						Oic	bal Communicati	OHS DIVISION
	RESULTS 1st half of FY2018 18/4-18/9		RESULT	ΓS	RESUL	_TS	RESULTS	
			1st half (FY201 17/4-17	7	2nd quarter of FY2018 18/7-18/9		2nd quarter of FY2017 17/7-17/9	
(BILLIONS OF YEN)	[1		<u> </u>	
NET SALES (1)	5,532.7	-2.1%	5,652.5	6.2%	2,816.1	-2.6%	2,892.1	8.5%
JAPAN	2,263.4	-2.9%	2,329.9	14.1%	1,156.6	-6.0%	1,230.8	16.2%
NORTH AMERICA	2,896.9	-6.7%	3,105.8	5.9%	1,460.8	-2.8%	1,503.3	3.2%
EUROPE	893.4	-4.4%	934.5	7.7%	445.4	-13.2%	513.3	21.2%
ASIA	768.1	3.7%	740.7	-2.7%	393.3	1.7%	386.7	1.7%
OTHERS	539.8	23.4%	437.6	-6.5%	267.4	17.4%	227.8	-3.7%
SUB-TOTAL	7,361.6	-2.5%	7,548.5	6.8%	3,723.5	-3.6%	3,861.9	8.6%
ELIMINATION	-1,828.9	-	-1,896.0	-	-907.4	-	-969.8	
OPERATING INCOME (1)	210.3	-25.4%	281.8	-17.0%	101.2	-21.3%	128.5	-21.6%
JAPAN	114.0	-37.5%	182.4	19.0%	56.4	-35.4%	87.2	2.3%
NORTH AMERICA	85.4	3.2%	82.8	-42.0%	36.0	12.5%	32.0	-49.6%
EUROPE	-17.0	-	-5.2	-	-12.2	-	-2.5	
ASIA	29.6	4.3%	28.3	-20.9%	11.7	8.2%	10.8	-16.3%
OTHERS	0.1	-	-7.8	-	0.2	-	-6.7	-
SUB-TOTAL	212.1	-24.4%	280.5	-18.4%	92.1	-23.8%	120.8	-23.9%
ELIMINATION	-1.8	-	1.3	-	9.1	-	7.7	-
ORDINARY INCOME	329.9	-10.7%	369.5	-6.9%	171.0	-4.9%	179.9	-9.4%
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	246.3	-10.9%	276.5	-2.1%	130.4	-7.9%	141.6	-3.1%
BASIC EARNINGS PER SHARE(YEN)	62.97		70.69		33.35		36.20	
DILUTED EARNINGS PER SHARE (YEN)	62.97		70.69		33.35		36.20	
FOREIGN EXCHANGE RATE								
YEN/USD	110.3		111.0		111.4		111.0	
YEN/EUR	129.8		126.3		129.6		130.4	
CAPITAL EXPENDITURE (2)	179.1		162.4		118.6		86.7	
DEPRECIATION (2)	187.1		185.0		88.8		94.4	
RESEARCH & DEVELOPMENT COSTS	254.5		229.5		131.7		115.7	
TOTAL ASSETS (3)	19,130.6		19,186.1		-			
NET ASSETS (3)	5,776.7		5,386.0		-		-	
EQUITY RATIO (%) (3)	28.6		26.6		-		-	
PERFORMANCE DESCRIPTION	Decreased net sales and profit		Increased net sales and decreased profit		Decreased net sales and profit		Increased net sales and decreased profit	

Notes:

^{*} TSE report basis / China JV Equity basis

^{*} The % figures, unless otherwise described, show the changes over the same period of the previous FY.

⁽¹⁾ Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows:

^{*} North America: U.S.A., Canada and Mexico

^{*} Europe: France, U.K., Spain, Russia and other European countries

^{*} Asia: China, Thailand, India and other Asian countries

^{*} Others: Oceania, Middle East, South Africa, and Central & South America excluding Mexico

⁽²⁾ Including finance leases related amount.

⁽³⁾ Results for the 1st half and 2nd quarter of FY2017 are restated by changes in accounting policies due to the revision of the accounting standards

	RESULTS		RESULTS		RESULTS		RESULTS	
	1st half of		1st half of		2nd quarter of		2nd quarter of	
	FY2018		FY2017		FY2018		FY2017	
(THOUSAND UNITS)	18/4-18/9		17/4-17/9		18/7-18/9		17/7-17/9	
SALES VOLUME								
GLOBAL RETAIL								
JAPAN (INCL.MINI)	285	0.5%	283	34.1%	155	1.6%	152	25.6%
NORTH AMERICA	942	-9.0%	1,035	-1.3%	460	-8.4%	502	-3.3%
USA ONLY	709	-9.1%	779	-0.4%	344	-8.6%	377	-2.2%
EUROPE	330	-12.1%	375	3.6%	168	-11.5%	190	6.3%
ASIA	878	7.7%	815	4.8%	466	11.3%	419	5.7%
CHINA ONLY	720	10.7%	651	6.7%	384	14.3%	336	8.0%
OTHERS	248	10.6%	225	5.6%	125	4.5%	120	7.9%
TOTAL	2,683	-1.8%	2,733	4.6%	1,374	-0.7%	1,383	4.2%
PRODUCTION VOLUME								
GLOBAL BASIS			-					
JAPAN	446	-14.4%	522	20.9%	217	-21.4%	276	25.2%
NORTH AMERICA (1)	776	-11.3%	875	-5.0%	389	-7.0%	418	-8.2%
EUROPE (2)	334	-11.5%	377	6.4%	143	-20.3%	179	9.4%
ASIA (3)	985	3.5%	952	4.7%	519	2.7%	505	5.7%
OTHERS (4)	88	34.6%	65	29.0%	45	12.2%	40	65.6%
TOTAL	2,629	-5.8%	2,791	4.7%	1,313	-7.5%	1,418	5.7%

Notes:

- * The % figures, unless otherwise described, show the changes over the same period of the previous FY.
- * Global Retail and Production volume of China and Taiwan are results for the Jan Dec period.
- (1) U.S.A. and Mexico production
- (2) Spain, U.K., Russia and France production
- (3) Taiwan, Thailand, Philippines, Indonesia, China, India, and Korea production
- (4) South Africa, Brazil and Egypt production

	RESULTS		RESULTS		RESULTS		RESULTS	
	1st half of		1st half of		2nd quarter of		2nd quarter of	
	FY2018 18/4-18/9		FY2017 17/4-17/9		FY2018 18/7-18/9		FY2017 17/7-17/9	
(THOUSAND UNITS)	13.1.13,2							
CONSOLIDATED								
WHOLESALE VOLUME			-					-
JAPAN	270	-0.9%	272	34.7%	145	-2.1%	148	32.6%
OVERSEAS	1,614	-11.4%	1,822	-1.4%	811	-11.4%	916	-2.3%
TOTAL	1,884	-10.0%	2,094	2.1%	956	-10.1%	1,064	1.4%
CONSOLIDATED								
PRODUCTION VOLUME	-		-					-
JAPAN	446	-14.4%	522	20.9%	217	-21.4%	276	25.2%
OVERSEAS CONSOLIDATED SUBSIDIARIES	1,310	-9.1%	1,440	-6.9%	632	-10.1%	704	-7.5%
TOTAL	1,756	-10.5%	1,962	-0.8%	849	-13.3%	980	-0.1%

Notes:

^{*} Consolidated wholesale volume and production volume are based on financial statements.