		0 months	Populto			nunications Division			
	DEGII	9 months Results  RESULTS RESULTS				3 months	LTS	FORECAST	
(511 LIONS OF V511)	FY20	FY2019 19/4-19/12		FY2018 18/4-18/12		RESULTS FY2019 19/10-19/12		18 8/12	FY2019 19/4-20/3
(BILLIONS OF YEN) NET SALES (1)	7,507.3	-12.5%	8,578.4	0.6%	2,504.2	-17.8%	3,045.7	5.9%	10,200.0
JAPAN	3,035.4	-11.9%	3,444.8	0.3%		-13.8%	1,181.4	6.9%	ŕ
NORTH AMERICA	3,982.1	-12.7%	4,563.7	-2.5%		-20.7%	1,666.8	5.9%	
EUROPE	1,119.4	-17.4%	1,355.0	-7.3%	<u> </u>	-13.1%	,	-12.5%	
ASIA	1,044.5	-11.2%	1,176.5	2.5%		-12.6%		0.4%	
OTHERS	660.6	-20.1%	826.7	18.4%	244.3	-14.8%		10.1%	
SUB-TOTAL	9,842.0	-13.4%	11,366.7	-0.5%		-16.5%		3.4%	
ELIMINATION	-2,334.7	10.170	-2.788.3	- 0.070	-838.2	- 10.070	-959.5	0.170	
	54.3	-82.7%	313.7	-13.9%	22.7	-78.0%		25.4%	85.0
, , ,									65.0
JAPAN NORTH AMERICA	9.6	-94.4%	171.1	-25.9%	18.3	-68.0%	57.1	17.4%	
NORTH AMERICA	58.2	-49.4%	114.9	15.3%	21.6	-26.6%	29.4	74.9%	
EUROPE	-25.9	( - )		( - )	-4.4	( - )	-7.3	( - )	
ASIA	32.7	-39.8%	54.2	27.1%	10.8	-56.1%	24.8	72.1%	
OTHERS	-3.5	( - )	-2.5	( - )	0.5	( - )	-2.6	( - )	
SUB-TOTAL	71.1	-77.3%	313.5	-12.7%	46.8	-53.8%	101.4	29.2%	
ELIMINATION	-16.8	-	0.2	-	-24.1	-	1.9	-	
ORDINARY INCOME	141.4	-70.0%	471.8	-5.0%	25.8	-81.8%	141.9	11.6%	
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	39.3	-87.6%	316.7	-45.2%	-26.1	( - )	70.4	-76.7%	65.0
BASIC EARNINGS PER SHARE(	<b>7EN)</b> 10.04		80.96		-6.67		18.00		
DILUTED EARNINGS PER SHARE (YEN	) 10.04		80.96		-6.67		18.00		
FOREIGN EXCHANGE RATE	400.7				400.0		110.0		400.0
YEN/USD YEN/EUR	108.7 121.0		111.1 129.5		108.8 120.3		112.9 128.8		108.0 120.0
	2) 326.9		283.0		126.0		103.9		560.0
DEPRECIATION (2)	280.3		285.8		100.3		98.6		379.0
RESEARCH & DEVELOPMENT C	<b>OSTS</b> 396.3		380.5		140.4		125.9		540.0
TOTAL ASSETS	18,088.6		18,963.7		-		-		
NET ASSETS	5,421.2		5,640.3		-		-		
EQUITY RATIO (%)	27.9		28.2		-		-		
PERFORMANCE DESCRIPTION		Decreased net sales and profit		Increased net sales and decreased profit		Decreased net sales and profit		net sales rofit come to owners rent is sed)	

Notes: \* TSE report basis / China JV Equity basis

<sup>\*</sup> TSE report basis / China JV Equity basis
\* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

(1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows:

\* North America: U.S.A., Canada and Mexico

\* Europe: France, U.K., Spain, Russia and other European countries

\* Asia: China, Thailand, India and other Asian countries

\* Others: Oceania, Middle East, South Africa, and Central & South America excluding Mexico

<sup>(2)</sup> Including finance leases related amount.

## Global Retail Sales Volume & Production Volume

(February13, 2020) NISSAN MOTOR CO., LTD. Global Communications Division

	9 months Results					3 months				
	RESULTS		RESULTS		RESULTS		RESULTS		FORECAST FY2019 19/4-20/3	
	FY2019 19/4-19/12		FY2018		FY2019		FY2018			
(THOUSAND UNITS)	19/4-19/12		18/4-18/12		19/10-19/12		18/10-18/12			
SALES VOLUME GLOBAL RETAIL										
JAPAN (INCL.MINI)	381	-6.9%	410	8.4%	100	-19.8%	125	32.2%	555	
NORTH AMERICA	1,281	-10.2%	1,427	-8.5%	404	-16.7%	486	-7.7%	1,655	
USA ONLY	980	-9.1%	1,078	-8.4%	301	-18.4%	369	-7.1%	1,260	
EUROPE	395	-16.2%	472	-13.2%	130	-8.1%	142	-15.6%	555	
ASIA	1,303	-2.4%	1,336	5.3%	441	-3.6%	458	1.1%	0.005	
CHINA ONLY	1,091	-0.4%	1,096	7.4%	373	-0.6%	375	1.6%	2,285	
OTHERS	335	-11.5%	378	5.5%	119	-8.3%	129	-2.9%	(CHINA ONLY 1,547)	
TOTAL	3,697	-8.1%	4,023	-2.1%	1,195	-10.8%	1,340	-2.6%	5,050	
PRODUCTION VOLUME GLOBAL BASIS	·									
JAPAN	585	-13.7%	678	-7.4%	195	-15.9%	232	9.8%	770	
NORTH AMERICA (1)	1,038	-12.7%	1,189	-7.0%	332	-19.5%	413	2.1%	1,360	
EUROPE (2)	382	-23.9%	502	-12.9%	128	-24.0%	168	-15.6%	535	
ASIA (3)	1,463	-2.2%	1,496	3.0%	517	1.1%	511	2.0%	2,125	
OTHERS (4)	128	-2.4%	132	24.0%	40	-8.6%	43	7.1%	(CHINA ONLY 1,550)	
TOTAL	3,596	-10.0%	3,997	-3.6%	1,212	-11.4%	1,367	0.8%	4,790	

- \* The % figures, unless otherwise described, show the changes over the same period of the previous FY.
- \* Global Retail and Production volume of China and Taiwan are results for the Jan Dec period.
- (1) U.S.A. and Mexico production
- (1) U.S.A. and Mexico production
  (2) U.K., Spain, Russia and France production
  (3) Taiwan, Thailand, Philippines, Indonesia, China, India and Korea production
  (4) South Africa, Brazil, Egypt and Argentina production

		9 months	s Results		3 months Results					
	RESULTS		RESULTS		RESULTS		RESULTS			
	FY2019 19/4-19/12		FY2018 18/4-18/12		FY2019 19/10-19/12		FY2018 18/10-18/12			
(THOUSAND UNITS)	10/1 10/12		15,1 10/12		10/10/10/12		10,10 10,12			
CONSOLIDATED WHOLESALE VOLUME										
JAPAN	369	-7.8%	400	8.7%	102	-21.9%	131	35.8%		
OVERSEAS	2,166	-14.0%	2,517	-7.1%	743	-17.8%	903	1.8%		
TOTAL	2,535	-13.1%	2,917	-5.2%	845	-18.3%	1,034	5.2%		
CONSOLIDATED PRODUCTION VOLUME										
JAPAN	585	-13.7%	678	-7.4%	195	-15.9%	232	9.8%		
OVERSEAS CONSOLIDATED SUBSIDIARIES	1,736	-12.8%	1,991	-7.2%	565	-17.1%	681	-3.4%		
TOTAL	2,321	-13.0%	2,669	-7.3%	760	-16.8%	913	-0.4%		

## Notes:

<sup>\*</sup> Consolidated wholesale volume and production volume are based on financial statements.