

# Nissan Sales, Production & Exports Results for February 2020

## 1. Retail Sales by Region

<units>

Region	February 2020	February 2019	Var. (%)	April 2019 - February 2020	April 2018- February 2019	Var. (%)
Registered Vehicles	32,650	42,019	-22.3%	294,145	360,194	-18.3%
Mini Vehicles	19,354	18,286	5.8%	181,421	163,197	11.2%
Japan Total	52,004	60,305	-13.8%	475,566	523,391	-9.1%
Nissan Division	89,751	103,735	-13.5%	1,056,657	1,163,655	-9.2%
Infiniti Division	9,884	10,607	-6.8%	102,619	129,302	-20.6%
U.S. Total	99,635	114,342	-12.9%	1,159,276	1,292,957	-10.3%
Canada	7,532	8,597	-12.4%	118,016	131,840	-10.5%
Mexico	22,382	22,855	-2.1%	241,122	279,715	-13.8%
Europe	42,284	50,021	-15.5%	483,142	567,451	-14.9%
China <sup>*1*2</sup>	15,111	76,745	-80.3%	1,336,397	1,438,534	-7.1%
Others	58,209	59,002	-1.3%	662,886	739,910	-10.4%
Overseas Total	245,153	331,562	-26.1%	4,000,839	4,450,407	-10.1%
<b>Global Retail Sales</b>	<b>297,157</b>	<b>391,867</b>	<b>-24.2%</b>	<b>4,476,405</b>	<b>4,973,798</b>	<b>-10.0%</b>

## 2. Global Production by Country

<units>

Country	February 2020	February 2019	Var. (%)	April 2019 - February 2020	April 2018- February 2019	Var. (%)
Japan	51,673	73,104	-29.3%	702,459	823,049	-14.7%
U.S.	53,447	70,244	-23.9%	658,223	751,891	-12.5%
Mexico	59,601	63,845	-6.6%	599,297	704,062	-14.9%
U.K.	34,522	35,871	-3.8%	306,403	380,624	-19.5%
Spain	4,797	7,643	-37.2%	53,517	82,811	-35.4%
China <sup>*1</sup>	7,740	64,109	-87.9%	1,321,495	1,415,737	-6.7%
Others <sup>*3</sup>	58,293	62,890	-7.3%	678,705	755,901	-10.2%
Overseas Total	218,400	304,602	-28.3%	3,617,640	4,091,026	-11.6%
<b>Global Production</b>	<b>270,073</b>	<b>377,706</b>	<b>-28.5%</b>	<b>4,320,099</b>	<b>4,914,075</b>	<b>-12.1%</b>

## 3. Vehicle Exports from Japan

<units>

Destination	February 2020	February 2019	Var. (%)	April 2019 - February 2020	April 2018- February 2019	Var. (%)
North America	17,236	18,516	-6.9%	244,818	258,052	-5.1%
Europe	2,397	3,212	-25.4%	35,913	27,064	32.7%
Middle East	4,371	3,147	38.9%	48,532	67,392	-28.0%
Others	6,102	10,264	-40.5%	82,290	110,546	-25.6%
<b>Total</b>	<b>30,106</b>	<b>35,139</b>	<b>-14.3%</b>	<b>411,553</b>	<b>463,054</b>	<b>-11.1%</b>

\*1 China sales and production including DF PV and LCV.

\*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

\*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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# Japan Nissan Sales Results by Model : February 2020

<units>

Model	February			YTD (April - February)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2019	FY2018	
March	745	1,331	-44.0%	6,944	10,109	-31.3%
Note	9,913	12,910	-23.2%	94,909	115,108	-17.5%
Cube	79	556	-85.8%	2,910	4,802	-39.4%
Latio	0	0	-	0	6	-100.0%
Sylphy	102	210	-51.4%	1,340	1,961	-31.7%
Teana	91	272	-66.5%	1,618	2,168	-25.4%
Skyline	526	219	140.2%	4,170	1,756	137.5%
Fuga	81	87	-6.9%	775	1,043	-25.7%
Cima	15	17	-11.8%	120	192	-37.5%
Leaf	2,981	1,867	59.7%	16,438	19,936	-17.5%
Juke	91	416	-78.1%	2,082	3,530	-41.0%
X-Trail	2,580	5,504	-53.1%	26,714	40,261	-33.6%
Wingroad	0	0	-	11	517	-97.9%
Lafesta Highwaystar	0	0	-	0	14	-100.0%
Serena	8,647	10,933	-20.9%	74,921	87,597	-14.5%
Elgrand	528	857	-38.4%	5,078	6,446	-21.2%
Fairlady Z	50	44	13.6%	482	527	-8.5%
GT-R	67	57	17.5%	686	446	53.8%
Cedric Sedan	0	0	-	0	8	-100.0%
Others	0	0	-	1	2	-50.0%
<b>PV Total</b>	<b>26,496</b>	<b>35,280</b>	<b>-24.9%</b>	<b>239,199</b>	<b>296,429</b>	<b>-19.3%</b>
NV150 AD / AD	1,572	1,773	-11.3%	17,048	18,626	-8.5%
NV200 Vanette / Vanette	1,239	1,444	-14.2%	12,053	13,613	-11.5%
e-NV200	10	0	-	56	18	211.1%
NV350 Caravan	2,717	2,800	-3.0%	21,203	25,754	-17.7%
NT450 Atlas	70	90	-22.2%	667	787	-15.2%
Atlas F24 / F25	457	549	-16.8%	3,502	4,589	-23.7%
Paramedic	38	47	-19.1%	98	99	-1.0%
Civilian	51	36	41.7%	319	279	14.3%
<b>CV Total</b>	<b>6,154</b>	<b>6,739</b>	<b>-8.7%</b>	<b>54,946</b>	<b>63,765</b>	<b>-13.8%</b>
<b>Registered Vehicle Total</b>	<b>32,650</b>	<b>42,019</b>	<b>-22.3%</b>	<b>294,145</b>	<b>360,194</b>	<b>-18.3%</b>
DAYZ	10,002	6,096	64.1%	89,016	55,723	59.7%
DAYZ Rook	5,493	8,443	-34.9%	54,251	68,480	-20.8%
NV100 / NT100 Clipper	3,859	3,747	3.0%	38,154	38,994	-2.2%
<b>Mini Total</b>	<b>19,354</b>	<b>18,286</b>	<b>5.8%</b>	<b>181,421</b>	<b>163,197</b>	<b>11.2%</b>
<b>Japan Grand Total</b>	<b>52,004</b>	<b>60,305</b>	<b>-13.8%</b>	<b>475,566</b>	<b>523,391</b>	<b>-9.1%</b>

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# USA Nissan Sales Results by Model : February 2020

<units>

Model	February			YTD (April - February)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2019	FY2018	
Versa	4,578	7,410	-38.2%	49,478	64,503	-23.3%
Sentra	9,777	17,072	-42.7%	144,025	184,204	-21.8%
Altima	18,512	16,216	14.2%	189,128	174,145	8.6%
Maxima	2,260	3,504	-35.5%	28,778	35,544	-19.0%
Juke	0	2	-100.0%	2	280	-99.3%
Z	239	211	13.3%	2,153	2,869	-25.0%
GT-R	26	25	4.0%	287	447	-35.8%
Leaf	807	654	23.4%	11,202	13,541	-17.3%
<b>Total Cars</b>	<b>36,199</b>	<b>45,094</b>	<b>-19.7%</b>	<b>425,053</b>	<b>475,533</b>	<b>-10.6%</b>
Frontier	3,885	6,291	-38.2%	59,792	69,174	-13.6%
Pathfinder	6,818	4,860	40.3%	60,029	59,572	0.8%
Kicks	5,525	3,563	55.1%	55,964	30,687	82.4%
Murano	5,874	3,412	72.2%	67,888	70,317	-3.5%
Rogue	16,780	24,369	-31.1%	227,595	275,413	-17.4%
Rogue Sports	6,535	7,530	-13.2%	72,344	78,255	-7.6%
Quest	0	0	-	0	1	-100.0%
Armada	2,369	3,190	-25.7%	26,659	28,960	-7.9%
Titan	2,498	2,722	-8.2%	25,825	43,488	-40.6%
NVC	1,213	1,204	0.7%	15,242	12,773	19.3%
NVP	226	235	-3.8%	2,967	3,063	-3.1%
NV200	1,829	1,265	44.6%	17,299	16,419	5.4%
<b>Total Trucks</b>	<b>53,552</b>	<b>58,641</b>	<b>-8.7%</b>	<b>631,604</b>	<b>688,122</b>	<b>-8.2%</b>
<b>Nissan Brand Total</b>	<b>89,751</b>	<b>103,735</b>	<b>-13.5%</b>	<b>1,056,657</b>	<b>1,163,655</b>	<b>-9.2%</b>
Q50	2,285	2,230	2.5%	21,572	27,541	-21.7%
Q60 Coupe	340	327	4.0%	4,371	7,147	-38.8%
Q70	23	269	-91.4%	1,673	3,492	-52.1%
QX30	35	574	-93.9%	1,707	6,315	-73.0%
QX50	1,578	1,122	40.6%	17,980	23,249	-22.7%
QX60	3,268	4,117	-20.6%	37,850	43,651	-13.3%
QX70	0	0	-	0	388	-100.0%
QX80	2,355	1,968	19.7%	17,466	17,519	-0.3%
<b>Infiniti Brand Total</b>	<b>9,884</b>	<b>10,607</b>	<b>-6.8%</b>	<b>102,619</b>	<b>129,302</b>	<b>-20.6%</b>
<b>USA Grand Total</b>	<b>99,635</b>	<b>114,342</b>	<b>-12.9%</b>	<b>1,159,276</b>	<b>1,292,957</b>	<b>-10.3%</b>

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# Europe Nissan Sales Results by Model : February 2020

<units>

Model	February			YTD (April - February)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2019	FY2018	
Micra	4,652	6,232	-25.4%	54,324	60,998	-10.9%
Pulsar	0	68	-100.0%	0	10,093	-100.0%
Leaf	2,449	3,069	-20.2%	28,234	37,738	-25.2%
Almera	0	538	-100.0%	88	13,430	-99.3%
Sentra	0	0	-	1,527	250	510.8%
Teana / Altima	0	0	-	64	18	255.6%
Maxima	0	0	-	93	35	165.7%
Juke	4,777	5,057	-5.5%	40,843	60,039	-32.0%
Qashqai	18,522	21,826	-15.1%	221,051	221,039	0.0%
Murano	223	175	27.4%	3,305	2,823	17.1%
Terrano	965	997	-3.2%	11,656	13,167	-11.5%
X-Trail	5,115	4,495	13.8%	46,892	61,561	-23.8%
370Z	19	37	-48.6%	391	495	-21.0%
370Z Roadstar	6	8	-25.0%	94	121	-22.3%
GT-R	21	30	-30.0%	357	456	-21.7%
Navara	1,096	1,596	-31.3%	17,730	20,546	-13.7%
Primaster	598	583	2.6%	5,898	6,135	-3.9%
NT400 / Cabstar	401	673	-40.4%	5,929	6,739	-12.0%
NV200	50	803	-93.8%	3,856	12,294	-68.6%
e-NV200	878	731	20.1%	8,800	6,019	46.2%
NV250	202	0	-	1,308	0	-
NV400	449	544	-17.5%	5,341	6,070	-12.0%
Others	0	0	-	263	74	255.4%
<b>Nissan Brand Total</b>	<b>40,423</b>	<b>47,462</b>	<b>-14.8%</b>	<b>458,044</b>	<b>540,140</b>	<b>-15.2%</b>
Q30	72	286	-74.8%	1,648	3,317	-50.3%
Q50	20	98	-79.6%	617	1,425	-56.7%
Q60 Coupe	2	29	-93.1%	114	445	-74.4%
Q70	0	11	-100.0%	3	78	-96.2%
QX50	102	179	-43.0%	1,261	1,397	-9.7%
QX60	36	107	-66.4%	577	1,181	-51.1%
QX70	0	8	-100.0%	10	595	-98.3%
QX80	67	164	-59.1%	925	1,084	-14.7%
<b>Infiniti Brand Total</b>	<b>299</b>	<b>882</b>	<b>-66.1%</b>	<b>5,155</b>	<b>9,522</b>	<b>-45.9%</b>
Datsun on-DO	1,391	1,484	-6.3%	17,281	15,774	9.6%
Datsun mi-DO	171	193	-11.4%	2,662	2,015	32.1%
<b>Datsun Brand Total</b>	<b>1,562</b>	<b>1,677</b>	<b>-6.9%</b>	<b>19,943</b>	<b>17,789</b>	<b>12.1%</b>
<b>Europe Grand Total</b>	<b>42,284</b>	<b>50,021</b>	<b>-15.5%</b>	<b>483,142</b>	<b>567,451</b>	<b>-14.9%</b>

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# China Nissan Sales Results by Model : February 2020

<units>

Model	February			YTD (January - February)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		CY2020	CY2019	
Tiida H/B	801	3,296	-75.7%	5,188	7,776	-33.3%
Sunny	0	475	-100.0%	4	1,068	-99.6%
Sylphy	5,661	25,240	-77.6%	45,587	67,428	-32.4%
Sylphy EV	7	372	-98.1%	64	1,257	-94.9%
Lannia	681	2,349	-71.0%	4,452	5,850	-23.9%
Teana / Altima	1,208	2,935	-58.8%	10,029	9,060	10.7%
Maxima	0	10	-100.0%	0	66	-100.0%
Livina (2row)	0	107	-100.0%	0	488	-100.0%
Kicks	520	1,946	-73.3%	4,231	5,262	-19.6%
Qashqai	1,362	7,827	-82.6%	15,456	25,215	-38.7%
X-Trail	1,583	12,491	-87.3%	16,614	30,557	-45.6%
Murano	126	1,332	-90.5%	1,403	3,047	-54.0%
Quest	0	1	-100.0%	0	1	-100.0%
370Z	0	0	-	0	0	-
GT-R	0	0	-	0	1	-100.0%
Patrol	0	17	-100.0%	0	60	-100.0%
Navara	207	668	-69.0%	930	2,073	-55.1%
Terra	87	786	-88.9%	1,166	2,282	-48.9%
NV200	0	344	-100.0%	25	776	-96.8%
<b>Nissan Brand Total</b>	<b>12,243</b>	<b>60,196</b>	<b>-79.7%</b>	<b>105,149</b>	<b>162,267</b>	<b>-35.2%</b>
Q50	20	351	-94.3%	1,019	1,516	-32.8%
Q60 Coupe	4	25	-84.0%	44	77	-42.9%
Q70	5	163	-96.9%	150	459	-67.3%
QX30	0	35	-100.0%	2	124	-98.4%
QX50	99	448	-77.9%	1,822	1,540	18.3%
QX60	2	62	-96.8%	196	290	-32.4%
QX70	0	0	-	0	0	-
QX80	0	0	-	0	0	-
ESQ	0	34	-100.0%	0	87	-100.0%
<b>Infiniti Brand Total</b>	<b>130</b>	<b>1,118</b>	<b>-88.4%</b>	<b>3,233</b>	<b>4,093</b>	<b>-21.0%</b>
D50	0	0	-	0	0	-
D60	350	4,218	-91.7%	4,986	11,353	-56.1%
D60 EV	6	0	-	0	0	-
e30 (NEW)	4	0	-	0	0	-
R30	0	0	-	0	0	-
R50	0	1	-100.0%	0	3	-100.0%
R50X	0	0	-	0	0	-
T60	171	772	-77.8%	0	2,148	-100.0%
T60 EV	3	0	-	0	0	-
T70	81	1,400	-94.2%	966	4,495	-78.5%
T90	50	573	-91.3%	919	1,991	-53.8%
M50V	3	238	-98.7%	46	678	-93.2%
<b>Venucia Brand Total</b>	<b>668</b>	<b>7,202</b>	<b>-90.7%</b>	<b>9,810</b>	<b>20,668</b>	<b>-52.5%</b>
<b>DF Brand vehicles</b>	<b>2,070</b>	<b>8,229</b>	<b>-74.8%</b>	<b>15,062</b>	<b>23,651</b>	<b>-36.3%</b>
<b>China Grand Total</b>	<b>15,111</b>	<b>76,745</b>	<b>-80.3%</b>	<b>133,254</b>	<b>210,679</b>	<b>-36.8%</b>

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