(BILLIONS OF YEN)	RESULTS FY2016 16/4-17/3		RESULTS FY2015 15/4-16/3		FORECAST FY2017 17/4-18/3
NET SALES (1)	11,720.0	-3.9%	12,189.5	7.2%	11,800.0
JAPAN	4,718.4	4.8%	4,504.3	-0.3%	
NORTH AMERICA	6,351.7	-2.3%	6,500.4	15.8%	
EUROPE	1,920.6	0.3%	1,915.4	-0.6%	
ASIA	1,609.6	-10.0%	1,787.5	3.0%	
OTHERS	1,022.9	-12.5%	1,168.8	0.9%	
SUB-TOTAL	15,623.2	-1.6%	15,876.4	6.2%	
ELIMINATION	-3,903.2	-	-3,686.9	-	
OPERATING INCOME (1)	742.2	-6.4%	793.3	34.6%	685.0
JAPAN	410.1	35.1%	303.6	24.4%	
NORTH AMERICA	287.7	-27.9%	399.1	34.9%	
EUROPE	-25.2	( - )	-14.2	( - )	
ASIA	61.9	-29.2%	87.5	57.1%	
OTHERS	-15.8	( - )	6.0	( - )	
SUB-TOTAL	718.7	-8.1%	782.0	42.0%	
ELIMINATION	23.5	-	11.3	-	
	864.7	0.3%	862.3	24.2%	
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	663.5	26.7%	523.8	14.5%	535.0
BASIC EARNINGS PER SHARE(YEN)	165.94		125.00		
DILUTED EARNINGS PER SHARE (YEN)	165.94		124.99		
FOREIGN EXCHANGE RATE					
YEN/USD	108.3		120.2		108.0
YEN/EUR	118.7		132.6		118.0
CAPITAL EXPENDITURE (2)	469.3		479.0		510.0
DEPRECIATION (2)	380.8		401.9		374.0
RESEARCH & DEVELOPMENT COSTS	490.4		531.9		525.0
TOTAL ASSETS	18,421.0		17,373.6		
NET ASSETS	5,167.1		5,140.7		
EQUITY RATIO (%)	26.4		27.2		
PERFORMANCE DESCRIPTION	Decreased net sales and oparating income (Net income attributable to owners of the parent are increased)		Increased net sales and profit		

Notes:

\* TSE report basis / China JV Equity basis

(1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows:
\* North America: U.S.A., Canada and Mexico

\* Europe: France, U.K., Spain, Russia and other European countries

\* Asia: China, Thailand, India and other Asian countries

\* Others: Oceania, Middle East, Middle & South American countries excluding Mexico and South Africa

(2) Including finance leases related amount.

<sup>\*</sup> The % figures, unless otherwise described, show the changes over the same period of the previous FY.

## **CONSOLIDATED FINANCIAL INFORMATION -2**

Global Retail Sales Volume & Production Volume

			RESULTS FY2016 16/4-17/3		RESULTS FY2015 15/4-16/3		FORECAST FY2017 17/4-18/3
Š,	HOUSAND UNITS) ALES VOLUME GLOBAL RETAIL						
	JAPAN (INCL.MINI)		557	-2.6%	573	-8.1%	595
	NORTH AMERICA		2,130	5.9%	2,011	9.9%	2,140
		USA ONLY	1,581	4.2%	1,517	8.4%	1,600
	EUROPE		776	3.0%	754	-0.2%	795
	ASIA		1,695	5.5%	1,607	1.4%	0.000
		CHINA ONLY	1,355	8.4%	1,250	6.3%	2,300
	OTHERS		468	-2.4%	478	-8.8%	(CHINA ONLY 1,480)
	TOTAL		5,626	3.7%	5,423	2.0%	5,830
	PRODUCTION VOLUME GLOBAL BASIS						
	JAPAN		1,015	19.5%	849	-2.4%	1,074
	NORTH AMERICA	(1)	1,855	1.6%	1,825	4.6%	1,813
	EUROPE	(2)	730	10.5%	661	-8.2%	772
	ASIA	(3)	1,956	10.2%	1,775	8.8%	2,151
	OTHERS	(4)	98	6.6%	93	-3.6%	(CHINA ONLY 1,437)
	TOTAL		5,654	8.7%	5,203	2.8%	5,810

Notes:

\* The % figures, unless otherwise described, show the changes over the same period of the previous FY. \* Global Retail and Production volume of China and Taiwan are results for the Jan - Dec period.

(1) U.S.A. and Mexico production

(2) Spain, U.K., Russia and France production

(3) Taiwan, Thailand, Philippines, Indonesia, China, India and Korea production

(4) South Africa, Brazil and Egypt production

		RESULTS FY2016 16/4-17/3		RESULTS FY2015 15/4-16/3	
(THOUSAND UNITS) CONSOLIDATED					
W	HOLESALE VOLUME				
	JAPAN	536	-3.0%	553	-6.4%
	OVERSEAS	3,873	7.1%	3,616	2.7%
	TOTAL	4,409	5.8%	4,169	1.4%
-	ONSOLIDATED RODUCTION VOLUME				
	JAPAN	1,015	19.5%	849	-2.4%
	OVERSEAS CONSOLIDATED SUBSIDI	3,100	5.8%	2,929	3.1%
	TOTAL	4,115	8.9%	3,778	1.8%

Notes: \* Consolidated wholesale volume and production volume are based on financial statements.