

# **Quarterly Securities Report**

First Quarter of FY2017

(From April 1, 2017 To June 30, 2017)

( The English translation of the Quarterly Securities Report “Shihanki-Houkokusho” )

## **Nissan Motor Co., Ltd.**

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<b>【Document Submitted】</b>	Quarterly Securities Report (“Shihanki-Houkokusho”)
<b>【Article of the Applicable Law Requiring Submission of This Document】</b>	Article 24-4-7, Paragraph 1 of the Financial Instruments and Exchange Law
<b>【Filed to】</b>	Director, Kanto Local Finance Bureau
<b>【Date of Submission】</b>	July 31, 2017
<b>【Accounting Period】</b>	First Quarter of the 119th Fiscal Year (From April 1, 2017 To June 30, 2017)
<b>【Company Name】</b>	Nissan Jidosha Kabushiki-Kaisha
<b>【Company Name (in English)】</b>	Nissan Motor Co., Ltd.
<b>【Position and Name of Representative】</b>	Hiroto Saikawa, President
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## Part I Information on the Company

### 1. Overview of the Company

#### 1. Key financial data and trends

Fiscal year		118th Prior First Quarter	119th Current First Quarter	118th
Accounting period		(From April 1, 2016 To June 30, 2016)	(From April 1, 2017 To June 30, 2017)	(From April 1, 2016 To March 31, 2017)
Net sales	Millions of yen	2,654,499	2,760,436	11,720,041
Ordinary income	Millions of yen	198,247	189,600	864,733
Net income attributable to owners of parent	Millions of yen	136,377	134,916	663,499
Comprehensive income	Millions of yen	(154,220)	124,917	615,950
Net assets	Millions of yen	4,789,548	5,182,927	5,167,136
Total assets	Millions of yen	16,218,515	18,491,144	18,421,008
Basic earnings per share	Yen	33.12	34.49	165.94
Diluted earnings per share	Yen	33.12	34.49	165.94
Net assets as a percentage of total assets	%	27.1	26.4	26.4
Cash flows from operating activities	Millions of yen	328,660	110,373	1,335,473
Cash flows from investing activities	Millions of yen	(315,739)	(294,314)	(1,377,626)
Cash flows from financing activities	Millions of yen	8,630	71,763	320,610
Cash and cash equivalents at end of the period	Millions of yen	963,667	1,124,505	1,241,124

Notes: 1. Non-consolidated financial data is not presented as Nissan Motor Co., Ltd. (the “Company”) prepares quarterly consolidated financial statements.

2. Net sales are presented exclusive of consumption tax.

#### 2. Description of business

There have been no significant changes in the business in which the Company and its subsidiaries and affiliates (collectively, the “Group”) operate during the first quarter ended June 30, 2017. No changes were made to major subsidiaries and affiliates.

## 2. Business Overview

### 1. Business and other risks

During the first quarter ended June 30, 2017, there were no unusual fluctuations with regard to financial position, operating results and cash flows or important changes in the “Business and other risks,” which are described in the securities report of the prior fiscal year.

### 2. Important business contracts

No important business contracts were determined or entered into during the current first quarter.

### 3. Analysis of financial position, operating results and cash flows

Any future forecasts included in the following descriptions are based on the best estimates or judgment of the Group as of June 30, 2017, the end of the current first quarter.

#### (1) Operating results

For the three months ended June 30, 2017 (the “current first quarter”), the Group’s net sales amounted to ¥2,760.4 billion, an increase of ¥105.9 billion (4.0%) from the corresponding period of the last year (the “prior first quarter”). Operating income decreased by ¥22.5 billion (12.8%) to ¥153.3 billion on a consolidated basis.

Net non-operating income of ¥36.3 billion was recorded for the current first quarter, increased by ¥13.9 billion from the prior first quarter. As a result, ordinary income decreased by ¥8.6 billion (4.4%) from the prior first quarter to ¥189.6 billion. Net special losses of ¥3.5 billion were recorded, deteriorating by ¥3.2 billion from the prior first quarter. Income before income taxes decreased by ¥11.8 billion (6.0%) to ¥186.1 billion compared with the prior first quarter. Finally, net income attributable to owners of parent of ¥134.9 billion was recorded for the current first quarter, a decrease of ¥1.5 billion (1.1%) from the prior first quarter.

The operating results by reportable segments are summarized as follows:

#### ① Automobiles

Net sales in automobile segment (including inter-segment sales) for the current first quarter increased by ¥78.5 billion (3.2%) from the prior first quarter to ¥2,531.5 billion. Operating income decreased by ¥25.1 billion (21.7%) to ¥90.4 billion from the prior first quarter. A major profit-decreasing factor was an increase in sales and marketing expenses.

#### ② Sales Finance

Net sales in the sales finance segment (including inter-segment sales) for the current first quarter increased by ¥38.0 billion (16.1%) to ¥273.4 billion. Operating income for the current first quarter increased by ¥1.9 billion (3.7%) from the prior first quarter to ¥54.8 billion.

Operating results by geographic segment are summarized as follows:

#### a. Japan

- Net sales (including inter-segment sales) for the current first quarter increased by ¥116.0 billion (11.8%) from the prior first quarter to ¥1,099.2 billion.
- Operating income increased by ¥27.2 billion (40.0%) from the prior first quarter to ¥95.2 billion.  
A major profit-increasing factor was an increase in the number of vehicles sold.

#### b. North America

- Net sales (including inter-segment sales) for the current first quarter increased by ¥127.3 billion (8.6%) to ¥1,602.5 billion.
- Operating income decreased by ¥28.6 billion (36.0%) from the prior first quarter to ¥50.8 billion.  
A major profit-decreasing factor was an increase in sales and marketing expenses.

- c. Europe
  - Net sales (including inter-segment sales) for the current first quarter decreased by ¥23.0 billion (5.2%) to ¥421.3 billion.
  - Operating loss of ¥2.7 billion was recorded, deteriorating by ¥11.6 billion from the prior first quarter. Major profit-decreasing factors were a decrease in the number of vehicles sold and an increase in sales and marketing expenses.
- d. Asia
  - Net sales (including inter-segment sales) for the current first quarter decreased by 27.2 billion (7.1%) from the prior first quarter to ¥353.9 billion.
  - Operating income decreased by ¥5.5 billion (23.5%) from the prior first quarter to ¥17.4 billion.
- e. Other overseas countries
  - Net sales (including inter-segment sales) for the current first quarter decreased by ¥21.7 billion (9.3%) from the prior first quarter to ¥209.7 billion.
  - Operating loss of ¥1.1 billion was recorded, deteriorating by ¥7.1 billion from the prior first quarter.

## (2) Cash flows

Cash and cash equivalents at June 30, 2017 decreased by ¥116.6 billion (9.4%) from the end of the prior fiscal year to ¥1,124.5 billion. This reflected ¥110.4 billion in net cash provided by operating activities, ¥294.3 billion in net cash used in investing activities and ¥71.8 billion in net cash provided by financing activities, as well as a decrease of ¥4.5 billion in the effects of foreign exchange rate movements on cash and cash equivalents.

(Cash flows from operating activities)

Net cash provided by operating activities decreased by ¥218.3 billion to ¥110.4 billion in the current first quarter from ¥328.7 billion provided in the prior first quarter. This reflected an increase in income taxes paid, a wider range of decrease in trade notes and accounts payable and a wider range of increase in sales finance receivables.

(Cash flows from investing activities)

Net cash used in investing activities decreased by ¥21.4 billion to ¥294.3 billion in the current first quarter from ¥315.7 billion used in the prior first quarter. This was mainly attributable to a decrease in purchase of fixed assets and an increase in proceeds attributable to a net decrease in restricted cash.

(Cash flows from financing activities)

Net cash provided by financing activities was ¥71.8 billion in the current first quarter, an increase in cash inflows of ¥63.2 billion compared with ¥8.6 billion provided in the prior first quarter. This was mainly attributable to an increase in net proceeds from short-term borrowings and a decrease in purchase of treasury stock despite a decrease in proceeds from long-term borrowings.

## (3) Management policy

Guided by the vision of Enriching people's lives, the Group aims to provide unique and innovative products and services that deliver superior measurable values to all stakeholders under the Alliance.

## (4) Operating and financial issues to be addressed

No significant changes occurred or new issues were identified with regard to the operating and financial issues to be addressed by the Group during the current first quarter.

## (5) Research-and-development activities

The Group has been active in conducting research-and-development activities in the environment, safety and various other fields toward the realization of a sustainable, motorized society in the future. The research-and-development costs of the Group amounted to ¥113.8 billion for the current first quarter.

(6) Factors that may affect operating results

The Group's worldwide automobile sales (on a retail basis) for the current first quarter increased by 5.0% from the prior first quarter to 1,351 thousand units.

The overall demand for vehicles increased by 11.8% in the domestic market, and the number of vehicles sold in Japan increased by 45.6%, resulting in 131 thousand units, accounting for a market share of 10.9%, an increase of 2.6 percentage points from the prior first quarter.

The overall demand for vehicles in China increased by 5.2%, and the number of vehicles sold in China increased by 5.3%, resulting in 314 thousand units, accounting for a market share of 4.7%.

The overall demand for vehicles in the United States of America decreased by 3.0%, and the number of vehicles sold in the United States of America increased by 1.2% to 403 thousand units, accounting for a market share of 9.1%. Meanwhile, the number of vehicles sold in North America, including Mexico and Canada, increased by 0.6% to 532 thousand units.

The overall demand for vehicles in Europe increased by 1.5%, and the number of vehicles sold in Europe excluding Russia decreased by 0.2% to 162 thousand units, accounting for a market share of 3.4%. The number of vehicles sold in Russia increased by 10.8% to 23 thousand units.

The number of vehicles sold in other countries including Asia, Oceania, Africa, Central and South America excluding Mexico and Middle East increased by 1.2% to 188 thousand units.

(7) Analysis of sources of capital and liquidity

Cash and cash equivalents at June 30, 2017 decreased by ¥116.6 billion (9.4%) from the end of the prior fiscal year to ¥1,124.5 billion. This reflected ¥110.4 billion in net cash provided by operating activities, ¥294.3 billion in net cash used in investing activities and ¥71.8 billion in net cash provided by financing activities, as well as a decrease of ¥4.5 billion in the effects of exchange rate changes on cash and cash equivalents.

It is necessary to pay careful attention to the liquidity of funds in view of the drastic environmental changes in the financial markets and other relevant concerns. However, as the Group has entered into loan commitment agreements with major international banks in addition to the cash and cash equivalents held, the Group believes that a level of liquidity is sufficient to meet the Group's funding requirements.

## (8) Production and sales

## Actual production

Location of manufacturers	Number of vehicles produced (units)		Change (units)	Change (%)
	Prior first quarter	Current first quarter		
Japan	210,828	245,389	34,561	16.4
The United States of America	247,299	236,673	(10,626)	(4.3)
Mexico	218,363	220,444	2,081	1.0
The United Kingdom	136,604	120,897	(15,707)	(11.5)
Spain	36,041	26,418	(9,623)	(26.7)
Russia	9,860	11,365	1,505	15.3
Thailand	29,810	29,870	60	0.2
Indonesia	11,566	3,109	(8,457)	(73.1)
Philippines	583	1,294	711	122.0
India	70,572	62,236	(8,336)	(11.8)
South Africa	9,014	7,463	(1,551)	(17.2)
Brazil	12,853	14,621	1,768	13.8
Egypt	4,297	2,803	(1,494)	(34.8)
Total	997,690	982,582	(15,108)	(1.5)

Note: The figures represent the production figures for the 3-month period from April 1 to June 30, 2017.

## Actual sales

Sales to	Number of vehicles sold (on a consolidated basis: units)		Change (units)	Change (%)
	Prior first quarter	Current first quarter		
Japan	90,024	123,652	33,628	37.4
North America	528,968	537,303	8,335	1.6
(The United States of America included therein)	384,714	392,544	7,830	2.0
Europe	179,037	170,883	(8,154)	(4.6)
Asia	95,796	87,719	(8,077)	(8.4)
Other overseas countries	108,083	110,946	2,863	2.6
Total	1,001,908	1,030,503	28,595	2.9

Note: The figures in China and Taiwan, which are included in “Asia” represent the sales figures for the 3-month period from January 1 to March 31, 2017. Those sold in Japan, North America, Europe, Other overseas countries and Asia (excluding China and Taiwan) represent vehicles sold for the 3-month period from April 1 to June 30, 2017.



### 3. Corporate Information

#### 1. Information on the Company's shares

##### (1) Number of shares and other

###### ① Number of shares

Type	Number of shares authorized to be issued
Common stock	6,000,000,000
Total	6,000,000,000

###### ② Number of shares issued

Type	Number of shares issued		Stock exchanges on which the Company is listed	Description
	As of June 30, 2017	As of July 31, 2017 (filing date of this quarterly securities report)		
Common stock	4,220,715,112	4,220,715,112	First Section of the Tokyo Stock Exchange	The number of shares constituting a standard unit is 100
Total	4,220,715,112	4,220,715,112	—	—

Note: The number of shares issued as of the filing date of this quarterly securities report does not include those issued upon the exercise of the share subscription rights during the period from July 1, 2017, through the filing date of this quarterly securities report.

##### (2) Status of the share subscription rights

There were no issued items during the current first quarter.

##### (3) Exercise status of bonds with share subscription rights containing a clause for exercise price adjustment

Not applicable

##### (4) Right plans

Not applicable

##### (5) Changes in the number of shares issued and the amount of common stock and other

Period	Changes in the number of shares issued (Thousands)	Balance of the number of shares issued (Thousands)	Changes in common stock (Millions of yen)	Balance of common stock (Millions of yen)	Changes in legal capital surplus (Millions of yen)	Balance of legal capital surplus (Millions of yen)
From April 1, 2017 To June 30, 2017	—	4,220,715	—	605,813	—	804,470

##### (6) Principal shareholders

There is nothing to mention as this quarter is the first quarterly accounting period.

(7) Status of voting rights

The “Status of voting rights” as of the end of the current first quarter is presented as of March 31, 2017, the most recent record date, because the number of beneficiary shareholders as of June 30, 2017 could not be ascertained.

① Shares issued

(As of March 31, 2017)

Classification	Number of shares (Shares)	Number of voting rights (Units)	Description
Shares with full voting rights (Treasury stock, etc.)	(Treasury stock) Common stock 29,812,200	—	—
	(Crossholding stock) Common stock 236,600	—	—
Shares with full voting rights (Others)	Common stock 4,190,125,700	41,901,257	—
Stocks of less than a standard unit	Common stock 540,612	—	—
Total shares issued	4,220,715,112	—	—
Total voting rights held by all shareholders	—	41,901,257	—

Note: “Stocks of less than a standard unit” include 26 shares of treasury stock and 30 crossholding shares.

Crossholding stocks of less than a standard unit (As of March 31, 2017)

Shareholder	Number of shares
Kai Nissan Motor Co., Ltd.	30

② Treasury stock, etc.

(As of March 31, 2017)

Shareholders	Addresses of shareholders	Number of shares held under own name	Number of shares held under the names of others	Total	% of interest
		Shares	Shares	Shares	%
Treasury stock: Nissan Motor Co., Ltd.	2 Takara-cho, Kanagawa-ku, Yokohama-shi, Kanagawa	29,812,200	—	29,812,200	0.71
Crossholding stock:					
Kochi Nissan Prince Motor Sales Co., Ltd.	2-21 Asahi-cho, Kochi-shi, Kochi	105,600	—	105,600	0.00
Kai Nissan Motor Co., Ltd.	706 Kamiimai-cho, Kofu-shi, Yamanashi	37,800	42,700	80,500	0.00
Kagawa Nissan Motor Co., Ltd.	1-1-8 Hanazono-cho, Takamatsu-shi, Kagawa	4,800	100	4,900	0.00
NDC Sales Co., Ltd.	2-39-1 Mimomi, Narashino-shi, Chiba	45,600	—	45,600	0.00
Total		30,006,000	42,800	30,048,800	0.71

Note: The shares included in “Number of shares held under the names of others” represents those held by Nissan’s crossholding share association (address: 1-1, Takashima 1-chome, Nishi-ku, Yokohama-shi, Kanagawa). (Fractional numbers under 100 have been omitted.)

**2. Members of the Board of Directors and Statutory Auditors**

Not applicable

#### **4. Financial Information**

1. Basis of preparation of the quarterly consolidated financial statements

The quarterly consolidated financial statements of the Company are prepared in accordance with the Ministry of Finance Ordinance No. 64, 2007 “Regulations Concerning the Terminology, Forms and Preparation Methods of Quarterly Consolidated Financial Statements” (“Regulations for Quarterly Consolidated Financial Statements”).

Pursuant to Article 5-2, Paragraph 2 of the Regulations for Quarterly Consolidated Financial Statements, the quarterly consolidated statements of cash flows are prepared.

2. Quarterly review report

The quarterly consolidated financial statements for the current first quarter (from April 1, 2017 to June 30, 2017) were reviewed by Ernst & Young ShinNihon LLC, pursuant to Article 193-2, Paragraph 1 of the Financial Instruments and Exchange Law.

## 1. Quarterly Consolidated Financial Statements

### (1) Quarterly consolidated balance sheets

	(Millions of yen)	
	Prior Fiscal Year (As of March 31, 2017)	Current First Quarter (As of June 30, 2017)
<b>Assets</b>		
Current assets		
Cash on hand and in banks	1,122,484	1,028,908
Trade notes and accounts receivable	808,981	591,443
Sales finance receivables	7,340,636	7,513,108
Securities	121,524	98,685
Merchandise and finished goods	911,553	1,070,325
Work in process	73,409	91,163
Raw materials and supplies	288,199	291,872
Other	903,107	895,551
Allowance for doubtful accounts	(107,344)	(109,176)
Total current assets	11,462,549	11,471,879
Fixed assets		
Property, plant and equipment		
Buildings and structures, net	609,769	606,728
Machinery, equipment and vehicles, net	※1 3,342,305	※1 3,430,692
Land	599,626	600,182
Construction in progress	177,394	190,520
Other, net	546,127	485,649
Total property, plant and equipment	5,275,221	5,313,771
Intangible fixed assets	127,807	131,365
Investments and other assets		
Investment securities	1,158,676	1,175,499
Other	398,603	400,363
Allowance for doubtful accounts	(1,848)	(1,733)
Total investments and other assets	1,555,431	1,574,129
Total fixed assets	6,958,459	7,019,265
Total assets	18,421,008	18,491,144

(Millions of yen)

	Prior Fiscal Year (As of March 31, 2017)	Current First Quarter (As of June 30, 2017)
<b>Liabilities</b>		
Current liabilities		
Trade notes and accounts payable	1,578,594	1,553,627
Short-term borrowings	980,654	1,132,372
Current portion of long-term borrowings	1,339,982	1,204,136
Commercial papers	430,019	522,838
Current portion of bonds	368,101	386,923
Lease obligations	31,565	31,293
Accrued expenses	1,112,591	1,081,320
Accrued warranty costs	110,086	111,729
Other	1,102,628	1,037,417
Total current liabilities	7,054,220	7,061,655
Long-term liabilities		
Bonds	1,493,159	1,447,634
Long-term borrowings	3,103,803	3,189,949
Lease obligations	20,398	17,906
Accrued warranty costs	128,394	127,147
Net defined benefit liability	369,346	372,385
Other	1,084,552	1,091,541
Total long-term liabilities	6,199,652	6,246,562
Total liabilities	13,253,872	13,308,217
Net assets		
Shareholders' equity		
Common stock	605,814	605,814
Capital surplus	817,464	817,514
Retained earnings	4,349,136	4,390,169
Treasury stock	(140,697)	(140,670)
Total shareholders' equity	5,631,717	5,672,827
Accumulated other comprehensive income		
Unrealized holding gain and loss on securities	57,778	56,056
Unrealized gain and loss from hedging instruments	7,154	5,541
Translation adjustments	(687,841)	(699,915)
Remeasurements of defined benefit plans	(133,016)	(133,545)
Other	(13,945)	(13,945)
Total accumulated other comprehensive income	(769,870)	(785,808)
Share subscription rights	391	317
Non-controlling interests	304,898	295,591
Total net assets	5,167,136	5,182,927
Total liabilities and net assets	18,421,008	18,491,144

(2) Quarterly consolidated statements of income and quarterly consolidated statements of comprehensive income  
The Three-Month Period Ended June 30  
Quarterly consolidated statements of income

(Millions of yen)

	Prior First Quarter (From April 1, 2016 To June 30, 2016)	Current First Quarter (From April 1, 2017 To June 30, 2017)
Net sales	2,654,499	2,760,436
Cost of sales	2,153,620	2,267,080
Gross profit	500,879	493,356
Selling, general and administrative expenses		
Advertising expenses	72,339	68,307
Provision for warranty costs	28,122	26,583
Other selling expenses	45,050	46,901
Salaries and wages	93,890	99,395
Provision for doubtful accounts	13,259	20,067
Other	72,389	78,786
Total selling, general and administrative expenses	325,049	340,039
Operating income	175,830	153,317
Non-operating income		
Interest income	4,483	4,457
Dividends income	7,144	6,583
Equity in earnings of affiliates	29,019	37,400
Derivative gain	75,727	—
Exchange gain	—	19,009
Miscellaneous income	2,718	1,848
Total non-operating income	119,091	69,297
Non-operating expenses		
Interest expense	3,459	3,635
Derivative loss	—	25,063
Exchange loss	88,514	—
Miscellaneous expenses	4,701	4,316
Total non-operating expenses	96,674	33,014
Ordinary income	198,247	189,600
Special gains		
Gain on sales of fixed assets	1,501	952
Other	473	182
Total special gains	1,974	1,134
Special losses		
Loss on sales of fixed assets	1,059	677
Loss on disposal of fixed assets	891	1,267
Other	342	2,700
Total special losses	2,292	4,644
Income before income taxes	197,929	186,090
Income taxes	54,460	45,774
Net income	143,469	140,316
Net income attributable to non-controlling interests	7,092	5,400
Net income attributable to owners of parent	136,377	134,916

Quarterly consolidated statements of comprehensive income

	(Millions of yen)	
	Prior First Quarter (From April 1, 2016 To June 30, 2016)	Current First Quarter (From April 1, 2017 To June 30, 2017)
Net income	143,469	140,316
Other comprehensive income		
Unrealized holding gain and loss on securities	(28,495)	(1,571)
Unrealized gain and loss from hedging instruments	(1,765)	(1,359)
Translation adjustments	(249,012)	(1,015)
Remeasurements of defined benefit plans	14,900	(1,103)
The amount for equity method company portion	(33,317)	(10,351)
Total other comprehensive income	(297,689)	(15,399)
Comprehensive income	(154,220)	124,917
(Breakdown of comprehensive income)		
Comprehensive income attributable to owners of parent	(146,284)	118,978
Comprehensive income attributable to non-controlling interests	(7,936)	5,939

## (3) Quarterly consolidated statements of cash flows

	(Millions of yen)	
	Prior First Quarter (From April 1, 2016 To June 30, 2016)	Current First Quarter (From April 1, 2017 To June 30, 2017)
<b>Cash flows from operating activities</b>		
Income before income taxes	197,929	186,090
Depreciation and amortization (for fixed assets excluding leased vehicles)	97,223	91,786
Depreciation and amortization (for long term prepaid expenses)	6,277	6,349
Depreciation and amortization (for leased vehicles)	105,486	118,380
Increase (decrease) in allowance for doubtful accounts	2,552	965
Interest and dividends income	(11,627)	(11,040)
Interest expense	27,567	36,227
Equity in losses (earnings) of affiliates	(29,019)	(37,400)
Loss (gain) on sales of fixed assets	(442)	(275)
Loss on disposal of fixed assets	891	1,267
Decrease (increase) in trade notes and accounts receivable	220,563	226,084
Decrease (increase) in sales finance receivables	(105,823)	(165,167)
Decrease (increase) in inventories	(115,266)	(150,301)
Increase (decrease) in trade notes and accounts payable	(15,470)	(84,098)
Retirement benefit expenses	6,967	6,288
Payments related to net defined benefit assets and liability	(6,993)	(5,522)
Other	(10,135)	28,495
Subtotal	370,680	248,128
Interest and dividends received	8,301	9,330
Proceeds from dividends income from affiliates accounted for by equity method	14,206	20,014
Interest paid	(23,950)	(31,746)
Income taxes paid	(40,577)	(135,353)
Net cash provided by operating activities	328,660	110,373
<b>Cash flows from investing activities</b>		
Net decrease (increase) in short-term investments	55	115
Purchase of fixed assets	(134,754)	(107,985)
Proceeds from sales of fixed assets	20,098	11,404
Purchase of leased vehicles	(322,365)	(346,993)
Proceeds from sales of leased vehicles	133,754	148,079
Payments of long-term loans receivable	(54)	(95)
Collection of long-term loans receivable	57	146
Purchase of investment securities	(9,530)	(10,980)
Net decrease (increase) in restricted cash	16	11,198
Other	(3,016)	797
Net cash used in investing activities	(315,739)	(294,314)



(Millions of yen)

	Prior First Quarter (From April 1, 2016 To June 30, 2016)	Current First Quarter (From April 1, 2017 To June 30, 2017)
<b>Cash flows from financing activities</b>		
Net increase (decrease) in short-term borrowings	58,263	246,881
Proceeds from long-term borrowings	454,426	289,968
Proceeds from issuance of bonds	163,402	32,952
Repayments of long-term borrowings	(357,281)	(335,411)
Redemption of bonds	(110,000)	(60,000)
Proceeds from non-controlling shareholders	1	—
Purchase of treasury stock	(106,562)	(1)
Proceeds from sales of treasury stock	—	12
Repayments of lease obligations	(4,710)	(8,121)
Cash dividends paid	(87,540)	(93,883)
Cash dividends paid to non-controlling interests	(1,369)	(634)
Net cash provided by financing activities	8,630	71,763
Effects of exchange rate changes on cash and cash equivalents	(55,384)	(4,441)
Decrease in cash and cash equivalents	(33,833)	(116,619)
Cash and cash equivalents at beginning of the period	992,095	1,241,124
Increase due to inclusion in consolidation	5,405	—
Cash and cash equivalents at end of the period	※1 963,667	※1 1,124,505

## [Notes to Quarterly Consolidated Financial Statements]

(Specific accounting policies adopted in preparing quarterly consolidated financial statements)

Current First Quarter (From April 1, 2017 To June 30, 2017)
<p>(Calculation of tax expense)</p> <p>Income taxes are determined based on the amount of income before income taxes for the current first quarter ended June 30, 2017, multiplied by the effective tax rate, after the adoption of tax-effect accounting, estimated for the whole fiscal year ending March 31, 2018.</p> <p>Deferred income taxes are included in income taxes.</p>

(For quarterly consolidated balance sheets)

1 ※1 “Machinery, equipment and vehicles, net” includes the following assets leased to others under lease agreements.

(Millions of yen)

	Prior Fiscal Year (As of March 31, 2017)	Current First Quarter (As of June 30, 2017)
Assets leased to others under lease agreements (lessor)	2,623,111	2,718,598

## 2 Guarantees and others

Prior Fiscal Year (As of March 31, 2017)

### (1) Guarantees

Guarantees	Balance of liabilities guaranteed (Millions of yen)	Description of liabilities guaranteed
Employees	※39,851	Guarantees for employees' housing loans and others
13 foreign dealers	214	Guarantees for loans and others
Total	40,065	

※ Allowance for doubtful accounts is provided for these loans mainly based on past experience.

### (2) Commitments to provide guarantees

Guarantees	Balance of commitments to provide guarantees (Millions of yen)	Description of liabilities guaranteed
Hibikinada Development Co., Ltd.	72	Commitments to provide guarantees for loans

Current First Quarter (As of June 30, 2017)

### (1) Guarantees

Guarantees	Balance of liabilities guaranteed (Millions of yen)	Description of liabilities guaranteed
Employees	※38,290	Guarantees for employees' housing loans and others
9 foreign dealers	228	Guarantees for loans and others
	38,518	

※ Allowance for doubtful accounts is provided for these loans mainly based on past experience.

### (2) Commitments to provide guarantees

Guarantees	Balance of commitments to provide guarantees (Millions of yen)	Description of liabilities guaranteed
Hibikinada Development Co., Ltd.	72	Commitments to provide guarantees for loans

## 3 Contingent Liabilities

### • Lawsuits related to Takata's airbag inflators

In the United States, Canada and Mexico, various putative class action lawsuits and civil lawsuits related to Takata's airbag inflators have been filed against Nissan and other OEMs. The lawsuits include claims for improperly functioning airbag inflators, economic losses, including incurred costs and the decline in the value of vehicles, and, in certain cases, personal injury as well as punitive damages. Most of the class action lawsuits in the United States were transferred to the United States District Court for the Southern District of Florida and consolidated into a multidistrict litigation. Also the New Mexico and U.S. Virgin Islands, and Hawaii Attorneys General initiated litigation against Takata and various OEMs, including Nissan. Nissan has not recognized a provision for loss contingencies because as of the date of this report it is not possible to reasonably estimate the amount, if any, of any potential future losses because there are some uncertainties, such as these lawsuits are still in progress.

### • Pending lawsuits against NMAC

In May 2017, a California jury awarded Superior Auto of Fremont, LLC, et al (Superior) a verdict against NMAC for compensatory damages in the amount of \$121.9 million and punitive damages in the amount of \$134.55 million, totaling \$256.45 million. The jury award relates to allegations of concealment and negligent misrepresentation by NMAC related to NMAC suspending Superior Automotive Group's floor plan and credit lines in February 2009.

NMAC intends to continue vigorously fighting against all claims related to its relationship with Superior Auto of Fremont, LLC. Accordingly, no liability has been accrued, as NMAC believes the award is not probable, but reasonably possible as of the financial statement release date.

Previously, NMAC won a judgement of approximately \$40 million against Superior for breach of contract. This judgement is still valid and all appeals on it have been exhausted. Assuming assessment of statutory post-judgement interest, that judgement currently totals approximately \$60 million. This amount has not been recorded as a receivable, as it is being considered a contingent recovery. This amount could be offset against any liability that potentially arises from the May 2017 Superior Case.

(For quarterly consolidated statements of cash flows)

※1 Cash and cash equivalents as of the end of the quarter are reconciled to the accounts reported in the quarterly consolidated balance sheets as follows.

	(Millions of yen)	
	Prior First Quarter (From April 1, 2016 To June 30, 2016)	Current First Quarter (From April 1, 2017 To June 30, 2017)
Cash on hand and in banks	876,702	1,028,908
Time deposits with maturities of more than three months	(121)	(3,088)
Cash equivalents included in securities (*)	87,086	98,685
Cash and cash equivalents	963,667	1,124,505

\*These represent short-term, highly liquid investments readily convertible into cash held by foreign subsidiaries.

(For net assets)

Prior First Quarter (From April 1, 2016 To June 30, 2016)

1. Dividends paid

Resolution	Type of shares	Total dividends (Millions of yen)	Dividends per share (Yen)	Record date	Effective date	Source of dividends
Annual general meeting of the shareholders on June 22, 2016	Common stock	87,540	21	March 31, 2016	June 23, 2016	Retained earnings

Note: Total dividends were obtained by deducting the amount corresponding to the equity of Renault shares held by the Company.

2. Dividends which the record date fell in the period from April 1 to June 30, 2016, and the effective date of which will be after June 30, 2016

There were no applicable items during the first quarter ended June 30, 2016.

Current First Quarter (From April 1, 2017 To June 30, 2017)

1. Dividends paid

Resolution	Type of shares	Total dividends (Millions of yen)	Dividends per share (Yen)	Record date	Effective date	Source of dividends
Annual general meeting of the shareholders on June 27, 2017	Common stock	93,883	24	March 31, 2017	June 28, 2017	Retained earnings

Note: Total dividends were obtained by deducting the amount corresponding to the equity of Renault shares held by the Company.

2. Dividends which the record date fell in the period from April 1 to June 30, 2017, and the effective date of which will be after June 30, 2017

There were no applicable items during the first quarter ended June 30, 2017.

(Segments of an enterprise and related information)

## Segment information

### 1. General information about reportable segments

The reportable segments of the Group are components for which discrete financial information is available and whose operating results are regularly reviewed by the Executive Committee to make decision about resource allocation and to assess their performance.

Businesses of the Group are segmented into Automobile and Sales financing based on feature of products and services. The Automobile business includes manufacturing and sales of vehicles and parts. The Sales financing business provides sales finance service and leasing to support sales activities of the above business.

### 2. Calculation method of net sales and profits or losses by reportable segments

The accounting method for the reportable segments is the same as basis of preparation for the quarterly consolidated financial statements.

The segment profits are based on operating income. Inter-segment sales are based on the price in arms-lengths transactions.

### 3. Net sales and profits or losses by reportable segments

Prior First Quarter (From April 1, 2016 To June 30, 2016)

(Millions of yen)

	Reportable segments			Elimination of inter-segment transactions	Prior First Quarter
	Automobile	Sales financing	Total		
Net sales					
Sales to third parties	2,426,148	228,351	2,654,499	—	2,654,499
Inter-segment sales or transfers	26,853	7,074	33,927	(33,927)	—
Total	2,453,001	235,425	2,688,426	(33,927)	2,654,499
Segment profits	115,484	52,886	168,370	7,460	175,830

Note 1: Quarterly consolidated financial statements by business segments

- The Sales financing segment consists of Nissan Financial Services Co., Ltd. (Japan), Nissan Motor Acceptance Corporation (U.S.A.), NR Finance Mexico S.A. de C.V. SOFOM ER (Mexico), other 8 companies and the sales finance operations of Nissan Canada Inc. (Canada).
- The financial data on Automobile & Eliminations represent the differences between the consolidated figures and those for the Sales financing segment.

(1) Summarized quarterly consolidated balance sheets by business segments

(Millions of yen)

Accounts	Prior First Quarter (As of June 30, 2016)		
	Automobile & Eliminations	Sales financing	Consolidated total
<b>Assets</b>			
I. Current assets			
Cash on hand and in banks	838,964	37,738	876,702
Trade notes and accounts receivable	582,890	1,776	584,666
Sales finance receivables	(31,859)	6,252,843	6,220,984
Inventories	1,222,778	62,499	1,285,277
Other current assets	635,514	344,732	980,246
Total current assets	3,248,287	6,699,588	9,947,875
II. Fixed assets			
Property, plant and equipment	2,586,595	2,317,409	4,904,004
Investment securities	826,257	20,454	846,711
Other fixed assets	398,011	121,914	519,925
Total fixed assets	3,810,863	2,459,777	6,270,640
Total assets	7,059,150	9,159,365	16,218,515
<b>Liabilities</b>			
I. Current liabilities			
Trade notes and accounts payable	1,302,211	33,600	1,335,811
Short-term borrowings	(924,804)	3,997,505	3,072,701
Lease obligations	19,846	—	19,846
Other current liabilities	1,519,895	311,472	1,831,367
Total current liabilities	1,917,148	4,342,577	6,259,725
II. Long-term liabilities			
Bonds	375,000	653,561	1,028,561
Long-term borrowings	61,079	2,517,129	2,578,208
Lease obligations	19,669	7	19,676
Other long-term liabilities	796,937	745,860	1,542,797
Total long-term liabilities	1,252,685	3,916,557	5,169,242
Total liabilities	3,169,833	8,259,134	11,428,967
<b>Net assets</b>			
I. Shareholders' equity			
Common stock	437,542	168,272	605,814
Capital surplus	776,530	33,380	809,910
Retained earnings	3,314,433	778,003	4,092,436
Treasury stock	(146,046)	—	(146,046)
Total shareholders' equity	4,382,459	979,655	5,362,114
II. Accumulated other comprehensive income			
Translation adjustments	(746,090)	(98,202)	(844,292)
Others	(122,980)	(7,640)	(130,620)
Total accumulated other comprehensive income	(869,070)	(105,842)	(974,912)
III. Share subscription rights	414	—	414
IV. Non-controlling interests	375,514	26,418	401,932
Total net assets	3,889,317	900,231	4,789,548
Total liabilities and net assets	7,059,150	9,159,365	16,218,515

- Notes: 1. The sales finance receivables of Automobile & Eliminations represent the amount eliminated for intercompany transactions related to wholesale finance made by the Sales financing segment.
2. The borrowings of Automobile & Eliminations represent the amount after deducting internal loans receivable from the Sales financing segment amounting to ¥1,571,494 million.

## (2) Summarized quarterly consolidated statements of income by business segments

(Millions of yen)

Accounts	Prior First Quarter (From April 1, 2016 To June 30, 2016)		
	Automobile & Eliminations	Sales financing	Consolidated total
Net sales	2,419,074	235,425	2,654,499
Cost of sales	1,998,040	155,580	2,153,620
Gross profit	421,034	79,845	500,879
Operating income as a percentage of net sales	5.1%	22.5%	6.6%
Operating income	122,944	52,886	175,830
Financial income / expenses, net	8,178	(10)	8,168
Other non-operating income and expenses, net	14,535	(286)	14,249
Ordinary income	145,657	52,590	198,247
Income before income taxes	145,105	52,824	197,929
Net income attributable to owners of parent	109,445	26,932	136,377

## (3) Summarized quarterly consolidated statements of cash flows by business segments

(Millions of yen)

Accounts	Prior First Quarter (From April 1, 2016 To June 30, 2016)		
	Automobile & Eliminations	Sales financing	Consolidated total
I. Cash flows from operating activities			
Income before income taxes	145,105	52,824	197,929
Depreciation and amortization	95,638	113,348	208,986
Decrease (increase) in sales finance receivables	26,467	(132,290)	(105,823)
Others	92,052	(64,484)	27,568
Net cash provided by (used in) operating activities	359,262	(30,602)	328,660
II. Cash flows from investing activities			
Purchase of investment securities	(9,530)	—	(9,530)
Purchase of fixed assets	(117,945)	(16,809)	(134,754)
Proceeds from sales of fixed assets	4,939	15,159	20,098
Purchases of leased vehicles	(333)	(322,032)	(322,365)
Proceeds from sales of leased vehicles	4	133,750	133,754
Others	(7,079)	4,137	(2,942)
Net cash used in investing activities	(129,944)	(185,795)	(315,739)
III. Cash flows from financing activities			
Net increase (decrease) in short-term borrowings	(112,731)	170,994	58,263
Net change in long-term borrowings and redemption of bonds	(15,299)	2,444	(12,855)
Proceeds from issuance of bonds	125,000	38,402	163,402
Purchase of treasury stock	(106,562)	—	(106,562)
Others	(93,618)	—	(93,618)
Net cash provided by (used in) financing activities	(203,210)	211,840	8,630
IV. Effects of exchange rate changes on cash and cash equivalents	(51,543)	(3,841)	(55,384)
V. Decrease in cash and cash equivalents	(25,435)	(8,398)	(33,833)
VI. Cash and cash equivalents at the beginning of the period	944,212	47,883	992,095
VII. Increase due to inclusion in consolidation	5,405	—	5,405
VIII. Cash and cash equivalents at the end of the period	924,182	39,485	963,667

Notes: 1. The net increase (decrease) in short-term borrowings of Automobile & Eliminations includes the amount of ¥246,737 million eliminated for net increase in internal loans receivable from the Sales financing segment.  
2. The net change in long-term borrowings and redemption of bonds of Automobile & Eliminations includes the amount of ¥105,340 million eliminated for net decrease in internal loans receivable from the Sales financing segment.

Note 2: Net sales and profits or losses by region

Prior First Quarter (From April 1, 2016 To June 30, 2016)

(Millions of yen)

	Japan	North America	Europe	Asia	Other overseas countries	Total	Eliminations	Consolidated
Net sales								
(1) Sales to third parties	436,058	1,371,133	379,462	239,420	228,426	2,654,499	—	2,654,499
(2) Inter-segment sales	547,098	104,103	64,809	141,681	2,954	860,645	(860,645)	—
Total	983,156	1,475,236	444,271	381,101	231,380	3,515,144	(860,645)	2,654,499
Operating income	67,972	79,388	8,878	22,868	6,025	185,131	(9,301)	175,830

Notes: 1. Regions are representing the location of the Company and its group companies.

2. Areas are segmented based on their geographical proximity and their mutual operational relationship.

3. Major countries and areas which belong to segments other than Japan are as follows:

- (1) North America : The United States of America, Canada and Mexico
- (2) Europe : France, The United Kingdom, Spain, Russia and other European countries
- (3) Asia : China, Thailand, India and other Asian countries
- (4) Other overseas countries: Oceania, Middle East, Central and South America excluding Mexico and South Africa

Current First Quarter (From April 1, 2017 To June 30, 2017)

(Millions of yen)

	Reportable segments			Elimination of inter-segment transactions	Current First Quarter
	Automobile	Sales financing	Total		
Net sales					
Sales to third parties	2,497,960	262,476	2,760,436	—	2,760,436
Inter-segment sales or transfers	33,550	10,955	44,505	(44,505)	—
Total	2,531,510	273,431	2,804,941	(44,505)	2,760,436
Segment profits	90,400	54,846	145,246	8,071	153,317



Note 1: Quarterly consolidated financial statements by business segments

- The Sales financing segment consists of Nissan Financial Services Co., Ltd. (Japan), Nissan Motor Acceptance Corporation (U.S.A.), NR Finance Mexico S.A. de C.V. SOFOM ER (Mexico), other 8 companies and the sales finance operations of Nissan Canada Inc. (Canada).
- The financial data on Automobile & Eliminations represent the differences between the consolidated figures and those for the Sales financing segment.

(1) Summarized quarterly consolidated balance sheets by business segments

(Millions of yen)

Accounts	Current First Quarter (As of June 30, 2017)		
	Automobile & Eliminations	Sales financing	Consolidated total
<b>Assets</b>			
I. Current assets			
Cash on hand and in banks	981,181	47,727	1,028,908
Trade notes and accounts receivable	588,928	2,515	591,443
Sales finance receivables	(108,004)	7,621,112	7,513,108
Inventories	1,404,208	49,152	1,453,360
Other current assets	520,297	364,763	885,060
Total current assets	3,386,610	8,085,269	11,471,879
II. Fixed assets			
Property, plant and equipment	2,616,897	2,696,874	5,313,771
Investment securities	1,152,137	23,362	1,175,499
Other fixed assets	433,572	96,423	529,995
Total fixed assets	4,202,606	2,816,659	7,019,265
Total assets	7,589,216	10,901,928	18,491,144
<b>Liabilities</b>			
I. Current liabilities			
Trade notes and accounts payable	1,502,516	51,111	1,553,627
Short-term borrowings	(897,082)	4,143,351	3,246,269
Lease obligations	31,293	—	31,293
Other current liabilities	1,785,860	444,606	2,230,466
Total current liabilities	2,422,587	4,639,068	7,061,655
II. Long-term liabilities			
Bonds	275,000	1,172,634	1,447,634
Long-term borrowings	(10,692)	3,200,641	3,189,949
Lease obligations	17,899	7	17,906
Other long-term liabilities	754,911	836,162	1,591,073
Total long-term liabilities	1,037,118	5,209,444	6,246,562
Total liabilities	3,459,705	9,848,512	13,308,217
<b>Net assets</b>			
I. Shareholders' equity			
Common stock	432,905	172,909	605,814
Capital surplus	784,134	33,380	817,514
Retained earnings	3,546,888	843,281	4,390,169
Treasury stock	(140,670)	—	(140,670)
Total shareholders' equity	4,623,257	1,049,570	5,672,827
II. Accumulated other comprehensive income			
Translation adjustments	(666,849)	(33,066)	(699,915)
Others	(89,665)	3,772	(85,893)
Total accumulated other comprehensive income	(756,514)	(29,294)	(785,808)
III. Share subscription rights	317	—	317
IV. Non-controlling interests	262,451	33,140	295,591
Total net assets	4,129,511	1,053,416	5,182,927
Total liabilities and net assets	7,589,216	10,901,928	18,491,144

Notes: 1. The sales finance receivables of Automobile & Eliminations represent the amount eliminated for intercompany transactions related to wholesale finance made by the Sales financing segment.

2. The borrowings of Automobile & Eliminations represent the amount after deducting internal loans receivable from the Sales financing segment amounting to ¥1,529,080 million.

## (2) Summarized quarterly consolidated statements of income by business segments

(Millions of yen)

Accounts	Current First Quarter (From April 1, 2017 To June 30, 2017)		
	Automobile & Eliminations	Sales financing	Consolidated total
Net sales	2,487,005	273,431	2,760,436
Cost of sales	2,084,064	183,016	2,267,080
Gross profit	402,941	90,415	493,356
Operating income as a percentage of net sales	4.0%	20.1%	5.6%
Operating income	98,471	54,846	153,317
Financial income / expenses, net	7,381	24	7,405
Other non-operating income and expenses, net	28,091	787	28,878
Ordinary income	133,943	55,657	189,600
Income before income taxes	130,235	55,855	186,090
Net income attributable to owners of parent	105,531	29,385	134,916

## (3) Summarized quarterly consolidated statements of cash flows by business segments

(Millions of yen)

Accounts	Current First Quarter (From April 1, 2017 To June 30, 2017)		
	Automobile & Eliminations	Sales financing	Consolidated total
I. Cash flows from operating activities			
Income before income taxes	130,235	55,855	186,090
Depreciation and amortization	89,846	126,669	216,515
Decrease (increase) in sales finance receivables	100,130	(265,297)	(165,167)
Others	(101,415)	(25,650)	(127,065)
Net cash provided by (used in) operating activities	218,796	(108,423)	110,373
II. Cash flows from investing activities			
Purchase of investment securities	(10,980)	—	(10,980)
Purchase of fixed assets	(100,336)	(7,649)	(107,985)
Proceeds from sales of fixed assets	4,339	7,065	11,404
Purchases of leased vehicles	—	(346,993)	(346,993)
Proceeds from sales of leased vehicles	—	148,079	148,079
Others	776	11,385	12,161
Net cash used in investing activities	(106,201)	(188,113)	(294,314)
III. Cash flows from financing activities			
Net increase (decrease) in short-term borrowings	(104,308)	351,189	246,881
Net change in long-term borrowings and redemption of bonds	(20,643)	(84,800)	(105,443)
Proceeds from issuance of bonds	—	32,952	32,952
Purchase of treasury stock	(1)	—	(1)
Others	(102,626)	—	(102,626)
Net cash provided by (used in) financing activities	(227,578)	299,341	71,763
IV. Effects of exchange rate changes on cash and cash equivalents	(3,986)	(455)	(4,441)
V. Increase (decrease) in cash and cash equivalents	(118,969)	2,350	(116,619)
VI. Cash and cash equivalents at the beginning of the period	1,189,975	51,149	1,241,124
VII. Increase due to inclusion in consolidation	—	—	—
VIII. Cash and cash equivalents at the end of the period	1,071,006	53,499	1,124,505

Notes: 1. The net increase (decrease) in short-term borrowings of Automobile & Eliminations includes the amount of ¥258,435 million eliminated for net increase in internal loans receivable from the Sales financing segment.

2. The net change in long-term borrowings and redemption of bonds of Automobile & Eliminations includes the amount of ¥47,788 million eliminated for net decrease in internal loans receivable from the Sales financing segment.

Note 2: Net sales and profits or losses by region

Current First Quarter (From April 1, 2017 To June 30, 2017)

(Millions of yen)

	Japan	North America	Europe	Asia	Other overseas countries	Total	Eliminations	Consolidated
Net sales								
(1) Sales to third parties	494,663	1,499,185	335,013	224,374	207,201	2,760,436	—	2,760,436
(2) Inter-segment sales	604,499	103,318	86,252	129,590	2,565	926,224	(926,224)	—
Total	1,099,162	1,602,503	421,265	353,964	209,766	3,686,660	(926,224)	2,760,436
Operating income (loss)	95,194	50,811	(2,726)	17,493	(1,109)	159,663	(6,346)	153,317

Notes: 1. Regions are representing the location of the Company and its group companies.

2. Areas are segmented based on their geographical proximity and their mutual operational relationship.

3. Major countries and areas which belong to segments other than Japan are as follows:

- (1) North America : The United States of America, Canada and Mexico
- (2) Europe : France, The United Kingdom, Spain, Russia and other European countries
- (3) Asia : China, Thailand, India and other Asian countries
- (4) Other overseas countries: Oceania, Middle East, Central and South America excluding Mexico and South Africa

4. Information about the impairment loss on fixed assets by reportable segments

Prior First Quarter (From April 1, 2016 To June 30, 2016)

There were no significant impairment losses on fixed assets in the reportable segments for the three months ended June 30, 2016.

Current First Quarter (From April 1, 2017 To June 30, 2017)

There were no significant impairment losses on fixed assets in the reportable segments for the three months ended June 30, 2017.

5. Information about goodwill by reportable segments

Prior First Quarter (From April 1, 2016 To June 30, 2016)

There were no significant changes in the reported amounts of goodwill in the reportable segments for the three months ended June 30, 2016.

Current First Quarter (From April 1, 2017 To June 30, 2017)

There were no significant changes in the reported amounts of goodwill in the reportable segments for the three months ended June 30, 2017.

6. Information about the gain recognized on negative goodwill by reportable segments

Prior First Quarter (From April 1, 2016 To June 30, 2016)

There were no significant gains recognized on negative goodwill in the reportable segments for the three months ended June 30, 2016.

Current First Quarter (From April 1, 2017 To June 30, 2017)

There were no significant gains recognized on negative goodwill in the reportable segments for the three months ended June 30, 2017.

## 7. Information about geographical area

### Net sales

Prior First Quarter (From April 1, 2016 To June 30, 2016)

(Millions of yen)

Japan	North America		Europe	Asia	Other overseas countries	Total
		U.S.A.				
350,958	1,347,995	1,097,462	392,353	304,691	258,502	2,654,499

Notes: 1. Regions are representing customers' location.

2. Areas are segmented based on their geographical proximity and their mutual operational relationship.

3. Major countries and areas which belong to segments other than Japan are as follows:

- (1) North America : The United States of America, Canada and Mexico
- (2) Europe : France, The United Kingdom, Spain, Russia and other European countries
- (3) Asia : China, Thailand, India and other Asian countries
- (4) Other overseas countries : Oceania, Middle East, Central and South America excluding Mexico, South Africa, etc.

Current First Quarter (From April 1, 2017 To June 30, 2017)

(Millions of yen)

Japan	North America		Europe	Asia	Other overseas countries	Total
		U.S.A.				
414,415	1,466,077	1,187,583	350,282	286,902	242,760	2,760,436

Notes: 1. Regions are representing customers' location.

2. Areas are segmented based on their geographical proximity and their mutual operational relationship.

3. Major countries and areas which belong to segments other than Japan are as follows:

- (1) North America : The United States of America, Canada and Mexico
- (2) Europe : France, The United Kingdom, Spain, Russia and other European countries
- (3) Asia : China, Thailand, India and other Asian countries
- (4) Other overseas countries : Oceania, Middle East, Central and South America excluding Mexico, South Africa, etc.

(Amounts per share)

Basic earnings per share, diluted earnings per share and the basis for calculation thereof are as follows.

	Prior First Quarter (From April 1, 2016 To June 30, 2016)	Current First Quarter (From April 1, 2017 To June 30, 2017)
(1) Basic earnings per share	¥33.12	¥34.49
(Basis for calculation)		
Net income attributable to owners of parent (Millions of yen)	136,377	134,916
Net income attributable to owners of parent relating to common stock (Millions of yen)	136,377	134,916
Average number of shares of common stock during the period (Thousands of shares)	4,117,741	3,911,574
(2) Diluted earnings per share	¥33.12	¥34.49
(Basis for calculation)		
Adjustment in net income attributable to owners of parent (Millions of yen)	—	—
Increase in shares of common stock (Thousands of shares)	82	160
Any significant changes from the prior fiscal year- end in potential securities excluded from the computation of diluted earnings per share because they do not have dilutive effects	—	—

(Significant subsequent events)

Not applicable

## 2. Other

Not applicable

## **Part II Information on Guarantors for the Company**

Not applicable

(For Translation Purposes Only)

## Independent Auditor's Quarterly Review Report

July 28, 2017

The Board of Directors  
Nissan Motor Co., Ltd.

Ernst & Young ShinNihon LLC

Designated and Engagement Partner Certified Public Accountant	Yoji Murohashi
Designated and Engagement Partner Certified Public Accountant	Takeshi Hori
Designated and Engagement Partner Certified Public Accountant	Koji Fujima
Designated and Engagement Partner Certified Public Accountant	Masayuki Nakamura

Pursuant to Article 193-2, Section 1 of the Financial Instruments and Exchange Law of Japan, we have reviewed the accompanying quarterly consolidated financial statements of Nissan Motor Co., Ltd. (the "Company") and its consolidated subsidiaries, which comprise the quarterly consolidated balance sheet as of June 30, 2017, the quarterly consolidated statement of income, quarterly consolidated statement of comprehensive income, quarterly consolidated statement of cash flows for the three-month period then ended, and the related notes included in "Financial Information".

### Management's Responsibility for the Quarterly Consolidated Financial Statements

The Company's management is responsible for the preparation and fair presentation of these quarterly consolidated financial statements in conformity with the accounting principles for quarterly consolidated financial statements generally accepted in Japan, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of quarterly consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express a conclusion independently on these quarterly consolidated financial statements based on our review. We conducted our review in accordance with the review standards for quarterly financial statements generally accepted in Japan.

A review of quarterly consolidated financial statements consists of making inquiries, primarily of management and persons responsible for financial and accounting matters, and applying analytical and other quarterly review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in Japan.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

### Auditor's Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying quarterly consolidated financial statements do not present fairly, in all material respects, the consolidated financial position of Nissan Motor Co., Ltd. and its consolidated subsidiaries at June 30, 2017, and the consolidated results of their operations and their cash flows for the three-month period then ended in conformity with the accounting principles for quarterly consolidated financial statements generally accepted in Japan.

### Other Matter

We have no interest in the Company which should be disclosed in compliance with the Japanese Certified Public Accountants Law.

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### Notes:

1. The above is a digitization of the text contained in the original copy of the Quarterly Review Report of Independent Auditors, which is in the custody of the Company—the submitter of this quarterly securities report.
2. The XBRL data is not included in the range of Audit.



**【Cover】**

<b>【Document Submitted】</b>	Confirmation Note
<b>【Article of the Applicable Law Requiring Submission of This Document】</b>	Article 24-4-8, Paragraph 1 of the Financial Instruments and Exchange Law
<b>【Filed to】</b>	Director, Kanto Local Finance Bureau
<b>【Date of Submission】</b>	July 31, 2017
<b>【Company Name】</b>	Nissan Jidosha Kabushiki-Kaisha
<b>【Company Name (in English)】</b>	Nissan Motor Co., Ltd.
<b>【Position and Name of Representative】</b>	Saikawa Hiroto, President
<b>【Position and Name of Chief Financial Officer】</b>	Joseph G. Peter, Chief Financial Officer
<b>【Location of Head Office】</b>	2, Takaracho, Kanagawa-ku, Yokohama-shi, Kanagawa
<b>【Place Where Available for Public Inspection】</b>	Tokyo Stock Exchange, Inc. 2-1, Nihonbashi Kabutocho, Chuo-ku, Tokyo

## **1. Accuracy of the Descriptions in This Quarterly Securities Report**

Saikawa Hiroto, President of Nissan Motor Co., Ltd., and Joseph G. Peter, Chief Financial Officer have confirmed that this Quarterly Securities Report “Shihanki-Houkokusho” for the first quarter (from April 1, 2017 to June 30, 2017) of the 119th Fiscal Term is reasonably and fairly described in accordance with the Financial Instruments and Exchange Law.

## **2. Special Affairs**

There are no noteworthy matters that are pertinent to this quarterly securities report.