

Global Production

(Units, %)

For the years ended		2001		2002		2003	
		March 31, 2002		March 31, 2003		March 31, 2004	
Region		Units	Percent Change	Units	Percent Change	Units	Percent Change
Global		2,498,523	95.6	2,761,375	110.5	3,063,071	110.9
	Japan	1,272,851	96.9	1,444,314	113.5	1,475,063	102.1
	Overseas	1,225,672	94.3	1,317,061	107.5	1,588,008	120.6
	U.S.	363,366	103.0	392,587	108.0	619,665	157.8
	Mexico	329,091	98.5	337,631	102.6	303,026	89.8
	U.K.	290,046	87.2	303,411	104.6	338,547	111.6
	Spain	109,813	71.4	96,218	87.6	123,091	127.9
	Others*1	133,356	104.9	187,214	140.4	203,679	108.8

*1 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia and China excluding CKD production.

Production by Division

(Units, %)

For the years ended		2001		2002		2003	
		March 31, 2002		March 31, 2003		March 31, 2004	
Region		Units	Percent Change	Units	Percent Change	Units	Percent Change
Global	Passenger Cars	1,974,197	96.9	2,241,196	113.5	2,342,496	104.5
	Commercial Vehicle	524,326	90.9	520,179	99.2	720,575	138.5
	Japan	1,080,841	95.2	1,243,251	115.0	1,240,830	99.8
	Commercial Vehicle	192,010	108.0	201,063	104.7	234,233	116.5
	Overseas	893,356	99.1	997,945	111.7	1,101,666	110.4
	Commercial Vehicle	332,316	83.2	319,116	96.0	486,342	152.4

Global Retail Sales

(Units, %)

For the years ended		2001		2002		2003	
		March 31, 2002		March 31, 2003		March 31, 2004	
Region		Units	Percent Change	Units	Percent Change	Units	Percent Change
Global		2,597,491	98.6	2,770,658	106.7	3,057,567	110.4
	Japan	713,521	97.4	815,593	114.3	836,823	102.6
	U.S./Canada/Mexico*1	968,386	98.0	1,004,391	103.7	1,139,929	113.5
	Europe*1	493,075	90.0	474,176	96.2	542,292	114.4
	Others*2	422,509	109.5	476,498	112.8	538,523	113.0

*1 Calendar year

*2 Calendar year (some countries)