

# Nissan Sales, Production & Exports Results for May 2017

## 1. Retail Sales by Region

<units>

Region	May 2017	May 2016	Var. (%)	April - May FY2017	April - May FY2016	Var. (%)
Registered Vehicles	29,040	25,573	13.6%	53,423	45,616	17.1%
Mini Vehicles	13,106	3,105	322.1%	25,435	8,679	193.1%
Japan Total	42,146	28,678	47.0%	78,858	54,295	45.2%
Nissan Division	124,957	122,668	1.9%	236,158	236,097	0.0%
Infiniti Division	12,514	10,828	15.6%	23,311	21,260	9.6%
U.S. Total	137,471	133,496	3.0%	259,469	257,357	0.8%
Canada	13,943	13,205	5.6%	25,298	25,353	-0.2%
Mexico	29,390	28,819	2.0%	56,954	57,734	-1.4%
Europe	62,587	59,526	5.1%	113,135	113,579	-0.4%
China <sup>*1*2</sup>	112,085	106,074	5.7%	217,409	202,237	7.5%
Others	62,932	61,976	1.5%	117,974	118,449	-0.4%
Overseas Total	418,408	403,096	3.8%	790,239	774,709	2.0%
<b>Global Retail Sales</b>	<b>460,554</b>	<b>431,774</b>	<b>6.7%</b>	<b>869,097</b>	<b>829,004</b>	<b>4.8%</b>

## 2. Global Production by Country

<units>

Country	May 2017	May 2016	Var. (%)	April - May FY2017	April - May FY2016	Var. (%)
Japan	74,399	65,309	13.9%	145,161	125,395	15.8%
U.S.	87,469	80,439	8.7%	166,242	168,577	-1.4%
Mexico	81,028	69,721	16.2%	142,452	140,238	1.6%
U.K.	42,082	43,175	-2.5%	78,097	88,074	-11.3%
Spain	10,630	11,877	-10.5%	16,946	23,963	-29.3%
China <sup>*1</sup>	118,084	100,122	17.9%	240,765	207,178	16.2%
Others <sup>*3</sup>	65,538	65,295	0.4%	133,877	132,379	1.1%
Overseas Total	404,831	370,629	9.2%	778,379	760,409	2.4%
<b>Global Production</b>	<b>479,230</b>	<b>435,938</b>	<b>9.9%</b>	<b>923,540</b>	<b>885,804</b>	<b>4.3%</b>

## 3. Vehicle Exports from Japan

<units>

Destination	May 2017	May 2016	Var. (%)	April - May FY2017	April - May FY2016	Var. (%)
North America	20,536	20,051	2.4%	43,497	31,811	36.7%
Europe	5,418	6,984	-22.4%	12,605	14,294	-11.8%
Middle East	1,157	3,808	-69.6%	3,240	8,406	-61.5%
Others	8,377	10,478	-20.1%	19,042	24,536	-22.4%
<b>Total</b>	<b>35,488</b>	<b>41,321</b>	<b>-14.1%</b>	<b>78,384</b>	<b>79,047</b>	<b>-0.8%</b>

\*1 China sales and production including DF PV and LCV.

\*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

\*3 Others include production in Taiwan, Thailand, Philippines, Korea, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea and France excluding CKD production.

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# Japan Nissan Sales Results by Model : May 2017

<units>

Model	May			YTD (April - May)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
March	963	669	43.9%	1,779	1,311	35.7%
Note	9,992	6,256	59.7%	19,255	11,800	63.2%
Cube	414	819	-49.5%	1,000	1,319	-24.2%
Latio	9	211	-95.7%	18	416	-95.7%
Sylphy	241	293	-17.7%	398	561	-29.1%
Teana	269	300	-10.3%	504	627	-19.6%
Skyline	184	243	-24.3%	316	418	-24.4%
Skyline Coupe	0	0	-	0	1	-100.0%
Skyline Crossover	0	9	-100.0%	0	17	-100.0%
Fuga	131	187	-29.9%	262	365	-28.2%
Cima	7	23	-69.6%	12	27	-55.6%
Leaf	678	805	-15.8%	1,077	1,148	-6.2%
Juke	296	628	-52.9%	685	1,157	-40.8%
X-Trail	4,067	3,739	8.8%	6,595	6,686	-1.4%
Wingroad	180	213	-15.5%	338	358	-5.6%
Lafesta Highwaystar	71	111	-36.0%	135	224	-39.7%
Serena	5,999	5,333	12.5%	10,353	8,744	18.4%
Elgrand	470	479	-1.9%	888	835	6.3%
Fairlady Z	36	49	-26.5%	63	90	-30.0%
GT-R	69	7	885.7%	132	27	388.9%
Cedric Sedan	8	41	-80.5%	20	69	-71.0%
Others	0	0	-	0	1	-100.0%
<b>PV Total</b>	<b>24,084</b>	<b>20,415</b>	<b>18.0%</b>	<b>43,830</b>	<b>36,201</b>	<b>21.1%</b>
NV150 AD / AD	1,666	1,600	4.1%	3,070	2,910	5.5%
NV200 Vanette / Vanette	986	1,158	-14.9%	1,961	2,129	-7.9%
e-NV200	6	4	50.0%	10	23	-56.5%
NV350 Caravan	1,850	1,815	1.9%	3,624	3,236	12.0%
NT450 Atlas	49	81	-39.5%	107	130	-17.7%
Atlas F24	382	477	-19.9%	788	940	-16.2%
Civilian	17	23	-26.1%	33	47	-29.8%
<b>CV Total</b>	<b>4,956</b>	<b>5,158</b>	<b>-3.9%</b>	<b>9,593</b>	<b>9,415</b>	<b>1.9%</b>
<b>Registered Vehicle Total</b>	<b>29,040</b>	<b>25,573</b>	<b>13.6%</b>	<b>53,423</b>	<b>45,616</b>	<b>17.1%</b>
DAYZ	4,631	0	-	8,905	1,290	590.3%
DAYZ Rook	5,566	0	-	10,485	1,163	801.5%
Moco	0	323	-100.0%	0	827	-100.0%
NV100 / NT100 Clipper	2,909	2,782	4.6%	6,045	5,399	12.0%
<b>Mini Total</b>	<b>13,106</b>	<b>3,105</b>	<b>322.1%</b>	<b>25,435</b>	<b>8,679</b>	<b>193.1%</b>
<b>Japan Grand Total</b>	<b>42,146</b>	<b>28,678</b>	<b>47.0%</b>	<b>78,858</b>	<b>54,295</b>	<b>45.2%</b>

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# USA Nissan Sales Results by Model : May 2017

<units>

Model	May			YTD (April - May)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
Versa	9,006	12,114	-25.7%	17,328	21,279	-18.6%
Sentra	18,371	20,204	-9.1%	38,626	39,349	-1.8%
Cube	0	1	-100.0%	0	2	-100.0%
Altima	23,994	28,404	-15.5%	44,257	56,888	-22.2%
Maxima	5,948	5,032	18.2%	11,512	9,605	19.9%
Juke	1,278	2,271	-43.7%	2,264	4,161	-45.6%
Z	447	554	-19.3%	836	1,043	-19.8%
GT-R	65	63	3.2%	116	109	6.4%
Leaf	1,392	979	42.2%	2,455	1,766	39.0%
<b>Total Cars</b>	<b>60,501</b>	<b>69,622</b>	<b>-13.1%</b>	<b>117,394</b>	<b>134,202</b>	<b>-12.5%</b>
Frontier	7,756	7,941	-2.3%	14,103	15,450	-8.7%
Xterra	0	4	-100.0%	0	6	-100.0%
Pathfinder	6,457	5,981	8.0%	12,169	11,614	4.8%
Murano	6,409	5,978	7.2%	11,913	12,210	-2.4%
Rogue	32,533	27,428	18.6%	59,919	50,601	18.4%
Quest	384	1,122	-65.8%	549	2,221	-75.3%
Armada	2,487	794	213.2%	4,494	1,649	172.5%
Titan	4,937	922	435.5%	8,970	1,932	364.3%
NVC	1,341	1,103	21.6%	2,459	2,296	7.1%
NVP	428	362	18.2%	767	765	0.3%
NV200	1,724	1,411	22.2%	3,421	3,151	8.6%
<b>Total Trucks</b>	<b>64,456</b>	<b>53,046</b>	<b>21.5%</b>	<b>118,764</b>	<b>101,895</b>	<b>16.6%</b>
<b>Nissan Brand Total</b>	<b>124,957</b>	<b>122,668</b>	<b>1.9%</b>	<b>236,158</b>	<b>236,097</b>	<b>0.0%</b>
Q40 / G Sedan	0	2	-100.0%	0	6	-100.0%
Q50	3,370	2,367	42.4%	5,929	6,037	-1.8%
Q60 Coupe	970	69	1305.8%	1,714	114	1403.5%
Q60 Convertible	2	34	-94.1%	2	83	-97.6%
Q70	459	515	-10.9%	902	1,062	-15.1%
QX30	927	0	-	2,135	0	-
QX50	1,230	1,632	-24.6%	2,427	3,033	-20.0%
QX60	3,449	4,274	-19.3%	6,253	7,585	-17.6%
QX70	683	511	33.7%	1,189	875	35.9%
QX80	1,424	1,424	0.0%	2,760	2,465	12.0%
<b>Infiniti Brand Total</b>	<b>12,514</b>	<b>10,828</b>	<b>15.6%</b>	<b>23,311</b>	<b>21,260</b>	<b>9.6%</b>
<b>USA Grand Total</b>	<b>137,471</b>	<b>133,496</b>	<b>3.0%</b>	<b>259,469</b>	<b>257,357</b>	<b>0.8%</b>

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# Europe Nissan Sales Results by Model : May 2017

<units>

Model	May			YTD (April - May)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
Micra	7,605	4,532	67.8%	13,258	9,243	43.4%
Note	322	2,920	-89.0%	773	5,376	-85.6%
Tiida	0	3	-100.0%	0	-2	-100.0%
Pulsar	2,081	2,807	-25.9%	3,750	5,214	-28.1%
Leaf	1,368	1,062	28.8%	2,521	2,296	9.8%
Almera	1,798	1,026	75.2%	3,003	1,987	51.1%
Versa	0	41	-100.0%	0	74	-100.0%
Sentra	271	118	129.7%	1,240	182	581.3%
Teana / Altima	0	20	-100.0%	84	57	47.4%
Maxima	6	1	500.0%	25	1	2400.0%
Juke	7,415	8,925	-16.9%	13,046	17,644	-26.1%
Qashqai	24,030	21,998	9.2%	43,188	41,551	3.9%
Murano	176	78	125.6%	397	267	48.7%
Terrano	661	1,046	-36.8%	1,193	1,929	-38.2%
X-Trail	8,285	6,178	34.1%	14,445	11,480	25.8%
Pathfinder	29	81	-64.2%	88	263	-66.5%
370Z	74	52	42.3%	132	105	25.7%
370Z Roadstar	20	25	-20.0%	42	58	-27.6%
GT-R	72	26	176.9%	148	58	155.2%
Patrol	0	7	-100.0%	1	17	-94.1%
Navara	1,873	2,456	-23.7%	3,907	4,530	-13.8%
Primaster	736	0	-	1,440	0	-
NT400 / Cabstar	853	860	-0.8%	1,511	1,728	-12.6%
NV200	1,546	1,437	7.6%	2,662	2,575	3.4%
e-NV200	366	296	23.6%	618	482	28.2%
NV400	486	701	-30.7%	936	1,300	-28.0%
NT500	26	83	-68.7%	62	142	-56.3%
Others	-1	2	-150.0%	1	2	-50.0%
<b>Nissan Brand Total</b>	<b>60,098</b>	<b>56,781</b>	<b>5.8%</b>	<b>108,471</b>	<b>108,559</b>	<b>-0.1%</b>
Q30 / QX30	570	710	-19.7%	1,167	1,515	-23.0%
Q50 / G Sedan	125	129	-3.1%	285	319	-10.7%
Q60 Coupe / G Coupe	41	0	-	123	0	-
Q60 Conv. / G Conv.	0	0	-	0	1	-100.0%
Q70 / M	43	31	38.7%	73	66	10.6%
QX50 / EX	61	56	8.9%	171	116	47.4%
QX60 / JX	39	36	8.3%	101	68	48.5%
QX70 / FX	110	182	-39.6%	239	447	-46.5%
QX80 / QX56	39	63	-38.1%	75	135	-44.4%
<b>Infiniti Brand Total</b>	<b>1,028</b>	<b>1,207</b>	<b>-14.8%</b>	<b>2,234</b>	<b>2,667</b>	<b>-16.2%</b>
Datsun on-DO	1,395	1,223	14.1%	2,290	1,813	26.3%
Datsun mi-DO	66	315	-79.0%	140	540	-74.1%
<b>Datsun Brand Total</b>	<b>1,461</b>	<b>1,538</b>	<b>-5.0%</b>	<b>2,430</b>	<b>2,353</b>	<b>3.3%</b>
<b>Europe Grand Total</b>	<b>62,587</b>	<b>59,526</b>	<b>5.1%</b>	<b>113,135</b>	<b>113,579</b>	<b>-0.4%</b>

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# China Nissan Sales Results by Model : May 2017

<units>

Model	May			CYTD (January - May)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		CY2017	CY2016	
Tiida H/B	5,800	63	9106.3%	27,640	7,721	258.0%
Sunny	2,619	4,958	-47.2%	18,848	34,662	-45.6%
Sylphy	31,997	26,708	19.8%	141,670	114,482	23.7%
Lannia	3,975	6,987	-43.1%	20,580	35,687	-42.3%
Teana	8,916	9,487	-6.0%	41,704	42,127	-1.0%
Maxima	82	256	-68.0%	674	257	162.3%
March	0	14	-100.0%	3	113	-97.3%
Livina (2row)	454	516	-12.0%	2,305	4,291	-46.3%
Livina C-gear	132	127	3.9%	462	1,398	-67.0%
Qashqai	12,430	11,794	5.4%	60,507	43,825	38.1%
X-Trail	13,841	16,644	-16.8%	66,820	75,175	-11.1%
Murano	1,954	1,802	8.4%	8,610	8,709	-1.1%
Paladin	0	99	-100.0%	12	932	-98.7%
Quest	112	209	-46.4%	813	795	2.3%
370Z	0	1	-100.0%	2	2	0.0%
GT-R	6	0	-	8	10	-20.0%
Patrol	32	135	-76.3%	117	418	-72.0%
Pickup	184	929	-80.2%	2,309	3,381	-31.7%
Navara	904	0	-	910	0	-
NV200	715	635	12.6%	3,212	3,134	2.5%
NT400 Cabster	0	39	-100.0%	0	319	-100.0%
<b>Nissan Brand Total</b>	<b>84,153</b>	<b>81,403</b>	<b>3.4%</b>	<b>397,206</b>	<b>377,438</b>	<b>5.2%</b>
Q50	1,713	1,592	7.6%	8,212	6,845	20.0%
Q60 Coupe	25	0	-	0	0	-
Q60 Conv.	0	3	-100.0%	28	16	75.0%
Q70	673	521	29.2%	2,801	1,873	49.5%
QX30	319	0	-	1,184	0	-
QX50 / EX	659	763	-13.6%	2,233	3,098	-27.9%
QX60 / JX	155	455	-65.9%	1,418	1,829	-22.5%
QX70 / FX	29	38	-23.7%	336	193	74.1%
QX80 / QX56	51	27	88.9%	214	96	122.9%
ESQ	126	220	-42.7%	732	947	-22.7%
<b>Infiniti Brand Total</b>	<b>3,750</b>	<b>3,619</b>	<b>3.6%</b>	<b>17,206</b>	<b>14,897</b>	<b>15.5%</b>
D50	345	1,057	-67.4%	2,271	6,300	-64.0%
R30	1	341	-99.7%	101	2,349	-95.7%
R50	858	1,851	-53.6%	5,541	10,591	-47.7%
R50X	34	218	-84.4%	244	1,143	-78.7%
EV(e30)	0	251	-100.0%	0	882	-100.0%
T70	4,270	4,787	-10.8%	26,561	25,429	4.5%
T90	3,214	0	-	15,369	0	-
M50V	1,305	0	-	1,907	0	-
<b>Venucia Brand Total</b>	<b>10,027</b>	<b>8,505</b>	<b>17.9%</b>	<b>51,994</b>	<b>46,694</b>	<b>11.4%</b>
<b>DF Brand vehicles</b>	<b>14,155</b>	<b>12,547</b>	<b>12.8%</b>	<b>65,350</b>	<b>61,832</b>	<b>5.7%</b>
<b>China Grand Total</b>	<b>112,085</b>	<b>106,074</b>	<b>5.7%</b>	<b>531,756</b>	<b>500,861</b>	<b>6.2%</b>

\* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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