Nissan Sales, Production \& Exports Results for June 2017

1. Retail Sales by Region
<units>

| Region | June 2017 | June 2016 | Var. <br> (\%) | April 2017 June 2017 | April 2016June 2016 | Var. (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Registered Vehicles | 35,803 | 31,902 | 12.2\% | 89,226 | 77,518 | 15.1\% |
| Mini Vehicles | 16,240 | 3,728 | 335.6\% | 41,675 | 12,407 | 235.9\% |
| Japan Total | 52,043 | 35,630 | 46.1\% | 130,901 | 89,925 | 45.6\% |
| Nissan Division | 131,057 | 129,495 | 1.2\% | 367,215 | 365,592 | 0.4\% |
| Infiniti Division | 12,271 | 11,058 | 11.0\% | 35,582 | 32,318 | 10.1\% |
| U.S. Total | 143,328 | 140,553 | 2.0\% | 402,797 | 397,910 | 1.2\% |
| Canada | 16,002 | 14,132 | 13.2\% | 41,300 | 39,485 | 4.6\% |
| Mexico | 31,047 | 33,674 | -7.8\% | 88,001 | 91,408 | -3.7\% |
| Europe | 72,128 | 69,749 | 3.4\% | 185,263 | 183,328 | 1.1\% |
| China ${ }^{* 1 * 2}$ | 118,769 | 109,072 | 8.9\% | 336,178 | 311,309 | 8.0\% |
| Others | 69,561 | 68,564 | 1.5\% | 187,595 | 187,013 | 0.3\% |
| Overseas Total | 450,835 | 435,744 | 3.5\% | 1,241,134 | 1,210,453 | 2.5\% |
| Global Retail Sales | 502,878 | 471,374 | 6.7\% | 1,372,035 | 1,300,378 | 5.5\% |

2. Global Production by Country

| Country | June 2017 | June 2016 | Var. <br> (\%) | April 2017June 2017 | April 2016June 2016 | Var. <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Japan | 100,228 | 85,433 | 17.3\% | 245,389 | 210,828 | 16.4\% |
| U.S. | 70,431 | 78,722 | -10.5\% | 236,673 | 247,299 | -4.3\% |
| Mexico | 77,992 | 78,125 | -0.2\% | 220,444 | 218,363 | 1.0\% |
| U.K. | 42,800 | 48,530 | -11.8\% | 120,897 | 136,604 | -11.5\% |
| Spain | 9,472 | 12,078 | -21.6\% | 26,418 | 36,041 | -26.7\% |
| China ${ }^{* 1}$ | 120,860 | 111,525 | 8.4\% | 361,625 | 318,703 | 13.5\% |
| Others ${ }^{\text {+3 }}$ | 76,096 | 73,495 | 3.5\% | 209,973 | 205,874 | 2.0\% |
| Overseas Total | 397,651 | 402,475 | -1.2\% | 1,176,030 | 1,162,884 | 1.1\% |
| Global Production | 497,879 | 487,908 | 2.0\% | 1,421,419 | 1,373,712 | 3.5\% |

3. Vehicle Exports from Japan

| Destination | June 2017 | June 2016 | Var. <br> (\%) | April 2017June 2017 | April 2016June 2016 | Var. <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North America | 36,663 | 23,862 | 53.6\% | 80,160 | 55,673 | 44.0\% |
| Europe | 12,721 | 8,096 | 57.1\% | 25,326 | 22,390 | 13.1\% |
| Middle East | 7,716 | 7,113 | 8.5\% | 10,956 | 15,519 | -29.4\% |
| Others | 11,483 | 13,513 | -15.0\% | 30,525 | 38,049 | -19.8\% |
| Total | 68,583 | 52,584 | 30.4\% | 146,967 | 131,631 | 11.7\% |

*1 China sales and production including DF PV and LCV.
*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.
*3 Others include production in Taiwan, Thailand, Philippines, Korea, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea and France excluding CKD production.
*4 The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

Japan Nissan Sales Results by Model : June 2017
<units>


[^0]USA Nissan Sales Results by Model : June 2017

| Model | June |  |  | YTD (April - June) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. <br> (\%) | Volume |  | Var. <br> (\%) |
|  | 2017 | 2016 |  | FY2017 | FY2016 |  |
| Versa | 8,155 | 14,683 | -44.5\% | 25,483 | 35,962 | -29.1\% |
| Sentra | 22,534 | 20,721 | 8.7\% | 61,160 | 60,070 | 1.8\% |
| Cube | 0 | 0 |  | 0 | 2 | -100.0\% |
| Altima | 28,042 | 30,475 | -8.0\% | 72,299 | 87,363 | -17.2\% |
| Maxima | 4,410 | 4,923 | -10.4\% | 15,922 | 14,528 | 9.6\% |
| Juke | 893 | 2,524 | -64.6\% | 3,157 | 6,685 | -52.8\% |
| Z | 405 | 593 | -31.7\% | 1,241 | 1,636 | -24.1\% |
| GT-R | 62 | 44 | 40.9\% | 178 | 153 | 16.3\% |
| Leaf | 1,506 | 1,096 | 37.4\% | 3,961 | 2,862 | 38.4\% |
| Total Cars | 66,007 | 75,059 | -12.1\% | 183,401 | 209,261 | -12.4\% |
| Frontier | 8,144 | 8,166 | -0.3\% | 22,247 | 23,616 | -5.8\% |
| Xterra | 0 | 2 | -100.0\% | 0 | 8 | -100.0\% |
| Pathfinder | 6,578 | 5,737 | 14.7\% | 18,747 | 17,351 | 8.0\% |
| Murano | 5,534 | 5,665 | -2.3\% | 17,447 | 17,875 | -2.4\% |
| Rogue | 34,349 | 29,246 | 17.4\% | 94,268 | 79,847 | 18.1\% |
| Quest | 502 | 836 | -40.0\% | 1,051 | 3,057 | -65.6\% |
| Armada | 2,370 | 754 | 214.3\% | 6,864 | 2,403 | 185.6\% |
| Titan | 4,199 | 896 | 368.6\% | 13,169 | 2,828 | 365.7\% |
| NVC | 1,212 | 1,057 | 14.7\% | 3,671 | 3,353 | 9.5\% |
| NVP | 476 | 412 | 15.5\% | 1,243 | 1,177 | 5.6\% |
| NV200 | 1,686 | 1,665 | 1.3\% | 5,107 | 4,816 | 6.0\% |
| Total Trucks | 65,050 | 54,436 | 19.5\% | 183,814 | 156,331 | 17.6\% |
| Nissan Brand Total | 131,057 | 129,495 | 1.2\% | 367,215 | 365,592 | 0.4\% |
| Q40 / G Sedan | 0 | 4 | -100.0\% | 0 | 10 | -100.0\% |
| Q50 | 3,224 | 2,349 | 37.2\% | 9,153 | 8,386 | 9.1\% |
| Q60 Coupe | 851 | 43 | 1879.1\% | 2,565 | 157 | 1533.8\% |
| Q60 Convertible | 0 | 36 | -100.0\% | 2 | 119 | -98.3\% |
| Q70 | 419 | 522 | -19.7\% | 1,321 | 1,584 | -16.6\% |
| Q $\times 30$ | 726 | 0 |  | 2,861 | 0 |  |
| Q X50 | 1,210 | 1,689 | -28.4\% | 3,637 | 4,722 | -23.0\% |
| QX60 | 3,358 | 4,380 | -23.3\% | 9,611 | 11,965 | -19.7\% |
| QX70 | 678 | 490 | 38.4\% | 1,867 | 1,365 | 36.8\% |
| QX80 | 1,805 | 1,545 | 16.8\% | 4,565 | 4,010 | 13.8\% |
| Infiniti Brand Total | 12,271 | 11,058 | 11.0\% | 35,582 | 32,318 | 10.1\% |
| USA Grand Total | 143,328 | 140,553 | 2.0\% | 402,797 | 397,910 | 1.2\% |

[^1]Europe Nissan Sales Results by Model : June 2017

| Model | June |  |  | YTD (April - June) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. (\%) | Volume |  | Var. <br> (\%) |
|  | 2017 | 2016 |  | FY2017 | FY2016 |  |
| Micra | 10,778 | 5,602 | 92.4\% | 24,036 | 14,845 | 61.9\% |
| Note | 194 | 3,858 | -95.0\% | 967 | 9,234 | -89.5\% |
| Tiida | 0 | 1 | -100.0\% | 0 | -1 | -100.0\% |
| Pulsar | 2,248 | 3,181 | -29.3\% | 5,998 | 8,395 | -28.6\% |
| Leaf | 1,560 | 1,226 | 27.2\% | 4,081 | 3,522 | 15.9\% |
| Almera | 1,342 | 854 | 57.1\% | 4,345 | 2,841 | 52.9\% |
| Versa | 0 | 46 | -100.0\% | 0 | 120 | -100.0\% |
| Sentra | 23 | 123 | -81.3\% | 1,263 | 305 | 314.1\% |
| Teana / Altima | 1 | 16 | -93.8\% | 85 | 73 | 16.4\% |
| Maxima | 10 | 2 | 400.0\% | 35 | 3 | 1066.7\% |
| Juke | 9,060 | 8,583 | 5.6\% | 22,106 | 26,227 | -15.7\% |
| Qashqai | 24,536 | 25,113 | -2.3\% | 67,724 | 66,664 | 1.6\% |
| Murano | 159 | 76 | 109.2\% | 556 | 343 | 62.1\% |
| Terrano | 1,922 | 1,243 | 54.6\% | 3,115 | 3,172 | -1.8\% |
| X-Trail | 9,661 | 8,728 | 10.7\% | 24,106 | 20,208 | 19.3\% |
| Pathfinder | 14 | 89 | -84.3\% | 102 | 352 | -71.0\% |
| 370Z | 41 | 41 | 0.0\% | 173 | 146 | 18.5\% |
| 370Z Roadstar | 27 | 13 | 107.7\% | 69 | 71 | -2.8\% |
| GT-R | 72 | 16 | 350.0\% | 220 | 74 | 197.3\% |
| Patrol | 0 | 11 | -100.0\% | 1 | 28 | -96.4\% |
| Navara | 2,879 | 3,129 | -8.0\% | 6,786 | 7,659 | $-11.4 \%$ |
| Primaster | 767 | 0 | - | 2,207 | 0 |  |
| NT400 / Cabstar | 920 | 1,005 | -8.5\% | 2,431 | 2,733 | $-11.1 \%$ |
| NV200 | 1,614 | 1,816 | -11.1\% | 4,276 | 4,391 | -2.6\% |
| e-NV200 | 409 | 460 | -11.1\% | 1,027 | 942 | 9.0\% |
| NV400 | 576 | 840 | -31.4\% | 1,512 | 2,140 | -29.3\% |
| NT500 | 6 | 83 | -92.8\% | 68 | 225 | -69.8\% |
| Others | 1 | 0 | - | 2 | 2 | 0.0\% |
| Nissan Brand Total | 68,820 | 66,155 | 4.0\% | 177,291 | 174,714 | 1.5\% |
| Q30 / QX30 | 855 | 1,225 | -30.2\% | 2,022 | 2,740 | -26.2\% |
| Q50 / G Sedan | 90 | 238 | -62.2\% | 375 | 557 | -32.7\% |
| Q60 Coupe / G Coupe | 67 | 0 | - | 190, | 0 | - |
| Q60 Conv. / G Conv. | 0 | 4 | -100.0\% | 0 | 5 | -100.0\% |
| Q70 / M | 54 | 108 | -50.0\% | 127 | 174 | -27.0\% |
| QX50 / EX | 113 | 67 | 68.7\% | 284 | 183 | 55.2\% |
| QX60 / JX | 64 | 71 | -9.9\% | 165 | 139 | 18.7\% |
| QX70 / FX | 119 | 257 | -53.7\% | 358 | 704 | -49.1\% |
| QX80 / QX56 | 45 | 66 | -31.8\% | 120 | 201 | -40.3\% |
| Infiniti Brand Total | 1,407 | 2,036 | -30.9\% | 3,641 | 4,703 | -22.6\% |
| Datsun on-DO | 1,813 | 1,042 | 74.0\% | 4,103 | 2,855 | 43.7\% |
| Datsun mi-DO | 88 | 516 | -82.9\% | 228 | 1,056 | -78.4\% |
| Datsun Brand Total | 1,901 | 1,558 | 22.0\% | 4,331 | 3,911 | 10.7\% |
| Europe Grand Total | 72,128 | 69,749 | 3.4\% | 185,263 | 183,328 | 1.1\% |

[^2]China Nissan Sales Results by Model : June 2017

| Mod | June |  |  | YTD (January - June) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Var. (\%) | Volume |  | Var. <br> (\%) |
|  | 2017 | 2016 |  | CY2017 | CY2016 |  |
| Tiida H/B | 5,322 | 1,122 | 374.3\% | 32,962 | 8,843 | 272.7\% |
| Sunny | 2,408 | 6,132 | -60.7\% | 21,256 | 40,794 | -47.9\% |
| Sylphy | 38,145 | 29,922 | 27.5\% | 179,815 | 144,404 | 24.5\% |
| Lannia | 4,744 | 6,991 | -32.1\% | 25,324 | 42,678 | -40.7\% |
| Teana | 8,317 | 7,807 | 6.5\% | 50,021 | 49,934 | 0.2\% |
| Maxima | 86 | 454 | -81.1\% | 760 | 711 | 6.9\% |
| March | 0 | 19 | -100.0\% | 3 | 132 | -97.7\% |
| Livina (2row) | 459 | 343 | 33.8\% | 2,764 | 4,634 | -40.4\% |
| Livina C-gear | 4 | 88 | -95.5\% | 466 | 1,486 | -68.6\% |
| Qashqai | 12,259 | 11,309 | 8.4\% | 72,766 | 55,134 | 32.0\% |
| X-Trail | 13,465 | 14,700 | -8.4\% | 80,285 | 89,875 | -10.7\% |
| Murano | 1,727 | 1,639 | 5.4\% | 10,337 | 10,348 | -0.1\% |
| Paladin | 0 | 85 | -100.0\% | 0 | 1,017 | -100.0\% |
| Quest | 145 | 259 | -44.0\% | 925 | 1,054 | -12.2\% |
| 370Z | 0 | 0 | - | 3 | 2 | 50.0\% |
| GT-R | 5 | 3 | 66.7\% | 19 | 13 | 46.2\% |
| Patrol | 68 | 126 | -46.0\% | 211 | 544 | -61.2\% |
| Pickup | 323 | 921 | -64.9\% | 2,691 | 4,302 | -37.4\% |
| Navara | 1,005 | 0 | - | 1,909 | 0 |  |
| NV200 | 700 | 860 | -18.6\% | 3,912 | 3,994 | -2.1\% |
| NT400 Cabster | 0 | 39 | -100.0\% | 0 | 358 | -100.0\% |
| Nissan Brand Total | 89,182 | 82,819 | 7.7\% | 486,429 | 460,257 | 5.7\% |
| Q50 | 1,883 | 1,462 | 28.8\% | 10,095 | 8,307 | 21.5\% |
| Q60 Coupe | 26 | 0 | - | 74 | 0 |  |
| Q60 Conv. | 0 | 5 | -100.0\% | 0 | 21 | -100.0\% |
| Q70 | 765 | 552 | 38.6\% | 3,566 | 2,425 | 47.1\% |
| Qx30 | 299 | 0 | - | 1,483 | 0 |  |
| QX50 / EX | 554 | 888 | -37.6\% | 3,417 | 3,986 | -14.3\% |
| QX60 / JX | 363 | 545 | -33.4\% | 1,381 | 2,374 | -41.8\% |
| QX70 / FX | 42 | 44 | -4.5\% | 176 | 237 | -25.7\% |
| QX80 / QX56 | 55 | 29 | 89.7\% | 269 | 125 | 115.2\% |
| ESQ | 186 | 181 | 2.8\% | 918 | 1,128 | -18.6\% |
| Infiniti Brand Total | 4,173 | 3,706 | 12.6\% | 21,379 | 18,603 | 14.9\% |
| D50 | 470 | 1,418 | -66.9\% | 2,741 | 7,718 | -64.5\% |
| R30 | 6 | 262 | -97.7\% | 107 | 2,611 | -95.9\% |
| R50 | 1,052 | 1,911 | -45.0\% | 6,593 | 12,502 | -47.3\% |
| R50X | 45 | 255 | -82.4\% | 289 | 1,398 | -79.3\% |
| EV(e30) | 0 | 455 | -100.0\% | 0 | 1,337 | -100.0\% |
| T70 | 4,420 | 5,838 | -24.3\% | 30,981 | 31,267 | -0.9\% |
| T90 | 3,221 | 0 | - | 18,590 | 0 |  |
| M50V | 1,136 | 0 | - | 3,043 | 0 |  |
| Venucia Brand Total | 10,350 | 10,139 | 2.1\% | 62,344 | 56,833 | 9.7\% |
| DF Brand vehicles | 15,064 | 12,408 | 21.4\% | 80,373 | 74,240 | 8.3\% |
| China Grand Total | 118,769 | 109,072 | 8.9\% | 650,525 | 609,933 | 6.7\% |

[^3]
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[^3]:    * Sales in China (excluding commercial vehicles) have been based on retail since January 2015.
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