

Nissan Sales, Production & Exports Results for July 2020

1. Retail Sales by Region

<units>

Region	July 2020	July 2019	Var. (%)	April 2020 - July 2020	April 2019- July 2019	Var. (%)
Registered Vehicles	23,082	32,721	-29.5%	68,765	113,409	-39.4%
Mini Vehicles	17,024	18,352	-7.2%	55,170	64,106	-13.9%
Japan Total	40,106	51,073	-21.5%	123,935	177,515	-30.2%
Nissan Division	67,575	90,220	-25.1%	228,808	412,662	-44.6%
Infiniti Division	6,466	8,660	-25.3%	22,561	37,403	-39.7%
U.S. Total	74,041	98,880	-25.1%	251,369	450,065	-44.1%
Canada	10,176	11,060	-8.0%	27,298	51,199	-46.7%
Mexico	15,040	21,075	-28.6%	42,442	81,174	-47.7%
Europe	40,583	42,505	-4.5%	94,697	177,960	-46.8%
China ^{*1*2}	120,945	108,343	11.6%	510,736	482,863	5.8%
Others	39,141	61,557	-36.4%	116,336	236,083	-50.7%
Overseas Total	299,926	343,420	-12.7%	1,042,878	1,479,344	-29.5%
Global Retail Sales	340,032	394,493	-13.8%	1,166,813	1,656,859	-29.6%

2. Global Production by Country

<units>

Country	July 2020	July 2019	Var. (%)	April 2020 - July 2020	April 2019- July 2019	Var. (%)
Japan	31,173	75,791	-58.9%	90,784	257,096	-64.7%
U.S.	53,839	54,085	-0.5%	80,074	243,146	-67.1%
Mexico	43,002	38,368	12.1%	80,052	203,487	-60.7%
U.K.	22,101	21,747	1.6%	29,109	104,763	-72.2%
Spain	0	7,466	-100.0%	224	26,318	-99.1%
China ^{*1}	129,048	117,952	9.4%	536,788	497,671	7.9%
Others ^{*3}	33,733	70,441	-52.1%	61,140	248,303	-75.4%
Overseas Total	281,723	310,059	-9.1%	787,387	1,323,688	-40.5%
Global Production	312,896	385,850	-18.9%	878,171	1,580,784	-44.4%

3. Vehicle Exports from Japan

<units>

Destination	July 2020	July 2019	Var. (%)	April 2020 - July 2020	April 2019- July 2019	Var. (%)
North America	6,486	24,137	-73.1%	14,786	80,899	-81.7%
Europe	674	3,528	-80.9%	2,113	15,639	-86.5%
Middle East	1,151	2,025	-43.2%	6,652	7,345	-9.4%
Others	3,340	8,879	-62.4%	10,289	32,515	-68.4%
Total	11,651	38,569	-69.8%	33,840	136,398	-75.2%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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Japan Nissan Sales Results by Model : July 2020

<units>

Model	July			YTD (April - July)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2020	FY2019	
March	293	829	-64.7%	912	2,920	-68.8%
Note	6,730	11,044	-39.1%	19,996	38,582	-48.2%
Cube	2	366	-99.5%	19	1,289	-98.5%
Sylphy	81	127	-36.2%	288	576	-50.0%
Teana	3	172	-98.3%	82	641	-87.2%
Skyline	346	507	-31.8%	1,031	793	30.0%
Fuga	84	93	-9.7%	225	374	-39.8%
Cima	11	11	0.0%	30	54	-44.4%
Leaf	680	1,864	-63.5%	1,899	5,324	-64.3%
Juke	26	245	-89.4%	117	926	-87.4%
X-Trail	1,812	2,854	-36.5%	5,044	10,346	-51.2%
KICKS	456	0	-	2,292	0	-
Wingroad	0	3	-100.0%	1	6	-83.3%
Serena	7,686	8,791	-12.6%	18,727	28,990	-35.4%
Elgrand	244	417	-41.5%	778	1,841	-57.7%
Fairlady Z	41	89	-53.9%	120	188	-36.2%
GT-R	53	107	-50.5%	171	191	-10.5%
Others	0	0	-	1	0	-
PV Total	18,548	27,519	-32.6%	51,733	93,041	-44.4%
NV150 AD / AD	1,412	1,572	-10.2%	5,659	6,453	-12.3%
NV200 Vanette / Vanette	1,198	1,250	-4.2%	4,131	4,541	-9.0%
e-NV200	1	10	-90.0%	10	21	-52.4%
NV350 Caravan	1,572	1,975	-20.4%	5,813	7,811	-25.6%
NT450 Atlas	77	54	42.6%	226	214	5.6%
Atlas F24 / F25	262	308	-14.9%	1,131	1,238	-8.6%
Paramedic	0	0	-	0	0	-
Civilian	12	33	-63.6%	62	90	-31.1%
CV Total	4,534	5,202	-12.8%	17,032	20,368	-16.4%
Registered Vehicle Total	23,082	32,721	-29.5%	68,765	113,409	-39.4%
DAYZ	5,386	9,120	-40.9%	18,295	31,748	-42.4%
DAYZ Roox	158	5,681	-97.2%	1,114	18,910	-94.1%
Roox	7,958	0	-	24,168	0	-
NV100 / NT100 Clipper	3,522	3,551	-0.8%	11,593	13,448	-13.8%
Mini Total	17,024	18,352	-7.2%	55,170	64,106	-13.9%
Japan Grand Total	40,106	51,073	-21.5%	123,935	177,515	-30.2%

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USA Nissan Sales Results by Model : July 2020

<units>

Model	July			YTD (April - July)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2020	FY2019	
Versa	3,271	2,702	21.1%	10,937	26,410	-58.6%
Sentra	9,249	16,365	-43.5%	29,157	69,471	-58.0%
Altima	9,126	11,236	-18.8%	30,828	68,533	-55.0%
Maxima	1,414	2,124	-33.4%	5,398	8,365	-35.5%
Juke	0	0	-	0	1	-100.0%
Z	216	226	-4.4%	965	831	16.1%
GT-R	33	27	22.2%	103	108	-4.6%
Leaf	458	938	-51.2%	1,507	4,261	-64.6%
Total Cars	23,767	33,618	-29.3%	78,895	177,980	-55.7%
Frontier	1,187	5,641	-79.0%	9,981	24,742	-59.7%
Pathfinder	3,381	4,686	-27.8%	12,242	23,644	-48.2%
Kicks	5,363	6,576	-18.4%	14,556	23,320	-37.6%
Murano	4,545	6,454	-29.6%	18,837	20,697	-9.0%
Rogue	14,337	18,912	-24.2%	47,682	78,949	-39.6%
Rogue Sports	7,515	7,043	6.7%	21,419	28,459	-24.7%
Armada	2,219	1,673	32.6%	7,346	10,585	-30.6%
Titan	2,522	2,242	12.5%	8,986	10,585	-15.1%
NVC	993	1,486	-33.2%	3,343	5,548	-39.7%
NVP	243	290	-16.2%	781	1,257	-37.9%
NV200	1,503	1,599	-6.0%	4,740	6,896	-31.3%
Total Trucks	43,808	56,602	-22.6%	149,913	234,682	-36.1%
Nissan Brand Total	67,575	90,220	-25.1%	228,808	412,662	-44.6%
Q50	1,502	1,895	-20.7%	5,145	7,968	-35.4%
Q60 Coupe	269	396	-32.1%	1,039	1,494	-30.5%
Q70	1	172	-99.4%	15	903	-98.3%
QX30	8	274	-97.1%	29	1,146	-97.5%
QX50	2,290	1,701	34.6%	7,189	6,842	5.1%
QX60	1,667	2,859	-41.7%	4,777	12,865	-62.9%
QX80	729	1,363	-46.5%	4,367	6,185	-29.4%
Infiniti Brand Total	6,466	8,660	-25.3%	22,561	37,403	-39.7%
USA Grand Total	74,041	98,880	-25.1%	251,369	450,065	-44.1%

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Europe Nissan Sales Results by Model : July 2020

<units>

Model	July			YTD (April - July)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2020	FY2019	
Micra	4,423	5,495	-19.5%	9,823	23,182	-57.6%
Leaf	2,591	2,621	-1.1%	6,119	8,602	-28.9%
Almera	0	11	-100.0%	0	52	-100.0%
Sentra	77	69	11.6%	126	791	-84.1%
Teana / Altima	0	0	-	0	60	-100.0%
Maxima	0	0	-	0	93	-100.0%
Juke	6,815	2,936	132.1%	13,518	18,890	-28.4%
Qashqai	15,252	19,600	-22.2%	35,391	81,084	-56.4%
Murano	260	279	-6.8%	633	1,178	-46.3%
Terrano	1,204	935	28.8%	3,056	3,545	-13.8%
X-Trail	3,970	3,499	13.5%	10,059	11,526	-12.7%
370Z	30	61	-50.8%	71	175	-59.4%
370Z Roadstar	13	7	85.7%	39	68	-42.6%
GT-R	41	21	95.2%	101	157	-35.7%
Navara	1,373	1,346	2.0%	3,823	6,407	-40.3%
Primaster	695	580	19.8%	1,633	2,311	-29.3%
NT400 / Cabstar	242	558	-56.6%	995	2,383	-58.2%
NV200	0	780	-100.0%	0	2,622	-100.0%
e-NV200	606	543	11.6%	2,017	2,892	-30.3%
NV250	264	0	-	730	0	-
NV400	491	634	-22.6%	1,305	2,382	-45.2%
Others	214	10	2040.0%	403	245	64.5%
Nissan Brand Total	38,561	39,985	-3.6%	89,842	168,645	-46.7%
Q30	8	233	-96.6%	16	773	-97.9%
Q50	5	84	-94.0%	18	279	-93.5%
Q60 Coupe	1	15	-93.3%	4	71	-94.4%
Q70	0	0	-	0	2	-100.0%
QX50	81	118	-31.4%	179	401	-55.4%
QX60	28	53	-47.2%	70	206	-66.0%
QX70	0	1	-100.0%	0	8	-100.0%
QX80	84	100	-16.0%	168	363	-53.7%
Infiniti Brand Total	207	604	-65.7%	455	2,103	-78.4%
Datsun on-DO	1,558	1,623	-4.0%	3,700	6,136	-39.7%
Datsun mi-DO	257	293	-12.3%	700	1,076	-34.9%
Datsun Brand Total	1,815	1,916	-5.3%	4,400	7,212	-39.0%
Europe Grand Total	40,583	42,505	-4.5%	94,697	177,960	-46.8%

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China Nissan Sales Results by Model : July 2020

<units>

Model	July			YTD (January - July)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		CY2020	CY2019	
Tiida H/B	4,008	4,967	-19.3%	30,814	39,676	-22.3%
Sunny	0	38	-100.0%	16	2,943	-99.5%
Sylphy	46,851	28,387	65.0%	251,202	237,944	5.6%
Sylphy EV	58	673	-91.4%	1,669	8,877	-81.2%
Lannia	1,351	3,531	-61.7%	18,916	25,612	-26.1%
Teana / Altima	10,161	8,434	20.5%	54,350	39,793	36.6%
Maxima	0	2	-100.0%	0	84	-100.0%
Livina (2row)	0	0	-	0	578	-100.0%
Kicks	2,063	3,768	-45.2%	17,975	24,957	-28.0%
Qashqai	13,047	14,766	-11.6%	73,114	92,238	-20.7%
X-Trail	14,530	15,800	-8.0%	83,613	121,403	-31.1%
Murano	924	2,047	-54.9%	6,506	13,005	-50.0%
Quest	0	0	-	0	1	-100.0%
GT-R	0	0	-	0	1	-100.0%
Patrol	0	14	-100.0%	0	194	-100.0%
Navara	1,262	912	38.4%	5,890	10,140	-41.9%
Terra	1,245	628	98.2%	7,131	7,854	-9.2%
NV200	0	131	-100.0%	25	3,010	-99.2%
Nissan Brand Total	95,500	84,098	13.6%	551,221	628,310	-12.3%
Q50	831	892	-6.8%	4,642	5,930	-21.7%
Q60 Coupe	26	54	-51.9%	261	376	-30.6%
Q70	204	214	-4.7%	814	1,491	-45.4%
QX30	2	27	-92.6%	11	277	-96.0%
QX50	1,562	1,606	-2.7%	8,556	10,156	-15.8%
QX60	118	234	-49.6%	939	1,637	-42.6%
QX80	0	0	-	0	5	-100.0%
ESQ	0	0	-	0	143	-100.0%
Infiniti Brand Total	2,743	3,027	-9.4%	15,223	20,015	-23.9%
D50	0	0	-	0	0	-
D60	1,832	5,576	-67.1%	17,605	41,406	-57.5%
D60 EV	283	0	-	1,287	0	-
e30 (NEW)	16	0	-	221	0	-
R30	0	0	-	0	3	-100.0%
R50	0	0	-	0	54	-100.0%
R50X	0	0	-	0	3	-100.0%
T60	998	620	61.0%	8,285	6,909	19.9%
T60 EV	42	0	-	253	0	-
T70	172	966	-82.2%	2,838	11,491	-75.3%
T80	1,826	0	-	4,779	0	-
T90	133	829	-84.0%	2,331	6,386	-63.5%
M50V	0	62	-100.0%	60	2,006	-97.0%
Venucia Brand Total	5,302	8,053	-34.2%	37,659	68,258	-44.8%
DF Brand vehicles	17,400	13,165	32.2%	113,184	110,028	2.9%
China Grand Total	120,945	108,343	11.6%	717,287	826,611	-13.2%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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