

CONSOLIDATED FINANCIAL INFORMATION -1

(February 13, 2025)

	9 months Results				3 months Results				FORECAST FY2024 24/4-25/3
	RESULTS FY2024 24/4-24/12		RESULTS FY20223 23/4-23/12		RESULTS FY2024 24/10-24/12		RESULTS FY2023 23/10-23/12		
(BILLIONS OF YEN)									
NET SALES (1)	9,143.2	-0.3%	9,171.4	22.3%	3,159.0	1.6%	3,108.1	9.5%	12,500.0
JAPAN	3,694.6	-0.4%	3,711.2	30.7%	1,328.7	-1.8%	1,353.0	20.3%	
NORTH AMERICA	5,273.7	-0.1%	5,277.4	25.8%	1,772.0	-0.0%	1,772.5	7.0%	
EUROPE	1,282.0	-3.9%	1,333.4	39.1%	404.8	-15.5%	479.1	18.9%	
ASIA	1,163.8	-2.6%	1,194.5	13.4%	393.1	-10.8%	440.9	15.1%	
OTHERS	1,123.5	5.7%	1,062.8	29.8%	474.1	27.9%	370.6	33.3%	
SUB-TOTAL	12,537.6	-0.3%	12,579.3	27.5%	4,372.6	-1.0%	4,416.0	14.8%	
ELIMINATION	-3,394.4	-	-3,407.9	-	-1,213.6	-	-1,307.9	-	
OPERATING INCOME (1)	64.0	-86.6%	478.4	65.1%	31.1	-78.0%	141.6	6.4%	120.0
JAPAN	121.2	10.0%	110.2	(-)	53.7	-36.0%	83.9	1250.8%	
NORTH AMERICA	-6.2	(-)	275.3	8.5%	-2.1	(-)	33.9	-56.9%	
EUROPE	-68.0	(-)	13.1	(-)	-28.9	(-)	-3.2	(-)	
ASIA	41.2	-39.6%	68.3	-8.3%	8.7	-71.0%	29.8	7.7%	
OTHERS	-4.3	(-)	34.9	-41.2%	11.1	155.5%	4.3	-76.1%	
SUB-TOTAL	84.0	-83.3%	501.8	69.6%	42.5	-71.4%	148.8	10.4%	
ELIMINATION	-19.9	-	-23.4	-	-11.4	-	-7.2	-	
ORDINARY INCOME	159.4	-70.5%	540.1	42.0%	43.4	-66.0%	127.4	-30.5%	
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	5.1	-98.4%	325.4	182.8%	-14.1	(-)	29.1	-42.4%	-80.0
BASIC EARNINGS PER SHARE (YEN)	1.42		83.45		-3.98		7.53		
DILUTED EARNINGS PER SHARE (YEN)	1.42		83.45		-		7.53		
FOREIGN EXCHANGE RATE									
YEN/USD	153		143		152		148		152
YEN/EUR	165		155		163		159		163
CAPITAL EXPENDITURE (2)	380.9		259.9		150.1		104.7		580.0
DEPRECIATION (2)	274.6		264.1		86.4		92.2		345.0
RESEARCH & DEVELOPMENT COSTS	455.0		436.9		159.3		160.9		650.0
TOTAL ASSETS	20,094.8		18,555.2		-		-		
NET ASSETS	6,228.5		6,148.5		-		-		
EQUITY RATIO (%)	28.5		30.4		-		-		
PERFORMANCE DESCRIPTION	Decreased net sales and profit		Increased net sales and profit		Increased net sales and decreased profit		Increased net sales and decreased profit (Operating income is increased)		

Notes:

* TSE report basis / China JV Equity basis

* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

(1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows:

* North America: U.S.A., Canada and Mexico

* Europe: France, U.K., Spain and other European countries

* Asia: China, Thailand, India and other Asian countries

* Others: Oceania, Middle East, South Africa and Central & South America excluding Mexico

(2) Including finance leases related amount.

	9 months Results				3 months Results				FORECAST FY2024 24/4-25/3
	RESULTS		RESULTS		RESULTS		RESULTS		
	FY2024 24/4-24/12		FY2023 23/4-23/12		FY2024 24/10-24/12		FY2023 23/10-23/12		
(THOUSAND UNITS)									
SALES VOLUME									
GLOBAL RETAIL									
JAPAN (INCL.MINI)	328	-2.6%	336	8.4%	105	-3.1%	109	4.0%	480
NORTH AMERICA	940	2.4%	917	29.7%	318	9.8%	289	12.9%	1,340
USA ONLY	671	1.3%	663	25.5%	222	10.3%	202	5.6%	
EUROPE	238	-2.6%	244	17.0%	79	-8.9%	86	12.9%	350
ASIA (1)	603	-9.7%	668	-29.8%	193	-16.0%	230	-30.2%	
CHINA ONLY	497	-9.1%	547	-34.7%	158	-16.2%	188	-35.5%	697
OTHERS	288	5.0%	275	17.8%	106	1.0%	105	40.2%	(2) 533
TOTAL	2,397	-1.8%	2,441	1.2%	801	-2.2%	819	-2.7%	3,400
PRODUCTION VOLUME									
GLOBAL BASIS									
JAPAN	484	-12.3%	551	28.4%	176	-10.4%	197	13.2%	
NORTH AMERICA (3)	873	-4.4%	913	33.4%	277	-7.9%	301	30.3%	
EUROPE (4)	203	-16.9%	244	17.8%	61	-32.8%	91	15.2%	
ASIA (5)	653	-10.1%	726	-34.8%	199	-10.7%	223	-43.9%	
OTHERS (6)	88	-11.6%	100	8.1%	29	-9.0%	32	16.5%	
TOTAL	2,301	-9.2%	2,534	0.3%	742	-12.0%	843	-7.2%	3,200

Notes:

- * The % figures, unless otherwise described, show the changes over the same period of the previous FY.
- * Global retail sales volume & production volume of China and Taiwan are results for the Jan - Dec period
- (1) Includes Oceania
- (2) Includes Asia (except China)
- (3) USA and Mexico production
- (4) UK and France production
- (5) Taiwan, Thailand, China and India production
- (6) South Africa, Brazil, Egypt and Argentina production

	9 months Results				3 months Results			
	RESULTS		RESULTS		RESULTS		RESULTS	
	FY2024 24/4-24/12		FY2023 23/4-23/12		FY2024 24/10-24/12		FY2023 23/10-23/12	
(THOUSAND UNITS)								
CONSOLIDATED								
WHOLESALE VOLUME								
JAPAN	320	-8.1%	348	6.7%	114	-4.7%	119	2.3%
OVERSEAS	1,605	-3.8%	1,670	21.1%	547	-3.1%	564	10.6%
TOTAL	1,926	-4.6%	2,018	18.3%	660	-3.3%	683	9.1%
CONSOLIDATED								
PRODUCTION VOLUME								
JAPAN	484	-12.3%	551	28.4%	176	-10.4%	197	13.2%
OVERSEAS CONSOLIDATED SUBSIDIARIES	1,316	-6.2%	1,402	21.4%	416	-9.4%	459	16.6%
TOTAL	1,799	-7.9%	1,953	23.3%	593	-9.7%	656	15.6%

Notes:

- * Consolidated wholesale volume and production volume are based on financial statements.