

CONSOLIDATED FINANCIAL INFORMATION -1

(November 7, 2016)
NISSAN MOTOR CO., LTD.
 Global Communications Division

	RESULTS		RESULTS		RESULTS		RESULTS	
	1st half of FY2016 16/4-16/9		1st half of FY2015 15/4-15/9		2nd quarter of FY2016 16/7-16/9		2nd quarter of FY2015 15/7-15/9	
(BILLIONS OF YEN)								
NET SALES (1)	5,321.0	-10.3%	5,933.3	15.3%	2,666.5	-12.1%	3,033.9	13.2%
JAPAN	2,041.9	-7.5%	2,206.6	4.1%	1,058.7	-6.0%	1,126.8	2.3%
NORTH AMERICA	2,931.9	-8.8%	3,215.4	28.7%	1,456.7	-10.6%	1,629.1	25.2%
EUROPE	867.8	-5.9%	922.5	3.9%	423.5	-10.5%	473.2	6.6%
ASIA	761.2	-11.9%	863.9	9.0%	380.1	-13.0%	437.0	3.8%
OTHERS	468.0	-19.2%	579.3	11.3%	236.6	-20.6%	297.9	5.0%
SUB-TOTAL	7,070.8	-9.2%	7,787.7	14.2%	3,555.6	-10.3%	3,964.0	11.6%
ELIMINATION	-1,749.8	-	-1,854.4	-	-889.1	-	-930.1	-
OPERATING INCOME (1)	339.7	-14.0%	395.0	50.8%	163.9	-18.6%	201.3	44.4%
JAPAN	153.2	-5.9%	162.8	46.6%	85.3	10.6%	77.0	42.3%
NORTH AMERICA	142.8	-27.3%	196.3	46.2%	63.4	-36.7%	100.3	20.4%
EUROPE	9.8	21.3%	8.1	(-)	0.9	28.4%	0.7	(-)
ASIA	35.8	-5.0%	37.7	80.1%	13.0	-35.3%	20.0	86.1%
OTHERS	2.2	-52.0%	4.5	(-)	-3.9	(-)	4.2	(-)
SUB-TOTAL	343.8	-16.0%	409.4	69.7%	158.7	-21.5%	202.2	51.0%
ELIMINATION	-4.1	-	-14.4	-	5.2	-	-0.9	-
ORDINARY INCOME	396.8	-7.2%	427.7	30.3%	198.6	-6.2%	211.7	18.0%
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	282.4	-13.3%	325.6	37.4%	146.1	-15.5%	172.8	38.4%
NET INCOME PER SHARE(YEN)	69.40		77.66		36.33		41.22	
FULLY DILUTED NET INCOME PER SHARE (YEN)	69.40		77.65		36.33		41.21	
FOREIGN EXCHANGE RATE								
YEN/USD	105.2		121.9		102.4		122.3	
YEN/EUR	118.0		135.1		114.3		136.0	
CAPITAL EXPENDITURE (2)	170.0		171.6		103.1		97.7	
DEPRECIATION (2)	184.5		198.7		90.4		98.4	
RESEARCH & DEVELOPMENT COSTS	224.6		256.0		113.7		133.2	
TOTAL ASSETS	16,221.0		17,195.4		-		-	
NET ASSETS	4,629.6		5,323.2		-		-	
EQUITY RATIO (%)	26.0		28.7		-		-	
PERFORMANCE DESCRIPTION	*decreased net sales and profit		*Increased net sales and profit		*decreased net sales and profit		*Increased net sales and profit	

Notes:

* TSE report basis / China JV Equity basis

* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

(1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows:

* North America: U.S.A., Canada, Mexico

* Europe: France, U.K., Spain, Russia and other European countries

* Asia: China, Thailand, India and other Asian countries

* Others: Oceania, Middle East, Middle & South American countries excluding Mexico and South Africa

(2) Including finance leases related amount.

CONSOLIDATED FINANCIAL INFORMATION -2
Global Retail Sales Volume & Production Volume

(November 7, 2016)
NISSAN MOTOR CO., LTD.
Global Communications Division

	RESULTS		RESULTS		RESULTS		RESULTS	
(THOUSAND UNITS)	1st half of FY2016 16/4-16/9		1st half of FY2015 15/4-15/9		2nd quarter of FY2016 16/7-16/9		2nd quarter of FY2015 15/7-15/9	
SALES VOLUME								
GLOBAL RETAIL								
JAPAN (INCL.MINI)	211	-20.2%	265	-9.0%	121	-15.9%	144	-8.1%
NORTH AMERICA	1,048	5.4%	995	9.0%	519	2.0%	509	9.1%
USA ONLY	783	3.7%	755	6.6%	385	-0.3%	386	7.6%
EUROPE	362	-1.4%	367	9.9%	179	0.3%	178	9.1%
ASIA	778	2.9%	756	-5.5%	396	6.1%	373	-12.6%
CHINA ONLY	610	3.8%	586	5.7%	311	6.7%	292	0.5%
OTHERS	214	-8.4%	233	-4.4%	111	-4.6%	117	-8.5%
TOTAL	2,613	-0.1%	2,616	1.3%	1,326	0.4%	1,321	-1.5%
PRODUCTION VOLUME								
GLOBAL BASIS								
JAPAN	431	3.6%	416	0.7%	221	6.2%	208	-2.1%
NORTH AMERICA (1)	921	3.9%	886	2.0%	455	4.7%	435	3.6%
EUROPE (2)	355	8.2%	328	-3.1%	164	8.8%	150	3.9%
ASIA (3)	909	11.2%	818	1.6%	478	11.3%	430	-0.6%
OTHERS (4)	51	-6.7%	54	6.6%	24	-10.5%	27	-0.2%
TOTAL	2,667	6.6%	2,502	1.1%	1,342	7.4%	1,250	1.1%

Notes:

* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

* Global Retail and Production volume of China and Taiwan are results for the Jan - Dec period.

(1) U.S.A. and Mexico production

(2) Spain, U.K., and Russia production

(3) Taiwan, Thailand, Philippines, Indonesia, China, India, and Korea production

(4) South Africa, Brazil and Egypt production

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CONSOLIDATED WHOLESALE VOLUME								
JAPAN	202	-20.3%	254	-7.5%	112	-19.7%	139	-4.3%
OVERSEAS	1,848	6.6%	1,733	4.6%	936	6.9%	876	1.4%
TOTAL	2,050	3.2%	1,987	2.9%	1,048	3.2%	1,015	0.6%
CONSOLIDATED PRODUCTION VOLUME								
JAPAN	431	3.6%	416	0.7%	221	6.2%	208	-2.1%
OVERSEAS CONSOLIDATED SUBSIDIARIES	1,548	8.3%	1,429	1.4%	760	9.9%	692	2.9%
TOTAL	1,979	7.2%	1,845	1.2%	981	9.0%	900	1.7%

Notes:

* Consolidated wholesale volume and production volume are based on financial statements.