

Nissan Sales, Production & Exports Results for May 2018

1. Retail Sales by Region

<units>

Region	May 2018	May 2017	Var. (%)	April 2018 - May 2018	April 2017- May 2017	Var. (%)
Registered Vehicles	29,728	29,040	2.4%	55,631	53,423	4.1%
Mini Vehicles	11,852	13,106	-9.6%	22,497	25,435	-11.6%
Japan Total	41,580	42,146	-1.3%	78,128	78,858	-0.9%
Nissan Division	120,207	124,957	-3.8%	199,011	236,158	-15.7%
Infiniti Division	11,625	12,514	-7.1%	20,585	23,311	-11.7%
U.S. Total	131,832	137,471	-4.1%	219,596	259,469	-15.4%
Canada	14,180	13,943	1.7%	26,378	25,298	4.3%
Mexico	25,228	29,390	-14.2%	47,898	56,954	-15.9%
Europe	51,595	62,587	-17.6%	99,148	113,135	-12.4%
China ^{*1*2}	128,059	112,085	14.3%	253,278	217,409	16.5%
Others	67,612	62,851	7.6%	127,102	117,870	7.8%
Overseas Total	418,506	418,327	0.0%	773,400	790,135	-2.1%
Global Retail Sales	460,086	460,473	-0.1%	851,528	868,993	-2.0%

2. Global Production by Country

<units>

Country	May 2018	May 2017	Var. (%)	April 2018 - May 2018	April 2017- May 2017	Var. (%)
Japan	74,847	74,399	0.6%	152,335	145,161	4.9%
U.S.	71,565	87,469	-18.2%	141,744	166,242	-14.7%
Mexico	63,117	81,028	-22.1%	114,895	142,452	-19.3%
U.K.	43,747	42,082	4.0%	86,761	78,097	11.1%
Spain	9,854	10,630	-7.3%	19,258	16,946	13.6%
China ^{*1}	135,869	118,084	15.1%	258,989	240,765	7.6%
Others ^{*3}	65,025	65,536	-0.8%	132,107	133,871	-1.3%
Overseas Total	389,177	404,829	-3.9%	753,754	778,373	-3.2%
Global Production	464,024	479,228	-3.2%	906,089	923,534	-1.9%

3. Vehicle Exports from Japan

<units>

Destination	May 2018	May 2017	Var. (%)	April 2018 - May 2018	April 2017- May 2017	Var. (%)
North America	16,875	20,536	-17.8%	46,262	43,497	6.4%
Europe	6,953	5,418	28.3%	14,070	12,605	11.6%
Middle East	4,271	1,157	269.1%	9,192	3,240	183.7%
Others	9,567	8,377	14.2%	20,530	19,042	7.8%
Total	37,666	35,488	6.1%	90,054	78,384	14.9%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea and France excluding CKD production.

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Japan Nissan Sales Results by Model : May 2018

<units>

Model	May			YTD (April - May)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
March	850	963	-11.7%	1,744	1,779	-2.0%
Note	8,654	9,992	-13.4%	16,490	19,255	-14.4%
Cube	460	414	11.1%	805	1,000	-19.5%
Latio	1	9	-88.9%	2	18	-88.9%
Sylphy	200	241	-17.0%	381	398	-4.3%
Teana	198	269	-26.4%	392	504	-22.2%
Skyline	35	184	-81.0%	147	316	-53.5%
Fuga	20	131	-84.7%	108	262	-58.8%
Cima	5	7	-28.6%	30	12	150.0%
Leaf	1,765	678	160.3%	2,639	1,077	145.0%
Juke	299	296	1.0%	529	685	-22.8%
X-Trail	3,574	4,067	-12.1%	6,194	6,595	-6.1%
Wingroad	8	180	-95.6%	19	338	-94.4%
Lafesta Highwaystar	1	71	-98.6%	6	135	-95.6%
Serena	7,397	5,999	23.3%	13,540	10,353	30.8%
Elgrand	473	470	0.6%	942	888	6.1%
Fairlady Z	49	36	36.1%	61	63	-3.2%
GT-R	25	69	-63.8%	70	132	-47.0%
Cedric Sedan	1	8	-87.5%	4	20	-80.0%
Paramedic	0	0	-	0	0	-
Others	0	0	-	1	0	-
PV Total	24,015	24,084	-0.3%	44,104	43,830	0.6%
NV150 AD / AD	1,797	1,666	7.9%	3,613	3,070	17.7%
NV200 Vanette / Vanette	1,227	986	24.4%	2,382	1,961	21.5%
e-NV200	4	6	-33.3%	7	10	-30.0%
NV350 Caravan	2,254	1,850	21.8%	4,678	3,624	29.1%
NT450 Atlas	68	49	38.8%	126	107	17.8%
Atlas F24	355	382	-7.1%	701	788	-11.0%
Civilian	8	17	-52.9%	20	33	-39.4%
CV Total	5,713	4,956	15.3%	11,527	9,593	20.2%
Registered Vehicle Total	29,728	29,040	2.4%	55,631	53,423	4.1%
DAYZ	4,079	4,631	-11.9%	7,550	8,905	-15.2%
DAYZ Rook	4,464	5,566	-19.8%	8,598	10,485	-18.0%
NV100 / NT100 Clipper	3,309	2,909	13.8%	6,349	6,045	5.0%
Mini Total	11,852	13,106	-9.6%	22,497	25,435	-11.6%
Japan Grand Total	41,580	42,146	-1.3%	78,128	78,858	-0.9%

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USA Nissan Sales Results by Model : May 2018

<units>

Model	May			YTD (April - May)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
Versa	6,576	9,006	-27.0%	12,574	17,328	-27.4%
Sentra	18,103	18,371	-1.5%	35,102	38,626	-9.1%
Altima	23,030	23,994	-4.0%	33,430	44,257	-24.5%
Maxima	3,694	5,948	-37.9%	5,794	11,512	-49.7%
Juke	72	1,278	-94.4%	155	2,264	-93.2%
Z	343	447	-23.3%	603	836	-27.9%
GT-R	74	65	13.8%	109	116	-6.0%
Leaf	1,576	1,392	13.2%	2,747	2,455	11.9%
Total Cars	53,468	60,501	-11.6%	90,514	117,394	-22.9%
Frontier	6,938	7,756	-10.5%	12,020	14,103	-14.8%
Pathfinder	6,119	6,457	-5.2%	8,860	12,169	-27.2%
Murano	5,881	6,409	-8.2%	9,272	11,913	-22.2%
Rogue	38,413	32,533	18.1%	61,744	59,919	3.0%
Quest	0	384	-100.0%	0	549	-100.0%
Armada	2,216	2,487	-10.9%	3,929	4,494	-12.6%
Titan	3,779	4,937	-23.5%	6,449	8,970	-28.1%
NVC	1,320	1,341	-1.6%	2,283	2,459	-7.2%
NVP	382	428	-10.7%	644	767	-16.0%
NV200	1,691	1,724	-1.9%	3,296	3,421	-3.7%
Total Trucks	66,739	64,456	3.5%	108,497	118,764	-8.6%
Nissan Brand Total	120,207	124,957	-3.8%	199,011	236,158	-15.7%
Q50	2,945	3,370	-12.6%	4,825	5,929	-18.6%
Q60 Coupe	848	970	-12.6%	1,498	1,714	-12.6%
Q60 Convertible	0	2	-100.0%	0	2	-100.0%
Q70	390	459	-15.0%	662	902	-26.6%
QX30	672	927	-27.5%	1,343	2,135	-37.1%
QX50	1,859	1,230	51.1%	3,272	2,427	34.8%
QX60	3,718	3,449	7.8%	6,770	6,253	8.3%
QX70	69	683	-89.9%	171	1,189	-85.6%
QX80	1,124	1,424	-21.1%	2,044	2,760	-25.9%
Infiniti Brand Total	11,625	12,514	-7.1%	20,585	23,311	-11.7%
USA Grand Total	131,832	137,471	-4.1%	219,596	259,469	-15.4%

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Europe Nissan Sales Results by Model : May 2018

<units>

Model	May			YTD (April - May)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
Micra	5,958	7,605	-21.7%	11,804	13,258	-11.0%
Note	0	322	-100.0%	0	773	-100.0%
Pulsar	1,360	2,081	-34.6%	2,397	3,750	-36.1%
Leaf	2,814	1,368	105.7%	5,371	2,521	113.1%
Almera	1,228	1,798	-31.7%	2,337	3,003	-22.2%
Sentra	0	271	-100.0%	0	1,240	-100.0%
Teana / Altima	0	0	-	0	84	-100.0%
Maxima	0	6	-100.0%	0	25	-100.0%
Juke	5,984	7,415	-19.3%	10,945	13,046	-16.1%
Qashqai	20,702	24,030	-13.8%	39,408	43,188	-8.8%
Murano	237	176	34.7%	490	397	23.4%
Terrano	928	661	40.4%	1,981	1,193	66.1%
X-Trail	5,690	8,285	-31.3%	11,818	14,445	-18.2%
Pathfinder	0	29	-100.0%	0	88	-100.0%
370Z	35	74	-52.7%	100	132	-24.2%
370Z Roadstar	12	20	-40.0%	45	42	7.1%
GT-R	70	72	-2.8%	136	148	-8.1%
Patrol	0	0	-	0	1	-100.0%
Navara	1,719	1,873	-8.2%	3,158	3,907	-19.2%
Primaster	511	736	-30.6%	1,022	1,440	-29.0%
NT400 / Cabstar	578	853	-32.2%	1,101	1,511	-27.1%
NV200	1,118	1,546	-27.7%	2,108	2,662	-20.8%
e-NV200	313	366	-14.5%	487	618	-21.2%
NV400	497	486	2.3%	942	936	0.6%
NT500	0	26	-100.0%	0	62	-100.0%
Others	1	-1	-200.0%	72	1	7100.0%
Nissan Brand Total	49,755	60,098	-17.2%	95,722	108,471	-11.8%
Q30	248	570	-56.5%	498	1,167	-57.3%
Q50	172	125	37.6%	310	285	8.8%
Q60 Coupe	69	41	68.3%	106	123	-13.8%
Q70	8	43	-81.4%	13	73	-82.2%
QX50	48	61	-21.3%	68	171	-60.2%
QX60	69	39	76.9%	194	101	92.1%
QX70	139	110	26.4%	281	239	17.6%
QX80	53	39	35.9%	88	75	17.3%
Infiniti Brand Total	806	1,028	-21.6%	1,558	2,234	-30.3%
Datsun on-DO	921	1,395	-34.0%	1,657	2,290	-27.6%
Datsun mi-DO	113	66	71.2%	211	140	50.7%
Datsun Brand Total	1,034	1,461	-29.2%	1,868	2,430	-23.1%
Europe Grand Total	51,595	62,587	-17.6%	99,148	113,135	-12.4%

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China Nissan Sales Results by Model : May 2018

<units>

Model	May			YTD (January - May)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		CY2018	CY2017	
Tiida H/B	5,257	5,800	-9.4%	25,173	27,640	-8.9%
Sunny	803	2,619	-69.3%	4,395	18,848	-76.7%
Sylphy	38,526	31,997	20.4%	157,632	141,670	11.3%
Lannia	2,938	3,975	-26.1%	20,373	20,580	-1.0%
Teana	10,203	8,916	14.4%	45,537	41,704	9.2%
Maxima	346	82	322.0%	527	674	-21.8%
March	0	0	-	0	3	-100.0%
Livina (2row)	461	454	1.5%	1,581	2,305	-31.4%
Livina C-Gear	0	132	-100.0%	0	462	-100.0%
Kicks	3,530	0	-	24,264	0	-
Qashqai	11,483	12,430	-7.6%	56,840	60,507	-6.1%
X-Trail	17,917	13,841	29.4%	79,392	66,820	18.8%
Murano	2,548	1,954	30.4%	11,545	8,610	34.1%
Quest	88	112	-21.4%	463	780	-40.6%
370Z	0	0	-	1	3	-66.7%
GT-R	0	6	-100.0%	6	14	-57.1%
Patrol	-26	32	-181.3%	58	143	-59.4%
Pickup	0	184	-100.0%	0	2,368	-100.0%
Navara	1,340	904	48.2%	5,626	904	522.3%
Terra	1,463	0	-	2,045	0	-
NV200	939	715	31.3%	4,111	3,212	28.0%
Nissan Brand Total	97,816	84,153	16.2%	439,569	397,247	10.7%
Q50	1,711	1,713	-0.1%	6,856	8,212	-16.5%
Q60 Coupe	50	25	100.0%	180	48	275.0%
Q70	519	673	-22.9%	2,913	2,801	4.0%
QX30	341	319	6.9%	1,284	1,184	8.4%
QX50	0	659	-100.0%	556	2,863	-80.6%
QX60	435	155	180.6%	2,450	1,018	140.7%
QX70	71	29	144.8%	171	134	27.6%
QX80	27	51	-47.1%	144	214	-32.7%
ESQ	209	126	65.9%	685	732	-6.4%
Infiniti Brand Total	3,363	3,750	-10.3%	15,239	17,206	-11.4%
D50	0	345	-100.0%	0	2,271	-100.0%
D60	5,205	0	-	26,337	0	-
R30	0	1	-100.0%	5	101	-95.0%
R50	-1	858	-100.1%	712	5,541	-87.2%
R50X	0	34	-100.0%	61	244	-75.0%
e30	0	0	-	0	0	-
T70	2,866	4,270	-32.9%	17,320	26,561	-34.8%
T90	2,235	3,214	-30.5%	15,418	15,369	0.3%
M50V	603	1,305	-53.8%	2,977	1,907	56.1%
Venucia Brand Total	10,908	10,027	8.8%	62,830	51,994	20.8%
DF Brand vehicles	15,972	14,155	12.8%	71,771	65,309	9.9%
China Grand Total	128,059	112,085	14.3%	589,409	531,756	10.8%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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