

## FISCAL 2006 SHARE PERFORMANCE

THE INVESTOR RELATIONS TEAM'S ROLE IS TO BETTER ADDRESS THE NEEDS OF INVESTORS AND ENHANCE THEIR UNDERSTANDING OF NISSAN'S PERFORMANCE. WE ARE COMMITTED TO ENSURING THAT INVESTORS WILL NOW BE ABLE TO GAIN A MORE IN-DEPTH VIEW OF THE COMPANY'S OPERATIONS AND PERFORMANCE INDICATORS.

### Share performance in fiscal 2006

At the start of fiscal 2006, Nissan's share price began at ¥1,398 and ended at ¥1,263, generating a negative return of 9.7 percent. With the annual dividend of ¥34, total return to shareholder (TRS) was a negative 7.2 percent. On a market-adjusted basis, our TRS was a negative 7.4 percent. While it is true that our profit declined substantially in fiscal 2006, there are many activities going forward which are not reflected in our current result. In this report, corporate officers will explain what actions Nissan has taken and will take to ensure better performance for the future.

### Payout policy

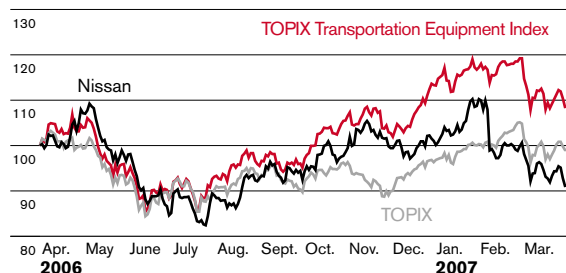
At the annual general meeting of shareholders on June 23, 2004, Nissan announced its Nissan Value-Up three-year dividend policy, covering the period from fiscal 2005 to fiscal 2007. Nissan proposed a long-term dividend policy to provide more visibility and improve transparency into the ways in which the company rewards its shareholders. Nissan believes that a long-term dividend policy reduces uncertainty for investors who currently own or are considering acquiring Nissan stock.

### IR activities

Under Nissan Value-Up, the IR team's performance will be evaluated based on the price-earnings ratio (PER) and volatility relative to our major competitors. PER is used to measure how successfully the IR team can manage market expectations about Nissan in order to maintain share price close to an intrinsic value. The other measure, volatility, is used to measure the risk perceived by investors in Nissan's stock. If Nissan can successfully reduce volatility, the minimum return required by investors should decline. In order to improve both measures, the IR team believes that it's essential to improve the company's transparency. The team plans to disclose not only financial results but also forward-looking information about Nissan's fundamentals, such as technology and product. Such information should help investors forecast the company's future performance accurately and reduce uncertainty. In addition, our top management team will increase their availability to communicate directly with investors. We believe that this will further enhance investors' understanding of Nissan's future strategy.

### Fiscal 2006 Share Performance

(Index: March 31, 2006=100)



### Five-Year Share Performance

(Index: March 29, 2002=100)

