

Domestic Sales and Market Share

(Units, %)

| For the years ended | | 2002 | | 2003 | | 2004 | |
|--|--------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | | March 31, 2003 | | March 31, 2004 | | March 31, 2005 | |
| Item | | Units | Percent Change | Units | Percent Change | Units | Percent Change |
| Domestic Registration | Passenger Cars | 539,031 | 110.8 | 545,656 | 101.2 | 651,174 | 99.1 |
| | Commercial Vehicle | 229,205 | 100.9 | 234,964 | 102.5 | 108,586 | 87.8 |
| | Total | 768,236 | 107.7 | 780,620 | 101.6 | 759,760 | 97.3 |
| Domestic Sales (Including Mini Vehicles) | | 815,593 | 114.3 | 836,823 | 102.6 | 848,267 | 101.4 |
| Market Share (Excluding Mini Vehicles) | | 19.0 | | 19.4 | | 19.3 | |
| Total Demand (Excluding Mini Vehicles) | | 4,044,345 | | 4,029,508 | | 3,939,983 | |
| Market Share (Including Mini Vehicles) | | 13.9 | | 14.2 | | 14.6 | |
| Total Demand (Including Mini Vehicles) | | 5,869,053 | | 5,890,262 | | 5,821,166 | |

Export from Japan

(Units, %)

| For the years ended | | 2002 | | 2003 | | 2004 | |
|---------------------------|--------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | | March 31, 2003 | | March 31, 2004 | | March 31, 2005 | |
| Item | | Units | Percent Change | Units | Percent Change | Units | Percent Change |
| Exports | Passenger Cars | 576,955 | 122.9 | 590,704 | 102.4 | 572,295 | 96.9 |
| | Commercial Vehicle | 116,788 | 108.5 | 128,461 | 110.0 | 149,544 | 116.4 |
| | Total | 693,743 | 120.2 | 719,165 | 103.7 | 721,839 | 99.6 |
| Ratio to total production | | 48.0 | | 49.0 | | 48.7 | |

Export from Japan by Region

(Units, %)

| For the years ended | | 2002 | | 2003 | | 2004 | |
|-----------------------------|--|----------------|------------|----------------|------------|----------------|------------|
| | | March 31, 2003 | | March 31, 2004 | | March 31, 2005 | |
| Region | | Units | % of Total | Units | % of Total | Units | % of Total |
| North America | | 314,790 | 45.4 | 256,884 | 35.7 | 256,509 | 35.5 |
| Europe | | 89,480 | 12.9 | 116,293 | 16.2 | 131,250 | 18.2 |
| Asia | | 73,720 | 10.6 | 112,480 | 15.6 | 92,792 | 12.9 |
| Latin America and Caribbean | | 42,654 | 6.1 | 53,768 | 7.5 | 67,539 | 9.4 |
| Middle East | | 98,286 | 14.2 | 91,228 | 12.7 | 83,999 | 11.6 |
| Oceania | | 55,662 | 8.0 | 65,314 | 9.1 | 69,136 | 9.6 |
| Africa | | 18,564 | 2.7 | 21,233 | 3.0 | 18,102 | 2.5 |
| Others | | 587 | 0.1 | 1,965 | 0.3 | 2,512 | 0.3 |
| Total | | 693,743 | 100.0 | 719,165 | 100.0 | 721,839 | 100.0 |

Cumulative Production, Export and Domestic Sales Totals

As of March 31, 2005

| | Total (Units) |
|--|---------------|
| Global Total Production | 96,309,248 |
| Domestic Production | 75,367,304 |
| Overseas Production | 20,941,944 |
| Export from Japan | 33,801,724 |
| Domestic Sales (Including Mini Vehicles) | 40,455,649 |