

Nissan Sales, Production & Exports Results for August 2018

1. Retail Sales by Region

<units>

Region	August 2018	August 2017	Var. (%)	April 2018 - August 2018	April 2017- August 2017	Var. (%)
Registered Vehicles	29,983	27,840	7.7%	157,629	152,364	3.5%
Mini Vehicles	12,793	12,767	0.2%	65,997	70,338	-6.2%
Japan Total	42,776	40,607	5.3%	223,626	222,702	0.4%
Nissan Division	101,580	97,340	4.4%	534,034	582,010	-8.2%
Infiniti Division	10,796	10,986	-1.7%	51,826	57,408	-9.7%
U.S. Total	112,376	108,326	3.7%	585,860	639,418	-8.4%
Canada	13,346	13,163	1.4%	68,771	67,251	2.3%
Mexico	26,185	29,159	-10.2%	124,766	145,554	-14.3%
Europe	51,069	45,767	11.6%	271,921	290,412	-6.4%
China ^{*1*2}	127,077	122,193	4.0%	618,252	563,115	9.8%
Others	70,567	69,570	1.4%	335,929	321,109	4.6%
Overseas Total	400,620	388,178	3.2%	2,005,499	2,026,859	-1.1%
Global Retail Sales	443,396	428,785	3.4%	2,229,125	2,249,561	-0.9%

2. Global Production by Country

<units>

Country	August 2018	August 2017	Var. (%)	April 2018 - August 2018	April 2017- August 2017	Var. (%)
Japan	64,714	79,300	-18.4%	371,662	422,547	-12.0%
U.S.	75,034	87,326	-14.1%	330,982	382,919	-13.6%
Mexico	80,500	81,681	-1.4%	317,182	354,141	-10.4%
U.K.	30,184	36,998	-18.4%	185,364	189,665	-2.3%
Spain	3,296	3,582	-8.0%	40,971	37,999	7.8%
China ^{*1}	129,606	117,818	10.0%	640,751	586,028	9.3%
Others ^{*3}	61,421	70,210	-12.5%	336,461	353,656	-4.9%
Overseas Total	380,041	397,615	-4.4%	1,851,711	1,904,408	-2.8%
Global Production	444,755	476,915	-6.7%	2,223,373	2,326,955	-4.5%

3. Vehicle Exports from Japan

<units>

Destination	August 2018	August 2017	Var. (%)	April 2018 - August 2018	April 2017- August 2017	Var. (%)
North America	21,107	28,606	-26.2%	109,987	148,592	-26.0%
Europe	1,802	5,802	-68.9%	20,868	39,067	-46.6%
Middle East	6,330	3,596	76.0%	35,061	16,904	107.4%
Others	9,307	13,617	-31.7%	51,921	56,260	-7.7%
Total	38,546	51,621	-25.3%	217,837	260,823	-16.5%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea and France excluding CKD production.

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Japan Nissan Sales Results by Model : August 2018

<units>

Model	August			YTD (April - August)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
March	694	1,222	-43.2%	4,409	5,331	-17.3%
Note	10,642	9,685	9.9%	49,709	52,972	-6.2%
Cube	413	470	-12.1%	2,241	2,710	-17.3%
Latio	0	9	-100.0%	5	41	-87.8%
Sylphy	150	179	-16.2%	895	1,074	-16.7%
Teana	148	205	-27.8%	965	1,325	-27.2%
Skyline	144	143	0.7%	862	935	-7.8%
Fuga	88	164	-46.3%	519	754	-31.2%
Cima	20	47	-57.4%	105	125	-16.0%
Leaf	2,065	538	283.8%	8,206	4,163	97.1%
Juke	348	325	7.1%	1,628	1,811	-10.1%
X-Trail	3,116	3,491	-10.7%	17,465	19,084	-8.5%
Wingroad	10	287	-96.5%	144	1,195	-87.9%
Lafesta Highwaystar	0	64	-100.0%	11	395	-97.2%
Serena	6,359	5,243	21.3%	38,070	29,315	29.9%
Elgrand	554	601	-7.8%	2,677	3,170	-15.6%
Fairlady Z	41	37	10.8%	226	161	40.4%
GT-R	8	60	-86.7%	142	368	-61.4%
Cedric Sedan	0	3	-100.0%	7	30	-76.7%
Paramedic	0	0	-	0	0	-
Others	0	1	-100.0%	2	1	100.0%
PV Total	24,800	22,774	8.9%	128,288	124,960	2.7%
NV150 AD / AD	1,636	1,623	0.8%	9,004	8,754	2.9%
NV200 Vanette / Vanette	1,142	1,035	10.3%	6,405	5,472	17.1%
e-NV200	0	1	-100.0%	12	28	-57.1%
NV350 Caravan	1,873	1,938	-3.4%	11,545	10,619	8.7%
NT450 Atlas	79	77	2.6%	325	333	-2.4%
Atlas F24	408	343	19.0%	1,930	2,058	-6.2%
Civilian	45	49	-8.2%	120	140	-14.3%
CV Total	5,183	5,066	2.3%	29,341	27,404	7.1%
Registered Vehicle Total	29,983	27,840	7.7%	157,629	152,364	3.5%
DAYZ	4,298	4,567	-5.9%	22,030	24,230	-9.1%
DAYZ Rook	5,697	5,077	12.2%	26,075	27,878	-6.5%
NV100 / NT100 Clipper	2,798	3,123	-10.4%	17,892	18,230	-1.9%
Mini Total	12,793	12,767	0.2%	65,997	70,338	-6.2%
Japan Grand Total	42,776	40,607	5.3%	223,626	222,702	0.4%

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USA Nissan Sales Results by Model : August 2018

<units>

Model	August			YTD (April - August)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
Versa	3,145	6,759	-53.5%	28,936	40,141	-27.9%
Sentra	13,314	15,285	-12.9%	88,350	95,169	-7.2%
Altima	14,925	14,694	1.6%	91,326	109,307	-16.4%
Maxima	2,724	4,424	-38.4%	15,509	25,676	-39.6%
Juke	13	571	-97.7%	235	4,467	-94.7%
Z	254	335	-24.2%	1,444	2,017	-28.4%
GT-R	90	47	91.5%	298	255	16.9%
Leaf	1,315	1,154	14.0%	6,578	6,398	2.8%
Total Cars	35,780	43,269	-17.3%	232,676	283,430	-17.9%
Frontier	4,573	4,637	-1.4%	28,031	34,531	-18.8%
Pathfinder	4,889	3,726	31.2%	25,788	27,539	-6.4%
Kicks	3,876	0	-	6,814	0	-
Murano	9,619	4,895	96.5%	34,246	28,656	19.5%
Rogue	33,400	29,844	11.9%	158,683	156,537	1.4%
Quest	0	2	-100.0%	0	1,065	-100.0%
Armada	1,775	4,454	-60.1%	13,432	13,795	-2.6%
Titan	4,661	3,521	32.4%	19,208	20,481	-6.2%
NVC	1,121	1,051	6.7%	5,481	5,668	-3.3%
NVP	294	326	-9.8%	1,656	1,961	-15.6%
NV200	1,592	1,615	-1.4%	8,019	8,347	-3.9%
Total Trucks	65,800	54,071	21.7%	301,358	298,580	0.9%
Nissan Brand Total	101,580	97,340	4.4%	534,034	582,010	-8.2%
Q50	2,551	2,541	0.4%	12,404	14,290	-13.2%
Q60 Coupe	674	689	-2.2%	3,518	4,019	-12.5%
Q60 Convertible	0	1	-100.0%	0	3	-100.0%
Q70	306	400	-23.5%	1,611	2,096	-23.1%
QX30	662	806	-17.9%	3,264	4,396	-25.8%
QX50	2,449	1,370	78.8%	9,040	6,197	45.9%
QX60	2,870	3,697	-22.4%	15,942	16,813	-5.2%
QX70	66	454	-85.5%	355	2,941	-87.9%
QX80	1,218	1,028	18.5%	5,692	6,653	-14.4%
Infiniti Brand Total	10,796	10,986	-1.7%	51,826	57,408	-9.7%
USA Grand Total	112,376	108,326	3.7%	585,860	639,418	-8.4%

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Europe Nissan Sales Results by Model : August 2018

<units>

Model	August			YTD (April - August)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		FY2018	FY2017	
Micra	4,413	5,396	-18.2%	29,431	38,068	-22.7%
Note	0	63	-100.0%	0	1,120	-100.0%
Pulsar	1,491	1,531	-2.6%	8,660	9,484	-8.7%
Leaf	2,480	905	174.0%	15,252	6,133	148.7%
Almera	1,565	663	136.0%	6,661	6,761	-1.5%
Sentra	0	247	-100.0%	0	1,545	-100.0%
Teana / Altima	0	12	-100.0%	0	104	-100.0%
Maxima	0	12	-100.0%	0	52	-100.0%
Juke	4,774	5,585	-14.5%	26,811	34,399	-22.1%
Qashqai	21,667	15,444	40.3%	109,003	103,766	5.0%
Murano	320	254	26.0%	1,174	959	22.4%
Terrano	896	1,394	-35.7%	6,024	5,875	2.5%
X-Trail	6,289	6,748	-6.8%	32,179	38,811	-17.1%
Pathfinder	0	11	-100.0%	0	124	-100.0%
370Z	42	33	27.3%	236	241	-2.1%
370Z Roadstar	4	9	-55.6%	75	91	-17.6%
GT-R	26	59	-55.9%	258	328	-21.3%
Patrol	0	1	-100.0%	0	2	-100.0%
Navara	1,259	1,486	-15.3%	8,558	10,144	-15.6%
Primaster	516	424	21.7%	2,832	3,380	-16.2%
NT400 / Cabstar	342	512	-33.2%	2,818	3,675	-23.3%
NV200	1,172	1,183	-0.9%	6,543	6,876	-4.8%
e-NV200	530	356	48.9%	2,112	1,786	18.3%
NV400	460	444	3.6%	2,663	2,470	7.8%
NT500	0	9	-100.0%	0	93	-100.0%
Others	2	1	100.0%	42	2	2000.0%
Nissan Brand Total	48,248	42,782	12.8%	261,332	276,289	-5.4%
Q30	284	300	-5.3%	1,373	2,904	-52.7%
Q50	321	113	184.1%	1,003	619	62.0%
Q60 Coupe	81	69	17.4%	272	317	-14.2%
Q70	15	58	-74.1%	54	232	-76.7%
QX50	113	91	24.2%	294	517	-43.1%
QX60	134	15	793.3%	449	200	124.5%
QX70	49	124	-60.5%	494	684	-27.8%
QX80	122	48	154.2%	480	202	137.6%
Infiniti Brand Total	1,119	818	36.8%	4,419	5,675	-22.1%
Datsun on-DO	1,540	1,657	-7.1%	5,530	7,459	-25.9%
Datsun mi-DO	162	510	-68.2%	640	989	-35.3%
Datsun Brand Total	1,702	2,167	-21.5%	6,170	8,448	-27.0%
Europe Grand Total	51,069	45,767	11.6%	271,921	290,412	-6.4%

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China Nissan Sales Results by Model : August 2018

<units>

Model	August			YTD (January - August)		
	Volume		Var. (%)	Volume		Var. (%)
	2018	2017		CY2018	CY2017	
Tiida H/B	5,115	5,707	-10.4%	40,276	43,865	-8.2%
Sunny	405	1,835	-77.9%	5,901	25,533	-76.9%
Sylphy	39,038	34,437	13.4%	271,927	242,634	12.1%
Lannia	2,809	4,451	-36.9%	28,769	33,145	-13.2%
Teana	9,295	8,553	8.7%	74,317	65,825	12.9%
Maxima	19	151	-87.4%	580	1,101	-47.3%
March	0	0	-	0	5	-100.0%
Livina (2row)	344	514	-33.1%	2,607	3,684	-29.2%
Livina C-Gear	0	5	-100.0%	0	474	-100.0%
Kicks	2,434	2,005	21.4%	31,618	2,479	1175.4%
Qashqai	17,443	14,840	17.5%	100,693	99,706	1.0%
X-Trail	16,009	15,902	0.7%	126,123	110,202	14.4%
Murano	2,023	2,108	-4.0%	18,134	14,487	25.2%
Quest	8	188	-95.7%	571	1,389	-58.9%
370Z	0	1	-100.0%	1	4	-75.0%
GT-R	2	9	-77.8%	10	32	-68.8%
Patrol	70	44	59.1%	227	268	-15.3%
Pickup	0	322	-100.0%	0	3,293	-100.0%
Navara	1,507	1,003	50.2%	9,954	3,947	152.2%
Terra	887	0	-	5,124	0	-
NV200	497	560	-11.3%	6,220	4,989	24.7%
Nissan Brand Total	97,905	92,635	5.7%	723,052	657,062	10.0%
Q50	1,331	1,811	-26.5%	11,678	13,464	-13.3%
Q60 Coupe	91	29	213.8%	344	140	145.7%
Q70	541	544	-0.6%	4,623	4,617	0.1%
QX30	109	468	-76.7%	1,695	2,445	-30.7%
QX50	1,276	472	170.3%	3,274	4,502	-27.3%
QX60	411	423	-2.8%	3,945	2,112	86.8%
QX70	1	31	-96.8%	186	230	-19.1%
QX80	22	40	-45.0%	239	356	-32.9%
ESQ	80	209	-61.7%	893	1,459	-38.8%
Infiniti Brand Total	3,862	4,027	-4.1%	26,877	29,325	-8.3%
D50	0	388	-100.0%	0	3,420	-100.0%
D60	4,704	0	-	39,454	0	-
R30	0	0	-	5	112	-95.5%
R50	1	989	-99.9%	717	8,420	-91.5%
R50X	0	36	-100.0%	60	353	-83.0%
e30	0	0	-	0	0	-
T70	2,809	4,635	-39.4%	24,821	39,594	-37.3%
T90	2,007	3,316	-39.5%	20,758	24,359	-14.8%
M50V	489	1,165	-58.0%	4,445	5,163	-13.9%
Venucia Brand Total	10,010	10,529	-4.9%	90,260	81,421	10.9%
DF Brand vehicles	15,300	15,002	2.0%	114,194	109,654	4.1%
China Grand Total	127,077	122,193	4.0%	954,383	877,462	8.8%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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