

Domestic Sales and Market Share

(Units, %)

For the years ended		2000		2001		2002	
		March 31, 2001		March 31, 2002		March 31, 2003	
		Units	Percent Change	Units	Percent Change	Units	Percent Change
Domestic Sales* *1	Passenger Cars	495,061	91.9	486,343	98.2	539,031	110.8
	Commercial Vehicle	237,521	107.4	227,178	95.6	229,205	100.9
	Total	732,582	96.4	713,521	97.4	768,236	107.7
Market Share (Excluding Mini Vehicles)		17.8		17.9		19.0	
Total Demand (Excluding Mini Vehicles)		4,120,432		3,979,828		4,044,345	
Market Share (Including Mini Vehicles)		12.2		12.2		13.9	
Total Demand (Including Mini Vehicles)		5,981,313		5,824,852		5,869,053	

* Retail sales basis

*1 Domestic sales include models from overseas production bases.

Export from Japan

(Units, %)

For the years ended		2000		2001		2002	
		March 31, 2001		March 31, 2002		March 31, 2003	
		Units	Percent Change	Units	Percent Change	Units	Percent Change
Exports	Passenger Cars	516,268	99.2	469,505	90.9	576,955	122.9
	Commercial Vehicle	88,598	96.5	107,614	121.5	116,788	108.5
	Total	604,866	98.8	577,119	95.4	693,743	120.2
Ratio to total production		46.0		45.3		48.0	

Export from Japan by Region

(Units, %)

For the years ended		2000		2001		2002	
		March 31, 2001		March 31, 2002		March 31, 2003	
Region		Units	% of Total	Units	% of Total	Units	% of Total
	North America	284,342	47.0	259,427	45.0	314,790	45.4
	Europe	86,313	14.3	58,938	10.2	89,480	12.9
	Asia	83,820	13.9	59,517	10.3	73,720	10.6
	Latin America and Caribbean	23,441	3.9	24,905	4.3	42,654	6.1
	Middle East	67,583	11.2	114,781	19.9	98,286	14.2
	Oceania	51,822	8.6	43,325	7.5	55,662	8.0
	Africa	7,020	1.2	15,483	2.7	18,564	2.7
	Others	525	0.1	743	0.1	587	0.1
Total		604,866	100.0	577,119	100.0	693,743	100.0

Cumulative Production, Export and Domestic Sales Totals

As of March 31, 2003

Total (Units)	
Global Total Production	89,915,551
Domestic Production	72,410,678
Overseas Production	17,504,873
Export from Japan	32,360,720
Domestic Sales* *1	39,775,027

* Retail sales basis

*1 Domestic sales include models from overseas production bases.