# Financial Information as of March 31, 2011

(The English translation of the "Yukashoken-Houkokusho" for the year ended March 31, 2011)

Nissan Motor Co., Ltd.

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[Company Name] Nissan Jidosha Kabushiki-Kaisha

[Company Name (in English)] Nissan Motor Co., Ltd.

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# Part I Information on the Company

# 1. Overview of the Company

- 1. Key financial data and trends
- (1) Consolidated financial data

Fiscal year		108th	109th	110th	111th	112th
Year ended		March 31, 2007	March 31, 2008	March 31, 2009	March 31, 2010	March 31, 2011
Net sales	Millions of yen	10,468,583	10,824,238	8,436,974	7,517,277	8,773,093
Ordinary income (loss)	Millions of yen	761,051	766,400	(172,740)	207,747	537,814
Net income (loss)	Millions of yen	460,796	482,261	(233,709)	42,390	319,221
Comprehensive income	Millions of yen	_	_	_	_	189,198
Net assets	Millions of yen	3,876,994	3,849,443	2,926,053	3,015,105	3,273,783
Total assets	Millions of yen	12,402,208	11,939,482	10,239,540	10,214,820	10,736,693
Net assets per share	Yen	862.29	860.17	644.60	663.90	703.16
Basic net income (loss) per share	Yen	112.33	117.76	(57.38)	10.40	76.44
Diluted net income per share	Yen	111.71	117.56	_	_	_
Net assets as a percentage of total assets	%	28.6	29.4	25.6	26.5	27.4
Return on equity	%	13.89	13.68	(7.62)	1.59	11.30
Price earnings ratio	Times	11.24	7.00	_	77.02	9.65
Cash flows from operating activities	Millions of yen	1,042,827	1,342,284	890,726	1,177,226	667,502
Cash flows from investing activities	Millions of yen	(1,114,587)	(867,623)	(573,584)	(496,532)	(331,118)
Cash flows from financing activities	Millions of yen	106,912	(307,002)	(135,013)	(663,989)	110,575
Cash and cash equivalents at end of year	Millions of yen	469,388	584,102	746,912	761,495	1,153,453
Employees ( ) represents the number of part-time employees not included in the above numbers	Number	165,729 (20,607) 169,299 (21,177)	159,227 (21,308) 163,099 (21,686)	155,659 (20,107) 160,422 (20,649)	151,698 (17,600) 157,624 (17,908)	155,099 (27,816) 159,398 (28,089)

Notes: 1. Net sales are presented exclusive of consumption tax.

- 2. Diluted net income per share for the 110th fiscal year is not presented because a net loss per share was recorded although dilutive securities existed. Diluted net income per share for the 111th fiscal year and 112th fiscal year is not presented because the Company had no securities with dilutive effects.
- 3. Price earnings ratio for the 110th fiscal year is not presented because a net loss per share is recorded.
- 4. The number of part-time employees has been changed to present the average number of part-time employees for the 110th fiscal year compared with the year-end part-time employees for the previous fiscal years.
- 5. Staff numbers, which are presented as the lower numbers in the "Employees" line, include those of unconsolidated subsidiaries accounted for by the equity method as reference data.

# (2) Non-consolidated financial data

Fiscal year		108th	109th	110th	111th	112th
Year ended		March 31, 2007	March 31, 2008	March 31, 2009	March 31, 2010	March 31, 2011
Net sales Millions of yen		3,608,934	3,923,280	3,053,312	2,899,166	3,432,989
Ordinary income	Millions of yen	169,958	276,821	61,956	294,116	(6,919)
Net income (loss)	Millions of yen	79,481	219,855	(7,385)	262,403	(24,018)
Common stock	Millions of yen	605,813	605,813	605,813	605,813	605,813
Number of shares issued	Thousands	4,520,715	4,520,715	4,520,715	4,520,715	4,520,715
Net assets	Millions of yen	1,775,413	1,781,612	1,635,545	1,901,847	1,952,080
Total assets	Millions of yen	3,804,369	3,936,336	3,967,294	4,131,243	4,241,367
Net assets per share	Yen	401.03	406.04	372.63	433.32	435.04
Cash dividends per share (Interim cash dividends included herein)	Yen (Yen)	34 (17)	40 (20)	11 (11)	_ (—)	10 (5)
Basic net income (loss) per share	Yen	18.01	49.92	(1.68)	59.86	(5.37)
Diluted net income per share	Yen	17.92	49.84	_	_	_
Net assets as a percentage of total assets	%	46.6	45.2	41.2	46.0	46.0
Return on equity	%	4.42	12.38	(0.43)	14.85	(1.25)
Price earnings ratio	Times	70.13	16.51	_	13.38	_
Cash dividends as a percentage of net income	%	188.9	80.1	_	_	_
Employees ( ) represents the number of part-time employees not included in the above numbers	Number	32,489 (257)	31,081 (372)	30,389 (329)	29,878 (399)	28,403 (1,707)

Notes: 1. Net sales are presented exclusive of consumption tax.

- 2. Diluted net income per share for the 110th fiscal year and 112th fiscal year is not presented because a net loss per share was recorded although dilutive securities existed. Diluted net income per share for the 111th fiscal year is not presented because the Company had no securities with dilutive effects.
- 3. Price earnings ratio and cash dividends as a percentage of net income for the 110th fiscal year and 112th fiscal year are not stated because a net loss per share was recorded. Cash dividends as a percentage of net income for the 111th fiscal year are not stated because no cash dividends were distributed.
- 4. The number of part-time employees has been changed to present the average number of part-time employees for the 110th fiscal year compared with the year-end part-time employees for the previous fiscal years.

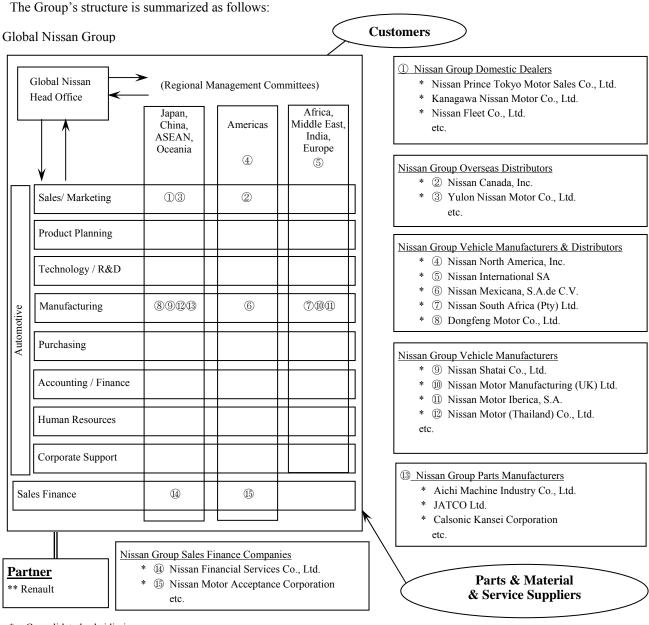
# 2. History

December 1933	Jidosha Seizo Co., Ltd., predecessor of Nissan Motor Co., Ltd. was established with invested capital of ¥10 million in Takaracho, Kanagawa-ku, Yokohama-shi, through the joint capital investment of Nippon Sangyo K.K. and Tobata Imono K.K.
Mov. 1024	
May 1934 June 1934	Construction of the Yokohama Plant was completed.
	The Company changed its name to Nissan Motor Co., Ltd.
April 1935	First vehicle was manufactured off the production line through the integrated production at the Yokohama Plant.
August 1943	Construction of the Fuji Plant (formerly the Yoshiwara Plant) was completed.
September 1944	The head office was moved to Nihonbashi, Tokyo, and the Company changed its name to Nissan Heavy Industries, Ltd.
January 1946	The headquarters moved to Takaracho, Kanagawa-ku, Yokohama-shi.
August 1949	The Company changed its name to Nissan Motor Co., Ltd
January 1951	The Company's stock was listed on the Tokyo Stock Exchange.
May 1951	The Company acquired an interest in Shin-Nikkoku Kogyo Co., Ltd. (currently Nissan Shatai Co., Ltd.; a consolidated subsidiary).
May 1958	Exportation of passenger cars to the United States of America was commenced.
September 1960	Nissan Motor Corporation in U.S.A. was established.
September 1961	Nissan Mexicana, S.A. de C.V. (currently a consolidated subsidiary), a joint venture with Marubeni-Iida Co.,
March 1962	Ltd. (currently Marubeni Corporation) was established in Mexico City, Mexico.
March 1965	Construction of the Oppama Plant was completed.  The Company acquired an interest in Aighi Machine Industry Co. Ltd. (currently a consolidated subsidiery)
	The Company acquired an interest in Aichi Machine Industry Co., Ltd. (currently a consolidated subsidiary). Construction of the Zama Plant was completed.
May 1965 August 1966	The Company merged Prince Motor Company and, accordingly, the Murayama Plant and others became a
July 1967	part of the Company.  Construction of the Honmoku Wharf (a base for exporting) was completed.
January 1968	The headquarters moved to the Company's new building in the Ginza area of Tokyo.
March 1970	The Company commenced the marine engine business.
March 1970 March 1971	Construction of the Tochigi Plant was completed.
October 1973	Construction of the Sagamihara Parts Center was completed.
June 1977	Construction of the Kyushu Plant was completed.
January 1980	The Company acquired an interest in Motor Iberica, S.A. (currently Nissan Motor Iberica, S.A.; a
	consolidated subsidiary) in Spain.
July 1980	Nissan Motor Manufacturing Corporation U.S.A. was established.
November 1981	The Nissan Technical Center was completed in Atsugi-shi.
November 1981	Nissan Motor Acceptance Corporation (currently a consolidated subsidiary) was established.
January 1983	Nissan Gakuen (car mechanics' school) was opened.
February 1984	Nissan Motor Manufacturing (UK) Ltd. (currently a consolidated subsidiary) was established.
November 1984	Construction of the Oppama Wharf was completed.
April 1989	Nissan Europe N. V. was established in the Netherlands.
January 1990	Former Nissan North America, Inc. was established in the United States of America.
January 1994	Construction of the Iwaki Plant was completed.
April 1994	The business in the North America region was reorganized and Nissan North America, Inc. (currently a consolidated subsidiary) was newly established.
March 1995	Production of vehicles was discontinued at the Zama Plant.
December 1998	Nissan North America, Inc. merged with Nissan Motor Corporation in U.S.A.
March 1999 July 1999	The Company and Renault signed an agreement for a global alliance, including equity participation.  The Company sold its business related to the Fuji Plant to TransTechnology Ltd., which merged with JATCO
	Co., Ltd. into JATCO TransTechnology (currently JATCO Ltd.).
April 2000	Nissan North America, Inc. merged with Nissan Motor Manufacturing Corporation U.S.A.
July 2000	The Company sold its aerospace-related business to I.H.I. Aerospace Co., Ltd.
March 2001	Production of vehicles was discontinued at the Murayama Plant.
March 2002	Renault increased its stake in the Company to 44.4%.
March 2002	The Company acquired Renault's shares through Nissan Finance Co., Ltd. (currently a consolidated subsidiary).
March 2002	The Company established Renault Nissan BV, a management organization.
August 2002	Nissan Europe SAS (currently a consolidated subsidiary) was established to reorganize business in Europe.
March 2003	The Company liquidated Nissan Europe N.V.
May 2003	The Company established a new plant in Canton, Mississippi.
July 2003	Dongfeng Motor Co., Ltd. commenced its operations in China.
January 2008	Nissan International SA began managing sales and manufacturing operations in Europe.
August 2009	The Global Headquarters moved to Yokohama.
April 2010	The Company entered into an agreement with Renault and Daimler AG on a strategic cooperative relationship including equity participation.
May 2010	Nissan Motor India Private Limited and Renault Nissan Automotive India Private Limited started commercial production in India.
	production in maia.

## 3. Description of business

The Nissan Group (the "Group" or "Nissan") consists of Nissan Motor Co., Ltd. ("the Company" or "NML"), subsidiaries, affiliates, and other associated companies. Its main businesses include manufacturing and sales of vehicles, forklifts, marine products and related parts. In addition, the Group provides sales finance services to support sales activities of the above businesses.

The Group has established the Global Nissan Head Office to function as its global headquarters. It decides group resource allocation to the above businesses and periodically reviews their operating results. Also it operates the Global Nissan Group through three Regional Management Committees and handles cross-regional matters such as research & development, purchasing, manufacturing, and so forth.



- \* Consolidated subsidiaries
- \*\* Companies accounted for by equity method
- In addition to the above companies, \*Nissan Trading Co., Ltd., \*Nissan Network Holdings Co., Ltd. and others are included in the Group.
- The Group's consolidated subsidiaries listed on the domestic stock exchanges are as follows:
   Nissan Shatai Co., Ltd. Tokyo, Aichi Machine Industry Co., Ltd. Tokyo, Nagoya, Calsonic Kansei Corporation Tokyo
- Americas includes North America, Central America and South America.

# 4. Information on subsidiaries and affiliates

# (1) Consolidated subsidiaries

				Percentage of	Creating mights				Relationship with N	ML	
Name of company	Location	Capital	Description of principal business	held by	NML		rent positions eld by directo		Loans	Business transactions	Leasing of fixed assets
			o domess	Percentage	(Indirect holdings)	Transferred	Concurrent	Dispatched	Douns	Business transactions	Leasing of fixed assets
#☆※ Nissan Shatai Co., Ltd.	Hiratsuka-shi, Kanagawa	Millions of yen 7,905	Manufacturing and selling automobiles and parts	% 42.92	(0.03)	Number 6	Number 1	Number —	Millions of yen None	Manufacturing certain products on behalf of NML	Mutually leasing land and buildings with NML
# X Aichi Machine Industry Co., Ltd.	Atsuta-ku, Nagoya-shi	8,518	Manufacturing and selling automotive parts	41.65	_	4	1	_	None	Selling certain automotive parts to NML	None
JATCO Ltd.	Fuji-shi, Shizuoka	29,935	Manufacturing and selling automotive parts	74.96	-	7	1	_	None	Selling certain automotive parts to NML	Leasing of certain land, buildings and production facilities owned by NML
Nissan Kohki Co., Ltd.	Samukawa-machi, Koza-gun, Kanagawa	2,020	Manufacturing and selling automotive parts	97.73	_	2	1	_	None	Selling certain automotive parts to NML	Leasing of production facilities owned by NML
# ☆ ※ Calsonic Kansei Corporation	Kita-ku, Saitama-shi	41,456	Manufacturing and selling automotive parts	41.60		3	1	_	None	Selling certain automotive parts to NML	None
(Note 7) NISSAN FORKLIFT CO., LTD.	Nishi-ku, Yokohama-shi	495	Development, manufacturing and selling industrial vehicles	100.00	_	3	_	_	None	Purchasing products manufactured by NML	Leasing of certain land and buildings owned by NML
(Note 8) Automotive Energy Supply Corporation	Zama-shi, Kanagawa	2,345	Development, manufacturing and selling secondary lithium ion batteries	51.00	_	_	4	1	None	Selling certain automotive parts to NML	Leasing of certain buildings owned by NML
Nissan Group Finance Co., Ltd.	Nishi-ku, Yokohama-shi	90	Finance	100.00	(100.00)	_	6	_	None	Extending loans to NML's domestic subsidiaries	Leasing of certain buildings owned by NML
Nissan Trading Co., Ltd.	Tsurumi-ku, Yokohama-shi	320	Importing, exporting and selling automobiles, automotive parts and other	100.00	I	8	1	_	None	Importing automotive parts on behalf of NML	None
# Nissan Financial Services Co., Ltd.	Mihama-ku, Chiba-shi	16,388	Arranging installment sales and automobile leases	100.00	1	5	5	_	200,000 funded as working capital	Automobile leases	Leasing company vehicles to NML
Autech Japan, Inc.	Chigasaki-shi, Kanagawa	480	Developing, manufacturing and selling limited edition automobiles	100.00	1	9	3	_	None	Purchasing products manufactured by NML	Leasing of certain land and buildings for business owned by NML
Nissan Network Holdings Co., Ltd.	Nishi-ku, Yokohama-shi	90	Business management of the domestic sales network, as well as selling, purchasing, leasing and entrusted management of real estate	100.00	(7.68)	3	4	_	None	Leasing and entrusted management of real estate	Leasing certain land and buildings for employees' welfare facilities to NML
Nissan Finance Co., Ltd.	Nishi-ku, Yokohama-shi	2,491	Finance	100.00	ı	_	6	_	308,398 funded as working capital	Extending loans to NML's domestic subsidiaries	None

				Percentage of	voting rights				Relationship with N	IML	
Name of company	Location	Capital	Description of principal business	held by	y NML	Concu	rent positions eld by director		Loans	Business transactions	Leasing of fixed assets
				Percentage	(Indirect holdings)	Transferred	Concurrent	Dispatched	Loans	Dusiness transactions	Leasing of fixed assets
		Millions of yen		%	%	Number	Number	Number	Millions of yen		
Nissan Prince Tokyo Motor Sales Co., Ltd.	Shinagawa-ku, Tokyo	95	Selling automobiles and parts	100.00	(100.00)	5	1	_	None	Purchasing products manufactured by NML	None
Kanagawa Nissan Motor Co., Ltd.	Nishi-ku, Yokohama-shi	90	Selling automobiles and parts	100.00	(100.00)	5	1	_	None	Purchasing products manufactured by NML	None
Nissan Fleet Co., Ltd.	Minato-ku, Tokyo	480	Selling automobiles and parts	100.00	_	3	4	_	None	Purchasing products manufactured by NML	None
Nissan Buhin Chuo Hanbai Co., Ltd.	Isogo-ku, Yokohama-shi	545	Selling parts for automobile repairs	80.61	(34.37)	8	3	_	None	Purchasing parts for repairs from NML	None
Nissan Car Rental Solutions Co., Ltd.	Mihama-ku, Chiba-shi	90	Car rentals	100.00	(100.00)	1	3	1	None	Selling automobiles for car rental business	None
Other domestic consolidated subsidiaries 63 companies											
Total domestic consolidated subsidiaries 81 companies											

				Damaamta aa af	Sventina mialita				Relationship with N	IML	
Name of company	Location	Capital	Description of principal business	Percentage of held by	/ NML		rent positions, eld by director		Loans	Business transactions	Leasing of fixed assets
			0.000	Percentage	(Indirect holdings)	Transferred	Concurrent	Dispatched	Dound	Business transactions	Beasing of fined assets
☆ Nissan Europe S.A.S.	Montigny le Bretonneux, Yvelines, France	Millions of Euro 1,626	Holding company for European subsidiaries and pan- European operational support	100.00	%	Number —	Number 1	Number —	Millions of yen  None	None	None
☆ Nissan International Holdings B.V.	Amsterdam, The Netherlands	Millions of Euro 1,932	Holding company for subsidiaries	100.00	1	l	1	_	None	None	None
Nissan West Europe S.A.S	Trappes, Yvelines, France	Millions of Euro 4	Selling automobiles and parts	100.00	(100.00)	l	1	_	None	Purchasing products manufactured by NML	None
Nissan Motor (GB) Ltd.	Rickmansworth, Hertfordshire, United Kingdom	Millions of £ stg. 136	Selling automobiles and parts	100.00	(100.00)	_	_	_	None	Purchasing products manufactured by NML	None
☆ Nissan Holding (UK) Ltd.	Washington Road, Tyne & Wear, United Kingdom	Millions of Euro 871	Holding company for British subsidiaries	100.00	(100.00)		1	_	None	None	None
Nissan Italia S.P.A.	Rome, Italy	Millions of Euro 6	Selling automobiles and parts	100.00	(100.00)	_	_	_	None	Purchasing products manufactured by NML	None
Nissan Motor Manufacturing (UK) Ltd.	Washington Road, Tyne & Wear, United Kingdom	Millions of £ stg. 250	Manufacturing and selling automobiles and parts, as well as vehicle development, technical survey, evaluation and certification in Europe	100.00	(100.00)	_	1	_	None	Purchasing products manufactured by NML	None
Nissan International SA	Rolle, Vaud, Switzerland	Millions of Euro 37	Managing sales and manufacturing operations in Europe	100.00	(100.00)	_	2	_	None	Purchasing products manufactured by NML	None
Nissan Forklift Europe B.V.	Amsterdam, The Netherlands	Millions of Euro 7	Selling forklifts and parts	100.00	(100.00)	_	1	1	None	None	None
☆ Nissan Motor Iberica, S.A.	Barcelona, Spain	Millions of Euro 726	Manufacturing and selling automobiles and parts	99.79	(93.23)	_	_	1	None	Purchasing products manufactured by NML	None
Nissan Iberia, S.A.	Barcelona, Spain	Millions of Euro 12	Selling automobiles and parts	100.00	(100.00)	_	_	_	None	Purchasing products manufactured by NML	None
Nissan Forklift Espana, S.A.	Noain, Spain	Millions of Euro	Manufacturing and selling forklifts and parts	100.00	(100.00)	_	1	_	None	None	None
Nissan Manufacturing RUS LLC.	Sankt-Petersburg, Russia	Millions of Rubles 5,300	Manufacturing and selling automobiles	100.00	(81.89)	_	2	_	None	Purchasing products manufactured by NML	None
☆⊚ Nissan North America, Inc.	Franklin, Tennessee, USA	Millions of US\$ 1,792	Managing subsidiaries in North America and manufacturing and selling automobiles and parts	100.00	_	_	2	_	None	Purchasing products manufactured by NML	None
Nissan Motor Acceptance Corporation	Franklin, Tennessee, USA	Millions of US\$ 500	Financing wholesale and retail sales of automobiles in the United States	100.00	(100.00)	_	2	_	90,475 funded as working capital	Financing sales of products manufactured by NML	None

				Percentage of	voting rights				Relationship with N	IML	
Name of company	Location	Capital	Description of principal	held by	y NML		rent positions, eld by director		*	D :	
, and the property of			business	Percentage	(Indirect holdings)	Transferred	Concurrent	Dispatched	Loans	Business transactions	Leasing of fixed assets
		Tl		%	%	Number	Number	Number	Millions of yen		
Nissan Global Reinsurance Ltd.	Hamilton, Bermuda	Thousands of US\$	Casualty insurance	100.00	(100.00)	_	4	_	None	Casualty insurance	None
Nissan Forklift Co., North America	Marengo, Illinois, USA	Millions of US\$	Manufacturing and selling forklifts and selling parts for forklifts	100.00	(100.00)	_	2	_	None	None	None
Nissan Canada, Inc.	Mississauga, Ontario, Canada	Millions of Can\$	Selling automobiles and parts, as well as financing retail sales of automobiles in Canada	100.00	(62.38)	_	1	_	None	Purchasing products manufactured by NML	None
☆ Nissan Mexicana, S.A. de C.V.	Mexico D.F., Mexico	Millions of MX Peso 17,049	Manufacturing and selling automobiles and parts	100.00	(100.00)	_	3	1	None	Purchasing products manufactured by NML	None
Nissan Do Brasil Automóveis Ltda.	Curitiba, Parana, Brazil	Millions of BRL 1,154	Manufacturing and selling automobiles and parts	100.00	_	_	_	_	None	Purchasing products manufactured by NML	None
Nissan Motor Co. (Australia) Pty. Ltd.	Dandenong, Victoria, Australia	Millions of A\$ 290	Selling automobiles and parts	100.00	(100.00)	_	1	_	None	Purchasing products manufactured by NML	None
Nissan Motor Egypt S.A.E.	6th of October City, Egypt	Millions of EG£ (LE) 399	Manufacturing and selling automobiles and parts	100.00	(0.02)	_	_	2	None	Purchasing products manufactured by NML	None
Nissan South Africa (Pty) Ltd.	Rosslyn, South Africa	Millions of Rand	Manufacturing and selling automobiles and parts	100.00	(100.00)	_	l	_	None	Purchasing products manufactured by NML	None
Nissan New Zealand Ltd.	Auckland, New Zealand	Millions of NZ\$ 51	Selling automobiles and parts	100.00		_	2	_	None	Purchasing products manufactured by NML	None
Nissan Middle East F.Z.E.	Dubai, UAE	Millions of Dh. 2	Selling automobiles and parts	100.00		_	1	1	None	Purchasing products manufactured by NML	None
(Note 9) Nissan Motor India Private Limited	Oragadam, Kanchipuram District, India	Millions of INR 10,300	Manufacturing and selling automobiles and parts	100.00	(100.00)	_	1	1	None	Purchasing products manufactured by NML	None
(Note 10) Renault Nissan Automotive India Private Limited	Oragadam, Kanchipuram District, India	Millions of INR 18,917	Manufacturing automobiles and manufacturing and selling parts	70.00			1	_	None	Purchasing products manufactured by NML	None
(Note 5) ☆ Dongfeng Motor Co., Ltd.	Wuhan, Hubei, China	Millions of CNY 16,700	Manufacturing and selling automobiles and parts	50.00	(50.00)	_	4	_	None	Purchasing products manufactured by NML	None
Nissan Motor (Thailand) Co., Ltd.	Bangsaothong, Samutpraken, Thailand	Millions of THB 1,931	Manufacturing and selling automobiles and parts	75.00	_	_	_	4	307 funded as working capital	Purchasing products manufactured by NML	None
X Yulon Nissan Motor Co., Ltd	Miaoli, Republic of China	Millions of TWD 3,000	Selling automobiles and parts	40.00	_	_	3	2	None	Purchasing products manufactured by NML	None

				Darcentage of	voting rights				Relationship with N	ML	
Name of company	Location	Capital	Description of principal business	Percentage of voting rights held by NML		Concur	rent positions/ eld by director		Loans	Business transactions	Leasing of fixed assets
				Percentage	(Indirect holdings)	Transferred	Concurrent	Dispatched	Loans	Business transactions	Leasing of fixed assets
				%	%	Number	Number	Number	Millions of yen		
☆ NISSAN (CHINA) INVESTMENT CO., LTD.	Beijing, China	Millions of CNY 8,476	Managing business in China and selling automobiles	100.00	_	_	5	_	None	Purchasing products manufactured by NML	None
Other foreign consolidate	Other foreign consolidated subsidiaries 95 companies		mpanies								
Total foreign consolidated subsidiaries 126 companies											
Total consolidated subsidiaries 207 com		npanies									

#### (2) Affiliates accounted for by the equity method

				Darsontono of	votina riahta				Relationship with N	ML	
Name of company	Location	Capital	Description of principal business	Percentage of voting rights held by NML		Concur	rent positions, eld by director		Loans Business transactions		Leasing of fixed assets
			business	Percentage	(Indirect holdings)	Transferred	Concurrent	Dispatched	Loans	Business transactions	Leasing of fixed assets
		Millions of yen		%	%	Number	Number	Number	Millions of yen		
# Kinugawa Rubber Industrial Co., Ltd.	Inage-ku, Chiba-shi	5,655	Manufacturing and selling automotive parts	20.42	(0.00)	3	-		None	Selling certain automotive parts to NML	None
# Tonichi Carlife Group Corporation	Shinagawa-ku, Tokyo	Millions of yen 13,752	Selling automobiles and parts	34.07	(34.07)	1	1		None	Purchasing products manufactured by NML	None
# (Note 6) Renault	Billancourt, France	Millions of Euro 1,127	Manufacturing and selling automobiles and parts	15.21	(15.21)	_	3	_	None	Joint development	None

Other affiliates accounted for by the equity method

21 companies

Total affiliates accounted for by the equity method

24 companies

Notes: 1. Companies marked ☆ are specified subsidiaries.

2. Companies marked # submit their securities registration statements or securities reports.

3. Net sales (excluding intercompany sales within the Group) of the company marked (Nissan North America, Inc.) exceeded 10% of consolidated net sales for the year ended March 31, 2011. Therefore, the key financial data for Nissan North America, which consolidates the financial data for its 28 subsidiaries, are shown below.

- 4. Although the percentage of their voting rights held directly and indirectly by NML is equal to, or less than, 50%, the companies marked \* have been consolidated because they are substantially controlled by NML.
- 5. Although Dongfeng Motor Co., Ltd. is a joint venture, this company is consolidated because Dongfeng Motor Co., Ltd. has been consolidated proportionately to NISSAN (CHINA) INVESTMENT CO., LTD. in accordance with local accounting standards.
- 6. Although the exercise of voting rights of the shares in Renault directly and indirectly held by the Company is restricted in accordance with the Commercial Code of France, the Company has accounted for its investment in Renault by the equity method as the Company exercises significant influence over Renault's financial and operating policies through its participation in a jointly and equally owned management company (Renault-Nissan BV) and through its Board members (comprising 50% of Renault-Nissan BV's Board of Directions). This joint venture company is treated as an affiliate because it has the power to decide business issues of importance to both Renault and Nissan based on the Articles of Incorporation of each company or on an agreement on business administration.
- 7. NISSAN FORKLIFT CO., LTD., was established as of October 1, 2010, through a company split-up of the industrial machinery business of Nissan Motor Co., Ltd.
- 8. Automotive Energy Supply Corporation has been included in the category of consolidated subsidiaries from the viewpoint of the importance of the company's principal business.
- 9. Nissan Motor India Private Limited has been included in the category of consolidated subsidiaries from the viewpoint of the importance of its business lines.
- 10. Renault Nissan Automotive India Private Limited, which was previously an unconsolidated subsidiary accounted for by the equity method, has been included in the category of consolidated subsidiaries from the viewpoint of the importance of the company's principal business, effective from the current fiscal year.
- 11. Nissan Technical Center North America, Inc., which was mainly engaged in the design and development of vehicles, was merged by Nissan North America, Inc., and ceased to exist as of October 1, 2010.

# 5. Employees

## (1) Consolidated companies

(At March 31, 2011)

Geographical segment	Number of emp	,
Japan	72,876	(10,134)
North America	23,411	(2,090)
(the United States included therein)	11,255	(13)
Europe	13,891	(1,361)
Asia	42,718	(13,686)
(China included therein)	35,071	(13,005)
Other overseas countries	2,203	(545)
Total	155,099	(27,816)

- Notes: 1. The number of employees presented above represents full-time employees. The figures in parentheses represent the average number of part-time employees during the year ended at March 31, 2011, and are not included in the number of full-time employees.
  - 2. The number of employees engaged in sales finance business was 2,003 (96).

# (2) The Company

(At March 31, 2011)

Number of employees	Average age (Years)	Average years of service (Years)	Average annual salary (Yen)
28,403 (1,707) 42.		20.7	6,847,796

- Notes: 1. The number of employees presented above represents full-time employees. The figures in parentheses represent the average number of part-time employees during the year ended at March 31, 2011, and are not included in the number of full-time employees.
  - 2. The average annual salary represents the average salary for employees who are not in material positions and includes bonuses and overtime pay.
  - 3. All the figures above are for the automobile business.

#### (3) Trade union

Most of the Company's employees are affiliated with the ALL NISSAN MOTOR WORKERS' UNION, for which the governing body is the ALL NISSAN AND GENERAL WORKERS UNIONS, and the Japanese Trade Union Confederation (RENGO) through the CONFEDERATION OF JAPAN AUTOMOBILE WORKERS' UNIONS. The labor-management relations of the Company are stable, and the number of union members was 26,790 as of March 31, 2011.

At most domestic Group companies, employees are affiliated with their respective trade unions on a company basis, and the governing body is the ALL NISSAN AND GENERAL WORKERS UNIONS. At foreign Group companies, employees are affiliated with their respective trade unions. In Mexico, for example, workers are affiliated with a domestic trade union for which the governing body is the Confederation of Mexican Workers (CTM: Confederación de Trabajadores de México) or independent trade unions, whereas employees in the United Kingdom are affiliated with the Unite the Union, Nissan Motor Manufacturing (UK) Ltd. Branch. Local employees of other Group companies are affiliated with different types of trade unions according to the labor environment in each country.

#### 2. Business Overview

#### 1. Overview of business results

#### (1) Operating results

Net sales of the Group for the year ended March 31, 2011, totaled \$8,773.1 billion, which represents an increase of \$1,255.8 billion (16.7%) relative to net sales for the prior year. Operating income was \$537.5 billion for the current fiscal year, an increase of \$225.9 billion (72.5%) from the prior fiscal year.

Net non-operating income for the year ended March 31, 2011, amounted to \(\pm\)0.3 billion, improving by \(\pm\)104.2 billion from the prior year. This improvement was primarily attributable to the equity in earnings of affiliates and derivative income despite an increase in the exchange loss. As a result, ordinary income increased by \(\pm\)330.1 billion (158.9%) on a year-over-year basis to \(\pm\)537.8 billion compared with the prior fiscal year.

Net special losses of ¥57.7 billion were recorded for the current fiscal year, which was an improvement of ¥8.4 billion compared with the prior fiscal year. This improvement was primarily attributable to the decline of an impairment loss and a special addition to retirement benefits and an increase in gain on sales of fixed assets although a loss on disaster was recorded relative to the Great East Japan Earthquake. Income before income taxes jumped by ¥338.5 billion (239.0%) to ¥480.1 billion compared with the prior fiscal year. Finally, net income for the year ended March 31, 2011, was ¥319.2 billion, an increase of ¥276.8 billion (653.1%).

The operating results by reportable segment are summarized as follows:

#### a. Automobiles

The Group's worldwide automobile sales (on a retail basis) for the year ended March 31, 2011, increased by 670 thousand units (19.1%) from the prior year to 4,185 thousand units. The number of vehicles sold in Japan decreased by 4.7% to 600 thousand units. Vehicles sold in North America including Mexico and Canada increased by 16.6% to 1,245 thousand units, those sold in Europe increased by 19.3% to 607 thousand units, those sold in China increased by 35.5% to 1,024 thousand units and those in other overseas countries increased 28.2% to 709 thousand units.

Net sales in the automobile segment (including intersegment sales) for the current year increased by  $\pm 1,325.5$  billion (18.9%) from the prior year to  $\pm 8,320.4$  billion.

Operating income amounted to \(\frac{\pmathbf{4425.5}}{\pmathbf{5}}\) billion for the year ended March 31, 2011, an increase of \(\frac{\pmathbf{4199.4}}{\pmathbf{618000}}\) billion (88.2%) from the prior year. This was primarily due to an increase in the number of vehicles sold, an extended sales mix and a reduction in purchase cost despite an increase of loss due to exchange rate fluctuations.

#### b. Sales finance

Net sales (including intersegment sales) for the current year decreased by \$55.1 billion (9.9%) to \$503.3 billion. Operating income for the current year increased by \$22.9 billion (29.5%) from that of the prior year to \$100.4 billion.

Operating results by geographic segment are summarized as follows:

#### a. Japan

- Net sales (including intersegment sales) for the current year increased by ¥647.1 billion (17.1%) from the prior year to ¥4,423.9 billion.
- Operating income of ¥76.4 billion was recorded for the current year compared with an operating loss of ¥4.3 billion for the prior year, for a year-over-year profit improvement of ¥80.7 billion. This was primarily due to an increase in the number of vehicles sold bound for export.

#### b. North America

- Net sales (including intersegment sales) for the current year increased by \(\frac{\pma}{4}473.2\) billion (16.9%) to \(\frac{\pma}{3}.268.5\) billion.
- Operating income increased by ¥17.0 billion (8.2 %) from the prior year to ¥225.6 billion. This was primarily due to an increase in the number of vehicles sold and an extended sales mix.

#### c. Europe

- Net sales (including intersegment sales) for the current year were \(\frac{\pma}{1}\),421.7 billion, an increase of \(\frac{\pma}{2}\)57.1 billion (22.1%) from the prior fiscal year.
- Operating income increased by ¥27.9 billion (331.0 %) from the prior year to ¥36.4 billion. This was primarily due to an increase in the number of vehicles sold.

#### d. Asia

- Net sales (including intersegment sales) for the current year increased by \(\frac{4}647.1\) billion (51.3%) from the prior year to \(\frac{1}{4}1,908.4\) billion.
- Operating income for the current year was ¥171.1 billion, an increase of ¥95.8 billion (127.3%) from the prior year. This was primarily due to an increase in the number of vehicles sold.

#### e. Other overseas countries

- Net sales (including intersegment sales) for the current year increased by ¥116.3 billion (21.0%) from the prior year to ¥670.2 billion.
- Operating income for the current year was \(\frac{4}{24.6}\) billion, an increase of \(\frac{4}{10.1}\) billion (70.0%) from the prior year. This was primarily due to an increase in the number of vehicles sold.

## (2) Cash flows

Cash and cash equivalents at the end of the current fiscal year increased by ¥392.0 billion (51.5%) from the balance at the end of the prior fiscal year to ¥1,153.5 billion. This reflected ¥667.5 billion in net cash provided by operating activities, ¥331.1 billion in net cash used in investing activities, ¥110.6 billion in net cash provided by financing activities, a decrease of ¥60.3 billion in the effects of exchange rate changes on cash and cash equivalents and a ¥5.3 billion increase due to a change in the scope of consolidation.

(Cash flows from operating activities)

Cash and cash equivalents provided by operating activities decreased by ¥509.7 billion to ¥667.5 billion in the current fiscal year from ¥1,177.2 billion in the prior fiscal year. This mainly reflects increases of sales finance receivables and inventories although income before income taxes increased.

(Cash flows from investing activities)

Cash and cash equivalents used in investing activities decreased by \(\frac{\pmathbf{\frac{4}}}{165.4}\) billion to \(\frac{\pmathbf{\frac{3}}}{331.1}\) billion in the current fiscal year from \(\frac{\pmathbf{\frac{4}}}{496.5}\) billion in the prior fiscal year. This was mainly due to a downturn in short-term investments and a decrease of compulsory deposits although payments from the purchase of leased vehicles increased.

(Cash flows from financing activities)

Cash and cash equivalents provided by financing activities amounted to \\ \frac{\text{\$\text{\$\text{\$4\$}}}}{10.6}\$ billion in the current fiscal year, an increase in cash inflows of \\ \frac{\text{\$

## 2. Production, orders received and sales

## (1) Actual production

Location of manufacturers	Number of vehic	les produced (units)	Change	Change
Location of manufacturers	Prior fiscal year	Current fiscal year	(units)	(%)
Japan	1,025,253	1,072,590	47,337	4.6
The United States of America	432,725	530,876	98,151	22.7
Mexico	404,128	542,607	138,479	34.3
The United Kingdom	379,574	448,110	68,536	18.1
Spain	65,506	123,373	57,867	88.3
South Africa	36,284	41,764	5,480	15.1
Indonesia	24,950	36,720	11,770	47.2
Thailand	99,638	204,434	104,796	105.2
China	467,828	654,542	186,714	39.9
Brazil	17,985	24,698	6,713	37.3
India	_	75,031	75,031	_
Total	2,953,871	3,754,745	800,874	27.1

Notes: 1. The figures for the current fiscal year in China represent the production figures for the 12-month period from January 1 to December 31, 2010. Those in the 10 other countries represent the production figures for the 12-month period from April 1, 2010, to March 31, 2011.

2. The above figures do not include forklift production data.

#### (2) Orders received

Information on orders received has been omitted as the products manufactured after the related orders are received are immaterial to the Group.

# (3) Actual sales

Sales to		vehicles sold ted basis: units)	Change	Change	
	Prior fiscal year	Current fiscal year	(units)	(%)	
Japan	599,009	573,500	(25,509)	(4.3)	
North America	1,060,314	1,278,334	218,020	20.6	
(the United States included therein)	814,010	987,627	173,617	21.3	
Europe	514,924	671,526	156,602	30.4	
Asia	611,644	870,028	258,384	42.2	
(China included therein)	471,859	652,741	180,882	38.3	
Other overseas countries	373,152	494,624	121,472	32.6	
Total	3,159,043	3,888,012	728,969	23.1	

Notes: 1. The figures for the current fiscal year in China and Taiwan, which are included in "Asia," represent the sales figures for the 12-month period from January 1 to December 31, 2010. Those sold in Japan, Europe, North America, Other overseas countries and Asia (excluding China and Taiwan) represent vehicles sold for the 12-month period from April 1, 2010, to March 31, 2011.

2. The above figures do not include forklift sales data.

3. Effective from the current fiscal year, the segmentation of the "Sales to" destinations has been changed in compliance with the geographical segmentation in the region-related information of the "Segment Information."

## 3. Issues and outlook for the fiscal year ahead

The Great East Japan Earthquake has had a significant impact on and consequences for the Group businesses. The Group therefore must maintain the Recovery Plan-based operating system, which started in fiscal 2009, for some time ahead.

After the outbreak of the Great East Japan Earthquake, the Company immediately established a companywide Disaster Prevention Task Force. In accordance with the established risk management policies, the Headquarters endeavored to first confirm the safety of employees; check the damage of buildings, facilities and infrastructure; and evaluate the effects on sales companies and suppliers.

The Iwaki Plant and the Tochigi Plant are the business establishments located relatively near the epicenter, and both were damaged considerably. On April 11, 2011, just one month after this unprecedented disaster, both plants resumed production of vehicles in line with a rally in the supply of parts. The VQ engine assembly line, which was most devastated at the Iwaki Plant, restarted operation on April 18, 2011.

The Company continues to address the following three emergency tasks with its utmost efforts toward a full-fledged recovery of its business activities.

- 1. Restoration of the interrupted supply chains
  - As many suppliers who have business transactions with Nissan are suffering from enormous damages, the Company's *monozukuri* team is working to provide prompt responses and assistance to these business partners. At the same time, the Company is researching substitutes for the parts and/or parts' constituents for vehicles as a temporary countermeasure.
- 2. Response to a possible shortage of electric power
- To cope with the anticipated shortage of electricity in the summer months, the Company is tackling electricity-saving measures companywide. Management teams are studying several specific measures, including the nighttime operation of plants, the effective use of a private power generation system and the transfer of employees' days off to flexibly respond to the need to reduce electricity consumption at peak hours, an idea proposed by the Japan Automobile Manufacturers Association, Inc.
- 3. Initiative to address the rumors of pollution due to the radioactive leakage from the accident at the Fukushima Nuclear Power Generation Plant
  - The Company has conducted radioactivity measurements for all of its merchandise made in Japan since March 2011, on an ongoing basis, to confirm the safety of vehicles for export.

The Nissan Group is determined to carry out growth-oriented strategies in the pursuit of long-term profit through a business recovery, which has been impaired by the severe effects of the earthquake disaster, by resolving these key issues and delivering car products to customers as soon as possible.

#### 4. Business and other risks

With regard to disclosure in the Business Overview, Financial Information and other parts of this Securities Report, the significant items which may affect the decisions of our investors can be grouped under the following risk factors.

Any future forecasts included in the following descriptions are based on the estimates or judgment of Nissan as of June 30, 2011.

#### 1. Rapid changes in the global economy and economic climate

#### (1) Economic factors

The demand for products and services provided by the Group is strongly affected by the economic conditions in each country or market in which they are offered for sale. Although the Group strives to predict change in economic climate and demands precisely and to take necessary measures in the major markets like as Japan, the Americas, Europe and Asia in case of greater-than-anticipated downturn such as global economic crisis it could have a significant effect on the Group's financial position and business performance.

#### (2) Situation regarding resources and energy

The demand for products and services provided by the Group largely varies depending on rapid changes in the situation surrounding various resources and energy as represented by the hike of crude oil prices. Any greater-than-anticipated fluctuations in such resources or the energy situation could have a significant effect on the Group's financial position and results of operations due to a deterioration in operating performance and/or opportunity loss.

#### 2. Rapid changes and moves in the automotive market

The automobile industry is currently experiencing intensified market competition worldwide. To win given such intense competition, the Group maximizes its efforts in all aspects of technology development, product development and marketing strategy to timely provide products that address customer needs. Nevertheless, the failure to timely address customer needs or improper responses to environmental and/or market changes could have a significant effect on the Group's financial position and business performance.

For example, any specific issues related to resources, energy or environment could cause a sharp decline in demand or an unbalanced preference to certain products. Moreover, demand might decrease or change due to the progress of negative factors such as a decline in population, the aging society and a dwindling birthrate in a mature market, whereas demand might considerably increase in emerging markets. These changes or trends might generate favorable results for the Group with a rise in business opportunities but could result in an adverse effect on the Group's financial position and results of operations due to an excessive dependency on certain products and/or regions unless appropriate forward-looking steps are undertaken.

#### 3. Risks related to the financial market

#### (1) Fluctuation in foreign currency exchange rates

The Group's products finished cars are produced in 18 countries and regions, and are sold in more than 160 countries. Along with the extended production and sales activities, the Group's procurement activities for raw materials, parts/components and services are conducted in many countries.

As the consolidated financial statements of the Group are calculated and presented in Japanese yen, the appreciation of the yen against other currencies adversely affects the Group's financial results of operations, in general. In contrast, the depreciation of the yen against other currencies favorably affects the Group's financial results of operations. Any sharp appreciation of the currencies of countries where the Group manufactures vehicles against the yen could lead to increases in both procurement and production costs that would adversely affect the Group's competitiveness.

#### (2) Hedging of currency and interest rate risks

The rise in market interest rates and/or in the cost of capital procurement due to the Company's decreased rating by credit rating agencies could have a significant effect on the Group's financial position and business performance.

The Group may utilize derivative transactions for the purpose of hedging its exposure to risks such as fluctuations in the foreign exchange rates of its receivables and payables denominated in foreign currencies, the interest rates of interest-bearing debt and fluctuations in commodity prices. Although the Group can hedge against these risks by using derivatives transactions, the Group might miss potential gains that could result from seizing the market opportunities to profit from such fluctuation in exchange rates and interest rates. In addition, the Group manages its exposure to credit risk by limiting its counterparties to financial institutions with high credit ratings. However, a default by any one of these counterparties could have an adverse effect on the Group's financial position and business performance.

## (3) Liquidity risk

The Company endeavors to raise funds from appropriate sources with measures such as an accumulation of net cash, the conclusion of loan commitment agreements and the diversification of funding sources and geographies for fund-raising by formulating relevant internal rules so that the Group can ensure an appropriate level of liquidity even if any environmental change beyond expectations occurs in the financial market. However, this factor could entail a greater-than-anticipated level of risk that might hinder the smooth execution of the initially planned financing, thereby having a significant effect on the Group's financial position and business performance.

## (4) Sales financing business risk

Sales financing is an integral part of the Group's business. The Global Sales Financing Business Unit was established at the Company. This dedicated internal department provides strong support to its automotive sales, while maintaining high profitability and a sound and stable financial condition through strict risk management policies. However, the sales financing companies inevitably have high exposure to interest-rate risk, residual value risk and credit risk. Accordingly, these risk factors could entail a greater-than-anticipated level of risk, which could adversely affect the Group's financial position and business performance.

#### (5) Counterparty credit risk

The Group does business with a variety of local counterparties including suppliers and sales companies in different regions around the world. The Group manages its own counterparty credit risk by conducting a comprehensive annual assessment of suppliers' financial condition based on their financial information. Nonetheless, should unprecedented conditions such as bankruptcies be triggered by a global economic crisis, the resulting production interruption and/or troubles on any other production activity at the procurement side and any significant default by a counterparty at the sales side would adversely affect the Group's financial position and business performance.

#### (6) Employee retirement benefit expenses and obligations

The amounts of retirement benefit obligation and related expenses of the Group, which are provided for retirement benefits of employees of the Group companies, are calculated using various actuarial assumptions including the discount rate applied, the projected rate of return on plan assets and other factors. If the Group's actual results differ from those assumptions or if any of the assumptions change, the resulting effects will be accumulated and recognized systematically over future periods. The cumulative effect could adversely affect the recognition of expenses and liabilities recorded in future periods.

# 4. Risks related to business strategies and maintenance of competitive edge

## (1) Risks involved in international activities and overseas expansion

The Group's products finished cars are produced in 18 countries and regions, and are sold in more than 160 countries. The Group studies extending its global manufacturing and marketing activities in other countries and regions. The Group forecasts and sufficiently evaluates a wide variety of risks inherent in conducting business in overseas markets including the factors noted below. Nevertheless, each of these factors could entail a greater-than-anticipated level of risk at any place in our overseas presence without achieving the planned rate of capacity utilization and/or profitability, which could have significant effects on the Group's financial position and business performance.

- Unfavorable political or economic factors
- Legal or regulatory changes
- Changes in corporate income tax, customs duties and/or other tax system
- Labor disputes including strikes
- · Difficulties in recruiting and retaining talented human resources
- Social turmoil due to terrorism, war, coup, epidemic disease or other destabilizing factors

## (2) Research and development

The Group's technology must be useful, pragmatic and user friendly. To this end, the Group anticipates the nature and scope of the market demand and then prioritizes and invests in the development of new technologies. However, any sudden and greater-than-anticipated changes in its business environment or in customer preferences could impact negatively on customer acceptance with these new technologies, which could have a significant effect on the Group's business performance.

#### (3) Collaboration with other corporations

The Group may collaborate with other corporations that have excellent technologies to effectively acquire higher competitiveness within the short term. However, the anticipated results might not be achieved depending on the market environment of the business field concerned and/or changes in technological trends, which could adversely affect the Group's business performance.

## (4) Quality of products and services

To provide products and services of superior quality, the Group endeavors to ensure and enhance maximum quality through detailed management systems from the standpoint of research and development, manufacturing and services. However, the adoption of new technology to propose higher added value might cause unexpected quality issues after sales of a product start even if it has been repeatedly tested prior to its launch with maximum care. Although the Group has insurance policies to assure the source of funding product liability claims, this does not necessarily mean that all damages are fully covered. If the Group were to implement significant recalls in volume and amount for the benefit of customers' safety, the Group would incur significant additional expenses that could adversely affect its financial position and business performance.

#### (5) Environmental and safety-related restrictions and Corporate Social Responsibility (CSR)

The automobile industry worldwide is influenced by a broad spectrum of regulations governing the emission levels of exhaust fumes, fuel economy guidelines, noise level limitations, recycling-related restrictions and safety standards. These regulations have become increasingly stringent. Indeed, compliance with such regulations is obvious to industrial corporations, and it is becoming common to comply with autonomous guidelines and stricter objectives are required in an increasing number of fields as part of CSR. The burden of ongoing development and investments has been increasing to ensure and/or maintain an advantageous position against competitors. As a consequence, a further rise in these costs could have an impact on the Group's financial position and business performance.

#### (6) Critical lawsuits and claims

It is possible that the Group could encounter claims or lawsuits with counterparties and/or third parties in the course of conducting business. With respect to various lawsuits and claims that the Company and the Group might encounter, the possibility exists that the Company's opinions will not be accepted and that the outcome may be significantly different from that anticipated. As a result, any such judgment verdict or settlement could adversely affect the Group's financial position and business performance.

#### (7) Intellectual property rights

The Group owns a wide variety of proprietary technologies and has the expertise to differentiate the Group's products making them unique from those of its competitors. These assets have proven their value in the growth of the Group's business and will continue to be of value in the future. The Group strives to protect its intellectual property assets. However, in certain markets, the Group may encounter difficulty in fully protecting the proprietary rights to its own technologies.

The Company established the Intellectual Property Rights Management Department to protect intellectual property rights in such markets, strengthen activities to protect Nissan's intellectual property rights, accumulate new intellectual property rights and perform various activities to protect and create the Brands. However, cases may arise where the Group finds itself unable to prohibit others from abusing or infringing on its intellectual property rights by imitating and manufacturing similar vehicles.

#### (8) Recruitment and retaining of talented human resources

The Company considers human resources to be the most important corporate assets. The Company therefore focuses its efforts on enhancing the development of human resources and implementing fairer and more transparent performance evaluation systems. However, industrial competition to secure talented people is intense. Should appropriate recruitment and/or retaining of such desirable human resources not go according to plan, such an unsuccessful personnel development strategy could adversely affect and reduce the competitiveness of the Group on a long-term basis.

#### (9) Compliance and reputation

The Group always takes appropriate preventive measures and conducts regular audits with regard to compliance of laws and regulations including necessary information security measures for the protection of personal and confidential information. Furthermore, the Group has strived to streamline the relevant systems to rapidly cope with any possible detection of compliance-related incidents to prevent their adverse effects on trust in and/or the reputation of the Company. Nevertheless, in view of increasing expectations relative to CSR in contemporary society, delayed, insufficient and/or improper responses on compliance-related issues could adversely affect the confidence and/or reputation of the Group, thereby adversely affecting the Group's results of operations through, for example, a possible decline in sales resulting from a damaged reputation.

#### 5. Continuation of business

#### (1) Large-scale natural disasters

The Group's corporate headquarters and many of its manufacturing facilities are located in Japan, where the statistically proven probability of earthquakes is higher than in many other countries. The Group has developed risk management guidelines relating to earthquake damage, and has organized a global task force (COO is the head) to direct disaster prevention and recovery activities. In addition, the Group has been strengthening its manufacturing facilities with anti-seismic reinforcement. However, if a severe earthquake were to hit one of the Group's key facilities causing a halt in production, this would adversely affect the Group's financial position and results of operations.

The Group addresses preventive measures and the improvement of emergency response systems to prepare for risks other than earthquakes, including fires, typhoons and epidemics of new types of influenza. Nevertheless, if any of these risk factors occurs or spreads on an unprecedented scale, such risk could adversely affect the Group's financial position and business performance.

In fact, regarding the Great East Japan Earthquake, which occurred in March 2011, various unforeseen risks emerged as listed below.

- The risk that plant operations could be restricted, to a significant extent, because a scheduled power failure is forcibly implemented or a long-term power shortage continues.
- The risk that plant employees and/or suppliers could not restore operations or operate facilities within areas of limited or no access, in which people cannot restore or operate facilities based on an evacuation directive to restrict or prohibit entry due to radioactive pollution from a nuclear power generation plant.
- The risk that the acceptance of parts and/or products could be rejected or postponed by customers because of radioactive pollution, as well as the risk of sluggish sales due to harmful rumors.

The Group is currently studying and addressing effective countermeasures to solve these problems. However, these risks often cannot be handled by the Company alone and may entail certain costs to implement actions, and therefore could have an impact on the Group's financial position and business performance.

## (2) Purchase of raw materials and parts

The Group purchases raw materials, parts/components and services from many suppliers by reason of its business structure. In recent years, the use of rare metals, of which production volume is extremely small and production mines are limited to several restricted areas of a few countries, has been increasing, in association with the implementation of new technologies. The unpredictable fluctuation of market conditions resulting from a drastic change in the supply-demand balance or a radical change in the political situation of a production country could entail a greater-than-anticipated level of risk in the stable procurement of necessary raw materials, parts/components or services on an ongoing basis, which could adversely affect the Group's financial position and business performance.

# (3) Dependency on specific suppliers

If procurement of higher technology or higher quality is pursued at more competitive pricing, actual orders might sometimes concentrate on only one or a small limited number of suppliers. In such cases, a possible suspension of supply due to any unforeseen accident or any delay or deficit in supply could lead to the forced suspension of the Nissan Group's production plants, thereby adversely affecting the Group's financial position and business performance.

#### (4) Computer information system

Almost all the Group's business activities are supported by computerized information systems. As information systems have become increasingly complicated and sophisticated, the Group takes a variety of measures to ensure security and improve their reliability. However, any possible shutdown of overall systems due to the occurrence of any greater-than-anticipated disaster or by the intrusion of a wrongful computer virus would make it difficult for the Company to continue operations, thereby adversely affecting the Group's financial position and business performance.

## 5. Important business contracts

Company which entered into agreement	Counterparty	Country	Agreement	Date on which agreement entered into
Nissan Motor Co., Ltd. (Filer of this Securities Report)	Renault	France	Overall alliance in the automobile business including equity participation	March 27, 1999
Nissan Motor Co., Ltd. (Filer of this Securities Report)	Daimler AG Renault	Germany France	Agreement on a strategic cooperative relationship including equity participation	April 7, 2010

## 6. Research and development activities

The Group has been proactively conducting research and development activities in diverse fields such as global environmental conservation and safety to realize the durable motorized society.

The research and development costs of the Group amounted to ¥399.3 billion for this fiscal year.

The Group's research and development organization and the results of its activities are summarized as follows:

#### (1) Research and development organization

The Group's domestic research and development activities are promoted by Nissan Shatai Co., Ltd., Nissan Techno Co., Ltd., and Nissan Motor Light Truck Co., Ltd., for vehicle development and by Aichi Machine Industry Co., Ltd., JATCO Ltd., etc., for power train development, under the designated delegation of roles and via close collaboration with the Company.

In the Western countries, Nissan North America, Inc., in the United States, Nissan Mexicana, S.A. de C.V., in Mexico, Nissan Motor Manufacturing (UK) Ltd. with its manufacturing facilities in the United Kingdom and Belgium, and Nissan Motor Iberica, S.A., in Spain, design and develop several vehicle models.

In Asia, Dongfeng Motor Co., Ltd., a joint venture in China with Dongfeng Motor Group Co., Ltd., Yulon Nissan Motor Co., Ltd., a joint venture in Taiwan with Yulon Motor Co., Ltd., Nissan Technical Center South East Asia Co., Ltd. in Thailand, Renault Nissan Technology and Business Centre India Private Limited and Nissan Ashok Leyland Technologies Ltd. are in charge of design and development operations.

Nissan and Renault, partners in the Business Alliance since fiscal 1999, have been active in the shared use of their vehicle platforms, joint development and the mutual supply of powertrains, and collaboration in the research and development of advanced technologies so that both companies can improve their future research and development potential. Both partners have enhanced cooperation in the electric vehicle (EV) field, and jointly-developed batteries are planned to be mounted onboard the EVs that will be released by both companies.

## (2) New vehicles launched

Research and development activities during this fiscal year resulted in the launch of the "Nissan LEAF," a zero-emission EV model, and "JUKE," a new type compact sports car crossover, in Japan, North America and Europe. In Japan, the Group launched the "FUGA HYBRID" and introduced full model changes to the "MARCH," "ELGRAND," "SERENA" and "MOCO." Overseas, the Group launched the "NV Series" and introduced full model changes to the "QUEST" and the "Infinity QX" in North America. Meanwhile, the Group launched the "Infinity QX" and the "Infinity M" and introduced a full model change to "MICRA" in Europe. The Group launched a new global sedan ("SUNNY") in China and the "MARCH/MICRA" in overseas countries including India.

## (3) Development of new technologies

In the field of global environmental conservation, the Nissan Group addresses technology development tasks with three priorities: "Initiatives to reduce CO<sub>2</sub> emissions," "Cleaner emissions to preserve the atmosphere, water and soil" and "Recycling resources" under the NISSAN GREEN PROGRAM 2010, Nissan's medium-term environmental action program.

As for "Initiatives to reduce CO<sub>2</sub> emissions," the Company addressed the two challenging pillars of "Zero emission" and "Pure drive." For the former, to be a global leader in zero emission vehicles, the Company launched the "Nissan LEAF," an exclusively designed and developed, 100% EV model, in December 2010 in Japan and the United States. In calendar 2011 and ahead, its continuing mass production is scheduled globally in different regions. In parallel with this key initiative, the Renault-Nissan Alliance entered into partnership agreements with more than 90 countries and regions, including Kanagawa Prefecture, the State of Tennessee in the United States and the governments of Israel, Denmark and Portugal, on the enhanced use of zero-emission vehicles. The Company engages in the development of high-performance lithium ion batteries for use in the aforementioned EVs toward the goal of near-future mass production and further popularization through Automotive Energy Supply Corporation (AESC), a joint venture with NEC Corporation and NEC TOKIN Corporation (which has transferred its business to NEC Energy Devices, Ltd.). Thus, Nissan is leading a comprehensive approach to the goal of a zero-emission society.

As for "Pure drive," Nissan released several low-fuel-consumption models, including the "FUGA HYBRID," which is equipped with its original 1-motor, 2-clutch hybrid system; the new clean diesel X-Trail (AT), which further enhances clean diesel; and the "New MARCH," which has realized a top-rated, low fuel consumption of 26km/l (10•15 mode) with an idling stop function of a newly developed 3-cylinder engine. Meanwhile, as an "eco-driving support" technology to assist low fuel consumption for many drivers, the Group developed the "Eco Drive Navigator" system, which displays indicators for eco-friendly driving by showing optimum accelerator operations on the dashboard panel.

For "Recycling resources," the Company's actual recycling efficiency has reached the target set out in the

recycling rate four years ahead of schedule. The Group remains active in promoting activities toward the ultimate goal of a 100% recycling rate.

Regarding safety, the Group intends to produce safer automobiles to achieve the goal of reducing by half the number of auto-related deaths and serious injuries by 2015 via the analysis of actual accidents. Since fiscal 2004, with a perspective of reducing the number of traffic accidents, the Group has been promoting the development of a technology that allows the vehicle to support its passengers to stay away from danger based on "Safety Shields," which is a sophisticated and positive approach to safety issues. As for an initiative using Information and Communication Technology (ICT), the Group developed the "Highway Driving-in-Reverse Warning System" to prevent accidents. The system promotes driver awareness with voice messages and on-screen images through judgment processing on driving in reverse based on available vehicle information (e.g., GPS position, map vehicle velocity). This system was adopted onboard the car navigation system of the "FUGA HYBRID," which was launched in November 2010, for the first time in the world. A new function has been added to the "Around View Monitor" which offers the driver a bird's eye. The Group released the "Moving Object Detection (MOD)" function to make the driver aware of any moving object, such as a pedestrian, near the vehicle with images on the display and buzzer sounds when stopping, starting or running the car at low speeds. The Group publicly released "Collision Avoidance Concept," a new technology to support driver operation to avoid rear-end accidents by monitoring the distance and relative speed between two vehicles via a high-sensitivity radar sensor. This new system is capable of supporting rear-end avoidance operation even at unprecedentedly high speeds of 60 km per hour.

The "Intelligent Air-Conditioner," which was first mounted onboard the "ELGRAND" and released in 2010, has several innovative, comfort-pursuing mechanisms: an automatic indoor-outdoor air-switching mechanism to sense and shut out bad outdoor smells such as automotive exhaust and scents from animals or factories; a filter containing grape-seed polyphenols, which have an excellent effect of eliminating allergy substances (e.g., pollen, mite excrement, dead insects); and a plasma cluster ion generator to restrict floating fungus, reduce the deeply rooted indoor smells and preserve passengers' skin moisture by impregnating high-density plasma cluster ions in the outflow from the air conditioner. Accordingly, this air-conditioning system is an ideal "inner clean" equipment installed from the viewpoint of "Clean air," "Human-friendly" and "Clean and beautiful."

Since 2004, the Company has been active in licensing its proprietary intellectual properties to corporations in different business categories. This initiative is intended to contribute to society not only by the enhanced use of many proprietary technologies and know-how acquired through R&D activities but also by accelerating their applications in many social sectors. In addition, the Group strives to reinforce its technology development capability through the re-investment of revenue from the effective utilization of these intangible assets. As part of such R&D activity, the Company licensed the Around View Monitor, which was the world's first such commercialized product in 2007, and the MOD camera image processing technology, to the suppliers that participated in the joint development of this integrated system to encourage its enhanced use. The Group intends to contribute to society by allowing other car models, including those of competitors, to enhance safety by employing this product.

Furthermore, the Group's advanced initiatives and efforts in research and development toward the realization of zero-emission mobility have resulted in various awards and prizes. For example, the "Nissan LEAF" was awarded the European Car of the Year 2011 and the Global Mobile Awards 2011 by the GSM Association (GSMA), which acknowledged the innovative features of the EV-dedicated, advanced ICT system.

The Nissan Group will always be actively involved in research and development activities designed to launch new and highly competitive products on the market and to pioneer advanced technologies for the future.

#### 7. Analysis of financial position, operating results and cash flows

The following analysis and discussions of the Group's financial position and operating results are, in principle, based on the consolidated financial statements.

Any future forecasts included in the following descriptions are based on the best estimates or judgment of Nissan as of June 30, 2011, the date of filing this Securities Report.

## (1) Significant accounting policies and estimates

The Group's consolidated financial statements are prepared in accordance with accounting principles generally accepted in Japan. The preparation of consolidated financial statements requires management to select and apply the accounting policies and to make certain estimates which affect the amounts of the assets, liabilities, revenues and expenses reported in the consolidated financial statements and accompanying notes. Although management believes that the estimates made reasonably reflect past experience as well as present circumstances, the actual results could differ substantially because of the uncertainty inherent in those estimates.

The significant accounting policies applied by the Nissan Group in the preparation of the consolidated financial statements are explained in "5. Financial Information [Significant accounting policies]". In management's opinion, the following significant accounting policies could materially affect the estimates made in the consolidated financial statements:

#### i) Allowance for doubtful receivables

The allowance for doubtful receivables is provided to cover losses on bad debts based on an estimate of the collectibility of receivables. The Group may need to increase the allowance or incur losses on bad debts if the financial circumstances of its customers were to deteriorate and if their ability to pay their debts was thus impaired.

#### ii) Accrual for warranty costs

The accrual for warranty costs is provided to cover the cost of all services anticipated to be incurred during the entire warranty period in accordance with the warranty contracts and based on historical experience. The Group places a high priority on safety and does its best to enhance safety from the standpoint of research and development, manufacturing and sales. However, if the estimates of future warranty costs were significantly different from the actual costs incurred due to product defects and other variables, the Group could incur a loss on the provision of additional accrual for warranty costs.

## iii) Retirement benefit expenses

Retirement benefit expenses and the related obligations are calculated based on various actuarial assumptions to cover the retirement benefits to be paid to eligible employees upon retirement. The assumptions include the discount rate applied, future levels of compensation, the projected rate of return on pension plan assets, retirement rates, and other factors. If the actual results were to differ from those assumptions or if the assumptions were changed, the resulting effects would be accumulated and recognized systematically over future periods. Accordingly, the cumulative effect could impact the recognition of expenses and liabilities recorded in future periods.

## (2) Analysis of operating results

#### (Sales)

Given the global total industrial volume (TIV) of 72,610 thousand units for fiscal 2010, which was an increase of 12.6% year on year from 64,480 thousand units for fiscal 2009, Nissan's global sales for the year ended March 31, 2011, increased by 19.1% to 4,185 thousand units. Nissan's sales pace exceeded the growth rate of the TIV in many markets worldwide, thereby resulting in an overall market share of 5.8%. In Japan, TIV decreased by 5.7% year on year to 4,600 thousand units. Although NML's domestic sales decreased by 4.7% to 600 thousand units, market share improved by 0.1% year on year to 13.0% owing to the contribution of newly launched models such as the JUKE, SERENA and ELGRAND. In the fourth quarter of the fiscal year under review, NML's quarterly market share improved by 0.3% to 14.1%.

TIV for fiscal 2010 in the United States increased by 12.4% to 12,100 thousand units. Nissan's sales increased by 17.3% to 966 thousand units, achieving a record high market share of 8.0%. In the fourth quarter, Nissan's quarterly sales improved by 25.0%, thereby achieving a record high market share of 9.3%.

In Europe, TIV decreased by 0.5% for the year. Yet, Nissan's sales increased by 19.3% to 607 thousand units and market share increased by 0.5% to 3.3%. In Russia, Nissan's sales increased by 84.9% to 102,500 units. In Western Europe, Nissan's sales increased by 10.6% and compact crossover SUV models (JUKE, QASHQAI) especially drove overall sales.

In China, during calendar 2010, TIV grew by 31.6% to 16,600 thousand units. Nissan's sales increased by 35.5% to 1,024 thousand units. The SYLPHY, TEANA and QASHQAI models drove the overall sales in the market. The full-year market share for fiscal 2010 improved slightly to 6.2%.

In other markets, sales in the Middle America and South America increased 65.7% to 169 thousand units. Sales in Thailand increased 87.6% to 64.9 thousand units. Sales increased 65.4% to 42.6 thousand units in Indonesia and increased slightly in the Middle East to 180 thousand units. Sales of the New MARCH (MICRA), a global compact car, performed well with better-than-expected results in Asia since its launch early fiscal 2010.

#### (Operating results)

#### i) Net sales

#### ii) Operating income

Consolidated operating income totaled ¥537.5 billion for the current fiscal year, an increase of ¥225.9 billion (72.5%) from the prior fiscal year.

Major factors in the change in consolidated operating income were as follows:

- Foreign exchange rates movement resulted in a ¥147.5 billion negative impact. This mainly reflected the high appreciation of the yen against the U.S. dollar.
- Purchasing cost reductions generated a positive contribution of ¥105.8 billion. This occurred despite a profit decline of ¥85.2 billion due to increases of raw material and energy costs.
- Volume and the sales mix had a positive contribution of ¥433.1 billion.
- Sales and marketing expenses had a negative impact of ¥191.5 billion. This was mainly attributable to an increase in the number of vehicles sold.
- R&D costs had a negative impact of ¥18.5 billion.
- The sales financing business had a positive contribution of \(\frac{4}{2}\)9.5 billion.
- The other variance had a positive contribution of ¥15.0 billion, mainly due to the improved profits at the subsidiaries and affiliates.

#### iii) Non-operating income and expenses

Net non-operating income amounted to \$0.3 billion for the current fiscal year, improving by \$104.2 billion from the prior fiscal year. This improvement was primarily attributable to the equity in earnings of affiliates and derivative income despite an increase in the exchange loss.

## iv) Special gains and losses

Net special losses of ¥57.7 billion were recorded for the current fiscal year, which was an improvement of ¥8.4 billion compared with the prior fiscal year. This improvement was primarily attributable to the decline of an impairment loss and a special addition to retirement benefits and an increase in gain on sales of fixed assets although a loss on disaster of ¥39.6 billion was recorded relative to the Great East Japan Earthquake.

#### v) Income taxes

#### vi) Income attributable to minority interests

The income attributable to minority interests for the current fiscal year increased by \$21.1 billion to \$28.8 billion.

#### vii) Net income

Consolidated net income increased by \(\frac{\pmathbf{2}}{276.8}\) billion from \(\frac{\pmathbf{4}}{42.4}\) billion for the prior fiscal year to \(\frac{\pmathbf{3}}{319.2}\) billion for the current fiscal year.

## viii) Net interest-bearing debt in the automobile business

As the cash flows in the automobile business as of the end of the current fiscal year exceeded interest-bearing debt, the Group had net interest-bearing debt of ¥293.3 billion in the cash position.

#### ix) Free cash flows in the automobile business

The free cash flows in the automobile business for the current fiscal year were positive \(\frac{4}{4}59.3\) billion.

#### (3) Analysis of sources of capital and liquidity

#### Cash flows

Cash and cash equivalents amounted to \(\frac{\pmathbf{1}}{1}\).153.5 billion at the end of the year under review, resulting in an increase of \(\frac{\pmathbf{3}}{3}\).2.0 billion (51.5%) over the prior fiscal year. This resulted from \(\frac{\pmathbf{4}}{6}\).5 billion in net cash provided by operating activities, \(\frac{\pmathbf{3}}{3}\).1 billion in net cash used in investing activities, \(\frac{\pmathbf{1}}{1}\).6 billion in net cash provided by financing activities, a decrease of \(\frac{\pmathbf{4}}{6}\).3 billion in the effects of exchange rate changes on cash and cash equivalents and an increase of \(\frac{\pmathbf{5}}{5}\).3 billion from a change in the scope of consolidation.

(Cash flows from operating activities)

Cash and cash equivalents provided by operating activities decreased by ¥509.7 billion to ¥667.5 billion in the current fiscal year from ¥1,177.2 billion in the prior fiscal year. This mainly reflects increases of sales finance receivables and inventories although income before income taxes increased.

(Cash flows from investing activities)

Cash and cash equivalents used in investing activities decreased by \(\frac{\pmathbf{\text{4}}}{165.4}\) billion to \(\frac{\pmathbf{\text{331.1}}}{331.1}\) billion in the current fiscal year from \(\frac{\pmathbf{\text{4}}}{496.5}\) billion in the prior fiscal year. This was mainly due to a downturn in short-term investments and a decrease of compulsory deposits although payments from the purchase of leased vehicles increased.

(Cash flows from financing activities)

Cash and cash equivalents provided by financing activities amounted to \\ \frac{\text{\$\text{\$4\$}}10.6}{\text{ billion}} \) in the current fiscal year, an increase in cash inflows of \\ \frac{\text{\$\tex{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$

#### 2. Financial policies

Financial activities within the Nissan Group are managed centrally by the Treasury Department of the Company, which functions as the global treasurer. Several activities are underway within the Group to improve funding efficiency through the implementation of a global cash management system.

The Nissan Group has developed a basic financial strategy under which the Group raises funds from appropriate sources and maintains an appropriate level of liquidity and a sound financial position so that the Group can make investments in research and development activities, capital expenditures and its finance business on a timely basis.

It is necessary to pay careful attention to the liquidity of funds in view of the drastic environmental changes in the financial markets and other relevant concerns. However, as the Company has entered into loan commitment agreements with major international banks in addition to the cash and cash equivalents as above, the Company believes that a level of liquidity sufficient to meet the Group's funding requirements is being maintained.

Whether or not the Company and its finance subsidiaries can raise funds without collateral and the related costs depends upon the credit rating of the Company. Currently, the Company's credit rating is investment grade; however, this favorable rating is not presented herein with the intention of inviting the purchase or holding of the Company's debt securities.

# 3. Equipment and Facilities

# 1. Overview of capital expenditures

The Nissan Group (the Company and its consolidated subsidiaries) invested ¥312.0 billion during this fiscal year, in particular, to accelerate the development of new products, safety and environmental technology and on efficiency improvement of the production system.

## 2. Major equipment and facilities

The Group's major equipment and facilities are summarized as follows:

Notes: 1. "Other" in net book value consists of tools, furniture and fixtures and construction in progress.

2. "Number of employees" indicates the number of full-time employees. The figures in parentheses represent the average number of part-time employees during the year ended at March 31, 2011, and are not included in the number of full-time employees.

# (1) The Company

(At March 31, 2011)

					Net bool	k value			Number of
Location	Address	Description	Lan Area	d Amount	Buildings & structures	Machinery & vehicles	Other	Total	employees
			(m <sup>2</sup> )	(Millions of yen)	(Millions of yen)	(Millions of yen)	(Millions of yen)	(Millions of yen)	(Persons)
Yokohama Plant	Kanagawa-ku and Tsurumi-ku, Yokohama-shi, Kanagawa	Automobile parts production facilities	505,434	370	21,443	37,443	5,456	64,713	2,869 (421)
Oppama Plant (including the Research Center)	Yokosuka-shi, Kanagawa	Vehicle production facilities	1,852,370	29,203	32,717	34,755	6,917	103,593	2,852 (314)
Tochigi Plant	Kaminokawa-cho, Tochigi	Vehicle production facilities	2,926,049	4,443	24,170	51,732	12,858	93,205	4,842 (169)
Kyushu Plant	Kanda-machi, Fukuoka	Vehicle production facilities	2,355,196	29,849	34,977	34,749	4,589	104,165	3,515 (277)
Iwaki Plant	Iwaki-shi, Fukushima	Automobile parts production facilities	207,493	3,862	7,452	11,513	602	23,430	527 (88)
Head Office departments and	Atsugi-shi and Isehara-shi, Kanagawa	R&D facilities	1,356,489	25,426	82,291	48,135	19,196	175,050	9,458 (268)
other	Nishi-ku, Yokohama-shi, Kanagawa	Head office	10,000	6,455	23,325	385	2,722	32,889	1,857 (60)

Notes: 1. The above table has been prepared based on the location of the equipment.

2. The figures for each plant include those at adjoining facilities for employees' social welfare, warehouses and laboratories and the related full-time employees.

# (2) Domestic subsidiaries

(At March 31, 2011)

				l		NY 41 1	1	(	iviaren 51, 2	1
						Net bool				
Company	Location	Address	Description	Lar		Buildings	Machinery	Other	Total	Number of
				Area (m²)	Amount (Millions of yen)	& structures (Millions of yen)	& vehicles (Millions of yen)	(Millions of yen)	(Millions of yen)	employees (Persons)
JATCO Ltd.	Fuji Office and other	Fuji-shi, Shizuoka, etc.	Automobile parts production facilities	1,086,359	16,646	29,009	77,177	8,258	131,090	6,273 (908)
Nissan Shatai Co., Ltd.	Shonan Plant and other	Hiratsuka-shi, Kanagawa, etc.	Vehicle production facilities	844,935	14,976	16,821	30,757	48,642	111,196	2,340 (614)
Aichi Machine Industry Co., Ltd.	Atsuta Plant and other	Atsuta-ku, Nagoya-shi, Aichi, etc.	Automobile parts production facilities	401,972	27,373	8,725	29,852	4,633	70,583	2,039 (92)
Calsonic Kansei Corporation	Gunma Plant and other	Ora-cho, Gunma, etc.	Automobile parts production facilities	750,006	20,722	16,332	15,441	4,616	57,111	3,735 (45)
Nissan Network Holdings Co., Ltd.	Head office and other	Yokohama-shi , Kanagawa, etc.	Facilities for automobile sales, etc.	3,393,956	395,678	93,064	181	1,361	490,284	14 (—)

# (3) Foreign subsidiaries

(At March 31, 2011)

							k value			
Company	Location	Address	Description	La	nd	Buildings &	Machinery	Other	Total	Number of
				Area	Amount	structures	& vehicles	Other	Total	employees
				(m <sup>2</sup> )	(Millions	(Millions	(Millions	(Millions	(Millions	(Persons)
				(111 )	of yen)	of yen)	of yen)	of yen)	of yen)	
Nissan North America, Inc.	Production plant for vehicles and parts and other facilities	Smyrna, Tennessee, Canton, Mississippi, USA	Production facilities for vehicles and parts	13,728,296	3,624	53,781	80,032	60,870	198,307	9,584 (3)
Nissan Mexicana, S.A. de C.V.	Production plant for vehicles and parts and other facilities	Morelos, Mexico, and Aguascalientes, Mexico	Production facilities for vehicles and parts	2,807,696	2,353	14,170	17,343	30,731	64,597	7,380 (1,603)
Nissan Motor Iberica S.A.	Production plant for vehicles and parts	Barcelona, Madrid and other, Spain	Production facilities for vehicles and parts	635,616	230	19,797	17,873	24,946	62,846	4,283 (270)
Nissan Motor Manufacturing (UK) Ltd.	Production plant for vehicles and parts	Sunderland, Tyne & Wear, United Kingdom	Production facilities for vehicles and parts	2,861,491	1,449	11,381	7,890	17,647	38,367	4,223 (881)

Note: In addition to the above, other major leased assets are presented as follows:

#### Major leased assets

Company	Location	Address	Lessor	Description	Area (m²)	Lease Fees (Thousands of yen/month)
Nissan Motor Co., Ltd.	Information System Center	Atsugi-shi, Kanagawa	Fujitsu Limited	Building	24,563	81,587
Nissan Motor Iberica S.A.	Part of the plant site	Barcelona, Spain	Zona Franca Association of Industrial Area	Land	517,687	15,519

Notes: 1. Lease fees are presented exclusive of consumption tax.

2. Employees working in or with the leased assets are included in "Major equipment and facilities" above.

# Information by Reportable segment

		Net book value							
Reportable segment	La	nd	Buildings &	Machinery &	Other		Number of employees		
Tapo more segundar	Area (m²)	Amount (Millions of yen)	structures (Millions of yen)	vehicles (Millions of yen)	vehicles (Millions (Millions	Total (Millions of yen)	(Persons)		
Sales finance	16,535	0	117	1,132,168	17,620	1,149,905	2,003 (96)		

Note: There was no major idle equipment at present.

# 3. Plans for new additions or disposals

# (1) New additions and renovations

During the fiscal 2011 (April 1, 2011, through March 31, 2012), the Group plans to invest ¥410.0 billion in capital expenditures, which will be financed out of its own funds.

## (2) Disposals and sales

Except for disposals and sales conducted in the course of the Group's routine renewal of its equipment and facilities, there is no plan for significant disposals or sales.

# 4. Corporate Information

- 1. Information on the Company's shares
- (1) Number of shares and other
- ① Number of shares

Туре	Number of shares authorized to be issued
Common stock	6,000,000,000
Total	6,000,000,000

## 2 Number of shares issued

	Number of s	shares issued	Stock exchanges on	
Туре	As of March 31, 2011	As of June 30, 2011 (filing date of this Securities Report)	which the Company is listed	Description
Common stock	4,520,715,112	4,520,715,112	First Section of the Tokyo Stock Exchange	The number of shares constituting a unit is 100.
Total	4,520,715,112	4,520,715,112	_	_

Note: The number of shares issued as of the filing date of the Securities Report does not include those issued upon the exercise of the share subscription rights during the period from June 1, 2011, through the filing date of this Securities Report.

# (2) Status of the share subscription rights

The Company has issued share subscription rights in accordance with Articles 280-20 and 280-21 of the former Commercial Code of Japan before its revision in 2001.

Second share subscription rights (issued on April 16, 2004)

	As of March 31, 2011	As of May 31, 2011
Number of share subscription rights	90,208 units	90,208 units
Number of share subscription rights held by the Company included in the share subscription rights	_	_
Type of shares to be issued upon the exercise of the share subscription rights	Common stock: The number of shares constituting a unit is 100.	Common stock: The number of shares constituting a unit is 100.
Number of shares to be issued upon the exercise of the share subscription rights	9,020,800 shares	9,020,800 shares
Amount to be subscribed upon the exercise of the share subscription rights (Yen)	¥120,200 (¥1,202 per share)	¥120,200 (¥1,202 per share)
Exercise period	From April 17, 2006 to June 19, 2013	From April 17, 2006 to June 19, 2013
Upon the exercise of the share subscription rights, issue price and amount per share to be credited to common stock (Yen)	Issue price: ¥1,202 Amount per share to be credited to common stock: ¥601	Issue price: ¥1,202 Amount per share to be credited to common stock: ¥601
Conditions for the exercise of the share subscription rights	*	*
Transfer of the share subscription rights	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.
Matters relating to subrogation payment	_	_
Matters relating to the issuance of share subscription rights as a result of organizational restructuring action	_	_

- \* ① Partial exercise of the share subscription rights is not allowed.
  - ② Individuals to whom the share subscription rights are granted (the "Holders") must continue their service with the Company or its subsidiaries or affiliates in the state of being employed or entrusted until the share subscription rights become exercisable.
  - ③ The Company's operating results must meet certain predetermined targets.
  - ④ The Holders shall achieve their own predetermined performance targets.

The details concerning conditions ② to ④ above and certain other conditions shall be as set forth in the "Share Subscription Rights Allocation Agreement" executed and entered into by and between the Company and each Holder based on a resolution of the Board of Directors.

Third share subscription rights (issued on April 25, 2005)

	As of March 31, 2011	As of May 31, 2011
Number of share subscription rights	78,355 units	78,355 units
Number of share subscription rights held by the Company included in the share subscription rights	_	_
Type of shares to be issued upon the exercise of the share subscription rights	Common stock: The number of shares constituting a unit is 100.	Common stock: The number of shares constituting a unit is 100.
Number of shares to be issued upon the exercise of the share subscription rights	7,835,500 shares	7,835,500 shares
Amount to be subscribed upon the exercise of the share subscription rights (Yen)	¥111,900 (¥1,119 per share)	¥111,900 (¥1,119 per share)
Exercise period	From April 26, 2007 to June 23, 2014	From April 26, 2007 to June 23, 2014
Upon the exercise of the share subscription rights, issue price and amount per share to be credited to common stock (Yen)	Issue price: ¥1,119 Amount per share to be credited to common stock: ¥560	Issue price: ¥1,119 Amount per share to be credited to common stock: ¥560
Conditions for the exercise of the share subscription rights	*	*
Transfer of the share subscription rights	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.
Matters relating to subrogation payment	_	_
Matters relating to the issuance of share subscription rights as a result of organizational restructuring action	_	_

- \* ① Partial exercise of the share subscription rights is not allowed.
  - ② Individuals to whom the share subscription rights are granted (the "Holders") must continue their service with the Company or its subsidiaries or affiliates in the state of being employed or entrusted until the share subscription rights become exercisable.
  - ③ The Company's operating results must meet certain predetermined targets.
  - 4 The Holders shall achieve their own predetermined performance targets.

The details concerning conditions ② to ④ above and certain other conditions shall be as set forth in the "Share Subscription Rights Allocation Agreement" executed and entered into by and between the Company and each Holder based on a resolution of the Board of Directors.

# Fourth share subscription rights (issued on May 8, 2006)

	As of March 31, 2011	As of May 31, 2011
Number of share subscription rights	78,218 units	78,218 units
Number of share subscription rights held by the Company included in the share subscription rights	_	_
Type of shares to be issued upon the exercise of the share subscription rights	Common stock The number of shares constituting a unit is 100.	Common stock The number of shares constituting a unit is 100.
Number of shares to be issued upon the exercise of the share subscription rights	7,821,800 shares	7,821,800 shares
Amount to be subscribed upon the exercise of the share subscription rights (Yen)	¥152,600 (¥1,526 per share)	¥152,600 (¥1,526 per share)
Exercise period	From May 9, 2008 to June 20, 2015	From May 9, 2008 to June 20, 2015
Upon the exercise of the share subscription rights, issue price and amount per share to be credited to common stock (Yen)	Issue price: ¥1,526 Amount per share to be credited to common stock: ¥763	Issue price: ¥1,526 Amount per share to be credited to common stock: ¥763
Conditions for the exercise of the share subscription rights	*	*
Transfer of the share subscription rights	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.
Matters relating to subrogation payment	_	_
Matters relating to the issuance of share subscription rights as a result of organizational restructuring action	_	_

- \* ① Partial exercise of the share subscription rights is not allowed.
  - ② Individuals to whom the share subscription rights are granted (the "Holders") must continue their service with the Company or its subsidiaries or affiliates in the state of being employed or entrusted until the share subscription rights become exercisable.
  - ③ The Company's operating results must meet certain predetermined targets.
  - 4 The Holders shall achieve their own predetermined performance targets.

The details concerning conditions ② to ④ above and certain other conditions shall be as set forth in the "Share Subscription Rights Allocation Agreement" executed and entered into by and between the Company and each Holder based on a resolution of the Board of Directors.

The Company has issued share subscription rights in accordance with Articles 236, 238 and 239 of the Company law.

Fifth share subscription rights (issued on May 8, 2007)

	As of March 31, 2011	As of May 31, 2011
Number of share subscription rights	6,500 units	6,500 units
Number of share subscription rights held by the Company included in the share subscription rights	_	_
Type of shares to be issued upon the exercise of the share subscription rights	Common stock: The number of shares constituting a unit is 100.	Common stock: The number of shares constituting a unit is 100.
Number of shares to be issued upon the exercise of the share subscription rights	650,000 shares	650,000 shares
Amount to be subscribed upon the exercise of the share subscription rights (Yen)	¥133,300 (¥1,333 per share)	¥133,300 (¥1,333 per share)
Exercise period	From May 9, 2009 to June 26, 2016	From May 9, 2009 to June 26, 2016
Upon the exercise of the share subscription rights, issue price and amount per share to be credited to common stock (Yen)	Issue price: ¥1,333 Amount per share to be credited to common stock: ¥667	Issue price: ¥1,333 Amount per share to be credited to common stock: ¥667
Conditions for the exercise of the share subscription rights	*	*
Transfer of the share subscription rights	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.
Matters relating to subrogation payment	_	_
Matters relating to the issuance of share subscription rights as a result of organizational restructuring action	_	_

- \* ① Partial exercise of the share subscription rights is not allowed.
  - ② The Holders must continue their service with the Company or its subsidiaries or affiliates ("the Company, etc.") in the state of being employed or entrusted.
  - ③ The Company's operating results must meet certain predetermined targets.
  - 4 The Holders shall achieve their own predetermined performance targets.
  - ⑤ A Holder shall be unable to exercise his/her share subscription rights if he/she violates any applicable laws or various internal rules of the Company, etc.
  - 6 A Holder shall be unable to exercise his/her share subscription rights if he/she is subject to a disciplinary action equivalent to or more serious than a suspension of attendance, which is stipulated in the Working Regulations of the Company, etc.
  - A Holder shall be unable to exercise his/her share subscription rights if he/she abandons the share subscription rights.

The details concerning conditions ② to ⑦ above and certain other conditions shall be as set forth in the "Share subscription rights Allocation Agreement" executed and entered into by and between the Company and each Holder based on a resolution of the Board of Directors.

Sixth share subscription rights (issued on December 21, 2007)

	As of March 31, 2011	As of May 31, 2011
Number of share subscription rights	3,600 units	3,600 units
Number of share subscription rights held by the Company included in the share subscription rights	_	_
Type of shares to be issued upon the exercise of the share subscription rights	Common stock: The number of shares constituting a unit is 100.	Common stock: The number of shares constituting a unit is 100.
Number of shares to be issued upon the exercise of the share subscription rights	360,000 shares	360,000 shares
Amount to be subscribed upon the exercise of the share subscription rights (Yen)	¥120,500 (¥1,205 per share)	¥120,500 (¥1,205 per share)
Exercise period	From April 1, 2010 to June 19, 2017	From April 1, 2010 to June 19, 2017
Upon the exercise of the share subscription rights, issue price and amount per share to be credited to common stock (Yen)	Issue price: ¥1,205 Amount per share to be credited to common stock: ¥603	Issue price: ¥1,205 Amount per share to be credited to common stock: ¥603
Conditions for the exercise of the share subscription rights	*	*
Transfer of the share subscription rights	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.
Matters relating to subrogation payment	_	_
Matters relating to the issuance of share subscription rights as a result of organizational restructuring action	_	_

- \* ① Partial exercise of the share subscription rights is not allowed.
  - ② The Holders must continue their service with the Company or its subsidiaries or affiliates ("the Company, etc.") in the state of being employed or entrusted.
  - ③ The Company's operating results must meet certain predetermined targets.
  - ④ The Holders shall achieve their own predetermined performance targets.
  - ⑤ A Holder shall be unable to exercise his/her share subscription rights if he/she violates any applicable laws or various internal rules of the Company, etc.
  - 6 A Holder shall be unable to exercise his/her share subscription rights if he/she is subject to a disciplinary action equivalent to or more serious than a suspension of attendance, which is stipulated in the Working Regulations of the Company, etc.
  - ② A Holder shall be unable to exercise his/her share subscription rights if he/she abandons the share subscription rights.

The details concerning conditions ② to ⑦ above and certain other conditions shall be as set forth in the "Share subscription rights Allocation Agreement" executed and entered into by and between the Company and each Holder based on a resolution of the Board of Directors.

	As of March 31, 2011	As of May 31, 2011
Number of share subscription rights	30,420 units	30,420 units
Number of share subscription rights held by the Company included in the share subscription rights	_	_
Type of shares to be issued upon the exercise of the share subscription rights	Common stock: The number of shares constituting a unit is 100.	Common stock: The number of shares constituting a unit is 100.
Number of shares to be issued upon the exercise of the share subscription rights	3,042,000 shares	3,042,000 shares
Amount to be subscribed upon the exercise of the share subscription rights (Yen)	¥97,500 (¥975 per share)	¥97,500 (¥975 per share)
Exercise period	From May 17, 2010 to April 23, 2018	From May 17, 2010 to April 23, 2018
Upon the exercise of the share subscription	Issue price: ¥975	Issue price: ¥975
rights, issue price and amount per share to be credited to common stock (Yen)	Amount per share to be credited to common stock: ¥488	Amount per share to be credited to common stock: ¥488
Conditions for the exercise of the share subscription rights	*	*
Transfer of the share subscription rights	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.
Matters relating to subrogation payment	_	_
Matters relating to the issuance of share subscription rights as a result of organizational restructuring action	_	_

- \* ① Partial exercise of the share subscription rights is not allowed.
  - ② The Holders must continue their service with the Company or its subsidiaries or affiliates ("the Company, etc.") in the state of being employed or entrusted.
  - ③ The Holders shall achieve their own predetermined performance targets.
  - ④ A Holder shall be unable to exercise his/her share subscription rights if he/she violates any applicable laws or various internal rules of the Company, etc.
  - ⑤ A Holder shall be unable to exercise his/her share subscription rights if he/she is subject to a disciplinary action equivalent to or more serious than a suspension of attendance, which is stipulated in the Working Regulations of the Company, etc.
  - ⑥ A Holder shall be unable to exercise his/her share subscription rights if he/she abandons the share subscription rights.

The details concerning conditions ② to ⑥ above and certain other conditions shall be as set forth in the "Share subscription rights Allocation Agreement" executed and entered into by and between the Company and each Holder based on a resolution of the Board of Directors.

(3) Exercise status of bonds with share subscription rights containing a clause for exercise price adjustment Not applicable

# (4) Right plans

Not applicable

(5) Changes in the number of shares issued and the amount of common stock and other

Period	Changes in the number of shares issued	Balance of the number of shares issued	Changes in common stock	Balance of common stock	Changes in additional paid -in capital	Balance of additional paid -in capital
	(Thousands)	(Thousands)	(Millions of yen)	(Millions of yen)	(Millions of yen)	(Millions of yen)
From April 1, 2002 to March 31, 2003 (Note)	3,670	4,520,715	1,257	605,813	1,257	804,470

Note: Increase due to conversion of convertible bonds.

# (6) Details of shareholders

(At March 31, 2011)

	Status of shares (1 unit = 100 shares)								
Classification	National and local governments	Financial institutions	Securities companies	Other corporations	Foreign shareholders (other than individuals)	Foreign shareholders (individuals only)	Individuals and other	Total	Shares under one unit
Number of shareholders (persons)		123	85	1,401	792	190	255,193	257,784	_
Number of shares held (units)		8,148,591	456,150	840,844	31,424,193	33,544	4,297,310	45,200,632	651,912
Ratio (%)	_	18.03	1.01	1.86	69.52	0.07	9.51	100.00	_

Note: Treasury stock of 39,096,774 shares are included in "Individuals and other" at 390,967 units, and in "Shares under one unit" at 74 shares.

# (7) Principal shareholders

(At March 31, 2011)

	1	(110 111410	11 31, 2011)
Name	Address	Number of shares held (Thousands)	Number of shares held as a percentage of total shares issued (%)
Renault (Standing agent: The Bank of Tokyo-Mitsubishi UFJ, Ltd.)	13/15 Quai Le Gorot, 92100 Boulogne, Billancourt, France (2-7-1 Marunouchi Chiyoda-ku, Tokyo)	1,962,037	43.40
THE CHASE MANHATTAN BANK, N.A., LONDON SPECIAL ACCOUNT NO. 1 (Standing agent: Settlement & Clearing Services Division, Mizuho Corporate Bank, Ltd.) (Note 2)	WOOLGATE HOUSE, COLEMAN STREET, LONDON EC2P 2HD, ENGLAND (4-16-13 Tsukishima, Chuo-ku, Tokyo)	143,734	3.18
Japan Trustee Services Bank Ltd. (Trust account)	1-8-11 Harumi, Chuo-ku, Tokyo	135,915	3.01
The Master Trust Bank of Japan Ltd. (Trust account)	2-11-3 Hamamatsu-cho, Minato-ku, Tokyo	109,496	2.42
Nippon Life Insurance Company	1-6-6 Marunouchi, Chiyoda-ku, Tokyo	93,000	2.06
Tokio Marin & Nichido Fire Insurance Co., Ltd.	1-2-1 Marunouchi, Chiyoda-ku, Tokyo	65,404	1.45
Sompo Japan Insurance Inc.	1-26-1 Nishi-Shinjuku, Shinjuku-ku, Tokyo	63,528	1.41
Japan Trustee Services Bank Ltd. (Trust account 9)	1-8-11 Harumi, Chuo-ku, Tokyo	56,196	1.24
SSBT OD05 OMNIBUS ACCOUNT-TREATY CLIENTS (Standing agent: The HongKong and Shanghai Banking Corporation Limited, Tokyo Branch)	338 Pitt Street, Sydney, NSW 2000, Australia (3-11-1 Nihonbashi, Chuo-ku, Tokyo)	52,823	1.17
Moxley and Company (Standing agent: Sumitomo Mitsui Banking Corporation)	270 Park Avenue, New York, NY 10017-2070, USA (1-2-3 Otemachi, Chiyoda-ku, Tokyo)	50,700	1.12
Total	_	2,732,833	60.45

Notes: 1. In addition to those shareholdings described above, the Company has 39,097 thousand shares of treasury stock.

- 2. Daimspain, S.A., which is the Daimler AG's wholly-owned subsidiary, substantially holds 140,142 thousand shares of the Company although they are in custody of The Chase Manhattan Bank, N.A. London. Special Account No. 1 on the shareholders' register.
- 3. The Company received a copy of the Significant Share Holdings Report and other documents, which purport that Alliance Bernstein L.P. and others held the following numbers of Nissan shares as of August 14, 2009. However, as the Company could not confirm the number of shares effectively held by Alliance Bernstein and other corporations, their names were not included in the list of principal shareholders above.

The substance of the Significant Share Holdings Report is as follows:

Name	Address	Number of shares held (Thousands)	Number of shares held as a percentage of total shares issued (%)
Alliance Bernstein L.P.	1345 Avenue of the Americas, New York, NY 10105 U.S.A.	182,229	4.03
AXA Rosenberg Investment Management Ltd.	1-17-3 Shirogane, Minato-ku, Tokyo	18,471	0.41
Alliance Bernstein Japan Ltd.	Marunouchi Trust Tower Main Building, 1-8-3 Marunouchi, Chiyoda-ku, Tokyo	10,745	0.24
Total	_	211,445	4.68

# (8) Status of voting rights

#### (1) Shares issued

(At March 31, 2011)

Classification	Number of shares (Shares)	Number of voting rights (Units)	Description
Shares with full voting rights	(Treasury stock) Common stock 39,096,700	_	_
(Treasury stock, etc.)	(Crossholding stock) Common stock 207,300	-	
Shares with full voting rights (Others)	Common stock 4,480,759,200	44,807,592	_
Shares under one unit	Common stock 651,912		
Total shares issued	4,520,715,112		
Total voting rights held by all shareholders	_	44,807,592	_

Note: "Shares under one unit" include 74 shares of treasury stock and 30 crossholding shares.

Crossholding shares under one unit (At March 31, 2011)

Shareholder	Number of shares
Kai Nissan Motor Co., Ltd.	30

# ② Treasury stock, etc.

(At March 31, 2011)

					/
Shareholders	Addresses of shareholders	Number of shares held under own name	Number of shares held under the names of others	Total	% of interest
		Shares	Shares	Shares	%
Treasury stock: Nissan Motor Co., Ltd.	2 Takara-cho, Kanagawa-ku, Yokohama-shi, Kanagawa	39,096,700	_	39,096,700	0.86
Crossholding stock:					
Kochi Nissan Prince Motor Sales Co., Ltd.	2-21 Asahi-cho, Kochi-shi, Kochi	28,600	73,200	101,800	0.00
Kai Nissan Motor Co., Ltd.	706 Kamiimai-cho, Kofu-shi, Yamanashi	37,800	32,900	70,700	0.00
Nissan Prince Kagawa Sales Co., Ltd.	1037 Ikuno-cho, Zentsuji-shi, Kagawa	_	29,700	29,700	0.00
Kagawa Nissan Motor Co., Ltd.	1-1-8 Hanazono-cho, Takamatsu-shi, Kagawa	4,800	_	4,800	0.00
Total		39,167,900	136,100	39,304,000	0.87

Note: The shares included in "Number of shares held under the names of others" represents those held by Nissan's crossholding share association (address: 1-1-1 Takashima, Nishi-ku, Yokohama-shi, Kanagawa). (Fractional numbers under 100 have been omitted.)

# (9) Stock option plans

The Company has adopted a stock option plan (the "Plan") under which share subscription rights are granted to directors and employees of the Company and its subsidiaries and affiliates in accordance with the former Commercial Code of Japan before its revision in 2001 and the Company law.

The details of the Plan which were approved at the annual general meetings of the shareholders are summarized as follows:

The Plan under Articles 280-20 and 280-21 of the former Commercial Code of Japan before its revision in 2001

Resolution at 104th annual general meeting of the shareholders:

Date for resolution	June 19, 2003
Individuals covered by the Plan	Employees of the Company 590
	Directors of the Company's subsidiaries 96
	Employees of the Company's subsidiaries 4
	Total 690
Type of shares to be issued upon the	Common stock:
exercise of the share subscription rights	The number of shares constituting a unit is 100.
Number of share subscription rights	127,700 units
Number of shares to be issued upon the exercise of the share subscription rights	12,770,000 shares
Amount to be subscribed upon the exercise of the share subscription rights	¥120,200 (¥1,202 per share) *
Exercise period	From April 17, 2006 to June 19, 2013
Conditions for the exercise of the share subscription rights	① Partial exercise of each share subscription right is not allowed.
	② Individuals to whom the share subscription rights are granted (the "Holders") must continue their service with the Company or its subsidiaries or affiliates in the state of being employed or entrusted until the share subscription rights become exercisable.
	③ The Company's operating results must meet certain predetermined targets.
	The Holders shall achieve their own predetermined performance targets.
	The details concerning conditions ② to ④ above and certain other conditions shall be as set forth in the "Share subscription rights Allocation Agreement" executed and entered into by and between the Company and each Holder based on a resolution of the Board of Directors.
Transfer of share subscription rights	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.
Matters relating to subrogation payment	_
Matters relating to the issuance of share subscription rights as a result of	
organizational restructuring action	_

	by the Board of Directors of the Company.
tters relating to subrogation payment	
tters relating to the issuance of share bscription rights as a result of ganizational restructuring action	_
	place on or after the date for issuance, the exercise price shall rmula (hereinafter the "Exercise Price Adjustment Formula"), ess than ¥1 to be rounded up.
stock:	t or a reverse stock split for the Company shares of common
Adjusted exercise price = Exercise price l	Ratio of stock split/reverse stock split
then-current market price (excluding case of warrants for the purchase of shares of	on stock or disposes of its treasury stock at prices less than the es of the exercise of share subscription rights and the exercise common stock under the Commercial Code of Japan before the tial Revision of the Commercial Code, etc. (Law No. 128,
Adjusted Exercise Number of	shares _ Number of shares to be issued × Exercise price per share
exercise = price before × already is	ssued Market price per share
price adjustment Nu	mber of shares already issued + Number of shares to be issued

Resolution at 105th annual general meeting of the shareholders:

Date for resolution	June 23, 2004
Individuals covered by the Plan	Employees of the Company 620
	Directors of the Company's subsidiaries 88
	Employees of the Company's subsidiaries 4
	Total 712
Type of shares to be issued upon the	Common stock:
exercise of the share subscription rights	The number of shares constituting a unit is 100.
Number of share subscription rights	131,500 units
Number of shares to be issued upon the exercise of the share subscription rights	13,150,000 shares
Amount to be subscribed upon the exercise of the share subscription rights	¥111,900 (¥1,119 per share) *
Exercise period	From April 26, 2007 to June 23, 2014
Conditions for the exercise of the share subscription rights	① Partial exercise of each share subscription right is not allowed.
	② Individuals to whom the share subscription rights are granted (the "Holders") must continue their service with the Company or its subsidiaries or affiliates in the state of being employed or entrusted until the share subscription rights become exercisable.
	③ The Company's operating results must meet certain predetermined targets.
	The Holders shall achieve their own predetermined performance targets.
	The details concerning conditions ② to ④ above and certain other conditions shall be as set forth in the "Share subscription rights Allocation Agreement" executed and entered into by and between the Company and each Holder based on a resolution of the Board of Directors.
Transfer of share subscription rights	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.
Matters relating to subrogation payment	_
Matters relating to the issuance of share	
subscription rights as a result of	_
organizational restructuring action	

be adjusted by applying the following formula (hereinafter the "Exercise Price Adjustmen respectively, with the resulting fractions less than ¥1 to be rounded up.	1
1) If the Company conducts a stock split or a reverse stock split for the Company shares stock:	of common
Adjusted exercise price = Exercise price before adjustment × 1  Ratio of stock split/reverse stocks are stocks.	ock split
2) If the Company issues shares of common stock or disposes of its treasury stock at prices then-current market price (excluding cases of the exercise of share subscription rights and of warrants for the purchase of shares of common stock under the Commercial Code of Japan	the exercise

enforcement of the Law Regarding Partial Revision of the Commercial Code, etc. (Law No. 128,

2001)).

Resolution at 106th annual general meeting of the shareholders:

Date for resolution	June 21, 2005
Individuals covered by the Plan	Employees of the Company 456
	Directors of the Company's subsidiaries 72
	Total 528
Type of shares to be issued upon the	Common stock:
exercise of the share subscription rights	The number of shares constituting a unit is 100.
Number of share subscription rights	130,750 units
Number of shares to be issued upon the exercise of the share subscription rights	13,075,000 shares
Amount to be subscribed upon the exercise of the share subscription rights	¥152,600 (¥1,526 per share) *
Exercise period	From May 9, 2008 to June 20, 2015
Conditions for the exercise of the share	① Partial exercise of each share subscription right is not allowed.
subscription rights	<ul> <li>② Individuals to whom the share subscription rights are granted (the "Holders") must continue their service with the Company or its subsidiaries or affiliates in the state of being employed or entrusted until the share subscription rights become exercisable.</li> <li>③ The Company's operating results must meet certain</li> </ul>
	predetermined targets.
	The Holders shall achieve their own predetermined performance targets.
	The details concerning conditions ② to ④ above and certain other conditions shall be as set forth in the "Share subscription rights Allocation Agreement" executed and entered into by and between the Company and each Holder based on a resolution of the Board of Directors.
Transfer of share subscription rights	Any and all transfers of share subscription rights must be approved by the Board of Directors of the Company.
Matters relating to subrogation payment	——————————————————————————————————————
Matters relating to the issuance of share	
subscription rights as a result of	_
organizational restructuring action	

be adjusted by applying the following formula (hereinafter the "Exercise Price Adjustment Formula"), respectively, with the resulting fractions less than \(\frac{1}{2}\)1 to be rounded up.
1) If the Company conducts a stock split or a reverse stock split for the Company shares of common stock:
Adjusted exercise price = Exercise price before adjustment × 1  Ratio of stock split/reverse stock split
2) If the Company issues shares of common stock or disposes of its treasury stock at prices less than the then-current market price (excluding cases of the exercise of share subscription rights and the exercise of warrants for the purchase of shares of common stock under the Commercial Code of Japan before the

enforcement of the Law Regarding Partial Revision of the Commercial Code, etc. (Law No. 128,

2001)).

Resolution at 107th annual general meeting of the shareholders:

D . 0 1 .:	T 05 0000		
Date for resolution	June 27, 2006		
Individuals covered by the Plan	Employees of the Company 23		
Type of shares to be issued upon the	Common stock:		
exercise of the share subscription rights	The number of shares constituting a unit is 100.		
Number of share subscription rights	6,800 units		
Number of shares to be issued upon the	680,000 shares		
exercise of the share subscription rights	000,000 shares		
Amount to be subscribed upon the exercise	¥133,300 (¥1,333 per share)*		
of the share subscription rights	+133,300 (+1,333 per share)		
Exercise period	From May 9, 2009 to June 26, 2016		
Conditions for the exercise of the share subscription rights	<ul> <li>① Partial exercise of each share subscription right is not allowed.</li> <li>② Individuals to whom the share subscription rights are granted (the "Holders") must continue their service with the Company or its subsidiaries or affiliates in the state of being employed or entrusted until the share subscription rights become exercisable.</li> <li>③ The Company's operating results must meet certain predetermined targets.</li> <li>④ The Holders shall achieve their own predetermined performance targets.</li> <li>⑤ A Holder shall not be able to exercise his/her share subscription rights in case he/she violates any applicable laws or various internal rules of the Company, etc.</li> <li>⑥ A Holder shall not be able to exercise his/her share subscription rights in case he/she is subject to a disciplinary action equivalent to or more serious than a suspension of attendance, which is stipulated in the Working Regulations of the Company, etc.</li> <li>⑦ A Holder shall not be able to exercise his/her share subscription rights in case he/she abandons the share subscription rights.</li> <li>The details concerning conditions ② to ② above and certain other conditions shall be as set forth in the "Share subscription rights Allocation Agreement" executed and entered into by and between</li> </ul>		
	the Company and each Holder based on a resolution of the Board of Directors.		
Transfer of share subscription rights	Any and all transfers of share subscription rights must be approved		
Transfer of share subscription rights	by the Board of Directors of the Company.		
Matters relating to subrogation payment			
Matters relating to the issuance of share			
subscription rights as a result of	_		
organizational restructuring action			
- 0			

If either of the cases 1) or 2) below takes place on or after the date for issuance, the exercise price shall be adjusted by applying the following formula (hereinafter the "Exercise Price Adjustment Formula"), respectively, with the resulting fractions less than $\$1$ to be rounded up.
1) If the Company conducts a stock split or a reverse stock split for the Company shares of common stock:
Adjusted exercise price = Exercise price before adjustment × 1  Ratio of stock split/reverse stock split
2) If the Company issues shares of common stock or disposes of its treasury stock at prices less than the then-current market price (excluding cases of i) the purchase of treasury stock of shares under Article

194 (Request from shareholders who own shares under one unit against the Company to sell shares so that such shareholder's shares become one unit of shares) of the Company law, ii) conversion of securities to be converted or convertible to the Company's shares of common stock or iii) share subscription rights with which the holder can request issuance of the Company's shares of common stock) (including those attached to the bonds with share subscription rights)).

Adjusted	Exercise	Number of shares _	Number of shares to be issued × Exercise price per share				
exercise	= price before	× already issued	Market price per share				
price	adjustment	Number of shares already issued + Number of shares to be issued					

Resolution at 108th annual general meeting of the shareholders:

Date for resolution	June 20, 2007
Individuals covered by the Plan	Employees of the Company 12
Type of shares to be issued upon the	Common stock
exercise of the share subscription rights	The number of shares constituting a unit is 100.
Number of share subscription rights	3,600 units
Number of shares to be issued upon the exercise of the share subscription rights	360,000 shares
Amount to be subscribed upon the exercise of the share subscription rights	¥120,500 (¥1,205 per share)*
Exercise period	From April 1, 2010 to June 19, 2017
Conditions for the exercise of the share subscription rights	<ul> <li>Partial exercise of each share subscription right is not allowed.</li> <li>Individuals to whom the share subscription rights are granted (the "Holders") must continue their service with the Company or its subsidiaries or affiliates in the state of being employed or entrusted until the share subscription rights become exercisable.</li> <li>The Company's operating results must meet certain predetermined targets.</li> <li>The Holders shall achieve their own predetermined performance targets.</li> <li>A Holder shall not be able to exercise his/her share subscription rights in case he/she violates any applicable laws or various internal rules of the Company, etc.</li> <li>A Holder shall not be able to exercise his/her share subscription rights in case he/she is subject to a disciplinary action equivalent to or more serious than a suspension of attendance, which is stipulated in the Working Regulations of the Company, etc.</li> <li>A Holder shall not be able to exercise his/her share subscription rights in case he/she abandons the share subscription rights.</li> <li>The details concerning conditions ② to ② above and certain other conditions shall be as set forth in the "Share subscription rights Allocation Agreement" executed and entered into by and between the Company and each Holder based on a resolution of the Board of Directors.</li> </ul>
Transfer of share subscription rights	Any and all transfers of share subscription rights must be approved
	by the Board of Directors of the Company.
Matters relating to subrogation payment	_
Matters relating to the issuance of share	
subscription rights as a result of	_
organizational restructuring action	

If either of the cases 1) or 2) below takes place on or after the date for issuance, the exercise price shall be adjusted by applying the following formula (hereinafter the "Exercise Price Adjustment Formula"), respectively, with the resulting fractions less than ¥1 to be rounded up.
1) If the Company conducts a stock split or a reverse stock split for the Company shares of common stock:
Adjusted exercise price = Exercise price before adjustment × 1  Ratio of stock split/reverse stock split
2) If the Company issues shares of common stock or disposes of its treasury stock at prices less than the

2) If the Company issues shares of common stock or disposes of its treasury stock at prices less than the then-current market price (excluding cases of i) the purchase of treasury stock of shares under Article 194 (Request from shareholders who own shares under one unit against the Company to sell shares so that such shareholder's shares become one unit of shares) of the Company law, ii) conversion of securities to be converted or convertible to the Company's shares of common stock or iii) share subscription rights with which the holder can request issuance of the Company's shares of common stock) (including those attached to the bonds with share subscription rights)).

Adjusted	Exercise	Number of shares _	Number of shares to be issued × Exercise price per share
exercise	= price before $\times$	already issued	Market price per share
price	adjustment	Number of sha	ares already issued + Number of shares to be issued

Resolution at 108th annual general meeting of the shareholders:

Date for resolution	June 20, 2007
Individuals covered by the Plan	Employees of the Company 121
Type of shares to be issued upon the	Common stock
exercise of the share subscription rights	The number of shares constituting a unit is 100.
Number of share subscription rights	36,200 units
Number of shares to be issued upon the exercise of the share subscription rights	3,620,000 shares
Amount to be subscribed upon the exercise of the share subscription rights	¥97,500 (¥975 per share)*
Exercise period	From May 17, 2010 to April 23, 2018
Conditions for the exercise of the share subscription rights	<ul> <li>Partial exercise of each share subscription right is not allowed.</li> <li>Individuals to whom the share subscription rights are granted (the "Holders") must continue their service with the Company or its subsidiaries or affiliates in the state of being employed or entrusted until the share subscription rights become exercisable.</li> <li>The Holders shall achieve their own predetermined performance targets.</li> <li>A Holder shall not be able to exercise his/her share subscription rights in case he/she violates any applicable laws or various internal rules of the Company, etc.</li> <li>A Holder shall not be able to exercise his/her share subscription rights in case he/she is subject to a disciplinary action equivalent to or more serious than a suspension of attendance, which is stipulated in the Working Regulations of the Company, etc.</li> <li>A Holder shall not be able to exercise his/her share subscription rights in case he/she abandons the share subscription rights.</li> <li>The details concerning conditions ② to ⑥ above and certain other conditions shall be as set forth in the "Share subscription rights Allocation Agreement" executed and entered into by and between the Company and each Holder based on a resolution of the Board of Directors.</li> </ul>
Transfer of share subscription rights	Any and all transfers of share subscription rights must be approved
	by the Board of Directors of the Company.
Matters relating to subrogation payment	_
Matters relating to the issuance of share subscription rights as a result of organizational restructuring action	_

If either of the cases 1) or 2) below takes place on or after the date for issuance, the exercise price shall be adjusted by applying the following formula (hereinafter the "Exercise Price Adjustment Formula"), respectively, with the resulting fractions less than $\$1$ to be rounded up.
1) If the Company conducts a stock split or a reverse stock split for the Company shares of common stock:
Adjusted exercise price = Exercise price before adjustment × 1  Ratio of stock split/reverse stock split
2) If the Company issues shares of common stock or disposes of its treasury stock at prices less than the

2) If the Company issues shares of common stock or disposes of its treasury stock at prices less than the then-current market price (excluding cases of i) the purchase of treasury stock of shares under Article 194 (Request from shareholders who own shares under one unit against the Company to sell shares so that such shareholder's shares become one unit of shares) of the Company law, ii) conversion of securities to be converted or convertible to the Company's shares of common stock or iii) share subscription rights with which the holder can request issuance of the Company's shares of common stock) (including those attached to the bonds with share subscription rights)).

Adjusted	Exercise	Number of shares _	Number of shares to be issued × Exercise price per share			
exercise	= price before	× already issued	Market price per share			
price	adjustment	Number of shares already issued + Number of shares to be issued				

# 2. Acquisition of treasury stock

Type of shares: Acquisition of shares of common stock under Article 155, Item 7, of the Company law

(1) Acquisition of treasury stock based on a resolution approved at the annual general meeting of the shareholders

Not applicable

(2) Acquisition of treasury stock based on a resolution approved by the Board of Directors

Not applicable

(3) Acquisition of treasury stock not based on a resolution approved at the annual general meeting of the shareholders or on a resolution approved by the Board of Directors

Classification	Number of shares (Thousands)	Total amount (Millions of yen)	
Treasury stock acquired during the current fiscal year	15	11	
Treasury stock acquired during the period for acquisition	1	0	

Note: "Treasury stock acquired during the period for acquisition" does not include the number of shares under one unit purchased during the period from June 1, 2011, to the filing date of this Securities Report.

(4) Current status of the disposition and holding of acquired treasury stock

	Period for acquisition			
Classification	Number of shares (Thousands)	Total disposition amount (Millions of yen)	Number of shares (Thousands)	Total disposition amount (Millions of yen)
Acquired treasury stock for which subscribers were solicited	89,055	73,737	_	_
Acquired treasury stock that was disposed of	_	_	_	_
Acquired treasury stock for which transfer of shares was conducted in association with merger/stock exchange/corporate separation	_	_	_	_
Other (Acquired treasury stock that was disposed of instead of issuing shares due to the exercise of share subscription rights)	9,124	7,554	_	_
Number of shares of treasury stock held	39,097	_	39,097	_

Note: "Number of shares" and "Total disposition amount" during the "Period for acquisition" do not include the number of shares of treasury stock acquired during the period from June 1, 2011, to the filing date of this Securities Report, as well as the number and total disposition amount of the acquired treasury stock for which subscribers were solicited and the acquired treasury stock that was disposed of instead of issuing shares due to the exercise of share subscription rights.

## 3. Dividend policy

The Company positions the return of profits to shareholders as one of the most important management policies, and adherence to a globally competitive dividend standard is Nissan's strategy as well as a key that defines its relationship with shareholders.

The Company's basic policy on the distribution of dividends from surplus is twice annually, that is, an interim dividend and a year-end dividend, as the Company has determined in its Articles of Incorporation that the Company may distribute interim dividends as stipulated in Article 454, Paragraph 5, of the Company law. The final decision-making organization is the Board of Directors for the interim dividend, and a general meeting of the shareholders for the year-end dividend.

As for the distribution of dividends from surplus for the year ended March 31, 2011, the company's interim dividend was ¥5 per share and the year-end dividends was ¥5 per share. As a result, the Company's annual dividend was ¥10 per share.

The Company intends to apply its internal reserve to preparations for future business development and R&D costs.

Note: Dividends from surplus for which the record date belongs to the fiscal year ended March 31, 2011, are as follows:

Date of resolution	Total dividend amount (Millions of yen)	Dividend per share (Yen)
Board of Directors meeting held on November 4, 2010	22,408	5
Annual general meeting of the shareholders held on June 29, 2011	22,408	5

# 4. Changes in the market price of the Company's shares

#### (1) Highest and lowest prices during the past five years

	108th fiscal year	109th fiscal year	110th fiscal year	111th fiscal year	112th fiscal year
Year-end	March 2007	March 2008	March 2009	March 2010	March 2011
Highest (Yen)	1,557	1,388	998	826	894
Lowest (Yen)	1,133	786	261	357	600

Note: The above prices are those quoted on the First Section of the Tokyo Stock Exchange.

### (2) Highest and lowest prices during the past six months

Month	October 2010	November	December	January 2011	February	March
Highest (Yen)	764	815	828	865	894	860
Lowest (Yen)	705	683	772	785	817	636

Note: The above prices are those quoted on the First Section of the Tokyo Stock Exchange.

# 5. Members of the Board of Directors and Statutory Auditors

Function	Position	Name (Date of birth)			Career Profile	Term of office (period)	Number of shares owned (Thousands)
Represent- ative Director	CEO	Carlos Ghosn (March 9, 1954)	1996 1996 1999	October December June	Joined Renault Executive Vice President of Renault Director and COO of the Company		(Thousands)
Director			2000	June	President and COO of the Company	Two	
Chairman and			2001	June	President and CEO of the Company	years	2.006
and President			2003 2005	June April	Co-Chairman, President and CEO of the Company President and CEO of Renault (Current position) President and Chairman of RNBV (Current position)	from June 2011	3,096
			2008	June	Chairman, President and CEO of the Company (Current position)		
			2009	May	Chairman, President and CEO of Renault (Current position)		
Represent-	COO	Toshiyuki Shiga	1976	April	Joined the Company		
ative Director		(September 16, 1953)	1999	July	General Manager of Corporate Planning Dept. and Alliance Coordination Office	Two years	
		ŕ	2000	April	Senior Vice President of the Company	from	83
			2005	April	COO of the Company	June	
			2005	June	Director and COO of the Company (Current position)	2011	
Represent-	Executive	Hiroto Saikawa	1977	April	Joined the Company		
ative	Vice	(November 14,	2000	October	General Manager of Purchasing Strategy Dept.	Two	
Director	President	1953)	2003 2005	April April	Senior Vice President of the Company Executive Vice President of the Company	years from	4
			2005	June	Executive Vice President of the Company  Executive Vice President and Director of the	June	4
			2003	Julie	Company (Current position)	2011	
			2006	May	Director of Renault (Current position)		
Director	Executive	Mitsuhiko	1979	April	Joined the Company		
	Vice	Yamashita	2001	February	General Manager of Vehicle Design Engineering	_	
	President	(April 17, 1953)	2002	A1	Dept. No.1 President of Nissan Technical Center North	Two	
			2002	April	America Inc.	years from	63
			2004	April	Senior Vice President of the Company	June	03
			2005	April	Executive Vice President of the Company	2011	
			2005	June	Executive Vice President and Director of the Company (Current position)		
Director	Executive	Hidetoshi Imazu	1972	April	Joined the Company		
	Vice	(May 15, 1949)	1998	April	General Manager, Chassis Engineering Div. of the	Two	
	President				Company	years	
			2002	April	Senior Vice President of the Company	from June	50
			2007 2007	April June	Executive Vice President of the Company Executive Vice President and Director of the	2011	
			2007	June	Company (Current position)		
Director	Executive Vice	Colin Dodge (September 1, 1955)	1984	December	Joined Nissan Motor Manufacturing (UK) Ltd. (NMUK)		
	President		1993	January	Production Director, NMUK		
			1999	January	Executive Director of Operations, NMUK		
			2000	January	Deputy Managing Director, NMUK		
			2003	April	Managing Director, NMUK and Senior Vice President (in charge of Production, Purchase and	Two	
					SCM) of Nissan Europe S.A.S.	years	_
			2007	April	Senior Vice President of the Company	from	2
			2009	April	Chairman and President of Nissan International SA	June 2011	
			2000	A:1	(Current position)		
			2009 2009	April June	Executive Vice President of the Company Executive Vice President and Director of the		
1			2009	June	Company (Current position)		
			2011	June	Chairman and President of Nissan North America, Inc. (Current position)		

Function	Position	Name (Date of birth)			Career Profile	Term of office (period)	Number of shares owned (Thousands)
Director		Carlos Tavares	1981	October	Joined Renault		
		(August 14, 1958)	1996	July	General Manager of Layout in Advanced		
			1000	A maril	Engineering, Renault Program Director of C-Segment, Renault		
			1999 2004	April April	Joined the Company	Two	
			2004	трт	Program Director in charge of C platform projects	years	
			2004	December	Vice President of the Company, Product Strategy and Product Planning Div.	from June	1
			2005	April	Executive Vice President of the Company	2011	
			2005	June	Executive Vice President and Director of the		
			2009	February	Company (Current position) Chairman and President of Nissan North America, Inc.		
			2011	June	Director of the Company (Current position)		
Director		Jean Baptiste Duzan	1982	September	Joined Renault	Two	
		(September 7, 1946)	1992	January	Senior Vice President of Renault	years	
			2009	June	Director of the Company (Current position)	from	1
						June	
Director	1	Katsumi Nakamura	1978	April	Joined the Company	2011	
Director		(June 23, 1953)	1978	July	Senior Manager of Corporate Planning Department of the Company		
			1998	July	Senior Manager of Product development Policy Planning Office of the Company		
			1999	July	Senior Manager of Product Strategy and Product Planning Division of the Company	Two years	
			2000	January	Program Director of Program Directors Office of the Company	from June	20
			2001	April	Senior Vice President of the Company	2011	
			2003	July	President of Dongfeng Motor Co., Ltd.		
			2008	May	Executive Vice President of Renault (Current		
			2000	T	position)		
Statutory	Standing	Masahiko Aoki	2009 1969	June July	Director of the Company (Current position)  Joined the Company		
auditor	Standing	(October 14, 1944)	1909	July	General Manager (Human Resources Development		
		, , ,		<i>y</i>	Dept.) of the Company		
			1998	June	Director of the Company	Four	
			1999	June	Senior Vice President of the Company	years	
			2002	April	President of Nissan Koei Co., Ltd. (currently	from	46
			2008	April	NISSAN CREATIVE SERVICES CO., LTD.) Director and Advisor of NISSAN CREATIVE SERVICES CO., LTD.	June 2008	
			2008	June	Statutory Auditor of the Company (Current position)		
Statutory	Standing	Toshiyuki	1974	April	Joined The Bank of Yokohama, Ltd.		
auditor		Nakamura (July 26, 1951)	1998	June	General Manager (Finance Dept.) of The Bank of Yokohama, Ltd.		
			2002	April	Executive Officer and General Manager, Kawasaki Branch of The Bank of Yokohama, Ltd.		
			2003	April	Managing Executive Officer, General Manager, Kawasaki Branch and General Manager, Sales Division at the Kawasaki and Yokohama-kita	Four years	
			2004	June	Block of The Bank of Yokohama, Ltd. Representative Director and COO of The Bank of	from June	16
			2005	June	Yokohama, Ltd. Representative Director and General Manager,	2010	
			2003	June	Sales Promotion Dept. and CS Promotion Dept., of The Bank of Yokohama, Ltd.		
Ì			2006	April	Director of The Bank of Yokohama, Ltd.		
	1		2006	June	Statutory Auditor of the Company (Current		
					position)		

Function	Position	Name (Date of birth)			Career Profile	Term of office (period)	Number of shares owned (Thousands)
Statutory auditor	Standing	Mikio Nakura (March 12, 1948)	1971 1994 1996 1999 2001 2002 2003 2004 2010	April June  May  June  April  April  March  September  April  June	Joined The Industrial Bank of Japan, Ltd. Senior Manager, Capital Market Division of The Industrial Bank of Japan, Ltd. Directeur général, Kowa Management (France) of Kowa Real Estate Co., Ltd. Executive Officer, Sales Department No. 10 of The Industrial Bank of Japan, Ltd. Managing Executive Officer, The Industrial Bank of Japan, Ltd. Managing Executive Officer, Mizuho Corporate Bank, Ltd. Managing Executive Officer, Kowa Real Estate Co., Ltd. Representative Director and President of Kowa Real Estate Co., Ltd. Advisor of Kowa Real Estate Co., Ltd. Statutory Auditor of the Company (Current position)	Four years from June 2010	4
Statutory auditor	Part-time	Takemoto Ohto (January 3, 1945)	1968 1995 1997 2001 2007 2008	April January June June June June June	Joined Nippon Reizo Co., Ltd. (currently Nichirei Corporation) General Manager (Secretariat Office) of Nichirei Corporation Director in Charge of Secretariat and HR of Nichirei Corporation Representative Director and Chairman of Nichirei Corporation Executive Advisor of Nichirei Corporation (Current position) Statutory Auditor of the Company (Current position)	Four years from June 2008	2
Total							3,388

Notes: 1. Jean Baptiste Duzan is outside director of the Company as stipulated in Article 2, Item 15, of the Company law.

- 2. Toshiyuki Nakamura, Mikio Nakura and Takemoto Ohto are outside statutory auditors as stipulated in Article 2, Item 16, of the Company law
- 3. The Company set up a Corporate Officer system in order to revitalize the Board of Directors by segregating decision-making and control functions from the executive functions and to enable capable individuals to be appointed based solely on their ability.

The number of Corporate Officers is 49 including the 6 directors listed above (Carlos Ghosn, Toshiyuki Shiga, Hiroto Saikawa, Mitsuhiko Yamashita, Hidetoshi Imazu and Colin Dodge). The 43 other members are as follows: Andy Palmer, Takao Katagiri and Joseph G. Peter (Executive Vice Presidents), Shiro Nakamura, Hitoshi Kawaguchi, Minoru Shinohara, Kazumasa Katoh, Atsushi Shizuta, Yasuhiro Yamauchi, Shigeaki Kato, Greg Kelly, Masaaki Nishizawa and Akira Sakurai (Senior Vice Presidents) and Asako Hoshino, Akira Sato, Shoichi Miyatani, Celso Guiotoko, Thomas Lane, Gilles Normand, Joji Tagawa, Toshifumi Hirai, Atsushi Hirose, Hideyuki Sakamoto, Shunichi Toyomasu, Tsuyoshi Yamaguchi, Makoto Yoshimoto, Takao Asami, Vincent Cobee, Shohei Kimura, John Martin, Hideto Murakami, Shuichi Nishimura, Toru Saito, Yusuke Takahashi, Hiroshi Karube, Toshiaki Otani, Hideaki Watanabe, Simon Sproule, Motohiro Matsumura, Norio Ota and Rakesh Kochhar (Corporate Vice Presidents) and Kimio Tomita and Haruyoshi Kumura (Fellows).

#### 6. Corporate governance

# (1) Status of corporate governance

Basic corporate governance policy

Corporate governance is one of the important responsibilities of the Company's management, and its most important role is to clarify the duties and responsibilities of the members of the management team. At the Company, clear management objectives and policies are published for the benefit of the shareholders and investors, and achievements and results are announced early and with as much transparency as possible. The enhancement of corporate governance by full and fair disclosure is the responsibility of management.

#### a) Corporate governance system

(1) Summary of the Company's corporate governance system and the reason for adopting this system. The Company adopts a corporate governance system, under which oversight by the Board of Directors and audits by the Statutory Auditors shall be executed, and a Corporate Officer system for the purpose of pursuing transparency and improving of flexibility, clarifying managerial responsibility and ensuring appropriate supervision to and audits of Directors' execution of duties.

The Company's Board of Directors makes decisions on important business operations and supervises the execution of duties by the respective Directors. The number of Directors is nine (9), of which one (1) is an Outside Director. The structure of the Board of Directors is simplified in the pursuit of more efficient and flexible management, and the authority for business execution is clearly delegated as much as possible to corporate officers and employees. Furthermore, several conference bodies have been established to deliberate and discuss important corporate matters and the execution of daily business affairs.

The Company has established the Board of Statutory Auditors, which consists of four (4) Statutory Auditors including three (3) Outside Statutory Auditors, to properly audit the execution of Directors' duties. Three (3) of the four (4) Statutory Auditors are full-time Statutory Auditors, and two (2) of them are highly independent.

#### (2) Status of the Company's internal control systems

The Company focuses on highly transparent management internally and externally, and aims to conduct consistent and efficient management to firmly achieve its specific commitments. Under this basic policy, the Company's Board of Directors has determined "systems to ensure proper and appropriate corporate operations" in accordance with the Company Law and the Company Law Enforcement Regulations, and appointed a Director in charge of general internal control. The summary and status of such systems are as follows.

- i) Systems to ensure efficient execution of duties by the Directors
- a. The Company has the Board of Directors, which decides material business activities of the Company and checks on the execution of duties of the individual Directors. In addition, Statutory Auditors who comprise the Board of Auditors audit the execution of duties of the Directors.
- b. For the purposes of effective and efficient management, the Board of Directors is relatively small, and delegates responsibilities to corporate officers and employees based upon a transparent structure.
- c. The Company uses a proven system of Executive Committee where key business issues such as business strategies of the Company are reviewed and discussed, as well as Operations Committee where operational business decisions are reviewed and discussed.
- d. For review and discussion of the regional and specific business area operations, the Company utilizes Management Committees.
- e. In order to promote cross functional activities, cross functional teams CFTs are organized. CFTs detect problems and challenges and propose solutions to line organizations.
- f. The Company implements a clear and transparent Delegation of Authority procedure for the purpose of speeding up and clarifying the decision making processes.
- g. The Company ensures an efficient and effective management of its business by determining and sharing management policy and business direction through establishment of the mid-term management plan and the annual business plan.
- ii) Systems to ensure compliance of employees' and Directors' execution of duties with Laws and Articles of Incorporation
  - a. The Company implements the "Global Code of Conduct", which explains acceptable behaviors of all employees working at the Group Companies of the Company worldwide and promotes understanding by them.
  - b. In order to ensure rigorous and strict compliance with the code of conduct, education programs such as the e-learning system are offered.
  - c. With regard to members of the Board of Directors as well as corporate officers of the Company, the Company establishes "Guidance for Directors and Corporate Officers regarding Compliance", which explains the acceptable behaviors of the members of the Board of Directors and the corporate officers.

- d. The Company stands firm and take appropriate actions against anti-social forces or groups. If any Director, corporate officer or employee is approached by such forces or groups, the said individual shall promptly report such matter to his/her superiors and specific committee, and shall follow their instructions.
- e. All Directors, corporate officers and employees are encouraged to use good conduct, and to neither directly nor indirectly, be involved in any fraud blackmail or other improper or criminal conduct. In cases of becoming aware of any such impropriety or illegal activity, or the risk thereof, in addition to acting resolutely against it, he/she shall promptly report such matter to his/her respective superiors and specific committee, and shall follow their instructions.
- f. For the purpose of monitoring and ensuring compliance with the code of conduct, the Company establishes the Global Compliance Committee.
- g. The Company implements the "Easy Voice System," by which the employees are able to submit their opinions, questions and requests, as well as report an act that may be suspected as a violation of compliance, freely and directly to the Company's management.
- h. The Company is committed to continually implementing relevant company rules, including, for example, the "Global Rules for the Prevention of Insider Trading" and the "Rules for the Protection of Personal Information". The Company continually offers education programs to employees as part of its program to promote the understanding and compliance with such corporate rules.
- i. The Company is committed to improve and enhance the internal control systems to ensure accuracy and reliability of its financial reports in accordance with the Financial Instruments and Exchange Law together with its related rules and standards.
- j. The Company establishes a department specialized in internal audit for the purpose of regularly monitoring the Company and Group Companies' businesses and their compliance with laws, their respective Articles of Incorporation and the codes of corporate conduct.
- iii) Rules and systems for proper management of risk and loss
  - a. The Company minimizes the possibility of risk occurrences and, if they occur, mitigates the magnitude of losses by sensing such risks as early as possible and implementing appropriate countermeasures. In order to achieve such objectives, the Company and its Group Companies implement the "Global Risk Management Policy."
  - b. Management of material company-wide risks are assigned mainly to each of the members of the Executive Committee, who are responsible to monitor, manage and implement necessary measures.
  - c. Concerning the management of other specific business risks beyond those supervised directly by the Executive Committee, they are handled by each manager in the business function who will evaluate, prepare and implement the necessary measures to minimize such risks.
- iv) Systems to ensure accurate records and the retention of information of Directors' execution of duties
  - a. The Company prepares full and accurate minutes of meetings of the Board of Directors in accordance with laws and the board regulations and ensures they are retained and managed in a secure environment.
  - b. In performing business activities by various divisions and departments, matters to be decided pursuant to the "Delegation of Authority" are decided by either electronic system or written documents, and are retained and managed either electronically or in writing.
  - c. While the departments in charge are responsible for proper and strict retention and management of such information, Directors, Statutory Auditors and others have access to any records as required for the purpose of performing their business activities.
  - d. In line with the "Information Security Policy", the Company endeavors to enhance proper and strict retention and management of information and to prevent improper use of information and unintended disclosure of such information.
- v) Systems to ensure proper and legitimate business activities of the Group Companies
  - a. The Company establishes various Management Committees which are group-wide organizations in order to ensure proper, efficient and consistent Group management.
  - b. In Management Committee meetings, the Company provides its Group Companies with important information and shares with them management policies; this ensures that the business decisions of all Group Companies are made efficiently and effectively.
  - c. Each Group Company implements its own explicit and transparent delegation of authority procedures.
  - d. Each Group Company implements a code of conduct in line with the "Global Code of Conduct." establishes a compliance committee and ensures full compliance with all laws and our corporate code of conduct. The Global Compliance Committee regularly monitors these companies and works to ensure further strict compliance with laws, the Articles of Incorporation and the corporate ethics. In addition, Group Companies implement the "Easy Voice System," which ensures that employees are able to directly communicate to the Group Company or to the Company directly their opinions, questions and requests.

- e. The internal audit department of the Company periodically carries out local audits on the business of Group Companies for the purpose of monitoring and confirming legal compliance, relevant Articles of Incorporation as well as management of business risks. Major Group Companies establish their own internal audit departments and perform internal audits under the supervision of the Company's internal audit department.
- f. The Company's Statutory Auditors and Group Companies' Statutory Auditors have periodic meetings to share information and exchange opinion from the viewpoint of consolidated management for the purpose of ensuring effective auditing of the Group Companies.
- vi) Organization of employee(s) supporting Statutory Auditors, and systems showing their independence from the Directors
  - a. The Company has the Statutory Auditors' Office to support the activities of the Statutory Auditors. A dedicated manager(s) is assigned and performs his/her duties under the supervision and responsibility of the Statutory Auditors.
  - b. The Statutory Auditors make appraisal of dedicated manager's performance, and his/her move to another department and his/her disciplinary action are subject to prior approval of the Board of Statutory Auditors.
- vii) Systems by which Directors and employee report business issues to the Statutory Auditors
  - a. The Statutory Auditors determine their annual audit plan and perform their audit activities in accordance with that plan. The annual audit plan includes schedules of reports by various divisions. Directors and employees make reports in accordance with the annual audit plan.
  - b. When Directors detect any incidents which result in or could result in a materially negative impact to the Company, they are required to immediately report such incidents to the Statutory Auditors.
  - c. Directors and employees are required to make an ad-hoc report to the Statutory Auditors regarding the situation of business activities when so requested.
  - d. The internal audit department periodically reports to the Statutory Auditors its internal audit plan and the results of the internal audits performed.
- viii) System to ensure effective and valid auditing by the Statutory Auditors
  - a. At least 50% of the Statutory Auditors are Outside Statutory Auditors to ensure effective and independent auditing. The Statutory Auditors hold periodical meetings in order to exchange and share information and their respective opinions. Ad-hoc meetings are also held whenever deemed necessary.
  - b. The Statutory Auditors have periodical meetings with Representative Directors (including the President) and exchange views and opinions.
- (3) Outline of the limited liability contract (Agreement set forth in Article 427, Paragraph 1, of the Company Law)

The Company's Outside Directors and Statutory Auditors hold a limited liability contract with the Company as stipulated by Article 423, Paragraph 1, of the Company Law. The contract prescribes that the maximum amount for which the Outside Directors and Outside Statutory Auditors are liable shall be the higher of ¥5 million or the lowest limit specified by statute.

b) Internal audits and corporate audits by the Statutory Auditors

The Company has the global internal audit function (14 persons in the Company and 77 persons globally), an independent group under the direct control of the Chief Operating Officer, to handle internal auditing tasks. Under the control of the Chief Internal Audit Officer, audit teams set up in each region carry out efficient, effective auditing of the Company's activities on a group-wide and global basis.

Audits are conducted based on the audit plans, which have been approved by the Operations Committee, and the audit results are reported to the persons related to the audits. The audit plans and the audit results are regularly reported to the Statutory Auditors.

Each Statutory Auditor oversees the execution of duties of the respective Directors in compliance with the Company's audit standard and guidelines as stipulated by the Board of Statutory Auditors. In addition, the Company has set up the Statutory Auditors' Office, the staff of which assists the Statutory Auditors in conducting their duties. The Statutory Auditors oversee the execution of the Directors' duties by attending the Board of Directors' meetings and other significant meetings and hearing from the Directors on their business reports regularly and whenever necessary. The Statutory Auditors also meet regularly with the Representative Directors to exchange opinions on wide range of issues.

The Board of Statutory Auditors endeavors to enhance audit efficiency by sharing information among the Statutory Auditors. The Statutory Auditors also receive regular reports on the results of inspections and audit plans from, and exchange opinions with, the internal audit department. Such information is taken into consideration for statutory audit. In addition, the Statutory Auditors receive similar reports from the independent auditors, as well as detailed explanations on the status of the quality control of internal audits, to confirm whether their oversight is at a suitable level. There is no difference or distinction between Outside Statutory Auditors and other Statutory Auditors with regard to the auditing system of Statutory Auditors and their mutual collaboration with relevant internal control departments and the independent Auditors.

## c) Outside Directors and Outside Statutory Auditors

The Company has one (1) Outside Director and three (3) Outside Statutory Auditors. Although Jean-Baptiste Duzan once served as Senior Executive Vice President of Renault, there was no particular conflict of interest between Mr.Duzan and the Company for the year under review. The Company has appointed him as Outside Director assuming that he would give valuable advice to Nissan businesses based on the synergies created through the collaboration with Renault and the broad and sophisticated perspective from his abundant experience as a manager and his wide-ranging insight.

Each outside Statutory Auditors have no interest in the Company. The Company has appointed its Outside Statutory Auditors judging that they will perform their duties based on the broad and sophisticated perspective from their abundant experience and wide-ranging insight as managers.

The Company endeavors to appoint and ensure highly independent outside Directors and Statutory Auditors who would have no conflicts of interest with ordinary shareholders.

## d) Compensation paid to Directors and Statutory Auditors

Compensation paid to the Company's Directors consists of an amount of remuneration in cash and share appreciation rights (SAR's) as resolved at the 104th annual shareholders' meeting held on June 19, 2003. The cash remuneration is limited to a maximum of \$2,990 million per annum as resolved at the 109th annual shareholders' meeting held on June 25, 2008. The amount to be paid to each Director is determined in function of the Director's contributions to Company performance and in reference to a regular benchmarking of executive pay of a large company peer group selected by the Company's compensation consultant, Towers Watson.

Directors are eligible to earn SAR's as an incentive to boost in a sustainable way the profitable growth of the Company. To earn the SAR's for which they are eligible directors must achieve objectives that are directly related to achievement of the Company's business plan. This incentive is limited to the equivalent of 6 million shares of the Company's common stock per annum as resolved at the 111th annual shareholders' meeting held on June 23, 2010.

The remuneration paid to the Statutory Auditors is limited to a yearly amount of ¥120 million as resolved at the 106th annual shareholders' meeting held on June 21, 2005. This compensation is designed to promote stable and transparent auditing within activities.

For the current fiscal year, the amounts disbursed to the Directors and the Statutory Auditors were as follows:

# <Total remuneration by each position>

(Millions of yen)

Category	Total Remuneration	Basic Remuneration	SAR	Numbers
Directors (except external Directors)	1,869	1,675	194	8
Statutory Auditors (except external Statutory Auditors)	27	27	0	1
external Directors, external Statutory Auditors	65	65	0	5

In addition to the above, the Company paid 56 million yen to outside Statutory Auditor (one person) who resigned in FY10, as retirement allowance based upon the resolution of the 108th Ordinary General Meeting of Shareholders held on June 20, 2007.

<Individuals whose consolidated remuneration exceeds JPY100 million>

(Millions of ven)

					( ) - )
Name	Position	Category	Total Remuneration	Basic Remuneration	SAR
Carlos Ghosn	Director	The Company	982	982	0
Toshiyuki Shiga	Director	The Company	149	107	42
Colin Dodge	Director	The Company	204	162	42
Hiroto Saikawa	Director	The Company	113	85	28
Mitsuhiko Yamashita	Director	The Company	110	82	28
Carlos Tavares	Director	The Company	203	175	28
Hidetoshi Imazu	Director	The Company	106	78	28

Note: The above mentioned amount of share appreciation rights (SAR) is the fair value which is calculated using the share price as of March 31, 2011. Payment is not fixed with the fair value.

<The procedures to determine the amount of remuneration>

The Chairman of the Board of the Company in consultation with the representative directors and taking into account existing contracts determined the compensation of each director after reviewing the director's performance and the results of the benchmarking of executive pay survey conducted by the Company's compensation consultant.

#### e) Status of stocks held

i) Stocks for investment held for any purposes other than investment purpose

Number of investments: 45

Total of the amount recorded in the balance sheet: ¥115,075 million

ii) Holding classification, stocks, number of shares held, amount recorded in the balance sheet and holding purpose of the stocks for investment held for any purposes other than investment purpose

#### (Prior fiscal year)

Specific stocks for investment

Stocks	Number of shares held by the Company	Amount recorded in the balance sheet (Millions of yen)	Holding Purpose
Unipres Corporation	5,273,000	6,960	Maintain a relationship in automotive parts supply
Tan Chong Motor Holdings Berhad	37,333,324	3,990	Maintain a relationship in manufacturing and sales
MITSUBA Corporation	1,742,729	1,029	Maintain a relationship in automotive parts supply
Terumo Corporation	150,000	747	Maintain the trade relations
DAIICHI KOUTSU SANGYO Co., Ltd.	65,200	22	Maintain the trade relations
Ichitan Co., Ltd.	44,000	3	Maintain a relationship in automotive parts supply

Note: There are six (6) applicable stocks for investment inclusive of those for which the amount recorded in the balance sheet is less than one-hundredth (1/100) of shareholders' equity.

# (Current fiscal year)

Specific stocks for investment

Stocks	Number of shares held by the Company	Amount recorded in the balance sheet (Millions of yen)	Holding Purpose
Daimler AG	16,448,378	96,691	Maintain a strategic cooperative relationship
Unipres Corporation	5,273,000	8,763	Maintain a relationship in automotive parts supply
Tan Chong Motor Holdings Berhad	37,333,324	4,989	Maintain a relationship in manufacturing and sales
MITSUBA Corporation	1,742,729	1,188	Maintain a relationship in automotive parts supply
Terumo Corporation	150,000	657	Maintain the trade relations

Note: There are five (5) applicable specific stocks for investment inclusive of those for which the amount recorded in the balance sheet is less than one-hundredth (1/100) of shareholders' equity.

"Amount recorded in the balance sheet" of Tan Chong Motor Holdings Berhad and the following two (2) companies is less than one-hundredth (1/100) of shareholders' equity.

<sup>&</sup>quot;Amount recorded in the balance sheet" of Tan Chong Motor Holdings Berhad and the following four (4) companies is less than one-hundredth (1/100) of shareholders' equity.

Stocks subject to deemed holding

Stocks	Number of shares held by the Company	Amount recorded in the balance sheet (Millions of yen)	Holding Purpose
IBJ Leasing Company, Limited	1,750,000	3,500	Maintain the relations with Group companies

# iii) Stocks for investment held solely for investment purpose Not applicable

#### f) Audit of financial statements

The Company appoints Ernst & Young ShinNihon LLC as its independent auditors. The Certified Public Accountants engaged in the audit of financial statements are as follows:

The name of the Certified Public Accountants engaged in the financial statement audit					
Designated Liability-Limited and Engagement Partner	Yasunobu Furukawa				
Designated Liability-Limited and Engagement Partner	Kenji Ota				
Designated Liability-Limited and Engagement Partner	Takeshi Hori				
Designated Liability-Limited and Engagement Partner	Koki Ito				

<sup>\*</sup>As the years of continuous service in audit are less than seven years for all the Certified Public Accountants, the relevant statement is omitted.

Ernst & Young ShinNihon LLC has taken its own autonomous measures so that each Engagement Partner is not involved in the audit of the Company's financial statements for a period over a predetermined tenure.

Assistants to the audit of the financial statements were 18 Certified Public Accountants and 50 others, including junior accountants, successful applicants who have passed the Certified Public Accountants examination and system specialists.

## g) Requisite number of Directors

The Company stipulates in its Articles of Incorporation that not less than six (6) Directors shall be elected.

# h) Requirement of a resolution for electing Directors

The Company stipulates in its Articles of Incorporation that a resolution for the election of Directors shall be adopted by a majority vote of shareholders present holding not less than one-third (1/3) of the shares with voting rights held by shareholders entitled to exercise their voting rights, with regard to the requirement of a resolution for electing Directors.

# i) Decision-making organization for payment of interim dividends

The Company has determined in its Articles of Incorporation that the Company may, upon resolution by the Board of Direcotrs, distribute interim dividends so that the Company may flexibly distribute profits to shareholders.

#### j) Decision-making organization for acquisition of the Company's shares

The Company has determined in its Articles of Incorporation that the Company may acquire its own shares through market transactions by a resolution of the Board of Directors as stipulated in Article 165, Paragraph 2, of the Company Law, so that the Company can conduct flexible and agile capital policies.

#### k) Exemption from liabilities of the Directors and the Statutory Auditors

The Company has determined in its Articles of Incorporation, as stipulated in Article 426, Paragraph 1 of the Company Law, that the Company may, by a resolution of the Board of Directors, release Directors (including ex-Directors) and Statutory Auditors (including ex-Statutory Auditors) from liabilities as stipulated in Article 423, Paragraph 1, of the Company Law, to the extent permitted by laws and regulations, so that they can fully demonstrate their roles expected in executing their duties.

## (2) Content of audit fee

a) Content of the remuneration to the Certified Public Accountants engaged in the financial statement audit (Millions of yen)

	Prior fis	scal year	Current f	iscal year
Category	Remuneration to be paid for auditing and attestation	Remuneration to be paid for non-audit services	Remuneration to be paid for auditing and attestation	Remuneration to be paid for non-audit services
The Company	531	14	504	5
Consolidated subsidiaries	468	_	470	19
Total	999	14	974	24

#### b) Content of other important remuneration

#### (Prior fiscal year)

Several overseas consolidated subsidiaries paid a total of \$1,256 million as the remuneration to be paid for auditing and attestation and \$203 million as the remuneration to be paid for non-audit services to respective Ernst & Young auditing firms that belong to the global Ernst & Young network, of which Ernst & Young ShinNihon LLC is a group member.

#### (Current fiscal year)

Several overseas consolidated subsidiaries paid a total of ¥1,168 million as the remuneration to be paid for auditing and attestation and ¥65 million as the remuneration to be paid for non-audit services to respective Ernst & Young auditing firms that belong to the global Ernst & Young network, of which Ernst & Young ShinNihon LLC is a group member.

c) Content of the non-audit services provided by the Certified Public Accountants engaged in the financial statement audit to the submitter of this Securities Report (the Company)

#### (Prior fiscal year)

The Company pays remuneration for the non-audit services provided by the Certified Public Accountants principally regarding their surveys and examination on financial matters.

# (Current fiscal year)

The Company pays remuneration for the non-audit services provided by the Certified Public Accountants principally regarding their advisory on documents to be disclosed in English.

d) Policy on determining the audit fee Not applicable

#### 5. Financial Information

- 1. Basis of preparation of the consolidated financial statements and the non-consolidated financial statements
- (1) The consolidated financial statements of the Company are prepared in accordance with the Ministry of Finance Ordinance No. 28, 1976 "Regulations Concerning the Terminology, Forms and Preparation Methods of Consolidated Financial Statements" ("Regulations for Consolidated Financial Statements"). However, the consolidated financial statements for the prior fiscal year (from April 1, 2009, to March 31, 2010) have been prepared in accordance with the "Regulations for Consolidated Financial Statements" before amendment, whereas the consolidated financial statements for the current fiscal year (from April 1, 2010, to March 31, 2011) have been prepared in accordance with the "Regulations for Consolidated Financial Statements" after amendment.
- (2) The non-consolidated financial statements of the Company are prepared in accordance with the "Regulations Concerning the Terminology, Forms and Preparation Methods of Non-Consolidated Financial Statements" ("Regulations for Non-Consolidated Financial Statements") (Ministry of Finance Ordinance No. 59, 1963).

However, the non-consolidated financial statements for the prior fiscal year (from April 1, 2009, to March 31, 2010) have been prepared in accordance with the "Regulations for Non-Consolidated Financial Statements" before amendment, whereas the non-consolidated financial statements for the current fiscal year (from April 1, 2010, to March 31, 2011) have been prepared in accordance with the "Regulations for Non-Consolidated Financial Statements" after amendment.

#### 2. Auditing and attestation

The consolidated and the non-consolidated financial statements for the prior fiscal year (from April 1, 2009, to March 31, 2010) and for the current fiscal year (from April 1, 2010, to March 31, 2011) were audited by Ernst & Young ShinNihon LLC, in accordance with Article 193-2, Paragraph 1, of the Financial Instruments and Exchange Law.

3. Particular efforts to secure the appropriateness of the consolidated financial statements

To prepare financial reports in accordance with the International Financial Reporting Standards (IFRSs), the Company has developed unified accounting standards for the Company Group for circulation among its consolidated companies and supplements these standards by providing information on important accounting matters that require particular attention. This information is accessible to said companies whenever necessary as a guide for preparing their financial reports. Currently, the Company's consolidated companies prepare their financial reports for consolidation in accordance with the IFRSs as part of the reports submitted to the Company. These reports are reviewed through analytical and other methods by the Company's accounting managers, who have specialized expertise on the IFRSs, and any reports found imperfect must be corrected and resubmitted.

The Group's unified accounting standards are regularly updated to reflect any relevant revisions to the IFRSs. In addition, the Company ensures that its consolidated companies are kept informed of such updates and, regarding particularly important revisions, prepares accounting instructions and educates the accounting personnel of the consolidated companies as needed. As a part of the activities, the accounting personnel participates IFRSs seminars organized by audit firms and other organizations, thereby accumulating specialized expertise within the Company.

As a member of the Financial Accounting Standards Foundation, the Company participates on the Technical Committees of the Accounting Standards Board of Japan in the capacity of a member or an observer, and presents its opinions during the discussions for newly establishing or revising accounting standards in Japan from a practical perspective based on its business accounting experience. The Company also participates in the roundtables and workshops held by the International Accounting Standards Board and responds to the invitation for public comments on exposure drafts, thereby keeping on top of forthcoming revisions to the IFRSs. The Company's opinion from the viewpoint of a preparer of financial statements has contributed to the preparation, revision and global expansion of the IFRSs.

# 1. Consolidated Financial Statements

- (1) Consolidated financial statements
- ① Consolidated balance sheets

			(M	fillions of yen)
	Prior Fis	scal Year	Current Fi	scal Year
	(As of Mar	ch 31, 2010)	(As of Marc	ch 31, 2011)
Assets				
Current assets				
Cash on hand and in banks		802,410		998,822
Trade notes and accounts receivable		641,154		738,950
Sales finance receivables	*3, *6	2,645,853	*3, *6	2,746,836
Securities		50,641		158,012
Merchandise and finished goods		540,407		641,055
Work in process		127,190		139,529
Raw materials and supplies		134,681		201,649
Deferred tax assets		229,093		283,789
Other	*6	500,434	*3, *6	519,148
Allowance for doubtful accounts		(91,453)		(81,955)
Total current assets		5,580,410		6,345,835
Fixed assets				
Property, plant and equipment				
Buildings and structures, net		679,829		645,414
Machinery, equipment and vehicles, net	*2	1,980,991	*2	1,841,480
Land		675,029		659,985
Construction in progress		125,792		98,663
Other, net		396,488		391,500
Total property, plant and equipment	*1, *3	3,858,129	*1, *3	3,637,042
Intangible fixed assets	*3, *4	143,911	*3, *4	133,769
Investments and other assets				
Investment securities	*5	268,755	*5	381,549
Long-term loans receivable		11,125		17,147
Deferred tax assets		133,666		69,711
Other	*3	223,696		155,993
Allowance for doubtful accounts		(4,872)		(4,353)
Total investments and other assets		632,370		620,047
Total fixed assets		4,634,410		4,390,858
Total assets		10,214,820		10,736,693
		10,211,020		10,750,075

(Millions of yen) Prior Fiscal Year Current Fiscal Year (As of March 31, 2010) (As of March 31, 2011) Liabilities Current liabilities Trade notes and accounts payable 1,001,287 1,181,469 Short-term borrowings \*3 \*3 593,095 349,427 Current portion of long-term borrowings \*3 \*3 695,655 933,976 Commercial papers 174,393 256,601 Current portion of bonds 407,130 87,280 Lease obligations 64,984 77,598 Accrued expenses 523,444 580,350 Deferred tax liabilities 114 116 Accrued warranty costs 76,816 85,688 Accrual for loss on disaster 12,128 Other 563,608 572,244 Total current liabilities 3,856,858 4,380,545 Long-term liabilities Bonds 507,142 640,850 Long-term borrowings \*3 \*3 1,791,983 1,422,478 Lease obligations 86,552 67,135 Deferred tax liabilities 445,299 463,347 Accrued warranty costs 102,516 98,668 Accrued retirement benefits 175,638 182,155 Accrued directors' retirement benefits 1,303 914 Other 232,424 206,818 Total long-term liabilities 3,342,857 3,082,365 Total liabilities 7,199,715 7,462,910 Net assets Shareholders' equity Common stock 605,814 605,814 Capital surplus 804,470 804,470

1 1	004,470	004,470
Retained earnings	2,456,523	2,733,253
Treasury stock	(267,841)	(162,024)
Total shareholders' equity	3,598,966	3,981,513
Accumulated other comprehensive income		
Unrealized holding gain and loss on securities	1,045	20,862
Unrealized gain and loss from hedging instruments	(4,012)	1,904
Adjustment for revaluation of the accounts of the consolidated subsidiaries based on general		
price level accounting	(13,945)	(13,945)
Unfunded retirement benefit obligation of foreign subsidiaries	1,115	_
Translation adjustments	(875,818)	(1,048,919)
Total accumulated other comprehensive income	(891,615)	(1,040,098)
Share subscription rights	2,387	2,415
Minority interests	305,367	329,953
Total net assets	3,015,105	3,273,783
Total liabilities and net assets	10,214,820	10,736,693
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# ② Consolidated statements of income and consolidated comprehensive income statements

# Consolidated statements of income

			(M1	llions of yen)
	Prior Fis	cal Year	Current Fi	scal Year
	(From Apr	ril 1, 2009	(From Apr	il 1, 2010
	To March	1 31, 2010)	To March	31, 2011)
Net sales		7,517,277		8,773,093
Cost of sales	*1,*2	6,146,219	*1,*2	7,155,100
Gross profit		1,371,058		1,617,993
Selling, general and administrative expenses				
Advertising expenses		158,451		187,49
Service costs		63,031		52,86
Provision for warranty costs		81,764		93,842
Other selling expenses		87,378		118,30
Salaries and wages		337,872		333,824
Retirement benefit expenses		28,223		21,90
Supplies		5,177		6,36
Depreciation and amortization		65,289		56,86
Provision for doubtful accounts		45,984		21,42
Amortization of goodwill		6,221		5,78
Other		180,059		181,85
Total selling, general and administrative expenses	*1	1,059,449	*1	1,080,52
Operating income		311,609		537,46
Non-operating income				
Interest income		12,805		14,55
Dividends income		2,963		1,04
Equity in earnings of affiliates		_		43,02
Derivative income		_		14,10
Miscellaneous income		13,358		13,88
Total non-operating income		29,126		86,60
Non-operating expenses				
Interest expense		28,995		28,35
Equity in losses of affiliates		50,587		_
Amortization of net retirement benefit obligation at transition		10,905		10,67
Exchange loss		10,554		28,85
Derivative loss		11,251		
Miscellaneous expenses		20,696		18,37
Total non-operating expenses		132,988		86,25
Ordinary income		207,747		537,81

(Millions of yen)

			(1711)	mons of yen;
	Prior Fiscal (From April 1 To March 31	, 2009	Current Fisc (From April To March 3	1, 2010
Special gains		,,		, , ,
Gain on sales of fixed assets	*3	8,473	*3	18,571
Gain on sales of investment securities		3,080	3	2,458
Gain on dilution resulting from restructuring of domestic dealers		3,921		
Other		5,078		6,960
Total special gains		20,552		27,989
Special losses				
Loss on sale of fixed assets	*3	2,469	*3	4,164
Loss on disposal of fixed assets		17,439		8,957
Impairment loss	*4	35,682	*4	10,891
Write-down of investments and receivables		5,783		2,350
Loss on adjustment for changes of accounting standard for asset retirement obligations		_		3,808
Loss on disaster		_	*2, *5	39,605
Special addition to retirement benefits		18,344	,	7,200
Other		6,962		8,687
Total special losses		86,679		85,662
Income before income taxes and minority interests		141,620		480,141
Income taxes-current		112,825		90,223
Income taxes-deferred		(21,285)		41,904
Total income taxes		91,540		132,127
Income before minority interests		_		348,014
Income attributable to minority interests		7,690		28,793
Net income		42,390		319,221

		(N	Iillions of yen)
	Prior Fiscal Year	Current Fis	cal Year
	(From April 1, 2009	(From Apri	11, 2010
	To March 31, 2010)	To March 3	31, 2011)
Income before minority interests	_		348,014
Other comprehensive income			
Unrealized holding gain and loss on securities	<del>_</del>		15,701
Unrealized gain and loss from hedging instruments	_		4,903
Unfunded retirement benefit obligation of foreign subsidiaries	_		(1,573)
Translation adjustments	_		(159,115)
The amount for equity method company portion	_		(18,732)
Total of other comprehensive income	_	*2	(158,816)
Comprehensive income	_	*1	189,198
(Breakdown of comprehensive income)			
Parent company portion of comprehensive income	_		170,870
Minority interest portion of comprehensive income	_		18,328

		(Millions of yen)
	Prior Fiscal Year	Current Fiscal Year
	(From April 1, 2009 To March 31, 2010)	(From April 1, 2010 To March 31, 2011)
Shareholders' equity		
Common stock		
Balance at the end of previous year	605,814	605,814
Balance at the end of current year	605,814	605,814
Capital surplus		
Balance at the end of previous year	804,470	804,470
Balance at the end of current year	804,470	804,470
Retained earnings		
Balance at the end of previous year	2,415,735	2,456,523
Changes at the beginning of current year due to application of PITF No.24	_	(357)
Changes during the year		
Cash dividends paid	_	(20,922)
Net income	42,390	319,221
Disposal of treasury stock	_	(20,731)
Changes in the scope of consolidation	(1,276)	62
Changes in the scope of equity method	(326)	(543
Total changes during the year	40,788	277,083
Balance at the end of current year	2,456,523	2,733,253
Treasury stock		
Balance at the end of previous year	(269,540)	(267,841)
Changes during the year		
Disposal of treasury stock	1,753	106,302
Purchases of treasury stock	(54)	(485)
Total changes during the year	1,699	105,817
Balance at the end of current year	(267,841)	(162,024)
Total Shareholders' Equity		
Balance at the end of previous year	3,556,479	3,598,966
Changes at the beginning of current year due to application of PITF No.24		(357)
Changes during the year		
Cash dividends paid	_	(20,922)
Net income	42,390	319,221
Disposal of treasury stock	1,753	85,571
Purchases of treasury stock	(54)	(485)
Changes in the scope of consolidation	(1,276)	62
Changes in the scope of equity method	(326)	(543)
Total changes during the year	42,487	382,904
Balance at the end of current year	3,598,966	3,981,513

(Millions of yen)

		(Millions of yen)
	Prior Fiscal Year (From April 1, 2009	Current Fiscal Year
	To March 31, 2010)	(From April 1, 2010 To March 31, 2011)
Accumulated other comprehensive income		
Unrealized holding gain and loss on securities		
Balance at the end of previous year	(2,622)	1,045
Changes during the year		
Net changes in items other than those in shareholders' equity	3,667	19,817
Total changes during the year	3,667	19,817
Balance at the end of current year	1,045	20,862
Unrealized gain and loss from hedging instruments		
Balance at the end of previous year	(9,490)	(4,012)
Changes during the year		
Net changes in items other than those in shareholders' equity	5,478	5,916
Total changes during the year	5,478	5,916
Balance at the end of current year	(4,012)	1,904
Adjustment for revaluation of the accounts of the consolidated subsidiaries based on general price level accounting		
Balance at the end of previous year	(13,945)	(13,945)
Balance at the end of current year	(13,945)	(13,945)
Unfunded retirement benefit obligation of foreign subsidiaries		
Balance at the end of previous year	1,337	1,115
Changes at the beginning of current year due to application of PITF No.24	_	(1,115)
Changes during the year		
Net changes in items other than those in shareholders' equity	(222)	_
Total changes during the year	(222)	_
Balance at the end of current year	1,115	_
Translation adjustments		
Balance at the end of previous year	(906,126)	(875,818)
Changes at the beginning of current year due to application of PITF No.24	_	547
Changes during the year		
Net changes in items other than those in shareholders' equity	30,308	(173,648)
Total changes during the year	30,308	(173,648)
Balance at the end of current year	(875,818)	(1,048,919)
Total Accumulated other comprehensive income		
Balance at the end of previous year	(930,846)	(891,615)
Changes at the beginning of current year due to application of PITF No.24	_	(568)
Changes during the year		
Net changes in items other than those in shareholders' equity	39,231	(147,915)
Total changes during the year	39,231	(147,915)
Balance at the end of current year	(891,615)	(1,040,098)
	(371,010)	(2,010,070)

Changes at the beginning of current year due to application of PITF No.24  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Balance at the end of current year  Total net assets  Balance at the end of previous year  Changes at the beginning of current year due to	2010
Share subscription rights  Balance at the end of previous year  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Balance at the end of current year  Minority interests  Balance at the beginning of current year due to application of PITF No.24  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Balance at the end of current year due to application of PITF No.24  Changes are the solution of PITF No.24  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  7,036  Balance at the end of current year  Total net assets  Balance at the end of previous year  2,926,053  3,  Changes at the beginning of current year due to	2,387 28 28
Balance at the end of previous year  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Balance at the end of current year  Balance at the end of previous year  Changes at the beginning of current year due to application of PITF No.24  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Net changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Balance at the end of current year  Total net assets  Balance at the end of previous year  2,926,053  3,  Changes at the beginning of current year due to	28
Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Balance at the end of current year  Changes at the beginning of current year due to application of PITF No.24  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Potal changes during the year  Not changes during the year  Net changes during the year  Total changes during the year  Balance at the end of current year due to application of PITF No.24  Total changes during the year  Total changes during the year  Total changes during the year  Total net assets  Balance at the end of previous year  Changes at the beginning of current year due to	28
Net changes in items other than those in shareholders' equity  Total changes during the year  Balance at the end of current year  Minority interests  Balance at the beginning of current year due to application of PITF No.24  Changes at the beginning of current year due to application of PITF No.24  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Balance at the end of current year  Total net assets  Balance at the end of previous year  298  298  298  298  298  298  298  29	28
Shareholders' equity Total changes during the year  Balance at the end of current year  Minority interests  Balance at the beginning of current year due to application of PITF No.24  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Balance at the end of current year  Total changes during the year  Total net assets  Balance at the end of previous year  298  298  298  298  298  298  298  29	28
Balance at the end of current year  Minority interests  Balance at the end of previous year  Changes at the beginning of current year due to application of PITF No.24  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Palance at the end of current year  Total net assets  Balance at the end of previous year  Changes at the beginning of current year due to	
Minority interests  Balance at the end of previous year  Changes at the beginning of current year due to application of PITF No.24  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Balance at the end of current year  Total net assets  Balance at the end of previous year  Changes at the beginning of current year due to	2,415
Balance at the end of previous year  Changes at the beginning of current year due to application of PITF No.24  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Another than those in the shareholders' equity  Total changes during the year  Total net assets  Balance at the end of current year  2,926,053  3,  Changes at the beginning of current year due to	
Changes at the beginning of current year due to application of PITF No.24  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  Total changes during the year  Balance at the end of current year  Total net assets  Balance at the end of previous year  Changes at the beginning of current year due to	
application of PITF No.24  Changes during the year  Net changes in items other than those in shareholders' equity  Total changes during the year  A possible of the end of current year  Total net assets  Balance at the end of previous year  Changes at the beginning of current year due to	305,367
Net changes in items other than those in shareholders' equity  Total changes during the year  Total net assets  Balance at the end of previous year  Balance at the end of previous year  Changes at the beginning of current year due to	(1,305)
shareholders' equity  Total changes during the year  Balance at the end of current year  Total net assets  Balance at the end of previous year  Changes at the beginning of current year due to	
Balance at the end of current year 305,367  Total net assets  Balance at the end of previous year 2,926,053 3,  Changes at the beginning of current year due to	25,891
Total net assets  Balance at the end of previous year 2,926,053 3,  Changes at the beginning of current year due to	25,891
Balance at the end of previous year 2,926,053 3, Changes at the beginning of current year due to	329,953
Changes at the beginning of current year due to	
	015,105
application of PITF No.24	(2,230)
Changes during the year	
Cash dividends paid — (	(20,922)
Net income 42,390	319,221
Disposal of treasury stock 1,753	85,571
Purchases of treasury stock (54)	(485)
Changes in the scope of consolidation (1,276)	62
Changes in the scope of equity method (326)	(543)
Net changes in items other than those in shareholders' equity 46,565 (1	21,996)
Total changes during the year 89,052	
Balance at the end of current year 3,015,105 3,	260,908

		(Millions of yen)
	Prior Fiscal Year	Current Fiscal Year
	(From April 1, 2009 To March 31, 2010)	(From April 1, 2010 To March 31, 2011)
Cash flows from operating activities		
Income before income taxes and minority interests	141,620	480,141
Depreciation and amortization (for fixed assets excluding leased vehicles)	397,553	404,673
Depreciation and amortization (for other assets)	21,086	19,554
Depreciation and amortization (for leased vehicles)	242,375	208,221
Impairment loss	35,682	10,891
Loss on disaster		19,785
Increase (decrease) in allowance for doubtful receivables	(4,818)	(3,032)
Unrealized loss on investments	5,252	
Provision for residual value risk of leased vehicles (net changes)	(31,594)	(14,291)
Interest and dividend income	(15,768)	(15,596
Interest expense	108,179	80,933
Loss (gain) on sales of fixed assets	(6,004)	(14,407
Loss on disposal of fixed assets	17,439	8,957
Loss (gain) on sales of investment securities	(2,092)	(2,422
Loss (gain) on dilution resulting from restructuring of domestic dealers	(3,921)	(-,
Decrease (increase) in trade notes and accounts	(3,921)	_
receivable	(196,302)	(131,116
Decrease (increase) in sales finance receivables	5,079	(319,874
Decrease (increase) in inventories	(16,425)	(208,924
Increase (decrease) in trade notes and accounts payable	461,428	329,918
Amortization of net retirement benefit obligation at transition	10,905	10,67
Retirement benefit expenses	63,683	53,668
Retirement benefit payments made against related accrual	(83,917)	(33,675)
Other	92,673	(7,826)
Subtotal	1,242,113	876,249
Interest and dividends received	16,126	13,625
Interest paid	(107,529)	(81,641)
Income taxes (paid) refund	26,516	(140,731)
Net cash provided by operating activities	1,177,226	667,502

(Millions of yen)

	Prior Fiscal Year (From April 1, 2009 To March 31, 2010)	Current Fiscal Year (From April 1, 2010 To March 31, 2011)
Cash flows from investing activities		
Net decrease (increase) in short-term investments	(77,979)	82,847
Purchase of fixed assets	(275,740)	(281,952)
Proceeds from sales of fixed assets	49,791	59,120
Purchase of leased vehicles	(498,933)	(601,702)
Proceeds from sales of leased vehicles	367,669	335,727
Payments of long-term loans receivable	(12,885)	(29,343)
Collection of long-term loans receivable	16,609	13,251
Purchase of investment securities	(19,104)	(12,221)
Proceeds from sales of investment securities	3,307	1,846
Proceeds from sales of subsidiaries' shares resulting in changes in the scope of consolidation	*2 7,922	_
Net decrease (increase) in restricted cash		90,074
Other	(57,189)	11,235
Net cash used in investing activities	(496,532)	(331,118)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(773,286)	360,057
Proceeds from long-term borrowings	847,540	724,529
Proceeds from issuance of bonds	316,414	233,087
Repayment of long-term borrowings	(751,393)	(705,607)
Redemption of bonds	(216,936)	(394,147)
Proceeds from minority shareholders	1,937	4,116
Purchase of treasury stock	(54)	(13)
Repayment of lease obligations	(85,424)	(87,401)
Cash dividends paid	<del>-</del>	(20,922)
Cash dividends paid to minority shareholders	(2,787)	(3,124)
Net cash used in financing activities	(663,989)	110,575
Effects of exchange rate changes on cash and cash equivalents	(2,239)	(60,315)
Increase (decrease) in cash and cash equivalents	14,466	386,644
Cash and cash equivalents at beginning of the period	746,912	761,495
Increase due to inclusion in consolidation	149	5,314
Decrease due to exclusion from consolidation	(32)	_
Cash and cash equivalents at end of the period	*1 761,495	*1 1,153,453

Prior fiscal year

(From April 1, 2009
To March 31, 2010)

Current fiscal year

(From April 1, 2010
To March 31, 2011)

- 1. Scope of consolidation
- (1) Number of consolidated companies

204

· Domestic companies

82

Sales companies for vehicles and parts

Nissan Prince Tokyo Motor Sales Co., Ltd., Kanagawa Nissan Motor Co., Ltd., Nissan Fleet Co., Ltd., Nissan Parts Chuo Sales Co., Ltd. and 56 other sales companies

Manufacturing companies for vehicles and parts

Nissan Shatai Co., Ltd., Aichi Machine Industry Co., Ltd., JATCO Ltd., Calsonic Kansei Corporation and 6 other companies

Logistics and services companies

Nissan Trading Co., Ltd., Nissan Financial Services Co., Ltd., Autech Japan Co., Ltd., and 9 other companies

Foreign companies

122

Nissan North America, Inc., Nissan International SA, Nissan Motor Manufacturing (UK) Ltd., Nissan Mexicana, S.A. de C.V., and 118 other companies

The newly established Kyushu Nissan Co., Ltd., and 4 other companies have been consolidated. Automotive Energy Supply Corporation, which was an unconsolidated subsidiary accounted for by the equity method, and JATCO (Guangzhou) Automatic Transmission Ltd., which was an unconsolidated subsidiary not accounted for by the equity method, have been consolidated since their importance has increased. Meanwhile, Nissan Motor Car Carrier Co., Ltd., and 1 other company have been excluded from consolidation, because they are no longer subsidiaries following the sale of their shares. Automakers Ltd. Isle of Man and 1 other company were liquidated and dissolved. Nissan Prince Osaka Hanbai Co., Ltd., has been excluded from consolidation because it is no longer a subsidiary following the exchange of its shares with Osaka Car Life Corporation.

(2) Unconsolidated subsidiaries

135

· Domestic companies

86

Nissan Marine Co., Ltd., Nissan Shatai Manufacturing Co., Ltd., and others

· Foreign companies

49

Calsonic Kansei Spain, S.A., and others

These unconsolidated subsidiaries are small in terms of their total assets, sales, net income or loss, retained earnings and others, and do not have a significant effect on the consolidated financial statements. As a result, they have been excluded from consolidation.

1. Scope of consolidation

(1) Number of consolidated companies

207

· Domestic companies

81

Sales companies for vehicles and parts

Nissan Prince Tokyo Motor Sales Co., Ltd., Kanagawa Nissan Motor Co., Ltd., Nissan Fleet Co., Ltd., Nissan Parts Chuo Sales Co., Ltd. and 54 other sales companies

Manufacturing companies for vehicles and parts

Nissan Shatai Co., Ltd., Aichi Machine Industry Co., Ltd., JATCO Ltd., Calsonic Kansei Corporation and 7 other companies

Logistics and services companies

Nissan Trading Co., Ltd., Nissan Financial Services Co., Ltd., Autech Japan Co., Ltd., and 9 other companies

· Foreign companies

126

Nissan North America, Inc., Nissan International SA, Nissan Motor Manufacturing (UK) Ltd., Nissan Mexicana, S.A. de C.V., and 122 other companies

The newly established Nissan Forklift Co., Ltd., and 2 other companies have been consolidated. Renault Nissan Automotive India Private Limited, which was an unconsolidated subsidiary accounted for by the equity method, and Calsonic Kansei (Wuxi) Corp. and 3 other companies, which were unconsolidated subsidiaries not accounted for by the equity method, have been consolidated because their importance has increased. Meanwhile, Nissan Technical Center North America, Inc., and 3 other companies have been excluded from consolidation because they were dissolved due to a merger. Nissan Mississippi Real Estate Trust has been excluded from consolidation because it was liquidated and dissolved.

(2) Unconsolidated subsidiaries

133

· Domestic companies

87

Nissan Marine Co., Ltd., Nissan Shatai Manufacturing Co., Ltd., and others

Foreign companies

46

Calsonic Kansei Spain, S.A., and others

These unconsolidated subsidiaries are small in terms of their total assets, sales, net income or loss, retained earnings and others, and do not have a significant effect on the consolidated financial statements. As a result, they have been excluded from consolidation.

Prior fiscal year		Current fiscal year
From April 1, 2009 To March 31, 2010		From April 1, 2010 To March 31, 2011
2. Equity method	2	2. Equity method
(1) Companies accounted for by the equity method	55	(1) Companies accounted for by the equity method 59
Unconsolidated subsidiaries     (20 domestic and 16 foreign companies)	36	• Unconsolidated subsidiaries 35 (20 domestic and 15 foreign companies)
Nissan Marine Co., Ltd., Calsonic Kansei Spain, S.A., ar others	nd	Nissan Marine Co., Ltd., Calsonic Kansei Spain, S.A., and others
Automotive Energy Supply Corporation, which was ar consolidated subsidiary accounted for by the equity method is prior year, has become a consolidated subsidiary because importance has increased.	n the	Renault Nissan Automotive India Private Limited, which was a unconsolidated subsidiary accounted for by the equity method the prior year, has become a consolidated subsidiary because i importance has increased.
Because Nissan Motor Car Carrier Co., Ltd., is no long subsidiary, its subsidiaries, World Logistics Service (U.S.A.) and 1 other company, which were unconsolidated subsidiaccounted for by the equity method in the prior year, have excluded from the scope of the equity method.	Inc. aries	
Renault Nissan Automotive India Private Limited, which wa affiliate not accounted for by the equity method in the prior has become an unconsolidated subsidiary accounted for by equity method because an additional purchase of its slincreased the Company's voting right ownership.	year, y the	
Affiliates     (17 domestic and 2 foreign companies)	19	• Affiliates 24 (17 domestic and 7 foreign companies)
Kinugawa Rubber Industrial Co., Ltd., Tonichi Ca Group Corporation and others	arlife	Kinugawa Rubber Industrial Co., Ltd., Tonichi Carli Group Corporation and others
Through the purchase of its shares, NILES Co., Ltd., has included in the scope of the equity method. Nissan Gulf FZ which was an affiliate not accounted for by the equity method because importance has increased.	ZCO, thod,	Ashok Leyland Nissan Vehicles Ltd. and 4 other companie which were affiliates not accounted for by the equity method have been included in the scope of the equity method because their importance has increased.
Osaka Car Life Corporation became an affiliate accounted for the equity method because the Group obtained shares in company after an exchange of shares with Nissan Prince O Hanbai Co., Ltd.	the	
(2) Companies not accounted for by the equity method 1	37	(2) Companies not accounted for by the equity method 130
Unconsolidated subsidiaries	99	• Unconsolidated subsidiaries 98
Nissan Shatai Manufacturing Co., Ltd. and others		Nissan Shatai Manufacturing Co., Ltd. and others
Affiliates	38	• Affiliates 32
Tonox Co., Ltd. and others		Tonox Co., Ltd. and others
These companies are not accounted for by the equity metho their impact is not significant on the consolidated net incon loss, consolidated retained earnings and others.		These companies are not accounted for by the equity method, a their impact is not significant on the consolidated net income loss, consolidated retained earnings and others.

(3) Same as the prior fiscal year.

(3) No adjustments are made to the financial statements of the companies accounted for by the equity method even if their accounting period is different from that of the Company.

Prior fiscal year From April 1, 2009 March 31, 2010

Current fiscal year From April 1, 2010 March 31, 2011

- 3. Accounting period of consolidated subsidiaries
  - (1) The following consolidated companies close their books of account at:

December 31:

Nissan Mexicana, S.A. de C.A.

NR Finance Mexico, S.A. de C.V.

NR Finance Service, S.A. de C.V.

Aprite (Gb) Ltd.

Nissan Motor RUS Ltd.

Nissan Manufacturing RUS LLC.

Nissan Motor Ukraine Company

Nissan Kaz Limited Liability Partnership

Nissan Do Brasil Automoveis Ltda

JATCO Mexico, S.A. de C.V.

Yulon Nissan Motor Co., Ltd.

NISSAN (CHINA) INVESTMENT CO., LTD.

Dongfeng Motor Co., Ltd.

Dongfeng Nissan Auto Finance Co., Ltd.

Shanghai Nissan Motor Co., Ltd.

Calsonic Kansei Mexicana, S.A. de R.L. de C.V.

Calsonic Kansei (Thailand) Co., Ltd.

Calsonic Kansei (Shanghai) Corp.

Calsonic Kansei (China) Holding Company

Calsonic Kansei (Guangzhou) Corp.

Atlet AB and its 17 subsidiaries

(2) Of these 38 companies, the financial statements of Nissan Mexicana, S.A. de C.A., and 9 other subsidiaries are consolidated by using their financial statements as of the parent fiscal year end which are prepared solely for consolidation purposes. For Dongfeng Motor Co., Ltd., Yulon Nissan Motor Co., Ltd., and 26 other subsidiaries are consolidated by using their financial statements as of their respective fiscal year end, and necessary adjustments are made to their financial statements to reflect any

- 3. Accounting period of consolidated subsidiaries
  - (1) The following consolidated companies close their books of account at:

December 31:

Nissan Mexicana, S.A. de C.A.

NR Finance Mexico, S.A. de C.V.

NR Finance Service, S.A. de C.V.

Aprite (Gb) Ltd.

Nissan Motor RUS Ltd.

Nissan Manufacturing RUS LLC.

Nissan Motor Ukraine Company

Nissan Kaz Limited Liability Partnership

Nissan Do Brasil Automoveis Ltda

JATCO Mexico, S.A. de C.V

Yulon Nissan Motor Co., Ltd.

NISSAN (CHINA) INVESTMENT CO., LTD.

Dongfeng Motor Co., Ltd.

Dongfeng Nissan Auto Finance Co., Ltd.

Shanghai Nissan Motor Co., Ltd.

Calsonic Kansei Mexicana, S.A. de R.L. de C.V.

Calsonic Kansei (Thailand) Co., Ltd.

Calsonic Kansei (Shanghai) Corp.

Calsonic Kansei (China) Holding Company

Calsonic Kansei (Guangzhou) Corp.

Calsonic Kansei (Wuxi) Corp.

Calsonic Kansei Components (Wuxi) Corp.

Calsonic Kansei (Guangzhou) Components Corp.

CK KS Engineering (Guangzhou) Tooling Center Corp.

Atlet AB and its 17 subsidiaries

significant transactions from January 1 to March 31.

Of these 42 companies, the financial statements of Nissan Mexicana, S.A. de C.A., and 9 other subsidiaries are consolidated by using their financial statements as of the parent fiscal year end which are prepared solely for consolidation purposes. For Dongfeng Motor Co., Ltd., Yulon Nissan Motor Co., Ltd., and 30 other subsidiaries are consolidated by using their financial statements as of their respective fiscal year end, and necessary adjustments are made to their financial statements to reflect any significant transactions from January 1 to March 31.

- 4. Significant accounting policies
- (1) Valuation methods for assets
  - Securities

Held-to-maturity securities:

Held-to maturity securities are stated at amortized cost

Other securities:

Marketable securities:

Marketable securities classified as other securities are carried at fair value with any changes in unrealized holding gain or loss, net of the applicable income taxes, directly included in net assets. Costs of securities sold are calculated by the moving average method.

Non-marketable securities:

Non-marketable securities classified as other securities are carried at cost determined by the moving average method.

(2) Derivatives

Derivatives financial instruments are stated at fair value.

(3) Inventories

Inventories held for the purpose of ordinary sale are stated principally at cost, cost being determined by the first-in, first-out method. (The balance sheet amounts are determined by writing down the book value according to a decrease in profitability.)

- 4. Significant accounting policies
  - (1) Valuation methods for assets
    - Securities

Held-to-maturity securities:

Same as the prior fiscal year.

Other securities:

Marketable securities:

Same as the prior fiscal year.

Non-marketable securities: Same as the prior fiscal year.

② Derivatives

Same as the prior fiscal year.

③Inventories

Same as the prior fiscal year.

	Prior fiscal year  From April 1, 2009		Current fiscal year From April 1, 2010
	To March 31, 2010 J		To March 31, 2011 J
(2)	Depreciation of property, plant and equipment	(2)	Depreciation of property, plant and equipment
	Depreciation of self-owned property, plant and equipment is calculated principally by the straight-line method based on the estimated useful lives and the residual value determined by the Company.		Same as the prior fiscal year.
	Depreciation of leased property, plant and equipment is calculated by the straight-line method based on either the estimated useful lives or the lease terms and the residual value determined by the Company.		
(3)	Basis for significant reserves	(3)	Basis for significant reserves
	①Allowance for doubtful accounts		①Allowance for doubtful accounts
	Allowance for doubtful accounts is provided based on past experience for normal receivables and on an estimate of the collectibility of receivables from companies in financial difficulty.		Same as the prior fiscal year.
	②Accrued warranty costs		②Accrued warranty costs
	Accrued warranty costs are provided to cover the cost of all services anticipated to be incurred during the entire warranty period in accordance with the warranty contracts and based on past experience.		Same as the prior fiscal year.
	3 Accrued retirement benefits		3 Accrued retirement benefits
	Accrued retirement benefits or prepaid pension costs are recorded principally at an amount calculated based on the retirement benefit obligation and the fair value of the pension plan assets at the end of the current fiscal year.		Same as the prior fiscal year.
	The net retirement benefit obligation at transition is being amortized over a period of 15 years by the straight-line method.		
	Prior service cost is being amortized as incurred by the straight-line method over periods which are shorter than the average remaining years of service of the eligible employees.		
	Actuarial gain or loss is amortized in the year following the year in which the gain or loss is recognized primarily by the straight-line method over periods which are shorter than the average remaining years of service of the eligible employees.		
	Accrued directors' retirement benefits		Accrued directors' retirement benefits
	Accrued directors' retirement benefits are provided at an amount to be required at the year-end according to internal regulations.		Same as the prior fiscal year.
			(5) Accrual for loss on disaster
			Accrual for loss on disaster is provided to cover the costs reasonably estimated to be incurred for disaster from Great East Japan Earthquake.
(4)	Reporting of significant revenue and expenses	(4)	Reporting of significant revenue and expenses
	① Reporting of revenue from finance lease transactions		①Reporting of revenue from finance lease transactions
	Interest income is recognized over the fiscal years concerned.		Same as the prior fiscal year.
(5)	Foreign currency translation	(5)	Foreign currency translation
	Receivables and payables denominated in foreign currencies are translated into yen at the rates of exchange in effect at the balance sheet date, and differences arising from the translation are included in the statement of operations.		Same as the prior fiscal year.
	The balance sheet accounts of the foreign consolidated subsidiaries are translated into yen at the rates of exchange in effect at the balance sheet date. Revenue and expense accounts are translated at the average rate of exchange in effect during the year. Differences arising from the translation are presented as translation adjustments and minority interests in net assets.		

Prior fiscal year	Current fiscal year
From April 1, 2009 To March 31, 2010	From April 1, 2010 To March 31, 2011
(6) Hedge accounting	(6) Hedge accounting
① Hedge accounting	①Hedge accounting
Deferral hedge accounting is adopted, in principle. Foreign exchange contracts, except those for accounts receivable denominated in a foreign currency, are subject to appropriation if they satisfy the requirements for appropriation treatment. For interest rate swaps, special treatment is applied if the swaps satisfy the requirements for special treatment.	Same as the prior fiscal year.
②Hedging instruments and hedged items	②Hedging instruments and hedged items
· Hedging instrumentsDerivative transactions	Hedging instrumentsSame as the prior fiscal year
<ul> <li>Hedged itemsHedged items are primarily receivables and payables denominated in foreign currencies.</li> </ul>	· Hedged items Same as the prior fiscal year
③ Hedging policy	③ Hedging policy
Foreign exchange and interest volatility risks are hedged within a certain range in accordance with the Company's "Policies and Procedures for Risk Management and Authority Regarding Derivative Transactions."	Same as the prior fiscal year.
Assessment of hedge effectiveness	Assessment of hedge effectiveness
Hedge effectiveness is not assessed if the substantial terms and conditions of the hedging instruments and the hedged transactions are the same.	Same as the prior fiscal year.
	(7) Amortization of goodwill and negative goodwill
	Goodwill and the negative goodwill that accrued on or before March 31, 2010, have been amortized evenly over periods not exceeding 20 years, during which their effect can be recognized, determined based on their materiality. However, immaterial goodwill and negative goodwill are charged or credited to income in the year of acquisition.
	Negative goodwill that accrued on or after April 1, 2010, is credited to income in the year of acquisition.
	(8) Cash and cash equivalents in the consolidated statements of cash flows
	Cash and cash equivalents consist of cash on hand, cash in banks which can be withdrawn at any time and short-term investments with a maturity of three months or less when purchased which can easily be converted to cash and are subject to little risk of change in value.
(7) Accounting for consumption tax	(9) Accounting for consumption tax
Transactions subject to consumption tax are recorded at amounts exclusive of consumption tax.	Same as the prior fiscal year.
(8) Adoption of consolidated taxation system	(10) Adoption of consolidated taxation system
The Company and some of its subsidiaries have been adopted the consolidated taxation system.	Same as the prior fiscal year.
5. Valuation of assets and liabilities of consolidated subsidiaries	
Assets and liabilities of consolidated subsidiaries acquired through business combinations are carried at fair value at the time of acquisition.	
6. Amortization of goodwill and negative goodwill	
Goodwill and negative goodwill have been amortized evenly over periods not exceeding 20 years, during which their effect can be recognized, determined based on their materiality. However, immaterial goodwill and negative goodwill are charged or credited to income in the year of acquisition.	
7. Cash and cash equivalents in the consolidated statements of cash flows	
Cash and cash equivalents consist of cash on hand, cash in banks which can be withdrawn at any time and short-term investments with a maturity of three months or less when purchased which can easily be converted to cash and are subject to little risk of change in value.	

Prior fiscal year	Current fiscal year	
From April 1, 2009	From April 1, 2010	
To March 31, 2010	To March 31, 2011	

#### Change in accounting policy

Effective from April 1, 2009, the Company applied the "Partial Amendments to Accounting Standard for Retirement Benefits (Part 3)" (ASBJ Statement No. 19 issued on July 31, 2008).

This adoption had no effect on the Company's consolidated financial statements for the year ended March 31, 2010, because the discount rate for the year ended March 31, 2010 was the same as what was applied under the previous method.

This change had no effect on Segment Information.

Change in accounting policy

(1) Effective from April 1, 2010, the Company applied the "Accounting Standard for Equity Method of Accounting for Investments" (ASBJ Statement No.16 issued on March 10, 2008) and the "Practical Solution on Unification of Accounting Policies Applied to Associates Accounted for Using the Equity Method" (ASBJ Practical Issue Task Force (PITF) No.24 issued on March 10, 2008).

The effect of this change on ordinary income and income before income taxes and minority interests was immaterial.

As a result of this change, as of April 1, 2010, total shareholders' equity decreased by \$357 million, accumulated other comprehensive income decreased by \$568 million, minority interests decreased by \$1,305 million and total net assets decreased by \$2,230 million.

(2) Effective from April 1, 2010, the Company applied the "Accounting Standard for Asset Retirement Obligations" (ASBJ Statement No.18 issued on March 31, 2008) and the "Implementation Guidance on Accounting Standards for Asset Retirement Obligations" (ASBJ Guidance No.21 issued on March 31, 2008).

The effect of this change was to decrease income before income taxes and minority interests by \(\frac{\pmathbf{4}}{3}\),936 million for the current fiscal year. The effect of this change on operating income and ordinary income was immaterial.

## Changes in presentation

Prior fiscal year  (From April 1, 2009 To March 31, 2010)	Current fiscal year  (From April 1, 2010 To March 31, 2011)
Consolidated statement of income	Consolidated statement of income
<ol> <li>(1) Effective from the year ended March 31, 2010, the "Derivative loss" previously included in "Miscellaneous expenses" has been separately presented under "Non-operating expenses" due to its increased materiality. For the prior fiscal year, the "Derivative loss" included in "Miscellaneous expenses" amounted to ¥4,855 million.</li> <li>(2) The "Loss on business restructuring of consolidated subsidiaries" (which amounts to ¥1,085 million for the current fiscal year) was presented as a separate account until the prior fiscal year. Due to its decreased materiality, however, this account has been included in "Other" under "Special losses."</li> </ol>	(1) Due to the adoption of the "Cabinet Office Ordinance No.5 for Partial Amendment to the Regulations on Financial Statements" (March 24, 2009), in accordance with the "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22 issued on December 26, 2008), the account of "income before minority interests" was separately presented for the year ended March 31, 2011.
Consolidated statement of cash flows	Consolidated statement of cash flows
(1) The "Provision for residual value risk of leased vehicles" account in the prior fiscal year has been replaced by the "Provision for residual value risk of leased vehicles (net changes)" to more precisely reflect the status of the relevant transactions.	(1) "Unrealized loss on investments" was presented as a separate account under "Cash flows from operating activities" for the year ended March 31, 2010. Due to its minor importance, this account, in the amount of \(\frac{\pmathcal{2}}{2},261\) million for the year ended March 31, 2011, has been included in "Other."
	(2) "Net decrease (increase) in restricted cash", which was included in "Other" under "Cash flows from investing activities" for the year ended March 31, 2010, has been separately presented for the year ended March 31, 2011, because its importance has increased.
	For the year ended March 31, 2010, the "Net decrease (increase) in restricted cash" included in "Other" amounted to (\forall 84,234)

## Additional information

Prior fiscal year  (From April 1, 2009  To March 31, 2010	Current fiscal year  (From April 1, 2010 To March 31, 2011)		
	Effective from April 1, 2010, the Company applied the "Accounting Standard for Presentation of Comprehensive Income" (ASBJ Statement No. 25 issued on June 30, 2010). However, the prior fiscal year's amounts presented as "Accumulated other comprehensive income" and "Total accumulated other comprehensive income" were presented as "Valuation, translation adjustments and others" and "Total valuation, translation adjustments and others" respectively, prior to the application of the above standard.		

million.

# (For consolidated balance sheets)

				1			Millions of yen)
Prior fiscal year (As of March 31, 2010)			Current fiscal year (As of March 31, 2011)				
1. ※1	**1 Accumulated depreciation of property, plant and equipment \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		Accumulated depreciation of property, plant and equipment		¥4,259,525		
		includes accumula	nted depreciation of leased	The above amount includes accumulated depreciation assets in the amount of ¥223,158 million.			
2. ※2			t, included certain items in used to others under lease	in t	2. *2 Machinery, equipment and vehicles, net, included certain ite in the amount of ¥1,133,924 million leased to others under lea agreements.		
3. ※3	These assets included	the following ass	ets pledged as collateral:	3. <b>%</b> 3 The	ese assets include	d the following as	sets pledged as collateral:
(1)	Assets pledged as coll	ateral:		(1) Ass	ets pledged as col	llateral:	
	Sales finance receiva	bles	¥ 969,778	Sale	es finance receiva	bles	¥ 812,236
	Property, plant and e	quipment	592,669	Cur	rent assets, other		17,692
	Intangible fixed asset	ts	115	Prop	perty, plant and e	quipment	366,865
	Other investments an	d other assets	24,385	Inta	ngible fixed asset	ts	54
	Tota	1	¥1,586,947		Tota		¥1,196,847
(2)	Liabilities secured by	the above collater	ıl:	(2) Liał	oilities secured by	the above collate	ral:
	Short-term borrowing	gs	¥ 255,161	Sho	rt-term borrowing	gs	¥ 283,309
	Long-term borrowing	2S	954,968		g-term borrowing		640,960
	(including the current portion)		(including the current portion)		,		
	Total ¥1,210,129		Total		¥924,269		
4. Gua	4. Guarantees and others		4. Guarantees and others				
(1)	(1) Guarantees		(1) Gua	(1) Guarantees			
	Guarantees	Balance of liabilities guaranteed	Description of liabilities guaranteed	Balance of liabilities Guarantees guaranteed		Description of liabilities guaranteed	
	Employees	<b>※</b> ¥116,283	Guarantees for employees' housing loans and others	Emp	ployees	<b>※</b> ¥103,044	Guarantees for employees' housing loans and others
	13 foreign dealers and	1,909	Guarantees for loans and others	64 f and	oreign dealers	2,985	Guarantees for loans and others
	10 other companies			10 c	other companies		
	Total	¥118,192			Total	¥106,029	
	Allowance for doubtful accounts is provided for these loans mainly based on past experience.		Allowance for doubtful accounts is provided for these loans mainly based on past experience.				
	(2) Commitments to provide guarantees		(2) Commitments to provide guarantees				
	Guarantees	Balance of commitments to provide guarantees	Description of liabilities guaranteed		Guarantees	Balance of commitments to provide guarantees	Description of liabilities guaranteed
	Hibikinada Development Co., Ltd.	¥472	Commitments to provide guarantees for loans		ikinada evelopment Co., d.	¥312	Commitments to provide guarantees for loans

Prior fiscal year (As of March 31, 2010)	Current fiscal year (As of March 31, 2011)		
5. ¾4 ¥64,454 million of goodwill is included in "Intangible fixed assets."	5. ¾4 ¥57,562 million of goodwill is included in "Intangible fixed assets."		
6. %5 Investments in unconsolidated subsidiaries and affiliates	6. %5 Investments in unconsolidated subsidiaries and affiliates		
Investments in stock of unconsolidated subsidiaries and affiliates \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Investments in stock of unconsolidated subsidiaries and affiliates \$\pmathbf{\		
included:) ¥1,150	included:) \qquad \qquad \qquad \qquad \qquad \qquad \qquad \qquad \qquad \qqquad \qqqqq \qqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqq \qqqqq \qqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqq \qqqqq \qqqqqq		
7. %6 ¥32,104 million of lease receivables and ¥45,205 million of lease investment assets are included in "Sales finance receivables" and "Other current assets."	7. ¾6 ¥59,657 million of lease receivables and ¥48,261 million of lease investment assets are included in "Sales finance receivables" and "Other current assets."		
8. The amount of unused balances of overdrafts and loan commitment agreements entered into by consolidated subsidiaries are as follows:	8. The amount of unused balances of overdrafts and loan commitment agreements entered into by consolidated subsidiaries are as follows:		
Total credit lines of overdrafts and loans Loans receivable outstanding  Unused credit lines  \$\frac{\pmathbf{\pmathbf{y}}}{90,070}\$  \$\frac{51,342}{\pmathbf{y}}\$  \$\frac{\pmathbf{\pmathbf{y}}}{38,728}\$	Total credit lines of overdrafts and loans Loans receivable outstanding  Unused credit lines  #92,219 60,903  #31,316		
Since many of these facilities expire without being utilized and the related borrowings are sometimes subject to a review of the borrowers' credibility, any unused amount will not necessarily be utilized at the full amount.	Since many of these facilities expire without being utilized and the related borrowings are sometimes subject to a review of the borrowers' credibility, any unused amount will not necessarily be utilized at the full amount.		

Prior fiscal year

(From April 1, 2009
To March 31, 2010)

Current fiscal year

(From April 1, 2010
To March 31, 2011)

1. \*1 Total research and development costs

Research and development costs included in manufacturing costs and selling, general and administrative expenses.

¥385,456

- 2. \*\*2 The ending inventory balance represents after write-down of book value when their carrying amounts become unrecoverable, and the write-down (after offsetting the reversal of the prior year's write-down) is recognized at Cost of Sales. \*\*2,970 (gain)
- 3. 3 Gain and loss on sales of fixed assets primarily resulted from the sale of land and buildings in the amount of ¥7,588 million and ¥1,698 million, respectively.
- 4. \*\*4 The following loss on impairment of fixed assets was recorded for the current fiscal year.

<u>Usage</u>	<u>Type</u>	Location	Amount
Idle assets	Land Buildings Structures Machinery and equipment and others	Yokohama-shi, Kanagawa, and 78 other locations	¥6,856
Assets to be sold	Land and others	Ibaraki-shi, Osaka, and 1 other location	¥734
Assets to be disposed of	Land Buildings Structures Machinery and equipment Right of using facilities and others	Mexico City, Mexico D.F., Mexico Itami-shi, Hyogo, and 52 other locations	¥21,705
Other	Goodwill	_	¥6 387

The Group bases its grouping for assessing the impairment loss on fixed assets on its business segments (automobiles and sales finance) and geographical segments. However, the Group determines whether an asset is impaired on an individual asset basis if the asset is considered idle or if it is to be disposed of. The Company and some of its consolidated subsidiaries have recognized an impairment loss on idle assets and assets to be disposed of due to a significant decline in their market value by reducing their net book value to the respective recoverable value of each asset. Such loss amounted to ¥29,295 million has been recorded as a special loss in the accompanying consolidated statements of income. This impairment loss consisted of losses of ¥6,856 million on idle assets (land -¥1,697 million, building and structures - ¥1,932 million, machinery and equipment - ¥1,543 million, and others - ¥1,684 million) and losses of ¥734 million on assets to be sold (land -¥592 million and others - ¥142 million), and losses of ¥21,705 million on assets to be disposed of (land - \pm 7,032 million, buildings and structures - ¥1,108 million, machinery and equipment - ¥1,566 million, right of using facilities - ¥6,949 million and others - ¥5,050 million).

The recoverable value of these assets was measured with their net sale value, which was estimated based on an appraisal value for the idle assets and those to be disposed of, or a sales contract for the assets to be sold.

Due to a decrease in the profitability of some consolidated subsidiaries, the book value of goodwill was reduced to its recoverable value, and the resulting loss of \(\frac{4}{5},387\) million has been recorded as an impairment loss under Special losses.

The recoverable value of goodwill was measured with its utility value, and calculated mostly by discounting its future cash flows at 10%.

1. %1 Total research and development costs

Research and development costs included in manufacturing costs and selling, general and administrative expenses.

¥399,282

 2. ※2 The ending inventory balance represents after write-down of book value when their carrying amounts become unrecoverable, and the write-down (after offsetting the reversal of the prior year's write-down) are as follows: Cost of Sales ¥1.018

Special losses (Loss on disaster)

¥4,013

- 3. 3 Gain and loss on sales of fixed assets primarily resulted from the sale of land and buildings in the amount of ¥17,982 million and ¥3,001 million, respectively.
- 4. \*\*4 The following loss on impairment of fixed assets was recorded for the current fiscal year.

<u>Usage</u>	<u>Type</u>	Location	Amount
Idle assets	Land Buildings Structures Machinery and equipment and others	Amagasaki-shi, Hyogo, and 98 other locations	¥7,168
Assets to be sold	Land Buildings Structures and others	Ota-shi, Gunma, and 9 other locations	¥272
Assets to be disposed of	Land Buildings Structures Machinery and equipment and others	Chigasaki-shi, Kanagawa, and 62 other locations	¥3,451

The Group bases its grouping for assessing the impairment loss on fixed assets on its business segments (automobiles and sales finance) and the regional segments that are mutually complementary with each other. However, the Group determines whether an asset is impaired on an individual asset basis if the asset is considered idle or if it is to be disposed of. The Company and some of its consolidated subsidiaries have recognized an impairment loss on idle assets and assets to be disposed of due to a significant decline in their market value by reducing their net book value to the respective recoverable value of each asset. Such loss amounted to ¥10,891 million has been recorded as a special loss in the accompanying consolidated statements of income. This impairment loss consisted of losses of ¥7,168 million on idle assets (land -¥2,404 million, building and structures - ¥2,467 million, machinery and equipment - ¥1,022 million and others - ¥1,275 million) and losses of ¥272 million on assets to be sold (land -¥107 million, building and structures - ¥164 million and others - ¥1 million), and losses of ¥3,451 million on assets to be disposed of (land - ¥1,517 million, buildings and structures -¥566 million, machinery and equipment - ¥1,103 million and others - ¥265 million).

The recoverable value of these assets was measured with their net sale value, which was estimated based on an appraisal value for the idle assets and those to be disposed of, or a sales contract for the assets to be sold.

Prior fiscal year  From April 1, 2009 To March 31, 2010	Current fiscal year  (From April 1, 2010 To March 31, 2011)		
	5. 35 Loss on disaster due to the Great East Japan Earthquake mainly consisted of the following.		
	Fixed costs during the suspension of operations ¥19,820 The loss on disposal of damaged assets and		
	repair expenses 12,590 Other 7,195		
	Total ¥39,605		

(For consolidated comprehensive income statements)

For the fiscal year ended March 31, 2011

# **※**1 Comprehensive income for the prior fiscal year:

	(Millions of yen)
Parent company portion of comprehensive income	81,984
Minority interest portion of comprehensive income	10,536
Total	92,520

# \*2 Other comprehensive income for the prior fiscal year:

	(Millions of yen)
Unrealized holding gain and loss on securities	3,570
Unrealized gain and loss from hedging instruments	3,583
Unfunded retirement benefit obligation of foreign subsidiaries	(314)
Translation adjustments	27,964
The amount for equity method company portion	7,637
Total	42,440

(For consolidated statement of changes in net assets)

For the fiscal year ended March 31, 2010

### 1. Shares issued and outstanding / Treasury stock

(Thousands of shares)

Types of share	Number of shares at the end of the prior fiscal year	Increase	Decrease	Number of shares at the end of the current fiscal year
Shares issued: Common stock	4,520,715	_	_	4,520,715
Treasury stock: Common stock	447,412	80	4,709	442,783

Notes: 1. Details of the increase are as follows:

(Thousands of shares)

Increase due to the purchase of stocks of less than a standard unit

75

Increase in stocks held by affiliates accounted for by the equity method

5

2. Details of the decrease are as follows:

Decrease in the Company's interest in its treasury stocks held by an affiliate corresponding with decrease in the Company's interest in the affiliate due to the affiliate's disposal of its own treasury stocks.

4,709

2. Share subscription rights

2. 51.01 \$ 50.05\$11.51.01 11.51.05							
Company Descri		Type of shares to be issued	Number of shares to be issued (in thousands)				Balance at the end
	Description		At the end of			At the end of	of the current
	Description		the prior fiscal	Increase	Decrease	the current	fiscal year
	issued	year			fiscal year	(Millions of yen)	
Parent	Subscription rights						2,387
company	as stock options						2,367
Total		_					2,387
Total							2,367

### 3. Dividends

### (1) Dividends paid

There were no applicable items during the fiscal year ended March 31, 2010.

(2) Dividends, which the cutoff date was in the year ended March 31, 2010, and the effective date of which will be in the year ending March 31, 2011

There were no applicable items during the fiscal year ended March 31, 2010.

### 1. Shares issued and outstanding / Treasury stock

(Thousands of shares)

				(
Types of share	Number of shares at the end of the prior fiscal year	Increase	Decrease	Number of shares at the end of the current fiscal year
Shares issued: Common stock	4,520,715	_	_	4,520,715
Treasury stock: Common stock	442,783	1,215	106,420	337,578

Notes: 1. Details of the increase are as follows:

(Thousands of shares)

Increase due to the purchase of stocks of less than a standard unit Increase in stocks held by affiliates accounted for by the equity method 15 1,200

2. Details of the decrease are as follows:

Transferred the treasury stocks by third party allotment for the purpose of the capital alliance among the Company, Renault and Daimler AG Decrease in the Company's interest in its treasury stocks held by an affiliate corresponding with decrease in the Company's interest in the affiliate due to

98,179

the affiliate's disposal of its own treasury stocks

8,241

2. Share subscription rights

	F - 8			0.1 . 1	. 10.0	1.	51 .1 1
Company		Type of	Numbe	isands)	Balance at the end		
	D : 4:		At the end of			At the end of	of the current
	Description	shares to be	the prior fiscal	Increase	Decrease	the current	fiscal year
		issued	vear			fiscal year	(Millions of ven)
			year			niscar year	(Millions of yen)
Parent	Subscription rights						2,415
company	as stock options						2,413
Total		<u> </u>					2,415
1 otai				<del></del>			2,413

#### 3. Dividends

### (1) Dividends paid

Resolution	Type of shares	Total dividends (Millions of yen)	Dividends per share (Yen)	Cut-off date	Effective date
Meeting of the Board of Directors on November 4, 2010	Common stock	20,922	5	September 30, 2010	November 29, 2010

Note: Total dividends were obtained by deducting the amount corresponding to the equity of Renault shares held by the Company.

(2) Dividends, which the cutoff date was in the year ended March 31, 2011, and the effective date of which will be in the year ending March 31, 2012

oc in the year ene	inig iviaich 51,	, 2012				
Resolution	Type of shares	Total dividends (Millions of yen)	Source of dividends	Dividends per share (Yen)	Cut-off date	Effective date
Annual general meeting of the shareholders on June 29, 2011	Common stock	20,916	Retained earnings	5	March 31, 2011	June 30, 2011

Note: Total dividends were obtained by deducting the amount corresponding to the equity of Renault shares held by the Company.

	Pri	ior fiscal year	
ſ	From	April 1, 2009	Ì
ı	To	March 31 2010	J

1. %1 Cash and cash equivalents as of the year end are reconciled to the accounts reported in the consolidated balance sheet as follows:

As of March 31, 2010:

Cash on hand and in banks	¥802,410
Time deposits with maturities of more	(01.050)
than three months	(91,050)
Cash equivalents included	
in securities (*)	50,135
Cash and cash equivalents	¥761,495

- \* This represents short-term, highly liquid investments readily convertible into cash held by foreign subsidiaries.
- ※2 Major components of the assets and liabilities of the companies that have been excluded from consolidation through the sale of their shares

The following assets and liabilities have been excluded from consolidation as a result of selling the shares of Nissan Motor Car Carrier Co., Ltd. The relationship between the sale value of these shares and the net proceeds from the sale of these shares is as follows.

Current assets	¥ 5,594
Fixed assets	10,272
Current liabilities	(1,974)
Long-term liabilities	(1,816)
Translation adjustments	455
Minority interests	(4,857)
Gain on sales of investment securities	673
The Company's equity after sale of	
shares	(847)
Sale value of shares	7,500
Cash and cash equivalents	(225)
Proceeds from sale	¥ 7.275

Other than the above, there were proceeds of ¥647 million from the sale of shares of Nissan Satio Shimane Co., Ltd. However, the amount of assets and liabilities excluded from consolidation as a result of this event was negligible.

Current fiscal year

From April 1, 2010
To March 31, 2011

 X1 Cash and cash equivalents as of the year end are reconciled to the accounts reported in the consolidated balance sheet as follows:

As of March 31, 2011:

Cash on hand and in banks	¥998,822
Time deposits with maturities of more than three months	(3,375)
Cash equivalents included	
in securities (*)	158,006
Cash and cash equivalents	¥1,153,453

- \* This represents short-term, highly liquid investments readily convertible into cash held by foreign subsidiaries.
- 2. Significant non-cash transactions

Under the strategic cooperative relationship among the Company, Renault and Daimler AG, the 3 companies conducted capital alliance on April 28, 2010. Followings are the transactions related to the Company.

- By agreement between the Company and Renault, Renault delivered to the Company common shares of Daimler AG held by Renault. In response, the Company paid 584,246 thousand euro to Renault
- (2) By agreement between the Company and Renault, the Company allotted to Renault the Company's treasury shares (common shares). In response, Renault paid ¥73,738 million to the Company.

The Company made a yen selling/euro buying exchange contract for payment to Renault in (1) above and as a result, paid to Renault \(\frac{\pmathbf{7}}{3},738\) million equivalent for common shares of Daimler AG, while at the same timing the Company received from Renault \(\frac{\pmathbf{7}}{3},738\) million in exchange of the Company's treasury shares. From economical point of view these transactions were equivalent exchange of shares and were considered substantially as non-cash transactions. Therefore these are not presented in the consolidated cash flow statements.

Increase in Investment securities from the transactions mentioned above, ¥73,738 million

Decrease in Treasury shares from the transactions mentioned above, ¥99,990 million

Decrease in Retained earnings from the transactions mentioned above. ¥26.252 million

In addition to and on the same day with the capital alliance mentioned above, the following non-cash transactions were conducted for the purpose of maintaining the Company's equity ratio in Renault,

- (3) The Company issued 1st unsecured convertible bond with share subscription right to Nissan Finance Co., Ltd. ("Nissan Finance") which is a 100% subsidiary of the Company. (Issue price: 7,555 million yen)
- (4) Nissan Finance delivered Renault the convertible bond as investment in kind. In response, Renault issued its common shares to Nissan Finance.
- (5) Renault immediately exercised the conversion right and the Company delivered its common shares to Renault using the Company's treasury shares.

Increase in Investment securities from the transactions mentioned above, ¥6,890 million

Decrease in Treasury shares from the transactions mentioned above, ¥10,244 million

Decrease in Retained earnings from the transactions mentioned above, ¥3,354 million

Prior fiscal year

From April 1, 2009
To March 31, 2010

Current fiscal year
From April 1, 2010
To March 31, 2011

1. Finance lease transactions

(Lessees' accounting)

(1) Leased assets

Leased assets primarily consist of dies and automobile manufacturing equipment.

(2) Depreciation method for leased assets

Described in "4 (2) Depreciation of property, plant and equipment" under Significant accounting policies.

(Lessors' accounting)

(1) Breakdown of lease investment assets

Lease income receivable	¥46,027
Estimated residual value	2,879
Interest income equivalent	(3,701)
Total	¥45 205

(2) Expected amounts of collection from lease income receivable concerning lease receivables and lease investment assets after the balance sheet date

	Lease receivables	Lease investment assets
Due within one year	¥7,265	¥14,921
Due after one year but within two years	6,769	11,944
Due after two years but within three years	6,243	7,825
Due after three years but within four years	6,131	5,078
Due after four years but within five years	5,067	2,484
Due after five years	629	3,775

### 2. Operating lease transactions

#### (Lessees' accounting)

Future minimum lease income subsequent to March 31, 2010 are summarized as follows:

Due in one year or less	¥5,629
Due after one year	37,192
Total	¥42 821

#### (Lessors' accounting)

Future minimum lease payments subsequent to March 31, 2010 are summarized as follows:

Due in one year or less	¥258,144
Due after one year	254,022
Total	¥512,166

1. Finance lease transactions

(Lessees' accounting)

(1) Leased assets

Same as the prior year.

(2) Depreciation method for leased assets

Same as the prior year.

(Lessors' accounting)

(1) Breakdown of lease investment assets

Lease income receivable	¥48,973
Estimated residual value	2,900
Interest income equivalent	(3,612)
Total	¥48.261

(2) Expected amounts of collection from lease income receivable concerning lease receivables and lease investment assets after the balance sheet date

	Lease receivables	Lease investment assets
Due within one year	¥19,648	¥13,739
Due after one year but within two years	12,583	17,104
Due after two years but within three years	11,267	7,559
Due after three years but within four years	9,617	4,844
Due after four years but within five years	5,896	2,161
Due after five years	646	3,566

#### 2. Operating lease transactions

#### (Lessees' accounting)

Future minimum lease income subsequent to March 31, 2011 are summarized as follows:

Due in one year or less	¥6,314
Due after one year	35,091
Total	¥41,405

#### (Lessors' accounting)

Future minimum lease payments subsequent to March 31, 2011 are summarized as follows:

Due in one year or less	¥229,267
Due after one year	240,273
Total	¥469,540

(For financial instruments)

Prior fiscal year (from April 1, 2009, to March 31, 2010)

#### 1. Financial Instruments

#### (1) Policies on financial instruments

The Group's fund management is primarily limited to short-term deposits and appropriate repurchase agreement transactions. The financing has been diversified, such as bank loans, bond issues, commercial paper issues, and liquidation of securities, to reduce the exposure to liquidity risk.

The Group utilizes derivative financial instruments based on the internal "Policies and Procedures for Risk Management" for the purpose of hedging its exposure to adverse fluctuations in foreign currency exchange rates on receivables and payables denominated in foreign currencies, interest rates on interest-bearing debt and market prices on commodity, but does not enter into such transactions for speculative or trading purposes.

The sales financing business provides the Group's financial services including auto loans and leases, which are supplied to customers following a strict credit assessment, and inventory financing, which is supplied to dealers

### (2) Description of financial instruments and related risks

#### ① Trade notes and accounts receivable

The Group holds trade notes and accounts receivable as consideration for sales of products and collects such receivables in accordance with the terms and conditions of relevant sales agreements. The relevant trade notes and accounts receivable are exposed to the credit risk of the respective customers. Those denominated in foreign currencies are exposed to fluctuations in foreign currency exchange rates.

#### ② Sales finance receivables

Sales financing is an integral part of the Group's core business. The Group provides auto loans and leases to customers who purchase the Group's products and also inventory financing and working capital loans to dealers. Sales finance receivables are exposed to the credit risk of the respective customers as is the case with trade notes and accounts receivable.

#### ③ Securities and investment securities

Securities and investment securities held by the Group are mainly unlisted foreign investment trusts and investment securities in affiliates. Investment securities in affiliates are exposed to the risk of fluctuations in their market prices.

#### ④ Trade notes and accounts payable

The Group holds trade liabilities with various payment dates based on the payment conditions from purchasing diverse parts, materials and services, required for development and manufacture of products. As its procurement activities are operated in various regions and countries, the relevant trade notes and accounts payable are exposed to fluctuations in foreign currency exchange rates.

#### ⑤ Borrowings, bonds and lease obligations

The Group conducts diverse financing activities for the purpose of fund procurements for working capital, investments in equipment and businesses, sales financing and so forth. As part of such financing uses floating-rates, the relevant borrowings, bonds and lease obligations are exposed to the risk of interest rate fluctuations. The Group is also exposed to liquidity risk in that the necessary funds for business operations may not be ensured with rapid changes in the procurement environment.

## 6 Derivative transactions

## (1) Forward foreign exchange contracts

Forward foreign exchange contracts are used to hedge against the adverse impact of fluctuations in foreign currency exchange rates on foreign currency denominated receivables and payables arising from importing and exporting products and others.

#### (2) Currency options

In the same manner as forward foreign exchange contracts, currency options are used to hedge against the adverse impact of fluctuations in foreign currency exchange rates on foreign currency denominated receivables and payables.

### (3) Interest rate swaps

Interest rate swaps are used primarily to hedge against the adverse impact of fluctuations in interest rates on interest-bearing debt.

#### (4) Currency swaps

Currency swaps are used to hedge against the adverse impact of fluctuations in foreign currency exchange rates and interest rates on foreign currency denominated receivables and payables.

### (5) Interest rate options

Interest rate options are used primarily to hedge against the adverse impact of fluctuations in interest rates on interest-bearing debt.

#### (6) Stock options

Stock options are used primarily to hedge against the adverse impact of fluctuations in share prices.

#### (7) Commodity futures contracts

Commodity futures contracts are used primarily to hedge against the adverse impact of fluctuations in the market prices of precious metals (used as the catalyst for the emission gas purifier of automobiles) and base metals (raw materials for automobile productions).

For hedging instruments, hedged items, hedging policy and assessment of hedge effectiveness, refer to "Hedge accounting" under "Significant accounting policies" described earlier.

#### (3) Risks relating to financial instruments and the management system thereof

#### (1) Management of market risk

Although derivative transactions are used for the purpose of hedging risks on the assets and liabilities recorded in the consolidated balance sheet, there remain the risk of foreign currency exchange fluctuations on currency transactions, the risk of interest rate fluctuations on interest rate transactions and the risk of market price fluctuations on commodity transactions. All the derivative transactions of the Group are carried out pursuant to the internal risk management rules, which stipulate the Group's basic policies for derivative transactions, management policies, management items, trading procedures, criteria for the selection of counterparties, the reporting system and so forth. The Group's financial market risk is controlled by the Company in a centralized manner, and it is stipulated that no individual subsidiary can initiate a hedge operation such as derivative transactions, without the prior approval of, and regular reporting back to, the Company.

The basic policy on the acquisition of derivative transactions is subject to the approval of the Monthly Hedge Policy Meeting, which is attended by the Chief Financial Officer and the staff in charge. The execution and management of all transactions are to be conducted in accordance with the aforementioned risk management rules pursuant to the decisions made at those meetings. Derivative transactions are conducted by a special section of the Finance Department, and the verification of the relevant trade agreements and the monitoring of position balances are the responsibility of the Accounting Section and the Risk Management Section. Commodity futures contracts are conducted by the Finance Department in accordance with the acquisition policy determined by the corporate officer in charge of the Purchasing Department and the Chief Financial Officer.

The status of derivative transactions is reported on a daily basis to the Chief Financial Officer and on an annual basis to the Board of Directors. Credit risk is monitored quantitatively by taking into account Renault's valuation methods principally based on the counterparties' external credit ratings and their net assets. The Finance Department sets a maximum upper limit on positions with each of the counterparties and monitors the balances of open positions every day.

### ② Management of credit risk

The Group does business with a variety of local counterparties including suppliers and dealers in different regions of the world. The Group manages suppliers credit risk regarding the continuation of production activity by conducting an annual assessment of their financial condition based on their financial information. Meanwhile, the Group has established transaction terms and conditions for operating receivables in Japan and overseas based on the credit assessment criteria to take appropriate and effective measures for the protection of such receivables, using bank letters of credit and transactions with advance payments.

As for financial transactions including derivatives, the Group is exposed to the risk that a counterparty could default and jeopardize future profits. We believe that this risk is insignificant as the Group enters into derivative transactions only with financial institutions that have a sound credit profile. The Group enters into derivative transactions with Renault Finance S.A. ("RF"), a specialized financial subsidiary of the Renault Group, which, the Company believes, is not subject to any such material risk. This is because RF enters into derivative transactions to cover such derivative transactions with the Group only with financial institutions of the highest caliber carefully selected by RF based on its own rating techniques.

#### 3 Management of liquidity risk related to financing

The Company endeavors to raise funds from appropriate sources with reinforced measures such as an accumulation of cash reserves and the conclusion of loan commitment agreements so that the Group can ensure an appropriate level of liquidity even if any significant environmental change takes place in the financial market. However, this factor could entail a greater-than-anticipated level of risk that might hinder the smooth execution of the initially planned financing, thereby having a significant effect on the Group's financial position and business performance. The Group secures the appropriate liquidity of funds in its automobile business in accordance with the management rule on liquidity risk by taking into account the future repayment schedule of borrowings, the future demand for working capital and other fund

requirements. Meanwhile, in the sales financing business, the Group minimizes the liquidity risk by focusing on thorough Asset Liability Management, especially in major markets, and matching assets and liabilities.

#### (4) Supplemental explanation on the fair value of financial instruments

- ① The fair value and unrealized gain or loss on derivative transactions are estimates that are considered appropriate based on the market at the balance sheet date and, thus, the fair value is not necessarily indicative of the actual amounts that might be realized or settled in the future.
- ② The notional amounts of the swaps are not a direct measure of the Company's risk exposure in connection with its swap transactions.

#### 2. Fair Value of Financial Instruments

The following table indicates the amount recorded in the consolidated balance sheet, the fair value and the difference as of March 31, 2010. Assets and liabilities, for which it is deemed difficult to measure the fair value, are not included in the table below. (Refer to Note 2.)

(Millions of yen)

	Amount recorded in the consolidated balance sheet	Fair value	Difference
(1) Cash on hand and in banks	802,410	802,410	
(2) Trade notes and accounts receivable	641,154		
Allowance for doubtful accounts <sup>1</sup>	(23,701)		
	617,453	617,453	
(3) Sales finance receivables <sup>2</sup>	2,601,248		
Allowance for doubtful accounts <sup>1</sup>	(63,191)		
	2,538,057	2,620,484	82,427
(4) Securities and investment securities	216,927	276,480	59,553
(5) Long-term loans receivable	11,125		
Allowance for doubtful accounts <sup>1</sup>	(1,378)		
	9,747	10,094	347
Total assets	4,184,594	4,326,921	142,327
(1) Trade notes and accounts payable	1,001,287	1,001,287	_
(2) Short-term borrowings	349,427	349,427	_
(3) Commercial papers	174,393	174,393	_
(4) Bonds <sup>3</sup>	914,272	932,690	(18,418)
(5) Long-term borrowings <sup>3</sup>	2,487,638	2,513,501	(25,863)
(6) Lease obligations <sup>3</sup>	151,536	153,940	(2,404)
Total liabilities	5,078,553	5,125,238	(46,685)
Derivative transactions <sup>4</sup>	(10,914)	(10,914)	_

- 1. The allowance for doubtful accounts, which is individually reported as part of trade notes and accounts receivable, sales finance receivables and long-term loans receivable, is deducted.
- 2. The amount recorded in the consolidated balance sheet for sales finance receivables includes (¥44,605) million of deferred installments income and others.
- 3. Bonds, long-term borrowings and lease obligations include the current portion of bonds, the current portion of long-term borrowings and lease obligations under current liabilities, respectively.
- 4. Net receivables and payables, which were derived from derivative transactions, are presented in net amounts, and any item for which the total becomes a net liability is indicated in parentheses.

(Note 1) Calculation method of the fair value of financial instruments and matters relating to securities and derivative transactions

#### Assets:

(1) Cash on hand and in banks and (2) Trade notes and accounts receivable

Fair value is calculated based on the book value as these assets are settled within a short time and the fair value is almost equal to the book value.

### (3) Sales finance receivables

Fair value is calculated based on the discounted cash flows by collection period, using discount rates reflecting maturity and credit risk.

#### (4) Securities and investment securities

Fair value of stocks is based on the prices traded at the stock exchange. Fair value of unlisted foreign investment trusts is based on the book value as these are settled within a short time and fair value is almost equal to the book value.

Refer to the Notes to "For securities" with regard to the noteworthy matters provided for each type of securities, classified by holding purpose.

#### (5) Long-term loans receivable

Fair value is calculated based on the discounted cash flows of each individual loan, using discount rate which would be applicable for similar new loans.

#### Liabilities:

(1) Trade notes and accounts payable, (2) Short-term borrowings and (3) Commercial paper

Fair value is calculated based on the book value as these liabilities are settled within a short time and fair value is almost equal to the book value.

#### (4) Bonds

Fair value of marketable bonds is based on the market prices, and that of non-marketable bonds is based on the present value estimated by discounting the total principal and interest, using discount rates reflecting the remaining term and credit risk.

### (5) Long-term borrowings and (6) Lease obligations

Fair value is calculated based on the present value estimated by discounting the total principal and interest, using discount rates which would be applicable for similar new borrowings or lease transactions.

### Derivative transactions:

Refer to the Notes to "For derivative transactions".

### (Note 2) Financial instruments for which it is deemed difficult to measure the fair value

(Millions of yen)

Classification	Amount recorded in the consolidated balance sheet
Unlisted stocks	102,468

Unlisted stocks are not included in (4) Securities and investment securities, as it is deemed difficult to measure the fair value because they are nonmarketable and future cash flows cannot be estimated.

(Note 3) Redemption schedule for monetary receivables and securities with maturity dates after March 31,2010

	Due within one year	Due after one year but within five years	Due after five years but within ten years	Due after ten years
Cash on hand and in banks	802,410	_	_	_
Trade notes and accounts receivable	641,154	_	_	_
Sales finance receivables <sup>1</sup>	1,125,792	1,418,875	56,435	146
Securities and investment securities				
Other securities with maturity dates (Bonds)	_	115	_	_
Long-term loans receivable	1,275	7,830	709	1,311
Total	2,570,631	1,426,820	57,144	1,457

<sup>1.</sup> The amount of sales finance receivables includes (¥44,605) million of deferred installment income and others.

(Note 4) Redemption schedule for bonds, long-term borrowings, lease obligations and other interest-bearing debt after March 31,2010

(Millions of yen)

	I	Б 6	D 6	ъ с	,	inons or yen;
		Due after	Due after	Due after	Due after	
	Due within	one year but	two years	three years	four years	Due after
	one year	within two	but within	but within	but within	five years
		years	three years	four years	five years	
Bonds	407,130	89,466	178,209	100,000	139,467	
Long-term borrowings	695,655	876,245	568,513	271,226	36,583	39,416
Lease obligations	64,984	44,864	19,586	16,363	2,934	2,805
Total	1,167,769	1,010,575	766,308	387,589	178,984	42,221

### (Additional information)

Effective from the current fiscal year, the year ended March 31, 2010, the "Accounting Standard for Financial Instruments" (ASBJ Statement No. 10 issued on March 10, 2008) and the "Guidance on Disclosures about Fair Value of Financial Instruments" (ASBJ Guidance No. 19 issued on March 10, 2008) have been applied.

### Current fiscal year (from April 1, 2010, to March 31, 2011)

#### 1. Financial Instruments

#### (1) Policies on financial instruments

The Group's fund management is primarily limited to short-term deposits and appropriate repurchase agreement transactions. The financing has been diversified, such as bank loans, bond issues, commercial paper issues, and liquidation of securities, to reduce the exposure to liquidity risk.

The Group utilizes derivative financial instruments based on the internal "Policies and Procedures for Risk Management" for the purpose of hedging its exposure to adverse fluctuations in foreign currency exchange rates on receivables and payables denominated in foreign currencies, interest rates on interest-bearing debt and market prices on commodity, but does not enter into such transactions for speculative or trading purposes.

The sales financing business provides the Group's financial services including auto loans and leases, which are supplied to customers following a strict credit assessment, and inventory financing, which is supplied to dealers

#### (2) Description of financial instruments and related risks

### ① Trade notes and accounts receivable

The Group holds trade notes and accounts receivable as consideration for sales of products and collects such receivables in accordance with the terms and conditions of relevant sales agreements. The relevant trade notes and accounts receivable are exposed to the credit risk of the respective customers. Those denominated in foreign currencies are exposed to fluctuations in foreign currency exchange rates.

#### ② Sales finance receivables

Sales financing is an integral part of the Group's core business. The Group provides auto loans and leases to customers who purchase the Group's products and also inventory financing and working capital loans to dealers. Sales finance receivables are exposed to the credit risk of the respective customers as is the case with trade notes and accounts receivable.

### ③ Securities and investment securities

Securities and investment securities held by the Group are mainly unlisted foreign investment trusts and investment securities in affiliates. Investment securities in affiliates are exposed to the risk of fluctuations in their market prices.

### ④ Trade notes and accounts payable

The Group holds trade liabilities with various payment dates based on the payment conditions from purchasing diverse parts, materials and services, required for development and manufacture of products. As its procurement activities are operated in various regions and countries, the relevant trade notes and accounts payable are exposed to fluctuations in foreign currency exchange rates.

#### 5 Borrowings, bonds and lease obligations

The Group conducts diverse financing activities for the purpose of fund procurements for working capital, investments in equipment and businesses, sales financing and so forth. As part of such financing uses floating-rates, the relevant borrowings, bonds and lease obligations are exposed to the risk of interest rate fluctuations. The Group is also exposed to liquidity risk in that the necessary funds for business operations may not be ensured with rapid changes in the procurement environment.

#### ⑥ Derivative transactions

### (1) Forward foreign exchange contracts

Forward foreign exchange contracts are used to hedge against the adverse impact of fluctuations in foreign currency exchange rates on foreign currency denominated receivables and payables arising from importing and exporting products and others.

#### (2) Currency options

In the same manner as forward foreign exchange contracts, currency options are used to hedge against the adverse impact of fluctuations in foreign currency exchange rates on foreign currency denominated receivables and payables.

#### (3) Interest rate swaps

Interest rate swaps are used primarily to hedge against the adverse impact of fluctuations in interest rates on interest-bearing debt.

### (4) Currency swaps

Currency swaps are used to hedge against the adverse impact of fluctuations in foreign currency exchange rates and interest rates on foreign currency denominated receivables and payables.

### (5) Interest rate options

Interest rate options are used primarily to hedge against the adverse impact of fluctuations in interest rates on interest-bearing debt.

#### (6) Stock options

Stock options are used primarily to hedge against the adverse impact of fluctuations in share prices.

#### (7) Commodity futures contracts

Commodity futures contracts are used primarily to hedge against the adverse impact of fluctuations in the market prices of precious metals (used as the catalyst for the emission gas purifier of automobiles) and base metals (raw materials for automobile productions).

For hedging instruments, hedged items, hedging policy and assessment of hedge effectiveness, refer to "Hedge accounting" under "Significant accounting policies" described earlier.

#### (3) Risks relating to financial instruments and the management system thereof

#### (1) Management of market risk

Although derivative transactions are used for the purpose of hedging risks on the assets and liabilities recorded in the consolidated balance sheet, there remain the risk of foreign currency exchange fluctuations on currency transactions, the risk of interest rate fluctuations on interest rate transactions and the risk of market price fluctuations on commodity transactions. All the derivative transactions of the Group are carried out pursuant to the internal risk management rules, which stipulate the Group's basic policies for derivative transactions, management policies, management items, trading procedures, criteria for the selection of counterparties, the reporting system and so forth. The Group's financial market risk is controlled by the Company in a centralized manner, and it is stipulated that no individual subsidiary can initiate a hedge operation such as derivative transactions, without the prior approval of, and regular reporting back to, the Company.

The basic policy on the acquisition of derivative transactions is subject to the approval of the Monthly Hedge Policy Meeting, which is attended by the Chief Financial Officer and the staff in charge. The execution and management of all transactions are to be conducted in accordance with the aforementioned risk management rules pursuant to the decisions made at those meetings. Derivative transactions are conducted by a special section of the Finance Department, and the verification of the relevant trade agreements and the monitoring of position balances are the responsibility of the Accounting Section and the Risk Management Section. Commodity futures contracts are conducted by the Finance Department in accordance with the acquisition policy determined by the corporate officer in charge of the Purchasing Department and the Chief Financial Officer.

The status of derivative transactions is reported on a daily basis to the Chief Financial Officer and on an annual basis to the Board of Directors. Credit risk is monitored quantitatively by taking into account Renault's valuation methods principally based on the counterparties' external credit ratings and their net assets. The Finance Department sets a maximum upper limit on positions with each of the counterparties and monitors the balances of open positions every day.

#### 2 Management of credit risk

The Group does business with a variety of local counterparties including suppliers and dealers in different regions of the world. The Group manages suppliers credit risk regarding the continuation of production activity by conducting an annual assessment of their financial condition based on their financial information. Meanwhile, the Group has established transaction terms and conditions for operating receivables in Japan and overseas based on the credit assessment criteria to take appropriate and effective measures for the protection of such receivables, using bank letters of credit and transactions with advance payments.

As for financial transactions including derivatives, the Group is exposed to the risk that a counterparty could default and jeopardize future profits. We believe that this risk is insignificant as the Group enters into derivative transactions only with financial institutions that have a sound credit profile. The Group enters into derivative transactions with Renault Finance S.A. ("RF"), a specialized financial subsidiary of the Renault Group, which, the Company believes, is not subject to any such material risk. This is because RF enters into derivative transactions to cover such derivative transactions with the Group only with financial institutions of the highest caliber carefully selected by RF based on its own rating techniques.

#### ③ Management of liquidity risk related to financing

The Company endeavors to raise funds from appropriate sources with reinforced measures such as an accumulation of cash reserves and the conclusion of loan commitment agreements so that the Group can ensure an appropriate level of liquidity even if any significant environmental change takes place in the financial market. However, this factor could entail a greater-than-anticipated level of risk that might hinder the smooth execution of the initially planned financing, thereby having a significant effect on the Group's financial position and business performance. The Group secures the appropriate liquidity of funds in its automobile business in accordance with the management rule on liquidity risk by taking into account the future repayment schedule of borrowings, the future demand for working capital and other fund

requirements. Meanwhile, in the sales financing business, the Group minimizes the liquidity risk by focusing on thorough Asset Liability Management, especially in major markets, and matching assets and liabilities.

#### (4) Supplemental explanation on the fair value of financial instruments

- ① The fair value and unrealized gain or loss on derivative transactions are estimates that are considered appropriate based on the market at the balance sheet date and, thus, the fair value is not necessarily indicative of the actual amounts that might be realized or settled in the future.
- ② The notional amounts of the swaps are not a direct measure of the Company's risk exposure in connection with its swap transactions.

#### 2. Fair Value of Financial Instruments

The following table indicates the amount recorded in the consolidated balance sheet, the fair value and the difference as of March 31, 2011. Assets and liabilities, for which it is deemed difficult to measure the fair value, are not included in the table below. (Refer to Note 2.)

(Millions of yen)

	Amount recorded in the consolidated balance sheet	Fair value	Difference
(1) Cash on hand and in banks	998,822	998,822	_
(2) Trade notes and accounts receivable	738,950		
Allowance for doubtful accounts <sup>1</sup>	(17,553)		
	721,397	721,397	_
(3) Sales finance receivables <sup>2</sup>	2,698,353		
Allowance for doubtful accounts <sup>1</sup>	(60,398)		
	2,637,955	2,678,386	40,431
(4) Securities and investment securities	460,390	488,920	28,530
(5) Long-term loans receivable	17,147		
Allowance for doubtful accounts <sup>1</sup>	(1,212)		
	15,935	16,174	239
Total assets	4,834,499	4,903,699	69,200
(1) Trade notes and accounts payable	1,181,469	1,181,469	_
(2) Short-term borrowings	593,095	593,095	_
(3) Commercial papers	256,601	256,601	_
(4) Bonds <sup>3</sup>	728,130	744,637	(16,507)
(5) Long-term borrowings <sup>3</sup>	2,356,454	2,374,923	(18,469)
(6) Lease obligations <sup>3</sup>	144,733	148,229	(3,496)
Total liabilities	5,260,482	5,298,954	(38,472)
Derivative transactions <sup>4</sup>	(15,303)	(15,303)	_

- 1. The allowance for doubtful accounts, which is individually reported as part of trade notes and accounts receivable, sales finance receivables and long-term loans receivable, is deducted.
- 2. The amount recorded in the consolidated balance sheet for sales finance receivables includes (¥48,483) million of deferred installments income and others.
- 3. Bonds, long-term borrowings and lease obligations include the current portion of bonds, the current portion of long-term borrowings and lease obligations under current liabilities, respectively.
- 4. Net receivables and payables, which were derived from derivative transactions, are presented in net amounts, and any item for which the total becomes a net liability is indicated in parentheses.

(Note 1) Calculation method of the fair value of financial instruments and matters relating to securities and derivative transactions

#### Assets:

(1) Cash on hand and in banks and (2) Trade notes and accounts receivable

Fair value is calculated based on the book value as these assets are settled within a short time and the fair value is almost equal to the book value.

### (3) Sales finance receivables

Fair value is calculated based on the discounted cash flows by collection period, using discount rates reflecting maturity and credit risk.

#### (4) Securities and investment securities

Fair value of stocks is based on the prices traded at the stock exchange. Fair value of unlisted foreign investment trusts is based on the book value as these are settled within a short time and fair value is almost equal to the book value.

Refer to the Notes to "For securities" with regard to the noteworthy matters provided for each type of securities, classified by holding purpose.

#### (5) Long-term loans receivable

Fair value is calculated based on the discounted cash flows of each individual loan, using discount rate which would be applicable for similar new loans.

#### Liabilities:

(1) Trade notes and accounts payable, (2) Short-term borrowings and (3) Commercial paper

Fair value is calculated based on the book value as these liabilities are settled within a short time and fair value is almost equal to the book value.

#### (4) Bonds

Fair value of marketable bonds is based on the market prices, and that of non-marketable bonds is based on the present value estimated by discounting the total principal and interest, using discount rates reflecting the remaining term and credit risk.

### (5) Long-term borrowings and (6) Lease obligations

Fair value is calculated based on the present value estimated by discounting the total principal and interest, using discount rates which would be applicable for similar new borrowings or lease transactions.

#### Derivative transactions:

Refer to the Notes to "For derivative transactions".

### (Note 2) Financial instruments for which it is deemed difficult to measure the fair value

(Millions of yen)

Classification	Amount recorded in the consolidated balance sheet
Unlisted stocks	79,171

Unlisted stocks are not included in (4) Securities and investment securities, as it is deemed difficult to measure the fair value because they are nonmarketable and future cash flows cannot be estimated.

(Note 3) Redemption schedule for monetary receivables and securities with maturity dates after March 31, 2011

	Due within one year	Due after one year but within five years	Due after five years but within ten years	Due after ten years
Cash on hand and in banks	998,822	_		_
Trade notes and accounts receivable	738,950	_		
Sales finance receivables <sup>1</sup>	1,167,647	1,466,013	62,786	1,907
Long-term loans receivable	582	10,556	4,424	1,585
Total	2,906,001	1,476,569	67,210	3,492

<sup>1.</sup> The amount of sales finance receivables includes (¥48,483) million of deferred installment income and others.

(Note 4) Redemption schedule for bonds, long-term borrowings, lease obligations and other interest-bearing debt after March 31, 2011

(Millions of yen)

						inons or juil)
		Due after	Due after	Due after	Due after	
	Due within	one year but	two years	three years	four years	Due after
	one year	within two	but within	but within	but within	five years
	-	years	three years	four years	five years	-
Bonds	87,280	189,153	179,516	132,181	90,000	50,000
Long-term borrowings	933,976	648,068	354,124	119,680	251,570	49,036
Lease obligations	77,598	36,599	19,876	6,343	2,618	1,699
Total	1,098,854	873,820	553,516	258,204	344,188	100,735

## (For securities)

For the fiscal year ended March 31, 2010

### Securities

### 1. Other securities

(As of March 31, 2010)

	Carrying value	Acquisition cost	Difference
Types of securities	(Millions of yen)	(Millions of yen)	(Millions of yen)
(Securities whose carrying value exceeds			
their acquisition cost)			
Stock	13,075	1,801	11,274
Bonds:			
Government bonds	_	_	_
Corporate bonds	115	108	7
Other bonds	_	_	_
Others	83	83	_
Subtotal	13,273	1,992	11,281
(Securities whose carrying value does not			
exceed their acquisition cost)			
Stock	1,172	1,645	(473)
Bonds:			
Government bonds	_	_	_
Corporate bonds	_	_	_
Other bonds	_	_	_
Others	50,160	50,160	_
Subtotal	51,332	51,805	(473)
Total	64,605	53,797	10,808

### 2. Other securities sold during the fiscal year ended March 31, 2010

(From April 1, 2009 to March 31, 2010)

Type of securities	Sales proceeds (Millions of yen)	Total gain (Millions of yen)	Total loss (Millions of yen)
Stock	1,302	1,155	(11)
Total	1,302	1,155	(11)

3. Securities for which an impairment loss was recognized (From April 1, 2009 to March 31, 2010) An impairment loss of ¥65 million was recognized for stock in the category of other securities.

For the fiscal year ended March 31, 2011

### Securities

#### 1. Other securities

(As of March 31, 2011)

Types of securities	Carrying value (Millions of yen)	Acquisition cost (Millions of yen)	Difference (Millions of yen)
(Securities whose carrying value exceeds	(Willions of yen)	(Willions of yell)	(Willions of yell)
their acquisition cost)			
Stock	113,084	76,139	36,945
Subtotal	113,084	76,139	36,945
(Securities whose carrying value does not			
exceed their acquisition cost)			
Stock	1,321	1,609	(288)
Others	158,007	158,007	_
Subtotal	159,328	159,616	(288)
Total	272,412	235,755	36,657

## 2. Other securities sold during the fiscal year ended March 31, 2011

(From April 1, 2010 to March 31, 2011)

(11011111111111111111111111111111111111						
Type of securities	Sales proceeds	Total gain	Total loss			
	(Millions of yen)	(Millions of yen)	(Millions of yen)			
Stock	1,190	102	(11)			
Total	1,190	102	(11)			

### (For derivative transactions)

For the fiscal year ended March 31, 2010

# 1. Derivative transactions for which hedge accounting is not adopted

## (1) Currency-related transactions

(Millions of yen)

Classification	Туре	Notional amounts	Portion due after one year included herein	Fair value	Difference
	Forward foreign exchange contracts:				
	Sell:				
	USD	4,039	_	(93)	(93)
	EUR	606	_	2	2
	ТНВ	10,511	_	(267)	(267)
ons	Others	6	_	0	0
sacti	Buy:				
tran	EUR	179	_	1	1
arket	USD	23,800	21,898	33	33
Non-market transactions	HKD	2,694	_	0	0
Ž	Others	14	_	0	0
	Swaps:				
	EUR	54,221	46,225	(963)	(963)
	USD	307,754	150,333	3,750	3,750
	GBP	12,955	8,478	(1,536)	(1,536)
	CAD	30,978	27,547	143	143
	ТНВ	13,996	6,196	(501)	(501)
	Total	_	_	569	569

Note: Calculation of fair value is based on the discounted cash flows and others.

### (2) Interest-related transactions

(Millions of yen)

Classification	Туре	Notional amounts	Portion due after one year included herein	Fair value	Difference
	Swaps:				
ons	Receive floating/pay fixed	89,702	51,938	(1,503)	(1,503)
sacti	Receive fixed/pay floating	76,979	76,979	(673)	(673)
trans	Options				
rket	Caps sold	486,836	212,773		
Non-market transactions	(Premium)	(-)	(-)	(189)	(189)
Nor	Caps purchased	486,271	212,773		
	(Premium)	(-)	(-)	194	194
	Total	_	_	(2,171)	(2,171)

Note: Calculation of fair value is based on the discounted cash flows and others.

### 2. Derivative transactions for which hedge accounting is adopted

## (1) Currency-related transactions

(Millions of yen)

Method of hedge accounting	Type of transactions	Major hedged items	Notional amounts	Portion due after one year included herein	Fair value
	Forward foreign				
	exchange contracts: Sell:				
	USD		264	_	(7)
	EUR	Accounts	99	_	(1)
Deferral hedge	Others	receivable	3	_	Ó
accounting	Buy:				
	USD	Accounts payable	1,071	_	30
	Swaps:				
	USD	Short-term and	14,253	14,253	(474)
	DKK	long-term borrowings	1,007	_	(1)
	Forward foreign exchange contracts:				
	Sell:				
Appropriation treatment	USD	Short-term and long-term loans	168	_	(3)
	Buy:				
	USD	Short-term borrowings	168	_	3
	Total		_	_	(453)

Note: Calculation of fair value is based on discounted cash flows and others.

### (2) Interest-related transactions

(Millions of yen)

Method of hedge accounting	Type of transactions	Major hedged items	Notional amounts	Portion due after one year included herein	Fair value
Special treatment	Swaps:  Receive floating/pay fixed	Long-term borrowings	251,000	251,000	Note 2
Deferral hedge accounting	Swaps:  Receive floating/pay fixed	Commercial papers, short-term and long-term borrowings, and bonds	458,058	234,080	(8,859)
	Total		_	_	(8,859)

Notes 1. Calculation of fair value is based on discounted cash flows and others.

2. The fair value of interest rate swaps which are accounted using special treatment is included in that of corresponding hedged long-term borrowings in "2. Fair Value of Financial Instruments" under "For financial Instruments" as those interest rate swaps are recorded as an adjustment to interest expense of hedged instruments under the special treatment.

## 1. Derivative transactions for which hedge accounting is not adopted

## (1) Currency-related transactions

(Millions of yen)

Classification	Туре	Notional amounts	Portion due after one year included herein	Fair value	Difference
	Forward foreign exchange contracts:				
	Sell:				
	USD	122	_	0	0
	ТНВ	9,141	_	244	244
ions	KRW	2,824	_	(71)	(71)
ısact	Buy:				
t tra	USD	17,892	_	(4)	(4)
Non-market transactions	Swaps:				
Non	EUR	158,238	90,169	918	918
	USD	196,466	12,353	14,611	14,611
	GBP	14,675	7,210	(1,031)	(1,031)
	CAD	24,619	24,619	(626)	(626)
	THB	2,072	_	(62)	(62)
	Total			13,979	13,979

Note: Calculation of fair value is based on the discounted cash flows and others.

### (2) Interest-related transactions

(Millions of yen)

Classification	Туре	Notional amounts	Portion due after one year included herein	Fair value	Difference
	Swaps:				
ons	Receive floating/pay fixed	44,143	8,315	(717)	(717)
sacti	Receive fixed/pay floating	42,775	_	169	169
trans	Options				
rket	Caps sold	384,010	202,014		
Non-market transactions	(Premium)	(—)	(—)	428	428
Non	Caps purchased	384,965	202,014		
	(Premium)	(—)	(—)	(426)	(426)
	Total	_	_	(546)	(546)

Note: Calculation of fair value is based on the discounted cash flows and others.

# (3) Commodity-related transactions

(Millions of yen)

					(Willions of yell)
Classification	Туре	Notional amounts	Portion due after one year included herein	Fair value	Difference
et 1S	Forward contracts:				
Non-market transactions	Buy:				
on-n ansa	Aluminum	1,912	_	123	123
ZĦ	Copper	4,332	_	70	70
	Total	_		193	193

Note: Calculation of fair value is based on the discounted cash flows and others.

### 2. Derivative transactions for which hedge accounting is adopted

### (1) Currency-related transactions

(Millions of yen)

Method of hedge accounting	Type of transactions	Major hedged items	Notional amounts	Portion due after one year included herein	Fair value
	Forward foreign exchange contracts: Buy:				
Deferral hedge accounting	USD EUR Swaps:	Accounts receivable	1,012 47	_ _	17 1
	USD EUR DKK	Short-term and long-term borrowings	12,738 45,343 646	45,343 —	2,056 1,646 0
	THB Forward foreign exchange contracts: Sell:	Bonds	12,890	12,890	84
Appropriation treatment	USD Buy:	Short-term and long-term loans	14	_	0
	USD	Short-term borrowings	14	_	0
Total			_	_	3,804

Note: Calculation of fair value is based on discounted cash flows and others.

#### (2) Interest-related transactions

(Millions of yen)

Method of hedge accounting	Type of transactions	Major hedged items	Notional amounts	Portion due after one year included herein	Fair value
Special treatment	Swaps:  Receive floating/pay fixed	Long-term borrowings	251,000	166,000	Note 2
Deferral hedge accounting	Swaps:  Receive floating/pay fixed	Commercial papers, short-term and long-term borrowings, and bonds	425,464	306,045	(2,108)
Total				_	(2,108)

Notes 1. Calculation of fair value is based on discounted cash flows and others.

2. The fair value of interest rate swaps which are accounted using special treatment is included in that of corresponding hedged long-term borrowings in "2. Fair Value of Financial Instruments" under "For financial Instruments" as those interest rate swaps are recorded as an adjustment to interest expense of hedged instruments under the special treatment.

### (3) Commodity-related transactions

(Millions of yen)

Method of hedge accounting	Type of transactions	Major hedged items	Notional amounts	Portion due after one year included herein	Fair value
Deferral hedge accounting	Forward contracts: Buy:	Platinum Palladium	2,003		(20)
	Total	Panadium	6,028		(19)

Note: Calculation of fair value is based on discounted cash flows and others.

### 1. Description of retirement benefit plans

The Nissan Group (consisting of the Company and its consolidated subsidiaries) has several defined-benefit and defined-contribution pension plans. The Company and certain consolidated subsidiaries have adopted both defined-benefit and defined-contribution pension plans, whereas certain other consolidated subsidiaries have either defined-benefit or defined-contribution pension plans. The defined-benefit pension plans adopted by the Company and certain domestic subsidiaries include lump-sum payment plans, defined-benefit corporate pension plans, welfare pension fund plans and tax-qualified plans. Certain employees may be entitled to additional special retirement benefits, depending on the conditions for the termination of their employment. Certain consolidated subsidiaries have transferred a part of their previous defined-benefit pension plans to defined-contribution ones during the current fiscal year.

2. The following table sets forth the funded status of retirement benefit plans:

		Prior fiscal year (As of March 31, 2010)	(Millions of yen)  Current fiscal year  (As of March 31, 2011)
a.	Retirement benefit obligation	(1,143,230)	(1,109,404)
b.	Plan assets at fair value	790,719	779,558
c.	Unfunded retirement benefit obligation (a+b)	(352,511)	(329,846)
d.	Unrecognized net retirement benefit obligation at transition	53,541	42,613
e.	Unrecognized actuarial gain or loss	163,351	126,810
f.	Unrecognized prior service cost (a reduction of liability)	(29,955) (Note 2)	(20,909) (Note 2)
g.	Net retirement benefit obligation recognized in the consolidated balance sheet $(c+d+e+f)$	(165,574)	(181,332)
h.	Prepaid pension costs	10,064	823
i.	Accrued retirement benefits (g-h)	(175,638)	(182,155)

Prior fiscal year (As of March 31, 2010)

Current fiscal year (As of March 31, 2011)

Notes:

- The government-sponsored portion of the benefits Notes: under the welfare pension fund plans has been included in the amounts shown in the above table.
- Effective April 1, 2001, the Company discontinued to provide certain benefits under the welfare pension fund plan for future services. As a result, prior service cost (a reduction of liability) was incurred
- 3. Certain subsidiaries adopted a simplified method in the calculation of their retirement benefit obligation.
- 4. In addition to the accrued retirement benefits explained above, an accrual for additional retirement benefits is recognized and has been included in "Accrued expenses" in the accompanying consolidated balance sheet.
- The effects of a partial transition from the tax-qualified plans and lump-sum payment plans to defined contribution plans are as follows.

	(Millions of yen)
Decrease in retirement benefit obligation	504
Decrease in plan assets at fair value	(585)
Unrecognized net retirement benefit	
obligation at transition	(51)
Unrecognized actuarial gain or loss	(46)
Unrecognized prior service cost	
Increase in accrued retirement benefits	(178)

The amount of plan assets transferred to defined contribution plans amounted to ¥664 million, which was fully transferred in the current fiscal year or is to be transferred at one time or is to be transferred over the coming four years.

 The government-sponsored portion of the benefits under the welfare pension fund plans has been included in the amounts shown in the above table.

(M:11: --- - £----)

- Effective April 1, 2001, the Company discontinued to provide certain benefits under the welfare pension fund plan for future services. As a result, prior service cost (a reduction of liability) was incurred
- 3. Certain subsidiaries adopted a simplified method in the calculation of their retirement benefit obligation.
- 4. In addition to the accrued retirement benefits explained above, an accrual for additional retirement benefits is recognized and has been included in "Accrued expenses" in the accompanying consolidated balance sheet.
- 5. The effects of a partial transition from the tax-qualified plans and lump-sum payment plans to defined contribution plans are as follows.

	(Millions of yen)
Decrease in retirement benefit obligation	4,595
Decrease in plan assets at fair value	(1,918)
Unrecognized net retirement benefit	
obligation at transition	(259)
Unrecognized actuarial gain or loss	(176)
Unrecognized prior service cost	(43)
Decrease in accrued retirement benefits	2,199

The amount of plan assets transferred to defined contribution plans amounted to \(\frac{\pmathbf{43}}{3},387\text{million}\), which was fully transferred in the current fiscal year or is to be transferred at one time or is to be transferred over the coming eight years.

3. The components of retirement benefit expenses were as follows:

		(Millions of yen)
	Prior fiscal year  From April 1, 2009 To March 31, 2010	Current fiscal year  (From April 1, 2010 To March 31, 2011
a. Service cost	36,098 (Note 2)	35,808 (Note 2)
b. Interest cost	35,929	35,168
c. Expected return on plan assets	(26,681)	(31,776)
d. Amortization of net retirement benefit obligation at transition	10,716	10,671
e. Amortization of actuarial gain or loss	22,705	19,272
f. Amortization of prior service cost	(8,302) (Note 3)	(7,703) (Note 3)
g. Other	7,199	5,911
h. Retirement benefit expenses (a+b+c+d+e+f+g)	77,664	67,351
i. Gain (Loss) on implementation of defined-contribution plans	56	(733)
Total	77,720	66,618

Prior fiscal year From April 1, 2009 To March 31, 2010 Current fiscal year From April 1, 2010 To March 31, 2011

Notes:

- 1. In addition to the retirement benefit expenses referred to above, additional retirement benefit expenses of ¥18,405 million were accounted for as a special loss for the year ended March 31, 2010.
- 2. Service cost does not include the amounts contributed by employees with respect to welfare pension fund plans.
- 3. Amortization of prior service cost represents the amount to be recognized for this fiscal year with respect to prior service cost explained in Note 2 to the table setting forth the fund status.
- Retirement benefit expenses for consolidated subsidiaries adopting the simplified method are included in a. "Service cost."

- Notes: 1. In addition to the retirement benefit expenses referred to above, additional retirement benefit expenses of ¥7,211 million were accounted for as a special loss for the year ended March 31, 2011.
  - 2. Service cost does not include the amounts contributed by employees with respect to welfare pension fund plans.

(Millions of yen)

- 3. Amortization of prior service cost represents the amount to be recognized for this fiscal year with respect to prior service cost explained in Note 2 to the table setting forth the fund status.
- Retirement benefit expenses for consolidated subsidiaries adopting the simplified method are included in a. "Service cost."

# 4. Assumptions used in accounting for the retirement benefit obligation

		Prior fiscal year From April 1, 2009 To March 31, 2010	Current fiscal year From April 1, 2010 To March 31, 2011
a.	Attribution of retirement benefit obligation	The straight-line method over the estimated years of service of the eligible employees	Same as the prior fiscal year.
b.	Discount rates	Domestic companies: $2.0\% - 2.3\%$ Foreign companies: $2.0\% - 6.4\%$	Domestic companies: 2.0% – 2.3% Foreign companies: 2.0% – 6.2%
c.	Expected rate of return on plan assets	Domestic companies: mainly 3.0% Foreign companies: 2.0% – 9.0%	Domestic companies: mainly 3.0% Foreign companies: 2.0% – 8.8%
d.	Amortization period of prior service cost	Prior service cost is being amortized as incurred by the straight-line method over periods (principally 8 years through 15 years) which are shorter than the average remaining years of service of the eligible employees.	Prior service cost is being amortized as incurred by the straight-line method over periods (principally 7 years through 15 years) which are shorter than the average remaining years of service of the eligible employees.
e.	Amortization period of actuarial gain or loss	Actuarial gain or loss is amortized in the year following the year in which the gain or loss is recognized primarily by the straight-line method over periods (principally 12 years through 18 years) which are shorter than the average remaining years of service of the eligible employees.	Same as the prior fiscal year.
		Certain foreign consolidated subsidiaries have adopted the corridor approach for the amortization of actuarial gain and loss.	
f.	Amortization period of net retirement benefit obligation at transition	Mainly 15 years	Same as the prior fiscal year.

(For share-based payments)

For the fiscal year ended March 31, 2010 (from April 1, 2009 to March 31, 2010)

1. The account and the amount of stock options charged as expenses for the year: Salaries and wages in Selling, general and administrative expenses

¥307 million

2. The amount of stock options charged as income due to their forfeiture resulting from nonuse: Special gains ¥9 million

3. Description of stock options/Changes in the size of stock options

(1) Description of stock options

Company name	The Company	The Company	The Company
	2003 Stock Options	2004 Stock Options	2005 Stock Options
Category and number	The Company's employees:	The Company's employees:	The Company's employees:
of people to whom	548	590	620
stock options are	Directors of the Company's	Directors of the Company's	Directors of the Company's
granted	subsidiaries: 101	subsidiaries: 96	subsidiaries: 88
	Employees of the Company's	Employees of the Company's	Employees of the Company's
	subsidiaries: 5	subsidiaries: 4	subsidiaries: 4
	Total: 654	Total: 690	Total: 712
Type and number of	Common stock	Common stock	Common stock
shares	12,405,000 shares	12,770,000 shares	13,150,000 shares
Grant date	May 7, 2003	April 16, 2004	April 25, 2005
Vesting conditions	(1) Those who hold share	(1) Those who hold share	(1) Those who hold share
	subscription rights (hereinafter	subscription rights (hereinafter	subscription rights (hereinafter
	"the holders") must remain	"the holders") must remain	"the holders") must remain
	employees or directors of the	employees or directors of the	employees or directors of the
	Company, its subsidiaries, or	Company, its subsidiaries, or	Company, its subsidiaries, or
affiliates until the beginning of		affiliates until the beginning of	affiliates until the beginning of
the exercise period.		the exercise period.	the exercise period.
	(2) The Company must achieve		(2) The Company must achieve
	its targeted results.	its targeted results.	its targeted results.
	(3) The holders must achieve	(3) The holders must achieve	(3) The holders must achieve
	their respective targets.	their respective targets.	their respective targets.
Vesting period	From May 7, 2003 to May 7,	From April 16, 2004 to April	From April 25, 2005 to April
	2005	16, 2006	25, 2007
Exercise period	From May 8, 2005 to May 8,	From April 17, 2006 to June	From April 26, 2007 to June
	2010	19, 2013	23, 2014

Company name	The Company	The Company	The Company
	2006 Stock Options	2007 Stock Options [1st]	2007 Stock Options [2nd]
Category and number	The Company's employees:	The Company's employees:	The Company's employees:
of people to whom	456	23	12
stock options are	Directors of the Company's		
granted	subsidiaries: 72		
	Total: 528		
Type and number of	Common stock	Common stock	Common stock
shares	13,075,000 shares	680,000 shares	360,000 shares
Grant date	May 8, 2006	May 8, 2007	December 21, 2007
Vesting conditions	(1) Those who hold share	(1) Those who hold share	(1) Those who hold share
	subscription rights (hereinafter	subscription rights (hereinafter	subscription rights (hereinafter
	"the holders") must remain	"the holders") must remain	"the holders") must remain
	employees or directors of the	employees or directors of the	employees or directors of the
	Company, its subsidiaries, or	Company, its subsidiaries, or	Company, its subsidiaries, or
	affiliates until the beginning of	affiliates until the beginning of	affiliates until the beginning of
	the exercise period.	the exercise period.	the exercise period.
	(2) The Company must achieve	(2) The Company must achieve	(2) The Company must achieve
	its targeted results.	its targeted results.	its targeted results.
	(3) The holders must achieve	(3) The holders must achieve	(3) The holders must achieve
	their respective targets.	their respective targets.	their respective targets.
Vesting period	From May 8, 2006 to May 8,	From May 8, 2007 to May 8,	From December 21, 2007 to
	2008	2009	March 31, 2010
Exercise period	From May 9, 2008 to June 20,	From May 9, 2009 to June 26,	From April 1, 2010 to June 19,
	2015	2016	2017

Company name	The Company
	2008 Stock Options
Category and number of people to whom stock options are granted	The Company's employees: 121
Type and number of	Common stock
shares	3,620,000 shares
Grant date	May 16, 2008
Vesting conditions	(1) Those who hold share subscription rights (hereinafter "the holders") must remain employees or directors of the Company, its subsidiaries or affiliates until the beginning of the exercise period.  (2) The holders must achieve their respective targets.
Vesting period	From May 16, 2008, to May 16, 2010
Exercise period	From May 17, 2010, to April 23, 2018

Company name	Nissan Shatai Co., Ltd.
	2004 Stock Options
Category and number	The company's directors: 3
of people to whom	The company's employees: 53
stock options are	Directors of the company's affiliates:21
granted	Person specially designated by the
	company: 1
	Total: 78
Type and number of	Common stock
shares	1,700,000 shares
Grant date	August 31, 2004
Vesting conditions	(1) Those who hold share subscription
	rights (hereinafter "the holders") must
	remain employees or directors of the
	company, its subsidiaries, or affiliates until
	the beginning of the exercise period.
	(2) The company must achieve its targeted
	results.
	(3) The holders must achieve their
	respective targets.
Vesting period	From August 31, 2004 to June 30, 2006
Exercise period	From July 1, 2006 to June 30, 2009

Company name	Calsonic Kansei Corporation	Calsonic Kansei Corporation	Calsonic Kansei Corporation	
	2003 Stock Options	2004 Stock Options	2005 Stock Options	
Category and number of people to whom stock options are granted	The company's directors: 9 The company's employees: 103 Directors of the company's subsidiaries: 14	The company's directors: 9 The company's employees: 148 Directors of the company's subsidiaries: 15 Employee of the company's	The company's directors: 9 The company's employees: 164 Directors of the company's subsidiaries: 15 Employee of the company's	
	Total: 126	subsidiaries: 1 Total: 173	subsidiaries: 1 Total: 189	
Type and number of shares Grant date Vesting conditions	Common stock 1,304,000 shares  August 6, 2003  Those who hold share subscription rights must remain employees or directors of the company, its subsidiaries, or affiliates until the beginning of the exercise period.	Common stock 1,954,000 shares October 6, 2004 Those who hold share subscription rights must remain employees or directors of the company, its subsidiaries, or affiliates until the beginning of the exercise	Common stock 1,985,000 shares  December 5, 2005  Those who hold share subscription rights must remain employees or directors of the company, its subsidiaries, or affiliates until the beginning of the exercise period.	
Vesting paried	•	period.		
Vesting period	From August 6, 2003 to June 30, 2005	From October 6, 2004 to June 30, 2006	From December 5, 2005 to June 30, 2007	
Exercise period	From July 1, 2005 to June 30, 2010	From July 1, 2006 to June 30, 2011	From July 1, 2007 to June 30, 2012	

(2) Changes in the size of stock options

The following describes changes in the size of stock options that existed during the year ended March 31, 2010. The number of stock options is translated into the number of shares.

# ① Number of stock options

Company name	The Company	ne Company The Company	
	2003 Stock Options	2004 Stock Options	2005 Stock Options
Share subscription rights which are not yet vested (shares):			
As of March 31, 2009	_	<del></del>	<del>_</del>
Granted	_	<del></del>	<del>_</del>
Forfeited	_		<del></del>
Vested	_	<u> </u>	<u> </u>
Balance of options not vested	_	_	_
Share subscription rights which have already been vested (shares):			
As of March 31, 2009	6,509,100	9,159,900	8,056,500
Vested	<u> </u>	<u> </u>	<del>-</del>
Exercised	_	_	_
Forfeited	27,200	70,000	157,000
Balance of options not exercised	6,481,900	9,089,900	7,899,500

Company name	The Company	The Company	The Company	
	2006 Stock Options	2007 Stock Options [1st]	2007 Stock Options [2nd]	
Share subscription rights which are not yet vested (shares):				
As of March 31, 2009	_	650,000	360,000	
Granted	<del>_</del>	_	_	
Forfeited	<del>_</del>	_	_	
Vested	<u> </u>	650,000	360,000	
Balance of options not vested	_	_	_	
Share subscription rights which have already been vested (shares):				
As of March 31, 2009	7,876,800	<u>—</u>	_	
Vested	<u> </u>	650,000	360,000	
Exercised	<u> </u>	_	_	
Forfeited	40,000	_	_	
Balance of options not exercised	7,836,800	650,000	360,000	

Company name	The Company
	2008 Stock Options
Share subscription rights	
which are not yet vested	
(shares):	
As of March 31, 2009	3,590,000
Granted	
Forfeited	543,600
Vested	
Balance of options not	2.046.400
vested	3,046,400
Share subscription rights	
which have already been	
vested (shares):	
As of March 31, 2009	
Vested	
Exercised	
Forfeited	
Balance of options not	
exercised	_

Company name	Niggan Chatai Co. I td
Company name	Nissan Shatai Co., Ltd.
	2004 Stock Options
Share subscription rights	
which are not yet vested	
(shares):	
As of March 31, 2009	
Granted	
Forfeited	
Vested	
Balance of options not	
vested	
Share subscription rights	
which have already been	
vested (shares):	
As of March 31, 2009	435,000
Vested	_
Exercised	30,000
Forfeited	405,000
Balance of options not	
exercised	

Company name	Calsonic Kansei Corporation	Calsonic Kansei Corporation	Calsonic Kansei Corporation
	2003 Stock Options	2004 Stock Options	2005 Stock Options
Share subscription rights			
which are not yet vested			
(shares):			
As of March 31, 2009	_		
Granted	_	_	
Forfeited	_	_	
Vested	_	_	_
Balance of options not			
vested		_	
Share subscription rights			
which have already been			
vested (shares):			
As of March 31, 2009	1,101,000	1,722,000	1,785,000
Vested		_	
Exercised	_	_	
Forfeited	35,000	55,000	69,000
Balance of options not exercised	1,066,000	1,667,000	1,716,000

② Per share prices

O T OT BIRGIT	· F						
Company	The	The	The	The	The	The	The
name	Company	Company	Company	Company	Company	Company	Company
	2003 Stock	2004 Stock	2005 Stock	2006 Stock	2007 Stock	2007 Stock	2008 Stock
	Options	Options	Options	Options	Options [1st]	Options[2nd]	Options
Exercise price (Yen)	932	1,202	1,119	1,526	1,333	1,205	975
Average price per share upon exercise (Yen)	_	_		_	_	_	-
Fair value per share at grant date (Yen)	_	_	_	222.30	136.29	205.43	168.99

Company name	Nissan Shatai Co., Ltd.	
	2004 Stock Options	
Exercise price (Yen)	759	
Average price per share upon exercise (Yen)	784	
Fair value per share at grant date (Yen)	1	

Company name	Calsonic Kansei Corporation	Calsonic Kansei Corporation	Calsonic Kansei Corporation
	2003 Stock Options	2004 Stock Options	2005 Stock Options
Exercise price (Yen)	737	844	759
Average price per			
share upon exercise	_	_	_
(Yen)			
Fair value per share at			
grant date (Yen)	_	_	_

- 4. Method for estimating the per share fair value of stock options

  During the fiscal year ended March 31, 2010, there were no stock options that were granted or for which the fair value per share had been changed due to the alteration of conditions.
- 5. Estimation of the number of stock options vested
  Because it is difficult to reasonably estimate the number of options that will expire in the future, historical
  data is reflected for the options that have not yet been vested, and the number of options that have actually
  forfeited is reflected for the options that have already been vested.

For the fiscal year ended March 31, 2011 (from April 1, 2010 to March 31, 2011)

1. The account and the amount of stock options charged as expenses for the year: Salaries and wages in Selling, general and administrative expenses

¥31 million

2. The amount of stock options charged as income due to their forfeiture resulting from nonuse:

Special gains ¥3 million

3. Description of stock options/Changes in the size of stock options

(1) Description of stock options

Company name	The Company	The Company	The Company	
	2003 Stock Options	2003 Stock Options 2004 Stock Options		
Category and number	The Company's employees:	The Company's employees:	The Company's employees:	
of people to whom	548	590	620	
stock options are	Directors of the Company's	Directors of the Company's	Directors of the Company's	
granted	subsidiaries: 101	subsidiaries: 96	subsidiaries: 88	
	Employees of the Company's	Employees of the Company's	Employees of the Company's	
	subsidiaries: 5	subsidiaries: 4	subsidiaries: 4	
	Total: 654	Total: 690	Total: 712	
Type and number of	Common stock	Common stock	Common stock	
shares	12,405,000 shares	12,770,000 shares	13,150,000 shares	
Grant date	May 7, 2003	April 16, 2004	April 25, 2005	
Vesting conditions	(1) Those who hold share	(1) Those who hold share	(1) Those who hold share	
	subscription rights (hereinafter	subscription rights (hereinafter	subscription rights (hereinafter	
	"the holders") must remain	"the holders") must remain	"the holders") must remain	
	employees or directors of the	employees or directors of the	employees or directors of the	
	Company, its subsidiaries, or	Company, its subsidiaries, or	Company, its subsidiaries, or	
	affiliates until the beginning of	affiliates until the beginning of	affiliates until the beginning of	
	the exercise period.	the exercise period.	the exercise period.	
	(2) The Company must achieve	(2) The Company must achieve	(2) The Company must achieve	
	its targeted results.	its targeted results.	its targeted results.	
	(3) The holders must achieve	(3) The holders must achieve	(3) The holders must achieve	
	their respective targets.	their respective targets.	their respective targets.	
Vesting period	From May 7, 2003 to May 7,	From April 16, 2004 to April	From April 25, 2005 to April	
	2005	16, 2006	25, 2007	
Exercise period	From May 8, 2005 to May 8,	8, 2005 to May 8, From April 17, 2006 to June From April 2		
	2010	19, 2013	23, 2014	

Company name	The Company	The Company	The Company	
	2006 Stock Options	2007 Stock Options [1st]	2007 Stock Options [2nd]	
Category and number	The Company's employees:	The Company's employees:	The Company's employees:	
of people to whom	456	23	12	
stock options are	Directors of the Company's			
granted	subsidiaries: 72			
	Total: 528			
Type and number of	Common stock	Common stock	Common stock	
shares	13,075,000 shares	680,000 shares	360,000 shares	
Grant date	May 8, 2006	May 8, 2007	December 21, 2007	
Vesting conditions	(1) Those who hold share	(1) Those who hold share	(1) Those who hold share	
	subscription rights (hereinafter	subscription rights (hereinafter	subscription rights (hereinafter	
	"the holders") must remain	"the holders") must remain	"the holders") must remain	
	employees or directors of the	employees or directors of the	employees or directors of the	
	Company, its subsidiaries, or	Company, its subsidiaries, or	Company, its subsidiaries, or	
	affiliates until the beginning of	affiliates until the beginning of	affiliates until the beginning of	
	the exercise period.	the exercise period.	the exercise period.	
	(2) The Company must achieve	(2) The Company must achieve	(2) The Company must achieve	
	its targeted results.	its targeted results.	its targeted results.	
	(3) The holders must achieve	(3) The holders must achieve	(3) The holders must achieve	
	their respective targets.	their respective targets.	their respective targets.	
Vesting period	From May 8, 2006 to May 8,	From May 8, 2007 to May 8,	From December 21, 2007 to	
	2008	2009	March 31, 2010	
Exercise period	From May 9, 2008 to June 20,	From May 9, 2009 to June 26,	From April 1, 2010 to June 19,	
	2015	2016	2017	

Company name	The Company
1 7	2008 Stock Options
Category and number	The Company's employees:
of people to whom	121
stock options are	
granted	
Type and number of	Common stock
shares	3,620,000 shares
Grant date	May 16, 2008
Vesting conditions	(1) Those who hold share
	subscription rights (hereinafter
	"the holders") must remain
	employees or directors of the
	Company, its subsidiaries or
	affiliates until the beginning of
	the exercise period.
	(2) The holders must achieve
	their respective targets.
Vesting period	From May 16, 2008, to May 16,
	2010
Exercise period	From May 17, 2010, to April
	23, 2018

Company name	Calsonic Kansei Corporation	n	Calsonic Kansei Corporation		Calsonic Kansei Corporation	
	2003 Stock Options		2004 Stock Options		2005 Stock	Options
Category and number of people to whom stock options are granted	The company's directors: The company's employees: 10: Directors of the company's subsidiaries: 14  Total: 126	3	The company's directors of the company's employee of the consubsidiaries:  Employee of the consubsidiaries:  Total:	ctors: 9 loyees: 148 npany's	The company's di The company's en Directors of the co subsidiaries: Employee of the co subsidiaries: Total:	rectors: 9 nployees: 164 ompany's
Type and number of shares	Common stock 1,304,000 shares		Common stock 1,954,000 shares			000 shares
Grant date	August 6, 2003		October 6, 2004		December 5, 2005	
Vesting conditions	Those who hold share subscription rights must remain employees or directo of the company, its subsidiaries, or affiliates unt the beginning of the exercise period.	il	Those who hold sha subscription rights n remain employees o of the company, its subsidiaries, or affili the beginning of the period.	nust r directors iates until	Those who hold sl subscription rights remain employees of the company, it subsidiaries, or aff the beginning of the period.	s must or directors s filiates until
Vesting period	From August 6, 2003 to June 30, 2005		From October 6, 200 30, 2006	04 to June	From December 5 June 30, 2007	, 2005 to
Exercise period	From July 1, 2005 to June 30 2010	),	From July 1, 2006 to 2011	June 30,	From July 1, 2007 2012	to June 30,

(2) Changes in the size of stock options

The following describes changes in the size of stock options that existed during the year ended March 31, 2011. The number of stock options is translated into the number of shares.

# ① Number of stock options

Company name	The Company	The Company	The Company
	2003 Stock Options	2004 Stock Options	2005 Stock Options
Share subscription rights which are not yet vested (shares):			
As of March 31, 2010	_	_	_
Granted	_	_	_
Forfeited	_	_	_
Vested	_	<u> </u>	<u> </u>
Balance of options not vested	_	_	_
Share subscription rights which have already been vested (shares):			
As of March 31, 2010	6,481,900	9,089,900	7,899,500
Vested	· · · —	<u> </u>	<u> </u>
Exercised	_	_	<u>—</u>
Forfeited	6,481,900	69,100	64,000
Balance of options not exercised	_	9,020,800	7,835,500

Company name	The Company	The Company	The Company
	2006 Stock Options	2007 Stock Options [1st]	2007 Stock Options [2nd]
Share subscription rights which are not yet vested (shares):			
As of March 31, 2010	<u> </u>	_	_
Granted	_	_	_
Forfeited	<u> </u>	_	_
Vested	<u> </u>	_	_
Balance of options not vested	_	_	_
Share subscription rights which have already been vested (shares):			
As of March 31, 2010	7,836,800	650,000	360,000
Vested		_	_
Exercised	_	_	_
Forfeited	15,000	_	_
Balance of options not exercised	7,821,800	650,000	360,000

Company name	The Company
	2008 Stock Options
Share subscription rights	
which are not yet vested	
(shares):	
As of March 31, 2010	3,046,400
Granted	
Forfeited	4,400
Vested	3,042,000
Balance of options not	
vested	
Share subscription rights	
which have already been	
vested (shares):	
As of March 31, 2010	
Vested	3,042,000
Exercised	_
Forfeited	
Balance of options not	3 042 000
exercised	3,042,000

Company name	Calsonic Kansei Corporation	Calsonic Kansei Corporation	Calsonic Kansei Corporation
	2003 Stock Options	2004 Stock Options	2005 Stock Options
Share subscription rights			
which are not yet vested			
(shares):			
As of March 31, 2010	_	_	
Granted	_	_	
Forfeited			
Vested	_	_	
Balance of options not			
vested		_	
Share subscription rights			
which have already been			
vested (shares):			
As of March 31, 2010	1,066,000	1,667,000	1,716,000
Vested	_	_	
Exercised			
Forfeited	1,066,000	6,000	19,000
Balance of options not		1 661 000	1 607 000
exercised	_	1,661,000	1,697,000

2 Per share prices

Company	The	The	The	The	The	The	The
name	Company	Company	Company	Company	Company	Company	Company
	2003 Stock	2004 Stock	2005 Stock	2006 Stock	2007 Stock	2007 Stock	2008 Stock
	Options	Options	Options	Options	Options [1st]	Options[2nd]	Options
Exercise price (Yen)	932	1,202	1,119	1,526	1,333	1,205	975
Average price per share upon exercise (Yen)	_	ı	ı	ı	_		_
Fair value per share at grant date (Yen)	_	ı	ı	222.30	136.29	205.43	168.99

Company name	Calsonic Kansei Corporation	Calsonic Kansei Corporation	Calsonic Kansei Corporation
	2003 Stock Options	2004 Stock Options	2005 Stock Options
Exercise price (Yen)	737	844	759
Average price per share upon exercise (Yen)	_	_	_
Fair value per share at grant date (Yen)	_	_	_

4. Method for estimating the per share fair value of stock options

During the fiscal year ended March 31, 2011, there were no stock options that were granted or for which the fair value per share had been changed due to the alteration of conditions.

# 5. Estimation of the number of stock options vested

Because it is difficult to reasonably estimate the number of options that will expire in the future, historical data is reflected for the options that have not yet been vested, and the number of options that have actually forfeited is reflected for the options that have already been vested.

1. Significant components of deferred tax assets and liabilities

(Millions of yen)

		(willions of yell)
	Prior fiscal year	Current fiscal year
	(As of March 31, 2010)	(As of March 31, 2011)
Deferred tax assets:		
Net operating loss carry forwards	139,290	144,474
Accrued retirement benefits	85,850	66,306
Accrued warranty costs	58,421	57,924
Other	540,240	587,269
Total gross deferred tax assets	823,801	855,973
Valuation allowance	(277,110)	(329,678)
Total deferred tax assets	546,691	526,295
Deferred tax liabilities:		
Reserves under Special Taxation Measures Law, etc.	(433,888)	(452,335)
Difference between cost of investments and their underlying		
net equity at fair value	(74,880)	(71,576)
Unrealized holding gain on securities	(4,742)	(14,450)
Other	(115,835)	(97,897)
Total deferred tax liabilities	(629,345)	(636,258)
Net deferred tax assets	(82,654)	(109,963)

Note: Net deferred tax assets as of March 31, 2010 and 2011 are reflected in the following accounts in the consolidated balance sheets:

	Prior fiscal year (As of March 31, 2010)	Current fiscal year (As of March 31, 2011)
	(Million	s of yen)
Current assets—deferred tax assets	229,093	283,789
Fixed assets—deferred tax assets	133,666	69,711
Current liabilities—deferred tax liabilities	114	116
Long-term liabilities—deferred tax liabilities	445,299	463,347

2. The reconciliation between the effective tax rates reflected in the consolidated financial statements and the statutory tax rate is summarized as follows:

	Prior fiscal year (As of March 31, 2010)	Current fiscal year (As of March 31, 2011)
Statutory tax rate of the Company	40.6%	40.6%
<ul> <li>(Reconciliation)</li> <li>Different tax rates applied to foreign consolidated subsidiaries</li> </ul>	(15.7%)	(10.6%)
· Tax credits	(11.3%)	(2.3%)
<ul><li>Change in valuation allowance</li><li>Equity in gain and loss of affiliates</li></ul>	29.6% 14.5%	4.1% (3.6%)
<ul> <li>Dividend income from foreign consolidated subsidiaries</li> <li>Other</li> <li>Effective tax rates after adoption of tax-effect accounting</li> </ul>	3.6% 3.3% 64.6%	0.2% (0.9%) 27.5%

(For asset retirement obligations)

Current fiscal year (As of March 31, 2011)

This information is not provided due to its materiality.

(For investment and rental property)

Prior fiscal year (from April 1,2009 to March 31, 2010)

The Company and some of its subsidiaries have rental property in Japan (Kanagawa, Osaka and others) and overseas, which is mainly used for vehicle and parts dealers.

Net income from the rental property during the fiscal year ended March 31, 2010, amounted to \(\frac{\pma}{3}\),423 million, while an impairment loss on the rental property amounted to \(\frac{\pma}{7}\),280 million.

The carrying value, increase/decrease there of and fair value of the rental property are as follows.

(Millions of yen)

	Fair value at end of the		
Balance at end of the prior fiscal year			
111,517	(8,203)	103,314	101,010

Notes: 1. The carrying value shown here is calculated by deducting the relevant accumulated depreciation and impairment loss from the property's acquisition cost.

- 2. Major components of the increase/decrease are property acquisition of \\$106 million and an impairment loss of \\$7,280 million.
- 3. The fair value was mainly based on real-estate appraisal value which was calculated by external real-estate appraisers.

#### (Additional information)

Effective from the fiscal year ended March 31, 2010, the Company adopted the "Accounting Standard for Disclosures about Fair Value of Investment and Rental Property" (ASBJ Statement No. 20 issued on November 28, 2008) and the "Guidance on Accounting Standard for Disclosures about Fair Value of Investment and Rental Property" (ASBJ Guidance No. 23 issued on November 28, 2008).

Current fiscal year (from April 1,2010 to March 31, 2011)

The Company and some of its subsidiaries have rental property in Japan (Kanagawa, Osaka and others) and overseas, which is mainly used for vehicle and parts dealers.

Net income from the rental property during the fiscal year ended March 31, 2011, amounted to ¥4,816 million, while an impairment loss on the rental property amounted to ¥1,396 million.

The carrying value, increase/decrease there of and fair value of the rental property are as follows.

(Millions of yen)

	Carrying value		Fair value at end of the
Balance at end of the	Increase/Decrease during	Balance at end of the	current fiscal year
prior fiscal year	the current fiscal year	current fiscal year	current fiscal year
103,314	(3,094)	100,220	101,801

Notes: 1. The carrying value shown here is calculated by deducting the relevant accumulated depreciation and impairment loss from the property's acquisition cost.

2. The fair value was mainly based on real-estate appraisal value which was calculated by external real-estate appraisers.

(Segments of an enterprise and related information)

Business segment information

Prior fiscal year (from April 1, 2009 to March 31, 2010)

(Millions of yen)

	Automobile	Sales financing	Total	Eliminations	Consolidated
I. Net Sales					
(1) Sales to third parties	6,967,373	549,904	7,517,277		7,517,277
(2) Inter-segment sales and transfers	27,527	8,519	36,046	(36,046)	_
Total	6,994,900	558,423	7,553,323	(36,046)	7,517,277
Operating expenses	6,768,834	480,921	7,249,755	(44,087)	7,205,668
Operating income	226,066	77,502	303,568	8,041	311,609
II. Assets, depreciation and					
Amortization expense,					
impairment loss, and capital					
expenditure					
Total assets	6,902,297	4,355,903	11,258,200	(1,043,380)	10,214,820
Depreciation and Amortization expense	401,994	259,020	661,014	_	661,014
Impairment loss	35,682	_	35,682	_	35,682
Capital expenditure	295,451	479,222	774,673	_	774,673

Notes: 1. Businesses are segmented based on their proximity in terms of the type, nature and markets of their products.

- 2. Main products of each business segment
  - (1) Automobile ......passenger cars, trucks, buses, forklifts, manufacturing parts for oversea production, etc.
  - (2) Sales financing...... credit, lease, etc.

### Note: 3. Consolidated financial statements by business segment

- The sales financing segment consists of Nissan Financial Services Co., Ltd. (Japan), Nissan Motor Acceptance Corporation (USA), NR Finance Mexico S.A de C.V. SOFOM E.N.R (Mexico) and other 7 companies, and the sales finance operations of Nissan Canada Inc. (Canada)
- The financial data on Automobile & Eliminations represent the differences between the consolidated figures and those for the Sales financing segment.

# (1) Summarized consolidated balance sheets by business segment

(Millions of yen)

Prior fiscal year (As of March 31, 2010)				31, 2010)
Automobile &				
	Accounts	Eliminations	Sales financing	total
Ass	ets			
I.	Current assets			
	Cash on hand and in banks	795,435	6,975	802,410
	Notes and accounts receivable	640,830	324	641,154
	Sales finance receivables	(72,404)	2,718,257	2,645,853
	Inventories	782,088	20,190	802,278
	Other current assets	426,930	261,785	688,715
	Total current assets	2,572,879	3,007,531	5,580,410
II.	Fixed assets			
	Property, plant and equipment, net	2,641,679	1,216,450	3,858,129
	Investment securities	265,710	3,045	268,755
	Other fixed assets	378,649	128,877	507,526
	Total fixed assets	3,286,038	1,348,372	4,634,410
	Total assets	5,858,917	4,355,903	10,214,820
Lial	bilities		99-	., ,
I.	Current liabilities			
1.	Notes and accounts payable	974,862	26,425	1,001,287
	Short-term borrowings	(239,995)	1,866,600	1,626,605
	Lease obligations	64,780	204	64,984
	Other current liabilities	1,030,958	133,024	1,163,982
	Total current liabilities	1,830,605	2,026,253	3,856,858
11		1,050,005	2,020,233	3,630,636
II.	Long-term liabilities Bonds	269,989	237,153	507,142
	Long-term borrowings	587,444	1,204,539	1,791,983
	Lease obligations	86,206	346	86,552
	Other long-term liabilities	501,548	455,632	957,180
	Total long-term liabilities	1,445,187	1,897,670	3,342,857
	Total liabilities			
Not	assets	3,275,792	3,923,923	7,199,715
I.	Shareholders' equity			
1.	Common stock	497,328	108,486	605,814
	Capital surplus	773,623	30,847	804,470
	Retained earnings	2,100,272	356,251	2,456,523
	Treasury stock	(267,841)		(267,841)
	Total shareholders' equity	3,103,382	495,584	3,598,966
II.	Valuation, translation adjustments and others	2,100,002	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2,220,200
	Translation adjustments	(813,082)	(62,736)	(875,818)
	Others	(8,389)	(7,408)	(15,797)
	Total valuation, translation		, ,	, , ,
	adjustments and others	(821,471)	(70,144)	(891,615)
III.	Share subscription rights	2,387		2,387
IV.	Minority interests	298,827	6,540	305,367
	Total net assets	2,583,125	431,980	3,015,105
	Total liabilities and net assets	5,858,917	4,355,903	10,214,820

Notes: 1. The sales finance receivables of Automobile & Eliminations represents the amount eliminated for intercompany transactions related to wholesale finance made by the Sales financing segment.

<sup>2.</sup> The borrowings of Automobile & Eliminations represent the amount after deducting internal loans receivable from the Sales financing segment amounting to ¥726,559 million.

### (2) Summarized consolidated statements of income by business segment

(Millions of yen)

	Prior fiscal year		
	(From Ap	ril 1, 2009 to March	31, 2010)
Accounts	Automobile & Eliminations	Sales financing	Consolidated total
Net sales	6,958,854	558,423	7,517,277
Cost of sales	5,749,802	396,417	6,146,219
Gross profit	1,209,052	162,006	1,371,058
Operating income as a percentage of net sales	3.4%	13.9%	4.1%
Operating income	234,107	77,502	311,609
Financial income / expenses, net	(13,074)	(153)	(13,227)
Other non-operating income and expenses, net	(93,314)	2,679	(90,635)
Ordinary income	127,719	80,028	207,747
Income before income taxes and minority interests	61,517	80,103	141,620
Net income (loss)	(19,563)	61,953	42,390

### (3) Summarized consolidated statements of cash flows by business segment

		Prior fiscal year			
		(From Apr	ril 1, 2009 to March	31, 2010)	
	Accounts	Automobile &	Sales financing	Consolidated	
	Accounts	Eliminations	Sales illiancing	total	
I.	Cash flows from operating activities				
	Income before income taxes and minority				
	interests	61,517	80,103	141,620	
	Depreciation and amortization	401,994	259,020	661,014	
	Decrease (increase) in finance receivables	(18,379)	23,458	5,079	
	Others	262,373	107,140	369,513	
	Net cash provided by operating activities	707,505	469,721	1,177,226	
II.	Cash flows from investing activities				
	Proceeds from sales of investment securities	11,204	25	11,229	
	Proceeds from sales of fixed assets	49,400	391	49,791	
	Purchases of fixed assets	(272,918)	(2,822)	(275,740)	
	Purchases of leased vehicles	(22,533)	(476,400)	(498,933)	
	Proceeds from sales of leased vehicles	1,901	365,768	367,669	
	Others	(99,097)	(51,451)	(150,548)	
	Net cash used in investing activities	(332,043)	(164,489)	(496,532)	
III.	Cash flows from financing activities				
	Net increase (decrease) in short-term				
	borrowings	(507,756)	(265,530)	(773,286)	
	Net change in long-term borrowings and				
	redemption of bonds	20,112	(140,901)	(120,789)	
	Proceeds from issuance of bonds	169,406	147,008	316,414	
	Others	(33,116)	(53,212)	(86,328)	
	Net cash provided by (used in) financing activities	(351,354)	(312,635)	(663,989)	
IV.	Effect of exchange rate changes on cash and cash				
	equivalents	(3,355)	1,116	(2,239)	
V.	Increase (decrease) in cash and cash equivalents	20,753	(6,287)	14,466	
V. VI.	Cash and cash equivalents at beginning of the	20,733	(0,207)	17,700	
, 1.	period	725,658	21,254	746,912	
VII	Increase due to inclusion in consolidation	149		149	
	Decrease due to exclusion from consolidation	(32)	_	(32)	
		, ,	14.067	, ,	
IX.	Cash and cash equivalents at end of the period	746,528	14,967	761,495	

Notes 1. The net increase (decrease) short-term borrowings of Automobile & Eliminations includes the amount of ¥112,342 million eliminated for increase in internal loans receivable from the Sales financing segment.

<sup>2.</sup> The net change in long-term borrowings and redemption of bonds of Automobile & Eliminations includes the amount of ¥10,631 million eliminated for increase in internal loans receivable from the Sales financing segment.

### Geographical segment information

Prior fiscal year (from April 1, 2009 to March 31, 2010)

(Millions of yen)

						(1.111110	115 01 9 011)
	Japan	North America	Europe	Other foreign countries	Total	Eliminations	Consolidated
I. Sales and operating income:							
Sales:							
<ol> <li>Sales to third parties</li> </ol>	2,078,288	2,681,625	1,087,867	1,669,497	7,517,277	_	7,517,277
<ol><li>Inter-segment sales</li></ol>	1,698,453	113,599	76,713	64,452	1,953,217	(1,953,217)	_
Total	3,776,741	2,795,224	1,164,580	1,733,949	9,470,494	(1,953,217)	7,517,277
Operating expenses	3,781,003	2,586,640	1,156,140	1,645,206	9,168,989	(1,963,321)	7,205,668
Operating income (loss)	(4,262)	208,584	8,440	88,743	301,505	10,104	311,609
II. Total assets	5,511,276	4,224,485	800,456	1,475,971	12,012,188	(1,797,368)	10,214,820

Notes: 1. Countries and areas are segmented based on their geographical proximity and their mutual operational relationship.

- 2. Major countries and areas which belong to segments other than Japan are as follows:
  - (1) North America...... The United States of America, Canada, and Mexico
  - (2) Europe ...... France, The United Kingdom, Spain and other European countries
  - (3) Other ...... Asia, Oceania, the Middle East, Central and South America excluding Mexico, and South Africa

#### Overseas net sales

Prior fiscal year (from April 1, 2009 to March 31, 2010)

(Millions of yen)

		North America	Europe	Other foreign countries	Total
I.	Overseas net sales	2,593,400	1,112,012	2,008,697	5,714,109
П.	Consolidated net sales				7,517,277
III.	Overseas net sales as a percentage of consolidated net sales	34.5%	14.8%	26.7%	76.0%

Notes: 1. Overseas net sales include export sales of the Company and its domestic consolidated subsidiaries and sales (other than exports to Japan) of its foreign consolidated subsidiaries.

- 2. Countries and areas are segmented based on their geographical proximity and their mutual operational relationship.
- 3. Major countries and areas which belong to segments other than Japan are as follows:
  - (1) North America...... The United States of America, Canada, and Mexico
  - (2) Europe ...... France, the United Kingdom, Spain and other European countries
  - (3) Other ...... Asia, Oceania, the Middle East, Central and South America excluding Mexico, and South Africa

#### Segment information

1. General information about reportable segments

The reportable segments of the Group are components for which discrete financial information is available and whose operating results are regularly reviewed by the Executive Committee to make decision about resource allocation and to assess their performance.

Businesses of the Group are segmented into Automobile and Sales Financing based on feature of products and services. The Automobile business includes manufacturing and sales of vehicles, forklifts, marine products and related parts. The Sales Financing business provides sales finance service and leasing to support sales activities of the above business.

2. Calculation method of net sales, profits or losses, assets and other items by reportable segment

The accounting method for the reportable segments is the same as basis of preparation for the consolidated financial statements.

The segment profits or losses are based on operating income or loss. Inter-segment sales are based on the price in arms-lengths transaction. The assets of business segments are based on total assets.

3. Net sales, profits or losses, assets and other items by reportable segments

Prior fiscal year (from April 1, 2009 to March 31, 2010)

(Millions of yen)

	R	eportable segments		Elimination of	The year ended
	Automobile	Sales financing	Total	inter-segment transactions	March 31,2010
Net sales					
(1) Sales to third parties	6,967,373	549,904	7,517,277	_	7,517,277
(2) Inter-segment sales or transfers	27,527	8,519	36,046	(36,046)	
Total	6,994,900	558,423	7,553,323	(36,046)	7,517,277
Segment profits	226,066	77,502	303,568	8,041	311,609
Segment assets	6,902,297	4,355,903	11,258,200	(1,043,380)	10,214,820
Other items					
Depreciation and amortization expense	401,994	259,020	661,014	_	661,014
Amortization of goodwill	6,221	_	6,221	_	6,221
Interest expense (Cost of sales)	484	90,283	90,767	(11,583)	79,184
Investment amount to equity method companies	185,519	2,305	187,824	_	187,824
Increase amounts of fixed assets and intangible fixed assets	295,451	479,222	774,673	_	774,673

Current fiscal year (from April 1, 2010 to March 31, 2011)

	R	Reportable segments		Elimination of	The year ended
	Automobile	Sales financing	Total	inter-segment transactions	March 31,2011
Net sales					
(1) Sales to third parties	8,278,982	494,111	8,773,093	_	8,773,093
(2) Inter-segment sales or transfers	41,445	9,197	50,642	(50,642)	_
Total	8,320,427	503,308	8,823,735	(50,642)	8,773,093
Segment profits	425,489	100,385	525,874	11,593	537,467
Segment assets	7,567,208	4,414,337	11,981,545	(1,244,852)	10,736,693
Other items					
Depreciation and amortization expense	411,173	221,275	632,448	_	632,448
Amortization of goodwill	5,786	_	5,786	_	5,786
Interest expense (Cost of sales)	84	62,103	62,187	(9,610)	52,577
Investment amounts to equity method companies	206,707	2,289	208,996	_	208,996
Increase amounts of fixed assets and intangible fixed assets	279,465	604,189	883,654	_	883,654

### Note 1: Consolidated financial statements by business segment

- The sales financing segment consists of Nissan Financial Services Co., Ltd. (Japan), Nissan Motor Acceptance Corporation (USA), NR Finance Mexico S.A de C.V. SOFOM E.N.R (Mexico) and other 7 companies, and the sales finance operations of Nissan Canada Inc. (Canada)
- The financial data on Automobile & Eliminations represent the differences between the consolidated figures and those for the Sales financing segment.

# (1) Summarized consolidated balance sheets by business segment

(Millions of yen)

Current fiscal year (As of March 31, 2011)				(Millions of yen)
Automobile & Consolidate				
	Accounts	Eliminations	Sales financing	total
Asse	ots			
I.	Current assets			
1.	Cash on hand and in banks	977,569	21,253	998,822
	Notes and accounts receivable		21,233	738,950
	Sales finance receivables	738,715	2,792,512	· · · · · · · · · · · · · · · · · · ·
	Inventories	(45,676)		2,746,836 982,233
	Other current assets	964,330	17,903 316,472	982,233 878,994
		562,522 3,197,460	3,148,375	6,345,835
	Total current assets	3,197,400	3,146,373	0,343,833
II.	Fixed assets			
	Property, plant and equipment, net	2,487,137	1,149,905	3,637,042
	Investment securities	377,829	3,720	381,549
	Other fixed assets	259,930	112,337	372,267
	Total fixed assets	3,124,896	1,265,962	4,390,858
	Total assets	6,322,356	4,414,337	10,736,693
Liab	pilities			
I.	Current liabilities			
	Notes and accounts payable	1,133,253	48,216	1,181,469
	Short-term borrowings	(122,317)	1,993,269	1,870,952
	Lease obligations	77,459	139	77,598
	Other current liabilities	1,127,698	122,828	1,250,526
	Total current liabilities	2,216,093	2,164,452	4,380,545
II.	Long-term liabilities			
	Bonds	369,994	270,856	640,850
	Long-term borrowings	304,901	1,117,577	1,422,478
	Lease obligations	66,924	211	67,135
	Other long-term liabilities	510,302	441,600	951,902
	Total long-term liabilities	1,252,121	1,830,244	3,082,365
	Total liabilities	3,468,214	3,994,696	
Not	assets	3,408,214	3,994,090	7,462,910
I.	Shareholders' equity			
1.	Common stock	494,845	110,969	605,814
	Capital surplus	773,623	30,847	804,470
	Retained earnings	2,363,057	370,196	2,733,253
	Treasury stock	(162,024)		(162,024)
	Total shareholders' equity	3,469,501	512,012	3,981,513
II.	Accumulated other comprehensive income	2,.02,501	212,312	2,201,313
	Translation adjustments	(952,224)	(96,695)	(1,048,919)
	Others	11,588	(2,767)	8,821
	Total accumulated other	<i>j</i>	( ) )	- ,
	comprehensive income	(940,636)	(99,462)	(1,040,098)
III.	Share subscription rights	2,415		2,415
IV.	Minority interests	322,862	7,091	329,953
	Total net assets	2,854,142	419,641	3,273,783
	Total liabilities and net assets	6,322,356	4,414,337	10,736,693
	TOWN THO THU WILL THE WOOD OF	0,322,330	1,111,557	10,750,075

Notes: 1. The sales finance receivables of Automobile & Eliminations represents the amount eliminated for intercompany transactions related to wholesale finance made by the Sales financing segment.

<sup>2.</sup> The borrowings of Automobile & Eliminations represent the amount after deducting internal loans receivable from the Sales financing segment amounting to ¥827,894 million.

### (2) Summarized consolidated statements of income by business segment

(Millions of yen)

	Current fiscal year			
	(From Ap	ril 1, 2010 to March	31, 2011)	
Accounts	Automobile &	Sales financing	Consolidated	
Accounts	Eliminations	Sales illiancing	total	
Net sales	8,269,785	503,308	8,773,093	
Cost of sales	6,813,181	341,919	7,155,100	
Gross profit	1,456,604	161,389	1,617,993	
Operating income as a percentage of net sales	5.3%	19.9%	6.1%	
Operating income	437,082	100,385	537,467	
Financial income / expenses, net	(12,738)	(23)	(12,761)	
Other non-operating income and expenses, net	13,153	(45)	13,108	
Ordinary income	437,497	100,317	537,814	
Income before income taxes and minority interests	382,701	97,440	480,141	
Net income	253,520	65,701	319,221	

# (3) Summarized consolidated statements of cash flows by business segment

Accounts			Current fiscal year			
Liminations   Sales financing   total			(From Ap			
I. Cash flows from operating activities   Income before income taxes and minority   interests   382,701   97,440   480,141   Depreciation and amortization   411,173   221,275   632,448   Decrease (increase) in finance receivables   (26,611)   (293,263)   (319,874)   Others   (152,729)   27,516   (125,213)   Net cash provided by operating activities   614,534   52,968   667,502     II. Cash flows from investing activities   Proceeds from sales of investment securities   1,846   —   1,846   Proceeds from sales of fixed assets   (263,739)   (18,213)   (281,952)   Purchases of leased vehicles   (15,726)   (585,976)   (601,702)   Proceeds from sales of leased vehicles   3,235   332,492   335,727   Others   60,275   95,568   155,843   Net cash used in investing activities   (155,257)   (175,861)   (331,118)     III. Cash flows from financing activities   Net increase (decrease) in short-term   borrowings   153,365   206,692   360,057   Net change in long-term borrowings and redemption of bonds   (214,372)   (160,853)   (375,225)   Proceeds from issuance of bonds   99,750   133,337   233,087   Others   (58,270)   (49,074)   (107,344)   Net cash provided by (used in) financing   (19,527)   130,102   110,575   IV. Effect of exchange rate changes on cash and cash   equivalents   (59,141)   (1,174)   (60,315)   V. Increase (decrease) in cash and cash equivalents   380,609   6,035   386,644		Accounts		Sales financing	Consolidated	
Income before income taxes and minority interests   382,701   97,440   480,141     Depreciation and amortization   411,173   221,275   632,448     Decrease (increase) in finance receivables   (26,611)   (293,263)   (319,874)     Others   (152,729)   27,516   (125,213)     Net cash provided by operating activities   614,534   52,968   667,502     II. Cash flows from investing activities   Proceeds from sales of investment securities   1,846   —   1,846     Proceeds from sales of fixed assets   58,852   268   59,120     Purchases of leased vehicles   (15,726)   (588,976)   (601,702)     Proceeds from sales of leased vehicles   3,235   332,492   335,727     Others   (32,725)   (175,861)   (331,118)     III. Cash flows from financing activities   Net cash used in investing activities   (155,257)   (175,861)   (331,118)     III. Cash flows from financing activities   153,365   206,692   360,057     Net change in long-term borrowings and redemption of bonds   (214,372)   (160,853)   (375,225)     Proceeds from issuance of bonds   99,750   133,337   233,087     Others   (58,270)   (49,074)   (107,344)     Net cash provided by (used in) financing activities   (19,527)   130,102   110,575     IV. Effect of exchange rate changes on cash and cash equivalents   (59,141)   (1,174)   (60,315)     V. Increase (decrease) in cash and cash equivalents   380,609   6,035   386,644			Eliminations	Sales illianeing	total	
interests	I.	Cash flows from operating activities				
Depreciation and amortization   Depreciation and amortization   Decrease (increase) in finance receivables   (26,611)   (293,263)   (319,874)   (152,729)   27,516   (125,213)   (152,729)   27,516   (125,213)   (152,729)   27,516   (125,213)   (152,729)   27,516   (125,213)   (152,729)   (152,729)   27,516   (125,213)   (152,729)   (152,729)   (152,729)   (152,729)   (152,729)   (152,729)   (152,729)   (152,729)   (152,729)   (152,721)   (152,72		Income before income taxes and minority				
Decrease (increase) in finance receivables Others		interests	382,701	97,440	480,141	
Others         (152,729)         27,516         (125,213)           Net cash provided by operating activities         614,534         52,968         667,502           II. Cash flows from investing activities         1,846         —         1,846           Proceeds from sales of fixed assets         58,852         268         59,120           Purchases of fixed assets         (263,739)         (18,213)         (281,952)           Purchases of leased vehicles         (15,726)         (585,976)         (601,702)           Proceeds from sales of leased vehicles         3,235         332,492         335,727           Others         60,275         95,568         155,843           Net cash used in investing activities         (155,257)         (175,861)         (331,118)           III. Cash flows from financing activities         153,365         206,692         360,057           Net change in long-term borrowings and redemption of bonds         (214,372)         (160,853)         (375,225)           Proceeds from issuance of bonds         99,750         133,337         233,087           Others         (58,270)         (49,074)         (107,344)           Net cash provided by (used in) financing activities         (58,270)         (49,074)         (107,344)           I		Depreciation and amortization	411,173	221,275	632,448	
Net cash provided by operating activities   Cash flows from investing activities		Decrease (increase) in finance receivables	(26,611)	(293,263)	(319,874)	
II. Cash flows from investing activities		Others	(152,729)	27,516	(125,213)	
Proceeds from sales of investment securities		Net cash provided by operating activities	614,534	52,968	667,502	
Proceeds from sales of fixed assets   58,852   268   59,120	II.	Cash flows from investing activities				
Purchases of fixed assets   (263,739)   (18,213)   (281,952)     Purchases of leased vehicles   (15,726)   (585,976)   (601,702)     Proceeds from sales of leased vehicles   3,235   332,492   335,727     Others   (60,275   95,568   155,843     Net cash used in investing activities   (155,257)   (175,861)   (331,118)     III. Cash flows from financing activities   Net increase (decrease) in short-term     borrowings   153,365   206,692   360,057     Net change in long-term borrowings and redemption of bonds   (214,372)   (160,853)   (375,225)     Proceeds from issuance of bonds   99,750   133,337   233,087     Others   (58,270)   (49,074)   (107,344)     Net cash provided by (used in) financing activities   (19,527)   130,102   110,575     IV. Effect of exchange rate changes on cash and cash equivalents   (59,141)   (1,174)   (60,315)     V. Increase (decrease) in cash and cash equivalents   380,609   6,035   386,644		Proceeds from sales of investment securities	1,846	_	1,846	
Purchases of leased vehicles         (15,726)         (585,976)         (601,702)           Proceeds from sales of leased vehicles         3,235         332,492         335,727           Others         60,275         95,568         155,843           Net cash used in investing activities         (155,257)         (175,861)         (331,118)           III. Cash flows from financing activities         Net increase (decrease) in short-term borrowings         153,365         206,692         360,057           Net change in long-term borrowings and redemption of bonds         (214,372)         (160,853)         (375,225)           Proceeds from issuance of bonds         99,750         133,337         233,087           Others         (58,270)         (49,074)         (107,344)           Net cash provided by (used in) financing activities         (19,527)         130,102         110,575           IV. Effect of exchange rate changes on cash and cash equivalents         (59,141)         (1,174)         (60,315)           V. Increase (decrease) in cash and cash equivalents         380,609         6,035         386,644		Proceeds from sales of fixed assets	58,852	268	59,120	
Proceeds from sales of leased vehicles		Purchases of fixed assets	(263,739)	(18,213)	(281,952)	
Others         60,275         95,568         155,843           Net cash used in investing activities         (155,257)         (175,861)         (331,118)           III. Cash flows from financing activities         Net increase (decrease) in short-term borrowings         153,365         206,692         360,057           Net change in long-term borrowings and redemption of bonds         (214,372)         (160,853)         (375,225)           Proceeds from issuance of bonds         99,750         133,337         233,087           Others         (58,270)         (49,074)         (107,344)           Net cash provided by (used in) financing activities         (19,527)         130,102         110,575           IV. Effect of exchange rate changes on cash and cash equivalents         (59,141)         (1,174)         (60,315)           V. Increase (decrease) in cash and cash equivalents         380,609         6,035         386,644		Purchases of leased vehicles	(15,726)	(585,976)	(601,702)	
Net cash used in investing activities   (155,257)   (175,861)   (331,118)		Proceeds from sales of leased vehicles	3,235	332,492	335,727	
III. Cash flows from financing activities       Net increase (decrease) in short-term         borrowings       153,365       206,692       360,057         Net change in long-term borrowings and redemption of bonds       (214,372)       (160,853)       (375,225)         Proceeds from issuance of bonds       99,750       133,337       233,087         Others       (58,270)       (49,074)       (107,344)         Net cash provided by (used in) financing activities       (19,527)       130,102       110,575         IV. Effect of exchange rate changes on cash and cash equivalents       (59,141)       (1,174)       (60,315)         V. Increase (decrease) in cash and cash equivalents       380,609       6,035       386,644		Others	60,275	95,568	155,843	
Net increase (decrease) in short-term borrowings       153,365       206,692       360,057         Net change in long-term borrowings and redemption of bonds       (214,372)       (160,853)       (375,225)         Proceeds from issuance of bonds       99,750       133,337       233,087         Others       (58,270)       (49,074)       (107,344)         Net cash provided by (used in) financing activities       (19,527)       130,102       110,575         IV. Effect of exchange rate changes on cash and cash equivalents       (59,141)       (1,174)       (60,315)         V. Increase (decrease) in cash and cash equivalents       380,609       6,035       386,644		Net cash used in investing activities	(155,257)	(175,861)	(331,118)	
borrowings   153,365   206,692   360,057     Net change in long-term borrowings and redemption of bonds   (214,372)   (160,853)   (375,225)     Proceeds from issuance of bonds   99,750   133,337   233,087     Others   (58,270)   (49,074)   (107,344)     Net cash provided by (used in) financing activities   (19,527)   130,102   110,575     IV. Effect of exchange rate changes on cash and cash equivalents   (59,141)   (1,174)   (60,315)     V. Increase (decrease) in cash and cash equivalents   380,609   6,035   386,644	III.	Cash flows from financing activities				
borrowings   153,365   206,692   360,057     Net change in long-term borrowings and redemption of bonds   (214,372)   (160,853)   (375,225)     Proceeds from issuance of bonds   99,750   133,337   233,087     Others   (58,270)   (49,074)   (107,344)     Net cash provided by (used in) financing activities   (19,527)   130,102   110,575     IV. Effect of exchange rate changes on cash and cash equivalents   (59,141)   (1,174)   (60,315)     V. Increase (decrease) in cash and cash equivalents   380,609   6,035   386,644		Net increase (decrease) in short-term				
redemption of bonds (214,372) (160,853) (375,225)  Proceeds from issuance of bonds 99,750 133,337 233,087  Others (58,270) (49,074) (107,344)  Net cash provided by (used in) financing activities  IV. Effect of exchange rate changes on cash and cash equivalents (59,141) (1,174) (60,315)  V. Increase (decrease) in cash and cash equivalents 380,609 6,035 386,644			153,365	206,692	360,057	
Proceeds from issuance of bonds Others Other		Net change in long-term borrowings and				
Others  Net cash provided by (used in) financing activities  IV. Effect of exchange rate changes on cash and cash equivalents  V. Increase (decrease) in cash and cash equivalents  (58,270) (49,074) (107,344)  (19,527) 130,102 110,575  (59,141) (1,174) (60,315)  (60,315)		redemption of bonds	(214,372)	(160,853)	(375,225)	
Net cash provided by (used in) financing activities  IV. Effect of exchange rate changes on cash and cash equivalents  (19,527) 130,102 110,575  (19,527) 130,102 (60,315)  (59,141) (1,174) (60,315)  V. Increase (decrease) in cash and cash equivalents 380,609 6,035 386,644		Proceeds from issuance of bonds	99,750	133,337	233,087	
activities  IV. Effect of exchange rate changes on cash and cash equivalents  V. Increase (decrease) in cash and cash equivalents  (19,327)  (19,327)  (19,327)  (10,373)  (110,373)  (110,373)  (110,373)  (110,373)  (110,373)  (110,373)  (110,373)  (110,373)  (110,373)  (110,373)		Others	(58,270)	(49,074)	(107,344)	
equivalents (59,141) (1,174) (60,315) V. Increase (decrease) in cash and cash equivalents 380,609 6,035 386,644		* * * * * * * * * * * * * * * * * * * *	(19,527)	130,102	110,575	
V. Increase (decrease) in cash and cash equivalents 380,609 6,035 386,644	IV.	Effect of exchange rate changes on cash and cash				
		equivalents	(59,141)	(1,174)	(60,315)	
	V.	Increase (decrease) in cash and cash equivalents	380,609	6,035	386,644	
			,	,	,	
period 746,528 14,967 761,495			746,528	14,967	761,495	
VII. Increase due to inclusion in consolidation 5,314 – 5,314	VII.	•				
VIII. Cash and cash equivalents at end of the period 1,132,451 21,002 1,153,453	VIII.	Cash and cash equivalents at end of the period	1,132,451	21,002	1,153,453	

Notes 1. The net increase (decrease) in short-term borrowings of Automobile & Eliminations includes the amount of ¥84,578 million eliminated for increase in internal loans receivable from the Sales financing segment.

<sup>2.</sup> The net change in long-term borrowings and redemption of bonds of Automobile & Eliminations includes the amount of ¥53,496 million eliminated for increase in internal loans receivable from the Sales financing segment.

Note 2: Sales and profits or losses by region

#### Current fiscal year (from April 1, 2010 to March 31, 2011)

(Millions of yen)								
	Japan	North America	Europe	Asia	Other foreign countries	Total	Eliminations	Consolidated
Net sales								
(1) Sales to third parties	2,115,749	3,085,230	1,311,415	1,598,297	662,402	8,773,093	_	8,773,093
(2) Inter-segment sales	2,308,127	183,241	110,266	310,187	7,805	2,919,626	(2,919,626)	_
Total	4,423,876	3,268,471	1,421,681	1,908,484	670,207	11,692,719	(2,919,626)	8,773,093
Operating income	76,407	225,590	36,378	171,122	24,579	534,076	3,391	537,467

Notes: 1. Regions are representing the location of the Company and its group companies.

- 2. Areas are segmented based on their geographical proximity and their mutual operational relationship.
- 3. Major countries and areas which belong to segments other than Japan are as follows:

(1) North America : The United States of America, Canada and Mexico

(2) Europe : France, The United Kingdom, Spain and other European countries

(3) Asia : China, Thailand, India and other Asian countries

(4) Other foreign countries : Oceania, the Middle East, Central and South America excluding Mexico and South Africa

4. The following information is of the prior fiscal year based on the geographical classification which is applied from the fiscal year 2010. (Reference information)

# Prior fiscal year (from April 1, 2009 to March 31, 2010)

								0115 01 5 011)
	Japan	North America	Europe	Asia	Other foreign countries	Total	Eliminations	Consolidated
Net Sales (1) Sales to third parties	2,078,288	2,681,625	1,087,867	1,119,396	550,101	7,517,277	_	7,517,277
(2) Inter-segment sales	1,698,453	113,599	76,713	141,943	3,851	2,034,559	(2,034,559)	_
Total	3,776,741	2,795,224	1,164,580	1,261,339	553,952	9,551,836	(2,034,559)	7,517,277
Operating income (loss)	(4,262)	208,584	8,440	75,286	14,461	302,509	9,100	311,609

#### Related information

#### 1. Information by product and service

This information is not provided here because it is the same as the information provided under "Segment information."

#### 2. Information about geographical area

#### (1) Net sales

Current fiscal year (from April 1, 2010 to March 31, 2011)

							(Millions of yen)
Japan	North A	America	Europe	Asi	a	Other	Total
			_			foreign	
		U.S.A.			China	countries	
1,869,442	2,896,143	2,400,625	1,323,716	1,717,510	1,305,556	966,282	8,773,093

Notes: 1. Regions are representing customers' location.

- 2. Areas are segmented based on their geographical proximity and their mutual operational relationship.
- 3. Major countries and areas which belong to segments other than Japan are as follows:
- (1) North America : The United States of America, Canada and Mexico
- (2) Europe : France, The United Kingdom, Spain and other European countries
- (3) Asia : China, Thailand, India and other Asian countries
- (4) Other foreign countries: Oceania, the Middle East, Central and South America excluding Mexico and South Africa, etc.
- 4. The following information is of the prior fiscal year based on the geographical classification which is applied from the fiscal year 2010. (Reference information)

# Prior fiscal year (from April 1, 2009 to March 31, 2010)

(Millions of yen)

(Millions of van)

Ī	Japan	North A	America	Europe	Asi	a	Other	Total
	•			1			foreign	
			U.S.A.			China	countries	
	1,803,168	2,593,400	2,145,287	1,112,012	1,254,844	960,724	753,853	7,517,277

#### (2) Property, plant and equipment

#### Current fiscal year-end (March 31, 2011)

							(Millions of yell)
Japan	North A	America	Europe	Asi	a	Other	Total
						foreign	
		U.S.A.			China	countries	
1,854,707	1,381,342	1,129,731	143,179	227,041	127,765	30,773	3,637,042
	-						

Notes: 1. Regions are representing location of the Company and its group companies.

- 2. Areas are segmented based on their geographical proximity and their mutual operational relationship.
- 3. Major countries and areas which belong to segments other than Japan are as follows:
- (1) North America : The United States of America, Canada and Mexico
- (2) Europe : France, The United Kingdom, Spain and other European countries
- (3) Asia : China, Thailand, India and other Asian countries
- (4) Other foreign countries: Oceania, the Middle East, Central and South America excluding Mexico and South Africa
- 4. The following information is of the prior fiscal year based on the geographical classification which is applied from the fiscal year 2010. (Reference information)

# Prior fiscal year-end (March 31, 2010)

(Millions of yen)

ſ	Japan	North A	America	Europe	Asi	a	Other	Total
	_			_			foreign	
			U.S.A.			China	countries	
	1,956,716	1,509,133	1,226,747	160,443	195,557	126,111	36,280	3,858,129

#### 3. Information by major customer

This information is not provided because there were no customers that accounted for 10% or more of the net sales to third parties recorded in the consolidated statements of income.

Information about the impairment loss of fixed assets by reportable segment

Current fiscal year (from April 1, 2010, to March 31, 2011)

(Millions of yen)

		Reportable segments		Elimination of inter-segment	Total
	Automobile	Sales financing	Total	transactions	
Impairment loss	10,830	61	10,891	_	10,891

Note: Information about the impairment loss of fixed assets by reportable segment for the prior fiscal year is as follows. (Reference information)

Prior fiscal year (from April 1, 2009, to March 31, 2010)

(Millions of yen)

	]	Reportable segments		Elimination of inter-segment	Total
	Automobile	Sales financing	Total	transactions	Total
Impairment loss	35,682	_	35,682	_	35,682

Information about the amortization of goodwill and unamortized balance by reportable segment

Current fiscal year (from April 1, 2010, to March 31, 2011)

(Millions of yen)

		Reportable segments		Elimination of	Total	
	Automobile	Sales financing	Total	inter-segment transactions		
Amortization of goodwill	5,786	_	5,786	_	5,786	
Balance at the end of current year	57,562	_	57,562		57,562	

Note: Information about the amortization of goodwill and unamortized balance by reportable segment for the prior fiscal year is as follows. (Reference information)

Prior fiscal year (from April 1, 2009, to March 31, 2010)

(Millions of yen)

		Reportable segments		Elimination of inter-segment	Total	
	Automobile	Sales financing	Total	transactions	Total	
Amortization of goodwill	6,221	_	6,221	1	6,221	
Balance at the end of current year	64,454	_	64,454	_	64,454	

Information about the gain recognized on negative goodwill by reportable segment

Current fiscal year (from April 1, 2010, to March 31, 2011)

There is no significant information to be disclosed.

Note: Information about the gain recognized on negative goodwill by reportable segment for the prior fiscal year is as follows. (reference information)

Prior fiscal year (from April 1, 2009, to March 31, 2010)

There is no significant information to be disclosed.

#### (Additional information)

Effective from the fiscal year ended March 31, 2011, the Company adopted "Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Statement No. 17 issued on March 27, 2009) and "Guidance on Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Guidance No. 20 issued on March 21, 2008).

(Information of related parties)

Prior fiscal year (from April 1, 2009, to March 31, 2010)

1. Transactions with related parties

There are no significant transactions to be disclosed.

2. Notes to the parent company and significant affiliates

Condensed financial information of significant affiliates:

For the current fiscal year, Renault is defined as a significant affiliate for which condensed financial information (from January 1, 2009, to December 31, 2009) shall be disclosed. Such information is as follows.

Total current assets Total fixed assets Total current liabilities Total long-term liabilities Total net assets Net sales Loss before income taxes	33,978 million EUR 30,000 million EUR 35,855 million EUR 11,651 million EUR 16,472 million EUR 33,712 million EUR (2,920) million EUR	¥4,485,096 million ¥3,960,000 million ¥4,732,860 million ¥1,537,932 million ¥2,174,304 million ¥4,394,359 million ¥(380,622) million
Net loss	(3,125) million EUR	¥(407,344) million

Current fiscal year (from April 1, 2010, to March 31, 2011)

1. Transactions with related parties

There are no significant transactions to be disclosed.

2. Notes to the parent company and significant affiliates

Condensed financial information of significant affiliates:

For the current fiscal year, Renault is defined as a significant affiliate for which condensed financial information (from January 1, 2010, to December 31, 2010) shall be disclosed. Such information is as follows.

Total current assets	37,859 million EUR	¥4,084,986 million
Total fixed assets	32,248 million EUR	¥3,479,559 million
Total current liabilities	37,152 million EUR	¥4,008,701 million
Total long-term liabilities	10,198 million EUR	¥1,100,364 million
Total net assets	22,757 million EUR	¥2,455,480 million
Net sales	38,971 million EUR	¥4,530,768 million
Income before income taxes	3,548 million EUR	¥ 412,490 million
Net income	3,420 million EUR	¥397,609million

(Amounts per share)

(Yen) Prior fiscal year Current fiscal year From April 1, 2009 From April 1, 2010 March 31, 2010 To March 31, 2011 ¥703.16 Net assets per share ¥663.90 Net assets per share ¥10.40 Basic net income per share Basic net income per share ¥76.44 Diluted net income per share Diluted net income per share

Notes:1. The information on "Diluted net income per share" is not provided because we do not have potential dilutive stock.

2. The basis for calculation of the net assets per share is as follows.

2. The basis for calculation of the net assets per share is as follows.						
	Prior fiscal year	Current fiscal year				
	(As of March 31, 2010)	(As of March 31, 2011)				
Total net assets (Millions of yen)	3,015,105	3,273,783				
Amounts deducted from total net assets (Millions of yen)	307,754	332,368				
(Share subscription rights)	2,387	2,415				
(Minority interests)	305,367	329,953				
Net assets attributable to shares of common stock at year end (Millions of yen)	2,707,351	2,941,415				
The year-end number of shares of common stock used for the calculation of net assets per share (Thousands)	4,077,933	4,183,137				

3. The basis for calculation of the basic net income per share and the diluted net income per share is as follows

follows.		
	Prior fiscal year (From April 1, 2009 To March 31, 2010)	Current fiscal year (From April 1, 2010 To March 31, 2011)
Basic net income per share: Net income (Millions of yen)	42,390	319,221
Net income attributable to shares of common stock (Millions of yen)	42,390	319,221
Average number of shares of common stock during the fiscal year (Thousands)	4,075,455	4,175,975
Diluted net income per share:  Increase in shares of common stock (Thousands)  (Exercise of warrants)		
(Exercise of warrants) (Exercise of share subscription rights)	_	_
Securities excluded from the computation of diluted net income per share, because they do not have dilutive effects.	1st share subscription rights (the number of share subscription rights is 64,819 units) 2nd share subscription rights (the number of share subscription rights is 90,899 units) 3rd share subscription rights (the number of share subscription rights is 78,995 units) 4th share subscription rights (the number of share subscription rights is 78,368 units) 5th share subscription rights (the number of share subscription rights is 6,500 units) 6th share subscription rights (the number of share subscription rights is 3,600 units) 7th share subscription rights (the number of share subscription rights is 30,464 units) etc. Refer to "Status of share subscription rights" for a summary.	2nd share subscription rights (the number of share subscription rights is 90,208 units) 3rd share subscription rights (the number of share subscription rights is 78,355 units) 4th share subscription rights (the number of share subscription rights is 78,218 units) 5th share subscription rights (the number of share subscription rights is 6,500 units) 6th share subscription rights (the number of share subscription rights is 3,600 units) 7th share subscription rights (the number of share subscription rights is 30,420 units) etc. Refer to "Status of share subscription rights" for a summary.

(Significant subsequent events)

Prior fiscal year (from April 1, 2009, to March 31, 2010)

(1) Transfer of treasury stock by third party allotment

On April 6, 2010, the Board of Directors of the Company resolved to transfer the treasury stock by third party allotment. In accordance with this resolution the Company transferred the treasury stock on April 28, 2010.

(1) Reason

This transfer of the Company's shares is made for the purpose of a capital alliance to be established as part of a strategic cooperative relationship among the Company, Renault and Daimler AG.

② Method of transfer

To be allocated to Renault by third party allotment

③ Number of shares to be transferred: 89,055,237 shares of common stock

4 Transfer price: ¥828 per share

(5) Total transfer amount: ¥73,737,736,236

6 Transfer period: April 23, 2010 to May 31, 2010

7 Other important matter

As a result of the capital alliance among the Company, Renault and Daimler AG, the Company and Renault will obtain 1.55% of Daimler AG shares, respectively (a total of 3.1%), and Daimler AG will obtain 3.1% each of Nissan shares and Renault shares.

#### (2) Issuance of bonds with share subscription rights

On April 13, 2010, the Board of Directors of the Company resolved to issue 1st unsecured convertible bonds with share subscription rights, in accordance with Article 370 of the Company law.

In accordance with this resolution the Company issued 1st unsecured convertible bonds with share subscription rights on April 28, 2010.

① Reason

This issuance of bonds was conducted for the purpose of maintaining a certain shareholding of the Group in Renault shares, in association with the capital alliance to be established as part of the strategic cooperative relationship among the Company, Renault and Daimler AG.

② Total issue amount: ¥7,554,637,224

③ Issue price: ¥100 per ¥100 of each bond

4 Interest: No interest

(5) Maturity date: June 1, 2010

6 Method for subscription

To be allocated to Nissan Finance Co., Ltd. (the "Planned Allotee") by third party allotment.

① Due date of payment and issue date: April 28, 2010

Description of the share subscription rights

Type and number of shares to be issued upon the exercise of the share subscription rights: 9,123,958 shares of common stock of the Company

Conversion price: ¥828 per share

Total subscription amount: \(\frac{\pmathbf{47}}{554}\),637,224
Exercise period: April 28, 2010 to May 31, 2010

#### 9 Other important matter

The bonds with share subscription rights had been allocated to the Planned Allotee. The Planned Allotee transferred the bonds with share subscription rights to Renault in the form of an investment in kind and then Renault exercised the share subscription rights on the same day.

#### (3) Issuance of bonds

2

On April 28, 2010, the Company issued unsecured bonds. The terms and conditions of these bonds are summarized as follows.

1. Name of bond
 2. Principal amount
 3. Interest rate
 51st unsecured bonds
 ¥50,000 million
 0.813% per annum

4. Issue price \quad \quad \text{\$\exitin{\ext{\$\text{\$\text{\$\text{\$\text{\$\exitin{\ext{\$\text{\$\text{\$\exitin{\ext{\$\text{\$\text{\$\exitin{\exitin{\ext{\$\text{\$\text{\$\exitin{\exitii

5. Maturity date April 28, 2015 6. Payment due date April 28, 2010

7. Use of proceeds To be appropriated as redemption funds for the 44th unsecured bonds

1. Name of bond 52nd unsecured bonds
2. Principal amount \$\\\ \xi\_30,000 \text{ million} \\
3. Interest rate 1.170% per annum

4. Issue price \quad \text{\pm 100 for a par value of \text{\pm 100}}

5. Maturity date April 28, 2017 6. Payment due date April 28, 2010

7. Use of proceeds To be appropriated as redemption funds for the 44th unsecured bonds

3 1. Name of bond
 2. Principal amount
 3. Interest rate
 53rd unsecured bonds
 ¥20,000 million
 1.744% per annum

4. Issue price \quad \quad \text{100 for a par value of } \quad \quad 100

5. Maturity date April 28, 2020 6. Payment due date April 28, 2010

7. Use of proceeds To be appropriated as redemption funds for the 44th unsecured bonds

Current fiscal year (from April 1, 2010, to March 31, 2011)

#### (1) Issuance of bonds

On April 28, 2011, the Company issued unsecured bonds. The terms and conditions of these bonds are summarized as follows.

1. Name of bond
 2. Principal amount
 3. Interest rate
 54th unsecured bonds
 ¥70,000 million
 0.871% per annum

4. Issue price \quad \text{\final} 100 for a par value of \text{\final} 100

5. Maturity date April 28, 2016 6. Payment due date April 28, 2011

7. Use of proceeds To be appropriated as funds for repayment of long-term borrowings

# ⑤ Consolidated supplemental schedules

# Schedule of bonds payable

Company	Description	Date of Issuance	Balance at end of prior year (Millions of yen)	Balance at end of current year (Millions of yen)	Interest rate (%)	Collateral	Maturity
*1	41st unsecured bonds	July 29, 2003	70,000	_	1.00	None	July 29, 2010
*1	44th unsecured bonds	June 2, 2005	128,000	_	0.71	"	June 21, 2010
*1	46th unsecured bonds	June 19, 2007	64,996	64,999	1.76	"	June 20, 2012
*1	47th unsecured bonds	June 19, 2007	34,993	34,995	1.95	"	June 20, 2014
*1	48th unsecured bonds	September 17, 2009	35,000	35,000	1.453	"	September 20, 2012
*1	49th unsecured bonds	September 17, 2009	35,000	35,000	1.931	"	September 19, 2014
*1	50th unsecured bonds	October 26, 2009	100,000	100,000	1.59	"	April 19, 2013
*1	51st unsecured bonds	April 28, 2010	_	50,000	0.813	"	April 28, 2015
*1	52nd unsecured bonds	April 28, 2010	_	30,000	1.17	"	April 28, 2017
*1	53rd unsecured bonds	April 28, 2010	_	20,000	1.744	"	April 28, 2020
*2	Bonds issued by subsidiaries (Note 2)	2008 - 2010	194,993	(59,999) 199,999	0.5-1.2	"	2011 - 2016
*3	Bonds issued by subsidiaries	2010	185,698 [\$1,995,889 thousand]	82,942 [\$997,501 thousand]	3.3-4.5	"	2013 - 2015
*3	Bonds issued by subsidiaries (Note 2)	2006 - 2010	59,592 [MXN 7,914,000 thousand]	(27,281) [MXN 3,914,000 thousand] 69,101 [MXN 9,914,000 thousand]	4.8-7.0	r	2011 - 2013
*3	Bonds issued by subsidiaries	2009	6,000 [THB 2,090,592 thousand]	6,094 [THB 2,216,106 thousand]	1.2	*	2012
Subtotal (N	Note 2)	_	914,272	(87,280) 728,130	_		_
Elimination transaction	n of intercompany ns	_	_	_	_		_
Total (Note	<u> </u>	_	914,272	(87,280) 728,130			_

Notes: 1. \*1 The Company

\*2 Domestic subsidiaries

\*3 Foreign subsidiaries

2. The amounts in parentheses presented under "Balance at end of current year" represent the amounts scheduled to be redeemed within one year.

3. The redemption schedule of bonds for 5 years subsequent to March 31, 2011 is summarized as follows:

Due within one year	Due after one year but	Due after two years	Due after three years	Due after four years
Due within one year	within two years	but within three years	but within four years	but within five years
87,280	189,153	179,516	132,181	90,000

### Schedule of borrowings

(Millions of yen)

Category	Balance at end of prior year	Balance at end of current year	Average interest rate (%)	Maturity Maturity
Short-term borrowings	349,427	593,095	1.40	_
Current portion of long-term borrowings	695,655	933,976	1.93	_
Commercial paper	174,393	256,601	0.26	_
Current portion of lease obligations	64,984	77,598	3.32	_
Long-term borrowings (excluding current portion)	1,791,983	1,422,478	1.54	April 2012 to October 2027
Lease obligations (excluding current portion)	86,552	67,135	3.01	April 2012 to October 2024
Total	3,162,994	3,350,883	_	_

Notes: 1. The average interest rate represents the weighted-average rate applicable to the year-end balance.

2. The following table shows the aggregate annual maturities of long-term borrowings (excluding the current portion) and lease obligations (excluding the current portion) for 5 years subsequent to March 31, 2011.

(Millions of yen)

	Due after one year but within two years	Due after two years but within three years	Due after three years but within four years	Due after four years but within five years
Long-term borrowings	648,068	354,124	119,680	251,570
Lease obligations	36,599	19,876	6,343	2,618

# Schedule of asset retirement obligations

The schedule of asset retirement obligations is not provided because the amount of asset retirement obligations as of March 31, 2011, was less than one hundredth (1%) of total liabilities and net assets.

# (2) Other

Net sales, etc. for each quarter of the fiscal year ended March 31, 2011

	1st Quarter From April 1, 2010 To June 30, 2010		3rd Quarter (From October 1, 2010 To December 31, 2010	4th Quarter From January 1, 2011 To March 31, 2011
Net sales	2,050,136	2,268,940	2,102,754	2,351,262
Income before income taxes and minority interests	157,554	157,927	133,064	31,596
Net income	106,649	101,732	80,066	30,774
Net income per share (¥)	25.65	24.31	19.13	7.36

# 2. Non-Consolidated Financial Statements

# (1) Non-consolidated financial statements

# ① Non-consolidated balance sheets

			(	Millions of yen)
	Prior Fis		Current Fig	
	(As of Marc	ch 31, 2010)	(As of Marcl	h 31, 2011)
Assets				
Current assets				
Cash on hand and in banks		142,060		445,398
Trade accounts receivable	*2	317,762	*2	297,763
Finished goods		67,912		42,434
Work in process		31,425		35,117
Raw materials and supplies		50,917		74,613
Advance payments-trade	*2	24,919	*2	19,921
Prepaid expenses	*2	20,058	*2	16,880
Deferred tax assets		89,410		152,629
Short-term loans receivable from subsidiaries and affiliates		784,544		603,673
Accounts receivable-other	*2	97,543	*2	99,685
Other		3,001		3,086
Allowance for doubtful accounts		(12,536)		(10,049)
Total current assets		1,617,020		1,781,155
Fixed assets				
Property, plant and equipment				
Buildings, net		243,496		234,582
Structures, net		38,674		36,590
Machinery and equipment, net		242,247		214,857
Vehicles, net		23,810		21,748
Tools, furniture and fixtures, net		152,050		144,515
Land		135,052		134,945
Construction in progress		29,665		8,753
Total property, plant and equipment	*1	864,997	*1	795,993
Intangible fixed assets				•
Patent right		64		47
Leasehold right		216		216
Right of trademark		98		83
Software		32,274		27,672
Right of using facilities		117		98
Other		9,660		16,405
Total intangible fixed assets		42,431		44,524
Investments and other assets		12,131		11,521
Investment securities		16,097		115,075
Investment in subsidiaries and affiliates		1,459,170		1,471,430
Long-term loans receivable from employees		38		8
Long-term loans receivable from subsidiaries and affiliates		109,290		14,000
Long-term prepaid expenses	*2	10,330	*2	8,481
Prepaid pension cost		9,543		_
Other		3,152		11,337
Allowance for doubtful accounts		(828)		(641)
Total investments and other assets		1,606,794		1,619,693
Total fixed assets		2,514,223		2,460,212
Total assets		4,131,243		4,241,367
10141 455015		7,131,243		7,241,307

	Prior Fisc (As of Marcl		Current Fig (As of March	
Liabilities				· · · · · ·
Current liabilities				
Trade notes payable		20		5
Trade accounts payable	*2	441,855	*2	413,351
Short-term borrowings	*2	73,335	*2	144,659
Current portion of long-term borrowings		41,900		390,975
Commercial papers		25,000		40,000
Current portion of bonds		198,000		_
Lease obligations	*2	38,991	*2	47,308
Accounts payable-other	*2	15,217	*2	12,159
Accrued expenses	*2	214,737	*2	234,515
Income taxes payable		1,714		1,373
Advances received	*2	12,918	*2	58,531
Deposits received	*2	45,122	*2	10,323
Deposits received from employees		60,085		59,699
Unearned revenue	*2	579	*2	523
Accrued warranty costs		22,857		21,403
Accrual for loss on disaster		<del>_</del>		6,790
Other		159		1,378
Total current liabilities		1,192,493		1,442,998
Long-term liabilities				
Bonds		269,988		369,993
Long-term borrowings		648,536		271,147
Lease obligations	*2	57,420	*2	55,458
Deferred tax liabilities		12,506		79,450
Accrued warranty costs		36,761		35,787
Accrued retirement benefits		_		22,777
Asset retirement obligations		_		928
Long-term deposits received	*2	253	*2	221
Other		11,435		10,523
Total long-term liabilities		1,036,902		846,288
Total liabilities		2,229,395		2,289,286

		(Willions of year)
	Prior Fiscal Year (As of March 31, 2010)	Current Fiscal Year (As of March 31, 2011)
Net assets		
Shareholders' equity		
Common stock	605,813	605,813
Capital surplus		
Legal capital surplus	804,470	804,470
Total capital surpluses	804,470	804,470
Retained earnings		
Legal reserve	53,838	53,838
Other retained earnings		
Reverse for reduction of replacement cost of specified properties	72,271	68,277
Reserve for special depreciation	601	404
Unappropriated retained earnings	510,028	438,851
Total retained earnings	636,740	561,371
Treasury stock	(154,113)	(43,891)
Total shareholders' equity	1,892,910	1,927,763
Valuation, translation adjustments and others		
Unrealized holding gain and loss on securities	6,550	21,913
Unrealized gain and loss from hedging instruments	_	(11)
Total valuation, translation adjustments and others	6,550	21,901
Share subscription rights	2,386	2,415
Total net assets	1,901,847	1,952,080
Total liabilities and net assets	4,131,243	4,241,367

lions		

	Prior Fisca	al Year	Current Fis	cal Year
	(From April 1, 2009 To March 31, 2010)		(From April To March	
Net Sales	*2	2,899,166	*2	3,432,989
Cost of sales				
Beginning finished goods		51,346		67,912
Cost of products manufactured	*1	2,743,968	*1	3,176,556
Total		2,795,315		3,244,469
Ending finished goods		67,912		42,434
Total cost of sales	*2,*3	2,727,402	*2,*3	3,202,035
Gross profit		171,764		230,954
Selling, general and administrative expenses	*1,*4	264,488	*1,*4	267,912
Operating loss		(92,724)		(36,957)
Non-operating income				
Interest income	*2	7,005	*2	4,211
Dividends income	*2	422,805	*2	68,705
Rent income		1,477		1,462
Guarantee commission received			*2	8,629
Miscellaneous income		1,919		3,912
Total non-operating income		433,208		86,922
Non-operating expenses				
Interest expense		11,747		11,529
Interest on bonds		5,084		6,061
Interest on commercial papers		741		41
Interest on lease obligations		2,565		2,274
Exchange losses		2,456		18,620
Amortization of net retirement benefit obligation at transition		8,054		8,054
Provision for doubtful accounts		7,476		6,325
Miscellaneous expenses		8,242		3,977
Total non-operating expenses		46,367		56,884
Ordinary income (loss)		294,116		(6,919)

			(17	illions of yell)
	Prior Fiscal	Year	Current Fiscal	Year
	(From April 1	, 2009	(From April 1,	2010
	To March 31,	2010)	To March 31, 2	(011)
Special gains				
Gain on sales of fixed assets	*5	5,511	*5	7,835
Gain on sales of subsidiaries and affiliates' stocks		7,180		
Gain on sales of investment securities		1,165		566
Reversal of allowance for doubtful accounts		111		7,165
Other		1,535		1,708
Total special gains		15,503		17,276
Special losses				
Loss on sales of fixed assets	*5	200	*5	275
Loss on disposal of fixed assets	*6	8,998	*6	4,729
Impairment loss	*7	224	*7	667
Write-down of investments and receivables		207		22
Loss on disaster		_	*3,*8	25,138
Special addition to retirement benefits		<del>_</del>		5,263
Other		4,079		4,296
Total special losses		13,711		40,394
Income (loss) before income taxes		295,908		(30,037)
Income taxes-current		21,991		1,145
Income taxes-deferred		11,514		(7,163)
Total income taxes		33,505		(6,018)
Net income (loss)		262,403		(24,018)

# Statements of manufacturing costs

			or fiscal year April 1, 2009 March 31, 2010	, )		rent fiscal year April 1, 2010 March 31, 2011	
Accounts	Notes		ounts s of yen)	Ratio (%)	Amo (Million	ounts s of yen)	Ratio (%)
I . Material costs			2,162,563	78.8		2,550,719	79.8
II . Labor costs			223,243	8.1		233,346	7.3
III. Overhead costs							
Depreciation expense		121,114			126,589		
Others		237,218	358,332	13.1	286,210	412,800	12.9
Total manufacturing costs			2,744,140	100.0		3,196,866	100.0
Work in process at beginning of period			33,662			31,425	
Total			2,777,802			3,228,291	
Work in process at end of period			31,425			35,117	
Transfer to other accounts	*		2,409			16,617	
Cost of products manufactured			2,743,968			3,176,556	

# [Note]

Prior fiscal year  From April 1, 2009 To March 31, 2010	Current fiscal year  (From April 1, 2010 To March 31, 2011
1. "Transfer to other accounts" of ¥2,409 million represented those transferred to "Construction in progress" and other accounts.	1. "Transfer to other accounts" of ¥16,617 million included fixed costs during the suspension of operations due to the Great East Japan Earthquake transferred to special losses and those transferred to "Construction in progress."
2. Method of cost accounting	2. Method of cost accounting
For automobiles and forklifts, the Company adopts the comprehensive standard costing under which standard costs are calculated for each product and manufacturing process and cost variances are allocated at the end of fiscal year.	Same as the prior fiscal year.

	Prior Fiscal Year	Current Fiscal Year
	(From April 1, 2009	(From April 1, 2010
	To March 31, 2010)	To March 31, 2011)
areholders' equity		
ommon stock		
Balance at the end of previous year	605,813	605,813
Balance at the end of current year	605,813	605,813
pital surplus		
Legal capital surplus		
Balance at the end of previous year	804,470	804,470
Balance at the end of current year	804,470	804,470
Total capital surplus		
Balance at the end of previous year	804,470	804,470
Balance at the end of current year	804,470	804,470
etained earnings		
Legal reserve		
Balance at the end of previous year	53,838	53,838
Balance at the end of current year	53,838	53,838
Other retained earnings		
Reserve for reduction of replacement cost of specified properties		
Balance at the end of previous year	77,914	72,271
Changes of items during the year		
Reversal of reserve for reduction entry of replaced property	(5,643)	(3,994)
Total changes of items during the year	(5,643)	(3,994
Balance at the end of current year	72,271	68,277
Reserve for special depreciation		·
Balance at the end of previous year	795	60
Changes of items during the year		
Provision of reserve for special depreciation	4	,
Reversal of reserve for special depreciation	(199)	(198
Total changes of items during the year	(194)	(196
Balance at the end of current year	601	404
Unappropriated retained earnings		
Balance at the end of previous year	241,787	510,02
Changes of items during the year	,	•
Cash dividends paid	_	(22,408
Reversal of reserve for reduction entry of replaced property	5,643	3,994
Provision of reserve for special depreciation	(4)	(2
Reversal of reserve for special depreciation	199	198
Net income (loss)	262,403	(24,018
Disposal of treasury stock		(28,941)
Total changes of items during the year	268,240	(71,177)
Balance at the end of current year	510,028	438,851

		(Millions of yen)
	Prior Fiscal Year	Current Fiscal Year
	(From April 1, 2009	(From April 1, 2010
	To March 31, 2010)	To March 31, 2011)
Total retained earnings		
Balance at the end of previous year	374,336	636,740
Changes of items during the year		
Cash dividends paid	_	(22,408)
Reversal of reserve for reduction entry of replaced property	<u> </u>	_
Provision of reserve for special depreciation	_	_
Reversal of reserve for special depreciation	_	_
Net income (loss)	262,403	(24,018)
Disposal of treasury stock	<u> </u>	(28,941)
Total changes of items during the year	262,403	(75,368)
Balance at the end of current year	636,740	561,371
Treasury stock		
Balance at the end of previous year	(154,059)	(154,113)
Changes of items during the year		
Purchase of treasury stock	(54)	(11)
Disposal of treasury stock	_	110,233
Total changes of items during the year	(54)	110,221
Balance at the end of current year	(154,113)	(43,891)
Total shareholders' equity		
Balance at the end of previous year	1,630,561	1,892,910
Changes of items during the year		
Cash dividends paid	<u> </u>	(22,408)
Net income (loss)	262,403	(24,018)
Purchase of treasury stock	(54)	(11)
Disposal of treasury stock	_	81,292
Total changes of items during the year	262,348	34,853
Balance at the end of current year	1,892,910	1,927,763
Valuation, translation adjustments and others	1,0,2,,110	1,727,703
Unrealized holding gain and loss on securities		
Balance at the end of previous year	3,455	6,550
Changes of items during the year	3,100	0,330
Net changes of items other than those in	2.004	15.262
shareholders' equity	3,094	15,363
Total changes of items during the year	3,094	15,363
Balance at the end of current year	6,550	21,913
Unrealized gain and loss from hedging instruments		
Balance at the end of previous year	(560)	_
Changes of items during the year		
Net changes of items other than those in shareholders' equity	560	(11)
Total changes of items during the year	560	(11)
Balance at the end of current year	_	(11)

		(Millions of yen)
	Prior Fiscal Year	Current Fiscal Year
	(From April 1, 2009	(From April 1, 2010
	To March 31, 2010)	To March 31, 2011)
Total valuation, translation adjustments and others		
Balance at the end of previous year	2,894	6,550
Changes of items during the year		
Net changes of items other than those in shareholders' equity	3,655	15,351
Total changes of items during the year	3,655	15,351
Balance at the end of current year	6,550	21,901
Share subscription rights		
Balance at the end of previous year	2,088	2,386
Changes of items during the year		
Net changes of items other than those in shareholders' equity	297	28
Total changes of items during the year	297	28
Balance at the end of current year	2,386	2,415
Total net assets		
Balance at the end of previous year	1,635,545	1,901,847
Changes of items during the year		
Cash dividends paid	_	(22,408)
Net income (loss)	262,403	(24,018)
Purchase of treasury stock	(54)	(11)
Disposal of treasury stock	_	81,292
Net changes of items other than those in shareholders' equity	3,953	15,380
Total changes of items during the year	266,302	50,233
Balance at the end of current year	1,901,847	1,952,080

Prior fiscal year  From April 1, 2009  To March 31, 2010	Current fiscal year  From April 1, 2010 To March 31, 2011
1. Valuation methods for securities	1. Valuation methods for securities
(1) Held-to-maturity securities	(1) Held-to-maturity securities
Held-to maturity securities are stated at amortized cost (Straight-line method).	Same as the prior fiscal year.
(2) Equity securities issued by subsidiaries and affiliates	(2) Equity securities issued by subsidiaries and affiliates
Equity securities issued by subsidiaries and affiliates are carried at cost determined by the moving average method.	Same as the prior fiscal year.
(3) Other securities  ① Marketable securities:  Marketable securities classified as other securities are carried at fair value with any changes in unrealized holding gain or loss, net of the applicable income taxes, directly included in net assets. Cost of securities sold is calculated by the moving average method.	(3) Other securities  ① Marketable securities: Same as the prior fiscal year.
② Non-marketable securities: Non-marketable securities classified as other securities are carried at cost determined by the moving average method.	② Non-marketable securities: Same as the prior fiscal year.
2. Valuation methods for derivatives	2. Valuation methods for derivatives
Derivatives are carried at fair value.	Same as the prior fiscal year.
3. Valuation methods for inventories	3. Valuation methods for inventories
Inventories are stated at cost determined by the first-in and first-out method. (Cost of inventories is written-down when their carrying amounts become unrecoverable.)	Same as the prior fiscal year.
4. Depreciation and amortization of fixed assets	4. Depreciation and amortization of fixed assets
(1) Property, plant and equipment	(1) Property, plant and equipment
Depreciation of property, plant and equipment is calculated by the straight-line method based on the estimated useful lives and the residual value determined by the Company.	Same as the prior fiscal year.
(Immaterial depreciable assets)	(Immaterial depreciable assets)
Assets whose acquisition costs range from ¥100 thousand to ¥200 thousand are depreciated evenly for 3 years based on the Corporation Tax Law of Japan.	Same as the prior fiscal year.
(2) Intangible fixed assets	(2) Intangible fixed assets
Amortization of intangible fixed assets is calculated by the straight-line method.	Same as the prior fiscal year.
Amortization of software for internal use is calculated by the straight-line method over the estimated useful lives (5 years).	
(3) Long-term prepaid expenses	(3) Long-term prepaid expenses
Amortization of long-term prepaid expenses is calculated by the straight-line method.	Same as the prior fiscal year.
(4) Leased assets	(4) Leased assets
Depreciation of lease assets is calculated by the straight-line method based on the estimated useful lives or the lease terms and the estimated residual value.	Same as the prior fiscal year.
5. Accounting for deferred charges	5. Accounting for deferred charges

Prior fiscal year  From April 1, 2009  To March 31, 2010	Current fiscal year  From April 1, 2010 To March 31, 2011
6. Foreign currency translation	6. Foreign currency translation
Receivables and payables denominated in foreign currencies are translated into yen at the rates of exchange in effect at the balance sheet date, and differences arising from the translation are charged or credited to income.	Same as the prior fiscal year.
7. Basis for reserves	7. Basis for reserves
(1) Allowance for doubtful accounts	(1) Allowance for doubtful accounts
Allowance for doubtful accounts is provided based on past experience for normal receivables and on an estimate of the collectibility of receivables from companies in financial difficulty.	Same as the prior fiscal year.
(2) Accrued warranty costs	(2) Accrued warranty costs
Accrued warranty costs are provided to cover the cost of all services anticipated to be incurred during the entire warranty period in accordance with the warranty contracts and based on past experience.	Same as the prior fiscal year.
(3) Accrued retirement benefits	(3) Accrued retirement benefits
Accrued retirement benefits or prepaid pension costs are recorded at an amount calculated based on the retirement benefit obligation and the fair value of the pension plan assets at the end of the current fiscal year.	Same as the prior fiscal year.
The net retirement benefit obligation at transition is being amortized over a period of 15 years by the straight-line method.	
Prior service cost is being amortized as incurred by the straight-line method over periods which are shorter than the average remaining years of service of the eligible employees.	
Actuarial gain or loss is amortized in the year following the year in which the gain or loss is recognized by the straight-line method over periods which are shorter than the average remaining years of service of the eligible employees.	
	(4) Accrual for loss on disaster
	Accrual for loss on disaster is provided to cover the costs reasonably estimated to be incurred for disaster from Great East Japan Earthquake.

Prior fiscal year  From April 1, 2009  To March 31, 2010	Current fiscal year  From April 1, 2010 To March 31, 2011
8. Hedge accounting	8. Hedge accounting
① Hedge accounting	① Hedge accounting
Primarily, deferred hedge accounting is applied for derivative instruments. Short-cut method, "Furiate-Shori", is applied for forward exchange contracts which are qualified for such treatment and related to the hedged items other than foreign currency denominated accounts receivables.	Same as the prior fiscal year.
Special treatment, "Tokurei-Shori", is applied for interest rate swaps which are qualified for such treatment.	
② Hedging instruments and hedged items	② Hedging instruments and hedged items
· Hedging instrumentsDerivative transactions	·Hedging instrumentsSame as the prior fiscal year.
<ul> <li>Hedged itemsMainly receivables and payables denominated in foreign currencies, and other.</li> </ul>	·Hedged items Same as the prior fiscal year.
③ Hedging policy	③ Hedging policy
Based on internal "Policies and Procedures for Risk Management" and "Delegation of Authorities" rules, risks for foreign exchange and interest rate fluctuations are hedged within the certain extent.	Same as the prior fiscal year.
④ Assessment of hedge effectiveness	④ Assessment of hedge effectiveness
The assessment of hedge effectiveness is omitted when the terms of transaction are substantially same as those of hedging instruments.	Same as the prior fiscal year.
9. Other significant accounting policies	9. Other significant accounting policies
(1) Accounting for the consumption tax	(1) Accounting for the consumption tax
Transactions subject to the consumption tax are recorded at amounts exclusive of the consumption tax.	Same as the prior fiscal year.

(2) Adoption of consolidated taxation system

The Company adopts the consolidated taxation system.

(2) Adoption of consolidated taxation system

Same as the prior fiscal year.

### Changes in significant accounting policies

Prior fiscal year	Current fiscal year
From April 1, 2009	From April 1, 2010
To March 31, 2010 J	To March 31, 2011 J

#### Retirement benefits

Effective from April 1, 2009, the Company applied the "Partial Amendments to Accounting Standard for Retirement Benefits (Part 3)" (ASBJ Statement No. 19 issued on July 31, 2008). This adoption had no effect on the Company's non-consolidated financial statements for the year ended March 31, 2010, because the discount rate for the year ended March 31, 2010 was the same as what was applied under the previous method.

## Asset retirement obligations

Effective from April 1, 2010, the "Accounting Standards for Asset Retirement Obligations" (ASBJ Statement No. 18 issued on March 31, 2008) and the Implementation "Guidance on Accounting Standards for Asset Retirement Obligations" (ASBJ Guidance No. 21 issued on March 31, 2008) have been adopted.

The effect of this change was to increase the loss before income taxes by ¥857 million for the current fiscal year. The effect of this change on the operating loss and ordinary loss was immaterial.

# Changes in presentation

Changes in presentation	
Prior fiscal year	Current fiscal year
From April 1, 2009 To March 31, 2010	From April 1, 2010 To March 31, 2011
Non-consolidated statements of income	Non-consolidated statements of income
"Provision for doubtful accounts," which was included in "Miscellaneous expenses" under "Non-operating expenses" until the prior fiscal year, has been presented as a separate account due to increase materiality.  "Provision for doubtful accounts" of ¥2,488 million was included in "Miscellaneous expenses" under "Non-operating expenses" in the prior fiscal year.	(1) "Guarantee commission received," which was included in "Miscellaneous income" under "Non-operating income" until the prior fiscal year, has been presented as a separate account due to increased materiality.  "Guarantee commission received" of ¥1 million was included in "Miscellaneous income" under "Non-operating income" in the prior fiscal year.
	(2) "Gain on sales of subsidiaries and affiliates' stocks" was presented as a separate account until the prior fiscal year. Due to decreased materiality, however, this account has been included in "Other" under "Special gains."

(For non-consolidated balance sheets)

(Mill	ions	of	yen)
r			

8,242

¥55,270

					Millions of yen)
(As	Prior fiscal year of March 31, 201	0)		urrent fiscal year of March 31, 2011	1)
Accumulated depreced property, plant and expression the above amount assets in the amount.	equipment includes accumula	¥1,322,839	Accumulated depreci property, plant and ed  The above amount is assets in the amount of	quipment ncludes accumula	¥1,390,575 ted depreciation of leased
2. %2 The Company has related to its subsidia	the following m	ajor assets and liabilities	2. *2 The Company has related to its subsidia	the following ma	ajor assets and liabilities
(Assets )			(Assets )		
Trade accounts received Other	ivable	¥ 255,978 70,952	Trade accounts receive Other	vable	¥ 244,602 55,286
(Liabilities)			(Liabilities)		
Trade accounts paya	ble	¥169,050	Trade accounts payab	ole	¥125,273
Short-term borrowin	igs	63,335	Short-term borrowing	gs	39,659
Accrued expenses Other		71,703 56,625	Accrued expenses Other		68,540 72,048
3. Guarantees and others			3. Guarantees and others		
(1) Guarantees			(1) Guarantees		
Guarantees	Balance of liabilities guaranteed	Description of liabilities guaranteed	Guarantees	Balance of liabilities guaranteed	Description of liabilities guaranteed
Employees	<b>※</b> ¥106,708	Guarantees for employees' housing loans	Employees	<b>※</b> ¥95,148	Guarantees for employees' housing loans
Nissan Motor Manufacturing (UK) Limited	7,118	Guarantees for loans to purchase fixed assets	Automotive Energy Supply Corporation	18,479	Guarantees for loans to purchase fixed assets
Automotive Energy Supply Corporation	6,260	Guarantees for loans to purchase fixed assets Guarantees for	Nissan Motor Manufacturing (UK) Limited	7,645	Guarantees for loans to purchase fixed assets Guarantees for
Nissan South Africa (Pty) Ltd.	5,336	loans for working capital	Nissan South Africa (Pty) Ltd.	4,295	loans for working capital
Nissan North America, Inc.	1,091	Guarantees for loans to purchase fixed assets	Nissan North America, Inc.	897	Guarantees for loans to purchase fixed assets
51 domestic subsidiaries	8,117	Notes and accounts payable, etc.	53 domestic subsidiaries	10,562	Notes and accounts payable, etc.
Total	¥134,633	Allowance for doubtful accounts is provided based on past experience.	Total	¥137,027	Allowance for doubtful accounts is provided based on past experience.
(2) Commitments to pro	ovide guarantees		(2) Commitments to pro	vide guarantees	
Guarantees	Balance of commitments to provide guarantees	Description of liabilities guaranteed	Guarantees	Balance of commitments to provide guarantees	Description of liabilities guaranteed
Hibikinada Development Co., Ltd.	¥472	Commitments to provide guarantees for loans	Hibikinada Development Co., Ltd.	¥312	Commitments to provide guarantees for loans
(3) Letters of awareness	3		(3) Letters of awareness		
		eness regarding borrowings e following subsidiary.	The Company issue		ness regarding borrowings e following subsidiaries.
Company nar	ne	Balance of liabilities	Company na	me	Balance of liabilities
Dongfeng Nissan Auto Fin	ance Co., Ltd.	¥3,422	Nissan Motor Manufacturin	g (UK) Limited	¥23,514
	•		Nissan Motor Iberica, S.A.		23,514
				~ .	0.040

Dongfeng Nissan Auto Finance Co., Ltd.

Total

(Millions of yen)

# Prior fiscal year (As of March 31, 2010)

# Current fiscal year (As of March 31, 2011)

(4) Keepwell Agreements
In addition to the above, the Company entered into keepwell agreements with the following financial subsidiaries to enhance their credit worthiness.

Their balances of liabilities at the end of March 2010 were as follows.

Company name	Balance of liabilities
Nissan Motor Acceptance Corporation	¥1,815,706
Nissan Financial Services Co., Ltd.	524,000
Nissan Leasing (Thailand) Co., Ltd.	25,969
Nissan Finance Services Australia Pty Ltd.	852
Total	¥2,366,528

(4) Keepwell Agreements
In addition to the above, the Company entered into keepwell agreements with the following financial subsidiaries to enhance their credit worthiness.

Their balances of liabilities at the end of March 2011 were as follows

Company name	Balance of liabilities
Nissan Motor Acceptance Corporation	¥1,606,323
Nissan Financial Services Co., Ltd.	612,000
Nissan Canada, Inc.	102,184
Nissan Leasing (Thailand) Co., Ltd.	26,175
Nissan Finance Services Australia Pty Ltd.	21,520
Total	¥2,368,203

	(Millions of yen)
Prior fiscal year  (From April 1, 2009  To March 31, 2010)	Current fiscal year  (From April 1, 2010 To March 31, 2011)
1. ※1 Total research and development costs	1. ※1 Total research and development costs
Research and development costs included in manufacturing costs and selling, general and administrative expenses ¥339,155	Research and development costs included in manufacturing costs and selling, general and administrative expenses ¥354,805
2. %2 Major transactions with subsidiaries and affiliates	2. %2 Major transactions with subsidiaries and affiliates
Sales         ¥2,412,459           Purchase of materials         965,326           Interest income         6,491           Dividend income         422,545	Sales         ¥2,976,114           Purchase of materials         1,178,204           Interest income         3,443           Dividend income         68,141           Guarantee commission received         8,629
3. ※3 The ending inventory balance represents after write-down of book value when their carrying amounts become unrecoverable, and the write-down (after offsetting the reversal of the prior year's write-down) is recognized at Cost of Sales.   ¥1,465	3. ※3 The ending inventory balance represents after write-down of book value when their carrying amounts become unrecoverable, and the write-down (after offsetting the reversal of the prior year's write-down) are as follows:  Cost of sales  \$\frac{\pmathbf{\pmathbf{\frac{\pmathr}\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathr\frac{\pmathbf{\frac{\pmath
4. ¾4 Major components of selling, general and administrative expenses are as follows:	4. ¾4 Major components of selling, general and administrative expenses are as follows:
Advertising expenses ¥ 21,848 Service costs 30,229 Provision for accrued warranty costs 20,484 Other selling expenses 18,911 Salaries and wages 63,649 Retirement benefit expenses 7,774 Outsourcing expenses 27,853 Lease expenses 12,985 Transportation and communication expenses 5,697 Depreciation and amortization 25,464	Advertising expenses \$\pmathbf{\p
Selling expenses account for approximately 30% of the selling, general and administrative expenses.	Selling expenses account for approximately 40% of the selling, general and administrative expenses.
5. %5 Gain on sales of property, plant and equipment consisted primarily of gain on sales of land and buildings of ¥5,446 million. Loss on sales of property, plant and equipment consisted primarily of loss on sales of tools, furniture and fixtures of ¥179 million.	5. %5 Gain on sales of property, plant and equipment consisted primarily of gain on sales of land and buildings of ¥7,803 million. Loss on sales of property, plant and equipment consisted primarily of loss on sales of machinery and equipment of ¥189 million.
6. %6 Loss on disposal of fixed assets	6. %6 Loss on disposal of fixed assets
Buildings       ¥3,140         Machinery and equipment       3,619         Tools, furniture and fixtures       1,872         Other       365         Total       ¥8,998	Buildings       ¥1,079         Machinery and equipment       2,036         Tools, furniture and fixtures       1,094         Other       518         Total       ¥4,729
The loss on disposal of fixed assets arises from improvements and modifications of products, the renewal of equipment and other factors.	The loss on disposal of fixed assets arises from improvements and modifications of products, the renewal of equipment and other factors.

	(Millions of yen)
Prior fiscal year  (From April 1, 2009  To March 31, 2010	Current fiscal year  From April 1, 2010 To March 31, 2011
7. **7 The following loss on impairment of fixed assets was recorded for the year ended March 31, 2010:	7. **7 The following loss on impairment of fixed assets was recorded for the year ended March 31, 2011:
Usage Type Location Losses  Buildings, Tools, furniture disposed of and equipment and location  Output  Losses  Chuo-ku, Tokyo, and one other location location	Usage Type Location Losses  Assets to be disposed of Structures and others and one other location
and others  The Company determined that the Company, taken as whole, constituted a single group of assets because the Company's automobile business, mainly consisting of manufacturing and sales of vehicles, generates cash flows as a group. However, the Company determines whether an asset is impaired on an individual asset basis if the asset is either considered idle or is to be disposed of.  The Company has recognized an impairment loss on certain assets to be disposed of by reducing their net book value to the respective recoverable value of each asset. The resulting loss amounted to ¥224 million and has been recorded as a special loss in the accompanying non-consolidated statement of income. This special loss consisted of an impairment loss on tools, furniture and equipment and others.	The Company determined that the Company, taken as whole, constituted a single group of assets because the Company's automobile business, mainly consisting of manufacturing and sales of vehicles, generates cash flows as a group. However, the Company determines whether an asset is impaired on an individual asset basis if the asset is either considered idle or is to be disposed of.  The Company has recognized an impairment loss on certain assets to be disposed of by reducing their net book value to the respective recoverable value of each asset. The resulting loss and the cost for the demolition of assets to be disposed of amounted to ¥667 million, which has been recorded as an impairment loss under special losses in the accompanying non-consolidated statement of income. The impairment loss arose from buildings, structures and others.
The recoverable value of each idle asset was measured with its net sale value based on its appraisal value.	The recoverable value of each idle asset was measured with its net sale value based on its appraisal value.  8.   8.   8.   8.   8.   8.   8.   8
	Loss on disaster due to the Great East Japan Earthquake mainly consisted of the following.
	Fixed costs during the suspension of operations ¥13,630
	The loss on disposal of damaged assets and repair expenses 6,472
	Other 5,036
	Total 25,138

(For non-consolidated statement of changes in net assets)

For the fiscal year ended March 31, 2010 (April 1, 2009 to March 31, 2010)

Type and number of treasury stock

Туре	As of March 31, 2009	Increase	Decrease	As of March 31, 2010
Common stock (thousands of shares)	137,185	75	_	137,260

Description of the changes:

Major reasons for the increase are as follows:

Increase due to purchase of the stocks of a less than standard unit:

75 thousands of shares

For the fiscal year ended March 31, 2011 (April 1, 2010 to March 31, 2011)

Type and number of treasury stock

Туре	As of March 31, 2010	Increase	Decrease	As of March 31, 2011
Common stock (thousands of shares)	137,260	15	98,179	39,097

Description of the changes:

Major reasons for the increase are as follows:

Increase due to purchase of the stocks of a less than standard unit:

15 thousands of shares

Major reasons for the decrease are as follows:

Transferred the treasury stocks by third party allotment for the purpose of the capital alliance among the Company, Renault and Daimler AG: 98,179 thousands of shares

#### (For lease transactions)

(Millions of yen)			
Current fiscal year			
From April 1, 2010			
To March 31, 2011			
(Lessees' accounting)			
1. Finance lease transactions			
(1) Leased assets			
Same as the prior year.			
(2) Depreciation method for leased assets			
Same as the prior year.			
2. Operating lease transactions			
Future minimum lease payments subsequent to March 31, 2011 are summarized as follows:			
Due in one year or less ¥267			
Due after one year 253			
Total ¥520			

### (For securities)

For the fiscal year ended March 31, 2010 (As of March 31, 2010)

### Investments in subsidiaries and affiliates

(Millions of yen)

	Carrying value	Estimated fair value	Difference
① Subsidiaries' shares	29,705	121,723	92,017
② Affiliates' shares	1,090	5,219	4,128
Total	30,796	126,942	96,146

Note: Investments in subsidiaries and affiliates for which the fair value is not easily determinable are as follows.

	Carrying value (Millions of yen)
① Subsidiaries' shares	1,424,249
② Affiliates' shares	4,124

These shares are not included in "Investments in subsidiaries and affiliates" because they do not have a market value and their fair value is not easily determinable.

For the fiscal year ended March 31, 2011 (As of March 31, 2011)

### Investments in subsidiaries and affiliates

(Millions of yen)

	Carrying value	Estimated fair value	Difference
① Subsidiaries' shares	29,705	126,497	96,791
② Affiliates' shares	1,090	5,587	4,496
Total	30,796	132,084	101,288

Note: Investments in subsidiaries and affiliates for which the fair value is not easily determinable are as follows.

	Carrying value (Millions of yen)		
① Subsidiaries' shares	1,433,018		
② Affiliates' shares	7,616		

These shares are not included in "Investments in subsidiaries and affiliates" because they do not have a market value and their fair value is not easily determinable.

(For tax-effect accounting)

# 1. Significant components of deferred tax assets and liabilities

(Millions of yen)

		(Willions of year)
	Prior fiscal year	Current fiscal year
	(As of March 31, 2010)	(As of March 31, 2011)
Deferred tax assets:		
Net operating loss carry forwards	37,386	50,231
Tax credits carry forwards	124,170	158,128
Accrued retirement benefits	20,099	15,454
Accrued warranty costs	24,227	23,240
Other	174,199	193,774
Total gross deferred tax assets	380,083	440,829
Valuation allowance	(155,497)	(212,259)
Total deferred tax assets	224,585	228,569
Deferred tax liabilities:		
Reserves under Special Taxation Measures Law	(49,475)	(47,019)
Unrealized holding gain on securities	(4,569)	(15,065)
Other	(93,637)	(93,306)
Total deferred tax liabilities	(147,682)	(155,391)
Net deferred tax assets	76,903	73,178

2. The reconciliation between the effective tax rates reflected in the non-consolidated financial statements and the statutory tax rate is summarized as follows:

	Prior fiscal year (As of March 31, 2010)	Current fiscal year (As of March 31, 2011)
Statutory tax rate (Reconciliation)  Change in valuation allowance Dividend income excluded from gross income Other  Effective tax rates after adoption of tax-effect accounting	40.6% 4.7% (34.3%) 0.3% 11.3%	Because loss before income taxes was recorded for the current fiscal year, there is no information to be disclosed here.

(For asset retirement obligations)

Current fiscal year (As of March 31, 2011)

This information is not provided due to its materiality.

### (Amounts per share)

-)	(Yen)
Prior fiscal year	Current fiscal year

1 ^	, 2009 31, 2010	From April 1, 2010 To March 31, 2011		
Net assets per share	¥433.32	Net assets per share	¥435.04	
Basic net income per share	¥59.86	Basic net loss per share	(¥5.37)	
Diluted net income per share	_	Diluted net income per share	_	

Notes: 1. The information on "Diluted net income per share" for the prior fiscal year is not provided because we did not have potential dilutive stock. The information on "Diluted net income per share" for the current fiscal year is not provided because we recorded a net loss for the current fiscal year, although we have potential dilutive stock.

2. The basis for calculation of the net assets per share is as follows.

	Prior fiscal year (As of March 31, 2010)	Current fiscal year (As of March 31, 2011)
Total net assets (Millions of yen)	1,901,847	1,952,080
Amounts deducted from total net assets (Millions of yen)	2,386	2,415
(Share subscription rights)	2,386	2,415
Net assets attributable to common shareholders at year end (Millions of yen)	1,899,460	1,949,665
The year-end number of common stock used for the calculation of net assets per share (Thousands)	4,383,454	4,481,618

3. The basis for calculation of the basic net income (loss) per share and the diluted net income per share is as follows.

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	Prior fiscal year  (From April 1, 2009  To March 31, 2010	Current fiscal year  From April 1, 2010  To March 31, 2011
Basic net income (loss) per share: Net income (loss) (Millions of yen)	262,403	(24,018)
Net income (loss) attributable to shares of common stock (Millions of yen)	262,403	(24,018)
Average number of shares of common stock during the fiscal year (Thousands)	4,383,505	4,474,075
Diluted net income per share: Increase in shares of common stock (Thousands)	_	<del>-</del>
(Exercise of warrants) (Exercise of share subscription rights)	_ _	_ _
Securities excluded from the computation of diluted net income per share, because they do not have dilutive effects.	1st share subscription rights (the number of share subscription rights is 64,819 units) 2nd share subscription rights (the number of share subscription rights is 90,899 units) 3rd share subscription rights (the number of share subscription rights is 78,995 units) 4th share subscription rights (the number of share subscription rights is 78,368 units) 5th share subscription rights (the number of share subscription rights is 6,500 units) 6th share subscription rights (the number of share subscription rights is 3,600 units) 7th share subscription rights (the number of share subscription rights is 30,464 units) Refer to "Status of share subscription rights" for a summary.	2nd share subscription rights (the number of share subscription rights is 90,208 units) 3rd share subscription rights (the number of share subscription rights is 78,355 units) 4th share subscription rights (the number of share subscription rights is 78,218 units) 5th share subscription rights (the number of share subscription rights is 6,500 units) 6th share subscription rights (the number of share subscription rights is 3,600 units) 7th share subscription rights (the number of share subscription rights is 30,420 units) Refer to "Status of share subscription rights" for a summary.

(Significant subsequent events)

Prior fiscal year (from April 1, 2009, to March 31, 2010)

(1) Transfer of treasury stock by third party allotment

On April 6, 2010, the Board of Directors of the Company resolved to transfer the treasury stock by third party allotment. In accordance with this resolution the Company transferred the treasury stock on April 28, 2010.

(1) Reason

This transfer of the Company's shares is made for the purpose of a capital alliance to be established as part of a strategic cooperative relationship among the Company, Renault and Daimler AG.

② Method of transfer

To be allocated to Renault by third party allotment

③ Number of shares to be transferred: 89,055,237 shares of common stock

4 Transfer price: ¥828 per share

5 Total transfer amount: \(\frac{\pmathbf{Y}}{73},737,736,236\)

⑥ Transfer period : April 23, 2010 to May 31, 2010

7 Other important matter

As a result of the capital alliance among the Company, Renault and Daimler AG, the Company and Renault will obtain 1.55% of Daimler AG shares, respectively (a total of 3.1%), and Daimler AG will obtain 3.1% each of Nissan shares and Renault shares.

#### (2) Issuance of bonds with share subscription rights

On April 13, 2010, the Board of Directors of the Company resolved to issue 1st unsecured convertible bonds with share subscription rights, in accordance with Article 370 of the Company law.

In accordance with this resolution the Company issued 1st unsecured convertible bonds with share subscription rights on April 28, 2010.

① Reason

This issuance of bonds is conducted for the purpose of maintaining a certain shareholding of the Group in Renault shares, in association with the capital alliance to be established as part of the strategic cooperative relationship among the Company, Renault and Daimler AG.

② Total issue amount: ¥7,554,637,224

③ Issue price: \$100 for the amount of \$100

4 Interest: No interest

(5) Maturity date: June 1, 2010

6 Method for subscription

To be allocated to Nissan Finance Co., Ltd. (the "Planned Allotee") by third party allotment.

① Due date of payment and issue date: April 28, 2010

® Description of the share subscription rights

Type and number of shares to be issued upon the exercise of the share subscription rights: 9,123,958 shares of common stock of the Company

Conversion price: ¥828 per share

Total subscription amount: \(\frac{\pmathbf{47}}{554}\),637,224
Exercise period: April 28, 2010 to May 31, 2010

#### Other important matter

The bonds with share subscription rights had been allocated to the Planned Allotee. The Planned Allotee transferred the bonds with share subscription rights to Renault in the form of an investment in kind and then Renault exercised the share subscription rights on the same day.

#### (3) Issuance of bonds

On April 28, 2010, the Company issued unsecured bonds. The terms and conditions of these bonds are summarized as follows.

1. Name of bond 51st unsecured bonds 2. Principal amount 3. Interest rate 0.813% per annum

4. Issue price ¥100 for a par value of ¥100

5. Maturity date April 28, 2015 6. Payment due date April 28, 2010

7. Use of proceeds To be appropriated as redemption funds for the 44th unsecured bonds

2 1. Name of bond
 2. Principal amount
 3. Interest rate
 52nd unsecured bonds
 ¥30,000 million
 1.170% per annum

4. Issue price \quad \text{\for a par value of } \text{\fo

5. Maturity date April 28, 2017 6. Payment due date April 28, 2010

7. Use of proceeds To be appropriated as redemption funds for the 44th unsecured bonds

3 1. Name of bond 53rd unsecured bonds 2. Principal amount \$\frac{\pmathbf{2}}{2}0,000\$ million 1.744% per annum

4. Issue price ¥100 for a par value of ¥100

5. Maturity date April 28, 2020 6. Payment due date April 28, 2010

7. Use of proceeds To be appropriated as redemption funds for the 44th unsecured bonds

Current fiscal year (from April 1, 2010, to March 31, 2011)

#### (1) Issuance of bonds

On April 28, 2011, the Company issued unsecured bonds. The terms and conditions of these bonds are summarized as follows.

Name of bond
 Principal amount
 Interest rate
 1. Name of bond
 \$\frac{\\$4\$th unsecured bonds
 \$\frac{\\$70,000\$ million
 0.871% per annum

4. Issue price \quad \text{\final} 100 for a par value of \text{\final} 100

5. Maturity date April 28, 2016 6. Payment due date April 28, 2011

7. Use of proceeds To be appropriated for repayment of long-term borrowings

# $\textcircled{4} \ \ Non-consolidated \ supplemental \ schedules$

# Detailed schedule of securities

(Millions of yen)

		Number of	Amount		
Stocks			shares held by		
			the Company	balance sheet	
		Daimler AG	16,448,378	96,691	
		Unipres Corporation	5,273,000	8,763	
		Tan Chong Motor Holdings Berhad	37,333,324	4,989	
		MITSUBA Corporation	1,742,729	1,188	
		Terumo Corporation	150,000	657	
Investment securities Other securities	Other geourities	Nippon Amazon Aluminium Co., Ltd.	1,158,300	554	
	Other securities	Trans-Tokyo Bay Highway Corporation	6,720	335	
		Securities Japan, Inc.	1,117,961	265	
	Japan-Mexico Hotel Investment Co.,Ltd.	4,800	240		
		Kansai International Airport	5,540	202	
		Others (35 stocks)	4,555,615	1,185	
		Subtotal	67,796,367	115,075	
	Total			115,075	

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Type of assets	Balance at end of the prior fiscal year	Increase in the current fiscal year	Decrease in the current fiscal year	Balance at the end of the current fiscal year	Accumulated depreciation or amortization at the end of the current fiscal year	Depreciation or amortization for the current fiscal year	Carrying value at the end of the current fiscal year
Property, plant and					,		
equipment:							
Buildings	492,647	3,160	3,634 (596)	492,173	257,591	9,308	234,582
Structures	105,857	632	1,064 (7)	105,426	68,835	2,167	36,590
Machinery and equipment	921,338	26,401	25,443	922,297	707,439	44,253	214,857
Vehicles	43,581	7,789	8,407	42,963	21,215	4,632	21,748
Tools, furniture and fixtures	459,692	74,727	54,410	480,010	335,494	71,593	144,515
Land	135,052	26	133	134,945	_	_	134,945
Construction in progress	29,665	18,103	39,015	8,753	_	_	8,753
Total property, plant and equipment	2,187,836	130,841	132,108 (603)	2,186,569	1,390,575	131,955	795,993
Intangible fixed assets							
Patents	146	0	1	146	98	17	47
Leaseholds	216	_	_	216		_	216
Trademark rights	213	2	10	205	121	16	83
Software	160,104	10,920	4,862	166,162	138,489	14,389	27,672
Utility rights Other	2,335	10.882	20	2,315	2,216	4 120	98 16 405
	12,667	10,883	_	23,550	7,145	4,139	16,405
Total intangible fixed assets	175,683	21,808	4,894	192,597	148,072	18,567	44,524
Long-term prepaid expenses	36,489	2,666	222	38,932	30,451	5,012	8,481

Notes: 1. The amounts in parentheses in the "Decrease in the current fiscal year" column represent impairment losses.

<sup>2.</sup> The major components of the increase/decrease in the current fiscal year are as follows.

Increase by asset typ	e:		Decrease by asset ty	pe:	
, , ,	Mil	lions of yen		•	Millions of yen
a) Tools, furniture and fixtures	Leased assets	56,205	a) Tools, furniture and fixtures	Leased assets	33,829
	Dies and tooling	11,131		Dies and tooling	10,941
	Testing and measuring	2,832		Testing and measuring	3,089
	equipment			equipment	

### Detailed schedule of allowances

(Millions of yen)

Category	Balance at end of the prior fiscal year	Increase in the current fiscal year	Decrease in the current fiscal year (used for intended purposes)	Decrease in the current fiscal year (others) (Note)	Balance at end of the current fiscal year
Allowance for doubtful accounts	13,364	6,347	716	8,305	10,690
Accrued warranty costs	59,618	20,849	23,242	35	57,190
Accrual for loss on disaster	_	6,790	_	_	6,790

Note: Others reversals are due to the decrease of estimated amounts.

### (2) Details of major assets and liabilities

The major components of assets and liabilities at the end of the current fiscal year (March 31, 2011) were as follows.

# ① Cash on hand and in banks

Category	Amounts (Millions of yen)	
Cash on hand	0	
Cash in banks		
Savings accounts	445,397	
Checking accounts	0	
Total cash in banks	445,398	
Total	445,398	

# ② Trade accounts receivable

Customers	Amounts (Millions of yen)
Nissan North America, Inc.	52,437
Dongfeng Motor Co., Ltd.	30,536
Nissan International SA	23,404
Nissan Middle East F.Z.E.	13,064
Nissan Motor India Private Ltd.	6,911
Others	171,409
Total	297,763

Generation, collection and retention of trade accounts receivable

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Balance brought	Generation in the	Collection in the	Balance carried	Ratio of collection	Turnover
forward	current fiscal year	current fiscal year	forward		
(Millions of yen)	(Millions of yen)	(Millions of yen)	(Millions of yen)	$\frac{(C)}{(A) + (B)} \times 100$	((A)+(D))/2
(A)	(B)	(C)	(D)	$\overline{(A)+(B)}^{\times 100}$	(B)/365
317,762	3,534,892	3,554,890	297,763	92.27%	31.78 days

### ③ Inventories

Accounts	Components	Amounts (Millions of yen)
Finished goods	Automobiles	17,970
	Parts	24,463
	Total	42,434
Work in process	Automobiles and parts	16,334
	Dies and jigs	18,783
	Total	35,117
Raw materials and Supplies	Raw materials	20,214
	Purchased parts and others	36,372
	Supplemental materials	1,113
	Consumable tools and equipment	1,635
	Others	15,277
	Total	74,613

# ④ Short-term loans receivable from subsidiaries and affiliates

Borrowers	Amounts (Millions of yen)
Nissan Finance Co., Ltd.	308,398
Nissan Financial Services Co., Ltd.	200,000
Nissan Motor Acceptance Corporation	90,475
Nissan Korea Co., Ltd.	2,800
Siam Motors And Nissan Co., Ltd.	1,692
Others	307
Total	603,673

### ⑤ Investments in subsidiaries and affiliates

Investees	Number of	Acquisition cost	Carrying value
	shares held	(Millions of yen)	(Millions of yen)
Nissan International Holdings B.V.	6,210,371	388,198	388,198
Nissan North America, Inc.	17,917,472	287,387	287,387
Nissan Europe S.A.S.	16,263,700	202,397	202,397
Nissan Network Holdings Co., Ltd.	4,326,125	462,023	128,217
NISSAN (CHINA) INVESTMENT CO., LTD.	_	115,302	115,302
Others	_	495,912	349,926
Total	ı	1,951,222	1,471,430

⑥ Trade notes payable

1 0	
Vendors	Amounts (Millions of yen)
Tools International Corporation	3
Tomobishi Corporation	2
Total	5

Breakdown by maturity date

Maturity date	Amounts (Millions of yen)
April 2011	0
May 2011	0
June 2011	5
Total	5

7 Trade accounts payable

Vendors	Amounts (Millions of yen)	
Nissan Shatai Co., Ltd.	43,900	
Hitachi Automotive Systems, Ltd.	35,054	
Calsonic Kansei Corporation	28,738	
Sumitomo Electric Industries, Ltd.	11,897	
Faurecia-NHK Co., Ltd.	10,435	
Others	283,324	
Total	413,351	

® Current portion of long-term borrowings

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Lenders	Amounts (Millions of yen)
The Sumitomo Trust & Banking Co., Ltd.	70,000
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	55,000
Mizuho Corporate Bank, Ltd.	50,000
Japan Bank for International Corporation	48,475
Syndicated loan (Note)	47,500
Others	120,000
Total	390,975

Note: The syndicated loan represents a loan agreement with a loaning syndicate comprising 14 companies, organized by Mizuho Corporate Bank, Ltd.

# Accrued expenses

Vendors	Amounts (Millions of yen)
JATCO Ltd.	15,530
TBWA HAKUHODO Inc.	8,401
Nissan Motor Light Trucks Co., Ltd.	6,461
Nissan Shatai Co., Ltd.	5,842
Nissan Techno Co., Ltd.	4,587
Others	193,692
Total	234,515

Bonds
 Please refer to the Schedule of bonds payable, which is included in the consolidated supplemental schedules.

① Long-term borrowings

Lenders	Amounts (Millions of yen)	
Syndicated loan (Note)	52,000	
Shinsei Bank, Limited	40,000	
Mizuho Corporate Bank, Ltd.	30,000	
Nippon Life Insurance Company	30,000	
Sumitomo Mitsui Banking Corporation	24,939	
Others	94,208	
Total	271,147	

Note: The syndicated loan represents a loan agreement with a loaning syndicate comprising 20 companies, organized by Mizuho Corporate Bank, Ltd.

# (3) Other

Not applicable.

# 6. Information on Transfer and Repurchase of the Company's Stock

Fiscal year	From April 1 to March 31		
General shareholders' meeting	June		
Cut-off date for dividend	March 31		
Cut-off dates for dividend of surplus	September 30 and March 31		
Number of shares per unit of the Company's stock	100 shares		
Repurchase of shares less than one unit			
Address where repurchases are processed	(Special account) 3-33-1, Shiba, Minato-ku, Tokyo The head office of The Chuo Mitsui Trust and Banking Co., Ltd.		
Administrator of shareholders' register	(Special account) 3-33-1, Shiba, Minato-ku, Tokyo The Chuo Mitsui Trust and Banking Co., Ltd.		
Offices available for repurchase			
Charges for repurchase	Handling charges as set by the securities companies designated by the Company for the repurchase plus the related consumption tax		
Method of public notice	Public notice of the Company shall be given by electronic means; provided, however, that in the event accidents or other unavoidable reasons prevent public notice by electronic means, the notice can be given in the <i>Nihon Keizai Shimbun</i> . The electronic public notice is presented on the Company's Web site at <a href="http://www.nissan-global.com/EN/IR/">http://www.nissan-global.com/EN/IR/</a>		
Special benefits to shareholders	None		

Note: According to the Company's Articles of Incorporation where the rights of shareholders holding less shares than one unit are prescribed, the holder of shares less than one unit shall not be entitled to exercise the rights of shareholders in connection with such below-unit shares other than those rights listed below:

- 1. The rights stipulated in each item of Article 189, Paragraph 2, of the Company law;
- 2. The right to make a claim in accordance with Article 166, Paragraph 1, of the Company law; and
- 3. The right to subscribe for new shares or new share subscription rights in proportion to the number of the shares owned by said shareholder.

# 7. Reference Information on the Company

# 1. Information on the parent company or equivalent of the Company

The Company has no parent company or equivalent as prescribed in Article 24, Paragraph 7, Item 1, of the Financial Instruments and Exchange Law.

# 2. Other reference information

The Company filed the following documents between the beginning of the fiscal year ended March 31, 2011 and the date when this Securities Report (*Yukashoken-Hokokusho*) was filed.

(1)	Securities Report and Accompanying Documents and Confirmation Note	Fiscal Year (the 111th)	From April 1, 2009 To March 31, 2010	Submitted to the director of the Kanto Local Finance Bureau on June 30, 2010.		
(2)	Internal Control Report	Fiscal Year (the 111th)	From April 1, 2009 To March 31, 2010	Submitted to the director of the Kanto Local Finance Bureau on June 30, 2010.		
(3)	Quarterly Securities Reports and Confirmation Notes	(The 1st quarter of 112th period)	From April 1, 2010 To June 30, 2010	Submitted to the director of the Kanto Local Finance Bureau on August 5, 2010.		
		(The 2nd quarter of 112th period)	From July 1, 2010 To September 30, 2010	Submitted to the director of the Kanto Local Finance Bureau on November 11, 2010.		
		(The 3rd quarter of 112th period)	From October 1, 2010 To December 31, 2010	Submitted to the director of the Kanto Local Finance Bureau on February 14, 2011.		
(4)	Shelf Registration Staten Accompanying Documer		Submitted to the director of the Kanto Local Finance Bureau on March 30, 2011.			
(5)	Supplemental Documents to Shelf Registration Statement and Accompanying Documents			Submitted to the director of the Kanto Local Finance Bureau on April 22, 2011.		
(6)	Extraordinary Report					
	An extraordinary report a Paragraph 2, Item 2-9 (C Cabinet Office Ordinance etc.	Submitted to the director of the Kanto Local Finance Bureau on March 17, 2011.				

# Part II Information on Guarantors for the Company

Not applicable

# Independent Auditors' Report

June 28, 2010

The Board of Directors Nissan Motor Co., Ltd.

Ernst & Young ShinNihon LLC

Designated and Engagement Partner

Yasunobu Furukawa
Kenji Ota
Takeshi Hori
Koki Ito

#### <Financial statements audit>

Pursuant to Article 193-2, Section 1 of the Financial Instruments and Exchange Law of Japan, we have audited the consolidated balance sheet, the consolidated statement of income, the consolidated statement of changes in net assets, the consolidated statement of cash flows and the consolidated supplemental schedules of Nissan Motor Co., Ltd. included in "Financial Information" for the fiscal year from April 1, 2009 to March 31, 2010. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Nissan Motor Co., Ltd. and consolidated subsidiaries at March 31, 2010 and the consolidated results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in Japan.

#### Supplemental Information

- (1) As described in "Significant subsequent events," on April 6, 2010, the Board of Directors of the Company resolved to transfer the treasury stock by third party allotment. In accordance with this resolution, the Company transferred treasury stock on April 28, 2010.
- (2) As described in "Significant subsequent events," on April 13, 2010, the Board of Directors of the Company resolved to issue 1st unsecured convertible bonds with share subscription rights, in accordance with Article 370 of the Company Law. In accordance with this resolution, the Company issued 1st unsecured convertible bonds with share subscription rights on April 28, 2010. The bonds with share subscription rights had been allocated to the Planned Allotee. The Planned Allotee transferred the bonds with share subscription rights to Renault in the form of an investment in kind and then Renault exercised the share subscription rights on the same day.

#### <Internal control audit>

Pursuant to Article 193-2, Section 2 of the Financial Instruments and Exchange Law of Japan, we also have audited the accompanying Management's Report on Internal Control Over Financial Reporting for the consolidated financial statements as of March 31, 2010 of Nissan Motor Co., Ltd. and consolidated subsidiaries (the "Company") (the "Management's Report"). The Company's management is responsible for designing and operating internal control over financial reporting and preparing the Management's Report. Our responsibility is to express an opinion on the Management's Report based on our audit. Internal control over financial reporting may not prevent or detect misstatements.

We conducted our internal control audit in accordance with auditing standards for internal control over financial reporting generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Management's Report is free of material misstatement. An internal control audit includes examining, on a test basis, the overall presentation of the Management Report, including disclosures on scope, procedures and conclusions of management's assessment of internal control over financial reporting. We believe that our internal control audit provides a reasonable basis for our opinion.

In our opinion, the Management's Report referred to above, which represents that internal control over financial reporting of the consolidated financial statements as of March 31, 2010 is effective, presents fairly, in all material respects, management's assessment on internal control over financial reporting for the consolidated financial statements in conformity with standards for assessment of internal control over financial reporting generally accepted in Japan.

We have no interest in the Company that should be disclosed pursuant to the provisions of the Certified Public Accountants Law.

- 1. The above is a digitization of the text contained in the original copy of the Independent Auditors' Report on Financial Statements and Internal Controls, which is in the custody of the Company—the submitter of this Securities Report.
- 2. The XBRL data is not included in the range of consolidated financial statements.

# Report of Independent Auditors

June 29, 2011

The Board of Directors Nissan Motor Co., Ltd.

Ernst & Young ShinNihon LLC

Designated and Engagement Partner
Takeshi Hori
Koki Ito

#### <Financial statements audit>

Pursuant to Article 193-2, Section 1 of the Financial Instruments and Exchange Law of Japan, we have audited the consolidated balance sheet, the consolidated statement of income, consolidated comprehensive income statement, the consolidated statement of changes in net assets, the consolidated statement of cash flows and the consolidated supplemental schedules of Nissan Motor Co., Ltd. included in "Financial Information" for the fiscal year from April 1, 2010 to March 31, 2011. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Nissan Motor Co., Ltd. and consolidated subsidiaries at March 31, 2011 and the consolidated results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in Japan.

#### <Internal control audit>

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We conducted our internal control audit in accordance with auditing standards for internal control over financial reporting generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Management's Report is free of material misstatement. An internal control audit includes examining, on a test basis, the overall presentation of the Management's Report, including disclosures on scope, procedures and conclusions of management's assessment of internal control over financial reporting. We believe that our internal control audit provides a reasonable basis for our opinion.

In our opinion, the Management's Report referred to above, which represents that internal control over financial reporting of the consolidated financial statements as of March 31, 2011 is effective, presents fairly, in all material respects, management's assessment on internal control over financial reporting for the consolidated financial statements in conformity with standards for assessment of internal control over financial reporting generally accepted in Japan.

We have no interest in the Company which should be disclosed in compliance with the Certified Public Accountants Act.

- 1. The above is a digitization of the text contained in the original copy of the Independent Auditors' Report on Financial Statements and Internal Controls, which is in the custody of the Company—the submitter of this Securities Report.
- 2. The XBRL data is not included in the range of consolidated financial statements.

# Independent Auditors' Report

June 28, 2010

The Board of Directors Nissan Motor Co., Ltd.

Ernst & Young ShinNihon LLC

Designated and Engagement Partner

Takeshi Hori

Koki Ito

Pursuant to Article 193-2, Section 1 of the Financial Instruments and Exchange Law of Japan, we have audited the non-consolidated balance sheet, the non-consolidated statement of income, the non-consolidated statement of changes in net assets and the non-consolidated supplemental schedules of Nissan Motor Co., Ltd. included in "Financial Information" for the fiscal year from April 1, 2009 to March 31, 2010. These non-consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these non-consolidated financial statements based on our audit.

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In our opinion, the non-consolidated financial statements referred to above present fairly, in all material respects, the non-consolidated financial position of Nissan Motor Co., Ltd. at March 31, 2010 and the non-consolidated results of their operations for the year then ended in conformity with accounting principles generally accepted in Japan.

#### Supplemental Information

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We have no interest in the Company that should be disclosed pursuant to the provisions of the Certified Public Accountants Law.

- 1. The above is a digitization of the text contained in the original copy of the Independent Auditors' Report, which is in the custody of the Company—the submitter of this Securities Report.
- 2. The XBRL data is not included in the range of the non-consolidated financial statements.

# Report of Independent Auditors

June 29, 2011

The Board of Directors Nissan Motor Co., Ltd.

Ernst & Young ShinNihon LLC

Designated and Engagement Partner

Yasunobu Furukawa
Kenji Ota
Takeshi Hori
Koki Ito

Pursuant to Article 193-2, Section 1 of the Financial Instruments and Exchange Law of Japan, we have audited the non-consolidated balance sheet, the non-consolidated statement of income, the non-consolidated statement of changes in net assets and the non-consolidated supplemental schedules of Nissan Motor Co., Ltd. included in "Financial Information" for the fiscal year from April 1, 2010 to March 31, 2011. These non-consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these non-consolidated financial statements based on our audit.

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In our opinion, the non-consolidated financial statements referred to above present fairly, in all material respects, the non-consolidated financial position of Nissan Motor Co., Ltd. at March 31, 2011 and the non-consolidated results of their operations for the year then ended in conformity with accounting principles generally accepted in Japan.

We have no interest in the Company which should be disclosed in compliance with the Certified Public Accountants Act.

- 1. The above is a digitization of the text contained in the original copy of the Independent Auditors' Report, which is in the custody of the Company—the submitter of this Securities Report.
- 2. The XBRL data is not included in the range of the non-consolidated financial statements.

[Cover]

[Document Submitted] Internal Control Report ("Naibutousei-Houkokusho")

[Article of the Applicable Law Requiring Article 24-4-4, Paragraph 1, of the Financial Instruments and

[Filed to] Director, Kanto Local Finance Bureau

[Date of Submission] June 30, 2011

[Company Name] Nissan Jidosha Kabushiki-Kaisha

[Company Name (in English)] Nissan Motor Co., Ltd.

[Position and Name of Representative] Carlos Ghosn, President

[Position and Name of Chief Financial

Officer]

Toshiyuki Shiga, Chief Operating Officer

(Although Joseph G. Peter, Executive Vice President is put as Chief Financial Officer in "the Confirmation Note of the Accuracy of the Descriptions in the Securities Report (Yukashoken-Houkokusho)", Toshiyuki Shiga, Chief Operating Officer who has the responsibility to design and operate internal control over financial reporting is put as Chief Financial Officer

in this report.)

[Location of Head Office] 2, Takaracho, Kanagawa-ku, Yokohama, Kanagawa

[Place Where Available for Public Tokyo Stock Exchange, Inc.

Inspection 2-1, Nihonbashi Kabutocho, Chuo-ku, Tokyo

#### 1. Basic Framework of Internal Control Over Financial Reporting

Carlos Ghosn, President of Nissan Motor Co., Ltd. (the "Company") and Toshiyuki Shiga, Chief Operating Officer of the Company, having the responsibility to design and operate internal control over financial reporting of the Company, designs and operates such internal control of the Company in accordance with the basic framework set forth in "On the Setting of the Standards and Practice Standards for Management Assessment and Audit concerning Internal Control Over Financial Reporting (Council Opinions)" published by the Business Accounting Council.

Note that internal control aims at achieving its objectives to a reasonable extent given that all individual components of internal control are integrated, and function as a whole. Thus, internal control over financial reporting may not be able to completely prevent or detect misstatement in financial reporting.

### 2. Scope of Assessment, Assessment Date and Assessment Procedure

Assessment of internal control over financial reporting was performed as of March 31, 2011 (i.e., the last day of this fiscal year) in accordance with assessment standards for internal control over financial reporting generally accepted in Japan.

In this assessment, the management first assessed company-level control which would have a material impact on the reliability of overall financial reporting on a consolidated basis, and based on such result, the management then selected the business processes to be assessed. In the process-level control assessment, the management assessed the effectiveness of internal control by analyzing the business processes in scope, identifying key controls that would have a material impact on the reliability of the financial reporting, and assessing the design and operation of such key controls.

Management determined the scope of assessment of internal control over financial reporting, by selecting the Company, consolidated subsidiaries and companies accounted for by the equity method based on their materiality of impacts on the reliability of financial reporting. The materiality of the impacts on the reliability of financial reporting was determined in consideration of both quantitative and qualitative aspects, and the management reasonably determined the scope of assessment of process-level control based on the result of the company-level control assessment, which included the Company, 92 consolidated subsidiaries and 1 company accounted for by the equity method. 115 consolidated subsidiaries and 59 companies accounted for by the equity method were excluded from the scope of this company-level control assessment because their quantitative and qualitative impacts were deemed insignificant.

For the purpose of determining the scope of process-level control assessment, 53 business locations were selected as "Significant Business Locations", which comprises the Company and its consolidated subsidiaries selected in descending order based on their previous fiscal year's consolidated net sales (after elimination) and contributed approximately two-thirds of the Company's consolidated net sales in the aggregate. Note that the management confirmed that the scope of internal control assessment was sufficient based on this fiscal year's consolidated net sales. In such Significant Business Locations, all business processes related to the accounts that are closely associated with the Company's business objectives, such as sales, accounts receivable, and inventory were included in the scope of assessment.

Furthermore, regardless of the Significant Business Locations, certain business processes related to significant accounts involving estimates and management's judgment, or related to a business or operation dealing with high-risk transactions were added to the scope of assessment as "business processes with material impacts on financial reporting."

#### 3. Assessment Result

Based on the above mentioned assessment results, the management concluded that the internal control over financial reporting at the end of this fiscal year was effective.

#### 4. Supplementary Information

Not applicable

#### 5. Special Affairs

Not applicable

# [Cover]

[Document Submitted] Confirmation Note

[Article of the Applicable Law Requiring Article 24-4-2, Paragraph 1, of the Financial Instruments and

[Filed to] Director, Kanto Local Finance Bureau

[Date of Submission] June 30, 2011

[Company Name] Nissan Jidosha Kabushiki-Kaisha

[Company Name (in English)] Nissan Motor Co., Ltd.

[Position and Name of Representative] Carlos Ghosn, President

[Position and Name of Chief Financial Joseph G. Peter, Executive Vice President

Officer]

[Location of Head Office] 2, Takaracho, Kanagawa-ku, Yokohama, Kanagawa

[Place Where Available for Public Tokyo Stock Exchange, Inc.

Inspection 2-1, Nihonbashi Kabutocho, Chuo-ku, Tokyo

# 1. Accuracy of the Descriptions in This Securities Report

Carlos Ghosn, President of Nissan Motor Co., Ltd., and Joseph G. Peter, Executive Vice President have confirmed that this Securities Report "Yukashoken-Houkokusho (from April 1, 2010 to March 31, 2011)" of the 112th Fiscal Term is reasonably and fairly described in accordance with the Financial Instruments and Exchange Law.

# 2. Special Affairs

There are no noteworthy matters that are pertinent to this securities report.