		9 months Results								
		RESUL	TS.	RESULTS		RESULTS		RESULTS		FORECAST
(BILLIONS	OF YEN)	FY2011 11/4-11/12		FY2010 10/4-10/12		FY2011 11/10-11/12		FY2010 10/10-10/12		FY2011 11/4-12/3
NET SALE	,	6,698.4	4.3%	6,421.8	19.4%	2,331.0	10.9%	2,102.8	5.3%	9,450.0
	JAPAN	3,478.6	3.8%	3,350.3	24.0%	1,258.5	12.8%	1,115.4	11.0%	
	NORTH AMERICA	2,364.3	-0.8%	2,384.3	18.3%	852.2	5.0%	811.5	7.7%	
	EUROPE	1,231.6	23.9%	993.8	13.4%	416.2	15.2%	361.2	12.2%	
	ASIA	1,519.7	7.7%	1,411.4	61.0%	501.8	8.4%	462.7	31.5%	
	OTHERS	484.2	-0.5%	486.5	33.7%	179.1	5.7%	169.5	13.6%	
	SUB-TOTAL	9,078.4	5.2%	8,626.3	26.2%	3,207.8	9.8%	2,920.3	13.1%	
	ELIMINATION	-2,380.0		-2,204.5	-	-876.8	-	-817.5	-	
OPERATING INCOME (1)		427.8	-4.7%	448.9	96.1%	118.1	3.6%	114.0	-15.0%	510.0
	JAPAN	73.0	-15.1%	86.0	-	16.8	-	1.0	-96.5%	
	NORTH AMERICA	176.6	-0.8%	178.0	14.3%	44.0	-10.1%	48.9	-24.9%	
-	EUROPE	15.2	-53.2%	32.4	181.6%	-1.4	-	4.7	-5.3%	
	ASIA	139.8	-1.9%	142.6	154.7%	47.9	2.4%	46.7	52.2%	
	OTHERS	19.8	18.9%	16.7	72.0%	7.4	-0.2%	7.5	13.9%	
	SUB-TOTAL	424.4	-6.9%	455.7	108.2%	114.7	5.3%	108.8	-20.3%	
	ELIMINATION	3.4	-	-6.8	-	3.4	-	5.2	-	
ORDINAR	Y INCOME	416.8	-8.6%	456.2	212.7%	121.5	-13.9%	141.1	25.2%	480.0
NET INCO	ME	266.1	-7.7%	288.4	434.5%	82.7	3.2%	80.1	78.0%	290.0
NET INCO	ME PER SHARE(YEN)	63.63		69.11		19.78		19.13		
FULLY DILUT	ED NET INCOME PER SHARE (YEN)	-		-		-		-		
FOREIGN	EXCHANGE RATE									
YEN/US	SD	79.0		86.8		77.4		82.7		79.9
YEN/EU		110.6		113.3		104.3		112.2		111.9
CAPITAL I	EXPENDITURE (2)	203.0		184.9		90.5		73.9		410.0
DEPRECIA	- (,	254.6		269.4		79.6		90.0		360.0
RESEARC	CH & DEVELOPMENT COSTS	293.6		283.0		116.1		95.8		440.0
TOTAL AS	SSETS	10,452.0		10,118.3		-		-		
NET ASSE	ETS	3,239.5		3,180.6		-		-		
EQUITY R	ATIO (%)	27.8		28.2		*  00	ot ool	*!nov=====	et oole -	
PERFORMANCE DESCRIPTION		*Increased net sales and decreased profit		*Increased net sales and profit		*Increased net sales and profit (excluding ordinary income)		*Increased net sales and profit (excluding operating income)		

Notes:

\* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

(1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows: Major countries and regions included in each segment are:

\* North America: U.S.A., Canada, Mexico

\* Europe: France, U.K., Spain, Russia and other European countries

\* Asia: China, Thailand, India, Taiwan and other Asian countries

\* Others: Oceania, Middle East, Middle & South American countries excluding Mexico, South Africa

(2) Including finance leases related amount from FY08

<sup>(2)</sup> Including finance leases related amount from FY08.

		9 months Results					3 months			
		RESULTS (1)		RESULTS (1)		RESULTS (1)		RESULTS (1)		FORECAST (1)
		FY2011 11/4-11/12		FY2010 10/4-10/12		FY2011 11/10-11/12		FY2010 10/10-10/12		FY2011 11/4-12/3
(THOUSAND UNITS) SALES VOLUME GLOBAL RETAIL										
JAPAN (INCL.MINI)		429	-2.0%	438	3.6%	147	33.7%	110	-20.5%	640
NORTH AM	NORTH AMERICA		12.1%	891	14.8%	356	14.6%	311	20.9%	1,350
	USA ONLY	757	11.3%	680	14.3%	268	14.3%	235	23.7%	1,040
EUROPE	EUROPE		20.8%	425	12.1%	175	17.5%	149	11.2%	710
ASIA		1,148	19.8%	958	39.2%	395	22.5%	323	22.1%	2,050
	CHINA ONLY	907	20.1%	755	39.4%	312	24.0%	252	20.4%	
OTHERS		340	11.3%	306	27.8%	132	13.2%	115	31.0%	(Incl. China 1,250)
TOTAL		3,429	13.6%	3,018	20.5%	1,205	19.5%	1,008	14.3%	4,750
PRODUCTION GLOBAL BASIS		·								
JAPAN		890	4.8%	850	14.6%	350	27.4%	275	-2.8%	1,220
NORTH AM	NORTH AMERICA (INCL. MEXICO)		12.4%	775	30.5%	310	18.1%	262	12.4%	1,188
EUROPE		471	15.7%	407	25.6%	165	11.1%	149	27.1%	633
ASIA	(2)	1,183	21.0%	978	55.2%	407	15.4%	352	36.7%	1,737
OTHERS	(3)	59	25.4%	47	11.8%	20	5.6%	19	15.0%	(Incl. China 1,237)
TOTAL		3,474	13.7%	3,057	31.1%	1,252	18.4%	1,057	16.5%	4,778

## Notes:

- \*\*The % figures, unless otherwise described, show the changes over the same period of the previous FY.

  (1) Global Retail and Production volume of China and Taiwan are results for the Jan Dec period.

  (2) Include production in Taiwan, Thailand, Philippines, Indonesia, China and India, excluding CKD production.

  (3) Others include production in South Africa and Brazil, excluding CKD production.

	9 months Results				3 months Results					
RESUL		JLTS	RESULTS		RESULTS		RESULTS			
	FY2011		FY2010		FY2011		FY2010			
(THOLICAND LINES)	11/4-11/12		10/4-10/12		11/10-11/12		10/10-10/12			
(THOUSAND UNITS) CONSOLIDATED										
WHOLESALE VOLUME (4)										
JAPAN	431	1.8%	423	4.3%	154	50.3%	102	-24.6%		
OVERSEAS	2,714	14.2%	2,376	30.9%	979	16.8%	839	16.3%		
TOTAL	3,145	12.3%	2,799	26.0%	1,133	20.4%	941	9.8%		
CONSOLIDATED PRODUCTION VOLUME (4)	-									
JAPAN	890	4.8%	850	14.6%	350	27.4%	275	-2.8%		
OVERSEAS CONSOLIDATED SUBSIDIARIES	2,193	14.3%	1,918	40.8%	756	11.0%	681	27.2%		
TOTAL	3,083	11.4%	2,768	31.6%	1,106	15.8%	956	16.8%		

<sup>(4)</sup> Consolidated wholesale volume and production volume are based on financial statements.