# **CONSOLIDATED FINANCIAL INFORMATION -1**

(November 1, 2013) NISSAN MOTOR CO., LTD. Global Communications Division

| RESULT  1st half c FY2015 13/4-13/  4,756.2 2,310.9 2,303.9 811.7 707.2 433.9 | of<br>3  | RESULT  1st hal FY20 12/4-1  4,063.7  2,256.1  1,693.1  726.0   | f of   | RESUL<br>2nd quart<br>FY201<br>13/7-1:<br>2,523.3   | er of<br>13<br>3/9  | RESULT<br>2nd quar<br>FY20<br>12/7-1<br>2,168.3  | ter of   | Pro forma<br>forecast (4)<br>FY2013<br>13/4-14/3   | Repored<br>forecast (5)<br>FY2013<br>13/4-14/3   |
|---|--|---|--|---|---|--|--|--|--|
| 4,756.2<br>2,310.9<br>2,303.9<br>811.7<br>707.2                               | 17.0%<br>2.4%<br>36.1%<br>11.8%  | FY20<br>12/4-1<br>4,063.7<br>2,256.1<br>1,693.1   | 12   | FY201<br>13/7-13<br>2,523.3   | 13<br>3/9<br>16.4%  | FY20<br>12/7-1<br>2,168.3  | 12   | FY2013<br>13/4-14/3  | FY2013<br>13/4-14/3  |
| 13/4-13/<br>4,756.2<br>2,310.9<br>2,303.9<br>811.7<br>707.2<br>433.9          | 17.0%<br>2.4%<br>36.1%<br>11.8%  | 4,063.7<br>2,256.1<br>1,693.1   |  | 2,523.3   | 16.4%   | 2,168.3  |  | 13/4-14/3  | 13/4-14/3  |
| 2,310.9<br>2,303.9<br>811.7<br>707.2<br>433.9                                 | 2.4%<br>36.1%<br>11.8%   | 2,256.1<br>1,693.1  | -  |   |   |  | -  | 11,200.0   | 10,190.0   |
| 2,310.9<br>2,303.9<br>811.7<br>707.2<br>433.9                                 | 2.4%<br>36.1%<br>11.8%   | 2,256.1<br>1,693.1  | -  |   |   |  | -  | 11,200.0   | 10,190.0   |
| 2,303.9<br>811.7<br>707.2<br>433.9  | 36.1%<br>11.8%   | 1,693.1   | -  | 1,263.8   | 0.007   |  |  |  |  |
| 811.7<br>707.2<br>433.9   | 11.8%  |   | -  |   | 9.8%  | 1,151.3  | -  |  |  |
| 707.2<br>433.9  |  | 726.0   | :  | 1,219.4   | 30.0%   | 938.2  | -  |  |  |
| 433.9   | 23.1%  |   | -  | 423.6   | 19.5%   | 354.6  | _  |  |  |
| ĺ   |  | 574.7   | -  | 395.1   | 24.5%   | 317.3  | -  |  |  |
|   | 9.9%   | 395.0   | -  | 219.4   | 3.1%  | 212.9  | -  |  |  |
| 6,567.6   | 16.3%  | 5,644.9   | -  | 3,521.3   | 18.4%   | 2,974.3  | -  |  |  |
| -1,811.4  | -  | -1,581.2  | -  | -998.0  | -   | -806.0   | -  |  |  |
| 221.9   | -2.6%  | 227.8   | -  | 113.8   | -18.7%  | 139.9  | -  | 600.0  | 490.0  |
| 174.2   | 98.2%  | 87.9  | -  | 99.4  | 91.0%   | 52.1   | -  |  |  |
| 84.5  | -6.9%  | 90.7  | -  | 42.7  | -28.3%  | 59.5   | -  |  |  |
| -16.6   | ( - )  | 14.0  | -  | -9.9  | ( - )   | 9.4  | -  |  |  |
| 21.1  | -31.3%   | 30.7  | -  | 14.0  | -12.0%  | 15.8   | -  |  |  |
| -18.7   | ( - )  | 4.7   | -  | -17.3   | ( - )   | 2.2  | -  |  |  |
| 244.5   | 7.2%   | 228.0   | -  | 128.9   | -7.3%   | 139.0  | -  |  |  |
| -22.6   | -  | -0.2  | -  | -15.1   | -   | 0.9  | -  |  |  |
| 231.3   | -9.6%  | 255.7   | -  | 116.5   | -24.5%  | 154.3  | _  | 545.0  | 515.0  |
| 189.8   | 6.8%   | 177.7   | -  | 107.8   | 2.0%  | 105.7  | _  | 355.0  | 355.0  |
| 45.29   |  | 42.39   |  | 25.72   |   | 25.22  |  |  |  |
| 45.29   |  | -   |  | 25.72   |   | _  |  |  |  |
|   |  |   |  |   |   |  |  |  |  |
| 98.9  |  | 79.4  |  | 98.9  |   | 78.6   |  | 97.9   | 97.9   |
| į   |  |   |  |   |   |  |  | 130.0  | 130.0  |
|   |  |   |  |   |   |  |  | 570.0  | 520.0  |
| 156.0   |  |   |  | 79.1  |   | 73.8   |  | 350.0  | 330.0  |
| İ   |  |   |  | i   |   |  |  | 520.0  | 508.0  |
|   |  |   |  | -   |   |  |  |  |  |
|   |  |   |  | _   |   | _  |  |  |  |
|   |  |   |  | _   |   | _  |  |  |  |
| *Increased net sales and net income   |  | -   |  | *Increased net sales and net income   |   | <u>-</u> :   |  |  |  |
|   | 221.9 174.2 84.5 -16.6 21.1 -18.7 244.5 -22.6 231.3 189.8 45.29 45.29 98.9 130.0 222.3 156.0 234.3 13,264.9 4,352.6 30.5 | 221.9 -2.6% 174.2 98.2% 84.5 -6.9% -16.6 ( - ) 21.1 -31.3% -18.7 ( - ) 244.5 7.2% -22.6 - 231.3 -9.6% 189.8 6.8% 45.29 45.29 98.9 130.0 222.3 156.0 234.3 13,264.9 4,352.6 30.5 | 221.9         -2.6%         227.8           174.2         98.2%         87.9           84.5         -6.9%         90.7           -16.6         ( - )         14.0           21.1         -31.3%         30.7           -18.7         ( - )         4.7           244.5         7.2%         228.0           -22.6         0.2           231.3         -9.6%         255.7           189.8         6.8%         177.7           45.29         42.39           45.29         -           98.9         79.4           130.0         100.5           222.3         173.8           156.0         146.8           234.3         209.8           13,264.9         10,712.9           4,352.6         3,448.9           ncreased net sales and         10 | 221.9 -2.6% 227.8 -174.2 98.2% 87.9 -18.5 -6.9% 90.7 -16.6 ( - ) 14.0 -18.7 ( - ) 4.7 -18.7 ( - ) 4.7 -18.7 ( - ) 4.7 -18.8 6.8% 177.7 -18.8 6.8% 177.7 -18.29 42.39 45.29 -19.8 13.264.9 10.712.9 4,352.6 3.448.9 30.5 creased net sales and | 221.9         -2.6%         227.8         -         113.8           174.2         98.2%         87.9         -         99.4           84.5         -6.9%         90.7         -         42.7           -16.6         ( - )         14.0         -         -9.9           21.1         -31.3%         30.7         -         14.0           -18.7         ( - )         4.7         -         -17.3           244.5         7.2%         228.0         -         128.9           -22.6         -         -0.2         -         -15.1           231.3         -9.6%         255.7         -         116.5           189.8         6.8%         177.7         -         107.8           45.29         42.39         25.72           98.9         79.4         98.9           130.0         100.5         131.0           222.3         173.8         122.1           156.0         146.8         79.1           234.3         209.8         122.3           13,264.9         10,712.9         -           4,352.6         3,448.9         -           30.5         29.5 | 221.9       -2.6%       227.8       -       113.8       -18.7%         174.2       98.2%       87.9       -       99.4       91.0%         84.5       -6.9%       90.7       -       42.7       -28.3%         -16.6       ( - )       14.0       -       -9.9       ( - )         21.1       -31.3%       30.7       -       14.0       -12.0%         -18.7       ( - )       4.7       -       -17.3       ( - )       )         244.5       7.2%       228.0       -       128.9       -7.3%         -22.6       -       -0.2       -       -15.1       -         231.3       -9.6%       255.7       -       116.5       -24.5%         189.8       6.8%       177.7       -       107.8       2.0%         45.29       42.39       25.72       -         98.9       79.4       98.9       -         130.0       100.5       131.0       -         222.3       173.8       122.1         156.0       146.8       79.1       -         234.3       209.8       122.3         13,264.9       10,712.9       - </td <td>221.9       -2.6%       227.8       -       113.8       -18.7%       139.9         174.2       98.2%       87.9       -       99.4       91.0%       52.1         84.5       -6.9%       90.7       -       42.7       -28.3%       59.5         -16.6       ( - )       14.0       -       -9.9       ( - )       9.4         21.1       -31.3%       30.7       -       14.0       -12.0%       15.8         -18.7       ( - )       4.7       -       -17.3       ( - )       2.2         244.5       7.2%       228.0       -       128.9       -7.3%       139.0         -22.6       -       -0.2       -       -15.1       -       0.9         231.3       -9.6%       255.7       -       116.5       -24.5%       154.3         189.8       6.8%       177.7       -       107.8       2.0%       105.7         45.29       42.39       25.72       -       -         98.9       79.4       98.9       78.6         130.0       100.5       131.0       98.3         222.3       173.8       122.1       94.0         156.</td> <td>221.9       -2.6%       227.8       -       113.8       -18.7%       139.9       -         174.2       98.2%       87.9       -       99.4       91.0%       52.1       -         84.5       -6.9%       90.7       -       42.7       -28.3%       59.5       -         -16.6       ( - )       14.0       -       -9.9       ( - )       9.4       -         21.1       -31.3%       30.7       -       14.0       -12.0%       15.8       -         -18.7       ( - )       4.7       -       -17.3       ( - )       2.2       -         244.5       7.2%       228.0       -       128.9       -7.3%       139.0       -         -22.6       -       -0.2       -       -15.1       -       0.9       -         231.3       -9.6%       255.7       -       116.5       -24.5%       154.3       -         189.8       6.8%       177.7       -       107.8       2.0%       105.7       -         45.29       42.39       25.72       25.22       -       -         98.9       79.4       98.9       78.6       -       -       -&lt;</td> <td>221.9       -2.6%       227.8       -       113.8       -18.7%       139.9       -         174.2       98.2%       87.9       -       99.4       91.0%       52.1       -         84.5       -6.9%       90.7       -       42.7       -28.3%       59.5       -         -16.6       ( - )       14.0       -       -9.9       ( - )       9.4       -         21.1       -31.3%       30.7       -       14.0       -12.0%       15.8       -         -18.7       ( - )       4.7       -       -17.3       ( - )       2.2       -         244.5       7.2%       228.0       -       128.9       -7.3%       139.0       -         -22.6       -       -0.2       -       -15.1       -       0.9       -         231.3       -9.6%       255.7       -       116.5       -24.5%       154.3       -         189.8       6.8%       177.7       -       107.8       2.0%       105.7       -         45.29       42.39       25.72       -       -       -         98.9       79.4       98.9       78.6       97.9       130.0       <td< td=""></td<></td> | 221.9       -2.6%       227.8       -       113.8       -18.7%       139.9         174.2       98.2%       87.9       -       99.4       91.0%       52.1         84.5       -6.9%       90.7       -       42.7       -28.3%       59.5         -16.6       ( - )       14.0       -       -9.9       ( - )       9.4         21.1       -31.3%       30.7       -       14.0       -12.0%       15.8         -18.7       ( - )       4.7       -       -17.3       ( - )       2.2         244.5       7.2%       228.0       -       128.9       -7.3%       139.0         -22.6       -       -0.2       -       -15.1       -       0.9         231.3       -9.6%       255.7       -       116.5       -24.5%       154.3         189.8       6.8%       177.7       -       107.8       2.0%       105.7         45.29       42.39       25.72       -       -         98.9       79.4       98.9       78.6         130.0       100.5       131.0       98.3         222.3       173.8       122.1       94.0         156. | 221.9       -2.6%       227.8       -       113.8       -18.7%       139.9       -         174.2       98.2%       87.9       -       99.4       91.0%       52.1       -         84.5       -6.9%       90.7       -       42.7       -28.3%       59.5       -         -16.6       ( - )       14.0       -       -9.9       ( - )       9.4       -         21.1       -31.3%       30.7       -       14.0       -12.0%       15.8       -         -18.7       ( - )       4.7       -       -17.3       ( - )       2.2       -         244.5       7.2%       228.0       -       128.9       -7.3%       139.0       -         -22.6       -       -0.2       -       -15.1       -       0.9       -         231.3       -9.6%       255.7       -       116.5       -24.5%       154.3       -         189.8       6.8%       177.7       -       107.8       2.0%       105.7       -         45.29       42.39       25.72       25.22       -       -         98.9       79.4       98.9       78.6       -       -       -< | 221.9       -2.6%       227.8       -       113.8       -18.7%       139.9       -         174.2       98.2%       87.9       -       99.4       91.0%       52.1       -         84.5       -6.9%       90.7       -       42.7       -28.3%       59.5       -         -16.6       ( - )       14.0       -       -9.9       ( - )       9.4       -         21.1       -31.3%       30.7       -       14.0       -12.0%       15.8       -         -18.7       ( - )       4.7       -       -17.3       ( - )       2.2       -         244.5       7.2%       228.0       -       128.9       -7.3%       139.0       -         -22.6       -       -0.2       -       -15.1       -       0.9       -         231.3       -9.6%       255.7       -       116.5       -24.5%       154.3       -         189.8       6.8%       177.7       -       107.8       2.0%       105.7       -         45.29       42.39       25.72       -       -       -         98.9       79.4       98.9       78.6       97.9       130.0 <td< td=""></td<> |

- \* TSE report basis / China JV Equity basis
- $^{\star}$  The % figures, unless otherwise described, show the changes over the same period of the previous FY.
- (1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows:
  - \* North America: U.S.A., Canada, Mexico
  - \* Europe: France, U.K., Spain, Russia and other European countries
  - \* Asia: China, Thailand, India, Taiwan and other Asian countries
  - \* Others: Oceania, Middle East, Middle & South American countries excluding Mexico, South Africa
- $\ensuremath{\text{(2)}}\ \mbox{Including finance leases related amount}.$
- (3) Results of 1st half of FY2012 and 2nd quarter of FY2012 are adjusted by changes in accounting policies due to the revision of the accounting standards,
- and % figures are not shown.

  (4) Pro forma with proportional consolidation of China JV

  (5) Reported figures with new methodology for China JV

## **CONSOLIDATED FINANCIAL INFORMATION -2**

Global Retail Sales Volume & Production Volume

(November 1, 2013) NISSAN MOTOR CO., LTD. Global Communications Division

|                   | RES       | RESULTS                            |       | RESULTS                            |         | RESULTS                               |       | ULTS                      | FORECAST            |  |
|-------------------|-----------|------------------------------------|-------|------------------------------------|---------|---------------------------------------|-------|---------------------------|---------------------|--|
|                   | FY2       | 1st half of<br>FY2013<br>13/4-13/9 |       | 1st half of<br>FY2012<br>12/4-12/9 |         | 2nd quarter of<br>FY2013<br>13/7-13/9 |       | arter of<br>2012<br>-12/9 | FY2013<br>13/4-14/3 |  |
| (THOUSAND UNITS)  |           |                                    |       |                                    |         |                                       |       |                           |                     |  |
| SALES VOLUME      |           |                                    |       |                                    |         |                                       |       |                           |                     |  |
| GLOBAL RETAIL     |           | =                                  |       |                                    |         |                                       |       |                           |                     |  |
| JAPAN (INCL.MINI) | 315       | 3.6%                               | 304   | 7.5%                               | 180     | 10.6%                                 | 163   | -1.1%                     | 680                 |  |
| NORTH AMERICA     | 800       | 13.8%                              | 703   | 9.4%                               | 404     | 10.9%                                 | 365   | 4.7%                      | 1,650               |  |
| USA ONLY          | 623       | 14.5%                              | 544   | 11.3%                              | 316     | 9.6%                                  | 289   | 7.3%                      | 1,290               |  |
| EUROPE            | 308       | -6.1%                              | 328   | -3.2%                              | 158     | -2.2%                                 | 161   | -4.8%                     | 660                 |  |
| ASIA              | 769       | -12.5%                             | 880   | 17.0%                              | 401     | -10.0%                                | 445   | 18.1%                     | 0.040               |  |
| CHINA ONL)        | , (5) 592 | -8.3%                              | 678   | 14.0%                              | (5) 308 | -1.0%                                 | 344   | 15.9%                     | 2,210               |  |
| OTHERS            | 247       | -5.7%                              | 261   | 25.3%                              | 126     | -4.2%                                 | 132   | 20.2%                     | (Incl. China 1,270) |  |
| TOTAL             | 2,439     | -1.5%                              | 2,476 | 11.3%                              | 1,269   | 0.2%                                  | 1,266 | 8.3%                      | 5,200               |  |
| PRODUCTION VOLUME |           |                                    |       |                                    |         |                                       |       |                           |                     |  |
| GLOBAL BASIS      |           |                                    |       |                                    |         |                                       |       |                           |                     |  |
| JAPAN             | 501       | -10.2%                             | 558   | 3.3%                               | 275     | -4.5%                                 | 288   | -8.1%                     | 1,020               |  |
| NORTH AMERICA     | (1) 735   | 13.8%                              | 646   | 15.1%                              | 358     | 13.3%                                 | 316   | 6.5%                      | 1,570               |  |
| EUROPE            | (2) 323   | 2.9%                               | 314   | 2.7%                               | 158     | 3.9%                                  | 152   | -1.2%                     | 660                 |  |
| ASIA              | (3) 808   | -11.4%                             | 911   | 17.4%                              | 414     | -11.5%                                | 467   | 18.3%                     | 1,920               |  |
| OTHERS            | (4) 46    | 0.7%                               | 46    | 16.2%                              | 19      | -15.6%                                | 24    | 7.9%                      | (Incl. China 1,270) |  |
| TOTAL             | 2,413     | -2.5%                              | 2,475 | 11.4%                              | 1,224   | -1.8%                                 | 1,247 | 5.6%                      | 5,170               |  |

## Notes:

- $^{\star}$  The % figures, unless otherwise described, show the changes over the same period of the previous FY.
- \* Global Retail and Production volume of China and Taiwan are results for the Jan Dec period.
- (1) U.S.A. and Mexico production
- (2) Spain, U.K., and Russia production
- (3) Taiwan, Thailand, Philippines, Indonesia, China and India production
- (4) South Africa, Brazil and Egypt production
- (5) MPVs produced by Dongfeng Liuzhou Motor are not included from April 2013.

Year-on-year figures are based on results from April 2012 onwards, excluding the relevant MPV sales.

|                                    | RESULTS   |        | RESULTS (6) |        | RES     | ULTS     | RESULTS (6)    |   |  |
|------------------------------------|-----------|--------|-------------|--------|---------|----------|----------------|---|--|
|                                    | 1st hal   | f of   | 1st h       | alf of | 2nd qua | arter of | 2nd quarter of |   |  |
|                                    | FY2013    |        | FY2012      |        |         | 2013     | FY2012         |   |  |
|                                    | 13/4-13/9 |        | 12/4-12/9   |        | 13/7    | -13/9    | 12/7-12/9      |   |  |
| (THOUSAND UNITS)                   |           |        |             |        |         |          |                |   |  |
| CONSOLIDATED                       |           |        |             |        |         |          |                |   |  |
| WHOLESALE VOLUME                   |           |        |             |        |         |          |                | _ |  |
| JAPAN                              | 304       | 3.4%   | 294         | -      | 174     | 10.7%    | 157            | - |  |
| OVERSEAS                           | 1,555     | 2.7%   | 1,514       | -      | 817     | 1.3%     | 806            | - |  |
| TOTAL                              | 1,859     | 2.9%   | 1,808       | -      | 991     | 2.9%     | 963            | - |  |
| CONSOLIDATED                       |           |        |             |        |         |          |                |   |  |
| PRODUCTION VOLUME                  |           |        |             |        |         |          |                |   |  |
| JAPAN                              | 501       | -10.2% | 558         | -      | 275     | -4.5%    | 288            | - |  |
| OVERSEAS CONSOLIDATED SUBSIDIARIES | 1,302     | 6.4%   | 1,224       | -      | 634     | 4.9%     | 605            |   |  |
| TOTAL                              | 1,803     | 1.2%   | 1,782       | -      | 909     | 1.9%     | 893            | - |  |

### Notes:

<sup>\*</sup> Consolidated wholesale volume and production volume are based on financial statements.

<sup>(6)</sup> Results of 1st half of FY2012 and 2nd quarter of FY2012 are adjusted by changes in accounting policies due to the revision of the accounting standards, and % figures are not shown.