964 | 11,243 | -20.3\% | 53,944 | 83,392 | -35.3\% |
| U.S. Total | 98,400 | 104,781 | -6.1\% | 641,611 | 979,829 | -34.5\% |
| Canada | 5,138 | 7,431 | -30.9\% | 68,787 | 103,184 | -33.3\% |
| Mexico | 21,427 | 26,377 | -18.8\% | 134,144 | 197,650 | -32.1\% |
| Europe | 40,858 | 49,936 | -18.2\% | 281,165 | 395,448 | -28.9\% |
| China ${ }^{* 1_{1+2}}$ | 168,917 | 168,262 | 0.4\% | 1,250,187 | 1,203,143 | 3.9\% |
| Others | 53,587 | 67,377 | -20.5\% | 357,200 | 550,330 | -35.1\% |
| Overseas Total | 388,327 | 424,164 | -8.4\% | 2,733,094 | 3,429, 484 | -20.3\% |
| Global Retail Sales | 424,606 | 456,587 | -7.0\% | 3,048,485 | 3,810,915 | -20.0\% |

2. Global Production by Country

| Country | $\begin{aligned} & \text { December } \\ & 2020 \end{aligned}$ | $\begin{aligned} & \text { December } \\ & 2019 \end{aligned}$ | Var. <br> (\%) | $\begin{gathered} \hline \text { April } 2020 \text { - } \\ \text { December } \\ 2020 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { April 2019- } \\ \text { December } \\ 2019 \\ \hline \end{gathered}$ | Var. <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Japan | 57,468 | 61,201 | -6.1\% | 336,506 | 584,974 | -42.5\% |
| U.S. | 41,687 | 43,519 | -4.2\% | 292,436 | 555,693 | -47.4\% |
| Mexico | 47,373 | 30,544 | 55.1\% | 358,160 | 482,289 | -25.7\% |
| U.K. | 22,306 | 18,944 | 17.7\% | 164,326 | 243,723 | -32.6\% |
| Spain | 2,240 | 2,717 | -17.6\% | 6,087 | 44,507 | -86.3\% |
| China ${ }^{*}$ | 168,056 | 151,158 | 11.2\% | 1,273,058 | 1,210,128 | 5.2\% |
| Others ${ }^{* 3}$ | 58,308 | 53,663 | 8.7\% | 304,160 | 565,821 | -46.2\% |
| Overseas Total | 339,970 | 300,545 | 13.1\% | 2,398,227 | 3,102,161 | -22.7\% |
| Global Production | 397,438 | 361,746 | 9.9\% | 2,734,733 | 3,687,135 | -25.8\% |

3. Vehicle Exports from Japan

| Destination | December <br> $\mathbf{2 0 2 0}$ | December <br> $\mathbf{2 0 1 9}$ | Var. <br> (\%) | April 2020- <br> December <br> 2020 | April 2019- <br> December <br> $\mathbf{2 0 1 9}$ | Var. <br> (\%) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| North America | 26,580 | 26,847 | $-1.0 \%$ | 119,289 | 207,456 | $-42.5 \%$ |
| Europe | 2,112 | 4,206 | $-49.8 \%$ | 9,472 | 30,618 | $-69.1 \%$ |
| Middle East | 3,034 | 5,924 | $-48.8 \%$ | 20,242 | 40,689 | $-50.3 \%$ |
| Others | 5,610 | 7,053 | $-20.5 \%$ | 36,822 | 69,304 | $-46.9 \%$ |
| Total | $\mathbf{3 7 , 3 3 6}$ | $\mathbf{4 4 , 0 3 0}$ | $-15.2 \%$ | $\mathbf{1 8 5 , 8 2 5}$ | $\mathbf{3 4 8 , 0 6 7}$ | $-46.6 \%$ |

*1 China sales and production including DF PV and LCV.
*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.
*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.
*4 The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

Japan Nissan Sales Results by Model : December 2020
<units>

| odel | December |  |  | YTD (April - December) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. <br> (\%) | Volume |  | Var. <br> (\%) |
|  | 2020 | 2019 |  | FY2020 | FY2019 |  |
| March | 492 | 480 | 2.5\% | 3,531 | 5,550 | -36.4\% |
| Note | 5,253 | 6,018 | -12.7\% | 43,764 | 77,467 | -43.5\% |
| Cube | 0 | 195 | -100.0\% | 26 | 2,724 | -99.0\% |
| Sylphy | 91 | 124 | -26.6\% | 668 | 1,145 | -41.7\% |
| Teana | 3 | 163 | -98.2\% | 95 | 1,394 | -93.2\% |
| Skyline | 172 | 380 | -54.7\% | 2,145 | 3,216 | -33.3\% |
| Fuga | 36 | 17 | 111.8\% | 543 | 653 | -16.8\% |
| Cima | 7 | 2 | 250.0\% | 72 | 101 | -28.7\% |
| Leaf | 856 | 1,157 | -26.0\% | 6,222 | 12,704 | -51.0\% |
| Juke | 2 | 113 | -98.2\% | 133 | 1,860 | -92.8\% |
| X-Trail | 979 | 1,753 | -44.2\% | 12,348 | 21,394 | -42.3\% |
| KICKS | 3,529 | 0 | - | 18,326 | 0 |  |
| Wingroad | 0 | 2 | -100.0\% | 1 | 11 | -90.9\% |
| Serena | 5,213 | 4,422 | 17.9\% | 44,090 | 59,493 | -25.9\% |
| Elgrand | 433 | 588 | -26.4\% | 2,293 | 4,118 | -44.3\% |
| Fairlady Z | 26 | 40 | -35.0\% | 264 | 403 | -34.5\% |
| GT-R | 30 | 30 | 0.0\% | 398 | 546 | -27.1\% |
| Others | 2 | 1 | 100.0\% | 4 | 1 | 300.0\% |
| PV Total | 17,124 | 15,485 | 10.6\% | 134,923 | 192,780 | -30.0\% |
| NV150 AD / AD | 968 | 1,306 | -25.9\% | 12,108 | 14,039 | -13.8\% |
| NV200 Vanette / Vanette | 962 | 713 | 34.9\% | 9,707 | 10,072 | -3.6\% |
| e-NV200 | 0 | 6 | -100.0\% | 14 | 42 | -66.7\% |
| NV350 Caravan | 1,550 | 1,444 | 7.3\% | 14,202 | 16,598 | -14.4\% |
| NT450 Atlas | 49 | 76 | -35.5\% | 508 | 521 | -2.5\% |
| Atlas F24 / F25 | 335 | 259 | 29.3\% | 2,572 | 2,670 | -3.7\% |
| Paramedic | 13 | 13 | 0.0\% | 34 | 36 | -5.6\% |
| Civilian | 34 | 47 | -27.7\% | 173 | 247 | -30.0\% |
| CV Total | 3,911 | 3,864 | 1.2\% | 39,318 | 44,225 | -11.1\% |
| Registered Vehicle Total | 21,035 | 19,349 | 8.7\% | 174,241 | 237,005 | -26.5\% |
| DAYZ | 4,326 | 5,919 | -26.9\% | 44,362 | 70,623 | -37.2\% |
| DAYZ Roox | 3 | 4,186 | -99.9\% | 1,293 | 42,883 | -97.0\% |
| Roox | 7,987 | 0 | - | 65,187 | 0 |  |
| NV100 / NT100 Clipper | 2,928 | 2,969 | -1.4\% | 30,308 | 30,820 | -1.7\% |
| Mini Total | 15,244 | 13,074 | 16.6\% | 141,150 | 144,326 | -2.2\% |
| Japan Grand Total | 36,279 | 32,423 | 11.9\% | 315,391 | 381,331 | -17.3\% |

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## USA Nissan Sales Results by Model : December 2020

| Model | December |  |  | YTD (April - December) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. <br> (\%) | Volume |  | Var. <br> (\%) |
|  | 2020 | 2019 |  | FY2020 | FY2019 |  |
| Versa | 9,410 | 3,265 | 188.2\% | 36,097 | 41,604 | -13.2\% |
| Sentra | 9,842 | 11,033 | -10.8\% | 70,767 | 127,825 | -44.6\% |
| Altima | 13,616 | 19,132 | -28.8\% | 90,641 | 157,703 | -42.5\% |
| Maxima | 1,743 | 3,387 | -48.5\% | 11,960 | 24,522 | -51.2\% |
| Juke | 0 | 0 | - | 0 | 2 | -100.0\% |
| Z | 31 | 158 | -80.4\% | 1,393 | 1,737 | -19.8\% |
| GT-R | 25 | 17 | 47.1\% | 246 | 238 | 3.4\% |
| Leaf | 1,936 | 1,227 | 57.8\% | 7,606 | 9,680 | -21.4\% |
| Total Cars | 36,603 | 38,219 | -4.2\% | 218,710 | 363,311 | -39.8\% |
| Frontier | 3,938 | 4,720 | -16.6\% | 26,565 | 52,148 | -49.1\% |
| Pathfinder | 4,235 | 5,894 | -28.1\% | 30,487 | 48,337 | -36.9\% |
| Kicks | 5,930 | 4,123 | 43.8\% | 44,889 | 45,674 | -1.7\% |
| Murano | 4,429 | 5,187 | -14.6\% | 42,572 | 56,632 | -24.8\% |
| Rogue | 19,329 | 22,085 | -12.5\% | 115,484 | 195,841 | -41.0\% |
| Rogue Sports | 7,343 | 5,246 | 40.0\% | 52,735 | 60,792 | -13.3\% |
| Armada | 1,002 | 2,967 | -66.2\% | 11,613 | 22,243 | -47.8\% |
| Titan | 2,938 | 1,916 | 53.3\% | 20,707 | 21,831 | -5.1\% |
| NVC | 1,639 | 1,460 | 12.3\% | 9,698 | 12,975 | -25.3\% |
| NVP | 265 | 259 | 2.3\% | 1,821 | 2,540 | -28.3\% |
| NV200 | 1,785 | 1,462 | 22.1\% | 12,386 | 14,113 | -12.2\% |
| Total Trucks | 52,833 | 55,319 | -4.5\% | 368,957 | 533,126 | -30.8\% |
| Nissan Brand Total | 89,436 | 93,538 | -4.4\% | 587,667 | 896,437 | -34.4\% |
| Q50 | 1,555 | 2,165 | -28.2\% | 10,958 | 17,723 | -38.2\% |
| Q60 Coupe | 239 | 430 | -44.4\% | 1,865 | 3,738 | -50.1\% |
| Q70 | 2 | 90 | -97.8\% | 24 | 1,590 | -98.5\% |
| QX30 | 0 | 50 | -100.0\% | 36 | 1,652 | -97.8\% |
| QX50 | 2,858 | 1,815 | 57.5\% | 16,715 | 15,033 | 11.2\% |
| QX60 | 2,232 | 4,113 | -45.7\% | 13,819 | 30,332 | -54.4\% |
| QX80 | 2,078 | 2,580 | -19.5\% | 10,527 | 13,324 | -21.0\% |
| Infiniti Brand Total | 8,964 | 11,243 | -20.3\% | 53,944 | 83,392 | -35.3\% |
| USA Grand Total | 98,400 | 104,781 | -6.1\% | 641,611 | 979,829 | -34.5\% |

[^1]
## Europe Nissan Sales Results by Model : December 2020

| Model | December |  |  | YTD (April - December) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. <br> (\%) | Volume |  | Var. <br> (\%) |
|  | 2020 | 2019 |  | FY2020 | FY2019 |  |
| Micra | 3,136 | 4,302 | -27.1\% | 25,914 | 45,211 | -42.7\% |
| Leaf | 5,032 | 2,826 | 78.1\% | 21,983 | 22,399 | -1.9\% |
| Almera | 0 | 0 | - | 0 | 88 | -100.0\% |
| Sentra | 217 | 84 | 158.3\% | 513 | 1,416 | -63.8\% |
| Teana / Altima | 0 | 0 | - | 0 | 60 | -100.0\% |
| Maxima | 3 | 0 | - | 3 | 93 | -96.8\% |
| Juke | 6,370 | 3,857 | 65.2\% | 44,181 | 30,441 | 45.1\% |
| Qashqai | 16,070 | 22,501 | -28.6\% | 109,949 | 182,931 | -39.9\% |
| Murano | 257 | 408 | -37.0\% | 1,860 | 2,819 | -34.0\% |
| Terrano | 1,292 | 1,498 | -13.8\% | 8,669 | 9,594 | -9.6\% |
| X-Trail | 3,754 | 6,723 | -44.2\% | 28,885 | 36,931 | -21.8\% |
| 370Z | 12 | 38 | -68.4\% | 161 | 349 | -53.9\% |
| 370Z Roadstar | 5 | 3 | 66.7\% | 57 | 86 | -33.7\% |
| GT-R | 20 | 32 | -37.5\% | 216 | 305 | -29.2\% |
| Navara | 585 | 1,748 | -66.5\% | 7,824 | 15,203 | -48.5\% |
| Primaster | 748 | 704 | 6.3\% | 4,823 | 4,659 | 3.5\% |
| NT400 / Cabstar | 133 | 595 | -77.6\% | 1,808 | 5,087 | -64.5\% |
| NV200 | 0 | 104 | -100.0\% | 0 | 3,746 | -100.0\% |
| e-NV200 | 854 | 1,026 | -16.8\% | 5,346 | 6,930 | -22.9\% |
| NV250 | 525 | 388 | 35.3\% | 2,754 | 842 | 227.1\% |
| NV400 | 638 | 480 | 32.9\% | 3,949 | 4,425 | -10.8\% |
| Others | 20 | 2 | 900.0\% | 585 | 263 | 122.4\% |
| Nissan Brand Total | 39,671 | 47,319 | -16.2\% | 269,480 | 373,878 | -27.9\% |
| Q30 | 9 | 166 | -94.6\% | 55 | 1,454 | -96.2\% |
| Q50 | 8 | 29 | -72.4\% | 82 | 567 | -85.5\% |
| Q60 Coupe | 1 | 2 | -50.0\% | 18 | 112 | -83.9\% |
| Q70 | 0 | 0 |  | 0 | 3 | -100.0\% |
| QX50 | 70 | 123 | -43.1\% | 740 | 1,087 | -31.9\% |
| QX60 | 31 | 63 | -50.8\% | 261 | 523 | -50.1\% |
| QX70 | 0 | 0 |  | 0 | 10 | -100.0\% |
| QX80 | 144 | 75 | 92.0\% | 634 | 836 | -24.2\% |
| Infiniti Brand Total | 263 | 458 | -42.6\% | 1,790 | 4,592 | -61.0\% |
| Datsun on-DO | 836 | 1,884 | -55.6\% | 8,624 | 14,665 | -41.2\% |
| Datsun mi-DO | 88 | 275 | -68.0\% | 1,271 | 2,313 | -45.0\% |
| Datsun Brand Total | 924 | 2,159 | -57.2\% | 9,895 | 16,978 | -41.7\% |
| Europe Grand Total | 40,858 | 49,936 | -18.2\% | 281,165 | 395,448 | -28.9\% |

[^2]China Nissan Sales Results by Model : December 2020

| Model | December |  |  | YTD (January - December) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. <br> (\%) | Volume |  | Var. <br> (\%) |
|  | 2020 | 2019 |  | CY2020 | CY2019 |  |
| Tiida H/B | 5,994 | 6,269 | -4.4\% | 62,736 | 75,036 | -16.4\% |
| Sunny | 0 | 3 | -100.0\% | 16 | 2,972 | -99.5\% |
| Sylphy | 62,596 | 61,820 | 1.3\% | 537,642 | 465,715 | 15.4\% |
| Sylphy EV | 271 | 160 | 69.4\% | 3,300 | 9,348 | -64.7\% |
| Lannia | 770 | 4,138 | -81.4\% | 24,484 | 47,371 | -48.3\% |
| Teana / Altima | 16,026 | 12,287 | 30.4\% | 118,088 | 93,345 | 26.5\% |
| Maxima | 0 | 1 | -100.0\% | 2 | 87 | -97.7\% |
| Livina (2row) | 0 | 0 | - | 0 | 578 | -100.0\% |
| Kicks | 2,395 | 4,381 | -45.3\% | 29,124 | 45,171 | -35.5\% |
| Qashqai | 19,149 | 16,941 | 13.0\% | 157,642 | 182,133 | -13.4\% |
| X-Trail | 21,356 | 19,028 | 12.2\% | 169,582 | 212,629 | -20.2\% |
| Murano | 2,151 | 2,423 | -11.2\% | 14,378 | 23,523 | -38.9\% |
| Quest | 0 | 0 | - | 0 | 1 | -100.0\% |
| GT-R | 0 | 0 | - | 0 | 1 | -100.0\% |
| Patrol | 0 | 0 | - | 0 | 210 | -100.0\% |
| Navara | 1,315 | 2,142 | -38.6\% | 11,369 | 17,968 | -36.7\% |
| Terra | 2,175 | 1,807 | 20.4\% | 16,191 | 12,158 | 33.2\% |
| NV200 | 0 | 223 | -100.0\% | 25 | 4,117 | -99.4\% |
| Nissan Brand Total | 134,198 | 131,623 | 2.0\% | 1,144,579 | 1,192,363 | -4.0\% |
| Q50 | 792 | 1,443 | -45.1\% | 8,377 | 11,837 | -29.2\% |
| Q60 Coupe | 0 | 66 | -100.0\% | 281 | 693 | -59.5\% |
| Q70 | 11 | 331 | -96.7\% | 978 | 2,773 | -64.7\% |
| QX30 | 0 | 14 | -100.0\% | 14 | 352 | -96.0\% |
| QX50 | 1,515 | 2,769 | -45.3\% | 16,424 | 21,582 | -23.9\% |
| QX60 | 156 | 390 | -60.0\% | 1,495 | 3,288 | -54.5\% |
| QX80 | 0 | 0 | - | 0 | 5 | -100.0\% |
| ESQ | 0 | 1 | -100.0\% | 0 | 146 | -100.0\% |
| Infiniti Brand Total | 2,474 | 5,014 | -50.7\% | 27,569 | 40,676 | -32.2\% |
| D50 | 0 | 43 | -100.0\% | 0 | 44 | -100.0\% |
| D60 | 3,841 | 5,878 | -34.7\% | 32,675 | 72,219 | -54.8\% |
| D60 EV | 2,322 | 3,455 | -32.8\% | 6,643 | 4,018 | 65.3\% |
| e30 (NEW) | 33 | 55 | -40.0\% | 336 | 59 | 469.5\% |
| R30 | 0 | 0 | - | 0 | 3 | -100.0\% |
| R50 | 0 | 0 | - | 1. | 54 | -98.1\% |
| R50X | 0 | 0 | - | 0 | 3 | -100.0\% |
| T60 | 2,360 | 2,395 | -1.5\% | 16,665 | 15,346 | 8.6\% |
| T60 EV | 105 | 0 |  | 492 | 0 |  |
| T70 | 2 | 1,392 | -99.9\% | 3,175 | 17,910 | -82.3\% |
| T80 | 2,658 | 0 |  | 15,704 | 0 |  |
| T90 | 82 | 959 | -91.4\% | 2,956 | 10,701 | -72.4\% |
| M50V | 0 | 181 | -100.0\% | 61 | 2,451 | -97.5\% |
| Venucia Brand Total | 11,403 | 14,358 | -20.6\% | 78,708 | 122,808 | -35.9\% |
| DF Brand vehicles | 20,842 | 17,267 | 20.7\% | 205,882 | 191,044 | 7.8\% |
| China Grand Total | 168,917 | 168,262 | 0.4\% | 1,456,738 | 1,546,891 | -5.8\% |

[^3]
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[^3]:    * Sales in China (excluding commercial vehicles) have been based on retail since January 2015.
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