

# **NISSAN Value-Up FY 2006 First Quarter Review**

**July 25, 2006  
Nissan Motor Co., Ltd**

FY2006 1st Quarter Results

## **FY2006 1st quarter news updates**

### **April**

- 4/14 US: New York Auto Show
- 4/20 China: DongFeng announces New Teana
- 4/25 Europe: Announcement of Infiniti introduction to European markets in 2008
- 4/27 Japan: Used car shop "Carminal Tokyo" will be opened in Murayama

### **May**

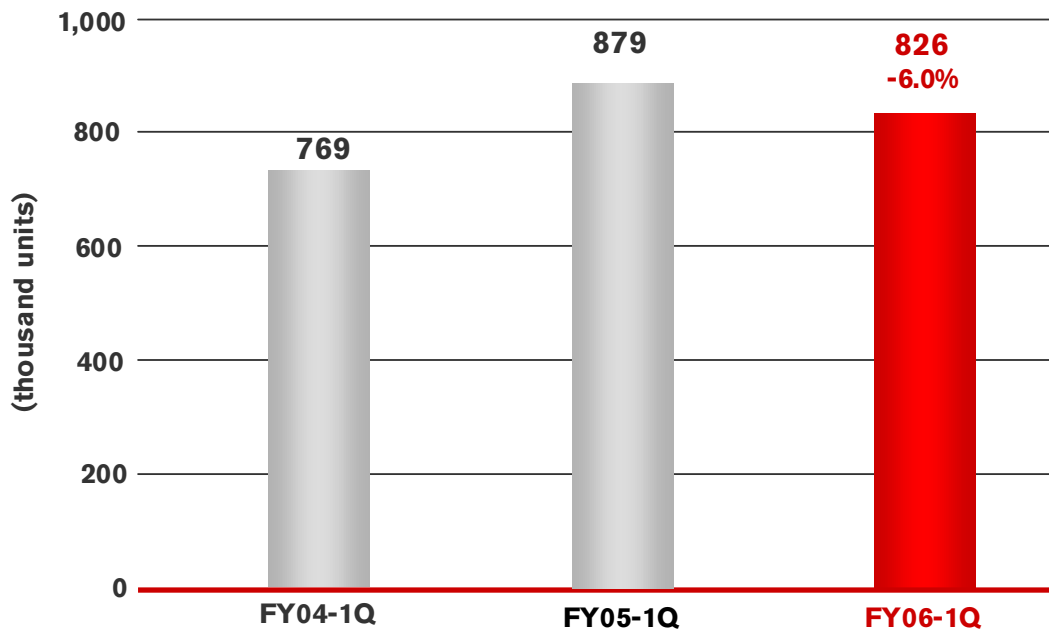
- 5/2 Europe: Pathfinder Earns 4-stars in Euro-NCAP
- 5/29 Indonesia: Earthquake relief
- 5/29 Japan: Presage with new features
- 5/30 Xtrail FCV general utilization

### **June**

- 6/2 Suzuki business collaboration
- 6/13 Russia: Agreement for new plant in St Petersburg
- 6/16 US: JD Power IQS
- 6/19 Japan: FY05 Automobile Shredder Residues recovery rates above FY2010 requirements
- 6/21 China: Dong Feng: HQ relocation (Wuhan, Hubei province)
- 6/27 Japan: General Shareholders Meeting
- 6/27 Japan: New HQ image
- 6/27 Sustainability report issuance

# FY2006 1st quarter (3 months)

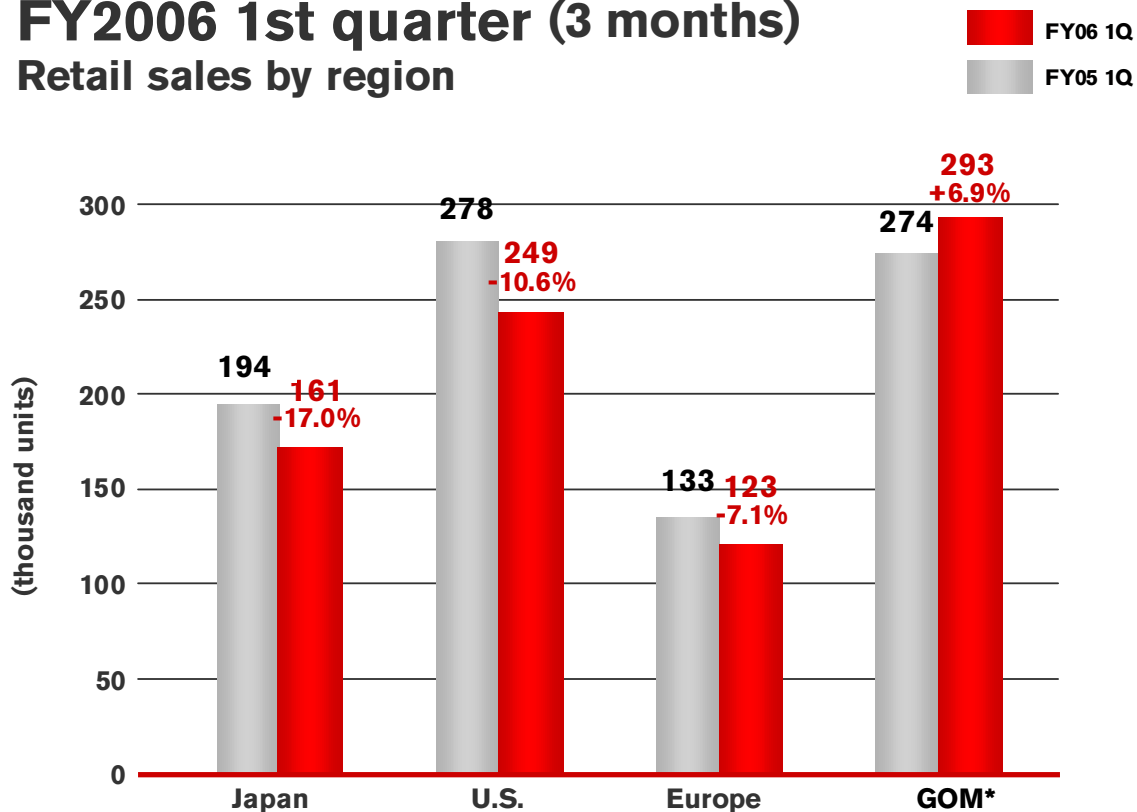
## Global retail sales



3	FY2006 1st Quarter Results
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# FY2006 1st quarter (3 months)

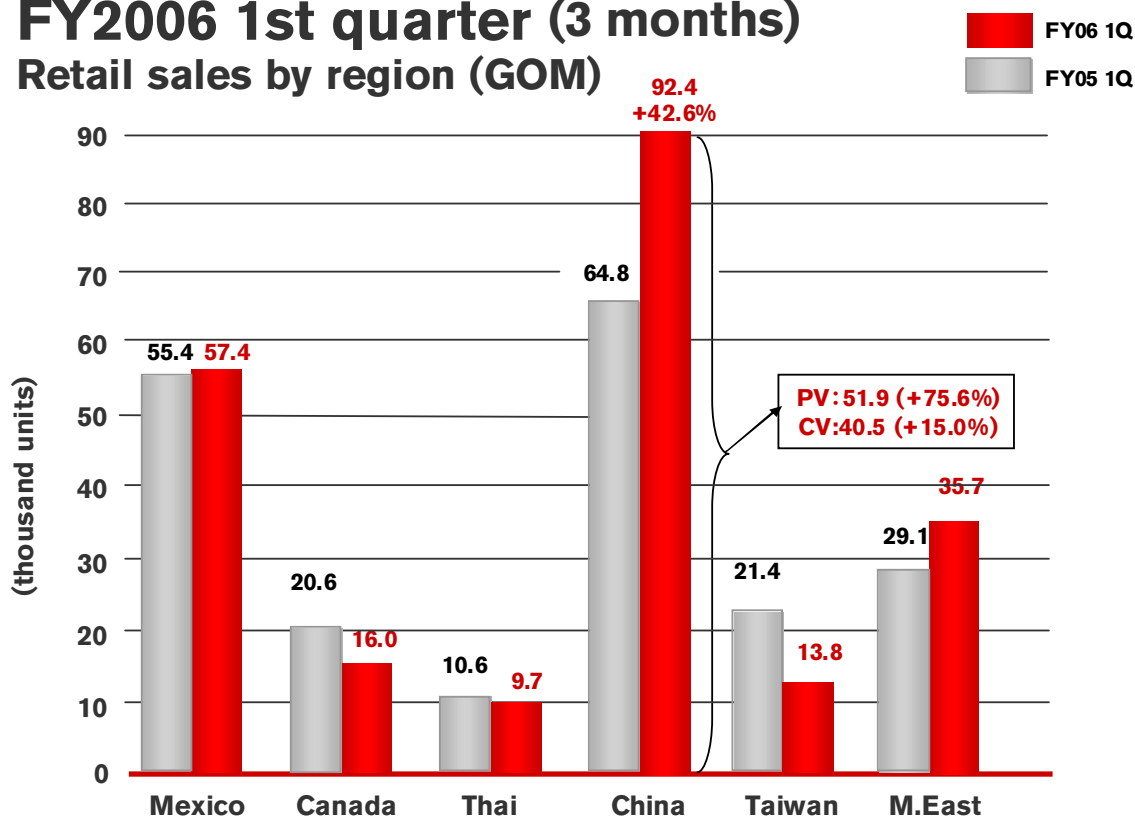
## Retail sales by region



*GOM: Including Mexico and Canada	4	FY2006 1st Quarter Results
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## FY2006 1st quarter (3 months)

### Retail sales by region (GOM)



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FY2006 1st Quarter Results

## FY2006 1st quarter (3 months)

(billion yen)	FY05 1Q	FY06 1Q	Change
<b>Consolidated net revenue</b>	<b>2,144.9</b>	<b>2,210.4</b>	<b>+3.1%</b>
<b>Consolidated operating profit</b>	<b>206.3</b>	<b>153.3</b>	<b>-25.7%</b>
<i>Non-operating</i>	<b>4.5</b>	<b>3.4</b>	
<b>Ordinary profit</b>	<b>210.8</b>	<b>156.7</b>	<b>-25.6%</b>
<i>Extraordinary</i>	<b>-36.0(*)</b>	<b>-4.9</b>	
<b>Profit before tax</b>	<b>174.8</b>	<b>151.8</b>	<b>-13.1%</b>
<i>Taxes</i>	<b>-62.6</b>	<b>-34.1</b>	
<i>Minority interest</i>	<b>-6.5</b>	<b>-7.5</b>	
<b>Net income</b>	<b>105.7</b>	<b>110.2</b>	<b>+4.2%</b>
<b>FOREX</b>	<b>¥107.7/\$1</b> <b>¥137.0/• 1</b>	<b>¥114.5/\$1</b> <b>¥140.7/• 1</b>	

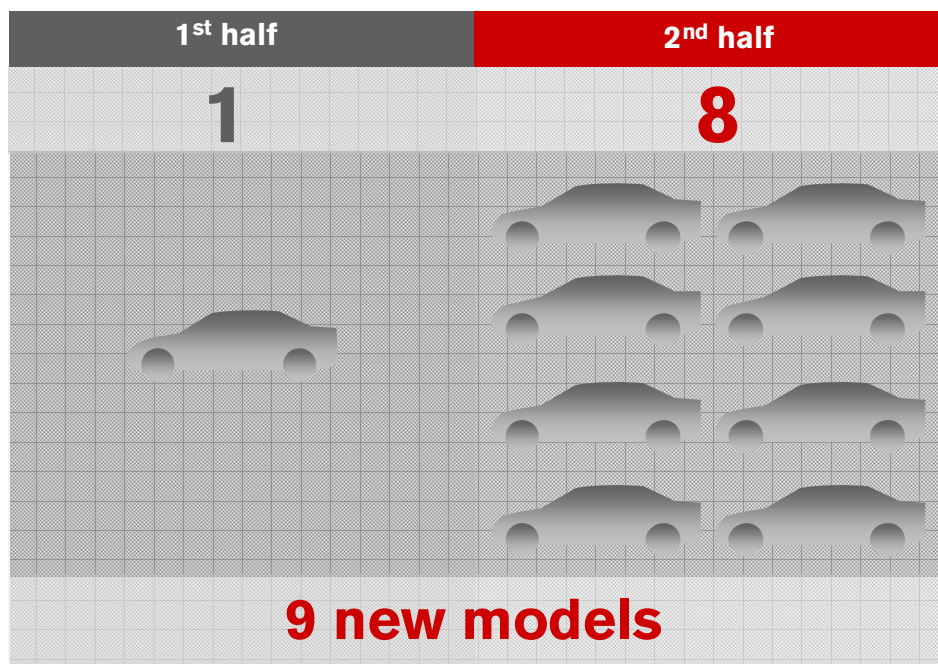
(\*) Including "One-time" negative impact : -29.7  
 - Impairment loss on fixed assets -22.8  
 - Introduction of defined contribution pension plan -6.9

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FY2006 1st Quarter Results

# FY06 outlook

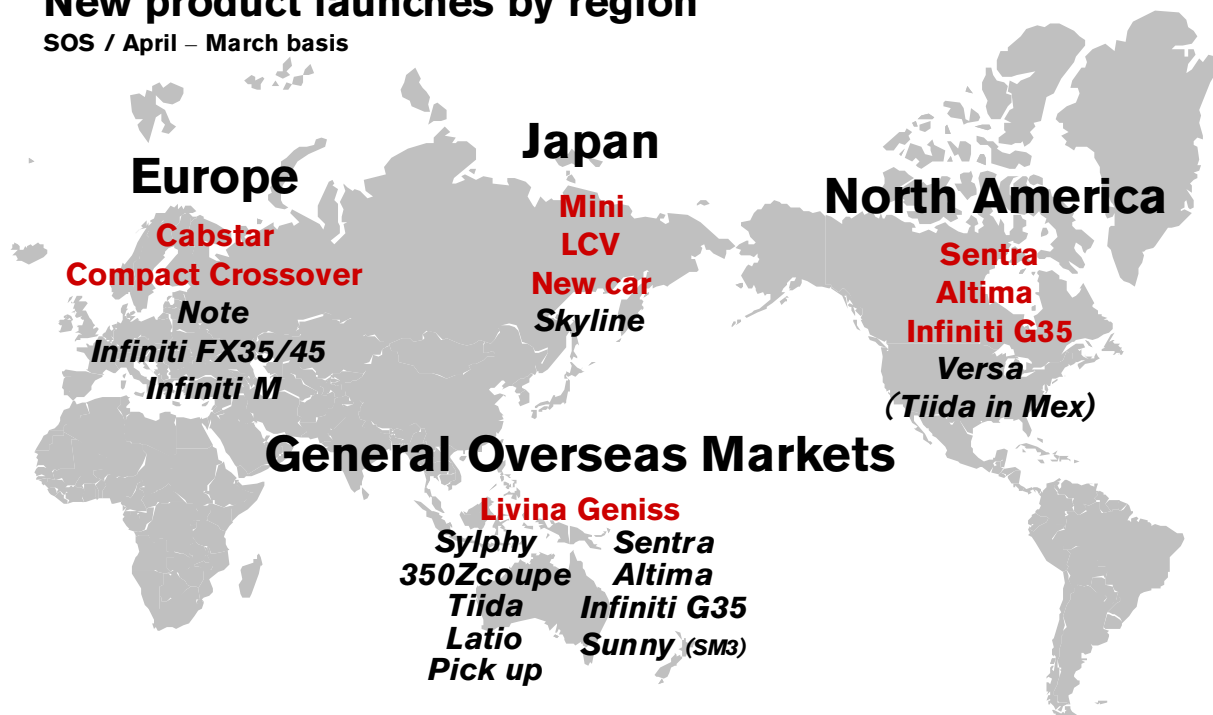
## New product launches



# FY06 outlook

## New product launches by region

SOS / April – March basis



# Global new model

Livina Geniss



**NISSAN**  
*Value-Up*