| (BILLIONS OF YEN) | RESULTS FY2017 17/4-18/3 | | RESULTS FY2016 16/4-17/3 | | FORECAST FY2018 18/4-19/3 |
|---|--|--|--------------------------------|---|---------------------------------|
| NET SALES (1) | 11,951.2 | 2.0% | 11,720.0 | -3.9% | 12,000.0 |
| JAPAN | 4,647.2 | -1.5% | 4,718.4 | 4.8% | |
| NORTH AMERICA | 6,421.9 | 1.1% | 6,351.7 | -2.3% | |
| EUROPE | 2,092.0 | 8.9% | 1,920.6 | 0.3% | |
| ASIA | 1,553.7 | -3.5% | 1,609.6 | -10.0% | |
| OTHERS | 1,006.2 | -1.6% | 1,022.9 | -12.5% | |
| SUB-TOTAL | 15,721.0 | 0.6% | 15,623.2 | -1.6% | |
| ELIMINATION | -3,769.8 | - | -3,903.2 | - | |
| OPERATING INCOME (1) | 574.8 | -22.6% | 742.2 | -6.4% | 540.0 |
| JAPAN | 284.2 | -30.7% | 410.1 | 35.1% | |
| NORTH AMERICA | 200.1 | -30.5% | 287.7 | -27.9% | |
| EUROPE | 14.3 | (-) | -25.2 | (-) | |
| ASIA | 53.6 | -13.5% | 61.9 | -29.2% | |
| OTHERS | -14.0 | (-) | -15.8 | (-) | |
| SUB-TOTAL | 538.2 | -25.1% | 718.7 | -8.1% | |
| ELIMINATION | 36.6 | - | 23.5 | - | |
| ORDINARY INCOME | 750.3 | -13.2% | 864.7 | 0.3% | |
| NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT | 746.9 | 12.6% | 663.5 | 26.7% | 500.0 |
| BASIC EARNINGS PER SHARE(YEN) | 190.96 | | 165.94 | | |
| DILUTED EARNINGS PER SHARE (YEN) | 190.96 | | 165.94 | | |
| FOREIGN EXCHANGE RATE | | | | | |
| YEN/USD | 110.9 | | 108.3 | | 105.0 |
| YEN/EUR | 129.7 | | 118.7 | | 130.0 |
| CAPITAL EXPENDITURE (2) | 485.4 | | 469.3 | | 540.0 |
| DEPRECIATION (2) | 384.2 | | 380.8 | | 395.0 |
| RESEARCH & DEVELOPMENT COSTS | 495.8 | | 490.4 | | 540.0 |
| TOTAL ASSETS | 18,746.9 | | 18,421.0 | | |
| NET ASSETS | 5,688.7 | | 5,167.1 | | |
| EQUITY RATIO (%) | 28.7 | | 26.4 | | |
| PERFORMANCE DESCRIPTION | oparating income a (Net income attributhe page) | Increased net sales and decreased oparating income and ordinary income (Net income attributable to owners of the parent was increased) | | Decreased net sales and oparating income (Ordinary income and net income attributable to owners of the parent were increased) | |

^{*} TSE report basis / China JV Equity basis

* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

(1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows

^{*} North America: U.S.A., Canada and Mexico
* Europe: France, U.K., Spain, Russia and other European countries
* Asia: China, Thailand, India and other Asian countries

^{*} Others: Oceania, Middle East, South Africa and Middle & South American countries excluding Mexico

(2) Including finance leases related amount.

CONSOLIDATED FINANCIAL INFORMATION -2

Global Retail Sales Volume & Production Volume

(May 14, 2018) NISSAN MOTOR CO., LTD. Global Communications Division

| (THOUSAND UNITS) SALES VOLUME | | RESULTS FY2017 17/4-18/3 | | RESULTS FY2016 16/4-17/3 | | FORECAST FY2018 18/4-19/3 |
|--------------------------------|------------|--------------------------------|-------|--------------------------------|-------|---------------------------------|
| GLOBAL RETAIL | | | | | | |
| JAPAN (INCL.MINI) | | 584 | 4.8% | 557 | -2.6% | 615 |
| NORTH AMERICA | | 2,091 | -1.8% | 2,130 | 5.9% | 2,030 |
| | USA ONLY | 1,593 | 0.7% | 1,581 | 4.2% | 1,550 |
| EUROPE | | 756 | -2.6% | 776 | 3.0% | 675 |
| ASIA | | 1,851 | 9.2% | 1,695 | 5.5% | 2.605 |
| | CHINA ONLY | 1,520 | 12.2% | 1,355 | 8.4% | 2,605 |
| OTHERS | | 488 | 4.2% | 468 | -2.4% | (CHINA ONLY 1,695) |
| TOTAL | | 5,770 | 2.6% | 5,626 | 3.7% | 5,925 |
| PRODUCTION VOLUME GLOBAL BASIS | | | | | | |
| JAPAN | | 986 | -2.9% | 1,015 | 19.5% | 987 |
| NORTH AMERICA | (1) | 1,694 | -8.7% | 1,855 | 1.6% | 1,707 |
| EUROPE | (2) | 777 | 6.5% | 730 | 10.5% | 686 |
| ASIA | (3) | 2,070 | 5.8% | 1,956 | 10.2% | 2,413 |
| OTHERS | (4) | 145 | 47.1% | 98 | 6.6% | (CHINA ONLY 1,685) |
| TOTAL | | 5,672 | 0.3% | 5,654 | 8.7% | 5,793 |

- * The % figures, unless otherwise described, show the changes over the same period of the previous FY.

 * Global Retail and Production volume of China and Taiwan are results for the Jan Dec period.
- (1) U.S.A. and Mexico production
- (2) Spain, U.K., Russia and France production
- (3) Taiwan, Thailand, Philippines, Indonesia, China, India and Korea production
- (4) South Africa, Brazil and Egypt production

| | RESULTS FY2017 17/4-18/3 | | RESULTS FY2016 16/4-17/3 | |
|------------------------------------|--------------------------------|-------|--------------------------------|-------|
| (THOUSAND UNITS) | | | | |
| CONSOLIDATED WHOLESALE VOLUME | | | | |
| JAPAN | 564 | 5.3% | 536 | -3.0% |
| OVERSEAS | 3,765 | -2.8% | 3,873 | 7.1% |
| TOTAL | 4,329 | -1.8% | 4,409 | 5.8% |
| CONSOLIDATED PRODUCTION VOLUME | | | | |
| JAPAN | 986 | -2.9% | 1,015 | 19.5% |
| OVERSEAS CONSOLIDATED SUBSIDIARIES | 2,867 | -7.5% | 3,100 | 5.8% |
| TOTAL | 3,853 | -6.4% | 4,115 | 8.9% |

Notes:
* Consolidated wholesale volume and production volume are based on financial statements.