(BILLIONS OF YEN)	RESULTS FY2023 23/4-24/3		RESULTS FY2022 22/4-23/3		F	RECAST FY2024 4/4-25/3
NET SALES (1)	12,685.7	19.7%	10,596.7	25.8%		13,600.0
JAPAN	4,947.9	25.6%	3,938.3	26.1%		
NORTH AMERICA	7,279.3	22.4%	5,949.1	36.9%		
EUROPE	1,870.5	33.9%	1,396.7	26.1%		
ASIA	1,607.8	11.7%	1,438.9	12.4%		
OTHERS	1,514.6	29.9%	1,165.9	34.5%		
SUB-TOTAL	17,220.1	24.0%	13,888.9	29.5%		
ELIMINATION	-4,534.4	-	-3,292.2	-		
OPERATING INCOME (1)	568.7	50.8%	377.1	52.5%		600.0
JAPAN	108.1	( - )	-150.3	( - )		
NORTH AMERICA	334.5	-6.0%	356.0	7.7%		
EUROPE	-17.3	( - )	-4.6	( - )		
ASIA	109.2	27.1%	85.9	-9.0%		
OTHERS	27.3	-67.7%	84.5	51.7%		
SUB-TOTAL	561.8	51.2%	371.5	66.9%		
ELIMINATION	7.0	-	5.6	-		
ORDINARY INCOME	702.2	36.2%	515.4	68.4%		
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	426.6	92.3%	221.9	3.0%		380.0
BASIC EARNINGS PER SHARE (YEN)	110.47		56.67			101.60
DILUTED EARNINGS PER SHARE (YEN)	110.47		56.67			
FOREIGN EXCHANGE RATE						
YEN/USD	145		136			145
YEN/EUR	157		141			157
CAPITAL EXPENDITURE (2)	486.1		350.8			620.0
DEPRECIATION (2)	351.4		316.8			345.0
RESEARCH & DEVELOPMENT COSTS	609.9		522.2			
TOTAL ASSETS	19,855.2		17,598.6			
NET ASSETS	6,470.5		5,615.1			
EQUITY RATIO (%)	30.1		29.2			
PERFORMANCE DESCRIPTION	Increased net sales and profit		Increased net sales and profit			

<sup>\*</sup> TSE report basis / China JV Equity basis

\* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

<sup>(1)</sup> Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows:

<sup>\*</sup> North America: U.S.A., Canada and Mexico

<sup>\*</sup> Europe: France, U.K., Spain and other European countries
\* Asia: China, Thailand, India and other Asian countries

<sup>\*</sup> Others: Oceania, Middle East, South Africa, and Central & South America excluding Mexico
(2) Including finance leases related amount.

## **CONSOLIDATED FINANCIAL INFORMATION -2**

Global Retail Sales Volume & Production Volume

(May 9, 2024) NISSAN MOTOR CO., LTD. Global Communications Office

(THOUSAND UNITS)		RESULTS FY2023 23/4-24/3		RESULTS FY2022 22/4-23/3			FORECAST FY2024 24/4-25/3
SALES VOLUME GLOBAL RETAIL							
JAPAN (INCL.MINI)		484	6.5%	454	6.1%		500
NORTH AMERICA		1,262	23.3%	1,023	-13.5%		1,430
	USA ONLY	916	19.8%	764	-14.5%		
EUROPE		361	17.2%	308	-9.2%		385
ASIA	(1)	961	-20.0%	1,201	-23.6%		
	CHINA ONLY	794	-24.1%	1,045	-24.3%		800
OTHERS		374	17.7%	318	-10.1%		(2) 585
TOTAL		3,442	4.1%	3,305	-14.7%		3,700
PRODUCTION VOLUME GLOBAL BASIS							
JAPAN		725	21.5%	597	33.8%		
NORTH AMERICA	(3)	1,235	24.4%	992	6.6%		
EUROPE	(4)	325	12.9%	288	4.4%		
ASIA	(5)	1,020	-26.0%	1,378	-16.3%		
OTHERS	(6)	126	0.5%	125	18.8%		
TOTAL		3,430	1.5%	3,381	-0.7%		3,500

## Notes:

- (1) Includes Oceanina
- (2) Includes Asia (except China)
- (3) U.S.A. and Mexico production
- (4) U.K. and France production (Production in Spain and Russia ended in the third quarter and in the fourth quarter of FY2021, respectively)
- (5) Taiwan, Thailand, China and India production
- (6) South Africa, Brazil, Egypt and Argentina production

(THOUSAND UNITS)	RESULTS FY2023 23/4-24/3		RESULTS FY2022 22/4-23/3	
CONSOLIDATED WHOLESALE VOLUME				
JAPAN	474	3.7%	456	9.2%
OVERSEAS	2,312	15.9%	1,994	6.3%
TOTAL	2,786	13.7%	2,451	6.9%
CONSOLIDATED PRODUCTION VOLUME				
JAPAN	725	21.5%	597	33.8%
OVERSEAS CONSOLIDATED SUBSIDIARIES	1,882	13.9%	1,652	6.7%
TOTAL	2,607	15.9%	2,249	12.8%

<sup>\*</sup> The % figures, unless otherwise described, show the changes over the same period of the previous FY.

<sup>\*</sup> Global Retail and Production volume of China and Taiwan are results for the Jan - Dec period.

Notes: \* Consolidated wholesale volume and production volume are based on financial statements.