

Global Production

(Units, %)

For the years ended		2000		2001		2002	
		March 31, 2001		March 31, 2002		March 31, 2003	
Region		Units	Percent Change	Units	Percent Change	Units	Percent Change
Global		2,613,948	108.7	2,498,523	95.6	2,761,375	110.5
	Japan	1,313,527	98.3	1,272,851	96.9	1,444,314	113.5
	Overseas	1,300,421	122.1	1,225,672	94.3	1,317,061	107.5
	U.S.	352,927	101.4	363,366	103.0	392,587	108.0
	Mexico	334,061	154.6	329,091	98.5	337,631	102.6
	U.K.	332,532	115.9	290,046	87.2	303,411	104.6
	Spain	153,807	146.1	109,813	71.4	96,218	87.6
	Others*1	127,094	116.7	133,356	104.9	187,214	140.4

*1 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia and China excluding CKD production.

Production by Division

(Units, %)

For the years ended		2000		2001		2002	
		March 31, 2001		March 31, 2002		March 31, 2003	
Region		Units	Percent Change	Units	Percent Change	Units	Percent Change
Global	Passenger Cars	2,036,834	109.3	1,974,197	96.9	2,241,196	113.5
	Commercial Vehicle	577,114	106.6	524,326	90.9	520,179	99.2
Japan	Passenger Cars	1,135,753	97.6	1,080,841	95.2	1,243,251	115.0
	Commercial Vehicle	177,774	102.3	192,010	108.0	201,063	104.7
Overseas	Passenger Cars	901,081	128.7	893,356	99.1	997,945	111.7
	Commercial Vehicle	399,340	108.7	332,316	83.2	319,116	96.0

Global Retail Sales

(Units, %)

For the years ended		2000		2001		2002	
		March 31, 2001		March 31, 2002		March 31, 2003	
Region		Units	Percent Change	Units	Percent Change	Units	Percent Change
Global		2,633,463	104.1	2,597,491	98.6	2,770,658	106.7
	Japan	732,582	96.4	713,521	97.4	815,593	114.3
	U.S./Canada/Mexico	966,080	108.8	968,386	98.0	1,004,391	103.7
	Europe*1	534,833	103.8	493,075	90.0	474,176	96.2
	Others*2	399,968	109.0	422,509	109.5	476,498	112.8

*1 Calendar year

*2 Calendar year (some countries)