

4 | Non-Automotive Businesses

Forklift Business

History

Aug '57	The first vehicle rolls off the assembly line at Nissan's Totsuka Plant
Jun '61	Shinnikkokugogyo Co., Ltd. (now called Nissan Shatai Co., Ltd.) is commissioned to design and manufacture forklifts
Nov '65	Export to the United States begins
Jul '75	R&D and manufacturing functions are consolidated at the Murayama Plant; all-inclusive and in-house operations are established
'82	Industrial Machinery Div. is established
Aug '88	Nissan acquires shares of Barrett Industrial Trucks, Inc. of the United States; local manufacture of forklifts begins at Barrett Industrial Trucks, Inc. in September
Jul '89	Local manufacture of forklifts in Spain begins at Nissan Motor Ibérica, S. A.
Jan '93	Nissan Forklift Corporation, North America, which coordinates Nissan's forklift manufacturing and sales activities in North America, is established Sales of the J01/J02 forklifts begin (engine-driven, 1.0-3.0 ton class)
Jan '95	Nissan Forklift España, S.A. is established after separating from Nissan Motor Ibérica, S.A.
Jan '96	Nissan Forklift Europe B.V. is established after separating from Nissan Europe N.V. Sales of the Super BX series begin (battery-driven, counterbalanced type 1-3 ton class)
Jul '96	Sales of Simple Automatic Vehicle (SAV) begin
Jan 2000	Sales of the D01/D02 forklifts begin (engine-driven, 1.5-3.0 ton class) for European Market
Jan '01	Sales of the 1Z series forklifts begin (engine-driven, 1.5-3.0 ton class) for General Overseas Market (excluding North America and Europe) Sales of the new Super BX series forklifts begin (battery-driven, 1.0-3.0 ton class) for General Overseas Market (excluding North America)
Apr '02	Nissan Forklift (Shanghai) Ltd. is established in P.R.C.
Jul '03	Sales of the LX series begin for General Overseas Market and Japan
Mar '04	Sales of the LX series (Platinum series) begins for North America
Jul '04	Sales of the LX series Compact Pneumatic Tire Models begins for the General Overseas Market
Feb '05	Sales of the U01/U02 reach-type forklift begins (1.35-1.75 ton class) for the General Overseas Market

Major Products

As of July 2005

Type of Vehicles		Model Types (load capacity in tons)
Gasoline- and diesel-driven		L01 (1.0-2.0), L02 (2.0-2.5), JL02 (2.75), GL02 (3.0-3.5), AL01(0.98-1.6), AL02(2.5), D01(1.5-1.75), D02 (2.5-3.2), F04 (3.5-5.0), F05 (5.0-7.0), CL01(1.5-2.0), CL02(2.0-3.6)
Battery-driven	Counterbalanced	P01 (0.9-1.75), P02 (2.0-2.5), M02 (2.75-3.0)
	Reach	N01 (1.25-1.75), Q02 (2.0-3.0), U01(0.9-1.8), U02(2.0-3.0), JC01(1.35-1.8)
Towing Tractor		T01 (0.3-1.5)*1, V02 (2.0-2.5)*1

*1 Towing capacity in tons

(Units, %)

Item	For the years ended		2002		2003		2004	
			March 31, 2003		March 31, 2004		March 31, 2005	
	Units	Percent Change	Units	Percent Change	Units	Percent Change	Units	Percent Change
Domestic Production	8,700	117.6	9,500	109.2	8,900	93.7		
Domestic Sales	5,300	94.6	5,500	103.8	5,900	107.3		
Exports	3,800	109.2	4,000	105.3	4,100	102.5		
Overseas Production	17,000	91.7	18,000	105.9	17,200	95.6		
Overseas Sales	20,800	94.1	22,500	108.2	21,800	96.9		

●According to each country / region's fiscal year.