## **Quarterly Securities Report**

Third Quarter of FY2012

(From October 1, 2012, to December 31, 2012)

(The English translation of the Quarterly Securities Report "Shihanki-Houkokusho")

Nissan Motor Co., Ltd.

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[Cover]

[Document Submitted] Quarterly Securities Report ("Shihanki-Houkokusho")

[Article of the Applicable Law Requiring Article 24-4-7, Paragraph 1 of the Financial Instruments and

[Filed to] Director, Kanto Local Finance Bureau

[Date of Submission] February 13, 2013

[Accounting Period] Third Quarter of 114th Fiscal Term

(From October 1, 2012 To December 31, 2012)

[Company Name] Nissan Jidosha Kabushiki-Kaisha

[Company Name (in English)] Nissan Motor Co., Ltd.

[Position and Name of Representative] Carlos Ghosn, President

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## Part I Information on the Company

## 1. Overview of the Company

#### 1. Key financial data and trends

Consolidated financial data

| Fr. J   |                   | 113th<br>Nine months                   | 114th<br>Nine months                   | 113th                           |
|---|-------------------|--|--|---------------------------------|
| Fiscal year   | ended<br>December | ended<br>December                      |  |                                 |
|   |                   | 31, 2011                               | 31, 2012                               |                                 |
| Accounting period                                     |                   | (From April 1, 2011<br>To December 31, | (From April 1, 2012<br>To December 31, | (From April 1, 2011             |
| Net sales<br>(Current Third Quarter)                  | (Millions of yen) | 2011)<br>6,698,417<br>(2,330,971)      | 2012)<br>6,755,168<br>(2,208,393)      | To March 31, 2012)<br>9,409,026 |
| Ordinary income                                       | (Millions of yen) | 416,838                                | 364,601                                | 535,090                         |
| Net income<br>(Current Third Quarter)                 | (Millions of yen) | 266,097<br>(82,667)                    | 232,388<br>(54,092)                    | 341,433                         |
| Comprehensive income                                  | (Millions of yen) | 51,796                                 | 340,844                                | 290,600                         |
| Net assets  | (Millions of yen) | 3,239,535                              | 3,689,611                              | 3,449,997                       |
| Total assets  | (Millions of yen) | 10,452,038                             | 12,195,965                             | 11,072,053                      |
| Basic net income per share<br>(Current Third Quarter) | (Yen)             | 63.63<br>(19.78)                       | 55.45<br>(12.91)                       | 81.67                           |
| Diluted net income per share                          | (Yen)             | _                                      | _                                      | _                               |
| Net assets as a percentage of total assets            | (%)               | 27.8                                   | 27.6                                   | 28.4                            |
| Cash flows from operating activities                  | (Millions of yen) | 285,009                                | (137,787)                              | 696,297                         |
| Cash flows from investing activities                  | (Millions of yen) | (471,002)                              | (678,253)                              | (685,053)                       |
| Cash flows from financing activities                  | (Millions of yen) | (155,806)                              | 756,384                                | (308,457)                       |
| Cash and cash equivalents at end of the period        | (Millions of yen) | 765,268                                | 793,884                                | 840,871                         |

Notes: 1. Non-consolidated financial data is not presented as Nissan Motor Co., Ltd. (the "Company") prepares quarterly consolidated financial statements.

- 2. Net sales are presented exclusive of consumption tax.
- 3. "Diluted net income per share" for the 113th fiscal year, for the nine months ended December 31, 2011 of the 113th fiscal year and for the nine months ended December 31, 2012 of the 114th fiscal year is not presented because the Company had no securities with dilutive effects.

#### 2. Description of business

There have been no significant changes in the business in which the Company and its subsidiaries and affiliates operate during the nine months ended December 31, 2012. No changes were made to major subsidiaries and affiliates.

#### 2. Business Overview

#### 1. Business and other risks

During the nine months ended December 31, 2012, there were no unusual fluctuations with regard to financial position, operating results and cash flows or important changes in the "Business and other risks," which are described in the securities report of the prior fiscal year.

#### 2. Important business contracts

No important business contracts were determined or entered into during the current third quarter.

#### 3. Analysis of financial position, operating results and cash flows

Any future forecasts included in the following descriptions are based on the best estimates or judgement of the Company and its consolidated subsidiaries (collectively, the "Group") as of December 31, 2012, the end of the current third quarter.

#### (1) Operating results

Net sales of the Group for the nine months ended December 31, 2012 were \$6,755.2 billion, an increase of \$56.8 billion (0.8%) from the corresponding nine-month period of the prior fiscal year (the "last year"), whereas operating income decreased by \$78.6 billion (18.4%) from the last year to \$349.2 billion.

Net non-operating income amounted to ¥15.4 billion for the nine months ended December 31, 2012, improving by ¥26.4 billion from the last year. This improvement was mainly attributable to a turn to an exchange gain from an exchange loss despite a decrease in derivative income. As a result, ordinary income decreased by ¥52.2 billion (12.5%) from the last year to ¥364.6 billion. Net special losses of ¥9.6 billion were recorded, for an improvement of ¥11.4 billion from the last year. This improvement was primarily attributable to a decrease in loss on disaster despite a decrease in gain on sales of investment securities. Income before income taxes and minority interests for the nine months ended December 31, 2012 amounted to ¥355.0 billion, a decline of ¥40.8 billion (10.3%) from the last year. As a result, net income amounted to ¥232.4 billion for the nine months ended December 31, 2012, a decline of ¥33.7 billion (12.7%) from the last year.

The operating results by reportable segment are summarized as follows:

#### a. Automobile

Net sales in the automobile segment (including inter-segment sales) for the nine months ended December 31, 2012 were \(\frac{1}{2}\)6,420.0 billion, an increase of \(\frac{1}{2}\)38.9 billion (0.6%) from the last year. Operating income decreased by \(\frac{1}{2}\)73.5 billion (23.8%) to \(\frac{1}{2}\)234.6 billion from the last year. This was primarily due to increases in selling expenses and research and development costs despite a reduction of purchasing costs and an increase of profit attributable to sales volume increase.

#### b. Sales finance

Net sales in the sales financing segment (including inter-segment sales) for the nine months ended December 31, 2012 were \$392.8 billion, an increase of \$29.0 billion (8.0%) from the last year. Operating income amounted to \$102.8 billion, a decline of \$6.3 billion (5.8%) from the last year.

The operating results by geographic segment are summarized as follows:

#### a. Japan

- Net sales (including inter-segment sales) for the nine months ended December 31, 2012 were ¥3,352.1 billion, a decline of ¥126.5 billion (3.6%) from the last year.
- Operating income increased by ¥32.1 billion (44.0%) to ¥105.1 billion from the last year. Major profit-increasing factors were a reduction of purchasing costs and exchange rate fluctuations.

#### b. North America

- Net sales (including inter-segment sales) for the nine months ended December 31, 2012 were ¥2,558.8 billion, an increase of ¥194.5 billion (8.2%) from the last year.
- Operating income decreased by ¥59.4 billion (33.6%) from the last year to ¥117.2 billion. This was mainly due to an increase in selling expenses despite an increase of profit attributable to sales volume increase.

#### c. Europe

- Net sales (including inter-segment sales) for the nine months ended December 31, 2012 were ¥1,108.4 billion, a decrease of ¥123.2 billion (10.0 %) from the last year.
- Operating income decreased by \(\xi\)0.2 billion (1.2 %) from the last year to \(\xi\)15.0 billion. A major profit-declining factor was the sales volume decrease.

#### d. Asia

- Net sales (including inter-segment sales) for the nine months ended December 31, 2012 were ¥1.617.7 billion, an increase of ¥98.0 billion (6.4%) from the last year.
- Operating income decreased by ¥25.9 billion (18.6%) from the last year to ¥113.9 billion. Major profit-declining factors were negative impact from model mix and an increase in selling expenses.

#### e. Other foreign countries

- Net sales (including inter-segment sales) for the nine months ended December 31, 2012 were ¥615.2 billion, an increase of ¥131.0 billion (27.0%) from the last year.
- Operating income decreased by ¥17.6 billion (89.0%) from the last year to ¥2.2 billion. A major profit-declining factor was exchange rate fluctuations.

#### (2) Cash flows

Cash and cash equivalents (hereinafter "net cash") at December 31, 2012 decreased by ¥47.0 billion from March 31, 2012 to ¥793.9 billion. This reflected ¥137.8 billion in net cash used in operating activities, ¥678.3 billion in net cash used in investing activities, ¥756.4 billion in net cash provided by financing activities, an increase of ¥12.3 billion in the effects of exchange rate changes on cash and cash equivalents, and an increase of ¥0.4 billion attributable to a change in the scope of consolidation.

(Cash flows from operating activities)

Net cash used in operating activities increased by ¥422.8 billion to ¥137.8 billion for the nine months ended December 31, 2012, from ¥285.0 billion provided in the last year. This was mainly due to the turn from an increase to a decrease in trade notes and accounts payable.

(Cash flows from investing activities)

Net cash used in investing activities increased by ¥207.3 billion to ¥678.3 billion for the nine months ended December 31, 2012, from ¥471.0 billion used in the last year. This was mainly due to an increase in purchase of fixed assets.

(Cash flows from financing activities)

Net cash provided by financing activities increased by ¥912.2 billion to ¥756.4 billion for the nine months ended December 31, 2012, from ¥155.8 billion used in the last year. This was mainly attributable to the turn from a decrease to an increase in short-term borrowings.

#### (3) Treatment of operating and financial issues

No significant changes have been occurred or new issues have been identified with regard to the treatment of operating and financial issues by the Group during the nine months ended December 31, 2012.

### (4) Research-and-development activities

The Group has been active in conducting research-and-development activities in the environment, safety and various other fields toward the realization of a sustainable, motorized society in the future.

The research-and-development costs of the Group amounted to \(\frac{\pmathbf{x}}{337.7}\) billion for the nine months ended December 31, 2012.

#### (5) Factors that may affect operating results, as well as the current status of and outlook on business strategies

The Group's worldwide automobile sales (on a retail basis) for the nine months ended December 31, 2012 increased by 6.0% from the last year to 3,635 thousand units.

The overall demand for vehicles increased by 20.1% in the domestic market, and the number of vehicles sold in Japan increased by 1.0%, resulting in 434 thousand units, accounting for a market share of 11.8%, a decrease of 2.2 points from the last year.

The overall demand for vehicles in China increased by 5.5%, and the number of vehicles sold in China increased by 4.5% to 947 thousand units, accounting for a market share of 7.1%, a decrease of 0.1 point from the last year.

The overall demand for vehicles in the United States of America increased by 13.4%, and the number of vehicles sold in the United States of America increased by 8.2% to 819 thousand units, accounting for a market share of 7.4%. Meanwhile, the number of vehicles sold in North America, including Mexico and Canada, increased by 6.7% to 1,066 thousand units.

The overall demand for vehicles in Europe decreased by 6.0%, and the number of vehicles sold in Europe decreased by 6.7% to 479 thousand units, accounting for a market share of 3.7%.

The number of vehicles sold in other countries including ASEAN, Central and South America and the Middle East increased by 22.1% to 709 thousand units.

For the nine months ended December 31, 2012, sales volume increased from the last year. Despite the positive impact from this increase in sales volume, as well as reductions in purchasing costs, operating profit declined due to increased expenses, which resulted from the pricing environment and new model launches.

In a challenging environment, the Group remains committed to new technology development, new and attractive product introductions, further market expansion and innovative alliances. In each of these areas, the Group is determined to deliver results with both creative passion and financial discipline.

#### (6) Analysis of sources of capital and liquidity

As for cash flows for the nine months ended December 31, 2012, cash and cash equivalents at December 31, 2012 decreased by ¥47.0 billion from March 31, 2012 to ¥793.9 billion. This reflected ¥137.8 billion in net cash used in operating activities, ¥678.3 billion in net cash used in investing activities, ¥756.4 billion in net cash provided by financing activities, an increase of ¥12.3 billion in the effects of exchange rate changes on cash and cash equivalents, and an increase of ¥0.4 billion attributable to a change in scope of in consolidation.

Although we must closely monitor the liquidity in light of the rapid environmental changes in the financial markets, the Group considers that the necessary liquidity is sufficiently ensured with measures such as commitment line agreements with principal banks in the world, as well as the cash and cash equivalents held by the Group.

#### (7) Production and sales

#### Actual production

| Location of   | Number of vehicl                       | es produced (Units)                    | Change   | Change |
|---------------|--|--|----------|--------|
| manufacturers | Nine months ended<br>December 31, 2011 | Nine months ended<br>December 31, 2012 | (Units)  | (%)    |
| Japan         | 890,122                                | 839,561                                | (50,561) | (5.7)  |
| U.S.A.        | 413,667                                | 480,744                                | 67,077   | 16.2   |
| Mexico        | 457,353                                | 497,642                                | 40,289   | 8.8    |
| U.K.          | 355,856                                | 374,877                                | 19,021   | 5.3    |
| Spain         | 115,042                                | 102,488                                | (12,554) | (10.9) |
| China         | 537,950                                | 549,922                                | 11,972   | 2.2    |
| Thailand      | 127,625                                | 162,018                                | 34,393   | 26.9   |
| Indonesia     | 30,426                                 | 49,660                                 | 19,234   | 63.2   |
| India         | 95,221                                 | 144,590                                | 49,369   | 51.8   |
| South Africa  | 35,456                                 | 37,575                                 | 2,119    | 6.0    |
| Brazil        | 24,154                                 | 24,191                                 | 37       | 0.2    |
| Egypt         | _                                      | 7,009                                  | 7,009    | _      |
| Total         | 3,082,872                              | 3,270,277                              | 187,405  | 6.1    |

Note: The figure in China represents the production figure for the nine-month period from January 1 to September 30, 2012. Those in the 11 other countries represent the production figures for the nine-month period from April 1 to December 31, 2012.

#### Actual sales

| Sales to      |        | on a conso | vehicles sold<br>lidated basis<br>nits)<br>Nine months ended<br>December 31, 2012 | Change<br>(Units) | Change (%) |
|---------------|--------|------------|---|-------------------|------------|
| Japan         |        | 431,233    | 423,515   | (7,718)           | (1.8)      |
| North America |        | 1,015,402  | 1,065,450   | 50,048            | 4.9        |
|               | U.S.A. | 786,225    | 820,726   | 34,501            | 4.4        |
| Europe        |        | 551,938    | 492,304   | (59,634)          | (10.8)     |
| Asia          |        | 740,898    | 818,904   | 78,006            | 10.5       |
|               | China  | 558,310    | 552,308   | (6,002)           | (1.1)      |
| Others        |        | 405,413    | 472,543   | 67,130            | 16.6       |
| Total         |        | 3,144,884  | 3,272,716   | 127,832           | 4.1        |

Note: The figures in China and Taiwan, which are included in "Asia" represent the sales figures for the nine-month period from January 1 to September 30, 2012. Those sold in Japan, North America, Europe, Others and Asia (excluding China and Taiwan) represent the sales figures for the nine-month period from April 1 to December 31, 2012.

## 3. Corporate Information

- 1. Information on the Company's shares
- (1) Number of shares and other
- ① Number of shares

| Туре         | Number of shares authorized to be issued |
|--------------|--|
| Common stock | 6,000,000,000                            |
| Total        | 6,000,000,000                            |

#### 2 Number of shares issued

|              | Number of sl               | hares issued   |  |  |
|--------------|----------------------------|--|--|--|
| Туре         | As of December 31,<br>2012 | As of February 13,<br>2013 (filing date of<br>this quarterly<br>securities report) | Stock exchanges on<br>which the Company is<br>listed or other market | Description                                      |
| Common stock | 4,520,715,112              | 4,520,715,112  | First Section of the Tokyo Stock Exchange                            | The number of shares constituting a unit is 100. |
| Total        | 4,520,715,112              | 4,520,715,112  | _  | _  |

Note: The number of shares issued as of the filing date of this quarterly securities report does not include those issued upon the exercise of the share subscription rights during the period from February 1, 2013, through the filing date of this quarterly securities report.

- (2) Status of the share subscription rights
  There were no applicable items during the current third quarter.
- (3) Exercise status of bonds with share subscription rights containing a clause for exercise price adjustment Not applicable
- (4) Rights plans Not applicable
- (5) Changes in the number of shares issued and the amount of common stock and other

| Period                                       | Changes in the<br>number of shares<br>issued | Balance of the<br>number of shares<br>issued | Changes in common stock | Balance of common stock | Changes in capital surplus | Balance of capital surplus |
|--|--|--|-------------------------|-------------------------|----------------------------|----------------------------|
|  | (Thousands)                                  | (Thousands)                                  | (Millions of yen)       | (Millions of yen)       | (Millions of yen)          | (Millions of yen)          |
| From October 1, 2012<br>To December 31, 2012 | _  | 4,520,715                                    | _                       | 605,813                 | _                          | 804,470                    |

### (6) Principal shareholders

There is nothing to mention as this quarter is the third quarterly accounting period.

### (7) Status of voting rights

The "Status of voting rights" as of the end of the current third quarter is presented as of September 30, 2012, the most recent cut-off date, because the number of beneficiary shareholders as of December 31, 2012 could not be ascertained.

#### (1) Shares issued

(At September 30, 2012)

| Classification                               | Number of shares     | Number of voting rights | Description  |  |
|--|----------------------|-------------------------|--------------|--|
|  | (Shares)             | (Units)                 |              |  |
|  | (Treasury stock)     |                         |              |  |
|  | Common stock         | _                       | _            |  |
| Shares with full voting rights               | 30,923,500           |                         |              |  |
| (Treasury stock, etc.)                       | (Crossholding stock) |                         |              |  |
|  | Common stock         | _                       | <del>_</del> |  |
|  | 264,300              |                         |              |  |
| Shares with full voting rights               | Common stock         | 44,888,554              |              |  |
| (Others)                                     | 4,488,855,400        | 44,000,334              | <del>_</del> |  |
| Shares under one unit                        | Common stock         |                         |              |  |
| Shares under one unit                        | 671,912              | _                       | _            |  |
| Total shares issued                          | 4,520,715,112        | _                       |              |  |
| Total voting rights held by all shareholders | _                    | 44,888,554              | _            |  |

Note: "Shares under one unit" includes 59 shares of treasury stock and 30 shares of crossholding stock.

Crossholding shares under one unit (At September 30, 2012)

| Shareholder                | Number of shares |
|----------------------------|------------------|
| Kai Nissan Motor Co., Ltd. | 30               |

#### ② Treasury stock, etc.

(At September 30, 2012)

| Name of shareholders                         | Addresses of shareholders                             | Number of<br>shares held<br>under own<br>name | Number of<br>shares held<br>under the<br>names of others | Total      | % of interest |
|--|---|---|--|------------|---------------|
|  |   | Shares  | Shares   | Shares     | %             |
| Treasury stock: Nissan Motor Co., Ltd.       | 2, Takara-cho, Kanagawa-ku,<br>Yokohama-shi, Kanagawa | 30,923,500                                    | _  | 30,923,500 | 0.68          |
| Crossholding stock:                          |   |   |  |            |               |
| Kochi Nissan Prince Motor Sales Co.,<br>Ltd. | 2-21, Asahi-cho, Kochi-shi, Kochi                     | 105,600                                       | _  | 105,600    | 0.00          |
| Kai Nissan Motor Co., Ltd.                   | 706, Kamiimai-cho, Kofu-shi, Yamanashi                | 37,800  | 35,200   | 73,000     | 0.00          |
| Nissan Prince Kagawa Sales Co., Ltd.         | 1037, Ikuno-cho, Zentsuji-shi, Kagawa                 | 35,200  | _  | 35,200     | 0.00          |
| Kagawa Nissan Motor Co., Ltd.                | 1-1-8, Hanazono-cho, Takamatsu-shi,<br>Kagawa         | 4,800   | _  | 4,800      | 0.00          |
| NDC Sales Co., Ltd.                          | 2-39-1, Mimomi, Narashino-shi, Chiba                  | 45,600  | _  | 45,600     | 0.00          |
| Total  |   | 31,152,500                                    | 35,300   | 31,187,800 | 0.69          |

Note: The number of shares included in "Number of shares held under the names of others" represents those held by Nissan's crossholding share association (address: 1-1, Takashima 1-chome, Nishi-ku, Yokohama-shi, Kanagawa). (Fractional numbers under 100 have been omitted.)

## 2. Members of the Board of Directors and Corporate Auditors Not applicable

#### 4. Financial Information

#### 1. Basis of preparation of the quarterly consolidated financial statements

The quarterly consolidated financial statements of the Company are prepared in accordance with the Ministry of Finance Ordinance No. 64, 2007 "Regulations Concerning the Terminology, Forms and Preparation Methods of Quarterly Consolidated Financial Statements" ("Regulations for Quarterly Consolidated Financial Statements").

Pursuant to Article 64, Paragraph 4, and Article 83-2, Paragraph 3, of the Regulations for Quarterly Consolidated Financial Statements, the quarterly consolidated statement of income and the quarterly consolidated statement of comprehensive income are prepared.

Pursuant to Article 5-2, Paragraph 3, of the Regulations for Quarterly Consolidated Financial Statements, the quarterly consolidated statement of cash flows is prepared.

#### 2. Quarterly review reports

The quarterly consolidated financial statements for the third quarter (from October 1, 2012 to December 31, 2012) and for the nine months ended December 31, 2012 (from April 1, 2012 to December 31, 2012) were reviewed by Ernst & Young ShinNihon LLC, pursuant to Article 193-2, Paragraph 1, of the Financial Instruments and Exchange Law.

## 1. Quarterly Consolidated Financial Statements

## (1) Quarterly Consolidated Balance Sheet

|  |                        | (Millions of yer         |
|--|------------------------|--------------------------|
|  | Prior Fiscal Year      | Current Third Quarter    |
| A                                      | (As of March 31, 2012) | (As of December 31, 2012 |
| Assets                                 |                        |                          |
| Current assets                         | 7.5.400                | 712.05                   |
| Cash on hand and in banks              | 765,423                | 712,95                   |
| Trade notes and accounts receivable    | 820,008                | 658,40                   |
| Sales finance receivables              | 3,210,342              | 3,721,32                 |
| Securities                             | 77,476                 | 81,73                    |
| Merchandise and finished goods         | 665,262                | 928,94                   |
| Work in process                        | 153,228                | 183,78                   |
| Raw materials and supplies             | 200,476                | 265,62                   |
| Other                                  | 773,487                | 872,20                   |
| Allowance for doubtful accounts        | (55,630)               | (52,434                  |
| Total current assets                   | 6,610,072              | 7,372,55                 |
| Fixed assets                           |                        |                          |
| Property, plant and equipment          |                        |                          |
| Buildings and structures, net          | 615,921                | 618,77                   |
| Machinery, equipment and vehicles, net | <b>※</b> 1 1,874,277   | <b>%</b> 1 2,096,20      |
| Land                                   | 649,509                | 648,48                   |
| Construction in progress               | 255,333                | 287,35                   |
| Other, net                             | 336,206                | 386,18                   |
| Total property, plant and equipment    | 3,731,246              | 4,036,99                 |
| Intangible fixed assets                | 120,114                | 110,24                   |
| Investments and other assets           | ·                      | ·                        |
| Investment securities                  | 371,259                | 406,94                   |
| Other                                  | 242,600                | 271,91                   |
| Allowance for doubtful accounts        | (3,238)                | (2,691                   |
| Total investments and other assets     | 610,621                | 676,17                   |
| Total fixed assets                     | 4,461,981              | 4,823,41                 |
| Total assets                           | 11,072,053             | 12,195,96                |

|  |                        | (Millions of yen)         |
|--|------------------------|---------------------------|
|  | Prior Fiscal Year      | Current Third Quarter     |
|  | (As of March 31, 2012) | (As of December 31, 2012) |
| Liabilities                                    |                        |                           |
| Current liabilities                            |                        |                           |
| Trade notes and accounts payable               | 1,377,254              | 1,284,271                 |
| Short-term borrowings                          | 244,582                | 642,315                   |
| Current portion of long-term borrowings        | 822,268                | 878,179                   |
| Commercial papers                              | 38,437                 | 463,234                   |
| Current portion of bonds                       | 187,198                | 151,645                   |
| Lease obligations                              | 38,190                 | 31,211                    |
| Accrued expenses                               | 660,369                | 540,343                   |
| Accrued warranty costs                         | 85,535                 | 92,728                    |
| Other  | 691,395                | 676,172                   |
| Total current liabilities                      | 4,145,228              | 4,760,098                 |
| Long-term liabilities                          |                        |                           |
| Bonds  | 584,962                | 580,313                   |
| Long-term borrowings                           | 1,877,997              | 2,095,632                 |
| Lease obligations                              | 34,584                 | 29,274                    |
| Accrued warranty costs                         | 100,431                | 100,870                   |
| Accrued retirement benefits                    | 159,369                | 172,237                   |
| Accrued directors' retirement benefits         | 544                    | 395                       |
| Other  | 718,941                | 767,535                   |
| Total long-term liabilities                    | 3,476,828              | 3,746,256                 |
| Total liabilities                              | 7,622,056              | 8,506,354                 |
| Net assets                                     | .,,                    | 3,233,22                  |
| Shareholders' equity                           |                        |                           |
| Common stock                                   | 605,814                | 605,814                   |
| Capital surplus                                | 804,470                | 804,470                   |
| Retained earnings                              | 3,009,090              | 3,144,148                 |
| Treasury stock                                 | (149,542)              | (149,541)                 |
| Total shareholders' equity                     | 4,269,832              | 4,404,891                 |
| Accumulated other comprehensive income         | 4,207,032              | 4,404,631                 |
| Unrealized holding gain and loss on securities | 16,979                 | 12,474                    |
| Unrealized gain and loss from hedging          | 10,979                 | 12,474                    |
| instruments                                    | (5,108)                | (8,219)                   |
| Translation adjustments                        | (1.121.050)            | (1.020.626)               |
| Other  | (1,121,059)            | (1,029,636)               |
|  | (13,945)               | (13,945)                  |
| Total accumulated other comprehensive          | (1,123,133)            | (1,039,326)               |
| income   | 2.415                  | 2.415                     |
| Share subscription rights                      | 2,415                  | 2,415                     |
| Minority interests                             | 300,883                | 321,631                   |
| Total net assets                               | 3,449,997              | 3,689,611                 |
| Total liabilities and net assets               | 11,072,053             | 12,195,965                |

## (2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income

# The Nine-Month Period Ended December 31 Quarterly Consolidated Statement of Income

|   |                       | (Millions of yen)     |
|---|-----------------------|-----------------------|
|   | Nine Months Ended     | Nine Months Ended     |
|   | December 31, 2011     | December 31, 2012     |
|   | (From April 1, 2011   | (From April 1, 2012   |
|   | To December 31, 2011) | To December 31, 2012) |
| Net sales   | 6,698,417             | 6,755,168             |
| Cost of sales   | 5,528,319             | 5,613,125             |
| Gross profit  | 1,170,098             | 1,142,043             |
| Selling, general and administrative expenses                    |                       |                       |
| Advertising expenses  | 142,770               | 169,403               |
| Provision for warranty costs                                    | 55,005                | 51,814                |
| Other selling expenses  | 88,729                | 86,043                |
| Salaries and wages  | 235,659               | 241,032               |
| Provision for doubtful accounts or reversal of                  | (0.660)               | 5 100                 |
| provision for doubtful accounts                                 | (9,669)               | 5,108                 |
| Other   | 229,841               | 239,456               |
| Total selling, general and administrative                       |                       |                       |
| expenses  | 742,335               | 792,856               |
| Operating income  | 427,763               | 349,187               |
| Non-operating income  | 427,703               | 349,107               |
| Interest income   | 12,331                | 11,629                |
| Dividends income  | 5,420                 | 4,702                 |
| Equity in earnings of affiliates                                | 18,246                | 18,964                |
| Exchange gain   | 18,240                | 4,224                 |
| Derivative income   | 8,774                 | 4,224                 |
|   |                       | 0.662                 |
| Miscellaneous income  | 6,791                 | 9,662                 |
| Total non-operating income                                      | 51,562                | 49,181                |
| Non-operating expenses  |                       |                       |
| Interest expense  | 23,978                | 20,241                |
| Exchange loss   | 20,375                | _                     |
| Amortization of net retirement benefit obligation at transition | 7,616                 | 7,630                 |
| Miscellaneous expenses  | 10,518                | 5,896                 |
| Total non-operating expenses                                    | 62,487                | 33,767                |
| Ordinary income   | 416,838               | 364,601               |
| Special gains   |                       |                       |
| Gain on sales of fixed assets                                   | 2,024                 | 3,218                 |
| Gain on sales of investment securities                          | 10,640                | 680                   |
| Gain on contribution of securities to retirement                | 7.049                 |                       |
| benefit trust   | 7,048                 | _                     |
| Insurance income  |                       | 1,082                 |
| Other   | 2,537                 | 1,149                 |
| Total special gains   | 22,249                | 6,129                 |
| Special losses  | ,                     | ,                     |
| Loss on disposal of fixed assets                                | 3,594                 | 4,893                 |
| Impairment loss   | 9,388                 | 4,474                 |
| Loss on disaster  | 27,079                |                       |
| Other   | 3,241                 | 6,401                 |
| Total special losses  | 43,302                | 15,768                |
|   |                       |                       |
| Income before income taxes and minority interests               | 395,785               | 354,962               |
| Income taxes  | 104,887               | 102,406               |
| Income before minority interests                                | 290,898               | 252,556               |
| Income attributable to minority interests                       | 24,801                | 20,168                |
| Net income  | 266,097               | 232,388               |

|   |                       | (Millions of yen)     |
|---|-----------------------|-----------------------|
|   | Nine Months Ended     | Nine Months Ended     |
|   | December 31, 2011     | December 31, 2012     |
|   | (From April 1, 2011   | (From April 1, 2012   |
|   | To December 31, 2011) | To December 31, 2012) |
| Income before minority interests                  | 290,898               | 252,556               |
| Other comprehensive income                        |                       |                       |
| Unrealized holding gain and loss on securities    | (23,730)              | (4,446)               |
| Unrealized gain and loss from hedging instruments | (4,966)               | (2,918)               |
| Translation adjustments                           | (202,262)             | 97,701                |
| The amount for equity method company portion      | (8,144)               | (2,049)               |
| Total of other comprehensive income               | (239,102)             | 88,288                |
| Comprehensive income                              | 51,796                | 340,844               |
| (Breakdown of comprehensive income)               |                       |                       |
| Parent company portion of comprehensive income    | 37,405                | 316,196               |
| Minority interest portion of comprehensive income | 14,391                | 24,648                |

|   |                       | (Millions of yen)     |
|---|-----------------------|-----------------------|
|   | Prior Third Quarter   | Current Third Quarter |
|   | (From October 1, 2011 | (From October 1, 2012 |
|   | To December 31, 2011) | To December 31, 2012) |
| Net sales   | 2,330,971             | 2,208,393             |
| Cost of sales   | 1,940,915             | 1,861,919             |
| Gross profit  | 390,056               | 346,474               |
| Selling, general and administrative expenses                    |                       |                       |
| Advertising expenses  | 55,553                | 63,446                |
| Provision for warranty costs                                    | 20,292                | 14,922                |
| Other selling expenses  | 35,659                | 31,066                |
| Salaries and wages  | 76,870                | 85,925                |
| Provision for doubtful accounts                                 | 705                   | 5,030                 |
| Other   | 82,897                | 83,939                |
| Total selling, general and administrative                       | 271,976               | 284,328               |
| expenses  | 271,570               | 204,320               |
| Operating income  | 118,080               | 62,146                |
| Non-operating income  |                       |                       |
| Interest income   | 4,021                 | 3,252                 |
| Equity in earnings of affiliates                                | 2,648                 | 13,517                |
| Exchange gain   | 9,927                 | 22,685                |
| Miscellaneous income  | 2,304                 | 3,055                 |
| Total non-operating income                                      | 18,900                | 42,509                |
| Non-operating expenses  |                       | ·                     |
| Interest expense  | 8,087                 | 6,650                 |
| Derivative loss   | 3,331                 | 5,850                 |
| Amortization of net retirement benefit obligation at transition | 2,536                 | 2,542                 |
| Miscellaneous expenses  | 1,555                 | 605                   |
| Total non-operating expenses                                    | 15,509                | 15,647                |
| Ordinary income   | 121,471               | 89,008                |
| Special gains   | 121,471               | 07,000                |
| Gain on sales of fixed assets                                   | 1,121                 | 1,258                 |
| Gain on contribution of securities to retirement                | 1,121                 | 1,238                 |
| benefit trust   | 7,048                 | _                     |
| Other   | 670                   | 225                   |
| Total special gains   | 8,839                 | 1,483                 |
| Special losses  |                       |                       |
| Loss on disposal of fixed assets                                | 1,477                 | 1,642                 |
| Impairment loss   | 3,051                 | 3,349                 |
| Loss on disaster  | 5,953                 | · <u> </u>            |
| Other   | 739                   | 3,013                 |
| Total special losses  | 11,220                | 8,004                 |
| Income before income taxes and minority interests               | 119,090               | 82,487                |
| Income taxes  | 26,641                | 25,729                |
| Income before minority interests                                | 92,449                | 56,758                |
|   |                       |                       |
| Income attributable to minority interests                       | 9,782                 | 2,666                 |
| Net income  | 82,667                | 54,092                |

|   |                       | (Millions of yen)     |
|---|-----------------------|-----------------------|
|   | Prior Third Quarter   | Current Third Quarter |
|   | (From October 1, 2011 | (From October 1, 2012 |
|   | To December 31, 2011) | To December 31, 2012) |
| Income before minority interests                  | 92,449                | 56,758                |
| Other comprehensive income                        |                       |                       |
| Unrealized holding gain and loss on securities    | (996)                 | 11,349                |
| Unrealized gain and loss from hedging instruments | (940)                 | (1,006)               |
| Translation adjustments                           | (10,724)              | 191,595               |
| The amount for equity method company portion      | (23,529)              | 1,045                 |
| Total of other comprehensive income               | (36,189)              | 202,983               |
| Comprehensive income                              | 56,260                | 259,741               |
| (Breakdown of comprehensive income)               |                       |                       |
| Parent company portion of comprehensive income    | 50,775                | 252,547               |
| Minority interest portion of comprehensive income | 5,485                 | 7,194                 |

|   |                       | (Millions of yen)     |
|---|-----------------------|-----------------------|
|   | Nine Months Ended     | Nine Months Ended     |
|   | December 31, 2011     | December 31, 2012     |
|   | (From April 1, 2011   | (From April 1, 2012   |
|   | To December 31, 2011) | To December 31, 2012) |
| Cash flows from operating activities                            | ,                     | , ,                   |
| Income before income taxes and minority interests               | 395,785               | 354,962               |
| Depreciation and amortization (for fixed assets                 |                       |                       |
| excluding leased vehicles)                                      | 274,640               | 258,094               |
| Depreciation and amortization (for long-term prepaid            | 12 402                | 12 526                |
| expenses)   | 12,403                | 13,526                |
| Depreciation and amortization (for leased vehicles)             | 143,401               | 157,275               |
| Impairment loss   | 9,388                 | 4,474                 |
| Loss on disaster  | 8,245                 | _                     |
| Gain on contribution of securities to retirement benefit        | (7,048)               |                       |
| trust   | (7,040)               |                       |
| Increase (decrease) in allowance for doubtful                   | (23,006)              | (4,723)               |
| receivables   |                       |                       |
| Interest and dividend income                                    | (17,751)              | (16,331)              |
| Interest expense  | 64,797                | 62,454                |
| Loss (gain) on sales of fixed assets                            | (968)                 | (2,360)               |
| Loss on disposal of fixed assets                                | 3,594                 | 4,893                 |
| Loss (gain) on sales of investment securities                   | (10,621)              | (680)                 |
| Decrease (increase) in trade notes and accounts receivable      | 32,934                | 181,367               |
| Decrease (increase) in sales finance receivables                | (330,136)             | (355,161)             |
| Decrease (increase) in inventories                              | (259,568)             | (328,151)             |
| Increase (decrease) in trade notes and accounts payable         | 173,213               | (238,996)             |
| Amortization of net retirement benefit obligation at transition | 7,616                 | 7,630                 |
| Retirement benefit expenses                                     | 36,078                | 31,196                |
| Retirement benefit payments made against related accrual        | (52,323)              | (33,276)              |
| Other   | (43,724)              | (90,981)              |
| Subtotal  | 416,949               | 5,212                 |
| Interest and dividends received                                 | 17,982                | 16,559                |
| Interest paid   | (64,811)              | (63,809)              |
| Income taxes paid   | (85,111)              | (95,749)              |
| Net cash provided by (used in) operating activities             | 285,009               | (137,787)             |
| Cash flows from investing activities                            |                       | (==:,:=:)             |
| Net decrease (increase) in short-term investments               | (8,932)               | (1,669)               |
| Purchase of fixed assets  | (238,991)             | (350,965)             |
| Proceeds from sales of fixed assets                             | 13,378                | 29,569                |
| Purchase of leased vehicles                                     | (454,690)             | (495,255)             |
| Proceeds from sales of leased vehicles                          | 230,598               | 226,497               |
| Payments of long-term loans receivable                          | (4,046)               | (8,027)               |
| Collection of long-term loans receivable                        | 16,958                | 183                   |
| Purchase of investment securities                               | (14,952)              | (16,860)              |
| Proceeds from sales of investment securities                    | 6,062                 | 333                   |
| Proceeds from sales of subsidiaries' shares resulting in        | ·                     |                       |
| changes in the scope of consolidation                           | 537                   | 15,105                |
| Payments for restructuring of domestic dealers                  | (927)                 | _                     |
| Net decrease (increase) in restricted cash                      | 3,839                 | (76,181)              |
| Other   | (19,836)              | (983)                 |
| Net cash used in investing activities                           | (471,002)             | (678,253)             |

|   |                       | (Millions of yen)     |
|---|-----------------------|-----------------------|
|   | Nine Months Ended     | Nine Months Ended     |
|   | December 31, 2011     | December 31, 2012     |
|   | (From April 1, 2011   | (From April 1, 2012   |
|   | To December 31, 2011) | To December 31, 2012) |
| Cash flows from financing activities                          |                       |                       |
| Net increase (decrease) in short-term borrowings              | (356,210)             | 773,095               |
| Proceeds from long-term borrowings                            | 1,045,002             | 791,219               |
| Proceeds from issuance of bonds                               | 119,977               | 114,001               |
| Repayments of long-term borrowings                            | (730,071)             | (621,772)             |
| Redemption of bonds   | (88,451)              | (159,752)             |
| Proceeds from minority shareholders                           | 2,606                 | 9,885                 |
| Purchase of treasury stock                                    | (9,014)               | (5)                   |
| Repayments of lease obligations                               | (63,697)              | (43,204)              |
| Cash dividends paid   | (62,748)              | (94,306)              |
| Cash dividends paid to minority shareholders                  | (13,200)              | (12,777)              |
| Net cash provided by (used in) financing activities           | (155,806)             | 756,384               |
| Effects of exchange rate changes on cash and cash equivalents | (46,647)              | 12,289                |
| Increase (decrease) in cash and cash equivalents              | (388,446)             | (47,367)              |
| Cash and cash equivalents at beginning of the period          | 1,153,453             | 840,871               |
| Increase due to inclusion in consolidation                    | 261                   | 548                   |
| Decrease due to exclusion from consolidation                  | _                     | (168)                 |
| Cash and cash equivalents at end of the period                | <b>※</b> 1 765,268    | <b>※</b> 1 793,884    |

Nine Months Ended December 31, 2012 (From April 1, 2012 To December 31, 2012)

(Calculation of tax expense)

Income taxes are determined at the amount of income before income taxes and minority interests for the current third quarter ended December 31, 2012 multiplied by the effective tax rate, after adoption of tax-effect accounting, estimated for the whole fiscal year ending March 31, 2013 respectively.

Deferred income taxes are included in the income taxes.

#### [Notes to quarterly consolidated financial statements]

(For quarterly consolidated balance sheet)

1 %1 "Machinery, equipment and vehicles, net" includes the following assets leased to others under lease agreements.

|   |   | (Millions of yen)                                  |
|---|---|--|
|   | Prior Fiscal Year<br>(As of March 31, 2012          | Current Third Quarter (As of December 31, 2012)    |
| A ( 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1       | ,   | · · · · · · · · · · · · · · · · · · ·              |
| Assets leased to others under lease agreement | s 1,206,995   | 1,386,566  |
| 2 Guarantees and others                       |   |  |
| Prior Fiscal Year (As of March 31, 2012)      |   |  |
| (1) Guarantees                                |   |  |
| Guarantees                                    | Balance of liabilities guaranteed (Millions of yen) | Description of liabilities guaranteed              |
| Employees                                     | <b>%</b> 89,330                                     | Guarantees for employees' housing loans and others |
| 49 foreign dealers and 9 other companies      | 1,416   | Guarantees for loans and others                    |
| Total   | 90,746  |  |
| ※ Allowance for doubtful accounts is          | provided for these loans mainly bas                 | ed on past experience.                             |
| (2) Commitments to provide guarantees         |   |  |
|   | Balance of commitments                              |  |
| Guarantees                                    | to provide guarantees                               | Description of liabilities guaranteed              |
|   | (Millions of yen)                                   |  |
| Hibikinada Development Co., Ltd.              | 191   | Commitments to provide guarantees for loans        |
| Current Third Quarter (As of December 31,     | 2012)   |  |
| (1) Guarantees                                |   |  |
| Guarantees                                    | Balance of liabilities guaranteed (Millions of yen) | Description of liabilities guaranteed              |
| Employees                                     | <b>※</b> 79,787                                     | Guarantees for employees' housing loans and others |
| 5 other companies                             | 749   | Guarantees for loans and others                    |
| Total   | 80,536  |  |
| Allowance for doubtful accounts is            | provided for these loans mainly bas                 | ed on past experience.                             |
| (2) Commitments to provide guarantees         |   |  |
|   | Balance of commitments                              |  |
| Guarantees                                    | to provide guarantees                               | Description of liabilities guaranteed              |
|   | (Millions of yen)                                   |  |
| Hibikinada Development Co., Ltd.              | 177   | Commitments to provide guarantees for loans        |

for loans

(For quarterly consolidated statement of cash flows)

%1 Cash and cash equivalents as of the end of the quarter are reconciled to the accounts reported in the quarterly consolidated balance sheet as follows:
(Millions of yen)

|   | Nine Months Ended December 31, 2011<br>(From April 1, 2011 | Nine Months Ended December 31, 2012<br>(From April 1, 2012 |
|---|--|--|
|   | To December 31, 2011)                                      | To December 31, 2012)                                      |
| Cash on hand and in banks                               | 637,308  | 712,959  |
| Time deposits with maturities of more than three months | (10,211)   | (277)  |
| Cash equivalents included in securities (*)             | 138,171  | 81,202   |
| Cash and cash equivalents                               | 765,268  | 793,884  |

<sup>\*</sup>This represents short-term, highly liquid investments readily convertible into cash held by foreign subsidiaries.

(For net assets)

The Nine-Month Period Ended December 31, 2011 (From April 1, 2011 To December 31, 2011)

1. Dividends paid

| Resolution   | Type of shares  | Total dividends<br>(Millions of yen) | Dividends per<br>share (Yen) | Cut-off date       | Effective date       | Source of dividends  |
|--|-----------------|--------------------------------------|------------------------------|--------------------|----------------------|----------------------|
| Annual general<br>meeting of the<br>shareholders on<br>June 29, 2011 | Common<br>stock | 20,916                               | 5                            | March 31,<br>2011  | June 30,<br>2011     | Retained earnings    |
| Meeting of the<br>Board of<br>Directors on<br>November 2,<br>2011    | Common<br>stock | 41,832                               | 10                           | September 30, 2011 | November 29,<br>2011 | Retained<br>earnings |

Note: Total dividends were obtained by deducting the amount corresponding to the equity of Renault shares held by the Company.

2. Dividends which the cutoff date fell in the period from April 1 to December 31, 2011, and the effective date of which will be after December 31, 2011

There were no applicable items during the nine months ended December 31, 2011.

The Nine-Month Period Ended December 31, 2012 (From April 1, 2012 To December 31, 2012)

1. Dividends paid

| Resolution   | Type of shares  | Total dividends<br>(Millions of yen) | Dividends per<br>share (Yen) | Cut-off date       | Effective date       | Source of dividends  |
|--|-----------------|--------------------------------------|------------------------------|--------------------|----------------------|----------------------|
| Annual general<br>meeting of the<br>shareholders on<br>June 26, 2012 | Common<br>stock | 41,914                               | 10                           | March 31,<br>2012  | June 27,<br>2012     | Retained earnings    |
| Meeting of the<br>Board of<br>Directors on<br>November 6,<br>2012    | Common<br>stock | 52,392                               | 12.5                         | September 30, 2012 | November 27,<br>2012 | Retained<br>earnings |

Note: Total dividends were obtained by deducting the amount corresponding to the equity of Renault shares held by the Company.

2. Dividends which the cutoff date fell in the period from April 1 to December 31, 2012, and the effective date of which will be after December 31, 2012

There were no applicable items during the nine months ended December 31, 2012.

(Segments of an enterprise and related information)

#### Segment information

#### 1. General information about reportable segments

The reportable segments of the Group are components for which discrete financial information is available and whose operating results are regularly reviewed by the Executive Committee to make decision about resource allocation and to assess their performance.

Businesses of the Group are segmented into Automobile and Sales financing based on feature of products and services. The Automobile business includes manufacturing and sales of vehicles, marine products and related parts. The Sales financing business provides sales finance service and leasing to support sales activities of the above business.

#### 2. Calculation method of net sales and profits or losses by reportable segment

The accounting method for the reportable segments is the same as basis of preparation for the quarterly consolidated financial statements. The segment profits or losses are based on operating income or loss. Inter-segment sales are based on the price in arms-lengths transaction.

#### 3. Net sales and profits or losses by reportable segment

The Nine-Month Period Ended December 31, 2011 (From April 1, 2011 To December 31, 2011)

(Millions of yen)

|                                      | Reportable segments |                 |           | Elimination of                | Nine Months             |
|--------------------------------------|---------------------|-----------------|-----------|-------------------------------|-------------------------|
|                                      | Automobile          | Sales financing | Total     | inter-segment<br>transactions | Ended December 31, 2011 |
| Net sales (1) Sales to third parties | 6,345,759           | 352,658         | 6,698,417 | _                             | 6,698,417               |
| (2) Inter-segment sales              | 35,296              | 11,187          | 46,483    | (46,483)                      | _                       |
| Total                                | 6,381,055           | 363,845         | 6,744,900 | (46,483)                      | 6,698,417               |
| Segment profits                      | 308,070             | 109,083         | 417,153   | 10,610                        | 427,763                 |

#### Prior Third Quarter (From October 1, 2011 To December 31, 2011)

(Millions of yen)

|                                      | Reportable segments |                 |           | Elimination of                | Prior            |
|--------------------------------------|---------------------|-----------------|-----------|-------------------------------|------------------|
|                                      | Automobile          | Sales financing | Total     | inter-segment<br>transactions | Third<br>Quarter |
| Net sales (1) Sales to third parties | 2,213,349           | 117,622         | 2,330,971 | _                             | 2,330,971        |
| (2) Inter-segment sales              | 14,223              | 4,403           | 18,626    | (18,626)                      | _                |
| Total                                | 2,227,572           | 122,025         | 2,349,597 | (18,626)                      | 2,330,971        |
| Segment profits                      | 81,960              | 33,075          | 115,035   | 3,045                         | 118,080          |

#### Notes: 1. Quarterly consolidated financial statements by business segment

- The Sales financing segment consists of Nissan Financial Services Co., Ltd. (Japan), Nissan Motor Acceptance Corporation (USA), NR Finance Mexico S.A de C.V. SOFOM E.N.R (Mexico), other 7 companies, the sales finance operations of Nissan Canada Inc. (Canada) and the sales finance operations of Dongfeng Motor Co., Ltd. (China).
- The financial data on Automobile & Eliminations represent the differences between the consolidated figures and those for the Sales financing segment.

#### (1) Summarized quarterly consolidated balance sheets by business segment

(Millions of yen)

|     |   | Prior Third Quarter (As of December 31, 2011) |                                       |                      |  |  |
|-----|---|---|---------------------------------------|----------------------|--|--|
|     |   | Automobile & Consolida                        |                                       |                      |  |  |
|     |   | Eliminations                                  | Sales financing                       | total                |  |  |
|     | A most-   | 2   |                                       | - Cottai             |  |  |
| I   | Assets  |   |                                       |                      |  |  |
| 1   | Current assets  | 592 670                                       | 51 620                                | 627 200              |  |  |
|     | Cash on hand and in banks Trade notes and accounts receivable | 582,670                                       | 54,638                                | 637,308              |  |  |
|     | Sales finance receivables                                     | 661,524                                       | 1,978                                 | 663,502              |  |  |
|     | Inventories   | (86,028)                                      | 3,010,755<br>10,984                   | 2,924,727            |  |  |
|     | Other current assets  | 1,132,285                                     | · · · · · · · · · · · · · · · · · · · | 1,143,269            |  |  |
|     | Total current assets  | 672,726                                       | 218,288                               | 891,014              |  |  |
| II  | Fixed assets  | 2,963,177                                     | 3,296,643                             | 6,259,820            |  |  |
| 111 | Property, plant and equipment, net                            | 2 247 509                                     | 1,142,037                             | 3,489,635            |  |  |
|     | Investment securities   | 2,347,598<br>349,560                          | 4,579                                 | 354,139              |  |  |
|     | Other fixed assets  | ,   | 117,254                               | ,                    |  |  |
|     | Total fixed assets  | 231,190<br>2,928,348                          | 1,263,870                             | 348,444<br>4,192,218 |  |  |
|     | Total assets Total assets                                     | 5,891,525                                     | 4,560,513                             | 10,452,038           |  |  |
|     |   | 3,071,323                                     | 4,500,515                             | 10,432,036           |  |  |
|     | Liabilities   |   |                                       |                      |  |  |
| I   | Current liabilities   | 4 00= 000                                     | 4==00                                 |                      |  |  |
|     | Trade notes and accounts payable                              | 1,307,323                                     | 17,700                                | 1,325,023            |  |  |
|     | Short-term borrowings   | (629,385)                                     | 2,055,549                             | 1,426,164            |  |  |
|     | Lease obligations   | 46,682  | 69                                    | 46,751               |  |  |
|     | Other current liabilities                                     | 973,455                                       | 135,216                               | 1,108,671            |  |  |
| 11  | Total current liabilities                                     | 1,698,075                                     | 2,208,534                             | 3,906,609            |  |  |
| II  | Long-term liabilities   | 220.007                                       | 240 126                               | 500 100              |  |  |
|     | Bonds   | 339,996                                       | 240,126                               | 580,122              |  |  |
|     | Long-term borrowings  | 548,775                                       | 1,217,907                             | 1,766,682            |  |  |
|     | Lease obligations   | 38,250  | 129                                   | 38,379               |  |  |
|     | Other long-term liabilities<br>Total long-term liabilities    | 434,349                                       | 486,362                               | 920,711              |  |  |
|     | Total liabilities   | 1,361,370                                     | 1,944,524                             | 3,305,894            |  |  |
|     | Total nabinities  | 3,059,445                                     | 4,153,058                             | 7,212,503            |  |  |
|     | Net assets  |   |                                       |                      |  |  |
| I   | Shareholders' equity  |   |                                       |                      |  |  |
|     | Common stock  | 482,742                                       | 123,072                               | 605,814              |  |  |
|     | Capital surplus   | 773,623                                       | 30,847                                | 804,470              |  |  |
|     | Retained earnings   | 2,556,330                                     | 380,272                               | 2,936,602            |  |  |
|     | Treasury stock  | (171,038)                                     | _                                     | (171,038)            |  |  |
|     | Total shareholders' equity                                    | 3,641,657                                     | 534,191                               | 4,175,848            |  |  |
| II  | Accumulated other comprehensive income                        | /1 100 0C=                                    | (105.465)                             | (1.040.410)          |  |  |
|     | Translation adjustments                                       | (1,123,007)                                   | (126,406)                             | (1,249,413)          |  |  |
|     | Other   | (12,130)                                      | (7,246)                               | (19,376)             |  |  |
|     | Total accumulated other comprehensive                         | (1,135,137)                                   | (133,652)                             | (1,268,789)          |  |  |
| 111 | income  |   |                                       |                      |  |  |
| III | Share subscription rights                                     | 2,415   | - 016                                 | 2,415                |  |  |
| IV  | Minority interests  | 323,145                                       | 6,916                                 | 330,061              |  |  |
|     | Total net assets  | 2,832,080                                     | 407,455                               | 3,239,535            |  |  |
|     | Total liabilities and net assets                              | 5,891,525                                     | 4,560,513                             | 10,452,038           |  |  |

Notes: 1. The sales finance receivables of Automobile & Eliminations represent the amount eliminated for intercompany transactions related to wholesale finance made by the Sales financing segment.

<sup>2.</sup> The borrowings of Automobile & Eliminations represent the amount after deducting internal loans receivable to the Sales financing segment amounting to ¥1,040,776 million.

#### (2) Summarized quarterly consolidated statements of income by business segment

(Millions of yen)

|   | Nine Months Ended December 31, 2011 |                    |              |  |  |  |
|---|-------------------------------------|--------------------|--------------|--|--|--|
|   | (]                                  | From April 1, 2011 |              |  |  |  |
|   | To                                  | December 31, 201   | 1)           |  |  |  |
|   | Automobile &                        | Sales financing    | Consolidated |  |  |  |
|   | Eliminations                        | Sales illialicing  | total        |  |  |  |
| Net sales   | 6,334,572                           | 363,845            | 6,698,417    |  |  |  |
| Cost of sales                                     | 5,289,744                           | 238,575            | 5,528,319    |  |  |  |
| Gross profit                                      | 1,044,828                           | 125,270            | 1,170,098    |  |  |  |
| Operating income as a percentage of net sales     | 5.0%                                | 30.0%              | 6.4%         |  |  |  |
| Operating income                                  | 318,680                             | 109,083            | 427,763      |  |  |  |
| Financial income/expenses, net                    | (6,188)                             | (39)               | (6,227)      |  |  |  |
| Other non-operating income and expenses, net      | (5,274)                             | 576                | (4,698)      |  |  |  |
| Ordinary income                                   | 307,218                             | 109,620            | 416,838      |  |  |  |
| Income before income taxes and minority interests | 286,231 109,554 395,785             |                    |              |  |  |  |
| Net income  | 199,280                             | 66,817             | 266,097      |  |  |  |

#### (3) Summarized quarterly consolidated statements of cash flows by business segment

(Millions of yen)

|     |   | Nine Months Ended December 31, 2011   |                    |              |  |  |  |
|-----|---|---------------------------------------|--------------------|--------------|--|--|--|
|     |   | (1                                    | From April 1, 2011 |              |  |  |  |
|     |   | To                                    | December 31, 201   | 1)           |  |  |  |
|     |   | Automobile &                          | Sales financing    | Consolidated |  |  |  |
|     |   | Eliminations                          | Sales illiancing   | total        |  |  |  |
| I   | Cash flows from operating activities                |                                       |                    |              |  |  |  |
| 1   | Income before income taxes and minority             |                                       |                    |              |  |  |  |
|     | interests   | 286,231                               | 109,554            | 395,785      |  |  |  |
|     | Depreciation and amortization                       | 273,404                               | 157,040            | 430,444      |  |  |  |
|     | Decrease (increase) in sales finance receivables    | 40,892                                | (371,028)          | (330,136)    |  |  |  |
|     | Others  | · · · · · · · · · · · · · · · · · · · |                    |              |  |  |  |
|     |   | (182,925)                             | (28,159)           | (211,084)    |  |  |  |
|     | Net cash provided by (used in) operating activities | 417,602                               | (132,593)          | 285,009      |  |  |  |
| II  | Cash flows from investing activities                |                                       |                    |              |  |  |  |
|     | Proceeds from sales of investment securities        | 6,599                                 | _                  | 6,599        |  |  |  |
|     | Proceeds from sales of fixed assets                 | 12,963                                | 415                | 13,378       |  |  |  |
|     | Purchase of fixed assets                            | (223,227)                             | (15,764)           | (238,991)    |  |  |  |
|     | Purchase of leased vehicles                         | (4,565)                               | (450,125)          | (454,690)    |  |  |  |
|     | Proceeds from sales of leased vehicles              | 3,041                                 | 227,557            | 230,598      |  |  |  |
|     | Others  | (39,382)                              | 11,486             | (27,896)     |  |  |  |
|     | Net cash used in investing activities               | (244,571)                             | (226,431)          | (471,002)    |  |  |  |
| III | Cash flows from financing activities                | •                                     |                    | •            |  |  |  |
|     | Net increase (decrease) in short-term               |                                       |                    |              |  |  |  |
|     | borrowings  | (518,555)                             | 162,345            | (356,210)    |  |  |  |
|     | Net changes in long-term borrowings and             | • • •                                 |                    | •            |  |  |  |
|     | redemption of bonds                                 | 3,418                                 | 223,062            | 226,480      |  |  |  |
|     | Proceeds from issuance of bonds                     | 69,862                                | 50,115             | 119,977      |  |  |  |
|     | Others  | (98,102)                              | (47,951)           | (146,053)    |  |  |  |
|     | Net cash provided by (used in) financing activities | (543,377)                             | 387,571            | (155,806)    |  |  |  |
| IV  | Effects of exchange rate changes on cash and        |                                       |                    |              |  |  |  |
| - ' | cash equivalents                                    | (44,759)                              | (1,888)            | (46,647)     |  |  |  |
| v   | Increase (decrease) in cash and cash equivalents    | (415,105)                             | 26,659             | (388,446)    |  |  |  |
| VI  | Cash and cash equivalents at beginning of the       | (.12,133)                             | 20,000             | (200, 110)   |  |  |  |
| ` - | period  | 1,132,451                             | 21,002             | 1,153,453    |  |  |  |
| VII | Increase due to inclusion in consolidation          | 261                                   |                    | 261          |  |  |  |
|     | Cash and cash equivalents at end of the period      | 717,607                               | 47,661             | 765,268      |  |  |  |

Notes: 1. The net increase (decrease) in short-term borrowings of Automobile & Eliminations includes the amount of \(\xi\)272,662 million eliminated for increase in internal loans receivable to the Sales financing segment.

<sup>2.</sup> The net change in long-term borrowings and redemption of bonds of Automobile & Eliminations includes the amount of ¥12,717 million eliminated for increase in internal loans receivable to the Sales financing segment.

Notes: 2. Net sales and profits or losses by region

#### The Nine-Month Period Ended December 31, 2011 (From April 1, 2011 To December 31, 2011)

(Millions of yen)

|  | Japan                  | North<br>America | Europe              | Asia                 | Other<br>foreign<br>countries | Total                  | Eliminations | Consolidated |
|--|------------------------|------------------|---------------------|----------------------|-------------------------------|------------------------|--------------|--------------|
| Net sales (1) Sales to third parties (2) Inter-segment | 1,569,455<br>1,909,116 | 2,240,919        | 1,133,556<br>98,020 | 1,277,160<br>242,587 | 477,327<br>6,928              | 6,698,417<br>2,380,030 | (2,380,030)  | 6,698,417    |
| sales<br>Total   | 3,478,571              | 2,364,298        | 1,231,576           | 1,519,747            | 484,255                       | 9,078,447              | (2,380,030)  | 6,698,417    |
| Operating income                                       | 72,991                 | 176,623          | 15,130              | 139,844              | 19,798                        | 424,386                | 3,377        | 427,763      |

#### Prior Third Quarter (From October 1, 2011 To December 31, 2011)

(Millions of yen)

|                                      |           |                  |         |         |                               |           | (1411111     | ons of yen)  |
|--------------------------------------|-----------|------------------|---------|---------|-------------------------------|-----------|--------------|--------------|
|                                      | Japan     | North<br>America | Europe  | Asia    | Other<br>foreign<br>countries | Total     | Eliminations | Consolidated |
| Net sales (1) Sales to third parties | 548,186   | 798,853          | 374,820 | 432,764 | 176,348                       | 2,330,971 | _            | 2,330,971    |
| (2) Inter-segment sales              | 710,271   | 53,299           | 41,446  | 69,026  | 2,736                         | 876,778   | (876,778)    | _            |
| Total                                | 1,258,457 | 852,152          | 416,266 | 501,790 | 179,084                       | 3,207,749 | (876,778)    | 2,330,971    |
| Operating income (loss)              | 16,770    | 43,971           | (1,356) | 47,865  | 7,433                         | 114,683   | 3,397        | 118,080      |

Notes: 1. Regions are representing the location of the Company and its group companies.

2. Regions are segmented based on their geographical proximity and their mutual operational relationship.

3. Major countries and areas which belong to segments other than Japan are as follows:

(1) North America : The United States of America, Canada and Mexico

(2) Europe : France, The United Kingdom, Spain, Russia and other European countries

(3) Asia : China, Thailand, India and other Asian countries

(4) Other foreign countries : Oceania, the Middle East, Central and South America excluding Mexico and

South Africa

The Nine-Month Period Ended December 31, 2012 (From April 1, 2012 To December 31, 2012) (Millions of yen)

|                            | Reportable       | e segments |           | Elimination of | Nine Months    |  |
|----------------------------|------------------|------------|-----------|----------------|----------------|--|
|                            | Automobile Sales |            | Total     | inter-segment  | Ended December |  |
|                            | Automobile       | financing  |           | transactions   | 31, 2012       |  |
| Net sales                  | 6,381,190        | 373.978    | 6,755,168 | _              | 6,755,168      |  |
| (1) Sales to third parties | 0,361,190        | 373,976    | 0,733,108 | _              | 0,733,106      |  |
| (2) Inter-segment sales    | 38,797           | 18,809     | 57,606    | (57,606)       | _              |  |
| Total                      | 6,419,987        | 392,787    | 6,812,774 | (57,606)       | 6,755,168      |  |
| Segment profits            | 234,607          | 102,775    | 337,382   | 11,805         | 349,187        |  |

## Current Third Quarter (From October 1, 2012 To December 31, 2012)

(Millions of yen)

|                                      | Reportable                 | e segments |           | Elimination of                | Current          |  |
|--------------------------------------|----------------------------|------------|-----------|-------------------------------|------------------|--|
|                                      | Automobile Sales financing |            | Total     | inter-segment<br>transactions | Third<br>Quarter |  |
| Net sales (1) Sales to third parties | 2,080,412                  | 127,981    | 2,208,393 | _                             | 2,208,393        |  |
| (2) Inter-segment sales              | 13,911                     | 7,149      | 21,060    | (21,060)                      | _                |  |
| Total                                | 2,094,323                  | 135,130    | 2,229,453 | (21,060)                      | 2,208,393        |  |
| Segment profits                      | 26,302                     | 32,371     | 58,673    | 3,473                         | 62,146           |  |

Notes: 1. Quarterly consolidated financial statements by business segment

- The Sales financing segment consists of Nissan Financial Services Co., Ltd. (Japan), Nissan Motor Acceptance Corporation (USA), NR Finance Mexico S.A de C.V. SOFOM E.N.R (Mexico), other 4 companies, the sales finance operations of Nissan Canada Inc. (Canada) and the sales finance operations of Dongfeng Motor Co., Ltd. (China).
- The financial data on Automobile & Eliminations represent the differences between the consolidated figures and those for the Sales financing segment.

#### (1) Summarized quarterly consolidated balance sheets by business segment

(Millions of yen)

|     | Current Third Quarter (As of December 31, 2012) |   |   |              |  |  |  |  |
|-----|---|---|---|--------------|--|--|--|--|
|     |   | Automobile &                            | i i                                     | Consolidated |  |  |  |  |
|     |   | Eliminations                            | Sales financing                         | total        |  |  |  |  |
|     | Assets  |   |   |              |  |  |  |  |
| I   | Current assets                                  |   |   |              |  |  |  |  |
|     | Cash on hand and in banks                       | 667,014                                 | 45,945                                  | 712,959      |  |  |  |  |
|     | Trade notes and accounts receivable             | 651,223                                 | 7,181                                   | 658,404      |  |  |  |  |
|     | Sales finance receivables                       | (84,836)                                | 3,806,162                               | 3,721,326    |  |  |  |  |
|     | Inventories                                     | 1,368,671                               | 9,686                                   | 1,378,357    |  |  |  |  |
|     | Other current assets                            | 539,554                                 | 361,952                                 | 901,506      |  |  |  |  |
|     | Total current assets                            | 3,141,626                               | 4,230,926                               | 7,372,552    |  |  |  |  |
| II  | Fixed assets                                    | , ,                                     | , ,                                     | , ,          |  |  |  |  |
|     | Property, plant and equipment, net              | 2,609,831                               | 1,427,167                               | 4,036,998    |  |  |  |  |
|     | Investment securities                           | 399,284                                 | 7,660                                   | 406,944      |  |  |  |  |
|     | Other fixed assets                              | 258,964                                 | 120,507                                 | 379,471      |  |  |  |  |
|     | Total fixed assets                              | 3,268,079                               | 1,555,334                               | 4,823,413    |  |  |  |  |
|     | Total assets                                    | 6,409,705                               | 5,786,260                               | 12,195,965   |  |  |  |  |
|     | Liabilities                                     |   |   |              |  |  |  |  |
| I   | Current liabilities                             |   |   |              |  |  |  |  |
| _   | Trade notes and accounts payable                | 1,255,008                               | 29,263                                  | 1,284,271    |  |  |  |  |
|     | Short-term borrowings                           | (393,836)                               | 2,529,209                               | 2,135,373    |  |  |  |  |
|     | Lease obligations                               | 31,148                                  | 63                                      | 31,211       |  |  |  |  |
|     | Other current liabilities                       | 1,066,645                               | 242,598                                 | 1,309,243    |  |  |  |  |
|     | Total current liabilities                       | 1,958,965                               | 2,801,133                               | 4,760,098    |  |  |  |  |
| II  | Long-term liabilities                           | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , | , ,          |  |  |  |  |
|     | Bonds   | 239,998                                 | 340,315                                 | 580,313      |  |  |  |  |
|     | Long-term borrowings                            | 418,878                                 | 1,676,754                               | 2,095,632    |  |  |  |  |
|     | Lease obligations                               | 29,203                                  | 71                                      | 29,274       |  |  |  |  |
|     | Other long-term liabilities                     | 518,245                                 | 522,792                                 | 1,041,037    |  |  |  |  |
|     | Total long-term liabilities                     | 1,206,324                               | 2,539,932                               | 3,746,256    |  |  |  |  |
|     | Total liabilities                               | 3,165,289                               | 5,341,065                               | 8,506,354    |  |  |  |  |
|     | Net assets                                      |   |   |              |  |  |  |  |
| I   | Shareholders' equity                            |   |   |              |  |  |  |  |
|     | Common stock                                    | 488,481                                 | 117,333                                 | 605,814      |  |  |  |  |
|     | Capital surplus                                 | 773,623                                 | 30,847                                  | 804,470      |  |  |  |  |
|     | Retained earnings                               | 2,764,165                               | 379,983                                 | 3,144,148    |  |  |  |  |
|     | Treasury stock                                  | (149,541)                               | _                                       | (149,541)    |  |  |  |  |
|     | Total shareholders' equity                      | 3,876,728                               | 528,163                                 | 4,404,891    |  |  |  |  |
| II  | Accumulated other comprehensive income          |   | ,                                       |              |  |  |  |  |
|     | Translation adjustments                         | (944,271)                               | (85,365)                                | (1,029,636)  |  |  |  |  |
|     | Other   | (1,943)                                 | (7,747)                                 | (9,690)      |  |  |  |  |
|     | Total accumulated other comprehensive           |   | (02 112)                                | (1.020.226)  |  |  |  |  |
|     | income  | (946,214)                               | (93,112)                                | (1,039,326)  |  |  |  |  |
| III | Share subscription rights                       | 2,415                                   | _                                       | 2,415        |  |  |  |  |
| IV  | Minority interests                              | 311,487                                 | 10,144                                  | 321,631      |  |  |  |  |
|     | Total net assets                                | 3,244,416                               | 445,195                                 | 3,689,611    |  |  |  |  |
|     | Total liabilities and net assets                | 6,409,705                               | 5,786,260                               | 12,195,965   |  |  |  |  |

Notes: 1. The sales finance receivables of Automobile & Eliminations represent the amount eliminated for intercompany transactions related to wholesale finance made by the Sales financing segment.

<sup>2.</sup> The borrowings of Automobile & Eliminations represent the amount after deducting internal loans receivable to the Sales financing segment amounting to ¥1,152,161 million.

#### (2) Summarized quarterly consolidated statements of income by business segment

(Millions of yen)

|   | Nine Months Ended December 31, 201 |                     |                    |  |  |  |
|---|------------------------------------|---------------------|--------------------|--|--|--|
|   |                                    | (From April 1, 2012 |                    |  |  |  |
|   | To                                 | December 31, 201    | 2)                 |  |  |  |
|   | Automobile & Eliminations          | Sales financing     | Consolidated total |  |  |  |
| Net sales   | 6,362,381                          | 392,787             | 6,755,168          |  |  |  |
| Cost of sales                                     | 5,356,365                          | 256,760             | 5,613,125          |  |  |  |
| Gross profit                                      | 1,006,016                          | 136,027             | 1,142,043          |  |  |  |
| Operating income as a percentage of net sales     | 3.9%                               | 26.2%               | 5.2%               |  |  |  |
| Operating income                                  | 246,412                            | 102,775             | 349,187            |  |  |  |
| Financial income/expenses, net                    | (3,946)                            | 36                  | (3,910)            |  |  |  |
| Other non-operating income and expenses, net      | 19,071                             | 253                 | 19,324             |  |  |  |
| Ordinary income                                   | 261,537                            | 103,064             | 364,601            |  |  |  |
| Income before income taxes and minority interests | 251,020 103,942 354,9              |                     |                    |  |  |  |
| Net income  | 164,175                            | 68,213              | 232,388            |  |  |  |

#### (3) Summarized quarterly consolidated statements of cash flows by business segment

(Millions of yen)

|     |   | Nine Months Ended December 31, 2012<br>(From April 1, 2012<br>To December 31, 2012) |                 |                    |  |  |
|-----|---|---|-----------------|--------------------|--|--|
|     |   | Automobile &<br>Eliminations  | Sales financing | Consolidated total |  |  |
| I   | Cash flows from operating activities                |   |                 |                    |  |  |
|     | Income before income taxes and minority             |   |                 |                    |  |  |
|     | interests   | 251,020   | 103,942         | 354,962            |  |  |
|     | Depreciation and amortization                       | 257,238   | 171,657         | 428,895            |  |  |
|     | Decrease (increase) in sales finance receivables    | 80,948  | (436,109)       | (355,161)          |  |  |
|     | Others  | (549,795)   | (16,688)        | (566,483)          |  |  |
|     | Net cash provided by (used in) operating activities | 39,411  | (177,198)       | (137,787)          |  |  |
| II  | Cash flows from investing activities                |   |                 |                    |  |  |
|     | Proceeds from sales of investment securities        | 15,438  | _               | 15,438             |  |  |
|     | Proceeds from sales of fixed assets                 | 9,250   | 20,319          | 29,569             |  |  |
|     | Purchase of fixed assets                            | (326,008)   | (24,957)        | (350,965)          |  |  |
|     | Purchase of leased vehicles                         | (48)  | (495,207)       | (495,255)          |  |  |
|     | Proceeds from sales of leased vehicles              | 698   | 225,799         | 226,497            |  |  |
|     | Others  | (21,072)  | (82,465)        | (103,537)          |  |  |
|     | Net cash used in investing activities               | (321,742)   | (356,511)       | (678,253)          |  |  |
| III | Cash flows from financing activities                |   |                 |                    |  |  |
|     | Net increase (decrease) in short-term               |   |                 |                    |  |  |
|     | borrowings  | 420,263   | 352,832         | 773,095            |  |  |
|     | Net changes in long-term borrowings and             | ŕ   | ,               | ŕ                  |  |  |
|     | redemption of bonds                                 | (136,930)   | 146,625         | 9,695              |  |  |
|     | Proceeds from issuance of bonds                     | _   | 114,001         | 114,001            |  |  |
|     | Others  | (44,958)  | (95,449)        | (140,407)          |  |  |
|     | Net cash provided by (used in) financing activities | 238,375   | 518,009         | 756,384            |  |  |
| IV  | Effects of exchange rate changes on cash and        |   |                 |                    |  |  |
| '   | cash equivalents                                    | 11,175  | 1,114           | 12,289             |  |  |
| V   | Increase (decrease) in cash and cash equivalents    | (32,781)  | (14,586)        | (47,367)           |  |  |
| VI  | Cash and cash equivalents at beginning of the       | (==,: 31)   | (= 1,2 30)      | (11,207)           |  |  |
|     | period  | 780,523   | 60,348          | 840,871            |  |  |
| VII | Increase due to inclusion in consolidation          | 548   |                 | 548                |  |  |
|     | Decrease due to exclusion from consolidation        | (168)   | _               | (168)              |  |  |
| IX  | Cash and cash equivalents at end of the period      | 748,122   | 45,762          | 793,884            |  |  |

Notes: 1. The net increase (decrease) in short-term borrowings of Automobile & Eliminations includes the amount of ¥127,395 million eliminated for decrease in internal loans receivable to the Sales financing segment.

2. The net change in long-term borrowings and redemption of bonds of Automobile & Eliminations includes the amount of ¥5,257 million eliminated for increase in internal loans receivable to the Sales financing segment.

Notes: 2. Net sales and profits or losses by region

The Nine-Month Period Ended December 31, 2012 (From April 1, 2012 To December 31, 2012)

(Millions of yen)

|  | Japan                  | North<br>America     | Europe    | Asia                 | Other<br>foreign<br>countries | Total                  | Eliminations  | Consolidated |
|--|------------------------|----------------------|-----------|----------------------|-------------------------------|------------------------|---------------|--------------|
| Net sales (1) Sales to third parties (2) Inter-segment | 1,480,704              | 2,379,941            | 961,015   | 1,324,757            | 608,751                       | 6,755,168              | - (2.406.074) | 6,755,168    |
| sales<br>Total   | 1,871,436<br>3,352,140 | 178,834<br>2,558,775 | 1,108,402 | 292,943<br>1,617,700 | 6,374<br>615,125              | 2,496,974<br>9,252,142 | (2,496,974)   | 6,755,168    |
| Operating income                                       | 105,123                | 117,201              | 14,956    | 113,883              | 2,187                         | 353,350                | (4,163)       | 349,187      |

#### Current Third Quarter (From October 1, 2012 To December 31, 2012)

(Millions of yen)

|                            |           |                  |         |         |                               |           | (IVIIII)     | ons of yen)  |
|----------------------------|-----------|------------------|---------|---------|-------------------------------|-----------|--------------|--------------|
|                            | Japan     | North<br>America | Europe  | Asia    | Other<br>foreign<br>countries | Total     | Eliminations | Consolidated |
| Net sales                  |           |                  |         |         |                               |           |              |              |
| (1) Sales to third parties | 462,432   | 803,126          | 319,343 | 405,651 | 217,841                       | 2,208,393 | _            | 2,208,393    |
| (2) Inter-segment sales    | 633,660   | 62,546           | 63,016  | 116,264 | 2,308                         | 877,794   | (877,794)    | _            |
| Total                      | 1,096,092 | 865,672          | 382,359 | 521,915 | 220,149                       | 3,086,187 | (877,794)    | 2,208,393    |
| Operating income (loss)    | 17,226    | 26,505           | 92      | 24,777  | (2,500)                       | 66,100    | (3,954)      | 62,146       |

Notes: 1. Regions are representing the location of the Company and its group companies.

2. Regions are segmented based on their geographical proximity and their mutual operational relationship.

3. Major countries and areas which belong to segments other than Japan are as follows:

(1) North America : The United States of America, Canada and Mexico

(2) Europe : France, The United Kingdom, Spain, Russia and other European countries

(3) Asia : China, Thailand, India and other Asian countries

(4) Other foreign countries : Oceania, the Middle East, Central and South America excluding Mexico and

South Africa

#### 4. Information about impairment loss of fixed assets by reportable segment

The Nine-Month Period Ended December 31, 2011 (From April 1, 2011 To December 31, 2011) There were no significant impairment losses of fixed assets in the reportable segments for the nine months ended December 31, 2011.

The Nine-Month Period Ended December 31, 2012 (From April 1, 2012 To December 31, 2012)

There were no significant impairment losses of fixed assets in the reportable segments for the nine months ended December 31, 2012.

#### 5. Information about goodwill by reportable segment

The Nine-Month Period Ended December 31, 2011 (From April 1, 2011 To December 31, 2011)

There were no significant changes in the reported amounts of goodwill in the reportable segments for the nine months ended December 31, 2011.

The Nine-Month Period Ended December 31, 2012 (From April 1, 2012 To December 31, 2012)

There were no significant changes in the reported amounts of goodwill in the reportable segments for the nine months ended December 31, 2012.

#### 6. Information about gain recognized on negative goodwill by reportable segment

The Nine-Month Period Ended December 31, 2011 (From April 1, 2011 To December 31, 2011)

There were no significant gains recognized on negative goodwill in the reportable segments for the nine months ended December 31, 2011.

The Nine-Month Period Ended December 31, 2012 (From April 1, 2012 To December 31, 2012)

There were no significant gains recognized on negative goodwill in the reportable segments for the nine months ended December 31, 2012.

#### 7. Information about geographical area

#### Net sales

#### The Nine-Month Period Ended December 31, 2011 (From April 1, 2011 To December 31, 2011)

(Millions of yen)

| Ī | Japan     | North A   | America   | Europe    | As        | sia       | Other foreign | Total     |
|---|-----------|-----------|-----------|-----------|-----------|-----------|---------------|-----------|
|   |           |           | U.S.A.    |           |           | China     | countries     |           |
|   | 1,355,800 | 2,125,124 | 1,769,853 | 1,115,319 | 1,416,178 | 1,042,438 | 685,996       | 6,698,417 |

#### Prior Third Quarter (From October 1, 2011 To December 31, 2011)

(Millions of ven)

| ſ | Japan   | North America |         | Europe  | Asia    |         | Other foreign | Total     |
|---|---------|---------------|---------|---------|---------|---------|---------------|-----------|
|   |         |               | U.S.A.  |         |         | China   | countries     |           |
|   | 478,049 | 761,685       | 637,674 | 371,526 | 520,453 | 352,515 | 199,258       | 2,330,971 |

Notes: 1. Regions are representing customers' location.

2. Regions are segmented based on their geographical proximity and their mutual operational relationship.

3. Major countries and areas which belong to segments other than Japan are as follows:
(1) North America : The United States of America, Canada and Mexico

(2) Europe : France, The United Kingdom, Spain, Russia and other European countries

(3) Asia : China, Thailand, India and other Asian countries

(4) Other foreign countries: Oceania, the Middle East, Central and South America excluding Mexico and South

Africa, etc.

#### The Nine-Month Period Ended December 31, 2012 (From April 1, 2012 To December 31, 2012)

(Millions of yen)

| Ī | Japan     | North A   | America   | Europe  | As        | sia     | Other foreign | Total     |
|---|-----------|-----------|-----------|---------|-----------|---------|---------------|-----------|
|   |           |           | U.S.A.    |         |           | China   | countries     |           |
|   | 1,355,920 | 2,271,868 | 1,892,494 | 950,015 | 1,419,722 | 944,523 | 757,643       | 6,755,168 |

#### Current Third Quarter (From October 1, 2012 To December 31, 2012)

(Millions of ven)

|         |               |         |         |         |         | (             | iviliilolis of yell, |
|---------|---------------|---------|---------|---------|---------|---------------|----------------------|
| Japan   | North America |         | Europe  | Asia    |         | Other foreign | Total                |
|         |               | U.S.A.  |         |         | China   | countries     |                      |
| 428,642 | 764,052       | 626,915 | 319,002 | 429,729 | 255,548 | 266,968       | 2,208,393            |

Notes: 1. Regions are representing customers' location.

2. Regions are segmented based on their geographical proximity and their mutual operational relationship.

3. Major countries and areas which belong to segments other than Japan are as follows:
(1) North America: The United States of America, Canada and Mexico

(2) Europe : France, The United Kingdom, Spain, Russia and other European countries

(3) Asia : China, Thailand, India and other Asian countries

(4) Other foreign countries: Oceania, the Middle East, Central and South America excluding Mexico and South

Africa, etc.

#### (Amounts per share)

Basic net income per share and their basis for calculation are as follows:

|  | Nine Months Ended     | Nine Months Ended     |
|--|-----------------------|-----------------------|
|  | December 31, 2011     | December 31, 2012     |
|  | (From April 1, 2011   | (From April 1, 2012   |
|  | To December 31, 2011) | To December 31, 2012) |
| Basic net income per share   | ¥63.63                | ¥55.45                |
| (Basis for calculation)  |                       |                       |
| Net income (Millions of yen)   | 266,097               | 232,388               |
| Net income attributable to shares of common stock (Millions of yen)  | 266,097               | 232,388               |
| Average number of shares of common stock during the period (Thousands)   | 4,181,834             | 4,191,295             |
| Any significant changes from the prior fiscal year-end in potential securities excluded from the computation of diluted net income per share because they do not have dilutive effects | _                     | _                     |

Note: Diluted net income per share is not presented because the Company had no securities with dilutive effects.

#### (Significant subsequent events)

-Transfer of Medium and Heavy Commercial Vehicle Business in China

On January 26, 2013, the Company agreed to the transfer of Dongfeng Motor Co., Ltd (Location: Wuhan, Hubei, China, President: Kimiyasu Nakamura, hereinafter"DFL")'s medium and heavy commercial vehicle business unit, and relevant subsidiaries and affiliates, to Dongfeng Motor Group Co., Ltd. (Location: Wuhan, Hubei, China, Chairman: Xu Ping, hereinafter "DFG"). With this transfer, DFL will concentrate its management resources on development of its passenger and light commercial vehicle businesses and the Company aims to further enhance DFL's core business through more efficient use of Nissan's resources focused on passenger and light commercial vehicles.

#### 1) Purchasing company

Dongfeng Motor Group Co., Ltd.

#### 2) Transferred assets and liabilities

Assets for medium and heavy commercial vehicle business, such as manufacturing facilities, relevant liabilities and equity investments in relevant subsidiaries.

#### 3) Timing of transfer

The actual transaction will be implemented at the timing when all the transfer closing processes including the approvals of the relevant Chinese government are completed.

## 4) Transfer price

11,712,837,000 RMB

#### Others

The net assets of consolidated balance sheet are expected to increase by this transfer.

#### 2. Other

Interim dividends for the fiscal year ending March 31, 2013 were approved on November 6, 2012 by resolution of the meeting of the Board of Directors as follows:

According to its Articles of Incorporation, the Company paid the following cash dividends to shareholders of record on September 30, 2012.

(1) Total interim dividends:

¥52,392 million

(2) Dividends per share:

¥12.5

(3) Entitlement date and commencement date of the payment:

November 27, 2012

Note: Total dividends were obtained by deducting the amount corresponding to the equity of Renault shares held by the Company. Total amount of dividends before deducting the amount corresponding to the equity of Renault shares held by the Company was \$56,122 million.

# Part II Information on Guarantors for the Company

Not applicable

## Independent Auditor's Quarterly Review Report

February 12, 2013

The Board of Directors Nissan Motor Co., Ltd.

### Ernst & Young ShinNihon LLC

Designated and Engagement Partner
Certified Public Accountant
Certified Public Accountant
Certified Public Accountant
Hiroshi Kaya

Pursuant to Article 193-2, Section 1, of the Financial Instruments and Exchange Law of Japan, we have reviewed the accompanying quarterly consolidated financial statements of Nissan Motor Co., Ltd. (the "Company") and its consolidated subsidiaries, which comprise the quarterly consolidated balance sheet as of December 31, 2012, the quarterly consolidated statements of income, quarterly consolidated statements of comprehensive income for the three-month and nine-month periods then ended, quarterly consolidated statement of cash flows for the nine-month period then ended, and the related notes included in "Financial Information".

#### Management's Responsibility for the Quarterly Consolidated Financial Statements

The Company's management is responsible for the preparation and fair presentation of these quarterly consolidated financial statements in conformity with the accounting principles for quarterly consolidated financial statements generally accepted in Japan, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of quarterly consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express a conclusion independently on these quarterly consolidated financial statements based on our review. We conducted our review in accordance with the review standards for quarterly financial statements generally accepted in Japan.

A review of quarterly consolidated financial statements consists of making inquiries, primarily of management and persons responsible for financial and accounting matters, and applying analytical and other quarterly review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in Japan.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

#### **Auditor's Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying quarterly consolidated financial statements do not present fairly, in all material respects, the consolidated financial position of Nissan Motor Co., Ltd. and its consolidated subsidiaries at December 31, 2012, and the consolidated results of their operations for the three-month and nine-month periods then ended and their cash flows for the nine-month period then ended in conformity with the accounting principles for quarterly consolidated financial statements generally accepted in Japan.

#### **Other Matter**

We have no interest in the Company which should be disclosed in compliance with the Japanese Certified Public Accountants Law.

Notes:

<sup>1.</sup> The above is a digitization of the text contained in the original copy of the Quarterly Review Report of Independent Auditors, which is in the custody of the Company—the submitter of this quarterly securities report.

<sup>2.</sup> The XBRL data is not included in the range of the consolidated financial statements.

[Cover]

[Document Submitted] Confirmation Note

[Article of the Applicable Law Requiring Article 24-4-8, Paragraph 1, of the Financial Instruments and

[Filed to] Director, Kanto Local Finance Bureau

[Date of Submission] February 13, 2013

[Company Name] Nissan Jidosha Kabushiki-Kaisha

[Company Name (in English)] Nissan Motor Co., Ltd.

[Position and Name of Representative] Carlos Ghosn, President

[Position and Name of Chief Financial Joseph G. Peter, Executive Vice President

Officer]

[Location of Head Office] 2, Takaracho, Kanagawa-ku, Yokohama-shi, Kanagawa

[Place Where Available for Public Tokyo Stock Exchange, Inc.

Inspection 2-1, Nihonbashi Kabutocho, Chuo-ku, Tokyo

## 1. Accuracy of the Descriptions in This Quarterly Securities Report

Carlos Ghosn, President of Nissan Motor Co., Ltd., and Joseph G. Peter, Executive Vice President have confirmed that this quarterly securities report for the third quarter (from October 1 to December 31, 2012) of the 114th Fiscal Term is reasonably and fairly described in accordance with the Financial Instruments and Exchange Law.

## 2. Special Affairs

There are no noteworthy matters that are pertinent to this quarterly securities report.