

Nissan Sales, Production & Exports Results for September 2018

1. Retail Sales by Region

<units>

Region	September 2018	September 2017	Var. (%)	April 2018 - September 2018	April 2017 - September 2017	Var. (%)
Registered Vehicles	41,832	40,502	3.3%	199,461	192,866	3.4%
Mini Vehicles	19,140	19,999	-4.3%	85,137	90,337	-5.8%
Japan Total	60,972	60,501	0.8%	284,598	283,203	0.5%
Nissan Division	110,283	127,187	-13.3%	644,317	709,197	-9.1%
Infiniti Division	12,536	12,745	-1.6%	64,362	70,153	-8.3%
U.S. Total	122,819	139,932	-12.2%	708,679	779,350	-9.1%
Canada	13,373	13,437	-0.5%	82,144	80,688	1.8%
Mexico	25,503	28,317	-9.9%	150,269	173,871	-13.6%
Europe	58,058	84,918	-31.6%	329,980	375,330	-12.1%
China ^{*1*2}	141,195	142,300	-0.8%	759,447	705,415	7.7%
Others	68,492	67,664	1.2%	404,396	388,773	4.0%
Overseas Total	429,440	476,568	-9.9%	2,434,915	2,503,427	-2.7%
Global Retail Sales	490,412	537,069	-8.7%	2,719,513	2,786,630	-2.4%

2. Global Production by Country

<units>

Country	September 2018	September 2017	Var. (%)	April 2018 - September 2018	April 2017 - September 2017	Var. (%)
Japan	74,710	99,026	-24.6%	446,372	521,573	-14.4%
U.S.	62,282	77,504	-19.6%	393,264	460,423	-14.6%
Mexico	66,044	63,271	4.4%	383,226	417,412	-8.2%
U.K.	27,563	43,452	-36.6%	212,927	233,117	-8.7%
Spain	6,355	9,402	-32.4%	47,326	47,401	-0.2%
China ^{*1}	137,966	136,317	1.2%	778,717	722,345	7.8%
Others ^{*3}	68,297	83,465	-18.2%	404,758	437,121	-7.4%
Overseas Total	368,507	413,411	-10.9%	2,220,218	2,317,819	-4.2%
Global Production	443,217	512,437	-13.5%	2,666,590	2,839,392	-6.1%

3. Vehicle Exports from Japan

<units>

Destination	September 2018	September 2017	Var. (%)	April 2018 - September 2018	April 2017 - September 2017	Var. (%)
North America	22,807	29,642	-23.1%	132,794	178,234	-25.5%
Europe	1,126	8,406	-86.6%	21,994	47,473	-53.7%
Middle East	7,828	5,837	34.1%	42,889	22,741	88.6%
Others	9,993	12,389	-19.3%	61,914	68,649	-9.8%
Total	41,754	56,274	-25.8%	259,591	317,097	-18.1%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea and France excluding CKD production.

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Japan Nissan Sales Results by Model : September 2018

<units>

Model	September			YTD (April - September)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
March	1,217	1,259	-3.3%	5,626	6,590	-14.6%
Note	13,589	15,469	-12.2%	63,298	68,441	-7.5%
Cube	558	631	-11.6%	2,799	3,341	-16.2%
Latio	1	1	0.0%	6	42	-85.7%
Sylphy	202	223	-9.4%	1,097	1,297	-15.4%
Teana	253	321	-21.2%	1,218	1,646	-26.0%
Skyline	177	203	-12.8%	1,039	1,138	-8.7%
Fuga	130	156	-16.7%	649	910	-28.7%
Cima	19	34	-44.1%	124	159	-22.0%
Leaf	2,811	202	1291.6%	11,017	4,365	152.4%
Juke	407	411	-1.0%	2,035	2,222	-8.4%
X-Trail	5,045	5,065	-0.4%	22,510	24,149	-6.8%
Wingroad	233	149	56.4%	377	1,344	-71.9%
Lafesta Highwaystar	3	102	-97.1%	14	497	-97.2%
Serena	9,402	8,187	14.8%	47,472	37,502	26.6%
Elgrand	789	1,147	-31.2%	3,466	4,317	-19.7%
Fairlady Z	103	79	30.4%	329	240	37.1%
GT-R	87	93	-6.5%	229	461	-50.3%
Cedric Sedan	0	2	-100.0%	7	32	-78.1%
Paramedic	0	1	-100.0%	0	1	-100.0%
Others	0	0	-	2	1	100.0%
PV Total	35,026	33,735	3.8%	163,314	158,695	2.9%
NV150 AD / AD	2,086	2,042	2.2%	11,090	10,796	2.7%
NV200 Vanette / Vanette	1,435	1,081	32.7%	7,840	6,553	19.6%
e-NV200	2	3	-33.3%	14	31	-54.8%
NV350 Caravan	2,773	3,198	-13.3%	14,318	13,817	3.6%
NT450 Atlas	71	80	-11.3%	396	413	-4.1%
Atlas F24	425	344	23.5%	2,355	2,402	-2.0%
Civilian	14	19	-26.3%	134	159	-15.7%
CV Total	6,806	6,767	0.6%	36,147	34,171	5.8%
Registered Vehicle Total	41,832	40,502	3.3%	199,461	192,866	3.4%
DAYZ	6,527	7,432	-12.2%	28,557	31,662	-9.8%
DAYZ Rook	8,526	7,721	10.4%	34,601	35,599	-2.8%
NV100 / NT100 Clipper	4,087	4,846	-15.7%	21,979	23,076	-4.8%
Mini Total	19,140	19,999	-4.3%	85,137	90,337	-5.8%
Japan Grand Total	60,972	60,501	0.8%	284,598	283,203	0.5%

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USA Nissan Sales Results by Model : September 2018

<units>

Model	September			YTD (April - September)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
Versa	3,782	11,601	-67.4%	32,718	51,742	-36.8%
Sentra	16,795	19,128	-12.2%	105,145	114,297	-8.0%
Altima	11,867	16,569	-28.4%	103,193	125,876	-18.0%
Maxima	2,439	8,404	-71.0%	17,948	34,080	-47.3%
Juke	24	545	-95.6%	259	5,012	-94.8%
Z	278	315	-11.7%	1,722	2,332	-26.2%
GT-R	37	32	15.6%	335	287	16.7%
Leaf	1,563	1,055	48.2%	8,141	7,453	9.2%
Total Cars	36,785	57,649	-36.2%	269,461	341,079	-21.0%
Frontier	8,718	5,111	70.6%	36,749	39,642	-7.3%
Pathfinder	6,258	7,460	-16.1%	32,046	34,999	-8.4%
Kicks	3,498	0	-	10,312	0	-
Murano	8,257	7,002	17.9%	42,503	35,658	19.2%
Rogue	34,842	38,969	-10.6%	193,525	195,506	-1.0%
Quest	1	6	-83.3%	1	1,071	-99.9%
Armada	3,146	4,447	-29.3%	16,578	18,242	-9.1%
Titan	5,907	3,773	56.6%	25,115	24,254	3.5%
NVC	1,137	1,112	2.2%	6,618	6,780	-2.4%
NVP	257	320	-19.7%	1,913	2,281	-16.1%
NV200	1,477	1,338	10.4%	9,496	9,685	-2.0%
Total Trucks	73,498	69,538	5.7%	374,856	368,118	1.8%
Nissan Brand Total	110,283	127,187	-13.3%	644,317	709,197	-9.1%
Q50	2,075	3,336	-37.8%	14,479	17,626	-17.9%
Q60 Coupe	835	763	9.4%	4,353	4,782	-9.0%
Q60 Convertible	0	0	-	0	3	-100.0%
Q70	374	550	-32.0%	1,985	2,646	-25.0%
QX30	560	1,053	-46.8%	3,824	5,449	-29.8%
QX50	2,767	1,628	70.0%	11,807	7,825	50.9%
QX60	3,829	3,879	-1.3%	19,771	20,692	-4.5%
QX70	10	321	-96.9%	365	3,262	-88.8%
QX80	2,086	1,215	71.7%	7,778	7,868	-1.1%
Infiniti Brand Total	12,536	12,745	-1.6%	64,362	70,153	-8.3%
USA Grand Total	122,819	139,932	-12.2%	708,679	779,350	-9.1%

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Europe Nissan Sales Results by Model : September 2018

<units>

Model	September			YTD (April - September)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
Micra	5,984	11,691	-48.8%	35,415	49,759	-28.8%
Note	0	104	-100.0%	0	1,224	-100.0%
Pulsar	488	2,381	-79.5%	9,148	11,865	-22.9%
Leaf	4,596	1,647	179.1%	19,848	7,780	155.1%
Almera	1,739	1,247	39.5%	8,400	8,008	4.9%
Sentra	0	592	-100.0%	0	2,137	-100.0%
Teana / Altima	0	50	-100.0%	0	154	-100.0%
Maxima	0	101	-100.0%	0	153	-100.0%
Juke	9,646	12,461	-22.6%	36,457	46,860	-22.2%
Qashqai	19,153	30,885	-38.0%	128,156	134,651	-4.8%
Murano	346	360	-3.9%	1,520	1,319	15.2%
Terrano	868	1,685	-48.5%	6,892	7,560	-8.8%
X-Trail	6,008	9,557	-37.1%	38,187	48,368	-21.0%
Pathfinder	0	12	-100.0%	0	136	-100.0%
370Z	68	94	-27.7%	304	335	-9.3%
370Z Roadstar	23	9	155.6%	98	100	-2.0%
GT-R	27	69	-60.9%	285	397	-28.2%
Patrol	0	1	-100.0%	0	3	-100.0%
Navara	2,709	3,425	-20.9%	11,267	13,569	-17.0%
Primaster	553	792	-30.2%	3,385	4,172	-18.9%
NT400 / Cabstar	614	650	-5.5%	3,432	4,325	-20.6%
NV200	1,122	1,619	-30.7%	7,665	8,495	-9.8%
e-NV200	523	420	24.5%	2,635	2,206	19.4%
NV400	588	668	-12.0%	3,251	3,138	3.6%
NT500	0	7	-100.0%	0	100	-100.0%
Others	12	0	-	54	2	2600.0%
Nissan Brand Total	55,067	80,527	-31.6%	316,399	356,816	-11.3%
Q30	266	923	-71.2%	1,639	3,827	-57.2%
Q50	68	394	-82.7%	1,071	1,013	5.7%
Q60 Coupe	33	86	-61.6%	305	403	-24.3%
Q70	5	33	-84.8%	59	265	-77.7%
QX50	369	83	344.6%	664	600	10.7%
QX60	126	123	2.4%	575	323	78.0%
QX70	40	145	-72.4%	534	829	-35.6%
QX80	83	50	66.0%	563	252	123.4%
Infiniti Brand Total	990	1,837	-46.1%	5,410	7,512	-28.0%
Datsun on-DO	1,817	2,081	-12.7%	7,347	9,540	-23.0%
Datsun mi-DO	184	473	-61.1%	824	1,462	-43.6%
Datsun Brand Total	2,001	2,554	-21.7%	8,171	11,002	-25.7%
Europe Grand Total	58,058	84,918	-31.6%	329,980	375,330	-12.1%

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China Nissan Sales Results by Model : September 2018

<units>

Model	September			YTD (January - September)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		CY2018	CY2017	
Tiida H/B	5,768	6,705	-14.0%	46,044	50,570	-8.9%
Sunny	376	2,628	-85.7%	6,277	28,161	-77.7%
Sylphy	42,580	40,061	6.3%	314,507	282,695	11.3%
Lannia	3,872	4,841	-20.0%	32,641	37,986	-14.1%
Teana	10,304	12,326	-16.4%	84,621	78,151	8.3%
Maxima	48	66	-27.3%	628	1,167	-46.2%
March	0	0	-	0	5	-100.0%
Livina (2row)	872	472	84.7%	3,479	4,156	-16.3%
Livina C-Gear	0	5	-100.0%	0	479	-100.0%
Kicks	3,351	3,380	-0.9%	34,969	5,859	496.8%
Qashqai	16,933	15,429	9.7%	117,626	115,135	2.2%
X-Trail	19,809	17,552	12.9%	145,932	127,754	14.2%
Murano	2,432	2,413	0.8%	20,566	16,900	21.7%
Quest	5	219	-97.7%	576	1,608	-64.2%
370Z	0	1	-100.0%	1	5	-80.0%
GT-R	0	6	-100.0%	10	38	-73.7%
Patrol	70	30	133.3%	297	298	-0.3%
Pickup	0	284	-100.0%	0	3,577	-100.0%
Navara	1,885	1,062	77.5%	11,839	5,009	136.4%
Terra	1,010	0	-	6,134	0	-
NV200	689	769	-10.4%	6,909	5,758	20.0%
Nissan Brand Total	110,004	108,249	1.6%	833,056	765,311	8.9%
Q50	1,258	1,877	-33.0%	12,936	15,341	-15.7%
Q60 Coupe	77	26	196.2%	421	166	153.6%
Q70	647	576	12.3%	5,270	5,193	1.5%
QX30	127	604	-79.0%	1,822	3,049	-40.2%
QX50	1,556	542	187.1%	4,830	5,044	-4.2%
QX60	360	495	-27.3%	4,305	2,607	65.1%
QX70	1	29	-96.6%	187	259	-27.8%
QX80	10	43	-76.7%	249	399	-37.6%
ESQ	81	287	-71.8%	974	1,746	-44.2%
Infiniti Brand Total	4,117	4,479	-8.1%	30,994	33,804	-8.3%
D50	0	602	-100.0%	0	4,022	-100.0%
D60	4,910	0	-	44,364	0	-
R30	0	0	-	5	112	-95.5%
R50	0	1,153	-100.0%	717	9,573	-92.5%
R50X	0	52	-100.0%	60	405	-85.2%
T70	3,217	5,002	-35.7%	28,038	44,596	-37.1%
T90	1,653	4,001	-58.7%	22,411	28,360	-21.0%
M50V	322	1,248	-74.2%	4,767	6,411	-25.6%
Venucia Brand Total	10,102	12,058	-16.2%	100,362	93,479	7.4%
DF Brand vehicles	16,972	17,514	-3.1%	131,166	127,168	3.1%
China Grand Total	141,195	142,300	-0.8%	1,095,578	1,019,762	7.4%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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