

Nissan Sales, Production & Exports Results for November 2018

1. Retail Sales by Region

<units>

Region	November 2018	November 2017	Var. (%)	April 2018 - November 2018	April 2017 - November 2017	Var. (%)
Registered Vehicles	29,558	20,786	42.2%	257,361	226,393	13.7%
Mini Vehicles	16,029	13,896	15.3%	115,556	113,537	1.8%
Japan Total	45,587	34,682	31.4%	372,917	339,930	9.7%
Nissan Division	96,427	122,959	-21.6%	838,826	944,872	-11.2%
Infiniti Division	14,086	13,026	8.1%	90,328	93,475	-3.4%
U.S. Total	110,513	135,985	-18.7%	929,154	1,038,347	-10.5%
Canada	11,446	11,391	0.5%	105,788	103,656	2.1%
Mexico	28,663	33,423	-14.2%	203,632	234,736	-13.3%
Europe	46,591	56,041	-16.9%	423,946	484,551	-12.5%
China ^{*1*2}	150,139	165,384	-9.2%	1,051,664	1,021,070	3.0%
Others	72,718	71,207	2.1%	545,356	529,945	2.9%
Overseas Total	420,070	473,431	-11.3%	3,259,540	3,412,305	-4.5%
Global Retail Sales	465,657	508,113	-8.4%	3,632,457	3,752,235	-3.2%

2. Global Production by Country

<units>

Country	November 2018	November 2017	Var. (%)	April 2018 - November 2018	April 2017 - November 2017	Var. (%)
Japan	79,193	59,227	33.7%	603,318	663,329	-9.0%
U.S.	75,363	74,068	1.7%	552,049	615,950	-10.4%
Mexico	67,057	63,688	5.3%	530,600	560,050	-5.3%
U.K.	36,606	45,691	-19.9%	287,960	325,242	-11.5%
Spain	7,693	9,967	-22.8%	63,397	66,161	-4.2%
China ^{*1}	157,174	160,103	-1.8%	1,089,354	1,022,024	6.6%
Others ^{*3}	75,202	85,095	-11.6%	561,756	600,186	-6.4%
Overseas Total	419,095	438,612	-4.4%	3,085,116	3,189,613	-3.3%
Global Production	498,288	497,839	0.1%	3,688,434	3,852,942	-4.3%

3. Vehicle Exports from Japan

<units>

Destination	November 2018	November 2017	Var. (%)	April 2018 - November 2018	April 2017 - November 2017	Var. (%)
North America	26,340	34,507	-23.7%	186,168	249,503	-25.4%
Europe	338	3,657	-90.8%	22,745	59,574	-61.8%
Middle East	4,645	2,322	100.0%	52,403	27,960	87.4%
Others	11,183	10,192	9.7%	83,233	91,087	-8.6%
Total	42,506	50,678	-16.1%	344,549	428,124	-19.5%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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Japan Nissan Sales Results by Model : November 2018

<units>

Model	November			YTD (April - November)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
March	839	635	32.1%	7,100	7,538	-5.8%
Note	9,648	6,893	40.0%	82,686	78,075	5.9%
Cube	352	344	2.3%	3,489	3,797	-8.1%
Latio	0	0	-	6	43	-86.0%
Sylphy	136	142	-4.2%	1,411	1,517	-7.0%
Teana	164	156	5.1%	1,557	1,883	-17.3%
Skyline	120	94	27.7%	1,307	1,299	0.6%
Fuga	113	11	927.3%	829	930	-10.9%
Cima	7	21	-66.7%	147	191	-23.0%
Leaf	2,090	1,912	9.3%	14,782	9,906	49.2%
Juke	261	130	100.8%	2,546	2,434	4.6%
X-Trail	3,183	2,495	27.6%	28,543	27,787	2.7%
Wingroad	56	129	-56.6%	517	1,572	-67.1%
Lafesta Highwaystar	0	78	-100.0%	14	637	-97.8%
Serena	6,760	3,192	111.8%	60,641	42,045	44.2%
Elgrand	273	318	-14.2%	4,240	4,811	-11.9%
Fairlady Z	39	65	-40.0%	406	331	22.7%
GT-R	32	26	23.1%	300	508	-40.9%
Cedric Sedan	0	5	-100.0%	8	41	-80.5%
Paramedic	9	15	-40.0%	9	20	-55.0%
Others	0	0	-	2	2	0.0%
PV Total	24,082	16,661	44.5%	210,540	185,367	13.6%
NV150 AD / AD	1,519	1,432	6.1%	14,254	13,155	8.4%
NV200 Vanette / Vanette	977	815	19.9%	9,908	7,903	25.4%
e-NV200	0	2	-100.0%	15	34	-55.9%
NV350 Caravan	2,402	1,353	77.5%	18,761	16,144	16.2%
NT450 Atlas	61	72	-15.3%	524	552	-5.1%
Atlas F24	492	420	17.1%	3,178	3,024	5.1%
Civilian	25	31	-19.4%	181	214	-15.4%
CV Total	5,476	4,125	32.8%	46,821	41,026	14.1%
Registered Vehicle Total	29,558	20,786	42.2%	257,361	226,393	13.7%
DAYZ	4,946	4,007	23.4%	38,343	38,472	-0.3%
DAYZ Rook	6,474	4,617	40.2%	47,584	43,374	9.7%
NV100 / NT100 Clipper	4,609	5,272	-12.6%	29,629	31,691	-6.5%
Mini Total	16,029	13,896	15.3%	115,556	113,537	1.8%
Japan Grand Total	45,587	34,682	31.4%	372,917	339,930	9.7%

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USA Nissan Sales Results by Model : November 2018

<units>

Model	November			YTD (April - November)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
Versa	5,122	7,274	-29.6%	43,709	68,572	-36.3%
Sentra	12,721	17,565	-27.6%	135,477	150,203	-9.8%
Altima	12,077	19,073	-36.7%	128,676	162,812	-21.0%
Maxima	2,530	6,193	-59.1%	22,983	47,014	-51.1%
Juke	4	351	-98.9%	270	5,824	-95.4%
Z	271	320	-15.3%	2,283	3,062	-25.4%
GT-R	23	39	-41.0%	378	347	8.9%
Leaf	1,128	175	544.6%	10,503	7,841	33.9%
Total Cars	33,876	50,990	-33.6%	344,279	445,675	-22.8%
Frontier	6,278	7,053	-11.0%	49,329	52,914	-6.8%
Pathfinder	5,404	6,585	-17.9%	42,645	48,292	-11.7%
Kicks	4,032	0	-	17,608	0	-
Murano	6,552	8,393	-21.9%	54,792	49,765	10.1%
Rogue	31,860	36,080	-11.7%	253,133	261,872	-3.3%
Quest	0	5	-100.0%	1	1,079	-99.9%
Armada	2,044	3,293	-37.9%	20,694	25,008	-17.3%
Titan	3,845	7,679	-49.9%	33,074	36,047	-8.2%
NVC	1,080	1,130	-4.4%	8,749	8,880	-1.5%
NVP	241	292	-17.5%	2,372	2,807	-15.5%
NV200	1,215	1,459	-16.7%	12,150	12,533	-3.1%
Total Trucks	62,551	71,969	-13.1%	494,547	499,197	-0.9%
Nissan Brand Total	96,427	122,959	-21.6%	838,826	944,872	-11.2%
Q50	2,819	4,289	-34.3%	19,372	24,706	-21.6%
Q60 Coupe	590	817	-27.8%	5,752	6,508	-11.6%
Q60 Convertible	0	0	-	0	3	-100.0%
Q70	372	380	-2.1%	2,659	3,404	-21.9%
QX30	416	611	-31.9%	4,639	6,731	-31.1%
QX50	3,009	1,622	85.5%	17,976	10,754	67.2%
QX60	5,151	3,759	37.0%	28,314	27,678	2.3%
QX70	8	268	-97.0%	380	3,681	-89.7%
QX80	1,721	1,280	34.5%	11,236	10,010	12.2%
Infiniti Brand Total	14,086	13,026	8.1%	90,328	93,475	-3.4%
USA Grand Total	110,513	135,985	-18.7%	929,154	1,038,347	-10.5%

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Europe Nissan Sales Results by Model : November 2018

<units>

Model	November			YTD (April - November)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
Micra	4,836	7,046	-31.4%	44,791	63,244	-29.2%
Note	0	19	-100.0%	0	1,280	-100.0%
Pulsar	209	1,646	-87.3%	9,626	15,107	-36.3%
Leaf	3,921	429	814.0%	28,527	9,030	215.9%
Almera	1,616	1,679	-3.8%	11,084	10,922	1.5%
Sentra	250	0	-	250	2,270	-89.0%
Teana / Altima	18	0	-	18	154	-88.3%
Maxima	35	0	-	35	153	-77.1%
Juke	4,005	7,092	-43.5%	45,719	60,364	-24.3%
Qashqai	16,720	21,204	-21.1%	161,136	176,268	-8.6%
Murano	295	275	7.3%	2,141	1,874	14.2%
Terrano	1,385	1,588	-12.8%	9,541	10,596	-10.0%
X-Trail	4,646	6,345	-26.8%	47,989	61,125	-21.5%
Pathfinder	0	2	-100.0%	0	145	-100.0%
370Z	35	46	-23.9%	377	421	-10.5%
370Z Roadstar	5	9	-44.4%	106	118	-10.2%
GT-R	34	39	-12.8%	352	491	-28.3%
Patrol	0	2	-100.0%	0	6	-100.0%
Navara	2,053	2,070	-0.8%	15,169	17,489	-13.3%
Primaster	515	552	-6.7%	4,424	5,305	-16.6%
NT400 / Cabstar	631	659	-4.2%	4,779	5,632	-15.1%
NV200	982	1,290	-23.9%	9,704	11,079	-12.4%
e-NV200	791	350	126.0%	4,014	2,848	40.9%
NV400	585	572	2.3%	4,466	4,312	3.6%
NT500	0	8	-100.0%	0	113	-100.0%
Others	0	0	-	74	2	3600.0%
Nissan Brand Total	43,567	52,922	-17.7%	404,322	460,348	-12.2%
Q30	365	308	18.5%	2,351	4,474	-47.5%
Q50	47	186	-74.7%	1,185	1,206	-1.7%
Q60 Coupe	16	25	-36.0%	351	463	-24.2%
Q70	2	26	-92.3%	65	311	-79.1%
QX50	161	66	143.9%	1,018	755	34.8%
QX60	121	90	34.4%	808	440	83.6%
QX70	14	85	-83.5%	567	1,113	-49.1%
QX80	78	35	122.9%	754	349	116.0%
Infiniti Brand Total	804	821	-2.1%	7,099	9,111	-22.1%
Datsun on-DO	1,929	1,860	3.7%	11,131	12,910	-13.8%
Datsun mi-DO	291	438	-33.6%	1,394	2,182	-36.1%
Datsun Brand Total	2,220	2,298	-3.4%	12,525	15,092	-17.0%
Europe Grand Total	46,591	56,041	-16.9%	423,946	484,551	-12.5%

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China Nissan Sales Results by Model : November 2018

<units>

Model	November			YTD (January - November)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		CY2018	CY2017	
Tiida H/B	4,375	9,310	-53.0%	56,253	67,669	-16.9%
Sunny	331	3,583	-90.8%	6,908	34,927	-80.2%
Sylphy	50,591	44,028	14.9%	405,390	371,486	9.1%
Lannia	3,417	7,955	-57.0%	40,807	53,291	-23.4%
Teana	11,251	12,355	-8.9%	105,705	101,547	4.1%
Maxima	292	45	548.9%	1,347	1,214	11.0%
March	0	0	-	0	5	-100.0%
Livina (2row)	2,092	550	280.4%	7,296	5,221	39.7%
Livina C-Gear	0	0	-	0	486	-100.0%
Kicks	3,036	8,973	-66.2%	42,385	19,640	115.8%
Qashqai	13,658	15,211	-10.2%	148,126	144,665	2.4%
X-Trail	18,428	17,348	6.2%	183,307	163,148	12.4%
Murano	2,320	2,526	-8.2%	25,578	21,545	18.7%
Quest	0	111	-100.0%	576	1,868	-69.2%
370Z	0	0	-	1	5	-80.0%
GT-R	1	5	-80.0%	12	46	-73.9%
Patrol	46	36	27.8%	406	363	11.8%
Pickup	0	446	-100.0%	0	4,484	-100.0%
Navara	2,076	1,238	67.7%	15,512	7,534	105.9%
Terra	1,259	0	-	8,309	0	-
NV200	603	1,214	-50.3%	8,113	7,992	1.5%
Nissan Brand Total	113,776	124,934	-8.9%	1,056,031	1,007,136	4.9%
Q50	1,671	2,203	-24.1%	16,135	19,540	-17.4%
Q60 Coupe	67	27	148.1%	559	217	157.6%
Q70	329	780	-57.8%	5,896	6,542	-9.9%
QX30	114	212	-46.2%	2,086	3,492	-40.3%
QX50	2,000	687	191.1%	8,702	6,349	37.1%
QX60	390	486	-19.8%	5,052	3,532	43.0%
QX70	0	24	-100.0%	188	306	-38.6%
QX80	4	31	-87.1%	260	469	-44.6%
ESQ	434	158	174.7%	1,594	2,138	-25.4%
Infiniti Brand Total	5,009	4,608	8.7%	40,472	42,585	-5.0%
D50	0	244	-100.0%	-1	4,657	-100.0%
D60	5,528	4,393	25.8%	55,398	4,393	1161.1%
R30	0	1	-100.0%	5	113	-95.6%
R50	1	1,004	-99.9%	721	11,929	-94.0%
R50X	0	55	-100.0%	60	556	-89.2%
e30	0	0	-	0	4	-100.0%
T60	179	0	-	179	0	-
T70	3,299	3,925	-15.9%	34,481	54,130	-36.3%
T90	1,602	4,052	-60.5%	26,049	36,493	-28.6%
M50V	399	946	-57.8%	5,483	8,490	-35.4%
Venucia Brand Total	11,008	14,620	-24.7%	122,375	120,765	1.3%
DF Brand vehicles	20,346	21,222	-4.1%	168,917	164,931	2.4%
China Grand Total	150,139	165,384	-9.2%	1,387,795	1,335,417	3.9%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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