

# Nissan Sales, Production & Exports Results for November 2019

## 1. Retail Sales by Region

<units>

Region	November 2019	November 2018	Var. (%)	April 2019 - November 2019	April 2018 - November 2018	Var. (%)
Registered Vehicles	21,746	29,558	-26.4%	217,656	257,361	-15.4%
Mini Vehicles	16,246	16,029	1.4%	131,252	115,556	13.6%
Japan Total	37,992	45,587	-16.7%	348,908	372,917	-6.4%
Nissan Division	83,562	96,427	-13.3%	802,899	838,826	-4.3%
Infiniti Division	9,385	14,086	-33.4%	72,149	90,328	-20.1%
U.S. Total	92,947	110,513	-15.9%	875,048	929,154	-5.8%
Canada	10,184	11,446	-11.0%	95,752	105,788	-9.5%
Mexico	25,636	28,663	-10.6%	171,273	203,632	-15.9%
Europe	43,221	46,591	-7.2%	345,512	423,944	-18.5%
China <sup>*1*2</sup>	148,582	150,139	-1.0%	1,034,881	1,051,664	-1.6%
Others	59,351	72,709	-18.4%	483,007	545,357	-11.4%
Overseas Total	379,921	420,061	-9.6%	3,005,473	3,259,539	-7.8%
<b>Global Retail Sales</b>	<b>417,913</b>	<b>465,648</b>	<b>-10.3%</b>	<b>3,354,381</b>	<b>3,632,456</b>	<b>-7.7%</b>

## 2. Global Production by Country

<units>

Country	November 2019	November 2018	Var. (%)	April 2019 - November 2019	April 2018 - November 2018	Var. (%)
Japan	65,092	79,193	-17.8%	523,773	603,318	-13.2%
U.S.	57,256	75,363	-24.0%	512,174	552,049	-7.2%
Mexico	55,282	67,057	-17.6%	451,745	530,600	-14.9%
U.K.	30,480	36,606	-16.7%	224,779	287,960	-21.9%
Spain	3,769	7,693	-51.0%	41,790	63,397	-34.1%
China <sup>*1</sup>	150,263	157,174	-4.4%	1,058,970	1,089,354	-2.8%
Others <sup>*3</sup>	65,806	75,202	-12.5%	512,158	561,763	-8.8%
Overseas Total	362,856	419,095	-13.4%	2,801,616	3,085,123	-9.2%
<b>Global Production</b>	<b>427,948</b>	<b>498,288</b>	<b>-14.1%</b>	<b>3,325,389</b>	<b>3,688,441</b>	<b>-9.8%</b>

## 3. Vehicle Exports from Japan

<units>

Destination	November 2019	November 2018	Var. (%)	April 2019 - November 2019	April 2018 - November 2018	Var. (%)
North America	28,138	26,340	6.8%	180,609	186,168	-3.0%
Europe	3,667	338	984.9%	26,412	22,745	16.1%
Middle East	6,538	4,645	40.8%	34,765	52,403	-33.7%
Others	8,746	11,183	-21.8%	62,251	83,233	-25.2%
<b>Total</b>	<b>47,089</b>	<b>42,506</b>	<b>10.8%</b>	<b>304,037</b>	<b>344,549</b>	<b>-11.8%</b>

\*1 China sales and production including DF PV and LCV.

\*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

\*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

\*4 The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

# Japan Nissan Sales Results by Model : November 2019

<units>

Model	November			YTD (April - November)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2019	FY2018	
March	422	839	-49.7%	5,070	7,100	-28.6%
Note	6,712	9,648	-30.4%	71,449	82,686	-13.6%
Cube	273	352	-22.4%	2,529	3,489	-27.5%
Latio	0	0	-	0	6	-100.0%
Sylphy	92	136	-32.4%	1,021	1,411	-27.6%
Teana	159	164	-3.0%	1,231	1,557	-20.9%
Skyline	526	120	338.3%	2,836	1,307	117.0%
Fuga	45	113	-60.2%	636	829	-23.3%
Cima	8	7	14.3%	99	147	-32.7%
Leaf	1,486	2,090	-28.9%	11,547	14,782	-21.9%
Juke	192	261	-26.4%	1,747	2,546	-31.4%
X-Trail	1,919	3,183	-39.7%	19,641	28,543	-31.2%
Wingroad	0	56	-100.0%	9	517	-98.3%
Lafesta Highwaystar	0	0	-	0	14	-100.0%
Serena	4,830	6,760	-28.6%	55,071	60,641	-9.2%
Elgrand	344	273	26.0%	3,530	4,240	-16.7%
Fairlady Z	34	39	-12.8%	363	406	-10.6%
GT-R	58	32	81.3%	516	300	72.0%
Cedric Sedan	0	0	-	0	8	-100.0%
Others	0	0	-	0	2	-100.0%
<b>PV Total</b>	<b>17,100</b>	<b>24,073</b>	<b>-29.0%</b>	<b>177,295</b>	<b>210,531</b>	<b>-15.8%</b>
NV150 AD / AD	1,415	1,519	-6.8%	12,733	14,254	-10.7%
NV200 Vanette / Vanette	1,263	977	29.3%	9,359	9,908	-5.5%
e-NV200	3	0	-	36	15	140.0%
NV350 Caravan	1,552	2,402	-35.4%	15,154	18,761	-19.2%
NT450 Atlas	62	61	1.6%	445	524	-15.1%
Atlas F24 / F25	307	492	-37.6%	2,411	3,178	-24.1%
Paramedic	22	9	144.4%	23	9	155.6%
Civilian	22	25	-12.0%	200	181	10.5%
<b>CV Total</b>	<b>4,646</b>	<b>5,485</b>	<b>-15.3%</b>	<b>40,361</b>	<b>46,830</b>	<b>-13.8%</b>
<b>Registered Vehicle Total</b>	<b>21,746</b>	<b>29,558</b>	<b>-26.4%</b>	<b>217,656</b>	<b>257,361</b>	<b>-15.4%</b>
DAYZ	7,583	4,946	53.3%	64,704	38,343	68.8%
DAYZ Rook	4,554	6,474	-29.7%	38,697	47,584	-18.7%
NV100 / NT100 Clipper	4,109	4,609	-10.8%	27,851	29,629	-6.0%
<b>Mini Total</b>	<b>16,246</b>	<b>16,029</b>	<b>1.4%</b>	<b>131,252</b>	<b>115,556</b>	<b>13.6%</b>
<b>Japan Grand Total</b>	<b>37,992</b>	<b>45,587</b>	<b>-16.7%</b>	<b>348,908</b>	<b>372,917</b>	<b>-6.4%</b>

\* The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

# USA Nissan Sales Results by Model : November 2019

<units>

Model	November			YTD (April - November)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2019	FY2018	
Versa	2,825	5,122	-44.8%	38,339	43,709	-12.3%
Sentra	11,546	12,721	-9.2%	116,792	135,477	-13.8%
Altima	16,551	12,077	37.0%	138,571	128,676	7.7%
Maxima	2,273	2,530	-10.2%	21,135	22,983	-8.0%
Juke	0	4	-100.0%	2	270	-99.3%
Z	159	271	-41.3%	1,579	2,283	-30.8%
GT-R	16	23	-30.4%	221	378	-41.5%
Leaf	1,140	1,128	1.1%	8,453	10,503	-19.5%
<b>Total Cars</b>	<b>34,510</b>	<b>33,876</b>	<b>1.9%</b>	<b>325,092</b>	<b>344,279</b>	<b>-5.6%</b>
Frontier	4,932	6,278	-21.4%	47,428	49,329	-3.9%
Pathfinder	4,819	5,404	-10.8%	42,443	42,645	-0.5%
Kicks	3,634	4,032	-9.9%	41,551	17,608	136.0%
Murano	5,349	6,552	-18.4%	51,445	54,792	-6.1%
Rogue	18,876	25,098	-24.8%	173,756	196,722	-11.7%
Rogue Sports	4,858	6,762	-28.2%	55,546	56,411	-1.5%
Quest	0	0	-	0	1	-100.0%
Armada	1,754	2,044	-14.2%	19,276	20,694	-6.9%
Titan	2,052	3,845	-46.6%	19,915	33,074	-39.8%
NVC	1,085	1,080	0.5%	11,515	8,749	31.6%
NVP	230	241	-4.6%	2,281	2,372	-3.8%
NV200	1,463	1,215	20.4%	12,651	12,150	4.1%
<b>Total Trucks</b>	<b>49,052</b>	<b>62,551</b>	<b>-21.6%</b>	<b>477,807</b>	<b>494,547</b>	<b>-3.4%</b>
<b>Nissan Brand Total</b>	<b>83,562</b>	<b>96,427</b>	<b>-13.3%</b>	<b>802,899</b>	<b>838,826</b>	<b>-4.3%</b>
Q50	1,967	2,819	-30.2%	15,558	19,372	-19.7%
Q60 Coupe	500	590	-15.3%	3,308	5,752	-42.5%
Q70	112	372	-69.9%	1,500	2,659	-43.6%
QX30	52	416	-87.5%	1,602	4,639	-65.5%
QX50	1,723	3,009	-42.7%	13,218	17,976	-26.5%
QX60	3,824	5,151	-25.8%	26,219	28,314	-7.4%
QX70	0	8	-100.0%	0	380	-100.0%
QX80	1,207	1,721	-29.9%	10,744	11,236	-4.4%
<b>Infiniti Brand Total</b>	<b>9,385</b>	<b>14,086</b>	<b>-33.4%</b>	<b>72,149</b>	<b>90,328</b>	<b>-20.1%</b>
<b>USA Grand Total</b>	<b>92,947</b>	<b>110,513</b>	<b>-15.9%</b>	<b>875,048</b>	<b>929,154</b>	<b>-5.8%</b>

\* The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

# Europe Nissan Sales Results by Model : November 2019

<units>

Model	November			YTD (April - November)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2019	FY2018	
Micra	4,254	4,836	-12.0%	40,909	44,791	-8.7%
Pulsar	0	209	-100.0%	0	9,626	-100.0%
Leaf	2,895	3,921	-26.2%	19,573	28,527	-31.4%
Almera	0	1,616	-100.0%	88	11,084	-99.2%
Sentra	309	250	23.6%	1,332	250	432.8%
Teana / Altima	0	18	-100.0%	60	18	233.3%
Maxima	0	35	-100.0%	93	35	165.7%
Juke	1,775	4,005	-55.7%	26,584	45,719	-41.9%
Qashqai	20,823	16,720	24.5%	160,430	161,134	-0.4%
Murano	268	295	-9.2%	2,411	2,141	12.6%
Terrano	1,058	1,385	-23.6%	8,096	9,541	-15.1%
X-Trail	4,694	4,646	1.0%	30,208	47,989	-37.1%
370Z	38	35	8.6%	312	377	-17.2%
370Z Roadstar	4	5	-20.0%	82	106	-22.6%
GT-R	9	34	-73.5%	273	352	-22.4%
Navara	1,976	2,053	-3.8%	13,455	15,169	-11.3%
Primaster	475	515	-7.8%	3,955	4,424	-10.6%
NT400 / Cabstar	525	631	-16.8%	4,492	4,779	-6.0%
NV200	132	982	-86.6%	3,642	9,704	-62.5%
e-NV200	940	791	18.8%	5,904	4,014	47.1%
NV250	315	0	-	454	0	-
NV400	289	585	-50.6%	3,945	4,466	-11.7%
Others	1	0	-	261	74	252.7%
<b>Nissan Brand Total</b>	<b>40,780</b>	<b>43,567</b>	<b>-6.4%</b>	<b>326,559</b>	<b>404,320</b>	<b>-19.2%</b>
Q30	108	365	-70.4%	1,288	2,351	-45.2%
Q50	57	47	21.3%	538	1,185	-54.6%
Q60 Coupe	9	16	-43.8%	110	351	-68.7%
Q70	0	2	-100.0%	3	65	-95.4%
QX50	133	161	-17.4%	964	1,018	-5.3%
QX60	46	121	-62.0%	460	808	-43.1%
QX70	0	14	-100.0%	10	567	-98.2%
QX80	86	78	10.3%	761	754	0.9%
<b>Infiniti Brand Total</b>	<b>439</b>	<b>804</b>	<b>-45.4%</b>	<b>4,134</b>	<b>7,099</b>	<b>-41.8%</b>
Datsun on-DO	1,776	1,929	-7.9%	12,781	11,131	14.8%
Datsun mi-DO	226	291	-22.3%	2,038	1,394	46.2%
<b>Datsun Brand Total</b>	<b>2,002</b>	<b>2,220</b>	<b>-9.8%</b>	<b>14,819</b>	<b>12,525</b>	<b>18.3%</b>
<b>Europe Grand Total</b>	<b>43,221</b>	<b>46,591</b>	<b>-7.2%</b>	<b>345,512</b>	<b>423,944</b>	<b>-18.5%</b>

\* The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

# China Nissan Sales Results by Model : November 2019

<units>

Model	November			YTD (January - November)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		CY2019	CY2018	
Tiida H/B	6,435	4,375	47.1%	68,767	56,253	22.2%
Sunny	6	331	-98.2%	2,969	6,908	-57.0%
Sylphy	52,785	48,186	9.5%	403,895	402,751	0.3%
Sylphy EV	80	2,405	-96.7%	9,188	2,639	248.2%
Lannia	4,262	3,417	24.7%	43,233	40,807	5.9%
Teana / Altima	10,328	11,251	-8.2%	81,058	105,705	-23.3%
Maxima	1	292	-99.7%	86	1,347	-93.6%
Livina (2row)	0	2,092	-100.0%	578	7,296	-92.1%
Kicks	3,715	3,036	22.4%	40,790	42,385	-3.8%
Qashqai	17,341	13,658	27.0%	165,192	148,126	11.5%
X-Trail	17,314	18,428	-6.0%	193,601	183,307	5.6%
Murano	1,781	2,320	-23.2%	21,100	25,578	-17.5%
Quest	0	0	-	1	576	-99.8%
370Z	0	0	-	0	1	-100.0%
GT-R	0	1	-100.0%	1	12	-91.7%
Patrol	3	46	-93.5%	210	406	-48.3%
Navara	1,804	2,076	-13.1%	15,826	15,512	2.0%
Terra	744	1,259	-40.9%	10,351	8,309	24.6%
NV200	176	603	-70.8%	3,894	8,113	-52.0%
<b>Nissan Brand Total</b>	<b>116,775</b>	<b>113,776</b>	<b>2.6%</b>	<b>1,060,740</b>	<b>1,056,031</b>	<b>0.4%</b>
Q50	1,255	1,671	-24.9%	10,394	16,135	-35.6%
Q60 Coupe	62	67	-7.5%	627	559	12.2%
Q70	214	329	-35.0%	2,442	5,896	-58.6%
QX30	8	114	-93.0%	338	2,086	-83.8%
QX50	2,231	2,000	11.6%	18,813	8,702	116.2%
QX60	340	390	-12.8%	2,898	5,052	-42.6%
QX70	0	0	-	0	188	-100.0%
QX80	0	4	-100.0%	5	260	-98.1%
ESQ	0	434	-100.0%	145	1,594	-90.9%
<b>Infiniti Brand Total</b>	<b>4,110</b>	<b>5,009</b>	<b>-17.9%</b>	<b>35,662</b>	<b>40,472</b>	<b>-11.9%</b>
D50	1	0	-	1	-1	-200.0%
D60	5,741	5,528	3.9%	66,341	55,398	19.8%
D60 EV	222	0	-	563	0	-
e30 (NEW)	4	0	-	4	0	-
R30	0	0	-	3	5	-40.0%
R50	0	1	-100.0%	54	721	-92.5%
R50X	0	0	-	3	60	-95.0%
T60	2,079	179	1061.5%	12,951	179	7135.2%
T60 EV	0	0	-	0	0	-
T70	1,586	3,299	-51.9%	16,518	34,481	-52.1%
T90	1,061	1,602	-33.8%	9,742	26,049	-62.6%
M50V	59	399	-85.2%	2,270	5,483	-58.6%
<b>Venucia Brand Total</b>	<b>10,753</b>	<b>11,008</b>	<b>-2.3%</b>	<b>108,450</b>	<b>122,375</b>	<b>-11.4%</b>
<b>DF Brand vehicles</b>	<b>16,944</b>	<b>20,346</b>	<b>-16.7%</b>	<b>173,777</b>	<b>168,917</b>	<b>2.9%</b>
<b>China Grand Total</b>	<b>148,582</b>	<b>150,139</b>	<b>-1.0%</b>	<b>1,378,629</b>	<b>1,387,795</b>	<b>-0.7%</b>

\* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

\*\* The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.