

RENAULT-NISSAN Alliance

Synergy for Success



March 27, 1999 marked the start of the Alliance between Nissan and Renault, a partnership based on mutual respect for each company's corporate culture and brand identity. Within the Alliance, both companies share in the design of car bodies and platforms as well as jointly developing powertrains and refining manufacturing processes. Each company also designs its own products, enabling both to strengthen their product lines independently. Nissan and Renault compete on growth and profitability, so there are continuing high expectations of this joining of forces.

Alliance Partners Ranked Fourth in 2006 Global Sales

Nissan and Renault's combined global sales for the calendar year 2006 totaled 5,911,171 vehicles: 3,477,799 for Nissan, and 2,433,372 for Renault. That gave the Alliance a total market share of 9 percent, placing it fourth among the major automobile groups. Both companies are planning complementary operations in various regions worldwide to take further advantage of their partnership.

RENAULT NISSAN



Renault Scenic



Nissan Dualis

Joint Construction of India's Largest Factory

Together with local partner Mahindra & Mahindra, Nissan and Renault have announced they will construct India's largest automotive production facility. The new facility, to be based in the city of Chennai, is scheduled to go online in 2009 with an initial annual capacity of 400,000 vehicles. The three companies expect to achieve greater production efficiency and further reduce costs through joint procurement. Nissan first entered the Indian market in 2004, and established a sales company, Nissan India, the following year. With this new plant, the company intends to build Nissan-brand vehicles locally to embark on a full-scale entry into the Indian market.



The press conference announcing the joint production plant in India

Nissan Mexico to Sell Aprio—New Compact Sedan Based on Logan

In keeping with the joint vehicle production agreement between Nissan and Renault forged in the year 2000, Nissan will begin selling the Aprio, a new compact sedan, in Mexico in July 2007. The Aprio, based on the Logan, will be built at Renault's Curitiba factory in Brazil. Both companies hope the program will complement their respective regional operations. The Logan was first produced in 2004 by Dacia, Renault's subsidiary in Romania, and is currently sold in some fifty countries worldwide. The car has already played a major role in expanding Renault's markets, and is now being built in Iran, India and Brazil.



A Nissan dealer in Mexico

Alliance-Built Diesel Engine Makes Nissan Debut

The new M1D 2.0-liter turbo diesel engine jointly developed by Nissan and Renault has been introduced in a Nissan vehicle for the first time. The vehicle is the new Qashqai (known as the Dualis in Japan) released in Europe in February 2007. The M1D engine, which offers low fuel consumption and high power output, will also be featured in the new X-TRAIL to be launched in Europe this summer. Nissan and Renault will continue to apply their R&D expertise to deliver more advanced technologies and innovative products.



The M1D engine, which was jointly developed by Nissan and Renault