CONSOLIDATED FINANCIAL INFORMATION -1

	1								munications Division
			s Results			FORECAST			
	RESULTS FY2018 18/4-18/12		RESULTS FY2017 17/4-17/12		RESULTS FY2018 18/10-18/12		RESULTS FY2017 17/10-17/12		FORECAST FY2018 18/4-19/3
(BILLIONS OF YEN) NET SALES (1)	8,578.4	0.6%	8,528.0	3.2%	3,045.7	5.9%	2,875.5	-2.3%	11,600.0
JAPAN	3,444.8	0.0%	3,434.6	3.1%	,	6.9%	1,104.7	-14.4%	11,000.0
	,				,				
	4,563.7	-2.5%	4,679.3	3.0%	,	5.9%	1,573.5	-2.2%	
EUROPE	1,355.0	-7.3%	1,462.0	8.8%		-12.5%	527.5	10.8%	
ASIA	1,176.5	2.5%	1,147.4	-1.7%		0.4%	406.7	0.1%	
OTHERS	826.7	18.4%	698.1	-4.6%	286.9	10.1%	260.5	-1.4%	
SUB-TOTAL	11,366.7	-0.5%	11,421.4	2.7%	4,005.2	3.4%	3,872.9	-4.3%	
ELIMINATION	-2,788.3	-	-2,893.4	-	-959.5	-	-997.4	-	
OPERATING INCOME (1)	313.7	-13.9%	364.2	-27.6%	103.3	25.4%	82.4	-49.6%	450.0
JAPAN	171.1	-25.9%	231.0	-22.6%	57.1	17.4%	48.6	-66.6%	
NORTH AMERICA	114.9	15.3%	99.6	-41.3%	29.4	74.9%	16.9	-37.3%	
EUROPE	-24.2	(-)	-3.3	(-)	-7.3	(-)	2.0	(-)	
ASIA	54.2	27.1%	42.7	-20.0%	24.8	72.1%	14.3	-18.2%	
OTHERS	-2.5	(-)	-11.1	(-)	-2.6	(-)	-3.3	(-)	
SUB-TOTAL	313.5	-12.7%	358.9	-31.5%	101.4	29.2%	78.5	-56.4%	
ELIMINATION	0.2	-	5.3	-	1.9	-	3.9	-	
ORDINARY INCOME	471.8	-5.0%	496.7	-15.8%	141.9	11.6%	127.1	-34.2%	
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	316.7	-45.2%	578.1	39.6%	70.4	-76.7%	6 301.6 129.0%		410.0
BASIC EARNINGS PER SHARE(YEN)	80.96		147.81		18.00		77.12		
DILUTED EARNINGS PER SHARE (YEN)	80.96		147.80		18.00		77.11		
FOREIGN EXCHANGE RATE									
YEN/USD YEN/EUR	111.1 129.5		111.7 128.6		112.9 128.8		113.0 133.0		110.6 129.4
CAPITAL EXPENDITURE (2)	283.0		286.1		103.9		123.7		540.0
DEPRECIATION (2)	285.8		283.3		98.6		98.3		395.0
RESEARCH & DEVELOPMENT COSTS	380.5		354.6		125.9		125.1		530.0
TOTAL ASSETS	18,963.7		19,550.9		-		-		
NET ASSETS	5,640.3		5,614.6		-		-		
EQUITY RATIO (%)	28.2		27.2		-		-		
PERFORMANCE DESCRIPTION	Increased net sales and decreased profit		Increased net sales and decreased profit (Net income attributable to owners of the parent is increased)		Increased net sales and profit (Net income attributable to owners of the parent is decreased)		Decreased net sales and profit (Net income attributable to owners of the parent is increased)		

Notes:

* TSE report basis / China JV Equity basis

 * The % figures, unless otherwise described, show the changes over the same period of the previous FY.

(1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows:

* North America: U.S.A., Canada and Mexico

* Europe: France, U.K., Spain, Russia and other European countries

* Asia: China, Thailand, India and other Asian countries

(2) Including finance leases related amount.

(3) The 9 months Results and 3 months Results of FY2017 are restated by changes in accounting policies due to the revision of the accounting standards.

^{*} Others: Oceania, Middle East, South Africa, and Central & South America excluding Mexico

CONSOLIDATED FINANCIAL INFORMATION -2

Global Retail Sales Volume & Production Volume

		9 months Results					3 months				
	RESULT		LTS	RESULTS		RESULTS		RESULTS		FORECAST FY2018	
(THOUSAND UNITS)		FY2018 18/4-18/12		FY2017 17/4-17/12		FY2018 18/10-18/12		FY2017 17/10-17/12		18/4-19/3	
SALES VOLU GLOBAL RET											
JAPAN (IN	ICL.MINI)	410	8.4%	378	9.7%	125	32.2%	95	-28.9%	610	
NORTH A	MERICA	1,427	-8.5%	1,561	-1.4%	486	-7.7%	526	-1.4%	1,916	
	USA ONLY	1,078	-8.4%	1,177	1.1%	369	-7.1%	397	4.1%	1,455	
EUROPE		472	-13.2%	544	0.3%	142	-15.6%	168	-6.5%	657	
ASIA		1,336	5.3%	1,268	7.2%	458	1.1%	453	12.0%	2,417	
	CHINA ONLY	1,096	7.4%	1,020	9.8%	375	1.6%	369	15.7%	,	
OTHERS		378	5.5%	358	4.9%	129	-2.9%	133	3.7%	(CHINA ONLY 1,564)	
TOTAL		4,023	-2.1%	4,109	2.9%	1,340	-2.6%	1,375	-0.3%	5,600	
PRODUCTION GLOBAL BAS											
JAPAN		678	-7.4%	733	0.7%	232	9.8%	211	-28.8%	914	
NORTH A	MERICA (1)	1,189	-7.0%	1,279	-6.9%	413	2.1%	404	-10.7%	1,599	
EUROPE	(2)	502	-12.9%	577	8.8%	168	-15.6%	199	13.8%	671	
ASIA	(3)	1,496	3.0%	1,453	5.2%	511	2.0%	501	6.2%	2,269	
OTHERS	(4)	132	24.0%	105	43.1%	43	7.1%	41	73.3%	(CHINA ONLY 1,602)	
TOTAL		3,997	-3.6%	4,147	1.5%	1,367	0.8%	1,356	-4.5%	5,453	

Notes: * The % figures, unless otherwise described, show the changes over the same period of the previous FY. * Global Retail and Production volume of China and Taiwan are results for the Jan - Dec period.

(1) U.S.A. and Mexico production

(2) Spain, U.K., Russia and France production
(3) Taiwan, Thailand, Philippines, Indonesia, China, India, and Korea production
(4) South Africa, Brazil, Egypt and Argentina production

		9 months	s Results		3 months Results					
	RESULTS		RESULTS		RESULTS		RESULTS			
(THOUSAND UNITS)	FY2018 18/4-18/12		FY2017 17/4-17/12		FY2018 18/10-18/12		FY2017 17/10-17/12			
CONSOLIDATED WHOLESALE VOLUME										
JAPAN	400	8.7%	368	10.1%	131	35.8%	96	-27.4%		
OVERSEAS	2,517	-7.1%	2,709	-3.4%	903	1.8%	887	-7.2%		
TOTAL	2,917	-5.2%	3,077	-2.0%	1,034	5.2%	983	-9.7%		
CONSOLIDATED PRODUCTION VOLUME										
JAPAN	678	-7.4%	733	0.7%	232	9.8%	211	-28.8%		
OVERSEAS CONSOLIDATED SUBSIDIARIES	1,991	-7.2%	2,145	-6.6%	681	-3.4%	705	-5.9%		
TOTAL	2,669	-7.3%	2,878	-4.8%	913	-0.4%	916	-12.4%		

Notes:

* Consolidated wholesale volume and production volume are based on financial statements.