

Nissan Sales, Production & Exports Results for February 2018

1. Retail Sales by Region

<units>

Region	February 2018	February 2017	Var. (%)	April 2017 - February 2018	April 2016- February 2017	Var. (%)
Registered Vehicles	44,470	46,587	-4.5%	333,400	349,395	-4.6%
Mini Vehicles	19,884	19,058	4.3%	165,173	116,561	41.7%
Japan Total	64,354	65,645	-2.0%	498,573	465,956	7.0%
Nissan Division	117,110	122,003	-4.0%	1,296,732	1,281,350	1.2%
Infiniti Division	12,820	13,737	-6.7%	133,309	130,928	1.8%
U.S. Total	129,930	135,740	-4.3%	1,430,041	1,412,278	1.3%
Canada	9,813	9,510	3.2%	131,690	121,958	8.0%
Mexico	25,490	30,078	-15.3%	322,077	371,841	-13.4%
Europe	58,950	64,699	-8.9%	659,528	666,547	-1.1%
China ^{*1*2}	78,177	74,830	4.5%	1,418,581	1,250,169	13.5%
Others	61,504	62,699	-1.9%	732,317	724,176	1.1%
Overseas Total	363,864	377,556	-3.6%	4,694,234	4,546,969	3.2%
Global Retail Sales	428,218	443,201	-3.4%	5,192,807	5,012,925	3.6%

2. Global Production by Country

<units>

Country	February 2018	February 2017	Var. (%)	April 2017 - February 2018	April 2016- February 2017	Var. (%)
Japan	88,388	95,715	-7.7%	886,084	920,240	-3.7%
U.S.	72,567	83,899	-13.5%	818,327	896,052	-8.7%
Mexico	58,219	73,922	-21.2%	732,681	777,041	-5.7%
U.K.	44,256	45,092	-1.9%	440,200	468,272	-6.0%
Spain	9,306	10,579	-12.0%	90,688	112,957	-19.7%
China ^{*1}	71,171	81,864	-13.1%	1,399,228	1,235,636	13.2%
Others ^{*3}	71,558	69,185	3.4%	816,156	742,029	10.0%
Overseas Total	327,077	364,541	-10.3%	4,297,280	4,231,987	1.5%
Global Production	415,465	460,256	-9.7%	5,183,364	5,152,227	0.6%

3. Vehicle Exports from Japan

<units>

Destination	February 2018	February 2017	Var. (%)	April 2017 - February 2018	April 2016- February 2017	Var. (%)
North America	19,346	29,547	-34.5%	312,594	288,908	8.2%
Europe	6,640	7,369	-9.9%	70,481	85,518	-17.6%
Middle East	7,189	6,405	12.2%	45,664	61,934	-26.3%
Others	7,512	9,424	-20.3%	112,145	123,708	-9.3%
Total	40,687	52,745	-22.9%	540,884	560,068	-3.4%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea and France excluding CKD production.

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Japan Nissan Sales Results by Model : February 2018

<units>

Model	February			YTD (April - February)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2017	FY2016	
March	1,186	1,456	-18.5%	10,367	13,094	-20.8%
Note	13,769	14,859	-7.3%	111,763	99,555	12.3%
Cube	947	931	1.7%	6,251	9,679	-35.4%
Latio	2	45	-95.6%	47	2,100	-97.8%
Sylphy	247	346	-28.6%	2,037	3,427	-40.6%
Teana	306	384	-20.3%	2,562	4,134	-38.0%
Skyline	309	438	-29.5%	2,173	3,194	-32.0%
Skyline Coupe	0	0	-	0	1	-100.0%
Skyline Crossover	0	0	-	0	51	-100.0%
Fuga	171	180	-5.0%	1,438	2,003	-28.2%
Cima	13	13	0.0%	244	195	25.1%
Leaf	3,720	1,711	117.4%	19,700	11,001	79.1%
Juke	349	727	-52.0%	3,465	7,219	-52.0%
X-Trail	5,854	5,909	-0.9%	42,351	45,655	-7.2%
Wingroad	213	272	-21.7%	2,258	2,884	-21.7%
Lafesta Highwaystar	65	99	-34.3%	854	1,308	-34.7%
Serena	10,408	10,983	-5.2%	65,924	75,792	-13.0%
Elgrand	689	856	-19.5%	6,172	6,205	-0.5%
Fairlady Z	56	62	-9.7%	449	539	-16.7%
GT-R	68	110	-38.2%	708	963	-26.5%
Cedric Sedan	4	19	-78.9%	48	276	-82.6%
Paramedic	43	26	65.4%	95	95	0.0%
Others	0	0	-	4	1	300.0%
PV Total	38,419	39,426	-2.6%	278,910	289,371	-3.6%
NV150 AD / AD	1,290	2,315	-44.3%	16,907	19,080	-11.4%
NV200 Vanette / Vanette	1,348	1,423	-5.3%	10,579	12,440	-15.0%
e-NV200	1	134	-99.3%	42	279	-84.9%
NV350 Caravan	2,823	2,657	6.2%	21,688	22,799	-4.9%
NT450 Atlas	70	75	-6.7%	750	715	4.9%
Atlas F24	499	515	-3.1%	4,213	4,374	-3.7%
Civilian	20	42	-52.4%	311	337	-7.7%
CV Total	6,051	7,161	-15.5%	54,490	60,024	-9.2%
Registered Vehicle Total	44,470	46,587	-4.5%	333,400	349,395	-4.6%
DAYZ	6,711	6,858	-2.1%	56,579	39,728	42.4%
DAYZ Roox	7,583	9,235	-17.9%	63,692	44,541	43.0%
Moco	0	3	-100.0%	0	973	-100.0%
NV100 / NT100 Clipper	5,590	2,962	88.7%	44,902	31,319	43.4%
Mini Total	19,884	19,058	4.3%	165,173	116,561	41.7%
Japan Grand Total	64,354	65,645	-2.0%	498,573	465,956	7.0%

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USA Nissan Sales Results by Model : February 2018

<units>

Model	February			YTD (April - February)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2017	FY2016	
Versa	7,196	9,869	-27.1%	90,141	114,454	-21.2%
Sentra	17,148	16,010	7.1%	201,916	181,219	11.4%
Cube	0	0	-	0	2	-100.0%
Altima	19,703	26,543	-25.8%	220,899	267,522	-17.4%
Maxima	4,387	4,898	-10.4%	60,750	55,081	10.3%
Juke	124	1,297	-90.4%	6,383	16,307	-60.9%
Z	312	424	-26.4%	3,902	5,317	-26.6%
GT-R	35	55	-36.4%	452	656	-31.1%
Leaf	895	1,037	-13.7%	8,988	12,884	-30.2%
Total Cars	49,800	60,133	-17.2%	593,431	653,442	-9.2%
Frontier	7,992	4,736	68.8%	72,687	74,124	-1.9%
Xterra	0	0	-	0	10	-100.0%
Pathfinder	6,140	8,997	-31.8%	65,771	75,571	-13.0%
Murano	6,179	5,569	11.0%	72,454	75,267	-3.7%
Rogue	38,119	33,149	15.0%	376,347	322,777	16.6%
Quest	1	1,372	-99.9%	1,082	8,615	-87.4%
Armada	2,548	2,289	11.3%	33,170	15,384	115.6%
Titan	3,761	2,988	25.9%	49,441	24,365	102.9%
NVC	875	1,134	-22.8%	11,865	12,342	-3.9%
NVP	264	302	-12.6%	3,622	3,684	-1.7%
NV200	1,431	1,334	7.3%	16,862	15,769	6.9%
Total Trucks	67,310	61,870	8.8%	703,301	627,908	12.0%
Nissan Brand Total	117,110	122,003	-4.0%	1,296,732	1,281,350	1.2%
Q40 / G Sedan	0	0	-	0	11	-100.0%
Q50	3,904	3,444	13.4%	36,905	38,789	-4.9%
Q60 Coupe	855	808	5.8%	8,844	4,934	79.2%
Q60 Convertible	0	2	-100.0%	3	169	-98.2%
Q70	450	414	8.7%	4,646	5,199	-10.6%
QX30	775	2,414	-67.9%	9,149	5,831	56.9%
QX50	1,120	1,388	-19.3%	14,710	15,665	-6.1%
QX60	3,880	2,658	46.0%	38,685	37,960	1.9%
QX70	147	986	-85.1%	4,322	6,280	-31.2%
QX80	1,689	1,623	4.1%	16,045	16,090	-0.3%
Infiniti Brand Total	12,820	13,737	-6.7%	133,309	130,928	1.8%
USA Grand Total	129,930	135,740	-4.3%	1,430,041	1,412,278	1.3%

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Europe Nissan Sales Results by Model : February 2018

<units>

Model	February			YTD (April - February)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2017	FY2016	
Micra	7,803	6,780	15.1%	88,770	58,440	51.9%
Note	12	1,608	-99.3%	1,319	30,205	-95.6%
Tiida	0	0	-	0	2	-100.0%
Pulsar	1,665	2,341	-28.9%	20,191	26,884	-24.9%
Leaf	3,766	1,940	94.1%	13,937	14,942	-6.7%
Almera	1,279	1,017	25.8%	14,610	12,613	15.8%
Versa	0	0	-	0	145	-100.0%
Sentra	0	155	-100.0%	2,274	2,969	-23.4%
Teana / Altima	0	22	-100.0%	154	244	-36.9%
Maxima	0	10	-100.0%	153	118	29.7%
Juke	6,120	7,214	-15.2%	79,104	88,095	-10.2%
Qashqai	22,911	24,536	-6.6%	243,821	237,653	2.6%
Murano	338	242	39.7%	2,697	1,679	60.6%
Terrano	987	694	42.2%	14,103	10,518	34.1%
X-Trail	6,052	7,952	-23.9%	81,821	76,670	6.7%
Pathfinder	1	56	-98.2%	152	819	-81.4%
370Z	47	51	-7.8%	557	575	-3.1%
370Z Roadstar	11	36	-69.4%	143	156	-8.3%
GT-R	45	93	-51.6%	610	703	-13.2%
Patrol	0	5	-100.0%	6	184	-96.7%
Navara	2,027	2,179	-7.0%	23,503	27,351	-14.1%
Primaster	533	700	-23.9%	7,159	2,329	207.4%
NT400 / Cabstar	571	819	-30.3%	7,434	9,308	-20.1%
NV200	1,123	1,386	-19.0%	14,326	17,115	-16.3%
e-NV200	94	296	-68.2%	3,483	3,918	-11.1%
NV400	599	602	-0.5%	6,099	6,849	-11.0%
NT500	1	81	-98.8%	118	796	-85.2%
Others	0	-2	-100.0%	3	43	-93.0%
Nissan Brand Total	55,985	60,813	-7.9%	626,547	631,323	-0.8%
Q30 / QX30	289	1,022	-71.7%	5,398	9,509	-43.2%
Q50 / G Sedan	115	225	-48.9%	1,650	2,680	-38.4%
Q60 Coupe / G Coupe	29	31	-6.5%	573	187	206.4%
Q60 Conv. / G Conv.	0	0	-	0	7	-100.0%
Q70 / M	13	57	-77.2%	366	800	-54.3%
QX50 / EX	60	270	-77.8%	1,001	1,302	-23.1%
QX60 / JX	176	32	450.0%	779	424	83.7%
QX70 / FX	117	217	-46.1%	1,430	2,186	-34.6%
QX80 / QX56	113	49	130.6%	522	569	-8.3%
Infiniti Brand Total	912	1,903	-52.1%	11,719	17,664	-33.7%
Datsun on-DO	1,754	1,148	52.8%	18,183	13,592	33.8%
Datsun mi-DO	299	835	-64.2%	3,079	3,968	-22.4%
Datsun Brand Total	2,053	1,983	3.5%	21,262	17,560	21.1%
Europe Grand Total	58,950	64,699	-8.9%	659,528	666,547	-1.1%

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China Nissan Sales Results by Model : February 2018

<units>

Model	February			YTD (January - February)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		CY2018	CY2017	
Tiida H/B	3,503	4,444	-21.2%	9,587	10,228	-6.3%
Sunny	576	3,910	-85.3%	1,630	9,082	-82.1%
Sylphy	21,388	19,366	10.4%	52,100	52,694	-1.1%
Lannia	3,938	2,938	34.0%	10,771	9,566	12.6%
Teana	5,621	5,337	5.3%	16,472	13,541	21.6%
Maxima	29	87	-66.7%	96	236	-59.3%
March	0	0	-	0	2	-100.0%
Livina (2row)	183	333	-45.0%	542	703	-22.9%
Livina C-gear	0	80	-100.0%	0	155	-100.0%
Kicks	3,802	0	-	10,985	0	-
Qashqai	7,527	7,248	3.8%	20,675	20,813	-0.7%
X-Trail	10,023	8,682	15.4%	29,211	26,396	10.7%
Murano	1,448	1,023	41.5%	4,071	3,130	30.1%
Paladin	0	0	-	0	0	-
Quest	115	119	-3.4%	269	307	-12.4%
370Z	0	1	-100.0%	0	2	-100.0%
GT-R	0	0	-	1	2	-50.0%
Patrol	0	28	-100.0%	45	85	-47.1%
Pickup	0	402	-100.0%	0	766	-100.0%
Navara	599	0	-	1,735	0	-
NV200	744	664	12.0%	1,266	976	29.7%
NT400 Cabster	0	0	-	0	0	-
Nissan Brand Total	59,496	54,662	8.8%	159,456	148,684	7.2%
Q50	450	1,104	-59.2%	1,648	2,928	-43.7%
Q60 Coupe	12	0	-	44	0	-
Q60 Conv.	0	0	-	0	0	-
Q70	286	345	-17.1%	1,005	888	13.2%
QX30	136	132	3.0%	440	296	48.6%
QX50 / EX	0	406	-100.0%	110	1,014	-89.2%
QX60 / JX	401	260	54.2%	1,007	512	96.7%
QX70 / FX	21	16	31.3%	58	47	23.4%
QX80 / QX56	31	29	6.9%	76	65	16.9%
ESQ	67	109	-38.5%	226	241	-6.2%
Infiniti Brand Total	1,404	2,401	-41.5%	4,614	5,991	-23.0%
D50	0	279	-100.0%	0	818	-100.0%
D60	4,323	0	-	10,012	0	-
R30	0	22	-100.0%	0	57	-100.0%
R50	159	735	-78.4%	381	1,831	-79.2%
R50X	16	30	-46.7%	28	100	-72.0%
EV(e30)	0	0	-	0	0	-
T70	2,958	4,226	-30.0%	8,265	12,798	-35.4%
T90	2,729	2,228	22.5%	7,896	5,885	34.2%
M50V	418	0	-	1,032	0	-
Venucia Brand Total	10,603	7,520	41.0%	27,614	21,489	28.5%
DF Brand vehicles	6,674	10,247	-34.9%	21,530	18,077	19.1%
China Grand Total	78,177	74,830	4.5%	213,214	194,241	9.8%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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