

FY06 Simple Income Statement by Quarter

(Billion Yen)

	FY06 No Gap for Reference (Unaudited)				
	Q1	Q2	Q3	Q4	12 months
Wholesale Volume (K units)	792	810	870	942	3,414
Consolidated net revenue	2,268.8	2,303.3	2,496.7	2,723.7	9,792.5
Consolidated operating profit	168.1	179.8	228.3	179.0	755.2
Consolidated operating margin	7.4%	7.8%	9.1%	6.6%	7.7%
Net non-operating	1.9	-1.3	-7.8	-13.2	-20.4
Ordinary profit	170.0	178.5	220.5	165.8	734.8
Net extraordinary	-2.7	-3.5	-6.7	-50.4	-63.3
Income before tax	167.3	175.0	213.8	115.4	671.5
Taxes	-39.3	-28.2	-77.7	-62.4	-207.6
Tax rate	23.5%	16.1%	36.3%	54.0%	30.9%
Minority interest	-8.0	-5.1	-2.1	-9.1	-24.3
Net Income	120.0	141.7	134.0	43.9	439.6

USD	114.5	116.3	117.8	119.5	117.0
EUR	143.9	148.3	152.0	156.5	150.0
Peso	10.28	10.65	10.86	10.86	10.66

	FY06 Actual as Published						
	Q1	Q2	Q3	Q4	12 months	Q5	15 months
Wholesale Volume (K units)	767	838	808	990	3,403	-	-
Consolidated net revenue	2,210.4	2,324.0	2,342.8	2,823.8	9,701.0	767.6	10,468.6
Consolidated operating profit	153.3	195.3	183.1	223.8	755.5	21.4	776.9
Consolidated operating margin	6.9%	8.4%	7.8%	7.9%	7.8%	2.8%	7.4%
Net non-operating	3.4	8.9	-6.0	-19.2	-12.9	-2.9	-15.8
Ordinary profit	156.7	204.2	177.1	204.6	742.6	18.5	761.1
Net extraordinary	-4.9	-0.3	-7.5	-48.1	-60.8	-2.9	-63.7
Income before tax	151.8	203.9	169.6	156.5	681.8	15.6	697.4
Taxes	-34.1	-34.3	-63.3	-76.1	-207.8	-4.3	-212.1
Tax rate	22.5%	16.8%	37.4%	48.6%	30.5%	28.0%	30.4%
Minority interest	-7.5	-5.6	-1.9	-9.8	-24.8	0.3	-24.5
Net Income	110.2	164.0	104.4	70.6	449.2	11.6	460.8

USD	114.5	116.3	117.8	119.5	117.0	-	117.0
EUR	140.7	143.9	148.3	152.0	146.2	-	148.2
Peso	11.08	10.28	10.65	10.86	10.72	-	10.74

	Variance				
	Q1	Q2	Q3	Q4	12 months
Wholesale Volume (K units)	25	-28	62	-48	11
Consolidated net revenue	58.4	-20.7	153.9	-100.1	91.5
Consolidated operating profit	14.8	-15.5	45.2	-44.8	-0.3
Consolidated operating margin	0.5%	-0.6%	1.3%	-1.3%	-0.1%
Net non-operating	-1.5	-10.2	-1.8	6.0	-7.5
Ordinary profit	13.3	-25.7	43.4	-38.8	-7.8
Net extraordinary	2.2	-3.2	0.8	-2.3	-2.5
Income before tax	15.5	-28.9	44.2	-41.1	-10.3
Taxes	-5.2	6.1	-14.4	13.7	0.2
Tax rate	1.0%	-0.7%	-1.1%	5.4%	0.4%
Minority interest	-0.5	0.5	-0.2	0.7	0.5
Net Income	9.8	-22.3	29.6	-26.7	-9.6

USD	0.0	0.0	0.0	0.0	0.0
EUR	3.2	4.4	3.7	4.5	3.8
Peso	-0.80	0.37	0.21	0.00	-0.06

FY06 Simple Income Statement Segment by Region

(Billion Yen)

			FY06 No Gap for Reference (Unaudited)				
			Japan	North America	Europe	Other Foreign Countries	Elimination
Q1	Net revenue	1,072.1	991.6	430.8	333.1	-558.8	2,268.8
	O.P.	68.2	53.5	24.0	16.9	5.5	168.1
Q2	Net revenue	1,127.1	1,051.9	379.5	331.1	-586.3	2,303.3
	Operating profit	65.3	89.9	13.9	14.7	-4.0	179.8
Q3	Net revenue	1,167.8	1,202.2	493.4	324.4	-691.1	2,496.7
	Operating profit	82.4	103.6	36.6	12.4	-6.7	228.3
Q4	Net revenue	1,254.9	1,241.9	495.4	374.5	-643.0	2,723.7
	Operating profit	54.6	98.1	4.8	12.7	8.8	179.0
12 months	Net revenue	4,621.9	4,487.6	1,799.1	1,363.1	-2,479.2	9,792.5
	Operating profit	270.5	345.1	79.3	56.7	3.6	755.2

			FY06 Actual as Published					
			Japan	North America	Europe	Other Foreign Countries	Elimination	Total
Q1	Net revenue	1,070.3	1,006.9	367.3	323.3	-557.4	2,210.4	
	Operating profit	68.5	57.3	4.8	15.8	6.9	153.3	
Q2	Net revenue	1,123.5	1,022.6	430.8	330.3	-583.2	2,324.0	
	Operating profit	65.2	90.3	22.0	16.2	1.6	195.3	
Q3	Net revenue	1,169.6	1,151.5	379.5	318.8	-676.6	2,342.8	
	Operating profit	83.0	92.4	13.7	11.4	-17.4	183.1	
Q4	Net revenue	1,258.1	1,288.6	534.0	369.6	-626.5	2,823.8	
	Operating profit	53.9	98.6	39.1	14.6	17.6	223.8	
12 months	Net revenue	4,621.5	4,469.6	1,711.6	1,342.0	-2,443.7	9,701.0	
	Operating profit	270.6	338.6	79.6	58.0	8.7	755.5	
15 months	Q5	Net revenue	62.6	219.8	454.8	87.0	-56.6	767.6
	Operating profit	1.6	21.4	2.7	0.2	-4.5	21.4	
15 months	Net revenue	4,684.1	4,689.4	2,166.4	1,429.0	-2,500.3	10,468.6	
	Operating profit	272.2	360.0	82.3	58.2	4.2	776.9	

			Variance				
			Japan	North America	Europe	Other Foreign Countries	Elimination
Q1	Net revenue	1.8	-15.3	63.5	9.8	-1.4	58.4
	Operating profit	-0.3	-3.8	19.2	1.1	-1.4	14.8
Q2	Net revenue	3.6	29.3	-51.3	0.8	-3.1	-20.7
	Operating profit	0.1	-0.4	-8.1	-1.5	-5.6	-15.5
Q3	Net revenue	-1.8	50.7	113.9	5.6	-14.5	153.9
	Operating profit	-0.6	11.2	22.9	1.0	10.7	45.2
Q4	Net revenue	-3.2	-46.7	-38.6	4.9	-16.5	-100.1
	Operating profit	0.7	-0.5	-34.3	-1.9	-8.8	-44.8
12 months	Net revenue	0.4	18.0	87.5	21.1	-35.5	91.5
	Operating profit	-0.1	6.5	-0.3	-1.3	-5.1	-0.3

1. Countries and areas are segmented based on their geographical proximity and their mutual operational relationship.

2. Major countries and areas which belong to segments other than Japan are as follows:

(1) North America: U.S.A., Canada and Mexico

(2) Europe: France, U.K., Spain and other European countries

(3) Others: Asia, Oceania, the Middle and Near East, Central and South America excluding Mexico and South Africa

FY06 Simple Income Statement Segment by Business

(Billion Yen)

			FY06 No Gap for Reference (Unaudited)				
			Automobile	Sales Financing	Sub-Total	Elimination	Total
Q1	Net revenue		2,118.9	158.9	2,277.8	-9.0	2,268.8
	Operating profit		140.3	16.3	156.6	11.5	168.1
Q2	Net revenue		2,145.3	169.3	2,314.6	-11.3	2,303.3
	Operating profit		145.9	20.4	166.3	13.5	179.8
Q3	Net revenue		2,330.6	177.2	2,507.8	-11.1	2,496.7
	Operating profit		194.4	19.9	214.3	14.0	228.3
Q4	Net revenue		2,555.3	181.7	2,737.0	-13.3	2,723.7
	Operating profit		147.9	17.8	165.7	13.3	179.0
12 months	Net revenue		9,150.1	687.1	9,837.2	-44.7	9,792.5
	Operating profit		628.5	74.4	702.9	52.3	755.2

			FY06 Actual as Published				
			Automobile	Sales Financing	Sub-Total	Elimination	Total
Q1	Net revenue		2,060.4	159.1	2,219.5	-9.1	2,210.4
	Operating profit		125.5	16.3	141.8	11.5	153.3
Q2	Net revenue		2,166.6	168.8	2,335.4	-11.4	2,324.0
	Operating profit		160.7	21.1	181.8	13.5	195.3
Q3	Net revenue		2,176.8	176.0	2,352.8	-10.0	2,342.8
	Operating profit		152.0	17.0	169.0	14.1	183.1
Q4	Net revenue		2,656.1	181.2	2,837.3	-13.5	2,823.8
	Operating profit		190.9	19.7	210.6	13.2	223.8
12 months	Net revenue		9,059.9	685.1	9,745.0	-44.0	9,701.0
	Operating profit		629.1	74.1	703.2	52.3	755.5
Q5	Net revenue		759.4	9.6	769.0	-1.4	767.6
	Operating profit		18.8	1.7	20.5	0.9	21.4
15 months	Net revenue		9,819.3	694.7	10,514.0	-45.4	10,468.6
	Operating profit		647.9	75.8	723.7	53.2	776.9

			Variance				
			Automobile	Sales Financing	Sub-Total	Elimination	Total
Q1	Net revenue		58.5	-0.2	58.3	0.1	58.4
	Operating profit		14.8	0.0	14.8	0.0	14.8
Q2	Net revenue		-21.3	0.5	-20.8	0.1	-20.7
	Operating profit		-14.8	-0.7	-15.5	0.0	-15.5
Q3	Net revenue		153.8	1.2	155.0	-1.1	153.9
	Operating profit		42.4	2.9	45.3	-0.1	45.2
Q4	Net revenue		-100.8	0.5	-100.3	0.2	-100.1
	Operating profit		-43.0	-1.9	-44.9	0.1	-44.8
12 months	Net revenue		90.2	2.0	92.2	-0.7	91.5
	Operating profit		-0.6	0.3	-0.3	0.0	-0.3