				nunications Division
(BILLIONS OF YEN)	RESULTS FY2019 19/4-20/3		RESULTS FY2018 18/4-19/3	
NET SALES (1)	9,878.9	-14.6%	11,574.2	-3.2%
JAPAN	3,984.5	-12.9%	4,574.9	-1.6%
NORTH AMERICA	5,140.6	-15.7%	6,097.3	-5.1%
EUROPE	1,479.0	-19.5%	1,838.1	-12.1%
ASIA	1,354.8	-13.9%	1,573.4	1.3%
OTHERS	883.9	-16.8%	1,062.7	5.6%
SUB-TOTAL	12,842.8	-15.2%	15,146.4	-3.7%
ELIMINATION	-2,963.9	-	-3,572.2	-
OPERATING INCOME (1)	-40.5	(-)	318.2	-44.6%
JAPAN	-51.7	(-)	167.9	-40.9%
NORTH AMERICA	-15.9	(-)	72.1	-64.0%
EUROPE	-29.0	(-)	-16.7	(-)
ASIA	39.1	-45.0%	71.1	32.7%
OTHERS	-4.0	(-)	-5.5	(-)
SUB-TOTAL	-61.5	(-)	288.9	-46.3%
ELIMINATION	21.0	-	29.3	-
ORDINARY INCOME	44.0	-91.9%	546.5	-27.2%
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	-671.2	(-)	319.1	-57.3%
BASIC EARNINGS PER SHARE (YEN)	-171.54		81.59	
DILUTED EARNINGS PER SHARE (YEN)	-171.54		81.59	
FOREIGN EXCHANGE RATE				
YEN/USD	108.7		110.9	
YEN/EUR	120.8		128.4	
CAPITAL EXPENDITURE (2)	509.2		509.9	
DEPRECIATION (2)	372.9		377.8	
RESEARCH & DEVELOPMENT COSTS	544.8		523.1	
TOTAL ASSETS	16,976.7	_	18,952.3	_
NET ASSETS	4,424.8		5,623.5	
EQUITY RATIO (%)	23.9		28.0	
PERFORMANCE DESCRIPTION	Decreased net sales and profit		Decreased net sales and profit	

- * TSE report basis / China JV Equity basis

 * The % figures, unless otherwise described, show the changes over the same period of the previous FY.

 (1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows

 - * North America: U.S.A., Canada and Mexico

 * Europe: France, U.K., Spain, Russia and other European countries

 * Asia: China, Thailand, India and other Asian countries

 * Others: Oceania, Middle East, South Africa, and Central & South America excluding Mexico
- (2) Including finance leases related amount.

(THOUSAND UNITS)		RESULTS FY2019 19/4-20/3		RESULTS FY2018 18/4-19/3	
SALES VOLUME GLOBAL RETAIL					
JAPAN (INCL.MINI)		534	-10.3%	596	2.1%
NORTH AMERICA		1,620	-14.6%	1,897	-9.3%
	USA ONLY	1,237	-14.3%	1,444	-9.3%
EUROPE		521	-19.1%	643	-14.9%
ASIA		1,821	-3.5%	1,888	2.0%
	CHINA ONLY	1,547	-1.1%	1,564	2.9%
OTHERS		434	-11.7%	492	0.8%
TOTAL		4,930	-10.6%	5,516	-4.4%
PRODUCTION VOLUME GLOBAL BASIS					
JAPAN		758	-15.9%	901	-8.6%
NORTH AMERICA	(1)	1,340	-15.5%	1,587	-6.3%
EUROPE	(2)	508	-23.1%	661	-15.0%
ASIA	(3)	1,991	-2.7%	2,046	-1.2%
OTHERS	(4)	160	-4.5%	167	15.8%
TOTAL		4,757	-11.3%	5,362	-5.5%

Notes:

- * The % figures, unless otherwise described, show the changes over the same period of the previous FY.

 * Global Retail and Production volume of China and Taiwan are results for the Jan Dec period.
- (1) U.S.A. and Mexico production
- (2) U.K., Spain, Russia and France production
- (3) Taiwan, Thailand, Philippines, Indonesia, China, India and Korea production (4) South Africa, Brazil, Egypt and Argentina production

	RESULTS FY2019 19/4-20/3		RESULTS FY2018 18/4-19/3	
(THOUSAND UNITS)				
CONSOLIDATED WHOLESALE VOLUME				
JAPAN	515	-10.6%	575	1.9%
OVERSEAS	2,835	-16.6%	3,399	-9.7%
TOTAL	3,350	-15.7%	3,974	-8.2%
CONSOLIDATED PRODUCTION VOLUME				
JAPAN	758	-15.9%	901	-8.6%
OVERSEAS CONSOLIDATED SUBSIDIARIES	2,249	-14.9%	2,642	-7.9%
TOTAL	3,007	-15.1%	3,543	-8.0%

Notes: * Consolidated wholesale volume and production volume are based on financial statements.