

# Nissan Sales, Production & Exports Results for June 2018

## 1. Retail Sales by Region

<units>

Region	June 2018	June 2017	Var. (%)	April 2018 - June 2018	April 2017- June 2017	Var. (%)
Registered Vehicles	36,707	35,803	2.5%	92,338	89,226	3.5%
Mini Vehicles	14,965	16,240	-7.9%	37,462	41,675	-10.1%
Japan Total	51,672	52,043	-0.7%	129,800	130,901	-0.8%
Nissan Division	134,398	131,057	2.5%	333,409	367,215	-9.2%
Infiniti Division	10,698	12,271	-12.8%	31,283	35,582	-12.1%
U.S. Total	145,096	143,328	1.2%	364,692	402,797	-9.5%
Canada	16,330	16,002	2.0%	42,708	41,300	3.4%
Mexico	26,262	31,047	-15.4%	74,160	88,001	-15.7%
Europe	62,600	72,128	-13.2%	161,747	185,263	-12.7%
China <sup>*1*2</sup>	131,038	118,744	10.4%	384,316	336,153	14.3%
Others	73,193	69,573	5.2%	200,293	187,443	6.9%
Overseas Total	454,519	450,822	0.8%	1,227,916	1,240,957	-1.1%
<b>Global Retail Sales</b>	<b>506,191</b>	<b>502,865</b>	<b>0.7%</b>	<b>1,357,716</b>	<b>1,371,858</b>	<b>-1.0%</b>

## 2. Global Production by Country

<units>

Country	June 2018	June 2017	Var. (%)	April 2018 - June 2018	April 2017- June 2017	Var. (%)
Japan	76,882	100,228	-23.3%	229,217	245,389	-6.6%
U.S.	58,331	70,431	-17.2%	200,075	236,673	-15.5%
Mexico	72,805	77,992	-6.7%	187,700	220,444	-14.9%
U.K.	39,661	42,800	-7.3%	126,422	120,897	4.6%
Spain	9,878	9,472	4.3%	29,136	26,418	10.3%
China <sup>*1</sup>	138,363	120,860	14.5%	397,742	361,625	10.0%
Others <sup>*3</sup>	69,241	76,096	-9.0%	201,348	209,967	-4.1%
Overseas Total	388,279	397,651	-2.4%	1,142,423	1,176,024	-2.9%
<b>Global Production</b>	<b>465,161</b>	<b>497,879</b>	<b>-6.6%</b>	<b>1,371,640</b>	<b>1,421,413</b>	<b>-3.5%</b>

## 3. Vehicle Exports from Japan

<units>

Destination	June 2018	June 2017	Var. (%)	April 2018 - June 2018	April 2017- June 2017	Var. (%)
North America	22,622	36,663	-38.3%	68,884	80,160	-14.1%
Europe	4,203	12,721	-67.0%	18,273	25,326	-27.8%
Middle East	12,134	7,716	57.3%	21,326	10,956	94.7%
Others	11,426	11,483	-0.5%	31,956	30,525	4.7%
<b>Total</b>	<b>50,385</b>	<b>68,583</b>	<b>-26.5%</b>	<b>140,439</b>	<b>146,967</b>	<b>-4.4%</b>

\*1 China sales and production including DF PV and LCV.

\*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

\*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea and France excluding CKD production.

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## Japan Nissan Sales Results by Model : June 2018

<units>

Model	June			YTD (April - June)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
March	1,049	1,197	-12.4%	2,793	2,976	-6.1%
Note	11,321	11,601	-2.4%	27,811	30,856	-9.9%
Cube	504	574	-12.2%	1,309	1,574	-16.8%
Latio	0	9	-100.0%	2	27	-92.6%
Sylphy	186	281	-33.8%	567	679	-16.5%
Teana	225	315	-28.6%	617	819	-24.7%
Skyline	364	263	38.4%	511	579	-11.7%
Fuga	202	145	39.3%	310	407	-23.8%
Cima	35	20	75.0%	65	32	103.1%
Leaf	1,462	1,379	6.0%	4,101	2,456	67.0%
Juke	407	397	2.5%	936	1,082	-13.5%
X-Trail	4,396	4,622	-4.9%	10,590	11,217	-5.6%
Wingroad	70	276	-74.6%	89	614	-85.5%
Lafesta Highwaystar	2	94	-97.9%	8	229	-96.5%
Serena	9,244	7,252	27.5%	22,784	17,605	29.4%
Elgrand	586	655	-10.5%	1,528	1,543	-1.0%
Fairlady Z	66	7	842.9%	127	70	81.4%
GT-R	48	107	-55.1%	118	239	-50.6%
Cedric Sedan	2	4	-50.0%	6	24	-75.0%
Others	1	0	-	2	0	-
<b>PV Total</b>	<b>30,170</b>	<b>29,198</b>	<b>3.3%</b>	<b>74,274</b>	<b>73,028</b>	<b>1.7%</b>
NV150 AD / AD	1,915	2,116	-9.5%	5,528	5,186	6.6%
NV200 Vanette / Vanette	1,383	1,163	18.9%	3,765	3,124	20.5%
e-NV200	2	10	-80.0%	9	20	-55.0%
NV350 Caravan	2,749	2,741	0.3%	7,427	6,365	16.7%
NT450 Atlas	59	70	-15.7%	185	177	4.5%
Atlas F24	413	476	-13.2%	1,114	1,264	-11.9%
Civilian	16	29	-44.8%	36	62	-41.9%
<b>CV Total</b>	<b>6,537</b>	<b>6,605</b>	<b>-1.0%</b>	<b>18,064</b>	<b>16,198</b>	<b>11.5%</b>
<b>Registered Vehicle Total</b>	<b>36,707</b>	<b>35,803</b>	<b>2.5%</b>	<b>92,338</b>	<b>89,226</b>	<b>3.5%</b>
DAYZ	4,764	5,055	-5.8%	12,314	13,960	-11.8%
DAYZ Roox	5,496	5,882	-6.6%	14,094	16,367	-13.9%
NV100 / NT100 Clipper	4,705	5,303	-11.3%	11,054	11,348	-2.6%
<b>Mini Total</b>	<b>14,965</b>	<b>16,240</b>	<b>-7.9%</b>	<b>37,462</b>	<b>41,675</b>	<b>-10.1%</b>
<b>Japan Grand Total</b>	<b>51,672</b>	<b>52,043</b>	<b>-0.7%</b>	<b>129,800</b>	<b>130,901</b>	<b>-0.8%</b>

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# USA Nissan Sales Results by Model : June 2018

<units>

Model	June			YTD (April - June)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
Versa	7,745	8,155	-5.0%	20,319	25,483	-20.3%
Sentra	20,572	22,534	-8.7%	55,674	61,160	-9.0%
Altima	26,956	28,042	-3.9%	60,386	72,299	-16.5%
Maxima	4,504	4,410	2.1%	10,298	15,922	-35.3%
Juke	41	893	-95.4%	196	3,157	-93.8%
Z	363	405	-10.4%	966	1,241	-22.2%
GT-R	60	62	-3.2%	169	178	-5.1%
Leaf	1,367	1,506	-9.2%	4,114	3,961	3.9%
<b>Total Cars</b>	<b>61,608</b>	<b>66,007</b>	<b>-6.7%</b>	<b>152,122</b>	<b>183,401</b>	<b>-17.1%</b>
Frontier	6,856	8,144	-15.8%	18,876	22,247	-15.2%
Pathfinder	6,736	6,578	2.4%	15,596	18,747	-16.8%
Kicks	563	0	-	563	0	-
Murano	8,806	5,534	59.1%	18,078	17,447	3.6%
Rogue	37,004	34,349	7.7%	98,748	94,268	4.8%
Quest	0	502	-100.0%	0	1,051	-100.0%
Armada	5,434	2,370	129.3%	9,363	6,864	36.4%
Titan	4,121	4,199	-1.9%	10,570	13,169	-19.7%
NVC	1,140	1,212	-5.9%	3,423	3,671	-6.8%
NVP	413	476	-13.2%	1,057	1,243	-15.0%
NV200	1,717	1,686	1.8%	5,013	5,107	-1.8%
<b>Total Trucks</b>	<b>72,790</b>	<b>65,050</b>	<b>11.9%</b>	<b>181,287</b>	<b>183,814</b>	<b>-1.4%</b>
<b>Nissan Brand Total</b>	<b>134,398</b>	<b>131,057</b>	<b>2.5%</b>	<b>333,409</b>	<b>367,215</b>	<b>-9.2%</b>
Q50	2,631	3,224	-18.4%	7,456	9,153	-18.5%
Q60 Coupe	591	851	-30.6%	2,089	2,565	-18.6%
Q60 Convertible	0	0	-	0	2	-100.0%
Q70	364	419	-13.1%	1,026	1,321	-22.3%
QX30	656	726	-9.6%	1,999	2,861	-30.1%
QX50	1,710	1,210	41.3%	4,982	3,637	37.0%
QX60	3,382	3,358	0.7%	10,152	9,611	5.6%
QX70	65	678	-90.4%	236	1,867	-87.4%
QX80	1,299	1,805	-28.0%	3,343	4,565	-26.8%
<b>Infiniti Brand Total</b>	<b>10,698</b>	<b>12,271</b>	<b>-12.8%</b>	<b>31,283</b>	<b>35,582</b>	<b>-12.1%</b>
<b>USA Grand Total</b>	<b>145,096</b>	<b>143,328</b>	<b>1.2%</b>	<b>364,692</b>	<b>402,797</b>	<b>-9.5%</b>

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# Europe Nissan Sales Results by Model : June 2018

<units>

Model	June			YTD (April - June)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
Micra	7,454	10,778	-30.8%	19,258	24,036	-19.9%
Note	0	194	-100.0%	0	967	-100.0%
Pulsar	2,708	2,248	20.5%	5,105	5,998	-14.9%
Leaf	3,377	1,560	116.5%	8,746	4,081	114.4%
Almera	1,297	1,342	-3.4%	3,634	4,345	-16.4%
Sentra	0	23	-100.0%	0	1,263	-100.0%
Teana / Altima	0	1	-100.0%	0	85	-100.0%
Maxima	0	10	-100.0%	0	35	-100.0%
Juke	5,917	9,060	-34.7%	16,862	22,106	-23.7%
Qashqai	23,889	24,536	-2.6%	63,333	67,724	-6.5%
Murano	152	159	-4.4%	642	556	15.5%
Terrano	1,541	1,922	-19.8%	3,522	3,115	13.1%
X-Trail	7,235	9,661	-25.1%	19,053	24,106	-21.0%
Pathfinder	0	14	-100.0%	0	102	-100.0%
370Z	68	41	65.9%	168	173	-2.9%
370Z Roadstar	19	27	-29.6%	64	69	-7.2%
GT-R	56	72	-22.2%	192	220	-12.7%
Patrol	0	0	-	0	1	-100.0%
Navara	2,383	2,879	-17.2%	5,541	6,786	-18.3%
Primaster	676	767	-11.9%	1,698	2,207	-23.1%
NT400 / Cabstar	743	920	-19.2%	1,844	2,431	-24.1%
NV200	1,773	1,614	9.9%	3,881	4,276	-9.2%
e-NV200	538	409	31.5%	1,025	1,027	-0.2%
NV400	685	576	18.9%	1,627	1,512	7.6%
NT500	0	6	-100.0%	0	68	-100.0%
Others	-1	1	-200.0%	35	2	1650.0%
<b>Nissan Brand Total</b>	<b>60,510</b>	<b>68,820</b>	<b>-12.1%</b>	<b>156,232</b>	<b>177,291</b>	<b>-11.9%</b>
Q30	354	855	-58.6%	851	2,022	-57.9%
Q50	174	90	93.3%	484	375	29.1%
Q60 Coupe	47	67	-29.9%	153	190	-19.5%
Q70	14	54	-74.1%	27	127	-78.7%
QX50	30	113	-73.5%	98	284	-65.5%
QX60	59	64	-7.8%	253	165	53.3%
QX70	79	119	-33.6%	360	358	0.6%
QX80	160	45	255.6%	248	120	106.7%
<b>Infiniti Brand Total</b>	<b>917</b>	<b>1,407</b>	<b>-34.8%</b>	<b>2,474</b>	<b>3,641</b>	<b>-32.1%</b>
Datsun on-DO	1,051	1,813	-42.0%	2,708	4,103	-34.0%
Datsun mi-DO	122	88	38.6%	333	228	46.1%
<b>Datsun Brand Total</b>	<b>1,173</b>	<b>1,901</b>	<b>-38.3%</b>	<b>3,041</b>	<b>4,331</b>	<b>-29.8%</b>
<b>Europe Grand Total</b>	<b>62,600</b>	<b>72,128</b>	<b>-13.2%</b>	<b>161,747</b>	<b>185,263</b>	<b>-12.7%</b>

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# China Nissan Sales Results by Model : June 2018

<units>

Model	June			YTD (January - June)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		CY2018	CY2017	
Tiida H/B	5,752	5,322	8.1%	30,925	32,962	-6.2%
Sunny	711	2,408	-70.5%	5,106	21,256	-76.0%
Sylphy	42,681	38,145	11.9%	200,313	179,815	11.4%
Lannia	3,331	4,744	-29.8%	23,704	25,324	-6.4%
Teana	10,715	8,317	28.8%	56,252	50,021	12.5%
Maxima	18	86	-79.1%	545	760	-28.3%
March	0	0	-	0	3	-100.0%
Livina (2row)	388	459	-15.5%	1,969	2,764	-28.8%
Livina C-Gear	0	4	-100.0%	0	466	-100.0%
Kicks	2,813	0	-	27,077	0	-
Qashqai	13,262	12,259	8.2%	70,102	72,766	-3.7%
X-Trail	17,194	13,465	27.7%	96,586	80,285	20.3%
Murano	2,817	1,727	63.1%	14,362	10,337	38.9%
Quest	93	145	-35.9%	530	925	-42.7%
370Z	0	0	-	1	3	-66.7%
GT-R	0	5	-100.0%	6	19	-68.4%
Patrol	0	43	-100.0%	84	186	-54.8%
Pickup	0	323	-100.0%	0	2,691	-100.0%
Navara	1,563	1,005	55.5%	7,189	1,909	276.6%
Terra	1,128	0	-	3,173	0	-
NV200	756	700	8.0%	4,867	3,912	24.4%
<b>Nissan Brand Total</b>	<b>103,222</b>	<b>89,157</b>	<b>15.8%</b>	<b>542,791</b>	<b>486,404</b>	<b>11.6%</b>
Q50	1,956	1,883	3.9%	8,812	10,095	-12.7%
Q60 Coupe	48	26	84.6%	228	74	208.1%
Q70	690	765	-9.8%	3,603	3,566	1.0%
QX30	116	299	-61.2%	1,400	1,483	-5.6%
QX50	472	554	-14.8%	1,028	3,417	-69.9%
QX60	773	363	112.9%	3,223	1,381	133.4%
QX70	10	42	-76.2%	181	176	2.8%
QX80	29	55	-47.3%	173	269	-35.7%
ESQ	62	186	-66.7%	747	918	-18.6%
<b>Infiniti Brand Total</b>	<b>4,156</b>	<b>4,173</b>	<b>-0.4%</b>	<b>19,395</b>	<b>21,379</b>	<b>-9.3%</b>
D50	0	470	-100.0%	0	2,741	-100.0%
D60	4,411	0	-	30,748	0	-
R30	0	6	-100.0%	5	107	-95.3%
R50	3	1,052	-99.7%	715	6,593	-89.2%
R50X	0	45	-100.0%	61	289	-78.9%
T70	2,491	4,420	-43.6%	19,811	30,981	-36.1%
T90	1,927	3,221	-40.2%	17,345	18,590	-6.7%
M50V	570	1,136	-49.8%	3,547	3,043	16.6%
<b>Venucia Brand Total</b>	<b>9,402</b>	<b>10,350</b>	<b>-9.2%</b>	<b>72,232</b>	<b>62,344</b>	<b>15.9%</b>
<b>DF Brand vehicles</b>	<b>14,258</b>	<b>15,064</b>	<b>-5.4%</b>	<b>86,029</b>	<b>80,373</b>	<b>7.0%</b>
<b>China Grand Total</b>	<b>131,038</b>	<b>118,744</b>	<b>10.4%</b>	<b>720,447</b>	<b>650,500</b>	<b>10.8%</b>

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