| (BILLIONS OF YEN) | RESULTS FY2025 H1 25/4-25/9 | | RESULTS FY2024 H1 24/4-24/9 | | RESULTS FY2025 Q2 25/7-25/9 | | RESULTS FY2024 Q2 24/7-24/9 | | FORECAST FY2025 25/4-26/3 |
|--|-----------------------------------|--------|-----------------------------------|---------|---|------------------|-----------------------------------|--------|---------------------------------|
| NET SALES (1) | 5,578.7 | -6.8% | 5,984.2 | -1.3% | 2,871.8 | -3.8% | 2,985.8 | -5.1% | 11,700.0 |
| JAPAN | 2,006.3 | -15.2% | 2,365.9 | +0.3% | 1,025.4 | -13.2% | 1,181.3 | -3.9% | |
| NORTH AMERICA | 3,250.9 | -7.2% | 3,501.7 | -0.1% | 1,677.3 | -0.9% | 1,693.3 | -6.1% | |
| EUROPE | 766.0 | -12.7% | 877.2 | +2.7% | 410.0 | -9.6% | 453.6 | -2.5% | |
| ASIA | 639.1 | -17.1% | 770.7 | +2.3% | 322.1 | -15.6% | 381.8 | -4.6% | |
| OTHERS | 715.0 | +10.1% | 649.4 | -6.2% | 378.1 | +11.4% | 339.3 | -13.2% | |
| SUB-TOTAL | 7,377.3 | -9.6% | 8,164.9 | +0.0% | 3,813.0 | -5.8% | 4,049.3 | -5.6% | |
| ELIMINATION | -1,798.6 | - | -2,180.7 | - | -941.2 | - | -1,063.5 | - | |
| OPERATING INCOME (1) | -27.7 | - | 32.9 | -90.2% | 51.5 | +61.3% | 31.9 | -84.7% | -275.0 |
| JAPAN | -15.8 | - | 67.5 | +156.7% | -12.5 | - | 13.8 | -74.7% | |
| NORTH AMERICA | 2.5 | - | -4.1 | - | 56.7 | +237.4% | 16.8 | -84.6% | |
| EUROPE | -35.7 | - | -39.1 | - | -12.3 | - | -23.2 | - | |
| ASIA | 16.1 | -50.7% | 32.6 | -15.4% | 7.5 | -50.8% | 15.2 | -29.9% | |
| OTHERS | -1.4 | - | -15.4 | - | 0.2 | - | -7.2 | - | |
| SUB-TOTAL | -34.4 | - | 41.4 | -88.3% | 39.5 | +156.9% | 15.4 | -92.7% | |
| ELIMINATION | 6.7 | - | -8.5 | - | 11.9 | - | 16.5 | - | |
| ORDINARY INCOME | -77.9 | - | 116.1 | -71.9% | 31.3 | -38.5% | 50.9 | -79.3% | |
| NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT | -221.9 | - | 19.2 | -93.5% | -106.2 | - | -9.3 | - | TBD |
| BASIC EARNINGS PER SHARE(YEN) | -63.55 | | 5.24 | | -30.4 | | -2.56 | | TBD |
| DILUTED EARNINGS PER SHARE (YEN) | - | | 5.24 | | - | | - | | |
| FOREIGN EXCHANGE RATE | | | | | | | | | |
| USD/JPY | 146 | | 153 | | 147 | | 150 | | 146 |
| EUR/JPY (2) | 168 232.1 | | 166 230.8 | | 172 | | 130.0 | | 168 590.0 |
| CAPITAL EXPENDITURE (2) | 129.2 | | 188.2 | | 65.7 | | 94.0 | | 314.0 |
| DEPRECIATION (2) RESEARCH & DEVELOPMENT COSTS | 274.8 | | 295.7 | | | | 147.8 | | 615.0 |
| | | | | | 134.6 | | 147.0 | | 615.0 |
| TOTAL ASSETS | 19,133.8 | | 18,889.1 | | - | | | | |
| NET ASSETS | 5,165.7 | | 6,283.4 | | - | | - | | |
| EQUITY RATIO (%) | 24.8% | | 30.6% | | - Danman - 1 :: | -41 : -1 | - | | |
| PERFORMANCE DESCRIPTION | Decreased ne | | Decreased no pro | | Decreased ne pro (Operating increa | fit income is | Decreased net sales and profit | | |

Notes:

 $[\]ensuremath{^{\star}}$ The % figures show the changes over the same period of the previous FY.

⁽¹⁾ Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows:

^{*} North America: USA, Canada and Mexico

^{*} Europe: France, UK, Spain and other European countries

^{*} Asia: China, Thailand, India and other Asian countries

^{*} Others: Oceania, Middle East, South Africa, and Central & South America excluding Mexico

⁽²⁾ Including finance leases related amount.

Global Retail Sales Volume & Production Volume

| (THOUSAND UNITS) | | RESULTS FY2025 H1 25/4-25/9 | | RESULTS FY2024 H1 24/4-24/9 | | RESULTS FY2025 Q2 25/7-25/9 | | RESULTS FY2024 Q2 24/7-24/9 | | FORECAST FY2025 25/4-26/3 |
|--|------------|-----------------------------------|--------|-----------------------------------|--------|-----------------------------------|--------|-----------------------------------|--------|---------------------------------|
| GLOBAL RETAIL SALES VOLUME JAPAN (INCL.MINI) NORTH AMERICA USA ONLY | | | | | | | | | | |
| JAPAN (INCL. | MINI) | 186 | -16.5% | 222 | -2.4% | 98 | -20.8% | 124 | +2.5% | 445 |
| NORTH AMER | RICA | 634 | +2.0% | 622 | -1.0% | 319 | +6.7% | 299 | -0.2% | 1,300 |
| | USA ONLY | 445 | -0.9% | 449 | -2.7% | 223 | +5.3% | 212 | -2.2% | |
| EUROPE | | 147 | -7.9% | 159 | +0.9% | 72 | -10.6% | 80 | -5.0% | 340 |
| ASIA | (1) | 337 | -17.9% | 410 | -6.4% | 187 | -9.7% | 207 | -12.8% | |
| | CHINA ONLY | 279 | -17.6% | 339 | -5.4% | 158 | -8.1% | 172 | -12.5% | 645 |
| OTHERS | - | 177 | -3.2% | 183 | +7.5% | 96 | -2.3% | 99 | +9.3% | (2) 520 |
| TOTAL | | 1,480 | -7.3% | 1,596 | -1.6% | 773 | -4.5% | 809 | -2.8% | 3,250 |
| GLOBAL PRODUCTION VOLUME | | | | | | | | | | |
| JAPAN | • | 267 | -12.9% | 307 | -13.4% | 133 | -12.5% | 152 | -14.5% | / |
| NORTH AMER | RI((3) | 575 | -3.5% | 596 | -2.6% | 294 | +1.2% | 291 | -8.5% | |
| EUROPE | (4) | 127 | -10.6% | 142 | -7.5% | 67 | +5.5% | 64 | -16.1% | |
| ASIA | (5) | 353 | -22.2% | 453 | -9.8% | 186 | -20.8% | 234 | -1.2% | |
| OTHERS | (6) | 67 | +12.3% | 59 | -12.8% | 36 | +10.4% | 32 | -5.6% | |
| TOTAL | | 1,389 | -10.8% | 1,558 | -7.9% | 716 | -7.4% | 774 | -8.3% | 3,000 |

- Notes:

 * The % figures, unless otherwise described, show the changes over the same period of the previous FY.

 * Global retail sales volume & production volume of China and Taiwan are results for the Jan Dec period.

 (1) Includes Oceanina

- Includes Oceanina
 Includes Asia (except China)
 USA and Mexico production
 UK production
 Taiwan, Thailand, China and India production
 South Africa, Brazil, Egypt and Argentina production

| (THOUSAND UNITS) CONSOLIDATED | | RESULTS FY2025 H1 25/4-25/9 | | FY20 | ULTS 24 H1 -24/9 | RESULTS FY2025 Q2 25/7-25/9 | | RESULTS FY2024 Q2 24/7-24/9 | |
|-------------------------------|------------------------------------|-----------------------------------|--------|-------|------------------------|-----------------------------------|--------|-----------------------------------|--------|
| S | ALES VOLUME | | | | | | | | |
| | JAPAN | 180 | -12.9% | 206 | -9.9% | 86 | -19.9% | 108 | -4.8% |
| | OVERSEAS | 993 | -6.2% | 1,059 | -4.3% | 508 | -4.5% | 532 | -6.6% |
| | TOTAL | 1,172 | -7.3% | 1,265 | -5.2% | 594 | -7.1% | 640 | -6.3% |
| _ | ONSOLIDATED RODUCTION VOLUME | | | | | | | | |
| | JAPAN | 267 | -12.9% | 307 | -13.4% | 133 | -12.5% | 152 | -14.5% |
| | OVERSEAS CONSOLIDATED SUBSIDIARIES | 831 | -7.6% | 900 | -4.5% | 413 | -7.1% | 445 | -8.7% |
| | TOTAL | 1,099 | -9.0% | 1,207 | -7.0% | 546 | -8.5% | 597 | -10.2% |

Notes:

* Consolidated wholesale volume and production volume are based on financial statements.