

Global Production

(Units, %)

For the years ended		1999		2000		2001	
		March 31, 2000		March 31, 2001		March 31, 2002	
Region		Units	Percent Change	Units	Percent Change	Units	Percent Change
Global		2,404,650	97.5	2,613,948	108.7	2,474,888	94.7
Japan		1,336,918	87.5	1,313,527	98.3	1,272,851	96.9
Overseas		1,067,732	113.9	1,300,421	121.8	1,202,037	92.4
	U.S.	348,214	124.6	352,927	101.4	363,366	103.0
	Mexico	216,140	127.6	334,061	154.6	329,091	98.5
	U.K.	286,865	103.9	332,532	115.9	290,046	87.2
	Spain	105,245	109.6	153,807	146.1	109,813	71.4
	Others	111,268	95.4	127,094	114.2	109,721	86.3

Production by Division

(Units, %)

For the years ended		1999		2000		2001	
		March 31, 2000		March 31, 2001		March 31, 2002	
Region		Units	Percent Change	Units	Percent Change	Units	Percent Change
Global	Passenger Cars	1,863,497	91.0	2,036,834	109.3	1,957,208	96.1
	Commercial Vehicle	541,153	129.2	577,114	106.6	517,680	89.7
Japan	Passenger Cars	1,163,181	87.4	1,135,753	97.6	1,080,841	95.2
	Commercial Vehicle	173,737	87.8	177,774	102.3	192,010	108.0
Overseas	Passenger Cars	700,316	97.7	901,081	128.7	876,367	97.3
	Commercial Vehicle	367,416	166.4	399,340	108.7	325,670	81.6

Global Retail Sales

(Units, %)

For the years ended		1999		2000		2001	
		March 31, 2000		March 31, 2001		March 31, 2002	
Region		Units	Percent Change	Units	Percent Change	Units	Percent Change
Global		2,529,981	95.3	2,633,463	104.1	2,596,530	98.6
Japan		760,139	88.2	732,582	96.4	713,521	97.4
U.S./Canada		752,601	113.6	793,553	105.4	777,849	98.0
Europe*		515,376	94.0	534,833	103.8	483,990	90.5
Others**		501,865	86.2	572,495	114.1	621,170	108.5

* Calendar year

** Calendar year (some countries)