

Nissan Sales, Production & Exports Results for August 2020

1. Retail Sales by Region

<units>

Region	August 2020	August 2019	Var. (%)	April 2020 - August 2020	April 2019- August 2019	Var. (%)
Registered Vehicles	17,092	25,111	-31.9%	85,857	138,520	-38.0%
Mini Vehicles	13,634	16,636	-18.0%	68,804	80,742	-14.8%
Japan Total	30,726	41,747	-26.4%	154,661	219,262	-29.5%
Nissan Division	68,882	118,045	-41.6%	297,690	530,707	-43.9%
Infiniti Division	5,762	9,185	-37.3%	28,323	46,588	-39.2%
U.S. Total	74,644	127,230	-41.3%	326,013	577,295	-43.5%
Canada	9,373	12,238	-23.4%	36,672	63,437	-42.2%
Mexico	16,594	22,575	-26.5%	59,036	103,749	-43.1%
Europe	27,556	33,281	-17.2%	122,253	211,241	-42.1%
China ^{*1*2}	126,592	129,659	-2.4%	637,328	612,522	4.0%
Others	41,812	60,015	-30.3%	158,149	296,098	-46.6%
Overseas Total	296,571	384,998	-23.0%	1,339,451	1,864,342	-28.2%
Global Retail Sales	327,297	426,745	-23.3%	1,494,112	2,083,604	-28.3%

2. Global Production by Country

<units>

Country	August 2020	August 2019	Var. (%)	April 2020 - August 2020	April 2019- August 2019	Var. (%)
Japan	31,667	59,883	-47.1%	122,451	316,979	-61.4%
U.S.	38,502	70,409	-45.3%	118,576	313,555	-62.2%
Mexico	58,098	63,003	-7.8%	138,150	266,490	-48.2%
U.K.	18,636	25,181	-26.0%	47,745	129,944	-63.3%
Spain	11	1,764	-99.4%	235	28,082	-99.2%
China ^{*1}	120,123	134,353	-10.6%	656,911	632,024	3.9%
Others ^{*3}	37,702	52,044	-27.6%	98,842	300,347	-67.1%
Overseas Total	273,072	346,754	-21.2%	1,060,459	1,670,442	-36.5%
Global Production	304,739	406,637	-25.1%	1,182,910	1,987,421	-40.5%

3. Vehicle Exports from Japan

<units>

Destination	August 2020	August 2019	Var. (%)	April 2020 - August 2020	April 2019- August 2019	Var. (%)
North America	10,597	20,919	-49.3%	25,383	101,818	-75.1%
Europe	28	1,903	-98.5%	2,141	17,542	-87.8%
Middle East	1,268	8,179	-84.5%	7,920	15,524	-49.0%
Others	3,872	4,752	-18.5%	14,161	37,267	-62.0%
Total	15,765	35,753	-55.9%	49,605	172,151	-71.2%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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Japan Nissan Sales Results by Model : August 2020

<units>

Model	August			YTD (April - August)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2020	FY2019	
March	330	501	-34.1%	1,242	3,421	-63.7%
Note	4,596	7,709	-40.4%	24,592	46,291	-46.9%
Cube	5	279	-98.2%	24	1,568	-98.5%
Sylphy	89	105	-15.2%	377	681	-44.6%
Teana	1	140	-99.3%	83	781	-89.4%
Skyline	113	69	63.8%	1,144	862	32.7%
Fuga	64	82	-22.0%	289	456	-36.6%
Cima	11	16	-31.3%	41	70	-41.4%
Leaf	584	1,658	-64.8%	2,483	6,982	-64.4%
Juke	2	169	-98.8%	119	1,095	-89.1%
X-Trail	1,056	2,184	-51.6%	6,100	12,530	-51.3%
KICKS	1,178	0	-	3,470	0	-
Wingroad	0	1	-100.0%	1	7	-85.7%
Serena	5,055	7,714	-34.5%	23,782	36,704	-35.2%
Elgrand	252	332	-24.1%	1,030	2,173	-52.6%
Fairlady Z	3	42	-92.9%	123	230	-46.5%
GT-R	46	61	-24.6%	217	252	-13.9%
Others	1	0	-	2	0	-
PV Total	13,386	21,062	-36.4%	65,119	114,103	-42.9%
NV150 AD / AD	1,106	1,267	-12.7%	6,765	7,720	-12.4%
NV200 Vanette / Vanette	1,021	891	14.6%	5,152	5,432	-5.2%
e-NV200	4	4	0.0%	14	25	-44.0%
NV350 Caravan	1,300	1,553	-16.3%	7,113	9,364	-24.0%
NT450 Atlas	34	39	-12.8%	260	253	2.8%
Atlas F24 / F25	216	256	-15.6%	1,347	1,494	-9.8%
Paramedic	0	1	-100.0%	0	1	-100.0%
Civilian	25	38	-34.2%	87	128	-32.0%
CV Total	3,706	4,049	-8.5%	20,738	24,417	-15.1%
Registered Vehicle Total	17,092	25,111	-31.9%	85,857	138,520	-38.0%
DAYZ	4,357	8,461	-48.5%	22,652	40,209	-43.7%
DAYZ Rook	88	4,970	-98.2%	1,202	23,880	-95.0%
Rook	6,208	0	-	30,376	0	-
NV100 / NT100 Clipper	2,981	3,205	-7.0%	14,574	16,653	-12.5%
Mini Total	13,634	16,636	-18.0%	68,804	80,742	-14.8%
Japan Grand Total	30,726	41,747	-26.4%	154,661	219,262	-29.5%

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USA Nissan Sales Results by Model : August 2020

<units>

Model	August			YTD (April - August)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2020	FY2019	
Versa	3,725	2,817	32.2%	14,662	29,227	-49.8%
Sentra	8,746	11,393	-23.2%	37,903	80,864	-53.1%
Altima	9,042	22,403	-59.6%	39,870	90,936	-56.2%
Maxima	1,363	3,548	-61.6%	6,761	11,913	-43.2%
Juke	0	0	-	0	1	-100.0%
Z	178	214	-16.8%	1,143	1,045	9.4%
GT-R	36	41	-12.2%	139	149	-6.7%
Leaf	613	1,117	-45.1%	2,120	5,378	-60.6%
Total Cars	23,703	41,533	-42.9%	102,598	219,513	-53.3%
Frontier	2,749	5,888	-53.3%	12,730	30,630	-58.4%
Pathfinder	3,662	4,223	-13.3%	15,904	27,867	-42.9%
Kicks	6,714	7,058	-4.9%	21,270	30,378	-30.0%
Murano	4,464	9,462	-52.8%	23,301	30,159	-22.7%
Rogue	13,334	33,556	-60.3%	61,016	112,505	-45.8%
Rogue Sports	7,679	8,073	-4.9%	29,098	36,532	-20.3%
Armada	1,149	1,716	-33.0%	8,495	12,301	-30.9%
Titan	2,423	2,589	-6.4%	11,409	13,174	-13.4%
NVC	1,066	2,203	-51.6%	4,409	7,751	-43.1%
NVP	204	300	-32.0%	985	1,557	-36.7%
NV200	1,735	1,444	20.2%	6,475	8,340	-22.4%
Total Trucks	45,179	76,512	-41.0%	195,092	311,194	-37.3%
Nissan Brand Total	68,882	118,045	-41.6%	297,690	530,707	-43.9%
Q50	1,348	1,888	-28.6%	6,493	9,856	-34.1%
Q60 Coupe	181	384	-52.9%	1,220	1,878	-35.0%
Q70	3	182	-98.4%	18	1,085	-98.3%
QX30	4	208	-98.1%	33	1,354	-97.6%
QX50	1,784	1,833	-2.7%	8,973	8,675	3.4%
QX60	1,800	3,495	-48.5%	6,577	16,360	-59.8%
QX80	642	1,195	-46.3%	5,009	7,380	-32.1%
Infiniti Brand Total	5,762	9,185	-37.3%	28,323	46,588	-39.2%
USA Grand Total	74,644	127,230	-41.3%	326,013	577,295	-43.5%

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Europe Nissan Sales Results by Model : August 2020

<units>

Model	August			YTD (April - August)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2020	FY2019	
Micra	2,824	3,367	-16.1%	12,647	26,549	-52.4%
Leaf	1,893	1,724	9.8%	8,012	10,326	-22.4%
Almera	0	21	-100.0%	0	73	-100.0%
Sentra	100	147	-32.0%	226	938	-75.9%
Teana / Altima	0	0	-	0	60	-100.0%
Maxima	0	0	-	0	93	-100.0%
Juke	4,494	2,283	96.8%	18,012	21,173	-14.9%
Qashqai	10,533	14,474	-27.2%	45,924	95,558	-51.9%
Murano	242	332	-27.1%	875	1,510	-42.1%
Terrano	945	1,256	-24.8%	4,001	4,801	-16.7%
X-Trail	2,393	4,000	-40.2%	12,452	15,526	-19.8%
370Z	13	24	-45.8%	84	199	-57.8%
370Z Roadstar	6	2	200.0%	45	70	-35.7%
GT-R	26	27	-3.7%	127	184	-31.0%
Navara	636	1,008	-36.9%	4,459	7,415	-39.9%
Primaster	537	440	22.0%	2,170	2,751	-21.1%
NT400 / Cabstar	191	387	-50.6%	1,186	2,770	-57.2%
NV200	0	516	-100.0%	0	3,138	-100.0%
e-NV200	498	484	2.9%	2,515	3,376	-25.5%
NV250	212	0	-	942	0	-
NV400	358	382	-6.3%	1,663	2,764	-39.8%
Others	93	10	830.0%	496	255	94.5%
Nissan Brand Total	25,994	30,884	-15.8%	115,836	199,529	-41.9%
Q30	7	128	-94.5%	23	901	-97.4%
Q50	13	62	-79.0%	31	341	-90.9%
Q60 Coupe	0	10	-100.0%	4	81	-95.1%
Q70	0	0	-	0	2	-100.0%
QX50	110	155	-29.0%	289	556	-48.0%
QX60	39	73	-46.6%	109	279	-60.9%
QX70	0	2	-100.0%	0	10	-100.0%
QX80	90	104	-13.5%	258	467	-44.8%
Infiniti Brand Total	259	534	-51.5%	714	2,637	-72.9%
Datsun on-DO	1,147	1,647	-30.4%	4,847	7,783	-37.7%
Datsun mi-DO	156	216	-27.8%	856	1,292	-33.7%
Datsun Brand Total	1,303	1,863	-30.1%	5,703	9,075	-37.2%
Europe Grand Total	27,556	33,281	-17.2%	122,253	211,241	-42.1%

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China Nissan Sales Results by Model : August 2020

<units>

Model	August			YTD (January - August)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		CY2020	CY2019	
Tiida H/B	5,703	7,798	-26.9%	36,517	47,474	-23.1%
Sunny	0	8	-100.0%	16	2,951	-99.5%
Sylphy	46,688	32,654	43.0%	297,890	270,598	10.1%
Sylphy EV	213	44	384.1%	1,882	8,921	-78.9%
Lannia	1,436	3,833	-62.5%	20,352	29,445	-30.9%
Teana / Altima	11,693	10,459	11.8%	66,043	50,252	31.4%
Maxima	0	0	-	0	84	-100.0%
Livina (2row)	0	0	-	0	578	-100.0%
Kicks	1,913	4,013	-52.3%	19,888	28,970	-31.3%
Qashqai	14,061	18,879	-25.5%	87,175	111,117	-21.5%
X-Trail	15,304	19,294	-20.7%	98,917	140,697	-29.7%
Murano	1,462	2,420	-39.6%	7,968	15,425	-48.3%
Quest	0	0	-	0	1	-100.0%
GT-R	0	0	-	0	1	-100.0%
Patrol	0	6	-100.0%	0	200	-100.0%
Navara	1,030	1,095	-5.9%	6,920	11,235	-38.4%
Terra	1,814	610	197.4%	8,945	8,464	5.7%
NV200	0	157	-100.0%	25	3,167	-99.2%
Nissan Brand Total	101,317	101,270	0.0%	652,538	729,580	-10.6%
Q50	746	1,064	-29.9%	5,388	6,994	-23.0%
Q60 Coupe	16	83	-80.7%	277	459	-39.7%
Q70	131	303	-56.8%	945	1,794	-47.3%
QX30	0	25	-100.0%	11	302	-96.4%
QX50	1,836	2,108	-12.9%	10,392	12,264	-15.3%
QX60	39	296	-86.8%	978	1,933	-49.4%
QX80	0	0	-	0	5	-100.0%
ESQ	0	2	-100.0%	0	145	-100.0%
Infiniti Brand Total	2,768	3,881	-28.7%	17,991	23,896	-24.7%
D50	0	0	-	0	0	-
D60	2,277	6,131	-62.9%	19,882	47,537	-58.2%
D60 EV	226	15	1406.7%	1,513	15	9986.7%
e30 (NEW)	11	0	-	232	0	-
R30	0	0	-	0	3	-100.0%
R50	0	0	-	0	54	-100.0%
R50X	0	0	-	0	3	-100.0%
T60	1,100	668	64.7%	9,385	7,577	23.9%
T60 EV	16	0	-	269	0	-
T70	94	917	-89.7%	2,932	12,408	-76.4%
T80	1,264	0	-	6,043	0	-
T90	119	717	-83.4%	2,450	7,103	-65.5%
M50V	1	70	-98.6%	61	2,076	-97.1%
Venucia Brand Total	5,108	8,518	-40.0%	42,767	76,776	-44.3%
DF Brand vehicles	17,399	15,990	8.8%	130,583	126,018	3.6%
China Grand Total	126,592	129,659	-2.4%	843,879	956,270	-11.8%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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