

FISCAL 2005 SHARE PERFORMANCE

DESPITE NISSAN'S RECORD OPERATING RESULT IN FISCAL 2005, ITS MARKET-ADJUSTED STOCK PERFORMANCE WAS NEGATIVE. THE ROLE OF OUR INVESTOR RELATIONS TEAM IS TO BETTER ADDRESS THE NEEDS OF INVESTORS AND ENHANCE THEIR UNDERSTANDING OF NISSAN'S PERFORMANCE. WE ARE COMMITTED TO ENSURING THAT INVESTORS ARE ABLE TO GAIN A MORE IN-DEPTH VIEW OF THE COMPANY'S OPERATIONS AND PERFORMANCE INDICATORS.

Share performance in fiscal 2005

Nissan's share price began at ¥1,099 at the end of fiscal 2004 and ended fiscal 2005 at ¥1,398, generating a positive return of 27.2 percent. With the dividend of ¥29, total return to shareholder (TRS) was a positive return of 29.8 percent. On a market-adjusted basis, however, our performance was negative. Since our product cycle was at a low point, our profit growth has declined. As a result, we assume that has made investors less confident about our future. While it is true that our financial result was not strong enough, there are many activities going forward which are not reflected in our current result. In this report, corporate officers explain what actions Nissan has undertaken and will undertake to ensure better performance for the future.

Payout Policy

Nissan announced its Nissan Value-Up three-year dividend policy, covering the period from fiscal 2005 to fiscal 2007, at the annual general meeting of shareholders on June 23, 2004. Nissan proposes a long-term dividend policy to give more visibility and improve transparency into the ways in which Nissan rewards its shareholders. Nissan believes that a long-term dividend policy reduces uncertainty for

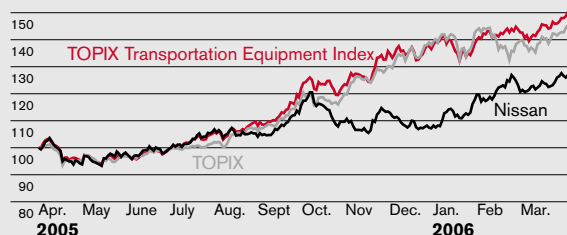
investors who already own or are considering acquiring Nissan stock.

IR Activities

Under Nissan Value-Up, the IR team's performance will be evaluated based on the price-earnings ratio (PER) and volatility relative to our major competitors. PER is used to measure how successfully the IR team can manage market expectations about Nissan in order to maintain the Nissan share price close to an intrinsic value. The other measure, volatility, is used to measure the risk perceived by investors in Nissan stock. If Nissan can successfully reduce volatility, the minimum return required by investors should decline. The IR team believes that a strengthening of disclosure activities is required to improve both measures. The team plans to disclose not only financial results but also more forward-looking information about Nissan fundamentals such as technology and product. Such forward-looking information helps investors forecast future performance more precisely and reduces uncertainty about the future. In addition, our top management team will increase their availability to communicate directly with investors. We believe that will further enhance investor understanding of Nissan's future strategy.

Fiscal 2005 Share Performance

(Index: March 31, 2005=100)



Five-Year Share Performance

(Index: March 30, 2001=100)

