

Nissan Sales, Production & Exports Results for December 2018

1. Retail Sales by Region

<units>

Region	December 2018	December 2017	Var. (%)	April 2018 - December 2018	April 2017 - December 2017	Var. (%)
Registered Vehicles	24,144	25,479	-5.2%	281,505	251,872	11.8%
Mini Vehicles	12,740	12,479	2.1%	128,296	126,016	1.8%
Japan Total	36,884	37,958	-2.8%	409,801	377,888	8.4%
Nissan Division	130,655	121,847	7.2%	969,481	1,066,719	-9.1%
Infiniti Division	18,065	16,379	10.3%	108,393	109,854	-1.3%
U.S. Total	148,720	138,226	7.6%	1,077,874	1,176,573	-8.4%
Canada	9,488	9,385	1.1%	115,276	113,041	2.0%
Mexico	29,782	35,256	-15.5%	233,414	269,992	-13.5%
Europe	47,984	59,066	-18.8%	471,930	543,617	-13.2%
China ^{*1*2}	176,191	184,297	-4.4%	1,227,855	1,205,367	1.9%
Others	75,742	77,315	-2.0%	621,089	607,260	2.3%
Overseas Total	487,907	503,545	-3.1%	3,747,438	3,915,850	-4.3%
Global Retail Sales	524,791	541,503	-3.1%	4,157,239	4,293,738	-3.2%

2. Global Production by Country

<units>

Country	December 2018	December 2017	Var. (%)	April 2018 - December 2018	April 2017 - December 2017	Var. (%)
Japan	74,693	69,226	7.9%	678,011	732,555	-7.4%
U.S.	61,135	61,396	-0.4%	613,184	677,346	-9.5%
Mexico	45,300	41,749	8.5%	575,900	601,799	-4.3%
U.K.	24,299	31,978	-24.0%	312,259	357,220	-12.6%
Spain	4,647	6,132	-24.2%	68,044	72,293	-5.9%
China ^{*1}	124,716	170,646	-26.9%	1,214,070	1,192,670	1.8%
Others ^{*3}	66,592	69,349	-4.0%	628,348	669,535	-6.2%
Overseas Total	326,689	381,250	-14.3%	3,411,805	3,570,863	-4.5%
Global Production	401,382	450,476	-10.9%	4,089,816	4,303,418	-5.0%

3. Vehicle Exports from Japan

<units>

Destination	December 2018	December 2017	Var. (%)	April 2018 - December 2018	April 2017 - December 2017	Var. (%)
North America	31,355	26,707	17.4%	217,523	276,210	-21.2%
Europe	919	2,487	-63.0%	23,664	62,061	-61.9%
Middle East	9,640	7,354	31.1%	62,043	35,314	75.7%
Others	7,424	8,718	-14.8%	90,657	99,805	-9.2%
Total	49,338	45,266	9.0%	393,887	473,390	-16.8%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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Japan Nissan Sales Results by Model : December 2018

<units>

Model	December			YTD (April - December)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
March	664	634	4.7%	7,764	8,172	-5.0%
Note	8,064	7,475	7.9%	90,750	85,550	6.1%
Cube	281	429	-34.5%	3,770	4,226	-10.8%
Latio	0	1	-100.0%	6	44	-86.4%
Sylphy	130	115	13.0%	1,541	1,632	-5.6%
Teana	143	132	8.3%	1,700	2,015	-15.6%
Skyline	89	195	-54.4%	1,396	1,494	-6.6%
Fuga	66	217	-69.6%	895	1,147	-22.0%
Cima	14	22	-36.4%	161	213	-24.4%
Leaf	455	2,306	-80.3%	15,237	12,212	24.8%
Juke	208	222	-6.3%	2,754	2,656	3.7%
X-Trail	2,832	3,888	-27.2%	31,375	31,675	-0.9%
Wingroad	0	202	-100.0%	517	1,774	-70.9%
Lafesta Highwaystar	0	86	-100.0%	14	723	-98.1%
Serena	5,913	5,648	4.7%	66,554	47,693	39.5%
Elgrand	595	226	163.3%	4,835	5,037	-4.0%
Fairlady Z	36	20	80.0%	442	351	25.9%
GT-R	26	39	-33.3%	326	547	-40.4%
Cedric Sedan	0	0	-	8	41	-80.5%
Paramedic	13	13	0.0%	22	33	-33.3%
Others	0	1	-100.0%	2	3	-33.3%
PV Total	19,529	21,871	-10.7%	230,069	207,238	11.0%
NV150 AD / AD	1,173	1,477	-20.6%	15,427	14,632	5.4%
NV200 Vanette / Vanette	1,003	652	53.8%	10,911	8,555	27.5%
e-NV200	0	3	-100.0%	15	37	-59.5%
NV350 Caravan	1,973	1,059	86.3%	20,734	17,203	20.5%
NT450 Atlas	86	69	24.6%	610	621	-1.8%
Atlas F24	348	314	10.8%	3,526	3,338	5.6%
Civilian	32	34	-5.9%	213	248	-14.1%
CV Total	4,615	3,608	27.9%	51,436	44,634	15.2%
Registered Vehicle Total	24,144	25,479	-5.2%	281,505	251,872	11.8%
DAYZ	4,402	4,470	-1.5%	42,745	42,942	-0.5%
DAYZ Rook	5,794	4,818	20.3%	53,378	48,192	10.8%
NV100 / NT100 Clipper	2,544	3,191	-20.3%	32,173	34,882	-7.8%
Mini Total	12,740	12,479	2.1%	128,296	126,016	1.8%
Japan Grand Total	36,884	37,958	-2.8%	409,801	377,888	8.4%

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USA Nissan Sales Results by Model : December 2018

<units>

Model	December			YTD (April - December)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
Versa	6,735	7,125	-5.5%	50,444	75,697	-33.4%
Sentra	17,567	16,834	4.4%	153,044	167,037	-8.4%
Altima	17,064	18,199	-6.2%	145,740	181,011	-19.5%
Maxima	5,600	5,016	11.6%	28,583	52,030	-45.1%
Juke	5	245	-98.0%	275	6,069	-95.5%
Z	202	304	-33.6%	2,485	3,366	-26.2%
GT-R	25	36	-30.6%	403	383	5.2%
Leaf	1,667	102	1534.3%	12,170	7,943	53.2%
Total Cars	48,865	47,861	2.1%	393,144	493,536	-20.3%
Frontier	7,492	5,880	27.4%	56,821	58,794	-3.4%
Pathfinder	6,799	6,053	12.3%	49,444	54,345	-9.0%
Kicks	5,704	0	-	23,312	0	-
Murano	8,033	9,718	-17.3%	62,825	59,483	5.6%
Rogue	42,523	40,172	5.9%	295,656	302,044	-2.1%
Quest	0	1	-100.0%	1	1,080	-99.9%
Armada	2,874	3,368	-14.7%	23,568	28,376	-16.9%
Titan	4,661	5,582	-16.5%	37,735	41,629	-9.4%
NVC	1,746	1,328	31.5%	10,495	10,208	2.8%
NVP	267	310	-13.9%	2,639	3,117	-15.3%
NV200	1,691	1,574	7.4%	13,841	14,107	-1.9%
Total Trucks	81,790	73,986	10.5%	576,337	573,183	0.6%
Nissan Brand Total	130,655	121,847	7.2%	969,481	1,066,719	-9.1%
Q50	3,690	5,583	-33.9%	23,062	30,289	-23.9%
Q60 Coupe	662	869	-23.8%	6,414	7,377	-13.1%
Q60 Convertible	0	0	-	0	3	-100.0%
Q70	329	406	-19.0%	2,988	3,810	-21.6%
QX30	647	830	-22.0%	5,286	7,561	-30.1%
QX50	3,329	1,785	86.5%	21,305	12,539	69.9%
QX60	7,032	4,098	71.6%	35,346	31,776	11.2%
QX70	4	292	-98.6%	384	3,973	-90.3%
QX80	2,372	2,516	-5.7%	13,608	12,526	8.6%
Infiniti Brand Total	18,065	16,379	10.3%	108,393	109,854	-1.3%
USA Grand Total	148,720	138,226	7.6%	1,077,874	1,176,573	-8.4%

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Europe Nissan Sales Results by Model : December 2018

<units>

Model	December			YTD (April - December)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
Micra	4,579	7,204	-36.4%	49,370	70,448	-29.9%
Note	0	7	-100.0%	0	1,287	-100.0%
Pulsar	191	1,492	-87.2%	9,817	16,599	-40.9%
Leaf	3,604	451	699.1%	32,131	9,481	238.9%
Almera	1,210	1,471	-17.7%	12,294	12,393	-0.8%
Sentra	0	0	-	250	2,270	-89.0%
Teana / Altima	0	0	-	18	154	-88.3%
Maxima	0	0	-	35	153	-77.1%
Juke	4,070	6,822	-40.3%	49,789	67,186	-25.9%
Qashqai	19,088	22,101	-13.6%	180,224	198,369	-9.1%
Murano	352	256	37.5%	2,493	2,130	17.0%
Terrano	1,599	1,590	0.6%	11,140	12,186	-8.6%
X-Trail	4,684	8,172	-42.7%	52,673	69,297	-24.0%
Pathfinder	0	6	-100.0%	0	151	-100.0%
370Z	42	57	-26.3%	419	478	-12.3%
370Z Roadstar	3	6	-50.0%	109	124	-12.1%
GT-R	44	40	10.0%	396	531	-25.4%
Patrol	0	0	-	0	6	-100.0%
Navara	2,119	2,287	-7.3%	17,288	19,776	-12.6%
Primaster	480	730	-34.2%	4,904	6,035	-18.7%
NT400 / Cabstar	640	603	6.1%	5,419	6,235	-13.1%
NV200	912	1,094	-16.6%	10,616	12,173	-12.8%
e-NV200	560	297	88.6%	4,574	3,145	45.4%
NV400	491	578	-15.1%	4,957	4,890	1.4%
NT500	0	4	-100.0%	0	117	-100.0%
Others	0	1	-100.0%	74	3	2366.7%
Nissan Brand Total	44,668	55,269	-19.2%	448,990	515,617	-12.9%
Q30	364	312	16.7%	2,715	4,786	-43.3%
Q50	44	199	-77.9%	1,229	1,405	-12.5%
Q60 Coupe	35	39	-10.3%	386	502	-23.1%
Q70	2	33	-93.9%	67	344	-80.5%
QX50	114	122	-6.6%	1,132	877	29.1%
QX60	150	106	41.5%	958	546	75.5%
QX70	13	99	-86.9%	580	1,212	-52.1%
QX80	91	33	175.8%	845	382	121.2%
Infiniti Brand Total	813	943	-13.8%	7,912	10,054	-21.3%
Datsun on-DO	2,238	2,369	-5.5%	13,369	15,279	-12.5%
Datsun mi-DO	265	485	-45.4%	1,659	2,667	-37.8%
Datsun Brand Total	2,503	2,854	-12.3%	15,028	17,946	-16.3%
Europe Grand Total	47,984	59,066	-18.8%	471,930	543,617	-13.2%

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China Nissan Sales Results by Model : December 2018

<units>

Model	December			YTD (January - December)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		CY2018	CY2017	
Tiida H/B	5,262	9,997	-47.4%	61,515	77,666	-20.8%
Sunny	652	2,628	-75.2%	7,560	37,555	-79.9%
Sylphy	62,248	50,885	22.3%	467,638	422,371	10.7%
Lannia	4,534	10,845	-58.2%	45,341	64,136	-29.3%
Teana	11,990	13,311	-9.9%	117,695	114,858	2.5%
Maxima	103	231	-55.4%	1,450	1,445	0.3%
March	0	0	-	0	5	-100.0%
Livina (2row)	1,532	734	108.7%	8,828	5,955	48.2%
Livina C-Gear	0	0	-	0	486	-100.0%
Kicks	4,166	11,375	-63.4%	46,551	31,015	50.1%
Qashqai	17,577	13,265	32.5%	165,703	157,930	4.9%
X-Trail	21,290	19,345	10.1%	204,597	182,493	12.1%
Murano	3,547	2,400	47.8%	29,125	23,945	21.6%
Quest	0	209	-100.0%	576	2,077	-72.3%
370Z	0	0	-	1	5	-80.0%
GT-R	1	3	-66.7%	13	49	-73.5%
Patrol	39	53	-26.4%	445	416	7.0%
Pickup	0	38	-100.0%	0	4,522	-100.0%
Navara	2,395	1,728	38.6%	17,907	9,262	93.3%
Terra	1,349	0	-	9,658	0	-
NV200	1,068	887	20.4%	9,181	8,879	3.4%
Nissan Brand Total	137,753	137,934	-0.1%	1,193,784	1,145,070	4.3%
Q50	1,720	2,253	-23.7%	17,855	21,793	-18.1%
Q60 Coupe	57	36	58.3%	616	253	143.5%
Q70	474	732	-35.2%	6,370	7,274	-12.4%
QX30	148	291	-49.1%	2,234	3,783	-40.9%
QX50	1,861	1,672	11.3%	10,563	8,021	31.7%
QX60	376	527	-28.7%	5,428	4,059	33.7%
QX70	0	34	-100.0%	188	340	-44.7%
QX80	5	50	-90.0%	265	519	-48.9%
ESQ	827	228	262.7%	2,421	2,366	2.3%
Infiniti Brand Total	5,468	5,823	-6.1%	45,940	48,408	-5.1%
D50	0	82	-100.0%	-1	4,739	-100.0%
D60	5,762	8,856	-34.9%	61,160	13,249	361.6%
R30	0	0	-	5	113	-95.6%
R50	2	1,458	-99.9%	723	13,387	-94.6%
R50X	0	45	-100.0%	60	601	-90.0%
e30	0	0	-	0	4	-100.0%
T60	1,203	0	-	1,382	0	-
T70	2,987	5,475	-45.4%	37,468	59,605	-37.1%
T90	1,559	5,245	-70.3%	27,608	41,738	-33.9%
M50V	493	1,105	-55.4%	5,976	9,595	-37.7%
Venucia Brand Total	12,006	22,266	-46.1%	134,381	143,031	-6.0%
DF Brand vehicles	20,964	18,274	14.7%	189,881	183,205	3.6%
China Grand Total	176,191	184,297	-4.4%	1,563,986	1,519,714	2.9%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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