

Nissan Sales, Production & Exports Results for December 2017

1. Retail Sales by Region

<units>

Region	December 2017	December 2016	Var. (%)	April 2017 - December 2017	April 2016- December 2016	Var. (%)
Registered Vehicles	25,479	33,022	-22.8%	251,872	260,785	-3.4%
Mini Vehicles	12,479	13,763	-9.3%	126,016	83,688	50.6%
Japan Total	37,958	46,785	-18.9%	377,888	344,473	9.7%
Nissan Division	121,847	134,545	-9.4%	1,066,719	1,058,586	0.8%
Infiniti Division	16,379	18,198	-10.0%	109,854	105,633	4.0%
U.S. Total	138,226	152,743	-9.5%	1,176,573	1,164,219	1.1%
Canada	9,385	8,587	9.3%	113,041	104,137	8.6%
Mexico	35,256	47,771	-26.2%	269,992	312,741	-13.7%
Europe	59,066	64,192	-8.0%	543,617	542,027	0.3%
China ^{*1*2}	184,297	162,473	13.4%	1,205,367	1,055,928	14.2%
Others	77,267	76,839	0.6%	607,347	596,405	1.8%
Overseas Total	503,497	512,605	-1.8%	3,915,937	3,775,457	3.7%
Global Retail Sales	541,455	559,390	-3.2%	4,293,825	4,119,930	4.2%

2. Global Production by Country

<units>

Country	December 2017	December 2016	Var. (%)	April 2017 - December 2017	April 2016- December 2016	Var. (%)
Japan	69,226	97,057	-28.7%	732,555	727,616	0.7%
U.S.	61,396	67,883	-9.6%	677,346	737,698	-8.2%
Mexico	41,749	56,651	-26.3%	601,799	636,009	-5.4%
U.K.	31,978	30,131	6.1%	357,220	380,129	-6.0%
Spain	6,132	7,642	-19.8%	72,293	94,185	-23.2%
China ^{*1}	170,646	140,753	21.2%	1,192,670	1,047,357	13.9%
Others ^{*3}	69,349	62,393	11.1%	669,535	606,921	10.3%
Overseas Total	381,250	365,453	4.3%	3,570,863	3,502,299	2.0%
Global Production	450,476	462,510	-2.6%	4,303,418	4,229,915	1.7%

3. Vehicle Exports from Japan

<units>

Destination	December 2017	December 2016	Var. (%)	April 2017 - December 2017	April 2016- December 2016	Var. (%)
North America	26,707	41,936	-36.3%	276,210	231,275	19.4%
Europe	2,487	8,930	-72.2%	62,061	70,419	-11.9%
Middle East	7,354	6,588	11.6%	35,314	49,291	-28.4%
Others	8,718	10,508	-17.0%	99,805	105,476	-5.4%
Total	45,266	67,962	-33.4%	473,390	456,461	3.7%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea and France excluding CKD production.

*4 The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

Japan Nissan Sales Results by Model : December 2017

<units>

Model	December			YTD (April - December)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
March	634	1,060	-40.2%	8,172	10,149	-19.5%
Note	7,475	12,403	-39.7%	85,550	70,583	21.2%
Cube	429	773	-44.5%	4,226	7,815	-45.9%
Latio	1	178	-99.4%	44	1,874	-97.7%
Sylphy	115	265	-56.6%	1,632	2,891	-43.5%
Teana	132	293	-54.9%	2,015	3,380	-40.4%
Skyline	195	375	-48.0%	1,494	2,397	-37.7%
Skyline Coupe	0	0	-	0	1	-100.0%
Skyline Crossover	0	0	-	0	51	-100.0%
Fuga	217	148	46.6%	1,147	1,682	-31.8%
Cima	22	13	69.2%	213	165	29.1%
Leaf	2,306	1,232	87.2%	12,212	7,859	55.4%
Juke	222	737	-69.9%	2,656	5,804	-54.2%
X-Trail	3,888	3,851	1.0%	31,675	34,797	-9.0%
Wingroad	202	196	3.1%	1,774	2,386	-25.6%
Lafesta Highwaystar	86	69	24.6%	723	1,121	-35.5%
Serena	5,648	6,068	-6.9%	47,693	53,630	-11.1%
Elgrand	226	590	-61.7%	5,037	4,675	7.7%
Fairlady Z	20	31	-35.5%	351	423	-17.0%
GT-R	39	78	-50.0%	547	656	-16.6%
Cedric Sedan	0	15	-100.0%	41	245	-83.3%
Paramedic	13	30	-56.7%	33	45	-26.7%
Others	1	0	-	3	1	200.0%
PV Total	21,871	28,405	-23.0%	207,238	212,630	-2.5%
NV150 AD / AD	1,477	1,121	31.8%	14,632	15,160	-3.5%
NV200 Vanette / Vanette	652	927	-29.7%	8,555	10,313	-17.0%
e-NV200	3	35	-91.4%	37	115	-67.8%
NV350 Caravan	1,059	2,174	-51.3%	17,203	18,195	-5.5%
NT450 Atlas	69	68	1.5%	621	578	7.4%
Atlas F24	314	269	16.7%	3,338	3,538	-5.7%
Civilian	34	23	47.8%	248	256	-3.1%
CV Total	3,608	4,617	-21.9%	44,634	48,155	-7.3%
Registered Vehicle Total	25,479	33,022	-22.8%	251,872	260,785	-3.4%
DAYZ	4,470	5,439	-17.8%	42,942	27,433	56.5%
DAYZ Roox	4,818	5,990	-19.6%	48,192	29,380	64.0%
Moco	3,191	23	13773.9%	3,191	970	229.0%
NV100 / NT100 Clipper	0	2,311	-100.0%	31,691	25,905	22.3%
Mini Total	12,479	13,763	-9.3%	126,016	83,688	50.6%
Japan Grand Total	37,958	46,785	-18.9%	377,888	344,473	9.7%

* The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

USA Nissan Sales Results by Model : December 2017

<units>

Model	December			YTD (April - December)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
Versa	7,125	8,918	-20.1%	75,697	95,715	-20.9%
Sentra	16,834	17,037	-1.2%	167,037	151,765	10.1%
Cube	0	0	-	0	2	-100.0%
Altima	18,199	24,763	-26.5%	181,011	222,048	-18.5%
Maxima	5,016	5,293	-5.2%	52,030	46,445	12.0%
Juke	245	1,290	-81.0%	6,069	13,706	-55.7%
Z	304	368	-17.4%	3,366	4,569	-26.3%
GT-R	36	46	-21.7%	383	536	-28.5%
Leaf	102	1,899	-94.6%	7,943	11,075	-28.3%
Total Cars	47,861	59,614	-19.7%	493,536	545,861	-9.6%
Frontier	5,880	6,069	-3.1%	58,794	65,531	-10.3%
Xterra	0	0	-	0	10	-100.0%
Pathfinder	6,053	9,368	-35.4%	54,345	59,293	-8.3%
Murano	9,718	7,881	23.3%	59,483	65,335	-9.0%
Rogue	40,172	40,477	-0.8%	302,044	260,868	15.8%
Quest	1	791	-99.9%	1,080	5,365	-79.9%
Armada	3,368	2,474	36.1%	28,376	11,187	153.7%
Titan	5,582	4,396	27.0%	41,629	18,609	123.7%
NVC	1,328	1,612	-17.6%	10,208	10,227	-0.2%
NVP	310	325	-4.6%	3,117	3,129	-0.4%
NV200	1,574	1,538	2.3%	14,107	13,171	7.1%
Total Trucks	73,986	74,931	-1.3%	573,183	512,725	11.8%
Nissan Brand Total	121,847	134,545	-9.4%	1,066,719	1,058,586	0.8%
Q40 / G Sedan	0	0	-	0	11	-100.0%
Q50	5,583	5,794	-3.6%	30,289	32,139	-5.8%
Q60 Coupe	869	1,015	-14.4%	7,377	3,394	117.4%
Q60 Convertible	0	3	-100.0%	3	167	-98.2%
Q70	406	580	-30.0%	3,810	4,309	-11.6%
QX30	830	740	12.2%	7,561	2,259	234.7%
QX50	1,785	2,026	-11.9%	12,539	13,071	-4.1%
QX60	4,098	4,928	-16.8%	31,776	33,113	-4.0%
QX70	292	1,086	-73.1%	3,973	4,452	-10.8%
QX80	2,516	2,026	24.2%	12,526	12,718	-1.5%
Infiniti Brand Total	16,379	18,198	-10.0%	109,854	105,633	4.0%
USA Grand Total	138,226	152,743	-9.5%	1,176,573	1,164,219	1.1%

* The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

Europe Nissan Sales Results by Model : December 2017

<units>

Model	December			YTD (April - December)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		FY2017	FY2016	
Micra	7,204	5,744	25.4%	70,448	47,041	49.8%
Note	7	2,443	-99.7%	1,287	26,156	-95.1%
Tiida	0	0	-	0	2	-100.0%
Pulsar	1,492	2,401	-37.9%	16,599	22,375	-25.8%
Leaf	451	1,619	-72.1%	9,481	11,404	-16.9%
Almera	1,471	1,676	-12.2%	12,393	10,647	16.4%
Versa	0	0	-	0	145	-100.0%
Sentra	0	126	-100.0%	2,270	2,535	-10.5%
Teana / Altima	0	2	-100.0%	154	160	-3.8%
Maxima	0	5	-100.0%	153	86	77.9%
Juke	6,822	8,440	-19.2%	67,186	72,702	-7.6%
Qashqai	22,101	21,035	5.1%	198,369	191,267	3.7%
Murano	256	224	14.3%	2,130	1,298	64.1%
Terrano	1,590	1,447	9.9%	12,186	8,997	35.4%
X-Trail	8,172	6,890	18.6%	69,297	61,063	13.5%
Pathfinder	6	61	-90.2%	151	706	-78.6%
370Z	57	76	-25.0%	478	474	0.8%
370Z Roadstar	6	3	100.0%	124	110	12.7%
GT-R	40	82	-51.2%	531	536	-0.9%
Patrol	0	41	-100.0%	6	156	-96.2%
Navara	2,287	2,912	-21.5%	19,776	23,050	-14.2%
Primaster	730	512	42.6%	6,035	1,032	484.8%
NT400 / Cabstar	603	812	-25.7%	6,235	7,732	-19.4%
NV200	1,094	1,861	-41.2%	12,173	14,056	-13.4%
e-NV200	297	444	-33.1%	3,145	3,262	-3.6%
NV400	578	576	0.3%	4,890	5,659	-13.6%
NT500	4	100	-96.0%	117	652	-82.1%
Others	1	4	-75.0%	3	43	-93.0%
Nissan Brand Total	55,269	59,536	-7.2%	515,617	513,346	0.4%
Q30 / QX30	312	911	-65.8%	4,786	7,657	-37.5%
Q50 / G Sedan	199	351	-43.3%	1,405	2,219	-36.7%
Q60 Coupe / G Coupe	39	32	21.9%	502	120	318.3%
Q60 Conv. / G Conv.	0	0	-	0	7	-100.0%
Q70 / M	33	159	-79.2%	344	716	-52.0%
QX50 / EX	122	148	-17.6%	877	861	1.9%
QX60 / JX	106	27	292.6%	546	375	45.6%
QX70 / FX	99	206	-51.9%	1,212	1,775	-31.7%
QX80 / QX56	33	33	0.0%	382	481	-20.6%
Infiniti Brand Total	943	1,867	-49.5%	10,054	14,211	-29.3%
Datsun on-DO	2,369	2,519	-6.0%	15,279	11,430	33.7%
Datsun mi-DO	485	270	79.6%	2,667	3,040	-12.3%
Datsun Brand Total	2,854	2,789	2.3%	17,946	14,470	24.0%
Europe Grand Total	59,066	64,192	-8.0%	543,617	542,027	0.3%

* The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.

China Nissan Sales Results by Model : December 2017

<units>

Model	December			YTD (January - December)		
	Volume		Var. (%)	Volume		Var. (%)
	2017	2016		CY2017	CY2016	
Tiida H/B	9,997	8,360	19.6%	77,666	38,641	101.0%
Sunny	2,628	10,732	-75.5%	37,555	82,004	-54.2%
Sylphy	50,885	45,780	11.2%	422,371	363,215	16.3%
Lannia	10,845	10,612	2.2%	64,136	85,882	-25.3%
Teana	13,311	9,402	41.6%	114,858	91,142	26.0%
Maxima	231	125	84.8%	1,445	1,747	-17.3%
March	0	7	-100.0%	5	161	-96.9%
Livina (2row)	734	1,376	-46.7%	5,955	9,831	-39.4%
Livina C-gear	0	282	-100.0%	486	2,247	-78.4%
Kicks	11,375	0	-	31,015	0	-
Qashqai	13,265	16,016	-17.2%	157,930	136,226	15.9%
X-Trail	19,345	18,330	5.5%	182,493	180,880	0.9%
Murano	2,400	2,368	1.4%	23,945	19,740	21.3%
Paladin	0	1	-100.0%	0	1,613	-100.0%
Quest	209	215	-2.8%	2,077	2,305	-9.9%
370Z	0	3	-100.0%	5	9	-44.4%
GT-R	3	1	200.0%	49	19	157.9%
Patrol	53	135	-60.7%	416	1,241	-66.5%
Pickup	38	1,242	-96.9%	4,522	10,205	-55.7%
Navara	1,728	0	-	9,262	0	-
NV200	887	1,536	-42.3%	8,879	10,460	-15.1%
NT400 Cabster	0	0	-	0	486	-100.0%
Nissan Brand Total	137,934	126,523	9.0%	1,145,070	1,038,054	10.3%
Q50	2,253	2,098	7.4%	21,793	19,005	14.7%
Q60 Coupe	36	0	-	253	0	-
Q60 Conv.	0	1	-100.0%	0	29	-100.0%
Q70	732	522	40.2%	7,274	5,807	25.3%
QX30	291	291	0.0%	3,783	340	1012.6%
QX50 / EX	1,672	959	74.3%	8,021	8,548	-6.2%
QX60 / JX	527	453	16.3%	4,059	4,493	-9.7%
QX70 / FX	34	27	25.9%	340	428	-20.6%
QX80 / QX56	50	76	-34.2%	519	439	18.2%
ESQ	228	251	-9.2%	2,366	2,501	-5.4%
Infiniti Brand Total	5,823	4,678	24.5%	48,408	41,590	16.4%
D50	82	687	-88.1%	4,739	14,521	-67.4%
D60	8,856	0	-	13,249	0	-
R30	0	144	-100.0%	113	3,866	-97.1%
R50	1,458	1,336	9.1%	13,387	23,976	-44.2%
R50X	45	130	-65.4%	601	2,411	-75.1%
EV(e30)	0	447	-100.0%	4	2,095	-99.8%
T70	5,475	10,944	-50.0%	59,605	69,662	-14.4%
T90	5,245	77	6711.7%	41,738	77	54105.2%
M50V	1,105	0	-	9,595	0	-
Venucia Brand Total	22,266	13,765	61.8%	143,031	116,608	22.7%
DF Brand vehicles	18,274	17,507	4.4%	183,205	158,300	15.7%
China Grand Total	184,297	162,473	13.4%	1,519,714	1,354,552	12.2%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

** The results provided are for your reference only. All figures are believed to be accurate by the Company at the time of issue. However, revisions may be made periodically without notice.